## Responses to Objections Round 2 (Received on 10/6/2022)

## Objection 1 -

## Comments:

Regarding the response to prior objection question \#1b: For each tab provided in the file "2022 CHLIC VT Side by Side.xlsx", except [Medical Area Factors] and [MHSUD] which were previously provided, please elaborate on the changes made including data-basedjustification for such changes.

## Response:

| Table Change | Details |
| :--- | :--- |
| Med Trend <br> Rx Trend | Current values were set as of late 2019 and the proposed <br> trends reflect a more up to date view on unit cost and <br> utilization trends. |
| Area Factors |  |
| Rx Area Factors | The national average area factor has decreased below 1.0 over <br> time so the increase reflects a calibration adjustment to get the <br> national area factor to be centered at 1.0 rather than a true <br> cost increase in VT. |
| MSC Weighting <br> Medical Base Claim <br> Medical CPD <br> Eff. Deductible Adj <br> Eff. OOP Max Adjustment | Structure changed from methodology updates to medical base <br> claims and to the CPD as noted in objection \#1 question \#4. |
| Prev Care Adj. | The factors were updated from a linear interpolation range to <br> age level factors in order to capture adjustments at a more <br> granular level. |
| Med Util Dampening <br> Rx Util Dampening | Structure changed from methodology updates to utilization <br> dampening as noted in objection \#1 question \#1a. |
| Eff Dec - Collective <br> Eff OOP Max - Collective | Added average family size 5 which have the same factors as <br> average family size 4. No changes to other factors. |
| Community Rate Loads | Telehealth adjustment factor has become 1.0 and was removed <br> from the table because it is no longer an adjustment. Cigna <br> Pathwell is a new program so the range of factors is added to the <br> table. Diagnostic indicator methodology is no longer used so <br> factors have been removed from the table. New methodology on <br> member's prior claims experience and risk characteristics is <br> located in Appendix A. |
| MHSUD | Industry load study was performed to update the factors to most <br> accurately represent the most recent dataset. |
| Vision | Medical rider factorsare updated to reflect the most recent and <br> accurate claims data. For non-standard benefit requests, pricing is <br> updated to reflect the accurate cost of covering these services. |
| Industry Loads | Mental health service utilization has drastically increased since <br> 2020 driving the large increase. |
| Correction to materials 24 month frequency factor. |  |


| Rx Script Channel Distribution <br> Rx AWP Channel Distribution | Updated based on actual nationwide claim experience. |
| :--- | :--- |
| Rx AWPs | Rx CPD was updated along with and similarly to the medical |
| Rx CPD (\% Prev) | CPD as noted in objection \#1 question \#4. Updates to baseline |
| Rx CPD (Cost per Script) | AWPs/script, utilization, and area factors were made to offset <br> these changes to keep aggregate rates neutral. Corrections <br> were made to the current Rx AWPs values in '2022 CHLIC-VT <br> Side by Side v2.pdf. |
| Med OON Program Savings | New factors due to methodology updates to non-par as noted <br> in objection \#1 question \#1a. |
| Non-Par Enhanced Claims Adj | Removed factors due to methodology updates to non-par as <br> noted in objection \#1 question \#1a. Current factors are zero. |

## Objection 2 -

## Comments:

Regarding the response to prior objection question \#2c:
a. The response to objection \#2, question \#3a, of the 2020 approved filing (SERFF \#CCGP132206853 ) indicates a filed 2020+ claims trend of $6.5 \%$. The filed pharmacy trend wasthen ordered to be reduced to $6.1 \%$, resulting in an overall VT sitused trend of $6.3 \%$ (Docket No. GMCB-001-20rr). Please reconcile to the $6.8 \%$ referenced in the current filing's objection response.
b. The 'revisions to pricing factors' line item includes changes to trend. Please separate out changes to trend, showing that trend changes are constant across all policies (i.e., no $\mathrm{min} / \mathrm{max}$ range). Additionally, the 'filed and approved claims trends' and 'changes to trend' line items should reconcile to the proposed total 2023+ trend provided in the response to the following objection question.

## Response:

a. As stated in the Rate Review Detail section of the 2020 approved filing, the trend factor is $6.8 \%$. Docket No. GMCB-001-20rr did order a reduction of pharmacy trend but as noted in the response, the rate increase was reduced through an aggregate adjustment to the profit assumption rather than to the individual components due to system limitations. The profit change is captured on the 'Expense Changes' line as noted in the response to objection \#1, question \#2b. Thus, $6.8 \%$ should be used as the filed and approved claims trend.
b. As noted in the response to objection \#1, question \#2a, only the cumulative impact of all revisions to pricing factors (including trend) can be provided.

Objection 3 -

## Comments:

Regarding the response to prior objection question \#3: Please fill out the table below. Note this table was previously provided in response to objection \#2, question \#3a, of the 2020 approved filing (SERFF \#CCGP-132206853).

| Category | VT Situs <br> $2023+$ Total <br> Trend | 2023+ Medical <br> Trend | $2023+R x$ <br> Trend | Medical <br> Weight | Rx Weight |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Unit Cost |  |  |  |  |  |
| Utilization |  |  |  |  |  |
| Mix |  |  |  |  |  |
| Claims Trend |  |  |  |  |  |

## Response:

A granular view of claims trend is best shown using the experience of all VT members rather than only VT situs groups so the table has been modified. The medical trend and Rxtrend align with the values in VT 2023 Supplemental Exhibits.pdf.

| Category | VT Member <br> 2023 Total <br> Trend | 2023 Medical <br> Trend | 2023 Rx Trend | Medical <br> Weight | Rx Weight |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Unit Cost | $5.0 \%$ | $4.2 \%$ | $8.8 \%$ | $82.5 \%$ | $17.5 \%$ |
| Utilization | $1.3 \%$ | $1.6 \%$ | $-0.3 \%$ | $82.5 \%$ | $17.5 \%$ |
| Mix | $1.3 \%$ | $1.6 \%$ | $0.0 \%$ | $82.5 \%$ | $17.5 \%$ |
| Claims Trend | $7.7 \%$ | $7.6 \%$ | $8.5 \%$ | $82.5 \%$ | $17.5 \%$ |

Objection 4 -

## Comments:

Regarding the response to prior objection question \#9: Please also provide this contribution to the Blueprint program on a percentage of premium basis.

## Response:

In calendar year 2021, CHLIC earned $\$ 27.97 \mathrm{M}$ in health premiums for VT situs insured groups so the $\$ 60.7 \mathrm{~K}$ contribution to the Blueprint program (exclusive of payments to the Community Health Team) is $0.2 \%$ of premium.

## Objection 5 -

## Comments:

How do the proposed provider unit cost increases compare to the recently ordered hospital budget increases?

## Response:

VT 2023 Supplemental Exhibits.pdf shows that 2023 inpatient and outpatient unit cost trends are expected to be $4.3 \%$. The estimated weighted average of the recently ordered hospital budget gross charge increases is between $8 \%$ and $9 \%$.

## Objection 6 -

## Comments:

Please reconcile the VT Filing Summary provided in the file "VTExh_2023_CHLIC.pdf" with the historical experience provided on page 3 of the file "VT 2023 Supplemental Exhibits.pdf". (i.e., why does one data set appear to include a larger set of experience than the other?)

