



625 State Street, PO Box 2207
Schenectady, NY 12301-2207
mvphhealthcare.com

July 17, 2024

Ms. Traci Hughes, FSA, MAAA
Lewis & Ellis, Inc.
700 Central Expressway South, Suite 550
Allen, TX 75013

Re: 2025 Vermont Exchange Rate Filing - Individual
SERFF Tracking #: MVPH-134081032

Dear Ms. Hughes:

This letter is in response to your correspondence received 07/15/24 regarding the above-mentioned rate filing. The responses to your questions are provided below.

1. Please provide the rating impact of assuming each of the following scenarios:
 - a. Hospital budgets are approved as recently submitted.
 - b. Hospital budgets are approved at zero unit cost change for FY2025.
 - c. Hospital budgets are approved at a uniform 10% unit cost increase for FY2025 for all facilities.

Response: The impact of scenarios a, b, and c on the total rate increase are 0.5%, -2.3%, and 2.7%, respectively. Please see the attached Excel workbook for updated trend derivations corresponding to each of the scenarios above. Regarding the recently submitted hospital budgets, we did not update the estimate for Brattleboro Retreat. We used the overall proposed increase for inpatient, outpatient, and professional services, unless otherwise specified in the narrative.

If you have any questions or require any additional information, please contact me at ebachner@mvphhealthcare.com.

Sincerely,

A handwritten signature in black ink, appearing to read "E. Bachner".

Eric Bachner, ASA
Director, Commercial Market & Valuation Actuary
MVP Health Care, Inc.

Question #1a Facility Trends

Derivation of Inpatient Trends for VT Exchange, 2024-2025, by Provider

Facility Name	Inpatient %	2024 IP Contract	2024 Trended IP %	2025 IP Contract	Notes
Brattleboro Memorial Hospital					GMCB Rate effective 10/01/23
Brattleboro Retreat					GMCB Rate effective 01/01/24
Central Vermont Physicians Medical Center					GMCB Rate effective 10/01/23
Copley Hospital					GMCB Rate effective 10/01/23
Gifford Medical Center					GMCB Rate effective 10/01/23
Grace Cottage Hospital					GMCB Rate effective 10/01/23
Green Mountain Surgery Center					Best estimate of contract negotiation
Mt. Ascutney Hospital					GMCB Rate effective 10/01/23
North Country Hospital					GMCB Rate effective 10/01/23
Northeast Vermont Regional Hospital					GMCB Rate effective 10/01/23
Northwestern Medical Center					GMCB Rate effective 10/01/23
Porter Hospital					GMCB Rate effective 10/01/23
Rutland Regional					GMCB Rate effective 10/01/23
Southwestern Vermont Medical Center					GMCB Rate effective 10/01/23
Springfield Hospital					GMCB Rate effective 10/01/23
University of Vermont Medical Center					GMCB Rate effective 10/01/23
Dartmouth-Hitchcock Medical Center (NH)					Best estimate of contract negotiation
Rental/NY/Negotiated/Other					Blend of best estimates and effective contracts
TOTAL, GMCB HOSPITALS	58.8%	4.0%	58.2%	5.8%	
TOTAL, ALL HOSPITALS	100.0%	4.9%	100.0%	6.1%	

Derivation of Outpatient Trends for VT Exchange, 2024-2025, by Provider

Facility Name	Outpatient %	2024 OP Contract	2024 Trended OP %	2025 OP Contract	Notes
Brattleboro Memorial Hospital					GMCB Rate effective 10/01/23
Brattleboro Retreat					GMCB Rate effective 01/01/24
Central Vermont Physicians Medical Center					GMCB Rate effective 10/01/23
Copley Hospital					GMCB Rate effective 10/01/23
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North Country Hospital					GMCB Rate effective 10/01/23
Northeast Vermont Regional Hospital					GMCB Rate effective 10/01/23
Northwestern Medical Center					GMCB Rate effective 10/01/23
Porter Hospital					GMCB Rate effective 10/01/23
Rutland Regional					GMCB Rate effective 10/01/23
Southwestern Vermont Medical Center					GMCB Rate effective 10/01/23
Springfield Hospital					GMCB Rate effective 10/01/23
University of Vermont Medical Center					GMCB Rate effective 10/01/23
Dartmouth-Hitchcock Medical Center (NH)					Best estimate of contract negotiation
Rental/NY/Negotiated/Other					Blend of best estimates and effective contracts
TOTAL, GMCB HOSPITALS	74.1%	5.6%	73.9%	5.5%	
TOTAL, ALL HOSPITALS	100.0%	5.8%	100.0%	5.9%	

