

July 17, 2024

Ms. Traci Hughes, FSA, MAAA Lewis & Ellis, Inc. 700 Central Expressway South, Suite 550 Allen, TX 75013

Re: 2025 Vermont Exchange Rate Filing – Small Group

SERFF Tracking #: MVPH-134081005

Dear Ms. Hughes:

This letter is in response to your correspondence received 07/15/24 regarding the above-mentioned rate filing. The responses to your questions are provided below.

- 1. Please provide the rating impact of assuming each of the following scenarios:
  - a. Hospital budgets are approved as recently submitted.
  - b. Hospital budgets are approved at zero unit cost change for FY2025.
  - c. Hospital budgets are approved at a uniform 10% unit cost increase for FY2025 for all facilities.

Response: The impact of scenarios a, b, and c on the total rate increase are 0.8%, -2.0%, and 2.8%, respectively. Please see the attached Excel workbook for updated trend derivations corresponding to each of the scenarios above. Regarding the recently submitted hospital budgets, we did not update the estimate for Brattleboro Retreat. We used the overall proposed increase for inpatient, outpatient, and professional services, unless otherwise specified in the narrative.

If you have any questions or require any additional information, please contact me at ebachner@mvphealthcare.com.

Sincerely,

Eric Bachner, ASA

Director, Commercial Market & Valuation Actuary

MVP Health Care, Inc.

## Derivation of Inpatient Trends for VT Exchange, 2024-2025, by Provider

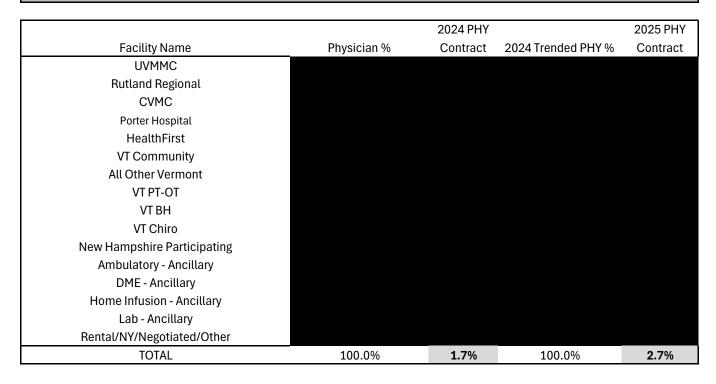
		2024 IP		2025 IP	
Facility Name	Inpatient %	Contract	2024 Trended IP %	Contract	Notes
Brattleboro Memorial Hospital					GMCB Rate effective 10/01/23
Brattleboro Retreat					GMCB Rate effective 01/01/24
Central Vermont Physicians Medical Center					GMCB Rate effective 10/01/23
Copley Hospital					GMCB Rate effective 10/01/23
Gifford Medical Center					GMCB Rate effective 10/01/23
Grace Cottage Hospital					GMCB Rate effective 10/01/23
					Best estimate of contract
Green Mountain Surgery Center					negotiation
Mt. Ascutney Hospital					GMCB Rate effective 10/01/23
North Country Hospital					GMCB Rate effective 10/01/23
Northeast Vermont Regional Hospital					GMCB Rate effective 10/01/23
Northwestern Medical Center					GMCB Rate effective 10/01/23
Porter Hospital					GMCB Rate effective 10/01/23
Rutland Regional					GMCB Rate effective 10/01/23
Southwestern Vermont Medical Center					GMCB Rate effective 10/01/23
Springfield Hospital					GMCB Rate effective 10/01/23
University of Vermont Medical Center					GMCB Rate effective 10/01/23
					Best estimate of contract
Dartmouth-Hitchcock Medical Center (NH)					negotiation
					_
					Blend of best estimates and
Rental/NY/Negotiated/Other					effective contracts
TOTAL, GMCB HOSPITALS	50.9%	3.9%	50.5%	6.0%	
TOTAL, ALL HOSPITALS	100.0%	4.8%	100.0%	5.9%	