## Response:

The historical experience in 'VTExh_2023_CHLIC.pdf' represents the incurred claims from fully insured groups who are sitused in VT whereas 'VT 2023 Supplemental Exhibits.pdf' represents members who reside in VT for all funding types.

Trend
Medical Trend - Unleveraged

|  |  |  | Current |  |  |  | Proposed |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Area Description | Rating Area | Product | 2020/2019 | 2021/2020 | 2022/2021 | 2023+12022 | 2020/2019 | 2021/2020 | 2022/2021 | 2023+/2022 | 2020/2019 | 2021/2020 | 2022/2021 | 2023+/2022 |
| VT, VERMONT | VTNWK1 | NWK | 7.96\% | 6.87\% | 6.87\% | 6.87\% | 9.41\% | 10.49\% | 6.92\% | 7.58\% | 1.45\% | 3.62\% | 0.05\% | 0.71\% |
| VT, VERMONT | VTOAP1 | OAP | 7.96\% | 6.87\% | 6.87\% | 6.87\% | 9.41\% | 10.49\% | 6.92\% | 7.58\% | 1.45\% | 3.62\% | 0.05\% | 0.71\% |
| VT, VERMONT | VTPPO1 | PPO | 7.96\% | 6.87\% | 6.87\% | 6.87\% | 9.41\% | 10.49\% | 6.92\% | 7.58\% | 1.45\% | 3.62\% | 0.05\% | 0.71\% |

## Area Factors

## Medical Area Factors

|  |  | Current |  | Proposed |  |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Rating Area |  | Region | Product | Area Factor | Area Factor |
| Change |  |  |  |  |  |
| VTNWK1 | NWK | 0.71 | 0.87 | $23 \%$ |  |
| VTOAP1 | VT, VERMONT | OAP | 0.71 | 0.87 | $23 \%$ |
| VTPPO1 | VT, VERMONT | PPO | 0.73 | 0.90 | $23 \%$ |


| Current | Major Service Categories |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Inpatient (Hospital) | Outpatient (Hospital) | ER | PCP | SCP | Other | Preventive |
| Facility | 83.50\% | 55.00\% | 100.00\% | 0.00\% | 0.00\% | 100.00\% | N/A |
| Professional | 16.50\% | 17.00\% | 0.00\% | 90.00\% | 81.00\% | 0.00\% | N/A |
| Lab | 0.00\% | 6.80\% | 0.00\% | 8.00\% | 3.60\% | 0.00\% | N/A |
| Radiology | 0.00\% | 10.20\% | 0.00\% | 2.00\% | 5.40\% | 0.00\% | N/A |
| Advanced Radiology (ARI) | 0.00\% | 11.00\% | 0.00\% | 0.00\% | 10.00\% | 0.00\% | N/A |
| Proposed | Major Service Categories |  |  |  |  |  |  |
|  | Inpatient (Hospital) | $\begin{aligned} & \text { Outpatient } \\ & \text { (Hospital) } \end{aligned}$ | ER | PCP | SCP | Other | Preventive |
| Facility | 70.50\% | 58.10\% | 100.00\% | 0.00\% | 0.00\% | 100.00\% | 0.00\% |
| Professional | 29.50\% | 10.40\% | 0.00\% | 97.40\% | 78.40\% | 0.00\% | 100.00\% |
| Lab | 0.00\% | 13.30\% | 0.00\% | 1.00\% | 6.20\% | 0.00\% | 0.00\% |
| Radiology | 0.00\% | 8.50\% | 0.00\% | 1.60\% | 9.40\% | 0.00\% | 0.00\% |
| Advanced Radiology (ARI) | 0.00\% | 9.70\% | 0.00\% | 0.00\% | 6.10\% | 0.00\% | 0.00\% |
| Change | Major Service Categories |  |  |  |  |  |  |
|  | Inpatient (Hospital) | Outpatient (Hospital) | ER | PCP | SCP | Other | Preventive |
| Facility | -13.00\% | 3.10\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Professional | 13.00\% | -6.60\% | 0.00\% | 7.40\% | -2.60\% | 0.00\% | 0.00\% |
| Lab | 0.00\% | 6.50\% | 0.00\% | -7.00\% | 2.60\% | 0.00\% | 0.00\% |
| Radiology | 0.00\% | -1.70\% | 0.00\% | -0.40\% | 4.00\% | 0.00\% | 0.00\% |
| Advanced Radiology (ARI) | 0.00\% | -1.30\% | 0.00\% | 0.00\% | -3.90\% | 0.00\% | 0.00\% |

Preventive Care Child Age Adjustment
Current

| Elected Child Age | Portion of Preventive Care Base Claim <br> Cost |
| :--- | :--- |
| $\leq 2$ | 0.16 |
| 3 to 64 | Linearly interpolate between 0.16 at 2 and <br> 1.0 at 65 |
| $\geq 65$ | 1 |


| Proposed |  |
| :---: | :---: |
| Elected Child Age | Portion of Preventive Care Base Claim Cost |
| 0 | 0.0307 |
| 1 | 0.0635 |
| 2 | 0.0972 |
| 3 | 0.1316 |
| 4 | 0.167 |
| 5 | 0.2039 |
| 6 | 0.2414 |
| 7 | 0.2794 |
| 8 | 0.3176 |
| 9 | 0.3561 |
| 10 | 0.3954 |
| 11 | 0.4357 |
| 12 | 0.4771 |
| 13 | 0.5202 |
| 14 | 0.5636 |
| 15 | 0.607 |
| 16 | 0.6509 |
| 17 | 0.6955 |
| 18 | 0.7393 |
| 19 | 0.7821 |
| 20 | 0.8249 |
| 21 | 0.8661 |
| 22 | 0.9048 |
| 23 | 0.9401 |
| 24 | 0.9719 |
| 25 | 1 |

