State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Filing at a Glance

Company: BCBSVT

Product Name: 2019 Vermont Individual and Small Group Rate Filing

State: VermontGMCB

TOI: H16G Group Health - Major Medical Sub-TOI: H16G.001C Any Size Group - Other

Filing Type: GMCB Rate
Date Submitted: 05/11/2018

SERFF Tr Num: BCVT-131497882 SERFF Status: Closed-Approved

State Tr Num: State Status: Co Tr Num:

Implementation On Approval

Date Requested:

Author(s): Jude Daye, Martine Brisson-Lemieux

Reviewer(s): Agatha Kessler (primary), Thomas Crompton, David Dillon, Judith Henkin, Jacqueline Lee,

Marisa Melamed, Sebastian Arduengo

Disposition Date: 08/14/2018
Disposition Status: Approved
Implementation Date: 01/01/2019

State Filing Description:

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

General Information

Project Name: Status of Filing in Domicile: Project Number: Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments:

Explanation for Combination/Other: Market Type: Group

Submission Type: New Submission Group Market Size: Small

Group Market Type: Employer, Other Explanation for Other Group Market Type:

Overall Rate Impact: Filing Status Changed: 08/23/2018

State Status Changed:

Deemer Date: Created By: Jude Daye

Submitted By: Jude Daye Corresponding Filing Tracking Number:

PPACA: Non-Grandfathered Immed Mkt Reforms

PPACA Notes: null

Exchange Intentions: To be sold on Vermont Health Connect or directly to

consumers effective 01/01/2019.

Filing Description:

May 11, 2018

Agatha Kessler
Health Policy Director
Green Mountain Care Board
144 State Street

Montpelier, Vermont 05620

Subject:Blue Cross and Blue Shield of Vermont - NAIC # 53295 2019 Vermont Individual and Small Group Rate Filing

Dear Ms. Kessler:

Attached for the Green Mountain Care Board's review and approval is Blue Cross and Blue Shield of Vermont's 2019 Vermont Individual and Small Group Rate Filing.

The average increase for plans other than Silver Level Exchange plans – that is, the average increase that will actually be experienced by Vermont individuals and small businesses – is 5.3 percent.

Increases for specific plans range from 3.5 percent to 6.8 percent, except for the Catastrophic plan, which is increasing by 1.2 percent. Silver Level Exchange plans will increase an average of 16.0 percent, with increases for specific plans ranging from 14.6 percent to 18.9 percent. Across all plans, the average increase is 7.5 percent.

Please let me know if we can answer any questions or provide further information during your review.

Sincerely,

Ruth Greene

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

cc:Tom Crompton/GMCB Sebastian Arduengo/GMCB Paul Schultz/BCBSVT Martine Lemieux/BCBSVT

Company and Contact

Filing Contact Information

Jude Daye, Executive Assistantdayej@bcbsvt.com445 Industrial Lane802-371-3244 [Phone]

Montpelier, VT 05601

Filing Company Information

BCBSVT CoCode: 53295 State of Domicile: Vermont PO BOX 186 Group Code: Company Type: Hospital

Montpelier, VT 05601 Group Name: Service Corp (802) 371-3450 ext. [Phone] FEIN Number: 03-0277307 State ID Number:

Filing Fees

Fee Required? Yes Fee Amount: \$150.00

Retaliatory? No

Fee Explanation:

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Approved	Thomas Crompton	08/23/2018	08/23/2018

Objection Letters and Response Letters

Objection Letters Response Letters

,				
Status	Created By	Created On	Date Submitted	
Pending Response	Jacqueline Lee	07/22/2018	07/22/2018	
Pending Response	Jacqueline Lee	07/02/2018	07/02/2018	
Pending Response	Jacqueline Lee	07/02/2018	07/02/2018	
Pending Response	Jacqueline Lee	06/15/2018	06/15/2018	
Pending Response	Jacqueline Lee	06/15/2018	06/15/2018	
Pending Response	Jacqueline Lee	05/25/2018	05/25/2018	
Pending Response	Jacqueline Lee	05/25/2018	05/25/2018	
Pending Response	Jacqueline Lee	05/17/2018	05/17/2018	

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Responded By	Created On	Date Submitted		
Martine Brisson-Lemieux	07/25/2018	07/25/2018		
Martine Brisson-Lemieux	07/06/2018	07/06/2018		
Martine Brisson-Lemieux	07/10/2018	07/10/2018		
Martine Brisson-Lemieux	06/22/2018	06/22/2018		
Martine Brisson-Lemieux	06/21/2018	06/21/2018		
Martine Brisson-Lemieux	06/01/2018	06/01/2018		
Martine Brisson-Lemieux	06/04/2018	06/04/2018		
Martine Brisson-Lemieux	05/21/2018	05/21/2018		

Amendments

Schedule	Schedule Item Name	Created By	Created On	Date Submitted
Supporting Document	BCBSVT 2019 Vermont Individual and Small Group rate filing - Amended per GMCB Order	Martine Brisson-Lemieux	08/21/2018	08/21/2018
Supporting Document	Amendment to BCBSVT 2019 Vermont Individual and Small Group rate filing	Martine Brisson-Lemieux	07/18/2018	07/18/2018

Filing Notes

Subject	Note Type	Created By	Created On	Date Submitted
Amended Order Granting Confidentiality	Note To Filer	Sebastian Arduengo	06/22/2018	06/22/2018
Order Granting Confidentiality	Note To Filer	Sebastian Arduengo	06/22/2018	06/22/2018

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Filing Notes

Subject	Note Type	Created By	Created On	Date Submitted
Order Granting Confidentiality	Note To Filer	Sebastian Arduengo	06/07/2018	06/07/2018
Order Granting Confidentiality	Note To Filer	Sebastian Arduengo	05/21/2018	05/21/2018
Original RRS Tab	Reviewer Note	Agatha Kessler	05/14/2018	

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Disposition

Disposition Date: 08/14/2018 Implementation Date: 01/01/2019

Status: Approved

HHS Status: HHS Approved

State Review: Reviewed by Actuary

Comment: This filing is approved as amended per GMCB order (GMCB-009-18rr.)

	Company	Overall %	Overall %	Written	Number of Policy	Written	Maximum %	Minimum %
Company	Rate	Indicated	Rate	Premium	Holders Affected	Premium for	Change	Change
Name:	Change:	Change:	Impact:	Change for	for this Program:	this Program:	(where req'd)	: (where req'd):
				this Program:				
BCBSVT	Increase	5.775%	5.775%	\$20,082,027	31,770	\$347,729,947	18.590%	-0.626%

Percent Change Approved:

 Minimum:
 -0.626%

 Maximum:
 18.590%

 Weighted Average:
 5.775%

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Actuarial Memorandum		No
Supporting Document	Actuarial Memorandum and Certifications		No
Supporting Document	Civil Union Rating Requirements		No
Supporting Document	Consumer Disclosure Form		No
Supporting Document	Filing Compliance Certification		No
Supporting Document	Third Party Filing Authorization		No
Supporting Document	Unified Rate Review Template		No
Supporting Document	Exhibits		No
Supporting Document	Attachments A, B & C		No
Supporting Document	Rate Data Templates		No
Supporting Document	Actuarial Data Set		No

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Responses to BCBSVT 2019 VISG Filing Inquiries - 05.17.2018		No
Supporting Document	Responses to BCBSVT 2019 VISG Filing Inquiries 3 - 05.25.2018		No
Supporting Document	Responses to BCBSVT 2019 VISG Filing Inquiries 2 - 05.25.2018		No
Supporting Document	Responses to BCBSVT 2019 VISG Filing Inquiries 4 - 06.15.2018		No
Supporting Document	Responses to BCBSVT 2019 VISG Filing Inquiries 5 - 06.15.2018		No
Supporting Document	Responses to BCBSVT 2019 VISG Filing Inquiries 7 - 07.02.2018		No
Supporting Document	Responses to BCBSVT 2019 VISG Filing Inquiries 6 - 06.28.2018		No
Supporting Document	Amendment to BCBSVT 2019 Vermont Individual and Small Group rate filing		No
Supporting Document	Responses to BCBSVT 2019 VISG Filing Inquiries 8 - 07.22.2018		No
Supporting Document	BCBSVT 2019 Vermont Individual and Small Group rate filing - Amended per GMCB Order		No

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Objection Letter

Objection Letter Status Pending Response

Objection Letter Date 07/22/2018
Submitted Date 07/22/2018
Respond By Date 07/25/2018

Dear Jude Daye,

Introduction:

Please see the attached inquiry letter and respond no later than the end of day on July 25th.

Conclusion:

Sincerely,



LEWIS ELLIS

Actuaries and Consultants

700 Central Expressway South Suite 550 Allen, TX 75013

972-850-0850 lewisellis.com

July 22, 2018

Jude Daye, Executive Assistant Blue Cross and Blue Shield of Vermont 445 Industrial Lane Montpelier, VT 05601

Re: Blue Cross and Blue Shield of Vermont

2019 Vermont Individual and Small Group Rate Filing

SERFF Tracking #: BCVT-131497882

Dear Jude Daye:

We have been retained by the Green Mountain Care Board ("GMCB") to review the above referenced group products filing submitted on 5/11/2018. The following additional information is required for this filing.

Notice regarding proper responses:

- A minimum-acceptable response to quantitative questions from us must include a spreadsheet calculation with retained formulas such that we can replicate the calculations therein.
- Explanatory responses are merely a supplement to the spreadsheet material and in of themselves will constitute a lack of response.

Questions:

- 1. Please elaborate on the how the estimated 8,000 members that are expected to move to Association Health Plans (AHPs) was determined.
- 2. Are some of the estimated 8,000 members moving to AHPs expected to come from self-funded groups?
- 3. Does the company expect AHPs to be able to rate by age in Vermont?
- 4. Does the company expect AHPs to market to self-employed individuals?
- 5. Please provide support for the changes to (1+c1) and (1+c6) due to the members moving to AHPs.
- 6. Please provide quantitative and qualitative support for the impact of the cost sharing changes required by S.1 and H.693. This should at least include the utilization of these services in the experience period and the change in copay by plan.



Please be aware that we expect to have further questions regarding the filing as the review continues.

To ensure that the review of your filing has been completed before statutory deadlines, we expect you to respond as expeditiously as possible to every objection in our letter, but no later than July 25, 2018. Note that the responses can be submitted separately and do not have to be submitted all at the same time.

We trust that you understand these forms may not be used in Vermont until they are formally approved by the GMCB.

Sincerely,

Josh Hammerquist F.S.A., M.A.A.A.

John Hammerquist

Vice President & Consulting Actuary

Lewis & Ellis, Inc.

 $jhammer quist @\,lew is ellis.com$

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Objection Letter

Objection Letter Status Pending Response

Objection Letter Date 07/02/2018
Submitted Date 07/02/2018
Respond By Date 07/06/2018

Dear Jude Daye,

Introduction:

Please see the attached inquiry letter and respond no later than the end of day on July 6th.

Conclusion:

Sincerely,



LEWIS ELLIS

Actuaries and Consultants

700 Central Expressway South Suite 550 Allen, TX 75013

972-850-0850 lewisellis.com

July 2, 2018

Jude Daye, Executive Assistant Blue Cross and Blue Shield of Vermont 445 Industrial Lane Montpelier, VT 05601

Re: Blue Cross and Blue Shield of Vermont

2019 Vermont Individual and Small Group Rate Filing

SERFF Tracking #: BCVT-131497882

Dear Jude Daye:

We have been retained by the Green Mountain Care Board ("GMCB") to review the above referenced group products filing submitted on 5/11/2018. The following additional information is required for this filing.

Notice regarding proper responses:

- A minimum-acceptable response to quantitative questions from us must include a spreadsheet calculation with retained formulas such that we can replicate the calculations therein.
- Explanatory responses are merely a supplement to the spreadsheet material and in of themselves will constitute a lack of response.

Questions:

- 1. Please elaborate on the process to estimate the impact on administrative costs PMPM due to the decrease in membership. As the individual and small group membership decreases, are some of the fixed costs spread out over other lines of business through a reduced allocation by line of business?
- 2. Please discuss the key drivers of the increase in the projected pharmacy trends compared to the prior filing for:
 - a. non-specialty drugs; and
 - b. specialty drugs.
- 3. Please provide a comparison of 2018 specialty and non-specialty claims to the same time period for 2017.
- 4. We note that the historical non-specialty utilization claims were normalized for induced utilization changes. Please describe why a similar adjustment was not made to the historical specialty drugs.



- 5. Provide additional support for the note in the Actuarial Memorandum that "We do not expect that the AWP for [new generic drugs] will significantly change from the experience period due to the lack of generic competition for the main drugs in this category." Additionally, please support applying the 3.5% generic unit cost trend to these new drugs as they move from brand to generic.
- 6. Please provide additional support for choosing the 24-month regression result of 3.5% for the generic unit cost trend, given that this result is on the high side of the regression and year-over-year results.
- 7. Please analyze the seasonality experienced with specialty drugs and summarize the results.
- 8. Please reconcile the administrative costs in this filing with the Supplemental Health Care Exhibit.

Please be aware that we expect to have further questions regarding the filing as the review continues.

To ensure that the review of your filing has been completed before statutory deadlines, we expect you to respond as expeditiously as possible to every objection in our letter, but no later than July 6, 2018. Note that the responses can be submitted separately and do not have to be submitted all at the same time.

We trust that you understand these forms may not be used in Vermont until they are formally approved by the GMCB.

Sincerely,

John Hammerquist

Josh Hammerquist F.S.A., M.A.A.A. Vice President & Consulting Actuary

Lewis & Ellis, Inc.

jhammerquist@lewisellis.com

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Objection Letter

Objection Letter Status Pending Response

Objection Letter Date 07/02/2018
Submitted Date 07/02/2018
Respond By Date 07/13/2018

Dear Jude Daye,

Introduction:

Please see the attached inquiry letter and respond no later than the end of day on July 13th.

Conclusion:

Sincerely,



LEWISELLIS

Actuaries and Consultants

700 Central Expressway South Suite 550

Allen, TX 75013 972-850-0850

lewisellis.com

June 28, 2018

Jude Daye, Executive Assistant Blue Cross and Blue Shield of Vermont 445 Industrial Lane Montpelier, VT 05601

Re: Blue Cross and Blue Shield of Vermont

2019 Vermont Individual and Small Group Rate Filing

SERFF Tracking #: BCVT-131497882

Dear Jude Daye:

We have been retained by the Green Mountain Care Board ("GMCB") to review the above referenced group products filing submitted on 5/11/2018. The following additional information is required for this filing.

Notice regarding proper responses:

- A minimum-acceptable response to quantitative questions from us must include a spreadsheet calculation with retained formulas such that we can replicate the calculations therein.
- Explanatory responses are merely a supplement to the spreadsheet material and in of themselves will constitute a lack of response.

Questions:

- 1. Describe how the company has worked to mitigate medical cost inflation through the contract negotiation process with providers, whether or not they are included in the GMCB hospital budget review process.
- 2. (a) Provide a spreadsheet showing the breakdown of administrative expenses by PMPM and by percentage of total administrative expenses for 2017 (actual), 2018 (projected) and 2019 (proposed) across each of the company's books of business. Categories may include, but not be limited to: payroll and benefits, taxes, licenses, fees (including billback, calculated consistent with 2018 legislation), marketing and advertising, auditing and consulting, utilization management, and cost containment. For each category not subject to a standardized definition, provide a brief narrative outlining what is included and a breakdown of the specific cost components. Note whether each component cost is fixed or variable.



- (b) If allocated costs vary across such books of business, describe how the variance is justified.
- 3. Provide the company's prior authorization policy and describe and quantify its impacts on administrative expenses and members' costs of care and quality of care.
- 4. Describe how the carrier incentivizes providers, and if applicable its PBM, to recommend generic or non-specialty drug alternatives to high cost specialty drugs, or to suggest behavioral changes instead of pharmaceuticals.
- 5. Explain and quantify the impacts of the cost shift from Medicare, and from Medicaid, on the rates paid by purchasers of plans in this filing. Is the cost shift consistent across all books of business?
- 6. Explain how the company reconciles risk adjustment payments when the final payment allocation becomes known. If a risk adjustment assumption proves incorrect, what was the effect on (a) the filing containing the incorrect assumption, and (b) future filings?
- 7. Last year, the company indicated that the CSR defunding in 2017 and 2018 would have a significant rate impact. Explain the rate impact in the 2019 filing.
- 8. Provide the number of enrollees by metal level and by CSR level (% of FPL), who are projected to migrate to the Reflective Silver plan or to another metal level (with a breakdown of the migration numbers), due to the elimination of CSRs. (This information can be submitted in a format comparable to that provided during the QHP plan review process and to the legislature.)
- 9. Describe the company's contingency plan for the possibility that the Cost Sharing Reduction program could be funded by Congress or the federal Administration during the 2019 plan year.
- 10. Describe your outreach and customer service plans to educate Vermonters who may be affected by the loss of funding for cost-sharing reductions
- 11. Discuss the following relating to changes in federal and state law:
 - a. Explain whether and how the Vermont legislature's passage of a state individual mandate, effective in 2020, coupled with an outreach effort in the interim to minimize the number of Vermonters who may drop coverage, alters the filing's proposed rate increase due to the elimination of the federal individual mandate. Provide copies of any testimony or information you provided to the legislature in 2018 on this subject.
 - b. Describe your outreach and customer service plans to educate Vermonters on maintaining continuous coverage or enrolling in coverage.



- 12. Provide a calculation of what the RBC would be for the QHP business only. What is its effect on overall company-wide RBC?
- 13. Provide the annual amounts of anticipated AMT credits for each of the four years 2019 to 2022, and the specific plan for allocating the credits among members and books of business in 2019.
- 14. According to the filing, the federal insurer fee cost \$12,130,000 in 2018 and is projected to cost \$14,435,000 in 2020. Provide the spread, in dollars and percentages, of this cost across BCBSVT's business lines in 2018, and the corresponding projected spread of this cost in 2020.
- 15. BCBSVT indicates the recovery of claims due to its new waste, fraud and abuse programs for ACA-Compliant plans has grown from .09% of claims in 2014 to 1.1% in 2017. Describe the key elements leading to the success of this new program.
- 16. Please provide quantitative support for the long-term target CTR of 1.5%. What CTR is necessary to offset the impact of trend?

Please be aware that we expect to have further questions regarding the filing as the review continues.

To ensure that the review of your filing has been completed before statutory deadlines, we expect you to respond as expeditiously as possible to every objection in our letter, but no later than July 5, 2018. Note that the responses can be submitted separately and do not have to be submitted all at the same time.

We trust that you understand these forms may not be used in Vermont until they are formally approved by the GMCB.

Sincerely,

John Hammerywot

Josh Hammerquist F.S.A., M.A.A.A.

Vice President & Consulting Actuary

Lewis & Ellis, Inc.

jhammerquist@lewisellis.com

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Objection Letter

Objection Letter Status Pending Response

Objection Letter Date 06/15/2018
Submitted Date 06/15/2018
Respond By Date 06/22/2018

Dear Jude Daye,

Introduction:

Please see the attached inquiry letter and respond no later than the end of day on June 22nd.

Conclusion:

Sincerely,



LEWIS<u>&</u>ELLIS

Actuaries and Consultants

700 Central Expressway South Suite 550

Allen, TX 75013

972-850-0850 lewisellis.com

June 15, 2018

Jude Daye, Executive Assistant Blue Cross and Blue Shield of Vermont 445 Industrial Lane Montpelier, VT 05601

Re: Blue Cross and Blue Shield of Vermont

2019 Vermont Individual and Small Group Rate Filing

SERFF Tracking #: BCVT-131497882

Dear Jude Daye:

We have been retained by the Green Mountain Care Board ("GMCB") to review the above referenced group products filing submitted on 5/11/2018. The following additional information is required for this filing and is being submitted on behalf of the Office of the Health Care Advocate.

Notice regarding proper responses:

- A minimum-acceptable response to quantitative questions from us must include a spreadsheet calculation with retained formulas such that we can replicate the calculations therein.
- Explanatory responses are merely a supplement to the spreadsheet material and in of themselves will constitute a lack of response.

Questions:

- 1. Please provide support for BCBSVT's membership assumptions, to the extent it exists, as to:
 - a. Projected membership by plan as detailed in Exhibit 2A;
 - b. Projected new membership by coverage category as detailed in Exhibit 2B.
- 2. Please set forth BCBSVT's assumption as to the impact of population changes on rates before considering risk adjustment receivables, and to the extent it exists, provide support for that assumption.
- 3. Please provide support, to the extent it exists, for BCBSVT's assumed 0.5 percent increase due to the ongoing aging of the single risk pool.
- 4. Please set forth BCBSVT's assumptions as to the effect of benefit changes made by the Department of Vermont Health Access (DVHA) for standard plans and by



- BCBSVT for non-standard plans before considering benefit leveraging and, to the extent it exists, provide support for those assumptions.
- 5. Please provide BCBSVT's best estimate of the net effect, whether savings or losses, resulting from BCBSVT's shared-risk/shared-savings ACO program with OneCare, and, to the extent it exists, provide support for that estimate.
- 6. For each of the last four years, 2014-2017, please provide the number and percentage of BCBSVT individual members, who do not receive a premium subsidy,
 - a. Who used their insurance for other than preventive services and who in the prior year either did not use their insurance or used it only for preventive services.
 - b. Who did not use their insurance or used it only for preventive services and who did not share a couples, single adult and child(ren), or family plan with at least one individual who used services other than preventative in that same plan year.
- 7. Please provide support, to the extent it exists, for the assumption that members new to the single risk pool in 2018 would have claims levels similar to members enrolled in the same line of business in 2017.
- 8. Please provide support, to the extent it exists, for the proposition that professional mental health services and colonoscopy screenings, as discussed on pages 21 and 22 of the rate filing, will not reduce costs in the short run.
- 9. Please provide a recast of the of 2016 experience exhibit (like the 2017 experience exhibit on pg. 18 SERFF) which demonstrates IBNR applied in 2016 was reasonable please include the assumed IBNR at the time of the filing and the actual run out since that exhibit.
- 10. Please elaborate on the financial risks involved with "silver loading" including:
 - a. Please provide a table with membership, premium, claims, risk transfer estimate, administrative costs, and anticipated profitability by product scenario:
 - b. The percentage of Vermonters eligible for cost sharing reductions that BCBSVT assumes will purchase silver exchange plans from BCBSVT? What is the potential for member adverse selection? Please identify the financial best case and worst-case membership subsidized product mix scenarios for BCBSVT;
 - c. Given the complexity, how will BCBSVT's customers be guided to select what is within their best interest? Are there any conflicts of interest where BCBSVT benefits from members making less than optimal choices?
- 11. Please provide evidence that it is not necessary to normalize utilization trend by risk score.

Please be aware that we expect to have further questions regarding the filing as the review continues.

To ensure that the review of your filing has been completed before statutory deadlines, we expect you to respond as expeditiously as possible to every objection in our letter, but



no later than June 22, 2018. Note that the responses can be submitted separately and do not have to be submitted all at the same time.

We trust that you understand these forms may not be used in Vermont until they are formally approved by the GMCB.

Sincerely,

John Hammerywoot

Josh Hammerquist F.S.A., M.A.A.A. Vice President & Consulting Actuary

Lewis & Ellis, Inc.

jhammerquist@lewisellis.com

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Objection Letter

Objection Letter Status Pending Response

Objection Letter Date 06/15/2018
Submitted Date 06/15/2018
Respond By Date 06/21/2018

Dear Jude Daye,

Introduction:

Please see the attached inquiry letter and respond no later than the end of day on June 19th.