Question #1a Physician Trends

Derivation of Physician Trends for VT Exchange, 2024-2025, by Provider

Facility Name	Physician %	2024 PHY		2025 PHY	
		Contract	2024 Trended PHY %	Contract	
UVMHC					
Rutland Regional					
CVHC					
Porter Hospital					
HealthFirst					
VT Community					
All Other Vermont					
VT PT-OT					
VT BH					
VT Chiro					
New Hampshire Participating					
Ambulatory - Ancillary					
DME - Ancillary					
Home Infusion - Ancillary					
Lab - Ancillary					
Rental/NY/Negotiated/Other					
TOTAL	100.0%	1.7%	100.0%	2.7%	

Question #1b Facility Trends

Derivation of Inpatient Trends for VT Exchange, 2024-2025, by Provider

Facility Name	Inpatient %	2024 IP Contract	2024 Trended IP %	2025 IP Contract	Notes
Brattleboro Memorial Hospital					GMCB Rate effective 10/01/23
Brattleboro Retreat					GMCB Rate effective 01/01/24
Central Vermont Physicians Medical Center					GMCB Rate effective 10/01/23
Copley Hospital					GMCB Rate effective 10/01/23
Gifford Medical Center					GMCB Rate effective 10/01/23
Grace Cottage Hospital					GMCB Rate effective 10/01/23
Green Mountain Surgery Center					Best estimate of contract negotiation
Mt. Ascutney Hospital					GMCB Rate effective 10/01/23
North Country Hospital					GMCB Rate effective 10/01/23
Northeast Vermont Regional Hospital					GMCB Rate effective 10/01/23
Northwestern Medical Center					GMCB Rate effective 10/01/23
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Rutland Regional					GMCB Rate effective 10/01/23
Southwestern Vermont Medical Center					GMCB Rate effective 10/01/23
Springfield Hospital					GMCB Rate effective 10/01/23
University of Vermont Medical Center					GMCB Rate effective 10/01/23
Dartmouth-Hitchcock Medical Center (NH)					Best estimate of contract negotiation
Rental/NY/Negotiated/Other					Blend of best estimates and effective contracts
TOTAL, GMCB HOSPITALS	58.8%	4.0%	58.2%	0.0%	
TOTAL, ALL HOSPITALS	100.0%	4.9%	100.0%	2.7%	

Derivation of Outpatient Trends for VT Exchange, 2024-2025, by Provider

Facility Name	Outpatient %	2024 OP Contract	2024 Trended OP %	2025 OP Contract	Notes
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Rental/NY/Negotiated/Other					Blend of best estimates and effective contracts
TOTAL, GMCB HOSPITALS	74.1%	5.6%	73.9%	0.0%	
TOTAL, ALL HOSPITALS	100.0%	5.8%	100.0%	1.8%	

Question #1b Physician Trends

Derivation of Physician Trends for VT Exchange, 2024-2025, by Provider

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HealthFirst					
VT Community					
All Other Vermont					
VT PT-OT					
VT BH					
VT Chiro					
New Hampshire Participating					
Ambulatory - Ancillary					
DME - Ancillary					
Home Infusion - Ancillary					
Lab - Ancillary					
Rental/NY/Negotiated/Other					
TOTAL	100.0%	1.7%	100.0%		0.8%

Question #1c Facility Trends

Derivation of Inpatient Trends for VT Exchange, 2024-2025, by Provider

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Question #1c Physician Trends

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Home Infusion - Ancillary					
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