Change

|  |
| :--- |
|  |
|  |
|  |

## Medical Effective Deductible Adjustment



\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Proposed}} \& \multicolumn{17}{|c|}{Plan Deductible} \\
\hline \& \& 0 \& 50 \& 100 \& 150 \& 200 \& \& 300 \& 400 \& 500 \& 750 \& 1000 \& \& 1500 \& 2000 \& 2250 \& 2500 \& 3000 \\
\hline \multirow{33}{*}{} \& 1 \& \({ }^{1}\) \& 0.445 \& \({ }^{0.434}\) \& \({ }^{0.435}\) \& \& \({ }^{0.436}\) \& 0.438 \& 0.44 \& 0.444 \& 0.454 \& \& \({ }^{0.462}\) \& 0.479 \& 0.499 \& \({ }^{0.506}\) \& 0.514 \& \({ }^{0.528}\) \\
\hline \& \({ }^{1.25}\) \& 1 \& 0.505 \& 0.518 \& 0.518 \& \& 0.517 \& 0.517 \& 0.521 \& 0.538 \& 0.554 \& \& 0.568 \& \({ }^{0.593}\) \& \({ }^{0.614}\) \& \({ }^{0.623}\) \& 0.632 \& \({ }^{0.649}\) \\
\hline \& \(\begin{array}{r}1.5 \\ 1.75 \\ \hline\end{array}\) \& 1 \& 0.617 \& 0.61 \& 0.61 \& \& \({ }_{0}^{0.61}\) \& -0.614 \& \({ }_{\substack{0.621 \\ 0.713}}\) \& -0.629 \& -0.647 \& \& - 0.67 \& 0.693 \& \({ }^{0.716}\) \& 0.725 \& \({ }^{0.735}\) \& \({ }_{0}^{0.751} 0\) \\
\hline \& 1.15 \& 1 \& \({ }_{0}^{0.699}\) \& \({ }_{0}^{0.699}\) \& \({ }_{0}^{0.979}\) \& \& 0.801 \& \({ }_{0}^{0.802}\) \& \({ }_{0}^{0.804}\) \& \({ }_{0}^{0.807}\) \& 0.817 \& \& \({ }_{0}^{0.884}\) \& \({ }_{0}^{0.854}\) \& \({ }_{0}^{0.874}\) \& \({ }_{0}^{0.883}\) \& 0.859
0.89 \& 0.905 \\
\hline \& 2.25 \& 1 \& 0.826 \& 0.832 \& 0.831 \& \& 0.836 \& \({ }^{0.838}\) \& 0.844 \& 0.854 \& 0.87 \& \& 0.885 \& 0.907 \& 0.925 \& 0.932 \& 0.939 \& 0.95 \\
\hline \& 2.5 \& 1 \& 0.89 \& 0.89 \& 0.872 \& \& 0.877 \& 0.884 \& 0.892 \& 0.9 \& 0.916 \& \& 0.928 \& 0.945 \& 0.961 \& 0.966 \& 0.97 \& 0.978 \\
\hline \& 2.75 \& 1 \& 0.945 \& \({ }^{0.945}\) \& \({ }^{0.995}\) \& \& \({ }^{0.945}\) \& \({ }^{0.945}\) \& \({ }^{0.945}\) \& \({ }^{0.9945}\) \& \({ }^{0.953}\) \& \& \({ }^{0.962}\) \& \({ }^{0.974}\) \& 0.983 \& \({ }^{0.986}\) \& 0.99 \& 0.995 \\
\hline \& \({ }^{3}\) \& 1 \& \({ }^{0.955}\) \& \({ }^{0.995}\) \& \({ }^{0.956}\) \& \& \({ }^{0.9566}\) \& \({ }^{0.962}\) \& \({ }^{0.967}\) \& \({ }^{0.9971}\) \& 0.979 \& \& 0.985 \& \({ }^{0.995}\) \& \& \& 1 \& \\
\hline \& 3.25
3.5
3 \& 1 \& \({ }^{0.973}\) \& 0.973 \& \({ }^{0.973}\) \& \& \({ }^{0.973}\) \& \({ }^{0.978}\) \& 0.983 \& 0.995 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \\
\hline \& \({ }_{3.75}\) \& 1 \& \& \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \\
\hline \& 4 \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\(3500 \quad 4000\)}} \& 4500 \& \multirow[t]{2}{*}{5000} \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{5500}} \& \multirow[t]{2}{*}{6000} \& \multirow[t]{2}{*}{\({ }^{6500}\)} \& 6850 \& \multirow[t]{2}{*}{7000} \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{7500}} \& \multirow[t]{2}{*}{8000} \& \multirow[t]{2}{*}{8500} \& \multirow[t]{2}{*}{9000} \& \multirow[t]{2}{*}{9500} \& \multirow[t]{2}{*}{10000} \\
\hline \& 1 \& \& \& \({ }^{0.561}\) \& \& \& \& \& \& \({ }_{0} 0.607\) \& \& \& \& \& \& \& \& \\
\hline \& \({ }^{1.25}\) \& 0.665 \& 0.68 \& \({ }^{0} .692\) \& \({ }^{0} .705\) \& \& 0.71 \& 0.715 \& 0.735 \& 0.745 \& 0.745 \& \& 0.753 \& 0.76 \& \({ }^{0.769}\) \& 0.78 \& 0.786 \& \({ }^{0.793}\) \\
\hline \& \({ }^{1.5}\) \& \({ }_{0}^{0.767}\) \& (0.782 \& -0.796 \& -0.807 \& \& 0.818 \& 0.828 \& - \(\begin{aligned} \& 0.837 \\ \& 0.909\end{aligned}\) \& -0.846 \& 0.846
0.945 \& \& 0.854 \& \({ }^{0.863}\) \& 0.8.899 \& \({ }_{0}^{0.874}\) \& 0.879
0.941 \& \({ }^{0.889}\) \\
\hline \& \({ }_{172}^{1.75}\) \& \({ }_{0}^{0.857}\) \& - \(\begin{aligned} \& 0.868 \\ \& 0.928\end{aligned}\) \& \({ }^{0.878}\) \& -0.884 \& \& 0.893 \& \({ }^{0.901}\) \& 0.909 \& \({ }^{0.9913}\) \& \({ }_{0}^{0.995}\) \& \& \({ }^{0.9222}\) \& \({ }^{0.927}\) \& \({ }^{0.935}\) \& -0.937 \& -0.941 \& 0.947
0.986 \\
\hline \& \(\stackrel{2}{2.25}\) \& \({ }_{0}^{0.996}\) \& 0.928
0.968
0. \& 0.935
0.973 \& 0.943
0.977 \& \& 0.949
0.982 \& \({ }_{0}^{0.9957}\) \& - 0.989 \& \({ }_{0}^{0.9965}\) \& \({ }_{0}^{0.9692}\) \& \& \({ }_{0}^{0.972}\) \& \({ }_{0}^{0.975}\) \& \({ }_{1}^{0.977}\) \& 0.982 \& 0.984
1 \& \\
\hline \& 2.5 \& 0.983 \& \({ }_{0}^{0.989}\) \& 0.995 \& 0.995 \& \& \& \& \& \& \& \& \& \& \& 1 \& 1 \& \\
\hline \& 2.75
3 \& \({ }_{1}^{1}\) \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \\
\hline \& \begin{tabular}{l}
3.25 \\
3 \\
\hline
\end{tabular} \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \\
\hline \& 3.5
3.75 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& 1 \\
\hline \& 4 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& \& 1 \& \\
\hline \& \& 10500 \& 11000 \& 11500 \& 12000 \& \({ }^{12500}\) \& \& 13000 \& 13500 \& 14000 \& 14500 \& 15000 \& \& 17000 \& 20000 \& Unlimited \& \& \\
\hline \& 1 \& \({ }^{0.656}\) \& \({ }^{0.663}\) \& \({ }^{0.669}\) \& \({ }^{0.674}\) \& \& \({ }^{0.68}\) \& \({ }^{0.685}\) \& 0.69 \& \({ }^{0.696}\) \& 0.7 \& \& \({ }^{0.705}\) \& \({ }^{0.723}\) \& \({ }^{0.746}\) \& 1 \& \& \\
\hline \& 1.25
1.5
1.5 \& 0.8
0.894 \& 0.807
0.896 \& 0.812
0.902 \& 0.818
0.907 \& \& 0.823
0.911 \& 0.829
0.916 \& 0.834
0.92 \& 0.839
0.924 \& 0.844
0.927 \& \& 0.849
0.933 \& 0.867
0.943 \& 0.988
0.958 \& 1 \& \& \\
\hline \& 1.75 \& 0.951 \& 0.954 \& \({ }_{0} 0.958\) \& 0.962 \& \& 0.966 \& 0.968 \& 0.971 \& 0.973 \& 0.978 \& \& 0.98 \& 0.988 \& 1 \& 1 \& \& \\
\hline \& 2 \& 0.99 \& 0.992 \& 0.995 \& 0.995 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& \& \\
\hline \& 2.25 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& \& \\
\hline \& 2.5