Conclusion:

Sincerely,



.EWIS<u>ĕ</u>ELLIS

Actuaries and Consultants

700 Central Expressway South Suite 550

Allen, TX 75013

972-850-0850 lewisellis.com

June 15, 2018

Jude Daye, Executive Assistant Blue Cross and Blue Shield of Vermont 445 Industrial Lane Montpelier, VT 05601

Re: Blue Cross and Blue Shield of Vermont

2019 Vermont Individual and Small Group Rate Filing

SERFF Tracking #: BCVT-131497882

Dear Jude Daye:

We have been retained by the Green Mountain Care Board ("GMCB") to review the above referenced group products filing submitted on 5/11/2018. The following additional information is required for this filing.

Notice regarding proper responses:

- A minimum-acceptable response to quantitative questions from us must include a spreadsheet calculation with retained formulas such that we can replicate the calculations therein.
- Explanatory responses are merely a supplement to the spreadsheet material and in of themselves will constitute a lack of response.

Questions:

- 1. Please provide support for each of the proposed unit cost trends that differ from historical trends on the inpatient, outpatient and professional tabs of the unit cost support.
- 2. Please provide the calculation for the 0.3% impact for all other adjustments that is referenced in response #2 in the letter dated June 4, 2018.
- 3. Please provide revised rate increases from section 1.4 of the Actuarial Memorandum due to the impact referenced in response #4 in the letter dated June 4, 2018.
- 4. Please provide an estimate of the administrative costs associated with the cost containment strategies referenced in response #6 in the letter dated June 4, 2018. When were costs first incurred to set up this capability?
- 5. Please reconcile the 2018 membership on the Rate/Rule Schedule tab and the Rate Review Details in SERFF with the membership provided in the Actuarial Memorandum.



- 6. Please discuss the impact that the individual mandate for 2020 enacted by H.696 impacts the company's original estimate of an increase in 2019 claims of 2%. This discussion should at least include the following:
 - a. The act requires the Department of Vermont Health Access and others to engage in outreach and education efforts before and during the open enrollment periods for health insurance coverage for the 2019 and 2020 plan years regarding the importance of health insurance coverage and Vermonters' responsibilities under the individual mandate.
 - b. The impact that the individual mandate in 2020 will have on carriers deciding whether or not to file for approval and market Association Health Plans in Vermont due to the limited time that these plans would be a viable alternative to the ACA market.

Please be aware that we expect to have further questions regarding the filing as the review continues.

To ensure that the review of your filing has been completed before statutory deadlines, we expect you to respond as expeditiously as possible to every objection in our letter, but no later than June 19, 2018. Note that the responses can be submitted separately and do not have to be submitted all at the same time.

We trust that you understand these forms may not be used in Vermont until they are formally approved by the GMCB.

Sincerely,

Josh Hammerquisot

Josh Hammerquist F.S.A., M.A.A.A. Vice President & Consulting Actuary

Lewis & Ellis, Inc.

jhammerquist@lewisellis.com

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Objection Letter

Objection Letter Status Pending Response

Objection Letter Date 05/25/2018
Submitted Date 05/25/2018
Respond By Date 06/01/2018

Dear Jude Daye,

Introduction:

Please see the attached inquiry letter and respond no later than the end of day on June 1st.

Conclusion:

Sincerely,



LEWISELLIS

Actuaries and Consultants

700 Central Expressway South Suite 550

Allen, TX 75013

972-850-0850 lewisellis.com

May 25, 2018

Jude Daye, Executive Assistant Blue Cross and Blue Shield of Vermont 445 Industrial Lane Montpelier, VT 05601

Re: Blue Cross and Blue Shield of Vermont

2019 Vermont Individual and Small Group Rate Filing

SERFF Tracking #: BCVT-131497882

Dear Jude Daye:

We have been retained by the Green Mountain Care Board ("GMCB") to review the above referenced group products filing submitted on 5/11/2018. The following additional information is required for this filing.

Notice regarding proper responses:

- A minimum-acceptable response to quantitative questions from us must include a spreadsheet calculation with retained formulas such that we can replicate the calculations therein.
- Explanatory responses are merely a supplement to the spreadsheet material and in of themselves will constitute a lack of response.

Questions:

- 1. Provide an estimate of the number of covered lives BCBSVT projects will be attributed to the ACO for the 2019 plan year, and explain how that estimate compares to the number of attributed lives for the 2018 plan year.
- 2. Does the filing reflect any adjustments for ACO-attributed members, based on risk score, as compared to non-attributed members?
- 3. Does the filing reflect any adjustments based on efficiencies that may be realized by using a fixed PMPM for ACO-attributed lives?
- 4. Calculate a breakdown similar to the URRT breakdown showing the impact of hospital budget rates/analysis on medical trend. If possible, provide the breakdown at the company pricing level; if not, provide the breakdown at the URRT level.

Please be aware that we expect to have further questions regarding the filing as the review continues.



To ensure that the review of your filing has been completed before statutory deadlines, we expect you to respond as expeditiously as possible to every objection in our letter, but no later than June 1, 2018. Note that the responses can be submitted separately and do not have to be submitted all at the same time.

We trust that you understand these forms may not be used in Vermont until they are formally approved by the GMCB.

Sincerely,

John Hammerquist

Josh Hammerquist F.S.A., M.A.A.A.

Vice President & Consulting Actuary

Lewis & Ellis, Inc.

jhammerquist@lewisellis.com

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Objection Letter

Objection Letter Status Pending Response

Objection Letter Date 05/25/2018
Submitted Date 05/25/2018
Respond By Date 06/04/2018

Dear Jude Daye,

Introduction:

Please see the attached inquiry letter and respond no later than the end of day on June 4th.

Conclusion:

Sincerely,



LEWISELLIS

Actuaries and Consultants

700 Central Expressway South Suite 550 Allen, TX 75013

972-850-0850 lewisellis.com

May 25, 2018

Jude Daye, Executive Assistant Blue Cross and Blue Shield of Vermont 445 Industrial Lane Montpelier, VT 05601

Re: Blue Cross and Blue Shield of Vermont

2019 Vermont Individual and Small Group Rate Filing

SERFF Tracking #: BCVT-131497882

Dear Jude Daye:

We have been retained by the Green Mountain Care Board ("GMCB") to review the above referenced group products filing submitted on 5/11/2018. The following additional information is required for this filing.

Notice regarding proper responses:

- A minimum-acceptable response to quantitative questions from us must include a spreadsheet calculation with retained formulas such that we can replicate the calculations therein.
- Explanatory responses are merely a supplement to the spreadsheet material and in of themselves will constitute a lack of response.

Questions:

- 1. Please provide quantitative support for the projected risk adjustment.
- 2. Please provide additional support for the 1.4% impact on rates that is driven by an observed increase in average claims costs due to the loss of healthy members that is not expected to be fully offset by an increase in risk adjustment.
- 3. Please provide support for the impact, if any, that each of the morbidity adjustments in this filing impact the projected risk adjustment, including the aging impact.
- 4. The impact of benefit changes factor (1+c₁) includes a 0.6% increase in claims due to membership changes from calendar year 2017 to March 2018.
 - a. Is this partially offset by projected changes to risk adjustment?
 - b. Please explain how this impact is not partially included in the change in pool morbidity factor (1+b₉).



- 5. Please support using different thresholds for removing high claims for the following:
 - a. Changes in Benefits
 - b. Utilization Trend
- 6. Please provide additional support for the cost containment strategies and the impact in Exhibit 3C including a summary of how these goals were set.
- 7. Please clarify if the paid through date for the data in the table on page 10 of the Actuarial Memorandum is paid through March 31, 2018.
- 8. Please provide an outline of the reinsurance arrangement that was used to calculate the cost of reinsurance.
- 9. Please provide support for the assumption that the 2019 assessment for the Vermont Vaccine Purchasing Program will be 60% of the original 2018 rates.
- 10. When normalizing claims to analyze utilization and intensity, what percentage of the remaining allowed claims, mentioned in the last paragraph on page 19 of the Actuarial Memorandum, are not for out-of-area services?
- 11. In the utilization analysis, an adjustment was made for losing young members, but not for losing healthy members. Please discuss the adequacy of the age-gender factors for this adjustment and the availability of another quantitative source for morbidity.
- 12. Clarify what is meant on the top of page 20 in the Actuarial Memorandum, by "The derived trend for other claims are assumed to be continuous."
- 13. Provide qualitative support for blending the dental trends from 2016 and 2017. The dental benefits have been available since 2014 and it is unclear why the dental trends would not level out at more standard dental trends going forward. What were the 2017 dental claims per pediatric member?
- 14. Are the administrative costs different for individuals who enroll directly through BCBSVT versus the Vermont Health Connect? Is the addition of the Reflective Silver Plans off-exchange expected to have an impact on the administrative costs?
- 15. Please describe any efforts being made to reduce administrative costs as the Company's overall membership has declined. Has a more detailed analysis been done to estimate the impact of declining membership on overall administrative costs?
- 16. Please provide the percentage of individuals in the on-exchange silver plans that receive:
 - a. federal cost sharing reductions;
 - b. only Vermont cost sharing reductions; and
 - c. federal premium subsidies, with no cost sharing reductions.
- 17. Please provide an estimate of the impact of the refundable AMT credits on the Company's RBC level.

Please be aware that we expect to have further questions regarding the filing as the review continues.

To ensure that the review of your filing has been completed before statutory deadlines, we expect you to respond as expeditiously as possible to every objection in our letter, but



no later than June 4, 2018. Note that the responses can be submitted separately and do not have to be submitted all at the same time.

We trust that you understand these forms may not be used in Vermont until they are formally approved by the GMCB.

Sincerely,

John Hammerywoot

Josh Hammerquist F.S.A., M.A.A.A. Vice President & Consulting Actuary

Lewis & Ellis, Inc.

jhammerquist@lewisellis.com

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Objection Letter

Objection Letter Status Pending Response

Objection Letter Date 05/17/2018
Submitted Date 05/17/2018
Respond By Date 05/21/2018

Dear Jude Daye,

Introduction:

Please see the attached inquiry letter and respond no later than the end of day on May 21st.

Conclusion:

Sincerely,



LEWISELLIS

Actuaries and Consultants

700 Central Expressway South Suite 550 Allen, TX 75013

972-850-0850 lewisellis.com

May 17, 2018

Jude Daye, Executive Assistant Blue Cross and Blue Shield of Vermont 445 Industrial Lane Montpelier, VT 05601

Re: Blue Cross and Blue Shield of Vermont

2019 Vermont Individual and Small Group Rate Filing

SERFF Tracking #: BCVT-131497882

Dear Jude Daye:

We have been retained by the Green Mountain Care Board ("GMCB") to review the above referenced group products filing submitted on 5/11/2018. The following additional information is required for this filing.

Notice regarding proper responses:

- A minimum-acceptable response to quantitative questions from us must include a spreadsheet calculation with retained formulas such that we can replicate the calculations therein.
- Explanatory responses are merely a supplement to the spreadsheet material and in of themselves will constitute a lack of response.

Questions:

- 1. Please provide the RATEE report from CMS.
- 2. Provide quantitative support for the unit cost trends.

Please be aware that we expect to have further questions regarding the filing as the review continues.

To ensure that the review of your filing has been completed before statutory deadlines, we expect you to respond as expeditiously as possible to every objection in our letter, but no later than May 21, 2018. Note that the responses can be submitted separately and do not have to be submitted all at the same time.



We trust that you understand these forms may not be used in Vermont until they are formally approved by the GMCB.

Sincerely,

John Hammerywoot

Josh Hammerquist F.S.A., M.A.A.A. Vice President & Consulting Actuary

Lewis & Ellis, Inc.

jhammerquist@lewisellis.com

SERFF Tracking #: BCVT-131497882 State Tracking #: Company Tracking #: Company Tracking #:

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Response Letter

Response Letter Status Submitted to State

Response Letter Date 07/25/2018
Submitted Date 07/25/2018

Dear Agatha Kessler,

Introduction:

Response 1

Comments:

Please find attached our responses to the 2019 VISG filing inquiries dated July 22, 2018.

Changed Items:

Supporting Document Schedule Item Changes		
Satisfied - Item:	Responses to BCBSVT 2019 VISG Filing Inquiries 8 - 07.22.2018	
Comments:		
Attachment(s):	Responses to 2019 VISG Inquiry Letter 8 - 07.22.2018.pdf Responses to 2019 VISG Inquiry Letter 8 - 07.22.2018.xlsx Responses to 2019 VISG Inquiry Letter 8 - 07.22.2018 - Excel.pdf	

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

Sincerely,

Martine Brisson-Lemieux

SERFF Tracking #: BCVT-131497882 State Tracking #: Company Tracking #: Company Tracking #:

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Response Letter

Response Letter Status Submitted to State

Response Letter Date 07/06/2018
Submitted Date 07/06/2018

Dear Agatha Kessler,

Introduction:

Response 1

Comments:

Please find attached our responses to the 2019 VISG filing inquiries dated July 2, 2018.

Changed Items:

Supporting Document Schedule Item Changes		
Satisfied - Item:	Responses to BCBSVT 2019 VISG Filing Inquiries 7 - 07.02.2018	
Comments:		
Attachment(s):	Responses to 2019 VISG Inquiry Letter 7 - 07.02.2018.pdf	

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

Sincerely,

Martine Brisson-Lemieux

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Response Letter

Response Letter Status Submitted to State

Response Letter Date 07/10/2018
Submitted Date 07/10/2018

Dear Agatha Kessler,

Introduction:

Response 1

Comments:

Please find attached our responses to the 2019 VISG filing inquiries dated June 28, 2018.

Changed Items:

Supporting Document Schedule Item Changes				
Satisfied - Item:	Responses to BCBSVT 2019 VISG Filing Inquiries 6 - 06.28.2018			
Comments:				
Attachment(s):	Responses to 2019 VISG Inquiry Letter 6 - 06.28.2018.pdf Responses to 2019 VISG Inquiry Letter 6 - Excel.pdf Responses to 2019 VISG Inquiry Letter 6.xlsx			

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

Sincerely,

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Response Letter

Response Letter Status Submitted to State

Response Letter Date 06/22/2018
Submitted Date 06/22/2018

Dear Agatha Kessler,

Introduction:

Response 1

Comments:

Please find attached our responses to the 2019 VISG filing inquiries dated June 15, 2018.

Changed Items:

Supporting Document Schedule Item Changes				
Satisfied - Item:	Responses to BCBSVT 2019 VISG Filing Inquiries 5 - 06.15.2018			
Comments:				
Attachment(s):	Responses to 2019 VISG Inquiry Letter 5 - 06.15.2018.pdf Responses to 2019 VISG Inquiry Letter 5 - 06.15.2018.xlsx Responses to 2019 VISG Inquiry Letter 5 - 06.15.2018 - Excel.pdf			

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

Sincerely,

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Response Letter

Response Letter Status Submitted to State

Response Letter Date 06/21/2018
Submitted Date 06/21/2018

Dear Agatha Kessler,

Introduction:

Response 1

Comments:

Please find attached our responses to the 2019 VISG filing inquiries dated June 15, 2018.

Changed Items:

Supporting Document Schedule Item Changes				
Satisfied - Item:	Responses to BCBSVT 2019 VISG Filing Inquiries 4 - 06.15.2018			
Comments:				
Attachment(s):	Responses to 2019 VISG Inquiry Letter 4 - 06.15.2018.pdf			

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

Sincerely,

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Response Letter

Response Letter Status Submitted to State

Response Letter Date 06/01/2018
Submitted Date 06/01/2018

Dear Agatha Kessler,

Introduction:

Response 1

Comments:

Please find attached our responses to the 2019 VISG filing inquiries dated May 25, 2018.

Changed Items:

Supporting Document Schedule Item Changes			
Satisfied - Item:	Responses to BCBSVT 2019 VISG Filing Inquiries 3 - 05.25.2018		
Comments:			
Attachment(s):	Responses to 2019 VISG Inquiry Letter 3 - 05.25.2017.pdf		

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

Sincerely,

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Response Letter

Response Letter Status Submitted to State

Response Letter Date 06/04/2018
Submitted Date 06/04/2018

Dear Agatha Kessler,

Introduction:

Response 1

Comments:

Please find attached our responses to the 2019 VISG filing inquiries dated May 25, 2018.

Changed Items:

Supporting Document Schedule Item Changes			
Satisfied - Item:	Responses to BCBSVT 2019 VISG Filing Inquiries 2 - 05.25.2018		
Comments:			
Attachment(s):	Responses to 2019 VISG Inquiry Letter 2 - 05.25.2017.pdf		

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

Sincerely,

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Response Letter

Response Letter Status Submitted to State

Response Letter Date 05/21/2018
Submitted Date 05/21/2018

Dear Agatha Kessler,

Introduction:

Response 1

Comments:

Please find attached BCBSVT's reponse to L&E's inquiry dated May 17, 2018

Changed Items:

Supporting Document Schedule Item Changes				
Satisfied - Item:	Responses to BCBSVT 2019 VISG Filing Inquiries - 05.17.2018			
Comments:				
Attachment(s):	Responses to BCBSVT 2019 VISG Filing Inquiries - 05.17.2018.pdf			

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Conclusion:

Sincerely,

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Amendment Letter

Submitted Date: 08/21/2018

Comments:

Per the GMCB Order, attached please find the cover letter and supporting documents amending the BCBSVT 2019 Vermont Individual and Small Group Rate Filing. Changed Items:

No Form Schedule Items Changed.

No Rate Schedule Items Changed.

Supporting Document Schedu	ıle Item Changes
Satisfied - Item:	BCBSVT 2019 Vermont Individual and Small Group rate filing - Amended per GMCB Order
Comments:	
Attachment(s):	BCBSVT 2019 Vermont Individual and Small Group Rate Filing - Cover Letter for GMCB Order.pdf BCBSVT 2019 Vermont Individual and Small Group Rate Filing - Amended Exhibits per GMCB Oder.pdf BCBSVT 2019 Vermont Individual and Small Group Rate Filing - Amended Exhibits per GMCB Oder.xlsx RateTablesPY19_BCBSVT_AmendedperGMCBOrder.pdf RateTablesPY19_BCBSVT_AmendedperGMCBOrder.xls RateTablesPY19_BCBSVT_AmendedperGMCBOrder.xml Unified_Rate_Review_Template_BCBSVT_2019_AmendedperGMCBOrder.pdf Unified_Rate_Review_Template_BCBSVT_2019_AmendedperGMCBOrder.xlsm UnifiedRateReviewSubmission_BCBSVT_13627_AmendedPerGMCBOrder_20180820135615.xml

 State:
 VermontGMCB
 Filing Company:
 BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Amendment Letter

Submitted Date: 07/18/2018

Comments:

This amendment is in reaction to state legislation that was enacted subsequent to the original filing date, along with recent federal regulation and expected emergency state regulation regarding Association Health Plans.

Changed Items:

No Form Schedule Items Changed.

No Rate Schedule Items Changed.

Supporting Document Sc	Supporting Document Schedule Item Changes					
Satisfied - Item:	Amendment to BCBSVT 2019 Vermont Individual and Small Group rate filing					
Comments:						
Attachment(s):	BCBSVT 2019 VISG Rate Filing - Amendment Actuarial Memorandum.pdf BCBSVT 2019 VISG Rate Filing - Amendment Exhibits.pdf BCBSVT 2019 VISG Rate Filing - Amendment Exhibits.xlsx Attachment A - Revised Standard Plans AV Certification - 2019.pdf Attachment B - Revised Blue Rewards AV Certification - 2019.pdf					

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Note To Filer

Created By:

Sebastian Arduengo on 06/22/2018 02:41 PM

Last Edited By:

Sebastian Arduengo

Submitted On:

06/22/2018 02:41 PM

Subject:

Amended Order Granting Confidentiality

Comments:

The Order Granting Confidentiality issued on June 22, 2018 mistakenly referred to Martine B. Lemieux as BCBSVT's "Chief Actuary." This amendment reflects her actual title, "Associate Actuary."



Green Mountain Care Board 144 State Street Montpelier, VT 05602 802-828-2177 www.gmcboard.vermont.gov Kevin Mullin, Chair Jessica Holmes, PhD Robin Lunge, JD, MHCDS Maureen Usifer Tom Pelham Susan Barrett, JD, Executive Director

DELIVERED ELECTRONICALLY

June 22, 2018

Ms. Martine B. Lemieux, F.S.A., M.A.A.A. Associate Actuary
BlueCross BlueShield of Vermont
PO Box 186
Montpelier, VT 05601-0186

RE: Blue Cross and Blue Shield of Vermont 2019 Vermont Individual and Small Group Rate Filing (SERFF No. BCVT-131497882)

Dear Ms. Lemieux:

Thank you for your June 21, 2018 email message requesting confidential handling of Blue Cross and Blue Shield of Vermont's (BCBSVT) response to our actuary's June 15, 2018 questions. Our actuaries requested that BCBSVT provide support for proposed unit cost trends that differed from historical trends.

The information requested would, by necessity, reference actual and assumed future cost increases for certain facilities, along with the rational for the assumed future increases—including details about BCBSVT's ongoing contract negotiations with providers. It would also reveal details as to BCBSVT's specific provider contracting efforts for each Vermont hospital over each of the last three years, as well as the details of BCBSVT's negotiations with other contracted providers.

Because this information allows BCBSVT to accurately and competitively price its individual and small group market products, its release would give BCBSVT's competitor a significant advantage. The Green Mountain Care Board will therefore treat BCBSVT's response to the above-referenced question as confidential under 1 V.S.A. § 317(c)(9).

If you have any questions, please do not hesitate to contact me at 802-828-7673.

Sincerely,

/s/ E. Sebastian Arduengo
E. Sebastian Arduengo
Associate General Counsel



State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Note To Filer

Created By:

Sebastian Arduengo on 06/22/2018 02:29 PM

Last Edited By:

Sebastian Arduengo

Submitted On:

06/22/2018 02:29 PM

Subject:

Order Granting Confidentiality

Comments:

Please see attached.



Green Mountain Care Board 144 State Street Montpelier, VT 05602 802-828-2177 www.gmcboard.vermont.gov Kevin Mullin, Chair Jessica Holmes, PhD Robin Lunge, JD, MHCDS Maureen Usifer Tom Pelham Susan Barrett, JD, Executive Director

DELIVERED ELECTRONICALLY

June 22, 2018

Ms. Martine B. Lemieux, F.S.A., M.A.A. Chief Actuary BlueCross BlueShield of Vermont PO Box 186 Montpelier, VT 05601-0186

RE: Blue Cross and Blue Shield of Vermont 2019 Vermont Individual and Small Group Rate Filing (SERFF No. BCVT-131497882)

Dear Ms. Lemieux:

Thank you for your June 21, 2018 email message requesting confidential handling of Blue Cross and Blue Shield of Vermont's (BCBSVT) response to our actuary's June 15, 2018 questions. Our actuaries requested that BCBSVT provide support for proposed unit cost trends that differed from historical trends.

The information requested would, by necessity, reference actual and assumed future cost increases for certain facilities, along with the rational for the assumed future increases—including details about BCBSVT's ongoing contract negotiations with providers. It would also reveal details as to BCBSVT's specific provider contracting efforts for each Vermont hospital over each of the last three years, as well as the details of BCBSVT's negotiations with other contracted providers.

Because this information allows BCBSVT to accurately and competitively price its individual and small group market products, its release would give BCBSVT's competitor a significant advantage. The Green Mountain Care Board will therefore treat BCBSVT's response to the above-referenced question as confidential under 1 V.S.A. § 317(c)(9).

If you have any questions, please do not hesitate to contact me at 802-828-7673.

Sincerely,

/s/ E. Sebastian Arduengo
E. Sebastian Arduengo
Associate General Counsel



State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Note To Filer

Created By:

Sebastian Arduengo on 06/07/2018 02:34 PM

Last Edited By:

Sebastian Arduengo

Submitted On:

06/07/2018 02:34 PM

Subject:

Order Granting Confidentiality

Comments:

See attached.