Derivation of Outpatient Trends for VT Exchange, 2024-2025, by Provider	
---	--

		2024 OP		2025 OP	
Facility Name	Outpatient %	Contract	2024 Trended OP %	Contract	Notes
Brattleboro Memorial Hospital					GMCB Rate effective 10/01/23
Brattleboro Retreat					GMCB Rate effective 01/01/24
Central Vermont Physicians Medical Center					GMCB Rate effective 10/01/23
Copley Hospital					GMCB Rate effective 10/01/23
Gifford Medical Center					GMCB Rate effective 10/01/23
Grace Cottage Hospital					GMCB Rate effective 10/01/23
					Best estimate of contract
Green Mountain Surgery Center					negotiation
Mt. Ascutney Hospital					GMCB Rate effective 10/01/23
North Country Hospital					GMCB Rate effective 10/01/23
Northeast Vermont Regional Hospital					GMCB Rate effective 10/01/23
Northwestern Medical Center					GMCB Rate effective 10/01/23
Porter Hospital					GMCB Rate effective 10/01/23
Rutland Regional					GMCB Rate effective 10/01/23
Southwestern Vermont Medical Center					GMCB Rate effective 10/01/23
Springfield Hospital					GMCB Rate effective 10/01/23
University of Vermont Medical Center					GMCB Rate effective 10/01/23
					Best estimate of contract
Dartmouth-Hitchcock Medical Center (NH)					negotiation
					Blend of best estimates and
Rental/NY/Negotiated/Other					effective contracts
TOTAL, GMCB HOSPITALS	73.7%	5.1%	73.6%	5.8%	
TOTAL, ALL HOSPITALS	100.0%	5.2%	100.0%	6.1%	

### Question #1a Physician Trends

# Derivation of Physician Trends for VT Exchange, 2024-2025, by Provider



## Derivation of Inpatient Trends for VT Exchange, 2024-2025, by Provider

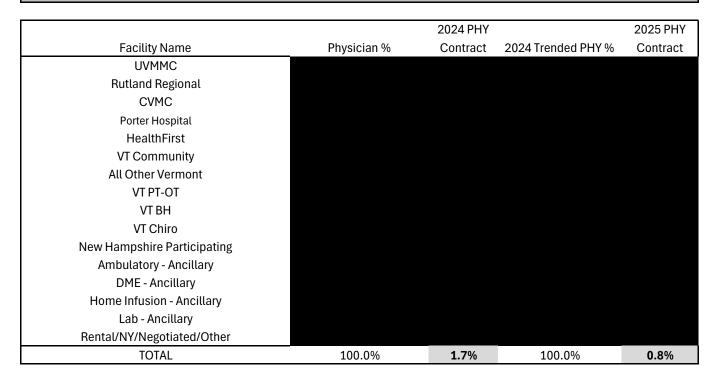
		2024 IP		2025 IP	
Facility Name	Inpatient %	Contract	2024 Trended IP %	Contract	Notes
Brattleboro Memorial Hospital					GMCB Rate effective 10/01/23
Brattleboro Retreat					GMCB Rate effective 01/01/24
Central Vermont Physicians Medical Center					GMCB Rate effective 10/01/23
Copley Hospital					GMCB Rate effective 10/01/23
Gifford Medical Center					GMCB Rate effective 10/01/23
Grace Cottage Hospital					GMCB Rate effective 10/01/23
					Best estimate of contract
Green Mountain Surgery Center					negotiation
Mt. Ascutney Hospital					GMCB Rate effective 10/01/23
North Country Hospital					GMCB Rate effective 10/01/23
Northeast Vermont Regional Hospital					GMCB Rate effective 10/01/23
Northwestern Medical Center					GMCB Rate effective 10/01/23
Porter Hospital					GMCB Rate effective 10/01/23
Rutland Regional					GMCB Rate effective 10/01/23
Southwestern Vermont Medical Center					GMCB Rate effective 10/01/23
Springfield Hospital					GMCB Rate effective 10/01/23
University of Vermont Medical Center					GMCB Rate effective 10/01/23
					Best estimate of contract
Dartmouth-Hitchcock Medical Center (NH)					negotiation
					Blend of best estimates and
Rental/NY/Negotiated/Other					effective contracts
TOTAL, GMCB HOSPITALS	50.9%	3.9%	50.5%	0.0%	
TOTAL, ALL HOSPITALS	100.0%	4.8%	100.0%	2.9%	