2 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& \& <br>
\hline \& 2.75 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& \& <br>
\hline \& 3.25 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& \& <br>
\hline \& ${ }^{3.5}$ \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& 1 \& \& 1 \& 1 \& 1 \& 1 \& \& <br>
\hline \& 3.75 \& 1 \& , \& 1 \& , \& \& , \& 1 \& \& , \& 1 \& \& , \& 1 \& 1 \& 1 \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& 1 \& \& \& \& \& 1 \& \& <br>
\hline
\end{tabular}

CHANGE
Depends on variety of plan benefits


## Medical Base Claims

| Current | Major Service Categories (dollars PMPM) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Inpatient (IP) | Outpatient (OP) | Primary Care Physician (PCP) | Emergency <br> Room (ER) | Specialty Care Physician (SCP) | Other | Preventive Care |
| Experience-Rated In-Network | 126.99 | 172.32 | 19.5 | 32.17 | 84.1 | 10.93 | 21.58 |
| Experience-Rated Out-of-Network | 184.13 | 249.87 | 28.28 | 46.65 | 121.95 | 15.85 | 31.29 |


| Proposed | Major Service Categories (dollars PMPM) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Inpatient (IP) | Outpatient (OP) | Primary Care Physician (PCP) | Emergency <br> Room (ER) | Specialty Care Physician (SCP) | Other | Preventive Care |
| Experience-Rated In-Network | \$128.18 | \$156.66 | \$14.92 | \$29.36 | \$62.75 | \$6.68 | \$18.45 |
| Experience-Rated Out-of-Network | \$2.48 | \$6.52 | \$1.23 | \$0.08 | \$4.68 | \$0.64 | \$0.37 |


| Change | Major Service Categories (dollars PMPM) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Inpatient (IP) | Outpatient (OP) | Primary Care Physician (PCP) | Emergency <br> Room (ER) | Specialty Care Physician (SCP) | Other | Preventive Care |
| Experience-Rated In-Network | 0.9\% | -9.1\% | -23.5\% | -8.7\% | -25.4\% | -38.9\% | -14.5\% |
| Experience-Rated Out-of-Network | -98.7\% | -97.4\% | -95.7\% | -99.8\% | -96.2\% | -96.0\% | -98.8\% |


|  | ${ }_{-28}^{\text {IP }}$ |  |  |  | ${ }_{\substack{\text { E. } \\ 0.31}}^{\text {and }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (1.23 |  |  |  |  |
|  |  |  | Indemnty (N) | Indemity (al ohera reas) |  |  |
| ${ }_{B}^{A}$ |  | ${ }_{\substack{0.0 \\ 6.0 .72}}^{0.7}$ | ${ }^{\text {. }} 0.32$ | 0.02 |  |  |
| ${ }^{\text {Applicable ms }}$ |  | 0.62 .772 | ${ }^{0.74}$ | Othe agreasate costs hare |  |  |
|  |  |  |  |  |  |  |



CURRENT

| Deductible Mutipipier | Deductible | ${ }^{\text {Avg. Family Size: } 2}$ | Avg. Family Size: 3 | Avg. Family Size: 4 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 0 | 1 | 1 | 1 |
| 1 | 50 | 0.635 | 0.441 | 0.352 |
| 1 | 100 | 0.63 | 0.437 | 0.335 |
| 1 | 150 | 0.633 | 0.437 | 0.334 |
| 1 | 200 | 0.633 | 0.439 | 0.335 |
| 1 | 300 | 0.635 | 0.441 | 0.338 |
| 1 | 400 | 0.639 | 0.444 | 0.339 |
| 1 | 500 | 0.644 | 0.447 | 0.342 |
| 1 | 750 | 0.657 | 0.459 | 0.349 |
| 1 | 1000 | 0.663 | 0.47 | 0.358 |
| 1 | 1500 | 0.688 | 0.489 | 0.369 |
| 1 | 2000 | 0.708 | 0.508 | 0.389 |
| 1 | 2250 | 0.714 | 0.518 | 0.396 |
| 1 | 2500 | 0.719 | 0.528 | 0.404 |
| 1 | 3000 | 0.731 | 0.54 | 0.421 |
| 1 | 3500 | 0.744 | 0.552 | 0.431 |
| 1 | 4000 | 0.754 | 0.565 | 0.441 |
| 1 | 4500 | 0.762 | 0.577 | 0.452 |
| 1 | 5000 | 0.772 | 0.588 | 0.463 |
| 1 | 5500 | 0.78 | 0.597 | 0.474 |
| 1 | 6000 | 0.787 | 0.608 | 0.884 |
| 1 | 6500 | 0.795 | 0.616 | 0.492 |
| 1 | 6850 | 0.8 | 0.625 | 0.502 |
| 1 | 7000 | 0.807 | 0.632 | 0.511 |
|  | 7500 | 0.807 | 0.632 | 0.511 |
| 1 | 8000 | 0.813 | 0.641 | 0.519 |
| 1 | 8500 | 0.818 | 0.648 | 0.527 |
| 1 | 9000 | 0.824 | 0.656 | 0.535 |
| 1 | 9500 | 0.828 | 0.66 | 0.545 |
| 1 | 10000 | 0.829 | 0.666 | 0.549 |
| 1 | 10500 | 0.833 | 0.674 | 0.559 |
| 1 | 11000 | 0.838 | 0.681 | 0.566 |
| 1 | 11500 | 0.843 | 0.69 | 0.572 |
| 1 | 12000 | 0.846 | 0.69 | 0.579 |
| 1 | 12500 | 0.851 | 0.7 | 0.584 |
| , | ${ }^{13000}$ | 0.854 | 0.706 | 0.59 |
| 1 | ${ }^{13500}$ | 0.857 | 0.712 | 0.596 |
|  | 14000 | 0.861 | 0.718 | 0.602 |
| 1 | 14500 | 0.864 | 0.723 | 0.607 |
|  | 15000 | 0.867 | 0.727 | 0.613 |
| 1 | 17000 | 0.879 | 0.744 | 0.634 |
| 1 | 20000 | ${ }^{0.896}$ | ${ }^{0.767}$ | 0.661 |