Green Mountain Care Board 144 State Street Montpelier, VT 05602 802-828-2177 www.gmcboard.vermont.gov Kevin Mullin, Chair Jessica Holmes, PhD Robin Lunge, JD, MHCDS Maureen Usifer Tom Pelham Susan Barrett, JD, Executive Director

DELIVERED ELECTRONICALLY

June 7, 2018

Mr. Paul A. Schultz, F.S.A., M.A.A. Chief Actuary BlueCross BlueShield of Vermont PO Box 186 Montpelier, VT 05601-0186

RE: Blue Cross and Blue Shield of Vermont 2019 Vermont Individual and Small Group Rate Filing (SERFF No. BCVT-131497882)

Dear Mr. Schultz:

Thank you for your letter dated June 4, 2018 requesting partial confidentiality for Blue Cross and Blue Shield of Vermont's (BCBSVT) response to our actuary's questions dated May 25, 2018. Our actuaries requested quantitative support for BCBSVT's risk adjustment transfer calculation.

The information requested contains detailed plan-by plan information about BCBSVT's individual and small group population that, if released, would allow its competitors to gain a competitive advantage. The Green Mountain Care Board will therefore consider BCBSVT's response to be confidential under 1 V.S.A. § 317(c)(9).

If you have any questions, please do not hesitate to contact me at 802-828-7673.

Sincerely,

/s/ E. Sebastian Arduengo
E. Sebastian Arduengo
Associate General Counsel



State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Note To Filer

Created By:

Sebastian Arduengo on 05/21/2018 02:20 PM

Last Edited By:

Sebastian Arduengo

Submitted On:

05/21/2018 02:20 PM

Subject:

Order Granting Confidentiality

Comments:

See attached.



Green Mountain Care Board 144 State Street Montpelier, VT 05602 802-828-2177 www.gmcboard.vermont.gov Kevin Mullin, Chair Jessica Holmes, PhD Robin Lunge, JD, MHCDS Maureen Usifer Tom Pelham Susan Barrett, JD, Executive Director

DELIVERED ELECTRONICALLY

May 21, 2018

Mr. Paul A. Schultz, F.S.A., M.A.A. Chief Actuary BlueCross BlueShield of Vermont PO Box 186 Montpelier, VT 05601-0186

RE: Blue Cross and Blue Shield of Vermont 2019 Vermont Individual and Small Group Rate Filing (SERFF No. BCVT-131497882)

Dear Mr. Schultz:

Thank you for your letter dated May 18, 2018 requesting confidentiality for Blue Cross and Blue Shield of Vermont's (BCBSVT) response to two of our actuary's questions dated May 17, 2018. Question one requests non-public information received from the Centers for Medicare and Medicaid Services (CMS) about how BCBSVT's risk scores under the ACA's risk adjustment program are calculated, and question two requests unit cost trend data.

The information requested in question one contains detailed plan-by plan information about BCBSVT's individual and small group population, release of which would allow its competitors to gain a competitive advantage. And, the data requested in question two reveals information about BCBSVT's provider contracting that would also allow its competitors to gain a competitive advantage if released.

The Green Mountain Care Board will therefore consider BCBSVT's responses to questions one and two to be confidential under 1 V.S.A. § 317(c)(9).

If you have any questions, please do not hesitate to contact me at 802-828-7673.

Sincerely,

/s/ E. Sebastian Arduengo
E. Sebastian Arduengo
Associate General Counsel



State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Reviewer Note

Created By:

Agatha Kessler on 05/14/2018 12:31 PM

Subject:

Original RRS Tab

Comments:

Original RRS Tab

Filing Company: BCBSVT

TOI: H16G Group Health - Major Medical

Sub-TOI: H16G.001C Any Size Group - Other

Filing Type: GMCB Rate

Assigned To: Agatha Kessler (primary), Thomas Crompton, David Dillon, Judith Henkin, Jacqueline Lee, Marisa Melamed, Sebastian Arduengo

Date Submitted: 05/11/2018 State Filing Description: SERFF Tr Num: BCVT-131497882

SERFF Status: Assigned

State Tr Num: State Status: Co Tr Num: Disposition Date:

-	Rate Filing to HHS?:	Yes							
ew/Edit Rate :							Evneris	ence Rated	
ate Change 1							Increas		
	ntage of Last Rate Re	ovicion:					9,210		
							01/01/		
	of Last Rate Revisio	on:							
	of Last Filing:						·	ence Rated	
SERFF Tracking Number of Last Filing: BCVT-131037743									
ERFF ITACKII	ing Number of Last Fi	·iling:						131037713	
ERFF ITACKII	ing Number of Last Fi	·IIIng:						131037713	
SERFF ITACKI	ng Number of Last F	·iling:				Company Rate Information		2007713	
ompany	Company Rate Change? *	_	all % Indicated	Overall % Rat Impact:	e Written Premium Change for Program:			Maximum % Change (where required):	Minimum % Change (when required):
ompany ame:	Company Rate	Over	ige:			this Number of Policy Holders Affected fo	or Written Premium for this	Maximum % Change (where	
ompany ame: CBSVT	Company Rate Change? *	Over Chan	ige:	Impact:	Program:	this Number of Policy Holders Affected fo this Program:	or Written Premium for this Program:	Maximum % Change (where required):	required):
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ompany ame: CBSVT	Company Rate Change? *	Over Chan	ige:	Impact:	Program:	this Number of Policy Holders Affected fo this Program:	or Written Premium for this Program:	Maximum % Change (where required):	required):
ompany ame: CBSVT	Company Rate Change? *	Over Chan	ige:	Impact:	Program:	this Number of Policy Holders Affected for this Program: 52,591	or Written Premium for this Program:	Maximum % Change (where required):	required):

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Post Submission Update Request Processed On 08/23/2018

Status: Allowed

Created By: Martine Brisson-Lemieux

Processed By: Thomas Crompton

Comments: This post submission update is allowed per GMCB order

(GMCB-009-18rr).

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Company Rate Information:

Company Name:BCBSVT

Overall % Indicated Change	Requested Change	
	5.775%	7.483%
Overall % Rate Impact	5.775%	7.483%
Written Premium Change for this Program		\$26021143
Number of Policy Holders Affected for this		52591
Program		
Maximum %Change (where required)	18.590%	18.874%
Minimum %Change (where required)	-0.626%	1.247%
Product:	NEW	
Product Name	BCBSVT EPO (Individual)	
HIOS Product ID	13627VT034	
Number of Covered Lives	13351	
Product:	NEW	
Product Name	BCBSVT EPO (Small Group)	
HIOS Product ID	13627VT032	
Number of Covered Lives	17243	
Product:	NEW	
Product Name	BCBSVT EPO Blue Rewards (Individual)	
HIOS Product ID	13627VT038	
Number of Covered Lives	3175	
Product:	NEW	
Product Name	BCBSVT EPO Blue Rewards (Small	
	Group)	
HIOS Product ID	13627VT036	
Number of Covered Lives	1638	
Product:	NEW	
Product Name	BCBSVT EPO Blue Rewards CDHP	
	(Individual)	
HIOS Product ID	13627VT039	
Number of Covered Lives	3037	
Product:	NEW	
Product Name	BCBSVT EPO Blue Rewards CDHP	
	(Small Group)	
HIOS Product ID	13627VT037	
Number of Covered Lives	8237	

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Product: NEW

Product Name BCBSVT EPO CDHP (Individual)

HIOS Product ID 13627VT035

Number of Covered Lives 2725

Product: NEW

Product Name BCBSVT EPO CDHP (Small Group)

HIOS Product ID 13627VT033

Number of Covered Lives 3185

REQUESTED RATE CHANGE INFORMATION:

 Min:
 -0.626
 1.247

 Max:
 18.590
 18.874

 Weighted Avg.:
 5.775
 7.483

REQUESTED RATE:

 Projected Earned Premium:
 367,811,974.000
 373,751,090.000

 Projected Incurred Claims:
 330,707,756.000
 333,270,119.000

 Min:
 244.040
 248.560

 Max:
 702.740
 717.120

 Weighted Avg.:
 571.190
 580.390

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Rate Information

Rate data applies to filing.

Filing Method: Experience Rated

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 9.210%

Effective Date of Last Rate Revision: 01/01/2018

Filing Method of Last Filing: Experience Rated
SERFF Tracking Number of Last Filing: BCVT-131037743

Company Rate Information

Company Name:	Company Rate Change:	Indicated	Overall % Rate Impact:	Written Premium Change for this Program:	Number of Policy Holders Affected for this Program:	Premium for	Change	Minimum % Change (where req'd):
BCBSVT	Increase	5.775%	5.775%	\$20,082,027	31,770	\$347,729,947	18.590%	-0.626%

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Rate Review Detail

COMPANY:

Company Name: BCBSVT HHS Issuer Id: 13627

PRODUCTS:

Product Name	HIOS Product ID	HIOS Submission ID	Number of Covered Lives
BCBSVT EPO (Individual)	13627VT034		13351
BCBSVT EPO (Small Group)	13627VT032		17243
BCBSVT EPO Blue Rewards (Individual)	13627VT038		3175
BCBSVT EPO Blue Rewards (Small Group)	13627VT036		1638
BCBSVT EPO Blue Rewards CDHP (Individual)	13627VT039		3037
BCBSVT EPO Blue Rewards CDHP (Small Group)	13627VT037		8237
BCBSVT EPO CDHP (Individual)	13627VT035		2725
BCBSVT EPO CDHP (Small Group)	13627VT033		3185

Trend Factors:

FORMS:

New Policy Forms: N/A
Affected Forms: N/A
Other Affected Forms: N/A

REQUESTED RATE CHANGE INFORMATION:

Change Period: Annual
Member Months: 819,824
Benefit Change: Increase

Percent Change Requested: Min: -0.626 Max: 18.59 Avg: 5.775

PRIOR RATE:

Total Earned Premium: 347,729,947.00 Total Incurred Claims: 310,100,594.00

Annual \$: Min: 244.08 Max: 671.15 Avg: 539.98

REQUESTED RATE:

Projected Earned Premium: 367,811,974.00 Projected Incurred Claims: 330,707,756.00

Annual \$: Min: 244.04 Max: 702.74 Avg: 571.19

SERFF Tracking #:	BCVT-131497882	State Tracking #:	Company Tracking #:

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Supporting Document Schedules

Satisfied - Item:	Actuarial Memorandum
Comments:	
Attachment(s):	BCBSVT 2019 Vermont Individual and Small Group Rate Filing - Actuarial Memorandum.pdf
Item Status:	
Status Date:	
Bypassed - Item:	Actuarial Memorandum and Certifications
Bypass Reason:	Part III Actuarial Memorandum is the same as the Actuarial Memorandum in the previous section.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	Civil Union Rating Requirements
Bypass Reason:	Not required.
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Consumer Disclosure Form
Comments:	
Attachment(s):	BCBSVT 2019 VISG Filing - Plain Language Summary.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Filing Compliance Certification
Comments:	
Attachment(s):	Filing Compliance Certification.pdf
Item Status:	
Status Date:	
Bypassed - Item:	Third Party Filing Authorization
Bypass Reason:	BCBSVT does not use a Third Party to submit filings.
Attachment(s):	
Item Status:	
Status Date:	

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Satisfied - Item:	Unified Rate Review Template		
Comments:			
Attachment(s):	Unified_Rate_Review_Template_BCBSVT_2019.xlsm Unified_Rate_Review_Template_BCBSVT_2019.pdf UnifiedRateReviewSubmission_BCBSVT_2019_2018051014240.xml		
Item Status:			
Status Date:			
Satisfied - Item:	Exhibits		
Comments:			
Attachment(s):	BCBSVT 2019 Vermont Individual and Small Group Rate Filing - Exhibits.pdf BCBSVT 2019 Vermont Individual and Small Group Rate Filing - Exhibits.xlsx		
Item Status:			
Status Date:			
Satisfied - Item:	Attachments A, B & C		
Comments:			
Attachment(s):	Attachment A - Standard Plan AV Certification - 2019.pdf Attachment B - Blue Rewards AV Certification - 2019.pdf Attachment C - Memorandum from Senior Management for CTR.pdf		
Item Status:	· · · · · · · · · · · · · · · · · · ·		
Status Date:			
Satisfied - Item:	Rate Data Templates		
Comments:			
Attachment(s):	RateTablesPY19_BCBSVT.pdf RateTablesPY19_BCBSVT.xls RateTablePY19_BCBSVT.xml		
Item Status:			
Status Date:			
Satisfied - Item:	Actuarial Data Set		
Comments:			
Attachment(s):	Actuarial Memo Dataset (2019 issues) - BCBSVT.pdf Actuarial Memo Dataset (2019 issues) - BCBSVT.xlsx		
Item Status:			
Status Date:			
Satisfied - Item:	Responses to BCBSVT 2019 VISG Filing Inquiries - 05.17.2018		

SERFF Tracking #: BCVT-131497882 State Tracking #: Company Tracking #: VermontGMCB Filing Company: **BCBSVT** State: TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other Product Name: 2019 Vermont Individual and Small Group Rate Filing Project Name/Number: **Comments:** Responses to BCBSVT 2019 VISG Filing Inquiries - 05.17.2018.pdf Attachment(s): **Item Status:** Status Date: Satisfied - Item: Responses to BCBSVT 2019 VISG Filing Inquiries 3 - 05.25.2018 Comments: Attachment(s): Responses to 2019 VISG Inquiry Letter 3 - 05.25.2017.pdf Item Status: Status Date: Responses to BCBSVT 2019 VISG Filing Inquiries 2 - 05.25.2018 Satisfied - Item: Comments: Attachment(s): Responses to 2019 VISG Inquiry Letter 2 - 05.25.2017.pdf Item Status: Status Date: Satisfied - Item: Responses to BCBSVT 2019 VISG Filing Inquiries 4 - 06.15.2018 Comments: Attachment(s): Responses to 2019 VISG Inquiry Letter 4 - 06.15.2018.pdf Item Status: Status Date: Satisfied - Item: Responses to BCBSVT 2019 VISG Filing Inquiries 5 - 06.15.2018 Comments: Responses to 2019 VISG Inquiry Letter 5 - 06.15.2018.pdf Attachment(s): Responses to 2019 VISG Inquiry Letter 5 - 06.15.2018.xlsx Responses to 2019 VISG Inquiry Letter 5 - 06.15.2018 - Excel.pdf **Item Status: Status Date:** Satisfied - Item: Responses to BCBSVT 2019 VISG Filing Inquiries 7 - 07.02.2018 Comments: Attachment(s): Responses to 2019 VISG Inquiry Letter 7 - 07.02.2018.pdf Item Status: **Status Date:** Responses to BCBSVT 2019 VISG Filing Inquiries 6 - 06.28.2018 Satisfied - Item:

SERFF Tracking #: BCVT-131497882 State Tracking #: Company Tracking #: VermontGMCB State: Filing Company: **BCBSVT** TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other 2019 Vermont Individual and Small Group Rate Filing Product Name: Project Name/Number: Comments: Responses to 2019 VISG Inquiry Letter 6 - 06.28.2018.pdf Responses to 2019 VISG Inquiry Letter 6 - Excel.pdf Attachment(s): Responses to 2019 VISG Inquiry Letter 6.xlsx Item Status: Status Date: Satisfied - Item: Amendment to BCBSVT 2019 Vermont Individual and Small Group rate filing Comments: BCBSVT 2019 VISG Rate Filing - Amendment Actuarial Memorandum.pdf BCBSVT 2019 VISG Rate Filing - Amendment Exhibits.pdf BCBSVT 2019 VISG Rate Filing - Amendment Exhibits.xlsx Attachment(s): Attachment A - Revised Standard Plans AV Certification - 2019.pdf Attachment B - Revised Blue Rewards AV Certification - 2019.pdf Item Status: Status Date: Satisfied - Item: Responses to BCBSVT 2019 VISG Filing Inquiries 8 - 07.22.2018 Comments: Responses to 2019 VISG Inquiry Letter 8 - 07.22.2018.pdf Responses to 2019 VISG Inquiry Letter 8 - 07.22.2018.xlsx Attachment(s): Responses to 2019 VISG Inquiry Letter 8 - 07.22.2018 - Excel.pdf Item Status: Status Date: Satisfied - Item: BCBSVT 2019 Vermont Individual and Small Group rate filing - Amended per GMCB Order **Comments:** BCBSVT 2019 Vermont Individual and Small Group Rate Filing - Cover Letter for GMCB Order.pdf BCBSVT 2019 Vermont Individual and Small Group Rate Filing - Amended Exhibits per GMCB Oder.pdf BCBSVT 2019 Vermont Individual and Small Group Rate Filing - Amended Exhibits per GMCB Oder.xlsx RateTablesPY19 BCBSVT AmendedperGMCBOrder.pdf Attachment(s): RateTablesPY19 BCBSVT AmendedperGMCBOrder.xls RateTablesPY19 BCBSVT AmendedperGMCBOrder.xml Unified Rate Review Template BCBSVT 2019 AmendedperGMCBOrder.pdf Unified_Rate_Review_Template_BCBSVT_2019_AmendedperGMCBOrder.xlsm

Item Status: Status Date:

UnifiedRateReviewSubmission BCBSVT 13627 AmendedPerGMCBOrder 20180820135615.xml

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

Attachment Unified_Rate_Review_Template_BCBSVT_2019.xlsm is not a PDF document and cannot be reproduced here.

Attachment UnifiedRateReviewSubmission_BCBSVT_2019_2018051014240.xml is not a PDF document and cannot be reproduced here.

Attachment BCBSVT 2019 Vermont Individual and Small Group Rate Filing - Exhibits.xlsx is not a PDF document and cannot be reproduced here.

Attachment RateTablesPY19_BCBSVT.xls is not a PDF document and cannot be reproduced here.

Attachment RateTablePY19_BCBSVT.xml is not a PDF document and cannot be reproduced here.

Attachment Actuarial Memo Dataset (2019 issues) - BCBSVT.xlsx is not a PDF document and cannot be reproduced here.

Attachment Responses to 2019 VISG Inquiry Letter 5 - 06.15.2018.xlsx is not a PDF document and cannot be reproduced here.

Attachment Responses to 2019 VISG Inquiry Letter 6.xlsx is not a PDF document and cannot be reproduced here.

Attachment BCBSVT 2019 VISG Rate Filing - Amendment Exhibits.xlsx is not a PDF document and cannot be reproduced here.

Attachment Responses to 2019 VISG Inquiry Letter 8 - 07.22.2018.xlsx is not a PDF document and cannot be reproduced here.

Attachment BCBSVT 2019 Vermont Individual and Small Group Rate Filing - Amended Exhibits per GMCB Oder.xlsx is not a PDF document and cannot be reproduced here.

State: VermontGMCB Filing Company: BCBSVT

TOI/Sub-TOI: H16G Group Health - Major Medical/H16G.001C Any Size Group - Other

Product Name: 2019 Vermont Individual and Small Group Rate Filing

Project Name/Number: /

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Attachment RateTablesPY19_BCBSVT_AmendedperGMCBOrder.xml is not a PDF document and cannot be reproduced here.

Attachment Unified_Rate_Review_Template_BCBSVT_2019_AmendedperGMCBOrder.xlsm is not a PDF document and cannot be reproduced here.

Attachment

UnifiedRateReviewSubmission_BCBSVT_13627_AmendedPerGMCBOrder_20180820135615.xml is not a PDF document and cannot be reproduced here.

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1. GENERAL INFORMATION

1.1. Company Identifying Information

Company Legal Name: Blue Cross and Blue Shield of Vermont

State: Vermont HIOS Issuer ID: 13627 Market: Combined

Effective Date: January 1, 2019

1.2. Company Contact Information

Primary Contact Name: Paul A. Schultz, FSA, MAAA Primary Contact Telephone Number: 1-(802)-371-3763 Primary Contact Email Address: schultzp@bcbsvt.com

1.3. <u>Scope and Purpose</u>

The purpose of this rate filing is to provide the rates and a description of the rate development for the ACA-compliant plans for the Vermont Individual and Small Group merged market that Blue Cross and Blue Shield of Vermont (BCBSVT) proposes to offer for the 2019 benefit year. This rate filing applies to plans both On-Exchange and Off-Exchange.

This filing is intended to comply with the following laws:

- Vermont State Law 8 V.S.A. § 4062
- Vermont State Law 8 V.S.A. § 4512
- Vermont State Law 33 V.S.A. § 1806
- Vermont State Law 33 V.S.A § 1811
- Vermont State Law 33 V.S.A. § 1812.
- DFR Order establishing tier rate structure and multipliers (Docket No. 13-002-I)
- Vermont Agency of Human Services Health Benefits Eligibility and Enrollment Rule, Parts 1 and 2
- Green Mountain Care Board, Rule 2.000
- Federal Regulation 45 C.F.R. Part 147
- Federal Regulation 45 C.F.R. Part 153
- Federal Regulation 45 C.F.R. Part 154
- Federal Regulation 45 C.F.R. Part 155
- Federal Regulation 45 C.F.R. Part 156
- Federal Regulation 45 C.F.R. Part 158
- Federal Regulation 26 IRC § 223

1.4. Proposed Rate Increase(s)

The average increase for plans other than Silver Level Exchange plans - that is, the average increase that will actually be experienced by Vermont individuals and small businesses - is 5.3 percent.

Increases for specific plans range from 3.5 percent to 6.8 percent, except for the Catastrophic plan, which is increasing by 1.2 percent. Silver Level Exchange plans will increase an average of 16.0 percent, with increases for specific plans ranging from 14.6 percent to 18.9 percent. Across all plans, the average increase is 7.5 percent.

1.5. Reason for Rate Increase(s)

The starting point of any renewal rate analysis is an assessment of actual to expected experience results. The basis for this rate filing is calendar year 2017 experience. While the claims experience matched the expectation embedded within the 2018 filing, our current estimate of 2017 risk adjustment is significantly better than expected, leading to a 1.3 percent decrease in 2019 rates.

Medical and pharmacy trend had by far the largest impact on rates. The 2018 filing included assumptions for trend from 2017 to 2018, including a medical utilization trend that was reduced to 1.0 percent from the 2.0 percent filed by BCBSVT and considered by the GMCB's consulting actuary to be the best estimate. The 2019 filing reexamines these assumptions. Restating the expected trend from 2017 to 2018 had a 1.3 percent impact on rates:

2017 to 2018 Trend Component	Approved 2018	Filed 2019	2019 Rate Impact
Medical Utilization	1.0%	2.0%	0.8%
Medical Unit Cost	2.6%	2.6%	-0.1%
Pharmacy	8.9%	13.3%	0.7%
Dental	10.3%	7.2%	0.0%
Vision	0.0%	0.0%	0.0%
Total			1.3%

The two largest impacts are the restoration of medical utilization trend to 2.0 percent and the significant increase in pharmacy trend, driven by specialty pharmaceutical utilization. See section 3.4.7 for a detailed discussion of trend assumptions.

An additional year of projected trend applies from 2018 to 2019. The overall anticipated increase in rates due to the additional year of projection is 6.0 percent:

2018 to 2019 Trend Component	Filed 2019	2019 Rate Impact
Medical Utilization	2.0%	1.5%
Medical Unit Cost	2.7%	2.1%
Pharmacy	13.3%	2.3%
Dental	7.2%	0.0%
Vision	0.0%	0.0%
Total		6.0%

Population changes have a 1.4 percent impact on rates, driven by an observed increase in average claims costs due to the loss of healthy members that is not expected to be fully offset by an increase in risk adjustment receivable, along with a 0.5 percent increase for the ongoing aging of the single risk pool.

