May 16, 2023

Laura Beliveau
Staff Attorney
Green Mountain Care Board
144 State Street
Montpelier, Vermont 05602

## Subject: Blue Cross and Blue Shield of Vermont - NAIC \# 53295 2024 Large Group Rating Program Filing

Dear Ms. Beliveau:

Pursuant to the Green Mountain Care Board's Decision and Order dated May 11, 2023, we are writing to confirm that Blue Cross VT will incorporate the ordered modifications to the large group rating program filing. Blue Cross VT has filed amended exhibits, which incorporate the ordered unit cost trend. A supplemental exhibit is provided which calculates the impact of the ordered trends on the manual rate.

Should you have any questions, please do not hesitate to contact us.

Sincerely,


Martine Lemieux, F.S.A., M.A.A.A.

| Calculation of the Manual Rate (Actives) |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Claim Type | M | Medical | Pharmacy | Total |
| 2024 Filed Manual Rate | A | $\$ 611.67$ | $\$ 145.37$ | $\$ 757.04$ |
| 2024 Filed Paid Trend Factor | B | 1.253 | $\mathrm{~N} / \mathrm{A}$ |  |
| 2024 Approved Paid Trend Factor | C | 1.233 |  |  |
| 2024 Approved Manual Rate | $\mathrm{D}=\mathrm{Ax}(\mathrm{C} / \mathrm{B})$ | $\$ 602.14$ | $\$ 145.37$ | $\$ 747.51$ |
| Change in Manual Rate |  |  |  | $\mathbf{- 1 . 3 \%}$ |


| Impact of Formula and Factor Changes |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Renewal Year | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 4}$ | Component <br> Increase | Premium Impact |
| Filing Year | Q3/Q4 2022 | $\mathbf{2 0 2 4}$ |  |  |
| Manual Claims | $\$ 40,964,136$ | $\$ 44,399,950$ | $8.4 \%$ | $7.6 \%$ |
| Projected Rebates | $-\$ 2,164,380$ | $-\$ 2,236,084$ | $3.3 \%$ | $-0.2 \%$ |
| Admin | $\$ 3,822,145$ | $\$ 3,768,222$ | $-1.4 \%$ | $-0.1 \%$ |
| Reserve | $\$ 655,788$ | $\$ 1,440,937$ | $119.7 \%$ | $1.7 \%$ |
| Mandates and Assessments | $\$ 947,454$ | $\$ 1,005,933$ | $6.2 \%$ | $0.1 \%$ |
| Additional Items | $\$ 1,262,750$ | $\$ 1,554,646$ | $23.1 \%$ | $0.6 \%$ |
| Total | $\$ 45,487,893$ | $\$ 49,933,604$ |  | $\mathbf{9 . 8 \%}$ |