| Deductible | Avg. Family Size: 2 | Avg. Family Size: 3 | Avg. Family Size: 4 | Avg. Family Size: 5 |
| :---: | :---: | :---: | :---: | :---: |
| 0 | 1 | 1 | 1 | 1 |
| 50 | 0.635 | 0.441 | 0.352 | 0.352 |
| 100 | 0.63 | 0.437 | 0.335 | 0.335 |
| 150 | 0.633 | 0.437 | 0.334 | 0.334 |
| 200 | 0.633 | 0.439 | 0.335 | 0.335 |
| 300 | 0.635 | 0.441 | 0.338 | 0.338 |
| 400 | 0.639 | 0.444 | 0.339 | 0.339 |
| 500 | 0.644 | 0.447 | 0.342 | 0.342 |
| 750 | 0.657 | 0.459 | 0.349 | 0.349 |
| 1000 | 0.663 | 0.47 | 0.358 | 0.358 |
| 1500 | 0.688 | 0.489 | 0.369 | 0.369 |
| 2000 | 0.708 | 0.508 | 0.389 | 0.389 |
| 2250 | 0.714 | 0.518 | 0.396 | 0.396 |
| 2500 | 0.719 | 0.528 | 0.404 | 0.404 |
| 3000 | 0.731 | 0.54 | 0.421 | 0.421 |
| 3500 | 0.744 | 0.552 | 0.431 | 0.431 |
| 4000 | 0.754 | 0.565 | 0.441 | 0.441 |
| 4500 | 0.762 | 0.577 | 0.452 | 0.452 |
| 5000 | 0.772 | 0.588 | 0.463 | 0.463 |
| 5500 | 0.78 | 0.597 | 0.474 | 0.474 |
| 6000 | 0.787 | 0.608 | 0.484 | 0.484 |
| 6500 | 0.795 | 0.616 | 0.492 | 0.492 |
| 6850 | 0.8 | 0.625 | 0.502 | 0.502 |
| 7000 | 0.807 | 0.632 | 0.511 | 0.511 |
| 7500 | 0.807 | 0.632 | 0.511 | 0.511 |
| 8000 | 0.813 | 0.641 | 0.519 | 0.519 |
| 8500 | 0.818 | 0.648 | 0.527 | 0.527 |
| 9000 | 0.824 | 0.656 | 0.535 | 0.535 |
| 9500 | 0.828 | 0.66 | 0.545 | 0.545 |
| 10000 | 0.829 | 0.666 | 0.549 | 0.549 |
| 10500 | 0.833 | 0.674 | 0.559 | 0.559 |
| 11000 | 0.838 | 0.681 | 0.566 | 0.566 |
| 11500 | 0.843 | 0.69 | 0.572 | 0.572 |
| 12000 | 0.846 | 0.69 | 0.579 | 0.579 |
| 12500 | 0.851 | 0.7 | 0.584 | 0.584 |
| 13000 | 0.854 | 0.706 | 0.59 | 0.59 |
| 13500 | 0.857 | 0.712 | 0.596 | 0.596 |
| 14000 | 0.861 | 0.718 | 0.602 | 0.602 |
| 14500 | 0.864 | 0.723 | 0.607 | 0.607 |
| 15000 | 0.867 | 0.727 | 0.613 | 0.613 |
| 17000 | 0.879 | 0.744 | 0.634 | 0.634 |
| 20000 | 0.896 | 0.767 | 0.661 | 0.661 |



CURRENT


| Oop max. | Avg. Family Size: 2 | Avg. Family Size: 3 | Avg. Family Size: 4 | Avg. Family Size: 5 |
| :---: | :---: | :---: | :---: | :---: |
| 500 | 0.675 | 0.498 | 0.382 | 0.382 |
| 1000 | 0.675 | 0.498 | 0.382 | 0.382 |
| 1500 | 0.675 | 0.498 | 0.382 | 0.382 |
| 2000 | 0.7 | 0.52 | 0.404 | 0.404 |
| 2500 | 0.725 | 0.542 | 0.424 | 0.424 |
| 3000 | 0.767 | 0.588 | 0.444 | 0.444 |
| 4000 | 0.778 | 0.609 | 0.464 | 0.464 |
| 5000 | 0.784 | 0.612 | 0.484 | 0.484 |
| 5500 | 0.79 | 0.615 | 0.504 | 0.504 |
| 6000 | 0.801 | 0.623 | 0.524 | 0.524 |
| 6500 | 0.806 | 0.628 | 0.524 | 0.524 |
| 7000 | 0.811 | 0.632 | 0.524 | 0.524 |
| 8000 | 0.818 | 0.632 | 0.524 | 0.524 |
| 9000 | 0.824 | 0.632 | 0.524 | 0.524 |
| 10000 | 0.828 | 0.637 | 0.527 | 0.527 |
| 11000 | 0.836 | 0.644 | 0.537 | 0.537 |
| 12000 | 0.836 | 0.647 | 0.541 | 0.541 |
| 13000 | 0.852 | 0.657 | 0.553 | 0.553 |
| 14000 | 0.868 | 0.662 | 0.564 | 0.564 |
| 15000 | 0.89 | 0.672 | 0.572 | 0.572 |
| 16000 | 0.893 | 0.69 | 0.581 | 0.581 |
| 17000 | 0.914 | 0.7 | 0.595 | 0.595 |
| 18000 | 0.928 | 0.711 | 0.601 | 0.601 |
| 19000 | 0.931 | 0.716 | 0.608 | 0.608 |
| 20000 | 0.95 | 0.726 | 0.616 | 0.616 |
| 25000 | 1 | 0.785 | 0.649 | 0.649 |
| 30000 | 1 | 0.819 | 0.69 | 0.69 |
| 35000 | 1 | 0.945 | 0.875 | 0.875 |
| 40000 | 1 | 0.973 | 0.905 | 0.905 |
| 45000 | 1 | 1 | 0.931 | 0.931 |
| 50000 | 1 | 1 | 0.962 | 0.962 |
| Unlimited | 1 | 1 | 1 | 1 |



## Community Rate Loads

Current Factors

| Cigna Pathwell <br> Specialty | N/A |
| :--- | :---: |

## Proposed Factors

| Cigna Pathwell <br> Specialty - Min | 0.97 |
| :--- | :---: |
| Cigna Pathwell <br> Specialty - Max | 1.01 |

Change in Factors
Cigna Pathwell
Specialty

| Current Factors |  |  |
| :---: | :---: | :---: |
| Diagnostic Indicators | may be used toperform additional riskassessment of the |  |
|  | 0.95 | Minimum |
|  | 1.05 | Maximum |

Proposed Factors

| Diagnostic Indicators | Diagnostic Indicators may be used to |  |
| :---: | :---: | :---: |
|  | N/A | Minimum |
|  | N/a | Maximum |

## Change <br> Removing this

factor

## Current Factors



Change
Removing
this factor
Current Factors


## Change

Removing this factor




| Rider | Methodology |
| :---: | :---: |
| Infertility Treatment - Buy Up \#2 | $\begin{aligned} & \text { Base Cost PMPM }=3.1311 \times\left[\frac{\mathrm{Max}}{57896.14}\right] \\ & 5.27728 \text { cap on coverage } \end{aligned}$ |
| Embarc Benefit Protection | N/A |
| Hearing Aids <br> Varicose Veins | $\frac{1.002}{1.002}$ |



## Mental Health and Substance Use Disorder Rates

MHSUD Trend and Adjustments

|  | Current | Proposed | Change |
| :--- | :---: | :---: | :---: |
| MH/SUD Trend | $6.00 \%$ | $6.00 \%$ | $0.0 \%$ |
| FFS Adjustment (if applicable) | $1.50 \%$ | $1.50 \%$ | $0.0 \%$ |

OAP/PPO/LCP Rates [VT-specific]

|  | Proclaim |  | Facets |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Minimum | Maximum | Minimum | Maximum |
| Current Rates | $\$ 15.06$ | $\$ 26.79$ | $\$ 2.66$ | $\$ 14.25$ |
| Proposed Rates | $\$ 21.89$ | $\$ 38.67$ | $\$ 8.62$ | $\$ 23.55$ |
| Change | $45 \%$ | $44 \%$ | $224 \%$ | $65 \%$ |