Benefit changes made by the Department of Vermont Health Access for standard plans and by BSCBSVT for non-standard plans almost exactly offset the impacts of benefit leverage. Altogether, factors related to plan design, actuarial value and induced utilization marginally decreased rates by 0.3 percent.

Administrative charges and other fees increase premiums by 1.0 percent. The main contributor to this total is a 0.6 percent increase in premiums due to BCBSVT administrative costs, which nonetheless continue to be less than seven percent of total premium.

Restoration of the contribution to reserves to its necessary level adds 1.5 percent to rates.

The Tax Reform legislation passed in late 2017 eliminated federal income tax requirement for the BCBSVT legal entity starting with the 2018 tax year. These savings have been fully passed through to customers via a reduction in premium rates through two mechanisms: the contribution to reserves was decreased by 0.5 percent and the estimate for the federal insurer fee was reduced by 0.6 percent because it was no longer necessary to account for the disadvantageous tax impact of the fee. The premium savings due to Tax Reform totals 1.1 percent.

Two changes at the federal level had a nearly offsetting rate impact. The federal insurer fee was suspended for 2019. Because this tax was in force in 2018, this leads to a 2.0 percent reduction in 2019 rates. However, recent federal legislation also eliminated the penalty associated with the individual mandate. As a result, it is expected that a number of healthy individuals will choose to forgo coverage and leave the single risk pool. This is expected to exert an upward pressure of 2.2 percent on premium rates.

BCBSVT has embarked on numerous efforts to mitigate premium increases. In addition to passing 100 percent of federal income tax savings to consumers, BCBSVT has continued to work closely

with its pharmacy benefit manager to improve network pricing and maximize rebates. These pharmacy initiatives have similar impacts totaling a 2.3 percent decrease in premium. Additionally, BCBSVT is working closely with our network providers and OneCare Vermont to maximize our collaborative clinical reach focusing on reducing the overall medical costs. We expect these efforts to exert a downward pressure of just over one percent on medical utilization trend, driving a 0.8 percent rate reduction. Altogether, BCBSVT rate mitigation is leading to a reduction of rates of 4.2 percent, or a projected \$15.7 million.

1.6. <u>Historical Financial Results</u>

BCBSVT has been offering QHP products since the start of the program in 2014. Prior to offering QHPs, BCBSVT offered Individual and Small Group products. All Vermonters that were previously purchasing Individual and Small Group products were required to move to a QHP in 2014. The State allowed individuals and small groups to remain in their 2013 products through the first quarter of 2014. All financial information below includes only the QHP experience in 2014.

	CY 2014	CY 2015	CY 2016	CY 2017	Cumulative
Member Months	638,492	768,293	835,541	820,156	3,062,482
Filed Contribution to Reserve	1.0%	1.0%	2.0%	2.0%	1.6%
Approved Contribution to Reserve*	-0.1%	1.0%	0.8%	1.0%	0.7%
Actual Contribution to Reserve	1.0%	-1.4%	-3.2%	-0.5%	-1.2%

^{*}Includes explicit cuts to CTR as well as reductions to actuarial factors that were beyond those recommended by the Board's contracted actuary.

The actual contribution to reserve was calculated by restating financial results to include the impacts of Transitional Reinsurance, Risk Adjustment and other prior year events in the year they were incurred, rather than the year when they were booked.

The contribution to reserve necessary to have maintained the December 31, 2013 level of Risk Based Capital (RBC) over this four year period solely for increases in claims was 1.6 percent per year.

1.7. Health Care Reform

All Payer Model

The All Payer Model agreement between the State and CMS began a formal pilot year program on January 1, 2017. The pilot year served as a test year for a Medicaid risk contract with OneCare Vermont, LLC ("OneCare"), an Accountable Care Organization ("ACO"). Additionally, the 2017 statewide medical spend experience serves as a baseline year for measurement of performance of the five-year agreement officially beginning in 2018. Under this new model, Medicare, Medicaid, and Commercial payers all enter into risk sharing agreements with the ACO, focusing on transitioning to value based reimbursement methodologies. All beneficiaries keep their current benefit and provider choice — there are no network or benefit restrictions. Through deployment of new care models, the All Payer Model requires that the ACO strive to reduce cost and meet three health improvement goals: improved access to primary care, reduced deaths from suicide and drug overdose, and reduced prevalence and morbidity of chronic disease.

BCSBVT is a proponent of health care payment reform and the goals of the All Payer Model. In preparation for the All Payer Model, BCBSVT continued testing a shared savings ACO program in 2017. BCBSVT did not experience savings during 2017 through the shared savings program, but the pilot period served to establish the necessary operations and communications work between BCBSVT and OneCare Vermont (OneCare).

In 2018, BCBSVT entered into its first shared-risk/shared-savings ACO program with OneCare. The BCBSVT ACO program is aligned with Medicaid's program and the All Payer Model agreement. Importantly, the agreement between BCBSVT and OneCare aligns the ACO expected spend target with GMCB approved premiums. If actual medical spend is higher or lower than medical component of the premium, the ACO will share in 50 percent of the savings or risk to a maximum of 6 percent.

BCBSVT's agreement with OneCare is an annual agreement with three additional one-year option years. In expectation of a 2019 program, BCBSVT is working closely with our network providers and OneCare to maximize our collaborative clinical reach focusing on reducing overall medical costs. Savings across the entire single risk pool for this initiative has been reflected in this filing (see section 3.4.7.1). It would be inappropriate to include an expectation of additional savings due to ACO operations, as this would undermine the alignment of target to premium. Any actual savings generated by BCBSVT risk contracts will be reflected through experience in future rate filings.

Cost Share Reduction Funding and the Vermont Silver Solution

As part of the Affordable Care Act, the federal Cost Share Reductions (CSR) program is available to benefit low income Vermonters. The CSRs reduce out-of-pocket expenses through lower deductibles, copayments and out-of-pocket maximums if the member enrolls in a Silver Level Plan. These plans, which must meet specific metal actuarial values (AVs), have historically been available at the same premium as the non-CSR Silver plans. The federal government administered the program directly through the carrier, rather than the beneficiary, and used monthly advance payments with an annual reconciliation process to reimburse issuers for the difference between claims incurred by enrollees and the estimated payments.

On October 12, 2017, the federal government stopped funding plans for the claims incurred within the CSR program. Vermont carriers were not permitted to resubmit rates to recoup the CSR benefits expected to be utilized by members for 2018.

In preparation for the ongoing lack of federal CSR funding, Vermont passed Act 88¹, an act allowing silver-level nonqualified health benefit plans to be offered outside the Vermont Health Benefit Exchange (sometimes referred to as the "Silver Solution"). This Act allows issuers to "load" Silver plans by including the estimated CSR cost into the premium for Silver Level Exchange Plans and offer non-loaded off exchange "Reflective Silver Plans." This strategy, used by the majority of states, takes advantage of the federal advanced premium tax credit program to offset the loss of CSR funding and protect all Vermont Exchange enrollees.

Vermont State Legislature

The rates submitted reflect current law coverage, benefits and cost sharing amounts in place for 2019. The Vermont legislature is currently in session, and there are a number of bills being considered that could impact the 2019 rates described in this filing. If any of these bills pass and become effective for the 2019 plan year, BCBSVT expressly reserves the right to amend these submitted rates to reflect any changes required by new law.

Other Marketplace Issues

The federal government has taken steps to introduce alternatives to ACA-compliant plans into the individual and small group markets. These alternatives, most notably Association Health Plans and Short Term Limited Duration plans, could significantly disrupt the single risk pool.

Federal and state regulation is still pending for these alternatives. While their availability in 2019 remains uncertain, various actuarial studies suggest that these plans could have a detrimental impact on rates for the ACA-compliant plans. We have chosen not to adjust 2019 rates for the emergence of these alternative plans, as the absence of regulation makes their potential impact on the single risk pool unclear. Depending on the timing and content of expected regulation, it is more likely that these plans will have an impact on the single risk pool beginning in 2020.

¹ https://legislature.vermont.gov/assets/Documents/2018/Docs/ACTS/ACT088/ACT088%20As%20Enacted.pdf

2. PROPOSED BENEFITS

2.1. <u>Description of Benefits</u>

BCBSVT will be offering two types (Standard and Non-Standard) of plans to the Individual and Small Group market in 2019. These plans include coverage for all Essential Health Benefits (EHBs). All plans are on the Exclusive Provider Organization (EPO) network and offer members access to a nationwide network of providers, including 92 percent of the providers in Vermont.

<u>BCBSVT Standard Plans</u>: BCBSVT is providing rates for the Standard Plans with benefits as approved by the Green Mountain Care Board, which are outlined in Exhibit 1A - "State of Vermont Standard Plan Designs." The form filings for these products can be found under BCVT-131415918 for Non-CDHP plans and BCVT-131416317 for CDHP Plans.

BCBSVT Blue Rewards (Non-Standard) Plans: BCBSVT is providing rates for two health and wellness-based non-standard products that we have named Blue Rewards and Blue Rewards CDHP. Please see Exhibit 1B - "Blue Rewards (Non-Standard) Plan Designs" for details on the benefit structure. The form filings for these products can be found under BCVT-131416286 for Non-CDHP plans and BCVT-131416310 for CDHP Plans. BCBSVT Blue Rewards plans also offer a wellness program with incentives up to \$300 per year for each adult member for completing a health assessment, having a physical exam, participating in a workshop or challenge, or having a routine eye or dental exam or clinically appropriate screening. BCBSVT is introducing a new Blue Rewards Silver CDHP plan effective January 1, 2019.

Reflective Silver Plans

As described in section 1.7, pursuant to Act 88, BCBSVT will be offering silver plans off-exchange only for the 2019 plan year. These plans will be "reflective" of the on-Exchange plans and only have a \$5 copayment, 5% coinsurance or \$25 deductible difference from the on-Exchange plan.

Uniform Compliance

All of the renewing benefits are in compliance with 45 CFR §147.106. Specifically, all renewing benefits continue to be offered on BCBSVT's Exclusive Provider Organization (EPO) network and continue to cover the same service area. Some cost sharing levels were modified to maintain the same metal tier levels. Each product covers the same benefits as covered for plan year 2018.

2.2. AV Metal Values

Standard plans are designed by the State of Vermont and offered by all issuers of QHPs. Please see *Attachment A - Standard Plans AV Certification - 2019* for the certification provided by the State.

Blue Rewards (Non-Standard) plans are designed by BCBSVT. The metal values included in the Unified Rate Review Template (URRT) were calculated using an alternate methodology, as allowed by 45 CFR §156.135. Multiple benefit designs offered in BCBSVT's Non-Standard plans are not supported by the AV Calculator. Please see *Attachment B - Blue Rewards (Non-Standard) Plans AV Certification - 2019*, for the actuarial certification, which includes the process used to develop the AV Metal Values.

3. EXPERIENCE RATING

3.1. <u>Experience Period Premium and Claims</u>

The experience period used is 2017 experience of Blue Cross and Blue Shield of Vermont (BCBSVT) Individual and Small Group markets. This population will be referred to as the Single Risk Pool.

We used claims incurred January 1, 2017 through December 31, 2017 and paid through March 31, 2018. Both the paid claims and the allowed charges were completed using BCBSVT's monthly reserving models that underlie the financial statement reserves (best estimates before margin). These methods are subject to review by independent auditors and examination by Vermont Department of Financial Regulation (DFR). For the purpose of calculating completion factors, the reserving method categorizes claims by reporting/payment process (Local, BlueCard, Pharmacy, Medicare Supplement, etc.). Completion factors are calculated separately for each category. We also included an estimate of IBNR for the outstanding pharmacy rebates.

The paid claims and allowed charges come directly from claim records in BCBSVT's data warehouse. For Fee-for-Service claims, we combined plan payment with member cost sharing to calculate the allowed charges. For claims under a capitation arrangement, we combined capitation paid to the provider with the member cost sharing to generate allowed charges.

The table below shows details underlying the Incurred Claims and Allowed Claims (from URRT, Section I of Worksheet 1) for the Experience Period.

	Incurred Claims	Allowed Claims
Claims incurred and paid through December 31, 2017	\$372,876,941	\$456,629,973
Estimate of IBNR as of March 31, 2018 for Claims	\$1,558,026	\$1,825,602
Estimate of IBNR as of March 31, 2018 for Pharmacy Rebates	(\$2,345,740)	(\$2,345,740)
Total Claims	\$372,089,227	\$456,109,835
Member Months	819,824	819,824
Total Per Member Per Month (PMPM)	\$453.86	\$556.35

The experience period total allowed charges PMPM are \$556.35.

In the experience period, the earned premium was \$408,055,901. BCBSVT will not be required to pay Minimum Loss Ratio (MLR) rebates for the 2017 calendar year.

3.2. Benefit Categories

Medical claims are initially categorized into two categories based on the type of claim form the provider submitted: UB-04/CMS 1450 (Facility Inpatient/Outpatient) or HCFA/CMS 1500 (Professional/Other). Facility claims are then divided into the Inpatient and Outpatient categories in Worksheet 1, Section II of the URRT by the place of service listed on the UB-04 claim form.

Professional and Other medical claims are subdivided based on whether the provider is a medical professional or medical supplier as submitted on the HCFA 1500 claim form.

The prescription drug benefit category was populated for claims processed through our pharmacy benefit manager.

The capitation benefit category was populated with claims that run through our internal capitation system. The capitation category uses "Benefit Period" as a utilization description and the units represent the number of capitations in a given year.

3.3. Index Rate

The Index Rate is equal to the experience period allowed charges for EHB. As shown in section 3.1, the total allowed charges per member per month in the experience is \$556.35. In 2017, BCBSVT removed an exclusion for routine circumcision (see section 3.8.3 for details). Those services are not considered EHB and must be removed from the experience to calculate the Index Rate.

	РМРМ
Allowed Claims in section 1 of worksheet 1 of URRT	\$556.35
Allowed Claims for Non-EHB	\$0.08
Experience Index Rate	\$556.27

The experience index rate for 2017 is \$556.27.

To calculate the Projected Period Index Rate, we first excluded pharmacy rebates, BlueCard fees, and payments to the Blueprint program. These claims are not dependent on benefits and are not subject to the projection factors described in the following sections. They will be added back into the Projected Period Index Rate (as described in section 3.4.6.).

BCBSVT has access to the detailed claims information underlying capitated claims. Since capitated payments are routinely adjusted to target 100 percent of FFS claims, using the FFS equivalent represents the expected payment better than does the capitation.

These adjustments are included in the "Other" factor in the section 2 of worksheet 1 of the URRT.

	Total Dollars	PMPM
Allowed Claims in section 1 of worksheet 1 of URRT	\$456,109,835	\$556.35
Remove BlueCard Fees	(\$1,612,162)	(\$1.97)
Remove Pharmacy Rebates	\$10,456,519	\$12.75
Remove Payments to Blueprint Program	(\$3,086,284)	(\$3.76)
Replace Capitation with FFS equivalent	\$565,236	\$0.69
Line A of Exhibit 5	\$462,433,145	\$564.06

3.4. Projection Factors

The 2017 Tax Cuts and Jobs eliminated the penalty associated with the individual mandate for plan years 2019 and beyond. The elimination of the penalty is expected to impact both enrollment and claims cost as some healthy members will choose to forgo insurance. The removal of the penalty impacts our membership projection (section 3.4.2.), morbidity of the population insured (section 3.4.3.) and the administrative costs (section 3.8.5.1). The premium impact totals 2.2 percent, which is within the best estimate range suggested by a study published jointly by the GMCB and DFR². We will describe each of the impact separately.

3.4.1. Change in the Definition of Small Group

As of the first renewal date on or after January 1, 2016, the Vermont definition of Small Group changed to include groups with 51-100 employees. All small groups in the experience period were already part of the single risk pool, therefore the factor $(1+b_1 \text{ on Exhibit 5})$ to adjust for the change in the definition of Small Group is 1.000.

3.4.2. Membership Projections

As of March 2018, BCBSVT had 53,664 members enrolled in the single risk pool, either individually through Vermont Health Connect or directly as individuals or small group employees.

We used this information as the starting point to project the 2019 enrollment and the distribution by plan, including movement between plans and into the new proposed plans.

An adjustment was made to the starting point enrollment for the expected membership losses due to the elimination of the individual mandate. We assumed that all members that receive a premium subsidy as well as all members that are enrolled through their small group employer will remain in the market. That leaves the individual members that do not receive a premium subsidy as the population that could consider dropping their insurance due to the elimination of the mandate. We believe within this population those who do not use their benefit or only have preventive care services will leave the market. Over the last three calendar years we observed an average of 11.8 percent of member months in this sub-population (or 2 percent of the overall population) fall into the category of using no benefits or preventive care only benefits. Applying

² http://gmcboard.vermont.gov/sites/gmcb/files/Individual%20Mandate-%20impact%20in%20Vermont.pdf

this factor to our 2019 starting point results in an expected loss of 1,073 members, or a 2019 projected enrollment of 52,591.

Experience has shown us that over time we will see movement to less expensive plans due to rate increases in the market. We expect this will result in movement from Gold to Silver and to some extent from Silver to Bronze.

As described in section 1.7, Vermont is now offering Off-Exchange silver plans (also called Reflective plans). Members that are not eligible for subsidies are expected to move from the On-Exchange Silver plans to the Reflective plans.

BCBSVT filed a Blue Rewards Silver CDHP benefit design as part of the form filing submitted to DFR in March. This plan is very similar to plans that were very popular in Small Group prior to 2014. We assumed that some members in either the Blue Rewards Gold CDHP or in other Silver plans would enroll in the new Blue Rewards Silver CDHP.

Based on these factors, our best estimate for the 2019 BCBSVT Individual and Small Group population by plan and market can be found on Exhibit 2A.

The total member months expected to be covered by this filing is 643,968.

This projected membership was also used to adjust our Index Rate for demographics, morbidity, benefit changes, and other allowable adjustments described below.

3.4.3. Changes in the Morbidity of the Population Insured

Our experience period is based on calendar year 2017. Using March 2018 enrollment, we grouped members into broad categories of Active and Canceled. Canceled members can be further divided into two categories: voluntary cancelation and cancelation due to death. Voluntary cancelations can be further broken down by aging out, cancellations from normal group turnover, and individual cancellations. Individuals aging out are captured in our demographic adjustment (see section 3.4.5). In past filings, we assumed that group turnover leads to the hiring of similarly-situated individuals and therefore, we only adjusted for the impact of individual cancellations. In 2018, we experienced far larger than typical cancelations in the Small Group segment. To reflect this, we are also adjusting for Small Group members leaving BCBSVT. If all members in a group canceled, we are excluding them under the assumption that the entire group moved to a different carrier. If members that canceled were part of a group that is still with BCBSVT, we assumed that group turnover will lead to the hiring of similarly-situated individuals; therefore, an adjustment is not needed for such members.

We split the experience claims costs based on these categories in order to compare the different populations. We adjusted the allowed charges from the experience period to reflect the average claims cost of members who did not voluntarily terminate or are part of a small group still enrolled with BCBSVT prior to the end of calendar year 2017.

	Voluntary Cancelation in the Individual Market	Members in Groups that are no longer with BCBSVT	All Other Members	Total
Experience Period Allowed	\$37,911,937	\$39,657,452	\$384,863,755	\$462,433,145
Member Months	68,283	84,643	666,898	\$819,824
PMPM	\$555.22	\$468.53	\$577.10	\$564.06

The factor $(1+b_9)$ on Exhibit 5) to adjust for the change in pool morbidity is \$577.10/\$564.06 = 1.0231.

We also adjusted the projected allowed charges $(1+b_3 \text{ on Exhibit 5})$ for the impact of members that were new to the single risk pool in 2018. We assumed that these members would have claims levels similar to members enrolled the same line of business in 2017. The impact of the Newly Insured is 1.0005, as shown on Exhibit 2B.

The claims impact of eliminating the individual mandate penalty $(1+b_7)$ on Exhibit 5) represents the increase in the allowed charge PMPM when the expected low cost individuals leave the market. As discussed in section 3.4.2, approximately 2 percent of member months came from members that had no claims or had preventive care only claims within the individual market not receiving premium assistance. This leaves the BCBSVT pool with 2 percent less member volume with very nearly the same expected total claims. Therefore an adjustment of 1.02 has been used as the claims impact of eliminating the individual mandate.

3.4.4. Changes in Benefits

The impact of benefit changes (1+c₁ line on Exhibit 5), represents the anticipated change in the average utilization of services due to the change in average cost sharing in the projection period compared to the experience period. To calculate this factor, we first calculated the PMPM allowed charges by metal level. To ensure that high claims were not skewing the relationship between metals, we removed claims above \$500,000 and replaced these by the average PMPM for claims above that threshold. We then compared the PMPM by metal to the average to get allowed charge relativities. Using the experience member months and the projected membership by metal, we calculated an average allowed charge relativity for each and compared the two averages to calculate the impact of changes in benefits. The impact of the movement between benefits is 1.0075, as shown on Exhibit 2C.

3.4.5. Changes in Demographics

To develop the change in demographic factor (factor 1+c₃ on Exhibit 5), we used the age-gender factors from the SOA's report Health Care Cost - From Birth to Death³. In previous filings, we applied these factors to both the experience membership and the projected membership and compared the average factors. In 2018, we experienced a higher than historical shift in the

³ https://www.soa.org/Research/Research-Projects/Health/research-health-care-birth-death.aspx

demographics of the single risk pool. This has already be accounted for in the 1+b9 factor (section 3.4.3). To avoid double-counting for this shift but to also reflect the expected future aging of the population, we used the three year average increase in age-gender factor for the period from 2014 through 2017 as our projected annual increase due to changes in demographics.

Year	Average Age- Gender Factor	Annual Increase
2014	1.2476	
2015	1.2512	1.0028
2016	1.2575	1.0051
2017	1.2666	1.0072
2018	1.2880	1.0169

The demographic adjustment ($1+c_3$ on Exhibit 5) is 1.0101, which reflects two years of aging from the experience period to the projection period at the average annual increase from 2014 to 2017.

3.4.6. Other Adjustments

The buildup of the Projected Index Rate also includes a factor to reflect new pharmacy contracts, a factor to reflect the impact of selection on allowed costs, a factor to reflect the impact of the elimination of the individual mandate, and adjustments for non-system claims⁴.

Changes in Provider Network (1+c₂)

Since the experience period claims and the projection period claims are both on the EPO network, the factor for the change in provider networks (factor 1+c₂ on Exhibit 5) is 1.000

Changes in Pharmacy Contracts (1+c₅)

BCBSVT established a new contract with its pharmacy benefit manager, ESI, with discount improvements effective January 1, 2018, that will impact the projected pharmacy allowed charges. To calculate this factor, we applied the contracted discounts and dispensing fees for each type of drug (Generic, Brand and Specialty) to calendar year 2017 claims for both the experience period and the projected period contract provisions. The contract adjustment factor for each type of drug, calculated by taking the ratio of the projected pharmacy claims under each contract, was applied to the projected pharmacy claims (see Exhibit 3G for details). The adjusted projected pharmacy claims were then added to the projected medical claims to calculate the overall impact of the contract changes, as shown on Exhibit 3H. The total impact of the change in pharmacy contracts is 0.9875, as shown on line 1+c5 of Exhibit 5.