Derivation of (	Dutpatient	Trends for V	/I Exchange,	2024-2025,	by Provider

		2024 OP		2025 OP	
Facility Name	Outpatient %	Contract	2024 Trended OP %	Contract	Notes
Brattleboro Memorial Hospital					GMCB Rate effective 10/01/23
Brattleboro Retreat					GMCB Rate effective 01/01/24
Central Vermont Physicians Medical Center					GMCB Rate effective 10/01/23
Copley Hospital					GMCB Rate effective 10/01/23
Gifford Medical Center					GMCB Rate effective 10/01/23
Grace Cottage Hospital					GMCB Rate effective 10/01/23
					Best estimate of contract
Green Mountain Surgery Center					negotiation
Mt. Ascutney Hospital					GMCB Rate effective 10/01/23
North Country Hospital					GMCB Rate effective 10/01/23
Northeast Vermont Regional Hospital					GMCB Rate effective 10/01/23
Northwestern Medical Center					GMCB Rate effective 10/01/23
Porter Hospital					GMCB Rate effective 10/01/23
Rutland Regional					GMCB Rate effective 10/01/23
Southwestern Vermont Medical Center					GMCB Rate effective 10/01/23
Springfield Hospital					GMCB Rate effective 10/01/23
University of Vermont Medical Center					GMCB Rate effective 10/01/23
					Best estimate of contract
Dartmouth-Hitchcock Medical Center (NH)					negotiation
					Blend of best estimates and
Rental/NY/Negotiated/Other					effective contracts
TOTAL, GMCB HOSPITALS	73.7%	5.1%	73.6%	0.0%	
TOTAL, ALL HOSPITALS	100.0%	5.2%	100.0%	1.8%	

### Question #1b Physician Trends

# Derivation of Physician Trends for VT Exchange, 2024-2025, by Provider



## Derivation of Inpatient Trends for VT Exchange, 2024-2025, by Provider

		2024 IP		2025 IP	
Facility Name	Inpatient %	Contract	2024 Trended IP %	Contract	Notes
Brattleboro Memorial Hospital					GMCB Rate effective 10/01/23
Brattleboro Retreat					GMCB Rate effective 01/01/24
Central Vermont Physicians Medical Center					GMCB Rate effective 10/01/23
Copley Hospital					GMCB Rate effective 10/01/23
Gifford Medical Center					GMCB Rate effective 10/01/23
Grace Cottage Hospital					GMCB Rate effective 10/01/23
					Best estimate of contract
Green Mountain Surgery Center					negotiation
Mt. Ascutney Hospital					GMCB Rate effective 10/01/23
North Country Hospital					GMCB Rate effective 10/01/23
Northeast Vermont Regional Hospital					GMCB Rate effective 10/01/23
Northwestern Medical Center					GMCB Rate effective 10/01/23
Porter Hospital					GMCB Rate effective 10/01/23
Rutland Regional					GMCB Rate effective 10/01/23
Southwestern Vermont Medical Center					GMCB Rate effective 10/01/23
Springfield Hospital					GMCB Rate effective 10/01/23
University of Vermont Medical Center					GMCB Rate effective 10/01/23
					Best estimate of contract
Dartmouth-Hitchcock Medical Center (NH)					negotiation
					Blend of best estimates and
Rental/NY/Negotiated/Other					effective contracts
TOTAL, GMCB HOSPITALS	50.9%	3.9%	50.5%	10.0%	
TOTAL, ALL HOSPITALS	100.0%	4.8%	100.0%	7.9%	

L	Derivation of	Outpatient	rends for V	'I Exchange,	2024-2025,	by Provider

				2225 25	
		2024 OP		2025 OP	
Facility Name	Outpatient %	Contract	2024 Trended OP %	Contract	Notes
Brattleboro Memorial Hospital					GMCB Rate effective 10/01/23
Brattleboro Retreat					GMCB Rate effective 01/01/24
Central Vermont Physicians Medical Center					GMCB Rate effective 10/01/23
Copley Hospital					GMCB Rate effective 10/01/23
Gifford Medical Center					GMCB Rate effective 10/01/23
Grace Cottage Hospital					GMCB Rate effective 10/01/23
					Best estimate of contract
Green Mountain Surgery Center					negotiation
Mt. Ascutney Hospital					GMCB Rate effective 10/01/23
North Country Hospital					GMCB Rate effective 10/01/23
Northeast Vermont Regional Hospital					GMCB Rate effective 10/01/23
Northwestern Medical Center					GMCB Rate effective 10/01/23
Porter Hospital					GMCB Rate effective 10/01/23
Rutland Regional					GMCB Rate effective 10/01/23
Southwestern Vermont Medical Center					GMCB Rate effective 10/01/23
Springfield Hospital					GMCB Rate effective 10/01/23
University of Vermont Medical Center					GMCB Rate effective 10/01/23
•					Best estimate of contract
Dartmouth-Hitchcock Medical Center (NH)					negotiation
					Blend of best estimates and
Rental/NY/Negotiated/Other					effective contracts
TOTAL, GMCB HOSPITALS	73.7%	5.1%	73.6%	10.0%	
TOTAL, ALL HOSPITALS	100.0%	5.2%	100.0%	9.2%	

### Question #1c Physician Trends

# Derivation of Physician Trends for VT Exchange, 2024-2025, by Provider