MONTHLY TREND FACTORS
AMENDED PER GMCB ORDER

|  | Medical - BCBSVT | Medical - BCBSVT Non- |  |
| :---: | :---: | :---: | :---: |
| Month | Managed | Managed | Medical - TVHP Managed |
| August 2019 | 1.0000 | 1.0000 | 1.0000 |
| September 2019 | 0.9925 | 0.9878 | 0.9896 |
| October 2019 | 1.0501 | 1.0451 | 1.0470 |
| November 2019 | 1.0885 | 1.0834 | 1.0854 |
| December 2019 | 1.0801 | 1.0750 | 1.0770 |
| January 2020 | 0.9611 | 0.9566 | 0.9583 |
| February 2020 | 0.9948 | 0.9897 | 0.9920 |
| March 2020 | 0.7149 | 0.7113 | 0.7129 |
| April 2020 | 0.5767 | 0.5738 | 0.5751 |
| May 2020 | 0.7960 | 0.7919 | 0.7938 |
| June 2020 | 0.9842 | 0.9792 | 0.9815 |
| July 2020 | 1.0293 | 1.0240 | 1.0264 |
| August 2020 | 0.9753 | 0.9710 | 0.9733 |
| September 2020 | 1.0071 | 1.0027 | 1.0050 |
| October 2020 | 0.8924 | 0.8884 | 0.8905 |
| November 2020 | 0.8763 | 0.8724 | 0.8744 |
| December 2020 | 1.0211 | 1.0166 | 1.0190 |
| January 2021 | 1.1113 | 1.1064 | 1.1090 |
| February 2021 | 1.0891 | 1.0856 | 1.0869 |
| March 2021 | 1.0579 | 1.0545 | 1.0558 |
| April 2021 | 1.1386 | 1.1349 | 1.1363 |
| May 2021 | 1.2880 | 1.2839 | 1.2854 |
| June 2021 | 1.0725 | 1.0690 | 1.0703 |
| July 2021 | 1.0445 | 1.0412 | 1.0424 |
| August 2021 | 1.0294 | 1.0282 | 1.0294 |
| September 2021 | 1.2071 | 1.2057 | 1.2071 |
| October 2021 | 1.1407 | 1.1394 | 1.1407 |
| November 2021 | 1.2501 | 1.2486 | 1.2501 |
| December 2021 | 0.9748 | 0.9737 | 0.9748 |
| January 2022 | 1.2089 | 1.2075 | 1.2089 |
| February 2022 | 1.4160 | 1.4160 | 1.4160 |
| March 2022 | 1.4811 | 1.4811 | 1.4811 |
| April 2022 | 1.4610 | 1.4610 | 1.4610 |
| May 2022 | 1.5108 | 1.5108 | 1.5108 |
| June 2022 | 1.4526 | 1.4526 | 1.4526 |
| July 2022 | 1.7048 | 1.7048 | 1.7048 |
| August 2022 | 1.4723 | 1.4723 | 1.4723 |
| September 2022 | 1.3997 | 1.3997 | 1.3997 |
| October 2022 | 1.4535 | 1.4535 | 1.4535 |
| November 2022 | 1.4576 | 1.4576 | 1.4576 |
| December 2022 | 1.4614 | 1.4614 | 1.4614 |
| January 2023 | 1.5293 | 1.5293 | 1.5293 |
| February 2023 | 1.5328 | 1.5328 | 1.5328 |
| March 2023 | 1.5362 | 1.5361 | 1.5361 |
| April 2023 | 1.5399 | 1.5398 | 1.5398 |
| May 2023 | 1.5433 | 1.5432 | 1.5432 |
| June 2023 | 1.5465 | 1.5465 | 1.5465 |
| July 2023 | 1.5631 | 1.5647 | 1.5647 |
| August 2023 | 1.5665 | 1.5681 | 1.5681 |
| September 2023 | 1.5583 | 1.5599 | 1.5599 |
| October 2023 | 1.5977 | 1.5992 | 1.5995 |
| November 2023 | 1.6017 | 1.6033 | 1.6035 |
| December 2023 | 1.6059 | 1.6075 | 1.6077 |
| January 2024 | 1.6431 | 1.6485 | 1.6442 |
| February 2024 | 1.6469 | 1.6523 | 1.6479 |
| March 2024 | 1.6505 | 1.6559 | 1.6515 |
| April 2024 | 1.6545 | 1.6599 | 1.6555 |
| May 2024 | 1.6580 | 1.6635 | 1.6591 |
| June 2024 | 1.6616 | 1.6670 | 1.6626 |
| July 2024 | 1.6792 | 1.6866 | 1.6822 |
| August 2024 | 1.6829 | 1.6902 | 1.6858 |
| September 2024 | 1.6743 | 1.6816 | 1.6772 |
| October 2024 | 1.7164 | 1.7238 | 1.7197 |
| November 2024 | 1.7207 | 1.7281 | 1.7240 |
| December 2024 | 1.7252 | 1.7326 | 1.7285 |
| January 2025 | 1.7656 | 1.7775 | 1.7680 |
| February 2025 | 1.7697 | 1.7816 | 1.7720 |
| March 2025 | 1.7735 | 1.7855 | 1.7759 |
| April 2025 | 1.7778 | 1.7897 | 1.7802 |
| May 2025 | 1.7817 | 1.7936 | 1.7840 |
| June 2025 | 1.7854 | 1.7974 | 1.7878 |