Impact of Selection (1+c₆)

Subscribers will make financial decisions that are right for them. Typically, this manifests itself in healthier subscribers selecting low-cost plans while less healthy subscribers select richer benefits. While we do not reflect selection in the plan-level adjustments, as per the

⁴ Non-system claims are payments that are not processed through the claims adjudication system.

instructions, it can be demonstrated that total premium will be understated without adjusting the index rate to spread the impact of selection across all plans (see Exhibit 2D). This is due to the plan share of allowed costs being greater for richer plan designs, which demonstrably experience antiselection in excess of benefit richness adjustments. The top section of Exhibit 2D shows the build-up of paid claims from allowed charges using actual plan-level adjustments described in Section 3.8 of this Memorandum. The bottom section of the same exhibit demonstrates the impact on total paid claims of using benefit richness adjustments that instead reflect actual 2017 single risk pool experience. The ratio of weighted average projected paid claims calculated via each of these two approaches produces a factor that must be included in the index rate so that application of the various plan-level adjustments results in the correct total paid claims across all plans. The total impact of selection is 1.0132, as shown in Exhibit 2D.

Impact of VHC Adjustments (1+b₈)

VHC has made significant strides in improving the accuracy of their membership data. The observed impact on 2016 data for retro cancellations and 2017 data for claims without membership is immaterial, and we do not expect further improvements. The total factor on line $1+b_8$ of Exhibit 5 is therefore 1.000.

Non-System Claims (e₁ - e₇)

Other costs were added in the buildup of the Projected Index Rate to account for non-system claims (Items e_1 - e_5 on Exhibit 5). As previous explained in section 3.3, these non-system claims are claims that are independent from the benefits.

Pharmacy Rebates (e₁):

The experience period pharmacy rebates are estimated to be \$12.75 PMPM. This number is a combination of actual rebates and estimates using our contractual rebate guarantee since we have not yet received the details underlying the rebate payment for part of the 2017 calendar year. Pharmacy rebates are expected to trend at the same rate as Brand Drugs. As shown on Exhibit 3G, the projected cost trend for Brand drugs is 12.3 percent, which brings projected pharmacy rebates to \$16.09 PMPM prior to adjusting for the new formulary BCBSVT started using on January 1, 2018.

As of January 1, 2018, BCBSVT moved this line of business from its current formulary to ESI's National Preferred Formulary. With this new formulary, we expect rebates to increase significantly. To estimate the increase in rebates, ESI provided a projected rebate amount for each brand drug. Using our experience brand drug scripts, we calculated the projected total amount of additional rebates. These additional rebates of \$1.94 PMPM were then trended using the Brand cost trend of 12.3 percent for a total of \$2.44 PMPM. The total projected rebates are therefore \$18.53 PMPM.

• Blueprint Payments (e₂):

BCBSVT participates in the Vermont Blueprint for Health⁵ program. The Vermont Blueprint for Health Manual, effective January 1, 2016, details the funding for both portions of the program: Community Health Teams (CHT) and Patient Centered Medical Homes (PCMH). We do not expect the funding for either CHT or PCMH to change in 2019. Therefore, we assumed that the experienced PMPM of \$3.76 would continue to 2019.

⁵ http://blueprintforhealth.vermont.gov/

- Interplan Teleprocessing System (ITS) (e₃):
 The BlueCard® Program gives BCBSVT members healthcare coverage wherever they go across the country and around the world. The fees associated with this program are independent of the amount of the claims and therefore solely dependent on utilization of BlueCard
 - participating providers. As described below, we believe that the medical annual utilization trend, before the impact of the cost containment strategy, is 2.0 percent; therefore, these fees are expected to increase at 2.0 percent. The experience period fees (\$1.97 PMPM) are projected to grow to \$2.05 PMPM in 2019.
- Vermont Vaccine Purchasing Program Payments (e₄):
 The Vermont Vaccine Purchasing Program⁶ offers health care providers state-supplied vaccines at no charge by collecting payments from health plans, insurers and other payers. This assessment is now based on a PMPM charge, which is a change from the previous year when it was based on claims. We applied the 2018 rates of \$8.15 per child and \$0.72 per adult to the experience period membership. On March 23, 2018, the Vermont Vaccine Purchasing Program released a memo explaining that they ended the fiscal year 2017 with an unobligated balance much higher than anticipated. On April 5, 2018, they amended the remaining 2018 rates⁷ to be \$0.01 PMPM and noted that "For planning purposes, we would like payers to be aware that the 2019 assessment rate is expected to remain somewhat below normal. The 2019 assessment rate will be set in the fall of 2018." We estimate that the 2019 rates will be 60 percent of the original 2018 rates. The average PMPM for the experience period of \$1.65, was multiplied by 0.60 to calculate the projected period PMPM of \$0.99.
- Net Cost of Reinsurance (e₅):
 BCBSVT uses reinsurance to protect itself against very high claims. Included in the Projected
 Index Rate is the net cost (reinsurance premium less expected reinsurance claims) of
 reinsurance. This PMPM cost of \$1.36 was calculated in BCBSVT Large Group Rating Program
 Filing (SERFF #BCVT-131424513).
- OneCare Coordination Fee (e₆): BCBSVT is paying OneCare VT a PMPM care coordination fee for attributed BCBSVT members to directly support ACO providers, including community providers, as they deploy new care models. This model mirrors the investment Medicaid has made in the ACO provider network and supports the comprehensive care models being tested within the ACO program. The monthly PMPM for members attributed to OneCare is \$3.25. This fee will be included as a claims expense in the risk sharing calculation that is subject to a 50 percent shared risk/savings. As of March 2018, 37.4 percent of the Single Risk Pool was attributed to OneCare. The projected PMPM is therefore \$0.61 = \$3.25 x 0.5 x 0.374.
- ESI Additional Administration Fees (e₇):
 ESI offers additional services to BCBSVT for clinical management programs. These programs include prior authorizations, step therapy, quantity reviews, copay reviews, and pharmacy vaccination programs, as well as ESI's RationalMedSM program, which protects patients against

⁶ http://www.vtvaccine.org/

⁷http://www.vtvaccine.org/vtvaccine.nsf/documents/2018AssessmentRateChangeNoticeAndLetterFromTheCommissioner.html/\$File/2018%20VVPP%20Committee%20Recommendation%20letter%20and%20Notice%20of%20Assessment.pdf

potentially harmful drug interactions. The total PMPM in the experience period was \$0.56 PMPM for these services, and is projected to be the same in 2019 since the contractual rates will remain the same.

3.4.7. Trend Factors (cost/utilization):

The source of the data is BCBSVT's data warehouse, except where noted below. To ensure accuracy of claims information, the data used has been reconciled against internal reserving, enrollment, and other financial reports. Claims incurred between January 1, 2015 and December 31, 2017, completed through March 31, 2018, were used in the analysis. Completion factors, based on best estimates from financial reporting before margin for conservatism, are applied to estimate the ultimate incurred claims for each period shown in the exhibits.

The data includes claims from the Single Risk Pool and the non-QHP experience for groups with 51-100 employees that joined the Single Risk Pool in 2016, when Vermont changed the definition of Small Group to include groups with 51-100 employees. Over the past few years, we have experienced membership retroactivity, primarily associated with members enrolled through VHC. This retroactivity causes some claims to no longer be associated with active membership. The data excludes claims that are no longer associated with active enrollment.

3.4.7.1. Medical Trend Development

Using the historical contracted reimbursement schedules, we calculated network factors that represent the various contracts. Using these factors, we can modify the claims to reflect only one contract. From there, we can observe the historical cost increases using all claims information.

Medical trend is composed of three pieces: cost, utilization and intensity. In our analysis, we combine utilization and intensity within the utilization metric and analyze the unit cost separately. Historical experience is normalized for contract changes and then analyzed to derive a utilization trend in the absence of unit cost changes. Future unit cost trends are developed on a discrete basis, using the most recent round of contract negotiations as a starting point. The overall trend is the product of these two components.

Unit Cost

Unit cost trends were largely derived from observations of recent contracting and provider budgetary changes. During calendar year 2017, about 53 percent of total medical claims dollars occurred at Vermont facilities and providers impacted by the hospital budget review process of the GMCB. The starting point of our calculation assumes that the GMCB will approve hospital budgets for October 1, 2018 and October 1, 2019 that support identical commercial increases as those approved for October 1, 2017, with the exception of hospitals that publicly announced⁸ a different intended commercial rate increase. Based upon those assumptions, the provider contracting and actuarial departments worked together to assess the impact such an increase would have on contract negotiations specific to the EPO network used for Qualified Health Plans.

⁸ http://gmcboard.vermont.gov/sites/gmcb/files/A17N99%20NARR.pdf

Similarly, we assumed for other providers within the BCBSVT service area that overall 2018 and 2018 budget increases would be identical to those implemented during calendar 2017, with the exception that if we have learned more recent information from our early negotiations with providers, the more recent information is reflected. Again, the provider contracting and actuarial departments worked closely together to assess the impact these increases would have on contract negotiations specific to the EPO network used for Qualified Health Plans.

Finally, unit cost increases for providers outside the BCBSVT service area were derived from the Fall 2017 Blue Trend Survey, which is a proprietary and confidential dissemination of the Blue Cross and Blue Shield Association.

The results of the analysis are summarized in the below chart:

Annual Reimbursement Changes due to Budget Increases and Contracting Season	Percent of Total Allowed Medical Claims in Experience	Cost Trend from 2017 to 2018	Cost Trend from 2018 to 2019	Total Annual Cost Trend
Vermont facilities and providers impacted by GMCB's Hospital Budget Review	53.2%	2.3%	2.1%	2.2%
Other facilities and providers	46.8%	2.9%	3.5%	3.2%
Total	100.0%	2.6%	2.7%	2.7%

Utilization & Intensity

Historical utilization trend patterns were examined by first normalizing for unit cost increases. Contract changes for the entirety of the experience period were measured explicitly for each facility within our service area, as well as the three largest physician groups.

Increases were measured for fee schedules and other chargemasters by applying each schedule to a market basket of services. The market basket was defined by using Current Procedural Terminology (CPT) codes & CPT modifier combinations that were present in each of the effective periods the schedules covered. Using the same experience period data used throughout the trend analysis, total allowed costs for the selected combinations of CPT and CPT modifier were compared under each schedule to estimate the percentage increase. For contracts under Diagnosis Related Group (DRG) arrangements, we compared the charge for the 1.000 DRG service for each period. Finally, for services under a discount of charge arrangement, we used the contracted chargemaster increase provided by our Provider Contracting department.

This accounted for about 84 percent of allowed claims dollars during the experience period. Costs for other claims are primarily for out-of-area services. Contracting changes for these claims were derived from the Fall 2017 Blue Trend Survey, which is a proprietary and confidential dissemination of the Blue Cross and Blue Shield Association.

Claims were normalized to the December 2017 contract at each unique provider by applying a factor equal to the product of the impact of each contracting change from the experience month through December 2017. The derived trend for other claims was assumed to be continuous. Please see Exhibit 3A for an illustration of this approach.

Shown on page 1 of Exhibit 3B is the resulting array of allowed PMPM claims costs, before and after normalization for contract changes. Inpatient and Outpatient claims were grouped together since we have observed a shift from Inpatient to Outpatient.

Utilization is influenced by the richness of a product and, when benefits get richer over time, the utilization will increase. To adjust for this phenomenon, we calculated the average induced utilization factor based on the actuarial values of the plans in the experience and adjusted each month to reflect the benefits in place in December 2017.

Utilization is also influenced by age. Using SOA's report Health Care Cost - From Birth to Death factors, we calculated the average age-gender factors for the members included in the development. We adjusted each month in to reflect the age-gender factor evident in December 2017.

Since early 2014, BCBSVT implemented many new programs to combat fraud, waste and abuse (FWA). As shown in the table below, the return of FWA programs has increased drastically in the past four years for ACA-Compliant Individual and Small Group business.

Calendar Year	Percent of claims recovered as part of FWA programs		
2014	0.09%		
2015	0.75%		
2016	1.05%		
2017	1.10%		

This increase in recoveries is skewing the trend calculation downward. We have therefore adjusted the claims to reflect 2017 recovery rates. We expect that the percentage of claims recovered through these programs will remain at approximately one percent of total allowed claims through 2019. We have accordingly not adjusted the trend for future improvements in FWA efforts.

Given that our standard methodology produced atypically high utilization trends, we removed all claims from members who exceeded \$250,000 in allowed medical claims a calendar year. As the utilization component includes intensity, an increase in high cost claimants can disproportionately impact the year-over-over and regression calculations. Exhibit 3B, Page 4 shows the resulting array of allowed PMPM claims costs after this adjustment.

Using the array of PMPM claims costs, adjusted for contract, benefits, aging, FWA programs and high claimants, shown on Exhibit 3B, Pages 5 to 11, we performed 24-month regression, 36-month regression and time series calculations. Certain time series methods, such as those

assuming no trend or those for which there is not sufficient historical data⁹, are not included, as these are inappropriate for use in trend development and/or for the data available.

We have selected an overall utilization trend of 2.0 percent.

We approached our trend utilization selection two different ways. First, we looked at facility and professional claims separately and then at all claims combined.

When observing facility and professional separately, we believe that 1.0 percent for facility and 4.0 percent for professional are reasonable trend selections. When taking a weighted average of those trends, the total utilization trend calculates to 1.945 percent.

For facility claims, the two year trend was 1.0 percent after removing claimants in excess of \$250,000. The regressions and Holt-Winters and Damped Trend Seasonal time series all range between 0.0 percent and 1.2 percent. The regression results, which in past years have been the basis of our trend selections, are at the high end of that range. We believe that a 1.0 percent trend is the best representation of future increases in facility claims utilization and intensity. Increasing utilization and intensity of facility services is corroborated by hospital actual-to-budget narratives. The impact of low cost trend changes are counteracted to some extent by increasing utilization and intensity, which is acknowledged as a main driver of hospital budget overages.

Professional claims utilization has been ramping up over the last year. This is expected as care continues to be shifted to more appropriate setting. For example, we observed a 7.0 percent increase in professional mental health services, much of which is likely replacing inpatient and ER visits. The calendar year 2017 over calendar year 2016 PMPM was 4.0 percent and the average of the regressions and time series results averaged 4.1 percent. We have accordingly selected a professional utilization trend of 4.0 percent.

When selecting overall utilization trend, 2.0 percent is aligned with observations of year-over-year results, regressions and time series results performed on the overall PMPMs. The results of the regressions, Holt-Winters and Damped Trend Seasonal time series range from 1.3 percent to 2.3 percent with an average of 1.9 percent.

Finally, the resulting overall utilization trend derived from the selected facility and professional trends is 1.945 percent. This is very closely aligned with observations, regressions, and time series results for overall utilization trend, and virtually matches our selected overall utilization trend assumption of 2.0 percent. Because of the close synchronicity of our two methods, we believe 2.0 percent is an appropriate medical utilization trend.

The components of increasing utilization trend have been corroborated by our Chief Medical Officer. Primary drivers include pharmaceuticals dispensed in a medical setting, office visits and preventive services, and diagnostic services, including outpatient labs, x-rays and high-dollar imaging. Medical pharmaceutical claims are up some 14.3 percent year-over-year, driven by high-cost cancer, rheumatoid arthritis and immunodeficiency medications. Similar to retail

⁹ The seasonal additive, seasonal multiplicative, single moving average, and single exponential smoothing methods cannot be used since they assume zero trend. The double moving average method requires three times the amount of historical data as projection periods, and therefore should not be used for this analysis.

specialty drugs, innovation and utilization for these expensive therapies is not expected to subside in the near future. Office visits and preventive services increased by 3.6 percent and 7.5 percent respectively from 2016 to 2017. Primary drivers included professional mental health services, as noted above, and a significant increase in colonoscopy screenings, both of which we see as positive developments toward moving care to the most appropriate clinical setting and providing clinically appropriate preventive care that will reduce health care spend in the long term. Finally, diagnostic services were up nearly seven percent from 2016 to 2017, likely driven by the increase in office and preventive visits. We anticipate that each of these primary drivers of medical utilization trend will continue to escalate in the immediate future.

The selected 2.0 percent overall utilization trend is lower than the trend calculated by our standard methodology, but is in the range of trends produced by the time series analysis. A 2.0 percent utilization trend is consistent with our filing assumption from last year, and is lower than the utilization trend observed for other Vermont insured populations.

Cost Containment Strategy

BCBSVT is working closely with our network providers and OneCare Vermont to maximize our collaborative clinical reach focusing on reducing the overall medical costs. Using many programs, we have two specific goals for 2019. We target reducing overall inpatient admissions by four percent by reducing readmissions, and we also target reducing emergency room visits by five percent. This will be achieved through enhanced collaborative care coordination support to our members with a goal of redirecting care to primary care providers when appropriate.

Using calendar year 2017 data, we estimated that 101 inpatient admissions with an average cost of \$30,300 would be replaced by office visits, outpatient labs and non-specialty scripts. The average replacement cost for all these services is \$3,400, with \$2,200 of that for medical claims. The additional expected scripts are added to the projected total days supply on Exhibit 3G (see section 3.4.7.2 for details). We estimated that 764 emergency visits with an average cost of \$1,741 would be replaced by a PCP visit with an average cost of \$107, for a total savings of \$1.25 million. The total projected savings of \$4.08 million create a reduction of medical claims of 1.1 percent. This reduces the medical utilization trend from 2018 to 2019 to 0.9 percent. Please see Exhibit 3C for details.

Overall Medical Trend

After adjusting the utilization trend from 2018 to 2019 for the savings expected from the cost containment strategy, the overall medical trend assumption is 4.1 percent.

3.4.7.2. Pharmacy Trend Development

With the emergence of new and expensive specialty drugs, as well as the increasing shift to generics as more brand drugs come off patent, we analyzed the components of trend (cost and utilization) separately for Brands, Generics, and Specialty drugs. We have projected the generic dispensing rate (GDR) based on the brand drugs that are scheduled to lose patent in the next few years. Specialty drugs are very high cost drugs with low utilization. Because of their relative infrequency, it is more appropriate to look at the overall PMPM trends for these drugs rather than separate cost and utilization components. The overall pharmacy trend is then calculated by combining the separate projections.

Non-Specialty Drugs Utilization

Exhibit 3D provides the monthly and the 12-month rolling data, along with the corresponding year-over-year and exponential regression trends, for non-specialty drugs utilization. The number of days supply, rather than the number of scripts, is used to normalize for changes in the days supply per script (e.g. increased use of 90-day fills). Because there are several popular brand drugs that have become generic during the experience period, or will become generic during the projection period, we have combined the data for generic and brand drugs for the purpose of analyzing utilization patterns.

As described above, utilization trends should be adjusted for changes in benefits and aging. We adjusted each month to reflect benefit and aging adjustment. Using the array of PMPM after adjustments, we performed 24-month and 36-month regressions.

The regression results are higher than the most recent year over year results. We believe that they are skewed due to the significant seasonal increase in pharmacy utilization in the fourth quarter of each year. We therefore selected 2.1 percent, the calendar year 2017 PMPM over calendar year 2016 PMPM results, as the non-specialty drugs utilization trend.

This year, instead of projecting a Generic Dispensing Rate, we separated the drugs into seven categories:

- Generics: Drugs that have been generic since at least January 2015
- New Generics: Generic drugs that have been in the market for less than 36 months (January 2015 to December 2017)
- Brands going Generic: brands that are expected to become available in generic form in the projection period, based on a list from our pharmacy benefit manager
- Vaccines
- Over the Counter (OTC)
- Compounds
- All other Brands

As shown on Exhibit 3G, each category days supply is trended forward at the same rate of 2.1 percent.

As discussed in the previous section, BCBSVT is working closely with our network providers and OneCare Vermont towards reducing inpatient admissions. It is expected that avoided admissions would be replaced by office visits, labs and prescription drugs. We added the additional generic and brand days supply expected to result from this initiative to the experience days supply, then applied trend to the projection period.

Generic Cost Trend

To ensure that the generic cost trend is not skewed by the arrival of new generic drugs, we performed a 24-month regression on monthly Average Wholesale Price (AWP) per days supply on non-new generics only.

Brands that are going generic will be subject to the generic discounts. We do not expect that the AWP for these drugs will significantly change from the experience period due to the lack of

generic competition for the main drugs in this category. We adjusted the price to reflect the different experienced effective discounts between brands and generics.

Exhibit 3E, page 1, shows monthly cost per days supply and the 24 and 36-months regressions. We select the 24-month regression result of 3.5 percent for the generic cost trend.

Brand Cost Trend

To ensure that the brand cost trend is not skewed by brands going generic, vaccines, over the counter and compound drugs AWPs, we performed a 24-month regression on monthly AWP cost per days supply on the all other brand category only.

Over the counter drugs are not expected to follow the overall Brand cost trend. Based on historical data, we selected a 0.0 percent cost trend for OTC drugs.

Exhibit 3E, page 2, shows monthly cost per days supply and the 24 and 36-months regressions. We selected the 24-month regression result of 12.3 percent for the brand cost trend.

Specialty Drugs

The introduction of certain new specialty drugs requires an adjustment to the trend calculation for specialty drugs. The high cost and variable utilization of the drugs skews the specialty trend, making it lower than we believe is warranted. Other high-cost or high-utilization drugs have also entered the market recently, such as Orkambi, a treatment for cystic fibrosis with an annual cost of almost \$250,000, and PCSK9 inhibitors like Repatha, used to treat high cholesterol in patients with the genetic disease familial hypercholesterolemia (FH). To accurately capture the effect of these new drugs on specialty trend, we removed their claims from the experience to calculate a trend rate to apply to these non-excluded claims. We trended those claims forward at the calculated rate for 24 months, then added back in our projections of claims for the new treatments (Orkambi, Ocrevus, and PCSK9 inhibitors). We used the total restated projected claims to calculate a restated specialty trend.

In previous filings, we excluded hepatitis C claims and added them in discretely based on projected claimants. On January 1, 2018, BCBSVT expanded its prior approval criteria for hepatitis C drugs. Given the change in criteria, the methodology used in previous filings is no longer appropriate for projecting the number of claimants. Due to the difficulty in estimating claimants with the expanded criteria, hepatitis C claims were not excluded from the standard specialty regression in this filing. Given that hepatitis C drug claims are in the entire experience period used to develop the specialty trend, their inclusion does not unduly impact specialty trend.

In July 2015, we renewed our contract with our pharmacy benefit manager ESI and our discount off AWP for specialty drugs increased. We adjusted months prior to July 2017 to reflect the new contract.

For the same reasons stated in the medical trend section, we adjusted each month to reflect aging. Using the array of PMPM claims costs after adjustments, we performed 24-month regressions on monthly and rolling 12 data.

Exhibit 3F, Page 1 shows the calculation of specialty trend both for all specialty drugs and for specialty drugs excluding the new treatments described above. For our regressions, we chose 24

points of 12-month rolling data to capture the most recent history of drug costs. Rolling 12-month regressions are more appropriate for specialty drugs because of the low-frequency, high-cost nature of these drugs. Removing the large swings in specialty drug spend associated with the new treatments results in a 20.1 percent trend for the remaining specialty drugs.

PCSK9 inhibitors such as Repatha and Praluent are used to treat high cholesterol. BCBSVT's current policy is to approve PCSK9 inhibitors for the treatment of familial hypercholesterolemia (FH), a genetic disease characterized by very high levels of cholesterols in the blood. Current incidence studies suggest that 200 persons per 100,000 lives are diagnosed with FH after failure of one high-dose statin for 60 days. Another indication for these drugs is for patients who have had a heart attack and then failed two different high-dose statins for 60 days. Based on current membership, we project 19 members will use a PCSK9 inhibitor in 2019. With an annual cost of about \$13,975, the projected total is \$0.27 million.

Orkambi is a drug used in the treatment of cystic fibrosis. In particular, it is used to treat a specific mutation of the disease that is found in roughly 50 percent of cystic fibrosis patients. Orkambi is prescribed to patients age 12 and older. In previous filings, we assumed that 50 percent of our members diagnosed with cystic fibrosis who are at least age 12 would take Orkambi. Only six members in the experience period had claims for Orkambi. Given the length of time the drug has been available, we expect we will see no change in utilization. Orkambi has an annual cost of \$253,000, and we project that 6 members will continue to use it. The projected cost for those members is therefore \$1.5 million.