NWK Rates [VT-specific]

|  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |



|  | Copay |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change | 0 | 5 | 10 | 15 | 20 | 25 | 30 | 35 | 40 | 45 | 50 |
| Mental Health | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% |
| Substance Abuse | 26.0\% | 25.9\% | 26.0\% | 26.0\% | 25.9\% | 26.0\% | 25.9\% | 26.0\% | 25.9\% | 26.0\% | 25.8\% |
| Mental Health and Substance Abuse | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% | 25.9\% |
| Non-standard (copay N/A) | 25.9\% |  |  |  |  |  |  |  |  |  |  |



Vision

Vision - Frequency Factors

|  | Current |  | Proposed |  | Change |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Service | $\mathbf{1 2}$ month | $\mathbf{2 4}$ month | $\mathbf{1 2}$ month | $\mathbf{2 4}$ month | $\mathbf{1 2}$ month | $\mathbf{2 4}$ month |
| Exam (Exam Only Plans) | 1 | 0.7 | 1 | 0.7 | $0.0 \%$ | $0.0 \%$ |
| Exam (Comprehensive Plans) | 1 | 0.635 | 1 | 0.635 | $0.0 \%$ | $0.0 \%$ |
| Lenses: Single Vision | 1 | 0.78 | 1 | 0.78 | $0.0 \%$ | $0.0 \%$ |
| Lenses: Bifocal | 1 | 0.78 | 1 | 0.78 | $0.0 \%$ | $0.0 \%$ |
| Lenses: Trifocal | 1 | 0.78 | 1 | 0.78 | $0.0 \%$ | $0.0 \%$ |
| Lenses: Lenticular | 1 | 0.78 | 1 | 0.78 | $0.0 \%$ | $0.0 \%$ |
| Lenses: Progressive | 1 | 0.78 | 1 | 0.78 | $0.0 \%$ | $0.0 \%$ |
| Frames | 1 | 0.78 | 1 | 0.78 | $0.0 \%$ | $0.0 \%$ |
| Contact Lenses: Elective | 1 | 0.67 | 1 | 0.67 | $0.0 \%$ | $0.0 \%$ |
| Contact Lenses: Therapeutic | 1 | 0.67 | 1 | 0.67 | $0.0 \%$ | $0.0 \%$ |
| Materials | 1 | 0.67 | 1 | 0.78 | $0.0 \%$ | $16.4 \%$ |