Vermont Freedom Plan (VFP) and Comprehensive (COMP)

|  |  | In-Network Benefits |  |  |  |  |  |  | Out-of-Network Benefits |  |  | Relativity Factor |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| index | Product | Deductible | Coinsurance | Out-of-Pocket | $\begin{aligned} & \text { Office } \\ & \text { Copay } \\ & \hline \end{aligned}$ | Specialist Copay | ER ${ }^{1}$ Copay | $\begin{aligned} & \text { AMB } \\ & \text { Copay } \end{aligned}$ | Deductible | Coinsurance | Out-ofPocket | Active |
| 1 | VFP | \$200 | 20\% | \$800 | \$20 | \$20 |  |  | \$400 | 30\% | \$1,600 | 0.9919 |
| 2 | VFP | \$300 | 10\% | \$1,300 | \$10 | \$30 | \$100 | \$50 | \$600 | 30\% | \$2,600 | 0.9765 |
| 3 | VFP | \$500 | 20\% | \$1,500 | \$20 | \$20 |  |  | \$1,000 | 30\% | \$3,000 | 0.9389 |
| 4 | VFP | \$500 | 20\% | \$1,500 | \$20 | \$40 | \$250 | \$250 | \$1,000 | 30\% | \$3,000 | 0.9382 |
| 5 | VFP | \$500 | 20\% | \$1,750 | \$20 | \$20 |  |  | \$1,000 | 30\% | \$3,500 | 0.9294 |
| 6 | VFP | \$1,000 | 20\% | \$2,300 | \$20 | \$20 | \$100 |  | \$2,000 | 30\% | \$4,600 | 0.9008 |
| 7 | VFP | \$1,000 | 0\% | \$2,350 | \$25 | \$25 | \$50 | \$50 | \$2,000 | 30\% | \$3,500 | 0.9399 |
| 8 | VFP | \$1,000 | 20\% | \$3,500 | \$25 | \$40 |  |  | \$2,000 | 30\% | \$7,000 | 0.8480 |
| 9 | VFP | \$1,000 | 0\% | \$2,000 | \$30 | \$50 | \$150 |  | \$2,000 | 30\% | \$4,000 | 0.9197 |
| 10 | VFP | \$1,500 | 20\% | \$3,000 | \$25 | \$45 | \$250 | \$250 | \$3,000 | 30\% | \$6,000 | 0.8568 |
| 11 | VFP | \$2,000 | 30\% | \$3,500 | \$20 | \$20 | \$500 |  | \$3,000 | 50\% | \$6,000 | 0.8325 |
| 12 | VFP | \$2,000 | 20\% | \$4,000 | \$40 | \$40 | \$150 |  | \$4,000 | 30\% | \$8,000 | 0.8187 |
| 13 | VFP | \$2,500 | 20\% | \$5,000 | \$20 | \$20 |  |  | \$5,000 | 30\% | \$10,000 | 0.7906 |
| 14 | VFP | \$2,500 | 20\% | \$5,150 | \$20 | \$40 |  |  | \$5,000 | 30\% | \$10,300 | 0.7720 |
| 15 | VFP | \$2,500 | 20\% | \$6,000 | \$20 | \$30 |  |  | \$5,000 | 30\% | \$12,000 | 0.7650 |
| 16 | VFP | \$3,000 | 0\% | \$3,000 | \$30 | \$40 | \$200 |  | \$6,000 | 30\% | \$6,000 | 0.8436 |
| 17 | VFP | \$3,000 | 0\% | \$4,000 | \$30 | \$50 | \$150 |  | \$6,000 | 30\% | \$8,000 | 0.8218 |
| 18 | VFP | \$4,000 | 0\% | \$5,000 | \$30 | \$50 | \$150 |  | \$8,000 | 30\% | \$10,000 | 0.7892 |
| 19 | VFP | \$4,000 | 20\% | \$6,000 | \$40 | \$40 | \$150 |  | \$8,000 | 30\% | \$12,000 | 0.7536 |
| 20 | VFP | \$5,000 | 0\% | \$5,000 | \$25 | \$25 |  |  | \$10,000 | 30\% | \$10,000 | 0.7491 |
| 21 | COMP | \$2,000 | 10\% | \$3,000 |  |  |  |  |  |  |  | 0.8140 |
| 22 | COMP | \$3,000 | 0\% | \$3,000 |  |  |  |  |  |  |  | 0.7874 |
| 23 | COMP | \$5,000 | 0\% | \$5,000 |  |  |  |  |  |  |  | 0.7015 |
| 24 | COMP | \$6,550 | 0\% | \$6,550 |  |  |  |  |  |  |  | 0.6547 |
| 25 | COMP | \$6,850 | 0\% | \$6,850 |  |  |  |  |  |  |  | 0.6470 |
| 26 | COMP | \$7,350 | 0\% | \$7,350 |  |  |  |  |  |  |  | 0.6349 |