Ocrevus is a drug used in the treatment of multiple sclerosis (MS). We estimate 15 percent of our members currently taking medication for MS would move to Ocrevus. We therefore excluded 15 percent of the average annual cost of MS medications from specialty claims to reflect this shift, and added in the estimated cost of Ocrevus. No adjustment was made to the experience used to develop the non-exclusion specialty trend, since only a proportion of claims are removed.

To calculate the effective trend, we started with the pharmacy claims from the calendar year 2017 and removed the claims for PCSK9 inhibitors, Orkambi and MS medications. We then trended the remaining claims at a 20.1 percent rate for 24 months, added the incremental cost of PCSK9 inhibitors, Orkambi, and Ocreavus for a total restated projected claim amount. Using this method, the restated effective specialty drug trend is 20.3 percent. See Exhibit 3F, Page 3 for details.

Overall Pharmacy Trend

Exhibit 3G summarizes the trends calculates our total allowed pharmacy trend as 13.3 percent. Note that changes in pharmacy contracts are discussed separately in section 3.4.6.

3.4.7.3. Vision and Dental Trend Development

Dental Trend

The pediatric dental benefit was a new benefit provided by BCBSVT in 2014 as part of the Essential Health Benefits (EHB). The allowed PMPM trend has been high and continues to increase as members become more familiar with the benefit.

Calendar Year	PMPM	Trend
2014	\$1.49	
2015	\$1.65	11.0%
2016	\$1.85	12.1%
2017	\$1.94	4.9%

We blended the 2017 and 2016 increases with a 2:1 ratio. The total projected trend is therefore 7.2 percent. For the purpose of the index rate build up, we split the total projected trend equally between cost and utilization.

Vision Trend

The pediatric vision benefit was also introduced in 2014 as part of the EHB. Some groups had previous vision coverage but members previously in an individual product did not get vision benefits through BCBSVT. The allowed PMPMs have been very consistent since 2014 and we believe that they will continue to be consistent in the future. The total projected trend for pediatric vision is 0.0 percent.

Calendar Year	PMPM
2014	\$0.11
2015	\$0.11
2016	\$0.10
2017	\$0.10

3.4.7.4. Overall Total Trend

To adjust the Experience Period Index Rate for the trend factors described above, we started with the experience period claims and applied cost and utilization to Medical, Pharmacy, Dental and Vision claims. The resulting factors ($1+d_1$ and $1+d_2$ on Exhibit 5) are calculated on Exhibit 3H.

3.5. Credibility of Experience

BCBSVT's experience period had 819,824 member months and is therefore fully credible.

3.6. Credibility manual rate development

Since BCBSVT's experience is fully credible, no manual rate was needed in the development of rates for the experience period claims.

3.6.1. Source and Appropriateness of Experience Data Used: Not Applicable

3.6.2. Adjustments Made to the Data: Not Applicable

3.6.3. Inclusion of Capitation Payments: Not Applicable

3.7. <u>Market Adjusted Index Rate</u>

The Market Adjusted Index Rate (line H of Exhibit 5) is \$646.29. This is calculated by adjusting the Projected Index Rate (line F of Exhibit 5, \$662.94) for allowable market-wide modifiers described below.

3.7.1. Projected Risk Adjustment Transfer PMPM:

On April 27, 2018, CMS published an Interim Summary Report on Risk Adjustment for the 2017 benefit year¹⁰. The BCBSVT data included in the report represents claims incurred in 2017 and paid through December 31, 2017. We received information from Lewis & Ellis on May 2, 2018 that MVP's interim submission included four quarters of data, which we have interpreted to mean that the data submissions are consistent between the two carriers. The final 2017 report will include supplemental diagnosis files and will also include the impact of claims runout. We estimated the impact of the BCBSVT supplemental diagnosis file and claims runout by comparing the original CMS-generated Risk Adjustment Transfer Elements Extract (RATEE) file used in the Interim Summary Report to the Plan Liability Risk Score (PLRS) factor within the RATEE report generated on May 1, 2018 by CMS with claims paid and supplemental diagnoses through April 18, 2018. The impact of claims runout and supplemental diagnoses for MVP was estimated based on the relationship of their final PLRS score in the 2016 Final Summary Report relative to the MVP PLRS in the 2016 Interim Summary Report¹¹.

A large amount of membership disenrolled from BCBSVT during the 2018 annual enrollment period. Presumably, some portion of these members enrolled in an MVP individual or small group plan. Two adjustments were made to the estimated 2017 risk adjustment transfer to reflect the shift in membership in our projection of the 2018 risk adjustment transfer. We assumed that the members that were in BCBSVT in 2017 and are no longer with BCBSVT in 2018 have migrated to MVP, and will have the same risk scores in 2018 as they experienced in 2017. Also, the state average monthly premium factor was adjusted to reflect the changing market share between the two carriers.

The 2019 risk adjustment assumes that the market-wide PLRS and membership are the same in 2019 as in the adjusted 2018 projection. The 2019 projection assumes the market-wide premium PMPM will increase by a factor of 1.075, the average premium increase across all plans in this filing, which results in a 2019 risk adjustment transfer of \$8.62M or \$13.66 PMPM.

The approach to calculate the projected 2018 transfer was necessarily something of a blunt instrument due to the significant delay in the CMS release of the interim payment report. We did examine a number of more complex methodologies that produced results of a transfer to BCBSVT ranging from \$5.7 million to \$13.6 million. The methodology we selected for the filing produces an estimate near the midpoint of this range, and we therefore believe that the result is reasonable and appropriate.

 $^{^{10}\} https://www.cms.gov/CCIIO/Programs-and-Initiatives/Premium-Stabilization-Programs/Downloads/Interim-RA-Report-BY2017.pdf$

¹¹ Information received from Lewis & Ellis on April 25, 2017 indicated that the MVP data included in the 2016 interim report also included four quarters of data.

Since the Market Adjusted Index Rate is on an allowed claims basis, we adjusted the net projected risk adjustment payment by the average paid to allowed ratio (from Exhibit 6C).

As described in the Final Notice of Benefits and Payment Parameters for 2019 rule, the per capita risk adjustment user fee, used to fund the HHS-risk adjustment program, is \$1.80 per enrollee per year. See 83 Fed. Reg. 16930 (April 17, 2017).

The overall market-wide adjustment (line g_1 of Exhibit 5) for the risk adjustment program is -\$16.65 PMPM as shown on Exhibit 4.

3.7.2. Exchange User Fees

BCBSVT does not expect Vermont Health Connect to charge a user fee for 2019.

3.8. Plan Adjusted Index Rates

3.8.1. Plan Adjustment - Actuarial Value and Cost Sharing adjustment

This plan adjustment, as shown on Exhibit 6A, is informed by two factors:

- Benefit Richness Adjustment
- Paid to Allowed Ratio

The experience used to calculate the benefit richness adjustment and the paid to allowed ratio is our calendar year 2017 data trended to calendar year 2019 using the trend factors described in section 3.4.7. The model re-adjudicates claims by starting with the allowed charges and applying appropriate cost sharing for each service. For plans that have an aggregate deductible, subscribers that had a 2-person or family contract were pooled together to determine the impact of the family deductible and out-of-pocket on the paid to allowed ratio. The model generates the projected average paid claims for each benefit, which is used to calculate a paid to allowed ratio. The model is calibrated to 2017 experience, and is able to reproduce the experience paid to allowed ratio to within 0.1 percent.

3.8.1.1. Benefit Richness Adjustment

The Benefit Richness Adjustment is the counterpart of the Change in Benefit projection factor $(1+c_1 \text{ line on Exhibit 5})$ described in Section 3.4.4. This factor represents the different projected utilization for each plan based solely on benefit design.

For this factor, we summarized the data described above by subscribers within each metal level and re-adjudicated the claims for each plan to calculate a subscriber level paid to allowed ratio. We then applied the HHS Induced Utilization formula (IU=AV²-AV+1.24) to the base paid to allowed ratio.

These factors were normalized using the projected membership to ensure that the total adjustment was 1.000. The plan level adjustment for benefit richness is calculated by applying the benefit richness adjustment by base benefit and applying a factor of 1.000 for non-system claims and market-wide adjustments. See Exhibit 6B for details.

3.8.1.2. Paid to Allowed Ratio

To calculate the paid to allowed ratio, we adjusted the starting allowed charges described in the previous section by the benefit richness adjustment and re-adjudicated the benefits for each plan across the entire single risk pool. The paid to allowed ratios include the impact of family deductibles and out of pocket maximums, and reflect the impact of federal Cost Sharing Reductions. They do not reflect the impact of Vermont cost sharing reductions, as this program continues to be funded by Vermont and is not part of the Silver Solution. We then added the additional EHB paid and allowed, and the non-system claims and market-wide adjustment amounts in both paid and allowed. Finally, we calculated the overall expected paid to allowed ratio. Please see details in Exhibit 6C.

In the URRT, the Paid to Allowed Average Factor is the weighted average expected claims cost, including non-EHB benefit and excluding market-wide adjustments (\$537.66) divided by projected allowed charges (\$663.04). As shown in Section 3 of Worksheet 1 of the URRT, the paid to allowed average factor is 81.1 percent.

3.8.2. Provider Network, Delivery System and Utilization Management adjustment: Not Applicable

3.8.3. Adjustment for benefits in addition to the EHBs:

As of January 1, 2017, BCBSVT removed an exclusion for routine circumcision. Based on recent information from the American Academy of Pediatrics, there is new evidence that "the health benefits of newborn male circumcision outweigh the risks, but the benefits are not great enough to recommend universal newborn circumcision." On the basis of this evidence, our Medical Directors have recommended that we add coverage for this procedure. Based on the experience period claims and expected trend, we estimate the additional cost to be \$0.10 PMPM of allowed charges. Applying the same paid to allowed ratio to this benefit as to the EHB benefit, we calculate an adjustment of 1.0002, as shown on Exhibit 6A.

3.8.4. Impact of specific eligibility categories for the catastrophic plan

This plan adjustment includes two components of the impact of the specific eligibility categories for the catastrophic plan. Both of these adjustments are based on the eligible population. The eligible population includes Vermont residents that are under age 30 and residents age 30 and over who are granted a hardship exemption by Vermont Health Connect. We used our current enrollment in the Catastrophic plan as a proxy for eligibility and adjusted the projected members that would qualify under the hardship rule to account for the increase in premiums. We project that 98.6 percent of the population eligible for this product will be under age 30.

To adjust for the eligible population, we first calculated the adjustment for the impact on the pricing actuarial value of the expected lower allowed charges of the group eligible to enroll in the catastrophic plan. This was calculated by splitting the experience used to calculate the Pricing Actuarial Value into two populations (Under and Over 30) and re-adjudicating for the catastrophic benefit. Using the projected eligible members as weights, we calculated that the overall expected allowed charges are 0.5656 of the total allowed charges. We then adjusted the

¹² https://www.aap.org/en-us/about-the-aap/aap-press-room/pages/newborn-male-circumcision.aspx

paid to allowed ratio based on the weighted average paid to allowed ratio from both populations. This factor is 0.9214.

These factors were applied to the EHB portion of the Projected Period Index Rate. Because this adjustment doesn't impact the Non-System claims and Market Wide Adjustment, we calculated the Expected Claims cost and backed into the plan level adjustment for the impact of eligibility.

The total adjustment for the specific eligibility categories for the catastrophic plan is 0.4938. See Exhibit 6D for details.

3.8.5. Adjustment for distribution of the administrative costs

3.8.5.1. Administrative Expense Load:

BCBSVT Administrative Expense load was not initially calculated as a percent of premium adjustment. This adjustment is the sum of the following fees:

BCBSVT Base Administrative Charges

To develop the Base Administrative Expenses PMPM, we used calendar year 2017 data from both individual and small group members. The starting PMPM for the base administrative charges is \$35.02 PMPM. The single risk pool population is comprised of individuals who can choose to enroll through the Vermont Health Connect (VHC) website or directly with BCBSVT, and small groups that enroll directly with BCBSVT. The experience period base administrative for individuals was \$39.83 PMPM compared to \$31.83 PMPM for members in small groups.

For this filing, we have removed expenses totaling \$0.32 PMPM that were incurred due to onetime, non-recurring events, as these fees are not expected to continue into the projection period.

The remaining charges (\$34.70 PMPM) are projected to 2019 using a 2.5 percent annual trend. This projection factor is intended to make reasonable but modest provision for increases in overall operating costs PMPM. We assume that personnel costs (wages and benefits) will increase by 3 percent annually, the budgeted wage increase for 2018, over the projection period. Other operating costs are assumed to remain flat. We have calculated that 83.5 percent of our administrative costs are for salaries and benefits. We are therefore increasing our projected administrative expenses by the weighted average of 2.5 percent per annum.

Administrative trend calculation		BCBSVT Totals	Percent of Total
Employee costs:	$A = a_1 + a_2$	\$44,807,919	59.2%
Salaries and taxes	a ₁	\$32,968,684	
Benefits	a ₂	\$11,839,235	
Purchased services	В	\$21,959,698	29.0%
Other operating costs	С	\$8,867,317	11.7%
Total Administrative Expenses	D = A + B + C	\$75,634,934	100.0%
BCBSVT Personnel Cost	E = A / (A + C)		83.5%
Projected Personnel Cost Increase	F		3.0%
Projected Administrative Cost Increase	$G = (E \times (1+F) + (1-E)) -1$		2.5%

In 2018, BCBSVT experienced a large membership decrease. To calculate the impact of a smaller membership base, we calculated a total enterprise administrative charge PMPM and adjusted by the ratio of 2017 and projected 2019 membership. The latter was estimated as March 2018 enterprise membership less the 1,073 members assumed to drop coverage due to the elimination of the penalty associated with the individual mandate (see section 3.4.2.). We assumed that variable costs represent half of that increase, and therefore applied an increase of 3.4 percent to the base PMPM to account for the reduction in membership.

Calculation of impact of membership losses		Total BCBSVT Enterprise
Total CY 2017 Administrative Expenses	Α	\$75,634,934
Total CY 2017 Member Months	В	2,424,372
CY 2017 PMPM	C = A / B	31.20
Projected Member Months	D	2,268,552
Projected PMPM before adjustment for variable cost	E = A / D	\$33.34
Variable Cost PMPM	$F = 0.5 \times (E-C)$	\$1.07
Projected PMPM after adjustment for variable cost	G = C + F	\$32.27
Increase in PMPM due to Membership Losses	H = G / C - 1	3.43%

To calculate the projected based administrative charges, we multiplied the experience PMPM, net of non-recurring expenses, by 2.5 percent for two years for trend and by 3.4 percent for the impact of membership losses.

Projected Administrative Charges Calculation		PMPM
Experience Base Administrative Charges	Α	\$35.02
Exclusion of non-recurring expenses	В	(\$0.32)
Trend Projection (2 years)	С	1.0507
Impact of Membership losses	D	1.0343
Projected Base Administrative Charges (Exhibit 7A)	$E = (A-B) \times C \times D$	\$37.72

The projected base administrative charges PMPM of \$37.72 is 6.5 percent of premium.

Charges for Outside Vendors

• CBA Dental and VSP Vision

These benefits are being administered by third party administrators. The administrative fees are charged for eligible members only. The ratio of eligible members to total members, based on the projected single risk pool split between adult and child, was applied to get the per member per month charge.

Health Equity

All single risk pool members are eligible for HRA and/or HSA Integration service. For plans with an HSA-compatible benefit design, we offer a service to integrate with the mechanics of depositing monies into and paying for claims out of Health Savings Accounts (HSA). All plans are also eligible for this service with Health Reimbursement Accounts (HRA). To calculate these fees, we used the experience of members that are already enrolled in this program and compared it to all members enrolled in the single risk pool in the first quarter of 2018.

Blue Rewards Program

Under this program, BCBSVT will reward members with credits via a debit card for the following wellness activities:

- Completing an online health assessment
- Participate in the workshop or challenge
- Having a physical exam or appropriate screenings
- Having a routine eye or dental exam

Based on participation projection from the Marketing and Product department, we estimate that the cost of this program to be \$6.81 PMPM for Blue Rewards plans only.

The total of all administrative charges outlined in this section is 6.9 percent of premium. The details of the administrative charges are on Exhibit 7A.

3.8.5.2. Profit (or Contribution to Reserves) & Risk Margin:

Contribution to Reserves

As directed by BCBSVT management, the filed rates include a 1.5 percent contribution to reserves (CTR). A contribution to reserves is required in order to maintain an adequate level of surplus. Surplus is a critical consumer protection that is required by the Vermont Department of Financial Regulation. In the event of unforeseen adverse events that may otherwise impact BCBSVT's ability to pay claims, surplus allows subscribers to receive needed care and providers to continue to receive payments.

A memo from BCBSVT senior management regarding the requested level of CTR can be found as Attachment C.

Other Risk Margin

Under the ACA, enrollees who are receiving Advance Premium Tax Credits (APTC) have a three-month grace period to pay premiums, while enrollees who are not receiving APTC have a one-month grace period. For both these populations, the State requires the insurer to pay for claims incurred in the first month of the grace period even if premium is never collected. This uncollected premium is considered bad debt. To ensure that BCBSVT collects enough premium from the total pool to cover the 30-day grace periods, we need to include a risk margin for bad debt. We have added a margin of 0.10 percent, which is both the 4-year average and the actual 2017 amount of uncollected premium due to the grace periods.

Bad Debt	Uncollected Premium	Total Billed Premium	Percent of Billed Premium
2014	\$646,000	\$255,227,839	0.25%
2015	\$800,840	\$334,014,191	0.24%
2016	\$207,098	\$386,247,850	0.05%
2017	\$415,186	\$408,055,901	0.10%
Total	\$2,069,124	\$1,383,545,781	0.10%

Details of Contribution to Reserve and Risk Margin for Bad Debt by product are on Exhibit 7B.

3.8.5.3. Taxes and Fees:

The proposed rates include on average 1.2 percent in taxes and fees. These taxes and fees are imposed by both the state and federal government.

Green Mountain Care Board Billbacks

Based on information provided by the GMCB on April 11, 2018, BCBSVT estimates that the total GMCB billback to BCBSVT for 2019 will be \$1,238,000. Based on 2018 projected premium, the Vermont Individual and Small Group market will be allocated 83.84 percent of the total GMCB billback amount for BCBSVT. We assume that this percentage allocation will remain the same into 2019, leading to a projected 2019 Individual and Small Group billback of \$1,037,939. Using the projected membership of 631,092 member months, the 2019 calendar year PMPM for GMCB billback comes to \$1.92.

Health Care Claims Tax

The Health Care Claims Tax (HCCT) levied by the State of Vermont totals 0.999 percent of claims. This consists of 0.8 percent of claims for the HCCA tax and 0.199 percent of claims for the VITL assessment.

Patient-Centered Outcomes Research Institute Fee

This fee is part of the Affordable Care Act and applies to all plan years ended after September 30, 2012 and before October 1, 2019. Therefore, the fee does not apply to this filing.

Federal Insurer Fee

The Federal Insurer Fee is intended to help pay for some provisions in the Affordable Care Act. This fee is only applicable to fully insured groups. Enacted on January 22, 2018, Section 4003 of Division D of H.R. 195 temporarily suspended the Federal Insurer Fee for 2019 only.

Details of the Taxes and Fees by product are on Exhibit 7C.

3.8.6. AV Pricing Values

As described in the 2019 Unified Rate Review Instructions, the AV Pricing Value "represents the cumulative effect of adjustments made by the issuer to move from the Market Adjusted Index Rate to the Plan Adjusted Index Rate". These adjustments are described in detail in preceding parts of Section 3.8. See Exhibit 7D for details by product.

3.8.7. Calibration

Age, Tobacco, and Geographic factors are not allowed in Vermont. Therefore no calibration is required.

3.8.8. Projected Loss Ratio

The MLR calculation will be performed at the combined market level with a minimum requirement of 80 percent. We project that the overall Loss Ratio, using the federally prescribed MLR methodology for the combined market, will be 91.8 percent. See Exhibit 8 for details.

3.9. Consumer Adjusted Premium Rate Development

The Consumer Adjusted Premium rates are displayed on Exhibit 9B. Since rate factors for age, tobacco and geography are not allowed in Vermont, the only adjustment is the application of rating tier factors. Vermont has predetermined the tier factors for plans for Individuals and Small Groups.

We observed that using the same contract conversion factor on all plans does not produce the same total premium when multiplying members and PMPM and when multiplying contracts and rates. This is due to not all plans having the same distribution in each tier and not all plans receiving the same annual rate increase.

To correct this, we are calculating the contract conversion factor in two steps. First, we calculate preliminary rates by tiers by using the simple ratio of average number of members to subscribers to calculate average tier factors for all plans except Catastrophic. We then compare the total premium from multiplying members by PMPM to the premium totaled by multiplying contracts by rates, and adjust the contract conversion factor to ensure that we collect the total required annual premium. We are calculating a contract conversion factor specifically for the catastrophic plan and one for all other plans.

Please see Exhibit 9A for details calculation of the contract conversion factor.

The Consumer Adjusted Premium Rates are shown on Exhibit 9B.

3.10. Small Group Plan Premium Rates

All Small Groups must renew on January 1, 2019 according to the combined market rules. BCBSVT will not file small group rates for Q2-Q4 2019.

4. ADDITIONAL INFORMATION

4.1. Terminated Products

BCBSVT will not be terminating any product prior to January 1, 2019.

4.2. Plan Type

Our plan type is EPO.

4.3. Warning Alerts

There are no warning alerts in the Unified Rate Review Template.

5. RELIANCE AND ACTUARIAL CERTIFICATION

5.1. Reliance

For the metallic AV values of the standard plans we relied upon the certification provided by Julie A. Peper, FSA, MAAA, Principal and Senior Consulting Actuary with Wakely Consulting. (Attachment A)

5.2. Actuarial Certification

The purpose of this rate filing is to provide the rates and a description of the rate development for the plans that Blue Cross and Blue Shield of Vermont (BCBSVT) is proposing to offer to the Vermont individual and small group market in 2019. These calculations are not intended to be used for any other purpose. This memorandum documents the methodology used to calculate the AV Metal Value for each Qualified Health Plan offered by BCBSVT in 2019, the appropriateness of the essential health benefit portion of premium upon which advanced payment of premium tax

credits (APTCs) are based, that the Index Rate is developed in accordance with federal regulations, and that the Index Rate along with allowable modifiers are used in the development of plan specific premium rates.

I, Paul A. Schultz, am a Fellow of the Society of Actuaries, a Member of the American Academy of Actuaries, meet the Qualification Standards for Actuaries Issuing Statements of Actuarial Opinion in the United States promulgated by the American Academy of Actuaries, and have the education and experience necessary to perform the work described herein.

In my opinion, the projected Index Rate is in compliance with all applicable State and Federal Statutes and Regulations (including 45 CFR 156.80 and 147.102), has been developed in compliance with the applicable Actuarial Standards of Practice, is reasonable in relation to the benefits provided and the population anticipated to be covered, and is neither excessive nor deficient. The calculations and results are appropriate for the purpose intended.

The Index Rate and only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) were used to generate plan level rates. The percent of total premium that represents essential health benefits included in Worksheet 2, Sections III and IV, was calculated in accordance with actuarial standards of practice.

I have relied upon the certification of AV Metal Value provided by the State for Standard Plans, and attached hereto. Metal AVs for Blue Rewards (Non-Standard) Plans were determined using the AV calculator, or in accordance with the requirements of 45 CFR 156.135(b)(3), as described in the attached actuarial certification.

