

State of Vermont Department of Financial Regulation 89 Main Street Montpelier, VT 05620-3101

For consumer assistance: [Banking] 888-568-4547 [Insurance] 800-964-1784 [Securities] 877-550-3907

www.dfr.vermont.gov

February 19, 2021

Chair Kevin Mullin Green Mountain Care Board 144 State Street Montpelier, Vermont 05620

Re: Solvency Impact of CIGNA Health and Life Insurance Co. COVID-19 Medical Premium Credit Filing (SERFF # CCGP-132641757) of CIGNA Health and Life Insurance **Company**

Dear Chair Mullin:

This letter is to fulfill the Department of Financial Regulation's ("DFR") responsibility under 8 V.S.A. §4062(a)(2)(B) regarding Cigna Health and Life Insurance Company ("CHLIC") and its recent COVID-19 Medical Premium Credit Filing. Under 8 V.S.A. §4062, DFR must provide to the Green Mountain Care Board ("GMCB") an analysis and opinion on the impact of the filing as proposed on the solvency of CHLIC. CHLIC is one of several health insurers operating in Vermont that are members of Cigna Corporation, a holding company ("CIGNA Holding Company"). The solvency of CHLIC as an entity and how a particular filing or rate may affect that solvency are two separate questions. This letter first analyzes and provides DFR's opinion on the solvency of CHLIC and considers the combined financial results of all insurers in CIGNA Holding Company. It then provides DFR's opinion and recommendation on the impact the filing could have on the solvency of CHLIC. The solvency opinion and analysis of solvency are separate from DFR's COVID 19 impact study on Vermont health insurers, which will be completed at a later date.

Summary of Opinion

DFR is of the opinion that the premium credit as proposed likely will have no material impact on the current level of solvency of CHLIC.

Background

Vermont law requires DFR to protect consumers by supervising insurance companies in a manner that assures the solvency, liquidity, stability, and efficiency of all such companies. DFR has more specific responsibilities to ensure the solvency of companies based in Vermont, as it is the primary regulator for those companies. Similarly, every other state has primary responsibility to ensure the solvency of each company domiciled in its state. As a result, regulators in an insurer's domicile have many powerful tools at their disposal to monitor and ensure the solvency of their





domestic companies, and other states in which that insurer does business rely heavily on the domicile state regulators to perform that function.

Approximately 1,500 insurance companies, including CHLIC, have a license to do business in Vermont and are domiciled in other states. For each of these companies, DFR generally relies on the regulators in the state where the company is domiciled for solvency oversight. However, in addition to this reliance DFR requires foreign companies to meet certain solvency-based criteria to procure and maintain a license to do business in Vermont. DFR uses many tools to ensure foreign companies meet these criteria, including various analytic measures, review of financial statements, and communication with the regulators in a company's domicile state.

Analysis of Solvency

DFR considers the solvency of insurers to be the most fundamental aspect of consumer protection. Whether an insurer is solvent is more complex than simply determining whether at any given moment the insurer has more assets than liabilities. Rather, it is an intricate analysis of many factors to discern how close or far away from insolvency the insurer is, and in what direction it will move in the future. As noted above, the primary responsibility for assessing the solvency of an insurer lies with the regulator in the insurer's domicile state. DFR supplements this home-state regulation by ensuring foreign companies meet certain solvency-based licensing criteria necessary to continue to operate in Vermont.

CHLIC Solvency Opinion

DFR is not CHLIC's primary solvency regulator, but it does require CHLIC to meet Vermont's foreign insurer licensing requirements. Currently, CHLIC meets these licensing requirements. Further, CHLIC's primary regulator in Connecticut has not expressed any concerns to DFR about CHLIC's solvency. Finally, in 2019, all of CIGNA Holding Company's operations in Vermont accounted for less than one percent of its total premiums earned. Thus, DFR has determined that CHLIC's Vermont operations pose little risk to its solvency, or to the solvency of CIGNA Holding Company. Nonetheless, adequacy of rates and contribution to surplus are necessary for all health insurers in order to maintain strength of capital that keeps pace with claims trends.

Impact of the Filing on Solvency

The COVID-19 Medical Premium Credit Filing represents a proposed credit to all of its guaranteed cost group health insurance policyholders in such amount as it may determine based on calendar year 2020 claim experience for the block of business. The singular credit will be a minimum of 10% of each policyholder's average 2020 monthly premium, or approximately 0.8% of annual premium. At the time of this opinion, the Company has indicated they expect to credit the minimum amount just described. Based on the entity-wide assessment above, and on GMCB actuary's finding that the proposed premium credit is not excessive, DFR's opinion is that the proposed premium credit will have no material impact on the current level of solvency of CHLIC.

Sincerely,

Michael S. Pieciak

Commissioner, Department of Financial Regulation