[^0]Vermont Health Partnership (VHP) Medical Plans

|  |  | VHP In-Network Benefits |  |  |  |  |  |  | VHP Out-of-Network Benefits |  |  | Relativity Factor |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| index | Product | IP | OP | PCP | SCP | ER | AMB | OOPM | Deductible | Coinsurance | Out-of-Pocket | Active |
| 1 | VHP ${ }^{1}$ | \$0 | \$0 | \$10 | \$20 | \$50 | \$50 | \$9,450 | \$500 | 30\% | \$18,900 | 0.9502 |
| 2 | $V H P^{1}$ | \$250 | \$100 | \$15 | \$25 | \$50 | \$50 | \$9,450 | \$500 | 30\% | \$18,900 | 0.9382 |
| 3 | VHP ${ }^{1}$ | \$250 | \$125 | \$20 | \$40 | \$150 | \$0 | \$9,450 | \$500 | 30\% | \$18,900 | 0.9177 |
| 4 | $V H P^{1}$ | \$250 | \$250 | \$20 | \$20 | \$200 | \$100 | \$9,450 | \$1,000 | 30\% | \$18,900 | 0.9250 |
| 5 | $V H P^{1}$ | \$500 | \$250 | \$20 | \$30 | \$100 | \$0 | \$9,450 | \$500 | 30\% | \$18,900 | 0.9233 |
| 6 | $V \mathrm{VP}^{1}$ | \$750 | \$750 | \$20 | \$30 | \$50 | \$50 | \$9,450 | \$500 | 30\% | \$18,900 | 0.9138 |


| PCP | Primary Care Physician Copay |
| :--- | :--- |
| SCP | Specialist Physician Copay |
| IP | Inpatient Care Deductible (max of 3/yr per family) |
| OP | Outpatient Surgery Copay |
| ER | Emergency Room Copay |
| AMB | Ambulance Copay |
| OOPM | Per ACA, all copays accumulate toward the Out of Pocket Maximum |

1. All VHP Plans have a DME rider benefit of: $\$ 100$ deductible, $20 \%$ coinsurance, built into the relativity.
2. ER Copay: the displayed member copay goes toward the facility allowed charges.

Associated physician and ancillary charges are the covered at $100 \%$.


1. The Rx OOPM Limit is as described in Vermont Act 171.
2. Wellness Rx: if applicable, cost sharing rules apply before the deductible is satisfied.
3. All other drugs are subject to deductible. Once the deductible is met, drugs are subject to the Drugs

# BLUE CROSS AND BLUE SHIELD OF VERMONT 2024 LARGE GROUP RATING PROGRAM FILING 

## Example of Manual Rate Adjustment

Manual Rate
Average Age/Gender Factor
Average Industry Factor
Projection Period
Trend Factor
Benefit Normalization Factor

Group Information
Age/Gender Factor
Industry Factor
Projection Period

Contract Conversion
Single
Two-Person
Family

Manual Rate
Adjustment for Age/Gender Adjustment for Industry
Adjustment for Trend
Contract Conversion Factor
Benefit Normalization Factor
Adjusted Manual Rate
\$747.51
1.000
1.000

3/1/2024
11.30\%
0.9966

Active

|  | Medicare Primary |
| :---: | :---: |
| 0.940 | 1.030 |
| 0.965 | 1.000 |

7/1/2024

| Contract Distribution | Members | Tier Factor | "Contract Tiers" |
| :---: | :---: | :---: | :---: |
| 25 | 25 | 1 | 25 |
| 25 | 50 | 2.000 | 50 |
| 50 | 197 | 2.782 | 139.09 |
| 100 | 272 |  | 214.09 |


| Active | Medicare Primary |
| :---: | :---: |
| $\$ 747.51$ | $\$ 536.53$ |
| 0.9400 | 1.0300 |
| 0.9650 | 1.0000 |
| 1.0271 | 1.0271 |
| 1.2705 | 1.0000 |
| 0.9966 | $\mathrm{~N} / \mathrm{A}$ |
| $\$ 881.83$ | $\$ 567.62$ |


[^0]:    1. ER Copay: the displayed member copay goes toward the facility allowed charges. Associated physician and ancillary charges are then covered at $100 \%$.