Data used in this filing were reviewed for reasonableness, but no audit was performed.

The Part I Unified Rate Review Template does not demonstrate the process used by the issuer to develop the rates. Rather, it represents information required by Federal regulation to be provided in support of the review of rate increases, for certification of qualified health plans for federally facilitated exchanges, and for certification that the Index Rate is developed in accordance with Federal regulation, is used consistently, and is only adjusted by the allowable modifiers.

Paul A. Schultz, F.S.A., M.A.A.A.

Chief Actuary

Blue Cross and Blue Shield of Vermont

May 11, 2018

BLUE CROSS BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING PLAIN LANGUAGE SUMMARY

Blue Cross and Blue Shield of Vermont (BCBSVT) is committed to the health of Vermonters, outstanding member experiences and responsible cost management for all of the people whose lives we touch. By pooling the populations covered by our products, we protect individuals from the unaffordable and potentially ruinous costs associated with significant illnesses or injuries. Our products promote preventive care, health maintenance and health improvement, and we have in place strong care management programs that support members who require medical care and assure that they have access to high value care while avoiding unnecessary costs.

BCBSVT also works with providers to dampen cost increases through reimbursement strategies that include incentives to both provide and properly manage care. BCBSVT's vision is a transformed health care system in which every Vermonter has health care coverage, and receives timely, effective, affordable care. None of this work is possible unless BCBSVT remains financially strong, and that requires that we be allowed to charge rates that cover the cost of the health care of the populations we serve.

The purpose of this rate filing is to provide the rates and a description of the rate development for Vermont individual and small group plans that Blue Cross and Blue Shield of Vermont (BCBSVT) is proposing to offer effective January 1, 2019.

There are 32,570 contracts (53,664 members) currently enrolled in a BCBSVT Individual or Small Group plan impacted by this filing.

BCBSVT collaborated with stakeholders to propose, develop, and implement the Silver Solution, a strategy to offset the federal defunding of the cost-sharing reduction (CSR) program with additional federal advanced premium tax credits and avoid additional premium rate increases on Vermonters.

The average increase for plans other than Silver Level Exchange plans - that is, the average increase that will actually be experienced by Vermont individuals and small businesses - is 5.3 percent.

Increases for specific plans range from 3.5 percent to 6.8 percent, except for the Catastrophic plan, which is increasing by 1.2 percent. Silver Level Exchange plans will increase an average of 16.0 percent, with increases for specific plans ranging from 14.6 percent to 18.9 percent. Across all plans, the average increase is 7.5 percent.

Medical and pharmacy trend continues to be the largest driver of premium increases. Amounts providers are paid, Vermonters' use of services and more expensive services, and utilization of specialty medications and other retail pharmaceuticals all continue to escalate. These combine to drive a rate increase of 7.4 percent.

Two changes at the federal level had a nearly offsetting rate impact. The federal insurer fee was suspended for 2019, leading to a 2.0 percent reduction in 2019 rates. However, recent federal legislation also eliminated the penalty associated with the individual mandate. As a result, it is expected that a number of healthy individuals will choose to forgo coverage and leave the covered population. BCBSVT estimates that this will exert an upward pressure of 2.2 percent on premium rates, which is within the best estimate range of a study commissioned by Vermont regulators.

BLUE CROSS BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING PLAIN LANGUAGE SUMMARY

BCBSVT targets a contribution to reserves (CTR) that allows us to maintain an adequate level of surplus within an established, moderate target range. Surplus is a critical consumer protection that is required by the Vermont Department of Financial Regulation. The Green Mountain Care Board cut CTR in the 2018 filing to 0.5 percent, which is below the level necessary to contribute adequately to surplus. Restoration of CTR to adequate levels increases 2019 premiums by 1.5 percent.

Tax reform legislation passed in late 2017 eliminated federal income tax requirement for the BCBSVT legal entity starting with the 2018 tax year. These savings have been fully passed through to customers via a 1.1 percent reduction in premium.

BCBSVT has embarked on numerous efforts to mitigate premium increases. In addition to passing 100 percent of federal income tax savings to consumers, BCBSVT has continued to work closely with its pharmacy benefit manager to improve network pricing and maximize rebates. These pharmacy initiatives have roughly similar impacts totaling a 2.3 percent decrease in premium. Additionally, BCBSVT is working closely with our network providers and OneCare Vermont to maximize our collaborative clinical reach focusing on reducing the overall medical costs. We expect these efforts to exert a downward pressure of just over one percent on medical utilization trend, driving a 0.8 percent rate reduction.

Altogether, BCBSVT rate mitigation is leading to a reduction of rates of 4.2 percent, or a projected \$15.7 million. The average rate increase of 5.3 percent would have been 9.8 percent in the absence of BCBSVT intervention.

BCBSVT started selling plans in the Vermont Individual and Small Group Merged Market in January 2014. In its first four years, higher-than-expected costs have led to a cumulative loss of \$15 million on this line of business. BCBSVT has not included any additional contribution to member reserves to offset this loss. Neither have we requested a higher contribution to member reserves as recoupment for expected 2018 losses stemming from the federal defunding of the Cost Share Reductions program in late 2017.

BCBSVT understands the importance of adequately funding our health care system to keep it strong and accessible. Since the factors driving this rate increase are almost entirely driven by the cost and utilization of health care in Vermont, we believe that there is no way to further reduce these rates without underfunding the health care coverage on which Vermonters rely.

I HEREBY CERTIFY that I have reviewed the applicable filing requirements for this filing, and, to the best of my knowledge, the filing complies with all applicable statutory and regulatory provisions for the State of Vermont.

Ruth Greene

Vice President, Treasurer & CFO

Date

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1	Unified Rate Review v4.3	E	F	G	Н	I J	K	L	M	N 0	Р	Q	R	S	Т	UĮ V	Х	Υ
2	Offined Rate Review V4.5																	
3	Company Legal Name:	Blue Cross and	Blue Shield of \	State:	VT													
4	HIOS Issuer ID:	13627			Combined													
5	Effective Date of Rate Change(s):			a. neti														
6		_, _,																
7																		
8	Market Level Calculations (Same for all P	lans)																
9																		
11	Section I: Experience period data																	
12	Experience Period:	1/1/2017		12/31/2017														
			Experience Period															
13	Premiums (net of MLR Rebate) in Experie	nco Boriod:	Aggregate Amount \$408,055,901	<u>PMPM</u> \$497.74	% of Prem 100.00%													
15	Incurred Claims in Experience Period	ince reliou.	\$372,089,227	453.86	91.19%													
16	Allowed Claims:		\$456,109,835	556.35	111.78%													
17	Index Rate of Experience Period			\$556.27														
18	Experience Period Member Months		819,824															
19 20	Section II: Allowed Claims, PMPM basis																	
21	Section II. Allowed claims, 1 Wi W 50313		Experience	Period		Proje	ction Period:	1/1/201	9 to	12/31/2019	М	id-point to Mi	d-point, Experie	ence to Projection:	24	months		
			-			•	xperience to							-				
22			on Actual Experi			Projection	n Period	Fact	ors		efore credibility A	Adjustment		Credibility Manual				
22	D 510.	Utilization Description	Utilization per 1,000	Average Cost/Service	PMPM	Pop'l risk Morbidity	Other	Cost	Util	Utilization per 1,000	Average	PMPM	Utilization per 1,000	Average Cost/Service	PMPM			
23	Benefit Category Inpatient Hospital	Admits	52.72	-	\$95.74	1.031	1.000	1.027	1.021	56.69	Cost/Service \$22,968.50	\$108.51	0.00	\$0.00	\$0.00			
25	Outpatient Hospital	Services	3,755.32	698.05	218.45	1.031	1.000	1.027	1.021	4,038.45	735.85	247.64	0.00	0.00	0.00			
26	Professional	Visits	9,877.97	149.29	122.89	1.031	0.997	1.027	1.021	10,622.72	156.86	138.85	0.00	0.00	0.00			
27	Other Medical	Visits	1,548.33	171.25	22.10	1.031	1.000	1.027	1.023	1,671.08	180.66	25.16	0.00	0.00	0.00			
28 29	Capitation	Benefit Period	17,803.04 14,578.96	5.50 73.28	8.15 89.03	1.031 1.031	0.625 1.147	1.027 1.110	1.021 1.028	19,145.30 15,880.86	3.62 103.60	5.78		0.00	0.00			
30	Prescription Drug Total	Prescriptions	14,578.96	/3.28	\$556.35	1.031	1.147	1.110	1.028	15,880.86	103.60	137.10 \$663.04		0.00	\$0.00			
31	iotai				\$330.33							3003.04			30.00	After Credibility	Projected Period	l Totals
32	Section III: Projected Experience:				Projected Allowed	Claims PMPM (v	v/applied cred	dibility if appl	icable)			100.00%			0.00%	\$663.04	\$418,4	138,956
33							ed Average Fa	-								0.811		
34 35							urred Claims,		ein & Risk Adj	't, PMPM						\$537.66		312,807
						-	k Adjustments		ncuran	warias not -f:	rom DMADAA					13.51	_	26,053
37							Incurred Clain A reinsurance			overies, net of rein p m. PMPM	rein, PiviPiVi					\$524.15 <u>0.00</u>	\$330,	786,754 0
36 37 38 40 41 42					Projected Incurred	-			51 re pre	,						\$524.15	\$330.7	786,754
40					Administrative Exp										6.93%	40.27		113,686
41					Profit & Risk Load	crise Luau									1.60%	9.30		366,072
42					Taxes & Fees										1.24%	7.23		562,986
43					Single Risk Pool Gro		g. Rate, PMPN	1								\$580.94	\$366,6	529,499
44					Index Rate for Proj											\$662.94		
43 44 45 46						% increase of % Increase, a	er Experience	Period								16.72% 8.04%		
47					Projected Member		iniudiizeu.									6.04%		531,092
48					•													
	Information Not Releasable to the F											st not be						
49 50	disseminated	, distributed, or copie	ed to persons not aut	horized to recei	ve the information.	Unauthorized	disclosure ma	y result in pro	osecution to tl	he full extent of the	law.							
30																		

Product-Plan Data Collection

Company Legal Name: Blue Cross and Blue Shield of Vermont State: VT HIOS Issuer ID: Market: Combined

Effective Date of Rate Change(s):	1/1/2019
Product/Plan Level Calculations	

Section I: General Product and Plan Information																			
Product			BCBSVT EPO (Small Group)			BCBSV	T EPO CDHP (Small	Group)			BC	BSVT EPO (Individu	al)			BCBSV	VT EPO CDHP (Indivi	dual)
Product ID:			13627	VT032				13627VT033					13627VT034					13627VT035	
Metal:	Platinum	Gold	Silver	Silver	Bronze	Bronze	Silver	Silver	Bronze	Catastrophic	Platinum	Gold	Silver	Silver	Bronze	Bronze	Silver	Silver	Bronze
AV Metal Value	0.901	0.820	0.719	0.719	0.613	0.630	0.703	0.703	0.607	0.570	0.901	0.820	0.719	0.719	0.613	0.630	0.703	0.703	0.607
AV Pricing Value	1.110	0.950	0.894	0.802	0.699	0.721	0.904	0.825	0.715	0.385	1.110	0.950	0.894	0.802	0.699	0.721	0.904	0.825	0.715
Plan Category	Renewing	Renewing	Renewing	New	Renewing	Renewing	Renewing	New	Renewing	Renewing	Renewing	Renewing	Renewing	New	Renewing	Renewing	Renewing	New	Renewing
Plan Type:	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO
								BCBSVT Silver		BCBSVT Blue								BCBSVT Silver	
Plan Name	BCBSVT Platinum						BCBSVT Silver	Reflective CDHP	BCBSVT Bronze	Rewards	BCBSVT Platinum		BCBSVT Silver	BCBSVT Silver	BCBSVT Bronze	BCBSVT Bronze	BCBSVT Silver	Reflective CDHP	BCBSVT Bronze
							CDHP Plan	Plan	CDHP Plan	Catastrophic Plan	Plan	BCBSVT Gold Plan	Plan	Reflective Plan	Plan	Plan Integrated	CDHP Plan	Plan	CDHP Plan
Plan ID (Standard Component ID):	13627VT0320001	13627VT0320002	13627VT0320003	13627VT0320006	13627VT0320004	13627VT0320005	13627VT0330001	13627VT0330003	13627VT0330002	13627VT0340001	13627VT0340002	13627VT0340003	13627VT0340004	13627VT0340007	13627VT0340005	13627VT0340006	13627VT0350001	13627VT0350003	13627VT0350002
Exchange Plan?	Yes	Yes	Yes	No	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	No	Yes
Historical Rate Increase - Calendar Year - 2			4.8					6.91%					4.38%					7.06%	
Historical Rate Increase - Calendar Year - 1			5.8	0%				9.58%					6.67%					9.69%	
Historical Rate Increase - Calendar Year 0			8.9	2%				10.92%					8.35%					10.88%	
Effective Date of Proposed Rates	1/1/2019 1/1/2019 1/1/2019 1/1/2019 1/1/2019					1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	
Rate Change % (over prior filing)	6.82% 4.70% 15.33% 3.52% 3.66% 4.53%						14.56%	4.56%					15.33%	3.52%	3.66%	4.53%	14.56%	4.56%	5.13%
Cum'tive Rate Change % (over 12 mos prior)	6.82%		15.33%	3.52%	3.66%		14.56%	4.56%					15.33%	3.52%			14.56%	4.56%	5.13%
Proj'd Per Rate Change % (over Exper. Period)	15.98%	13.10%	23.17%	#DIV/0!	13.85%	#DIV/0!	25.87%	#DIV/0!	15.84%	15.13%	15.98%	13.10%	23.17%	#DIV/0!	13.85%	#DIV/0!	25.87%	#DIV/0!	15.84%

Section II: Components of Premium Increase (PMPM Dollar Amount above Current Average Rate PMPM)

Plan ID (Standard Component ID):	Total	13627VT0320001	13627VT0320002	13627VT0320003	13627VT0320006	13627VT0320004	13627VT0320005	13627VT0330001	13627VT0330003	13627VT0330002	13627VT0340001	13627VT0340002	13627VT0340003	13627VT0340004	13627VT0340007	13627VT0340005	13627VT0340006	13627VT0350001		13627VT0350002
Inpatient	\$11.16	\$10.78	\$7.63	\$15.24	\$0.00	\$5.35		\$14.86	\$0.00	\$6.42	\$2.40	\$10.78	\$7.63	\$15.24	\$0.00	\$5.35	\$6.06	\$14.86		
Outpatient	\$25.48	\$24.59	\$17.42	\$34.78	\$0.00	\$12.21	\$13.84	\$33.91	\$0.00	\$14.65	\$5.47	\$24.59	\$17.42	\$34.78	\$0.00	\$12.21	\$13.84	\$33.91	\$0.00	\$14.65
Professional	\$14.28	\$13.79	\$9.77	\$19.50	\$0.00	\$6.85	\$7.76	\$19.01	\$0.00	\$8.22	\$3.07	\$13.79	\$9.77	\$19.50	\$0.00	\$6.85	\$7.76	\$19.01	\$0.00	\$8.22
Prescription Drug	\$14.11	\$13.62	\$9.65	\$19.26	\$0.00	\$6.76	\$7.66	\$18.77	\$0.00	\$8.11	\$3.03	\$13.62	\$9.65	\$19.26	\$0.00	\$6.76	\$7.66	\$18.77	\$0.00	\$8.11
Other	\$2.59	\$2.50	\$1.77	\$3.53	\$0.00	\$1.24	\$1.41	\$3.45	\$0.00	\$1.49	\$0.56	\$2.50	\$1.77	\$3.53	\$0.00	\$1.24	\$1.41	\$3.45	\$0.00	\$1.49
Capitation	\$0.59	\$0.57	\$0.41	\$0.81	\$0.00	\$0.28	\$0.32	\$0.79	\$0.00	\$0.34	\$0.13	\$0.57	\$0.41	\$0.81	\$0.00	\$0.28	\$0.32	\$0.79	\$0.00	\$0.34
Administration	\$4.02	\$3.11	\$3.12	\$3.11	\$0.00	\$3.14	\$3.09	\$3.18	\$0.00	\$3.09	\$6.72	\$3.11	\$3.12	\$3.11	\$0.00	\$3.14	\$3.09	\$3.18	\$0.00	\$3.09
Taxes & Fees	-\$26.31	-\$29.76	-\$27.75	-\$25.06	\$0.00	-\$23.97	-\$24.19	-\$25.33	\$0.00	-\$24.00	-\$19.17	-\$29.76	-\$27.75	-\$25.06	\$0.00	-\$23.97	-\$24.19	-\$25.33	\$0.00	-\$24.00
Risk & Profit Charge	\$5.68	\$6.78	\$5.72	\$5.74	\$0.00	\$4.18	\$4.33	\$5.78	\$0.00	\$4.32	\$2.27	\$6.78	\$5.72	\$5.74	\$0.00	\$4.18	\$4.33	\$5.78	\$0.00	\$4.32
Total Rate Increase	\$51.60	\$45.97	\$27.73	\$76.91	\$0.00	\$16.04	\$20.29	\$74.42	\$0.00	\$22.63	\$4.48	\$45.97	\$27.73	\$76.91	\$0.00	\$16.04	\$20.29	\$74.42	\$0.00	\$22.63
Member Cost Share Increase	\$2.20	\$15.00	\$24.20	-\$26.99	\$174.01	\$33.74	\$207.89	-\$21.49	\$163.32	\$28.48	\$29.60	\$15.00	\$24.20	-\$26.99	\$174.01	\$33.74	\$207.89	-\$21.49	\$163.32	\$28.48
Average Current Rate PMPM	\$434.72	\$671.15	\$586.56	\$500.75	\$0.00	\$435.81	\$445.59	\$510.09	\$0.00	\$439.34	\$244.08	\$671.15	\$586.56	\$500.75	\$0.00	\$435.81	\$445.59	\$510.09	\$0.00	\$439.34
Projected Member Months	631,092	91,116	50,640	0	51,072	10,116	3,972	0	28,176	10,044	3,168	32,028	19,392	77,484	16,668	9,048	1,848	20,340	7,224	8,100

Section III: Experience Period Information

		Section III: Experience Period Information																				
Warning Aler	Wsht 1 Total	Plan ID (Standard Component ID):	Total	13627VT0320001 1	3627VT0320002	13627VT0320003	13627VT0320006	13627VT0320004	13627VT0320005	13627VT0330001	13627VT0330003	13627VT0330002	13627VT0340001	13627VT0340002	13627VT0340003	13627VT0340004	13627VT0340007	13627VT0340005	13627VT0340006	13627VT0350001	13627VT0350003 1	13627VT0350002
		Plan Adjusted Index Rate	\$497.85	\$618.31	\$543.16	\$469.00	\$0.00	\$396.90	\$0.00	\$464.40	\$0.00	\$398.81	\$215.90	\$618.31	\$543.16	\$469.00	\$0.00	\$396.90	\$0.00	\$464.40	\$0.00	\$398.81
OK	819.824	Member Months	819.824	114,798	63.472	80.867	0	18.571	0	52.064		31,404	2,704	37.936	23.887	120.683	0	15.256	0	38.352	0	14,975
OK	\$408,055,901	E Total Premium (TP)	\$408,150,101	\$70,980,751	\$34,475,452	\$37,926,623	\$0	\$7,370,830	\$0	\$24,178,522	\$0	\$12,524,229	\$583,794	\$23,456,208	\$12,974,463	\$56,600,327	\$0	\$6,055,106	\$0	\$17,810,669	\$0	\$5,972,180
		ē ·																				
		E HB Percent of TP, [see instructions]	99.97%	99.98%	99.98%	99.97%	0.00%	99.97%	0.00%	99.97%	0.00%	99.97%	99.94%	99.98%	99.98%	99.97%	0.00%	99.97%	0.00%	99.97%	0.00%	99.97%
		state mandated benefits portion of TP that are																				
		other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TP	0.03%	0.02%	0.02%	0.03%	100.00%	0.03%	100.00%	0.03%	100.00%	0.03%	0.06%	0.02%	0.02%	0.03%	100.00%	0.03%	100.00%	0.03%	100.00%	0.03%
OK	\$456,109,835	Total Allowed Claims (TAC)	\$456,109,835	\$80,937,421	\$34,187,240	\$31,764,433	\$0	\$9,858,351	\$0	\$19,963,259	\$0	\$9,265,624	\$344,305	\$45,616,885	\$15,525,285	\$72,494,727	\$0	\$4,984,789	\$0	\$20,606,270	\$0	\$4,394,517
		EHB Percent of TAC, [see instructions]	99.97%	99.98%	99.98%	99.97%	0.00%	99.97%	0.00%	99.97%	0.00%	99.97%	99.94%	99.98%	99.98%	99.97%	0.00%	99.97%	0.00%	99.97%	0.00%	99.97%
		8 state mandated benefits portion of TAC that are																				
		質 other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TAC	0.03%	0.02%	0.02%	0.03%	100.00%	0.03%	100.00%	0.03%	100.00%	0.03%	0.06%	0.02%	0.02%	0.03%	100.00%	0.03%	100.00%	0.03%	100.00%	0.03%
		Allowed Claims which are not the issuer's	\$84 020 607	\$5,779,107	\$5,124,173	\$8,228,592	40	\$2.315.675		\$5.366.819		\$3,426,707	\$174,659	\$2,730,583	\$2,453,899	\$17.436.648	**	\$1,646,659		\$4 995 668	40	\$1.648.355
		g obligation: Portion of above pavable by HHS's funds on	\$84,020,607	\$5,779,107	\$5,124,173	\$8,228,592	\$0	\$2,315,675	\$0	\$5,566,815	\$0	\$3,426,707	\$174,659	\$2,730,583	\$2,453,899	\$17,436,648	50	\$1,646,659	\$0	\$4,995,668	\$0	\$1,648,355
		behalf of insured person, in dollars	\$8,747,843	so	\$0	\$0	so	50	\$0	sc	so	SO.	SO.	SO	so	\$5,943,784	SO.	SO	50	\$1,179,104	SO	so
		Portion of above payable by HHS on behalf of																				
		insured person, as %	10.41%	0.00%	0.00%	0.00%	#DIV/0!	0.00%	#DIV/0!	0.00%	#DIV/0!	0.00%	0.00%	0.00%	0.00%	34.09%	#DIV/0!	0.00%	#DIV/0!	23.60%	#DIV/0!	0.00%
OK	\$372,089,227	Total Incurred claims, payable with issuer funds	\$372,089,227	\$75,158,314	\$29,063,066	\$23,535,841	\$0	\$7,542,675	\$0	\$14,596,444	\$0	\$5,838,918	\$169,646	\$42,886,302	\$13,071,386	\$55,058,079	\$0	\$3,338,130	\$0	\$15,610,601	\$0	\$2,746,162
		Net Amt of Rein	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		Risk Adjustment Transfer Amount	\$5,899,498.87	\$14,933,097.98	-\$1,072,300.00	-\$8,908,492.01	\$0.00	-\$571,485.33	\$0.00	-\$6,530,848.93	\$0.00	-\$4,765,775.94	-\$14,286.60	\$21,677,257.12	\$1,050,122.45	\$2,086,144.45	\$0.00	-\$1,648,146.02	\$0.00	-\$777,771.05	\$0.00	-\$2,132,672.21
OK	\$ 453.86	Incurred Claims PMPM	\$453.86	\$654.70	\$457.89	\$291.04	#DIV/0!	\$406.15	#DIV/0!	\$280.36	#DIV/0!	\$185.93	\$62.74	\$1,130.49	\$547.22	\$456.22	#DIV/0!	5218.81	#DIV/0!	\$407.03	#DIV/0!	\$183.38
OK	\$ 556.35	Allowed Claims PMPM	\$556.35	\$705.04	\$538.62	\$392.80	#DIV/0!	\$530.85	#DIV/01	\$383.44		\$295.05	\$127.33	\$1,202.47	\$649.95	\$600.70	#DIV/0!	\$326.74	#DIV/0!	\$537.29	#DIV/0!	\$293,46
		EHB portion of Allowed Claims, PMPM	\$556.21	\$704.89	\$538.49	\$392.69	#DIV/0!	\$530.67	#DIV/0!	\$383.33	#DIV/0!	\$294.95	\$127.26	\$1,202.22	\$649.79	\$600.54	#DIV/0!	\$326.64	#DIV/0!	\$537.14	#DIV/0!	\$293.36