Pharmacy Trend

| Pharmacy Trend |  |  |  | Current |  |  |  | Proposed |  |  |  |  | Change |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Formulary | Drug Type | 2019/2018 | 2020/2019 | 2021/2020 | 2022+12021 | 2019/2018 | 2020/2019 | 2021/2020 | 2022/2021 | 2023+12022 | 2019/2018 | 2020/2019 | 2021/2020 | 202212021 | 2023+12022 |
| Cost Trend | Legacy | Legacy | Generic | 5.20\% | 5.20\% | 5.20\% | 5.20\% | 5.09\% | 6.24\% | 3.45\% | 8.07\% | 5.30\% | -0.11\% | 1.04\% | -1.75\% | 2.87\% |  |
|  | Legacy |  | Brand | 10.70\% | 9.20\% | 9.20\% | 9.20\% | 10.62\% | 7.93\% | 5.11\% | 3.25\% | 13.51\% | -0.08\% | -1.27\% | -4.09\% | -5.95\% |  |
|  | Legacy |  | Specialty | 8.30\% | 20.10\% | 20.10\% | 20.10\% | 7.74\% | 30.68\% | 9.48\% | 7.74\% | 8.71\% | -0.56\% | 10.58\% | -10.62\% | -12.36\% |  |
|  | Standard | Standard | Generic | 3.40\% | 2.90\% | 2.90\% | 2.90\% | 3.15\% | 5.35\% | 1.73\% | 2.96\% | 3.77\% | -0.25\% | 2.45\% | -1.17\% | 0.06\% |  |
|  | Standard |  | Brand | 12.00\% | 11.80\% | 11.80\% | 11.80\% | 12.38\% | 7.17\% | 6.01\% | 11.05\% | 13.90\% | 0.38\% | -4.63\% | -5.79\% | -0.75\% |  |
|  | Standard |  | Specialty | 8.30\% | 20.10\% | 20.10\% | 20.10\% | 7.75\% | 30.71\% | 9.50\% | 7.76\% | 8.73\% | -0.55\% | 10.61\% | -10.60\% | -12.34\% |  |
|  | Value | Value | Generic | 5.20\% | 5.20\% | 5.20\% | 5.20\% | 5.09\% | 6.24\% | 3.45\% | 8.07\% | 5.30\% | -0.11\% | 1.04\% | -1.75\% | 2.87\% |  |
|  | Value |  | Brand | 10.70\% | 9.20\% | 9.20\% | 9.20\% | 10.62\% | 7.93\% | 5.11\% | 3.25\% | 13.51\% | -0.08\% | -1.27\% | -4.09\% | -5.95\% |  |
|  | Value |  | Specialty | 8.30\% | 20.10\% | 20.10\% | 20.10\% | 7.74\% | 30.68\% | 9.48\% | 7.74\% | 8.71\% | -0.56\% | 10.58\% | -10.62\% | -12.36\% |  |
|  | ValueDRT | ValueDRT | Generic | 4.10\% | 3.80\% | 3.80\% | 3.80\% | 4.13\% | 5.39\% | 2.54\% | 2.96\% | 3.77\% | 0.03\% | 1.59\% | -1.26\% | -0.84\% |  |
|  | ValueDRT |  | Brand | 9.60\% | 7.80\% | 7.80\% | 7.80\% | 9.61\% | 7.07\% | 4.18\% | 11.05\% | 13.90\% | 0.01\% | -0.73\% | -3.62\% | 3.25\% |  |
|  | ValueDRT |  | Specialty | 8.30\% | 20.10\% | 20.10\% | 20.10\% | 7.76\% | 30.71\% | 9.50\% | 7.76\% | 8.73\% | -0.54\% | 10.61\% | -10.60\% | -12.34\% |  |
|  | Advantage | Advantage | Generic | 5.20\% | 5.20\% | 5.20\% | 5.20\% | 5.09\% | 6.24\% | 3.45\% | 8.07\% | 5.30\% | -0.11\% | 1.04\% | -1.75\% | 2.87\% |  |
|  | Advantage |  | Brand | 10.70\% | 9.20\% | 9.20\% | 9.20\% | 10.62\% | 7.93\% | 5.11\% | 3.25\% | 13.51\% | -0.08\% | -1.27\% | -4.09\% | -5.95\% |  |
|  | Advantage |  | Specialty | 8.30\% | 20.10\% | 20.10\% | 20.10\% | 7.74\% | 30.68\% | 9.48\% | 7.74\% | 8.71\% | -0.56\% | 10.58\% | -10.62\% | -12.36\% |  |
|  | AdvantageDRT | AdvantageD RT | Generic | 4.10\% | 3.80\% | 3.80\% | 3.80\% | 4.13\% | 5.39\% | 2.54\% | 2.96\% | 3.77\% | 0.03\% | 1.59\% | -1.26\% | -0.84\% |  |
|  | AdvantageDRT |  | Brand | 9.60\% | 7.80\% | 7.80\% | 7.80\% | 9.61\% | 7.07\% | 4.18\% | 11.05\% | 13.90\% | 0.01\% | -0.73\% | -3.62\% | 3.25\% |  |
|  | AdvantageDRT |  | Specialty | 8.30\% | 20.10\% | 20.10\% | 20.10\% | 7.76\% | 30.71\% | 9.50\% | 7.76\% | 8.73\% | -0.54\% | 10.61\% | -10.60\% | -12.34\% |  |
|  | Performance | Performance | Generic | 3.40\% | 2.90\% | 2.90\% | 2.90\% | 3.15\% | 5.35\% | 1.73\% | 2.96\% | 3.77\% | -0.25\% | 2.45\% | -1.17\% | 0.06\% |  |
|  | Performance |  | Brand | 12.00\% | 11.80\% | 11.80\% | 11.80\% | 12.38\% | 7.17\% | 6.01\% | 11.05\% | 13.90\% | 0.38\% | -4.63\% | -5.79\% | -0.75\% |  |
|  | Performance |  | Specialty | 8.30\% | 20.10\% | 20.10\% | 20.10\% | 7.75\% | 30.71\% | 9.50\% | 7.76\% | 8.73\% | -0.55\% | 10.61\% | -10.60\% | -12.34\% |  |
|  | Performance 4Tier | $\begin{array}{\|c\|} \hline \text { Performance } \\ \quad 4 \text { Tier } \end{array}$ | Generic | 3.40\% | 2.90\% | 2.90\% | 2.90\% | 3.15\% | 5.35\% | 1.73\% | 2.96\% | 3.77\% | -0.25\% | 2.45\% | -1.17\% | 0.06\% |  |
|  | Performance 4Tier |  | Brand | 12.00\% | 11.80\% | 11.80\% | 11.80\% | 12.38\% | 7.17\% | 6.01\% | 11.05\% | 13.90\% | 0.38\% | -4.63\% | -5.79\% | -0.75\% |  |
|  | Performance 4Tier |  | Specialty | 8.30\% | 20.10\% | 20.10\% | 20.10\% | 7.75\% | 30.71\% | 9.50\% | 7.76\% | 8.73\% | -0.55\% | 10.61\% | -10.60\% | -12.34\% |  |
|  | Generics Only | Generics Only | Generic | 5.20\% | 5.20\% | 5.20\% | 5.20\% | 5.09\% | 6.24\% | 3.45\% | 8.07\% | 5.30\% | -0.11\% | 1.04\% | -1.75\% | 2.87\% |  |
|  | Generics Only |  | Brand | 10.70\% | 9.20\% | 9.20\% | 9.20\% | 10.62\% | 7.93\% | 5.11\% | 3.25\% | 13.51\% | -0.08\% | -1.27\% | -4.09\% | -5.95\% |  |
|  | Generics Only |  | Specialty | 8.30\% | 20.10\% | 20.10\% | 20.10\% | 7.74\% | 30.68\% | 9.48\% | 7.74\% | 8.71\% | -0.56\% | 10.58\% | -10.62\% | -12.36\% |  |
|  | Advantage 4Tier | $\begin{array}{\|c\|} \hline \text { Advantage_4 } \\ \text { Tier } \end{array}$ | Generic | 5.20\% | 5.20\% | 5.20\% | 5.20\% | 5.09\% | 6.24\% | 3.45\% | 8.07\% | 5.30\% | -0.11\% | 1.04\% | -1.75\% | 2.87\% |  |
|  | Advantage 4Tier |  | Brand | 10.70\% | 9.20\% | 9.20\% | 9.20\% | 10.62\% | 7.93\% | 5.11\% | 3.25\% | 13.51\% | -0.08\% | -1.27\% | -4.09\% | -5.95\% |  |
|  | Advantage 4Tier |  | Specialty | 8.30\% | 20.10\% | 20.10\% | 20.10\% | 7.74\% | 30.68\% | 9.48\% | 7.74\% | 8.71\% | -0.56\% | 10.58\% | -10.62\% | -12.36\% |  |
| Utilization Trend | Legacy | Legacy | Generic | 2.70\% | 2.10\% | 2.10\% | 2.10\% | 3.58\% | 1.00\% | 2.80\% | 0.16\% | 0.16\% | 0.88\% | -1.10\% | 0.70\% | -1.94\% |  |
|  | Legacy |  | Brand | -9.10\% | -7.90\% | -7.90\% | -7.90\% | -8.37\% | 5.05\% | 10.30\% | -2.18\% | -2.60\% | 0.73\% | 12.95\% | 18.20\% | 5.72\% |  |
|  | Legacy |  | Specialty | 10.00\% | -5.60\% | -5.60\% | -5.60\% | 7.80\% | -9.33\% | 6.51\% | 5.42\% | 5.55\% | -2.20\% | -3.73\% | 12.11\% | 11.02\% |  |
|  | Standard | Standard | Generic | 2.70\% | 2.10\% | 2.10\% | 2.10\% | 3.52\% | 0.92\% | 2.67\% | 0.01\% | 0.63\% | 0.82\% | -1.18\% | 0.57\% | -2.09\% |  |
|  | Standard |  | Brand | -11.00\% | -10.10\% | -10.10\% | -10.10\% | -10.23\% | 2.95\% | 8.26\% | -4.27\% | -6.34\% | 0.77\% | 13.05\% | 18.36\% | 5.83\% |  |
|  | Standard |  | Specialty | 10.00\% | -5.60\% | -5.60\% | -5.60\% | 7.80\% | -9.33\% | 6.51\% | 5.42\% | 5.55\% | -2.20\% | -3.73\% | 12.11\% | 11.02\% |  |
|  | Value | Value | Generic | 2.70\% | 2.10\% | 2.10\% | 2.10\% | 3.58\% | 1.00\% | 2.80\% | 0.16\% | 0.16\% | 0.88\% | -1.10\% | 0.70\% | -1.94\% |  |
|  | Value |  | Brand | -9.10\% | -7.90\% | -7.90\% | -7.90\% | -8.37\% | 5.05\% | 10.30\% | -2.18\% | -2.60\% | 0.73\% | 12.95\% | 18.20\% | 5.72\% |  |
|  | Value |  | Specialty | 10.00\% | -5.60\% | -5.60\% | -5.60\% | 7.80\% | -9.33\% | 6.51\% | 5.42\% | 5.55\% | -2.20\% | -3.73\% | 12.11\% | 11.02\% |  |
|  | ValueDRT | ValueDRT | Generic | 2.20\% | 1.70\% | 1.70\% | 1.70\% | 3.21\% | 0.65\% | 2.43\% | 0.01\% | 0.63\% | 1.01\% | -1.05\% | 0.73\% | -1.69\% |  |
|  | ValueDRT |  | Brand | -13.20\% | -12.30\% | -12.30\% | -12.30\% | -12.38\% | 2.85\% | 8.47\% | -4.27\% | -6.34\% | 0.82\% | 15.15\% | 20.77\% | 8.03\% |  |
|  | ValueDRT |  | Specialty | 10.00\% | -5.60\% | -5.60\% | -5.60\% | 7.80\% | -9.33\% | 6.51\% | 5.42\% | 5.55\% | -2.20\% | -3.73\% | 12.11\% | 11.02\% |  |
|  | Advantage | Advantage | Generic | 2.70\% | 2.10\% | 2.10\% | 2.10\% | 3.58\% | 1.00\% | 2.80\% | 0.16\% | 0.16\% | 0.88\% | -1.10\% | 0.70\% | -1.94\% |  |
|  | Advantage |  | Brand | -9.10\% | -7.90\% | . $7.90 \%$ | .7.90\% | -8.37\% | 5.05\% | 10.30\% | -2.18\% | -2.60\% | 0.73\% | 12.95\% | 18.20\% | 5.72\% |  |
|  | Advantage |  | Specialty | 10.00\% | -5.60\% | -5.60\% | -5.60\% | 7.80\% | -9.33\% | 6.51\% | 5.42\% | 5.55\% | -2.20\% | -3.73\% | 12.11\% | 11.02\% |  |
|  | AdvantageDRT | $\begin{array}{\|c\|} \hline \text { Advantage } \mathrm{D} \\ \text { RT } \end{array}$ | Generic | 2.20\% | 1.70\% | 1.70\% | 1.70\% | 3.21\% | 0.65\% | 2.43\% | 0.01\% | 0.63\% | 1.01\% | -1.05\% | 0.73\% | -1.69\% |  |
|  | AdvantageDRT |  | Brand | -13.20\% | -12.30\% | -12.30\% | -12.30\% | -12.38\% | 2.85\% | 8.47\% | -4.27\% | -6.34\% | 0.82\% | 15.15\% | 20.77\% | 8.03\% |  |
|  | AdvantageDRT |  | Specialty | 10.00\% | -5.60\% | -5.60\% | -5.60\% | 7.80\% | -9.33\% | 6.51\% | 5.42\% | 5.55\% | -2.20\% | -3.73\% | 12.11\% | 11.02\% |  |
|  | Performance | Performance | Generic | 2.70\% | 2.10\% | 2.10\% | 2.10\% | 3.52\% | 0.92\% | 2.67\% | 0.01\% | 0.63\% | 0.82\% | -1.18\% | 0.57\% | -2.09\% |  |
|  | Performance |  | Brand | -11.00\% | -10.10\% | -10.10\% | -10.10\% | -10.23\% | 2.95\% | 8.26\% | -4.27\% | -6.34\% | 0.77\% | 13.05\% | 18.36\% | 5.83\% |  |
|  | Performance |  | Specialty | 10.00\% | -5.60\% | -5.60\% | -5.60\% | 7.80\% | -9.33\% | 6.51\% | 5.42\% | 5.55\% | -2.20\% | -3.73\% | 12.11\% | 11.02\% |  |
|  | Performance 4Tier | Performance _4Tier | Generic | 2.70\% | 2.10\% | 2.10\% | 2.10\% | 3.52\% | 0.92\% | 2.67\% | 0.01\% | 0.63\% | 0.82\% | -1.18\% | 0.57\% | -2.09\% |  |
|  | Performance 4Tier |  | Brand | -11.00\% | -10.10\% | -10.10\% | -10.10\% | -10.23\% | 2.95\% | 8.26\% | -4.27\% | -6.34\% | 0.77\% | 13.05\% | 18.36\% | 5.83\% |  |
|  | Performance 4Tier |  | Specialty | 10.00\% | -5.60\% | -5.60\% | -5.60\% | 7.80\% | -9.33\% | 6.51\% | 5.42\% | 5.55\% | -2.20\% | -3.73\% | 12.11\% | 11.02\% |  |
|  | Generics Only | Generics Only | Generic | 2.70\% | 2.10\% | 2.10\% | 2.10\% | 3.58\% | 1.00\% | 2.80\% | 0.16\% | 0.16\% | 0.88\% | -1.10\% | 0.70\% | -1.94\% |  |
|  | Generics Only |  | Brand | -9.10\% | -7.90\% | -7.90\% | -7.90\% | -8.37\% | 5.05\% | 10.30\% | -2.18\% | -2.60\% | 0.73\% | 12.95\% | 18.20\% | 5.72\% |  |
|  | Generics Only |  | Specialty | 10.00\% | -5.60\% | -5.60\% | -5.60\% | 7.80\% | -9.33\% | 6.51\% | 5.42\% | 5.55\% | -2.20\% | -3.73\% | 12.11\% | 11.02\% |  |
|  | Advantage 4Tier | $\begin{array}{\|c\|} \hline \text { Advantage_4 } \\ \text { Tier } \end{array}$ | Generic | 2.70\% | 2.10\% | 2.10\% | 2.10\% | 3.58\% | 1.00\% | 2.80\% | 0.16\% | 0.16\% | 0.88\% | -1.10\% | 0.70\% | -1.94\% |  |
|  | Advantage 4Tier Advantage 4Tier |  | Speand | $\xrightarrow{-9.10 \%}$ | - $-7.90 \%$ | - $-7.90 \%$ | $\xrightarrow{-7.90 \%}$ | -8.37\% | - $5.05 \%$ | 10.30\% | -2.18\% | -2.60\% | 0.73\% | - $12.95 \%$ | $\xrightarrow{18.20 \%}$ | 5.72\% $11.02 \%$ |  |
|  |  |  | Specialy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Rx Area Factors

|  | State | Minimum <br> Area <br> Factor | Maximum <br> Area <br> Factor |
| :--- | :--- | ---: | ---: |
| Current | VT | 0.76 | 0.76 |
| Proposed | VT | 0.86 | 0.86 |
| Change |  | $13.2 \%$ | $13.2 \%$ |


Pharmacy: CPD (Cost per Script)



Proposed Factors

| Industry | Minimum | Maximum | Median |
| :--- | :---: | :---: | :---: |
| Agriculture | 0.925 | 1.075 | 1 |
| Mining | 0.95 | 1.125 | 1.075 |
| Construction | 0.9 | 1.125 | 1 |
| Manufacturing | 0.825 | 1.075 | 0.95 |
| Transportation, Communication, \& Utilitites | 0.8 | 1.1 | 1 |
| Wholesale Trade | 0.875 | 1.05 | 0.9375 |
| Retail Trade | 0.925 | 1.1 | 1.025 |
| Finance, Insurance and Real Estate | 0.9 | 1.05 | 0.975 |
| Services | 0.85 | 1.125 | 1.025 |
| Public Administration | 0.9 | 1.05 | 0.975 |




Current Factors

| Area Description | Rating Area | Product | Adjustment |
| :--- | :--- | :--- | ---: |
| VT, VERMONT | VTNWK1 | NWK | 0 |
| VT, VERMONT | VTOAP1 | OAP | 0 |
| VT, VERMONT | VTPPO1 | PPO | 0 |

Proposed Factors

| Area Description | Rating Area | Product | Adjustment |
| :--- | :--- | :--- | :---: |
| $V T$, VERMONT | VTNWK1 | NWK | N/A |
| $V T$, VERMONT | VTOAP1 | OAP | N/A |
| $V T$, VERMONT | VTPPO1 | PPO | N/A |

Changes
Removing these factors