		Section IV: Projected (12 months following effective date)																			
Warning Alert	Wsht 1 Total	Plan ID (Standard Component ID):	Total	13627VT0320001	13627VT0320002	13627VT0320003	13627VT0320006	13627VT0320004	13627VT0320005	13627VT0330001	13627VT0330003	13627VT0330002	13627VT0340001	13627VT0340002	13627VT0340003	13627VT0340004	13627VT0340007	13627VT0340005	13627VT0340006	13627VT0350001	13627VT0350003	13627VT0350002
		☐ Plan Adjusted Index Rate	\$580.86	\$717.12	\$614.29	\$577.67	\$518.52	\$451.86	\$465.87	\$584.52	\$533.50	\$461.98	\$248.56	\$717.12	\$614.29	\$577.67	\$518.52	\$451.86	\$465.87	\$584.52	\$533.50	\$461.98
OK	631,092	윤 Member Months	631,092	91,116	50,640		51,072	10,116	3,972		28,176	10,044	3,168	32,028	19,392	77,484	16,668	9,048	1,848	20,340	7,224	8,100
OK	\$366,629,499	Total Premium (TP)	\$366,573,054	\$65,340,858	\$31,107,622	\$0	\$26,481,628	\$4,570,988	\$1,850,447	\$0	\$15,031,831	\$4,640,121	\$787,448	\$22,967,832	\$11,912,303	\$44,759,927	\$8,642,618	\$4,088,404	\$860,933	\$11,889,115	\$3,853,987	\$3,742,033
		EHB Percent of TP, [see instructions]	99.98%	99.98%	99.98%	99.98%	99.97%	99.97%	99.97%	99.98%	99.98%	99.97%	99.95%	99.98%	99.98%	99.98%	99.97%	99.97%	99.97%	99.98%	99.98%	99.97%
		state mandated benefits portion of TP that are																				
		other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TP	0.02%	0.02%	0.02%	0.02%			0.03%	0.02%	0.02%	0.03%	0.05%		0.02%	0.02%	0.03%	0.03%	0.03%	0.02%	0.02%	0.03%
OK	418,438,956	Total Allowed Claims (TAC)	\$418,438,956	\$60,413,512	\$33,576,323	\$0	\$33,862,756	\$6,707,308	\$2,633,593	\$0	\$18,681,802	\$6,659,569	\$2,100,509	\$21,235,831	\$12,857,663	\$51,374,956	\$11,051,543	\$5,999,182	\$1,225,297	\$13,486,224	\$4,789,798	\$5,370,620
		EHB Percent of TAC, [see instructions]	99.98%	99.98%	99.98%	100.00%	99.98%	99.98%	99.98%	100.00%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%
		state mandated benefits portion of TAC that are																				
		other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TAC	0.02%	0.02%	0.02%	0.00%	0.02%	0.02%	0.02%	0.00%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%
		Allowed Claims which are not the issuer's obligation	\$84,768,108	\$5,754,348	\$5,942,682	\$0	\$8,886,857	\$2,195,684	\$825,754	\$0	\$4,601,766	\$2,101,541	\$368,598	\$2,022,699	\$2,275,681	\$9,025,183	\$2,900,339	\$1,963,874	\$384,188	\$2,315,078	\$1,179,840	\$1,694,791
		Portion of above payable by HHS's funds on behalf of insured person, in dollars	\$6,944,218	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	50	\$0	\$0	\$0	\$4,048,436	\$0	\$0	50	\$933,057	\$0	\$0
		Portion of above payable by HHS on behalf of																				
		insured person, as %	8.19%	0.00%	0.00%	#DIV/0!	0.00%	0.00%	0.00%	#DIV/0!	0.00%	0.00%	0.00%	0.00%	0.00%	44.86%	0.00%	0.00%	0.00%	40.30%	0.00%	0.00%
		Total Incurred claims, payable with issuer funds	\$333,670,848	\$54,659,163	\$27,633,640	\$0	\$24,975,899	\$4,511,624	\$1,807,839	\$0	\$14,080,036	\$4,558,028	\$1,731,912	\$19,213,131	\$10,581,982	\$42,349,774	\$8,151,204	\$4,035,308	\$841,109	\$11,171,146	\$3,609,958	\$3,675,829
#DIV/0!	_	Net Amt of Rein	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0	\$0
		Risk Adjustment Transfer Amount	\$8,794,436	\$9,051,661	-\$456,206	\$0	-\$5,711,365	-\$919,686	-\$361,111	\$0	-\$3,150,913	-\$913,141	-\$91,159	\$17,941,583	\$1,931,074	\$623,988	\$134,229	-\$1,680,358	-\$343,203	\$163,801	\$58,176	-\$1,504,299
		Incurred Claims PMPM	\$528.72	\$599.89	\$545.69	#DIV/0!	\$489.03	\$445.99	\$455.15	#DIV/0!	\$499.72	\$453.81	\$546.69	\$599.89	\$545.69	\$546.56	\$489.03	\$445.99	\$455.15	\$549.22	\$499.72	\$453.81
OK	\$ 663.04	Allowed Claims PMPM	\$663.04	\$663.04	\$663.04	#DIV/0!	\$489.03 \$663.04	\$663.04	\$663.04	#DIV/0!	\$499.72	\$453.81	\$663.04	\$599.89 \$663.04	\$663.04	\$663.04	\$489.03 \$663.04	\$445.99	\$455.15	\$663.04	\$499.72	\$453.81
UK	\$ 663.04	FHR portion of Allowed Claims PMPM	\$662.91	\$662.04	\$662.04	#DIV/01	\$663.04	\$662.04	\$662.91	#DIV/01	\$662.04	\$662.91	\$662.04	\$662.91	\$662.91	\$662.91	\$662.91	\$663.04	\$662.04	\$662.04	\$662.91	\$662.91
		end portion of Allowed Claims, PMPM	3662.91	\$662.91	\$662.91	#DIV/01	\$662.91	\$662.91	\$662.91	#DIV/01	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91	30b2.91

Product-Plan Data Collection

Company Legal Name: HIOS Issuer ID: Effective Date of Rate Change(s):

Section I: General Product and Plan Information																	
Product			BCBSVT EPO Blue Re)	BCE	SSVT EPO CDHP Blue		oup)			lewards (Individual)	BCI		e Rewards (Individu	ial)
Product ID:			13627	VT036			13627	VT037			13627	VT038			13627	VT039	
Metal:		Gold	Silver	Silver	Bronze	Gold	Silver	Silver	Bronze	Gold	Silver	Silver	Bronze	Gold	Silver	Silver	Bronze
AV Metal Value		0.761	0.685	0.685	0.612	0.761	0.718	0.718	0.620	0.761	0.685	0.685	0.612	0.761	0.718	0.718	0.620
AV Pricing Value		0.927	0.902	0.801	0.703	0.882	0.888	0.798	0.710	0.927	0.902	0.801	0.703	0.882	0.888	0.798	0.710
Plan Category		Renewing	Renewing	New	Renewing	Renewing	New	New	Renewing	Renewing	Renewing	New	Renewing	Renewing	New	New	Renewing
Plan Type:	1	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO
	1	BCBSVT Blue	BCBSVT Blue	BCBSVT Blue		BCBSVT Blue	BCBSVT Blue	Rewards Silver	BCBSVT Blue	BCBSVT Blue	BCBSVT Blue	BCBSVT Blue		BCBSVT Blue	BCBSVT Blue	Rewards Silver	BCBSVT Blue
Plan Name		Rewards Gold	Rewards Silver	Rewards Silver	Blue Rewards	Rewards Gold	Rewards Silver	CDHP Reflective	Rewards Bronze	Rewards Gold	Rewards Silver	Rewards Silver	Blue Rewards	Rewards Gold	Rewards Silver	CDHP Reflective	Rewards Bronze
		Plan	Plan	Reflective Plan	Bronze Plan	CDHP Plan	CDHP Plan	Plan	CDHP Plan	Plan	Plan	Reflective Plan	Bronze Plan	CDHP Plan	CDHP Plan	Plan	CDHP Plan
Plan ID (Standard Component ID):		13627VT0360001	13627VT0360002	13627VT0360004	13627VT0360003	13627VT0370001	13627VT0370002	13627VT0370004	13627VT0370003	13627VT0380001	13627VT0380002	13627VT0380004	13627VT0380003	13627VT0390001	13627VT0390002	13627VT0390004	13627VT0390003
Exchange Plan?		Yes	Yes	No	Yes	Yes	Yes	No	Yes	Yes	Yes	No	Yes	Yes	Yes	No	Yes
Historical Rate Increase - Calendar Year - 2			8.0	6%			1.7	10%			8.5	1%			6.3	18%	
Historical Rate Increase - Calendar Year - 1			9.3	3%			9.2	1%			9.0	18%			9.1	2%	
Historical Rate Increase - Calendar Year 0			8.6	2%			9.9	12%			8.4	15%			10.	24%	
Effective Date of Proposed Rates		1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019
Rate Change % (over prior filing)		5.91%	18.87%	5.48%	5.03%	5.10%	0.00%	8.42%	6.07%	5.91%	18.87%	5.48%	5.03%	5.10%	0.00%	8.42%	6.07%
Cum'tive Rate Change % (over 12 mos prior)		5.91%	18.87%	5.48%	5.03%	5.10%	0.00%	8.42%	6.07%	5.91%	18.87%	5.48%	5.03%	5.10%	0.00%	8.42%	6.07%
Proj'd Per Rate Change % (over Exper. Period)		14.27%	27.77%	#DIV/0!	#DIV/0!	14.43%	#DIV/0!	#DIV/0!	16.31%	14.27%	27.77%	#DIV/0!	#DIV/0	14.43%	#DIV/0!	#DIV/0!	16.31%

Section II: Components of Premium Increase (PMPM Dollar Amount at

Plan ID (Standard Component ID):	Total	13627VT0360001	13627VT0360002	13627VT0360004	13627VT0360003	13627VT0370001	13627VT0370002	13627VT0370004	13627VT0370003	13627VT0380001	13627VT0380002	13627VT0380004	13627VT0380003	13627VT0390001	13627VT0390002	13627VT0390004	13627VT0390003
Inpatient	\$11.16	\$7.92	\$17.15	\$0.00	\$5.69	\$6.94	\$18.05	\$0.00	\$6.43	\$7.92	\$17.15	\$0.00	\$5.69	\$6.94	\$18.05	\$0.00	\$6.43
Outpatient	\$25.48	\$18.08	\$39.14	\$0.00	\$12.99	\$15.83	\$41.19	\$0.00	\$14.68	\$18.08	\$39.14	\$0.00	\$12.99	\$15.83	\$41.19	\$0.00	\$14.68
Professional	\$14.28	\$10.14	\$21.94	\$0.00	\$7.28	\$8.88	\$23.10	\$0.00	\$8.23	\$10.14	\$21.94	\$0.00	\$7.28	\$8.88	\$23.10	\$0.00	\$8.23
Prescription Drug	\$14.11	\$10.01	\$21.67	\$0.00	\$7.19	\$8.76	\$22.81	\$0.00	\$8.13	\$10.01	\$21.67	\$0.00	\$7.19	\$8.76	\$22.81	\$0.00	\$8.13
Other	\$2.59	\$1.84	\$3.98	\$0.00	\$1.32	\$1.61	\$4.18	\$0.00	\$1.49	\$1.84	\$3.98	\$0.00	\$1.32	\$1.61	\$4.18	\$0.00	\$1.49
Capitation	\$0.59	\$0.42	\$0.91	\$0.00	\$0.30	\$0.37	\$0.96	\$0.00	\$0.34	\$0.42	\$0.91	\$0.00	\$0.30	\$0.37	\$0.96	\$0.00	\$0.34
Administration	\$4.02	\$6.71	\$6.72	\$0.00	\$6.72	\$6.69	\$6.48	\$0.00	\$6.56	\$6.71	\$6.72	\$0.00	\$6.72	\$6.69	\$6.48	\$0.00	\$6.56
Taxes & Fees	-\$26.31	-\$27.19	-\$24.68	\$0.00	-\$23.87	-\$26.64	-\$24.23	\$0.00	-\$23.82	-\$27.19	-\$24.68	\$0.00	-\$23.87	-\$26.64	-\$24.23	\$0.00	-\$23.82
Risk & Profit Charge	\$5.68	\$5.63	\$5.90	\$0.00	\$4.24	\$5.32	\$5.85	\$0.00	\$4.31	\$5.63	\$5.90	\$0.00	\$4.24	\$5.32	\$5.85	\$0.00	\$4.31
Total Rate Increase	\$51.60	\$33.55	\$92.73	\$0.00	\$21.87	\$27.76	\$98.39	\$0.00	\$26.35	\$33.55	\$92.73	\$0.00	\$21.87	\$27.76	\$98.39	\$0.00	\$26.35
Member Cost Share Increase	\$2.20	\$23.53	-\$37.10	\$178.10	\$33.22	\$26.41	-\$37.77	\$178.52	\$29.03	\$23.53	-\$37.10	\$178.10	\$33.22	\$26.41	-\$37.77	\$178.52	\$29.03

		Section III: Experience Period Information																	
Warning Alert	Wsht 1 Total	Plan ID (Standard Component ID):	Total	13627VT0360001	13627VT0360002	13627VT0360004	13627VT0360003	13627VT0370001	13627VT0370002	13627VT0370004	13627VT0370003	13627VT0380001	13627VT0380002	13627VT0380004	13627VT0380003	13627VT0390001	13627VT0390002	13627VT0390004	13627VT0390003
		Plan Adjusted Index Rate	\$497.85	\$524.26	\$456.48	\$0.00	\$0.00	\$498.01	\$0.00	\$0.00	\$394.51	\$524.26	\$456.48	\$0.00	\$0.00	\$498.01	\$0.00	\$0.00	\$394.51
OK	819,824	Member Months	819,824	12,918	10,328	0	0	92,913	0	0	16,164	6,074	40,043	0	0	11,801	0	0	14,614
OK	\$408,055,901	E Total Premium (TP)	\$408,150,101	\$6,772,391	\$4,714,525	\$0	\$0	\$46,271,603	\$0	\$0	\$6,376,860	\$3,184,355	\$18,278,829	\$0	\$0	\$5,877,016	\$0	\$0	\$5,765,369
		EHB Percent of TP, [see instructions]	99.97%	99.98%	99.97%	0.00%	0.00%	99.97%	0.00%	0.00%	99.97%	99.98%	99.97%	0.00%	0.00%	99.97%	0.00%	0.00%	99.97%
		state mandated benefits portion of TP that are other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TP	0.03%	0.02%	0.03%	100.00%	100.00%	0.03%	100.00%	100.00%	0.03%	0.02%	0.03%	100.00%	100.00%	0.03%	100.00%	100.00%	0.03%
OK	\$456,109,835	Total Allowed Claims (TAC)	\$456,109,835	\$5,292,892	\$3,258,186	\$0	\$0	\$54,418,570	\$0	\$0	\$6,754,709	\$3,811,492	\$18,262,365	\$0	\$0	\$10,647,332	\$0	\$0	\$3,721,184
		EHB Percent of TAC, [see instructions]	99.97%	99.98%	99.97%	0.00%	0.00%	99.97%	0.00%	0.00%	99.97%	99.98%	99.97%	0.00%	0.00%	99.97%	0.00%	0.00%	99.97%
		state mandated benefits portion of TAC that are other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TAC	0.03%	0.02%	0.03%	100.00%	100.00%	0.03%	100.00%	100.00%	0.03%	0.02%	0.03%	100.00%	100.00%	0.03%	100.00%	100.00%	0.03%
		E Allowed Claims which are not the issuer's g obligation:	\$84,020,607	\$1,042,930	\$998,194	\$0	\$0	\$10,080,390	\$0	\$0	\$2,359,945	\$628,293	\$4,535,122	\$0	\$0	\$1,494,088	\$0	\$0	\$1,554,104
		Portion of above payable by HHS's funds on behalf of insured person, in dollars	\$8,747,843	50	\$0	\$0	\$0	\$0	\$0	\$0	50	50	\$1,624,955	\$0	\$0	\$0	\$0	\$0	\$0
		Portion of above payable by HHS on behalf of insured person, as %	10.41%	0.00%	0.00%	#DIV/0!	#DIV/0!	0.00%	#DIV/01	#DIV/01	0.00%	0.00%	35.83%	#DIV/0!	#DIV/0!	0.00%	#DIV/01	#DIV/0!	0.00%
OK	\$372,089,227	Total Incurred claims, payable with issuer funds	\$372,089,227	\$4,249,961	\$2,259,992	\$0	\$0	\$44,338,180	\$0	\$0	\$4,394,763	\$3,183,199	\$13,727,243	\$0	\$0	\$9,153,244	\$0	\$0	\$2,167,081
		Net Amt of Rein Risk Adjustment Transfer Amount	\$0.00	\$0.00 -\$1.411.007.56	\$0.00 -\$1.269.117.74	\$0.00		\$0.00 \$127,365.08	\$0.00		\$0.00 -\$304.054.20	\$0.00 \$27.331.18	\$0.00 -\$4.056.121.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00
		Kisk Adjustment Transfer Amount	\$5,899,498.87	-\$1,411,007.56	-\$1,269,117.74	\$0.00	\$0.00	\$127,365.08	\$0.00	\$0.00	-\$304,054.20	\$27,331.18	-\$4,056,121.48	\$0.00	\$0.00	\$1,924,429.85	\$0.00	\$0.00	-\$2,464,170.18
OK	\$ 453.86	Incurred Claims PMPM	\$453.86	\$329.00	\$218.82	#DIV/0!	#DIV/01	\$477.20	#DIV/01	#DIV/NI	\$271.89	\$524.07	\$342.81	#DIV/0!	#DIV/0!	\$775.63	#DIV/0!	#DIV/01	\$148.29
OK	\$ 556.35	Allowed Claims PMPM	\$556.35	\$409.73	\$315.47	#DIV/0!	#DIV/0!	\$585.69	#DIV/0!	#DIV/0!	\$417.89	\$627.51	\$456.07	#DIV/0!	#DIV/0!	\$902.24	#DIV/01	#DIV/0!	\$254.63
		EHB portion of Allowed Claims, PMPM	\$556.21	\$409.63	\$315.38	#DIV/0!	#DIV/0!	\$585.54	#DIV/01	#DIV/0!	\$417.75	\$627.35	\$455.94	#DIV/0!	#DIV/0!	\$902.00	#DIV/0!	#DIV/0!	\$254.55

		Section IV: Projected (12 months following effective date	2)																
Warning Alert	Wsht 1 Total	Plan ID (Standard Component ID):	Total	13627VT0360001	13627VT0360002	13627VT0360004	13627VT0360003	13627VT0370001	13627VT0370002	13627VT0370004	13627VT0370003	13627VT0380001	13627VT0380002	13627VT0380004	13627VT0380003	13627VT0390001	13627VT0390002	13627VT0390004	13627VT0390003
		Plan Adjusted Index Rate	\$580.86	\$599.08	\$583.24	\$517.50	\$454.57	\$569.88	\$574.01	\$515.79	\$458.86	\$599.08	\$583.24	\$517.50	\$454.57	\$569.88	\$574.01	\$515.79	\$458.86
OK	631,092	∯ Member Months	631,092	8,904		6,312	4,440	66,492		18,204	14,148	5,064	26,544	3,456	2,736	11,496	8,208	2,088	12,564
OK	\$366,629,499	Total Premium (TP)	\$366,573,054	\$5,334,236	\$0	\$3,266,449	\$2,018,277	\$37,892,205	\$0	\$9,389,385	\$6,492,008	\$3,033,757	\$15,481,561	\$1,788,474	\$1,243,695	\$6,551,296	\$4,711,488	\$1,076,963	\$5,765,167
		EHB Percent of TP, [see instructions]	99.98%	99.98%	99.98%	99.97%	99.97%	99.98%	99.98%	99.97%	99.97%	99.98%	99.98%	99.97%	99.97%	99.98%	99.98%	99.97%	99.97%
		state mandated benefits portion of TP that are	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TP	0.02%	0.02%	0.02%	0.03%	0.03%	0.02%	0.02%		0.03%	0.02%	0.02%	0.03%	0.03%	0.02%	0.02%	0.03%	0.03%
OK	418.438.956	Total Allowed Claims (TAC)	\$418,438,956	\$5,903,704	\$0	\$4,185,106	\$2,943,896	\$44,086,826	SO.	\$12,069,972	\$9,380,684	\$3,357,632	\$17,599,722	\$2,291,465	\$1.814.076	\$7.622.303	\$5,442,229	\$1,384,427	\$8,330,429
		EHB Percent of TAC, [see instructions]	99.98%	99.98%	100.00%	99.98%	99.98%	99.98%	100.00%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%
		state mandated benefits portion of TAC that are other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TAC	0.02%	0.02%	0.00%	0.02%	0.02%	0.02%	0.00%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%
		Allowed Claims which are not the issuer's obligation	\$84,768,108	\$1,171,128	\$0	\$1,124,190	\$983,961	\$9,981,102	\$0	\$3,249,781	\$3,071,521	\$666,059	\$3,030,950	\$615,526	\$606,333	\$1,725,662	\$1,002,604	\$372,750	\$2,727,636
		Portion of above payable by HHS's funds on behalf of insured person, in dollars	\$6,944,218	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,547,023	\$0	\$0	\$0	\$415,702	\$0	50
		Portion of above payable by HHS on behalf of insured person, as %	8.19%	0.00%	#DIV/01	0.00%	0.00%	0.00%	#DIV/0!	0.00%	0.00%	0.00%	51.04%	0.00%	0.00%	0.00%	41.46%	0.00%	0.00%
		Total Incurred claims, payable with issuer funds	\$333,670,848	\$4,732,576	\$0	\$3,060,916	\$1,959,934	\$34,105,724	\$0	\$8,820,191	\$6,309,162	\$2,691,573	\$14,568,772	\$1,675,939	\$1,207,743	\$5,896,640	\$4,439,624	\$1,011,677	\$5,602,793
			***			en en			¢n.								***		
#DIV/0!		Net Amt of Rein	30	\$0	\$0 \$0		\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	30	\$0	50
		Risk Adjustment Transfer Amount	\$8,794,436	-\$80,214	\$0	-\$705,869	-\$403,658	-\$599,013	\$0	-\$2,035,747	-\$1,286,252	\$504,278	\$213,762	\$27,832	-\$508,119	\$1,144,783	\$66,100	\$16,815	-\$2,333,335
		Incurred Claims PMPM	\$528.72	\$531.51	#DIV/0!	\$484.94	\$441.43	\$512.93	#DIV/0!	\$484.52	\$445.94	\$531.51	\$548.85	\$484.94	\$441.43	\$512.93	\$540.89	\$484.52	\$445.94
OK	\$ 663.04	Allowed Claims PMPM	\$663.04	\$663.04	#DIV/01	\$663.04	\$663.04	\$663.04	#DIV/0!	\$663.04	\$663.04	\$663.04	\$663.04	\$663.04	\$663.04	\$663.04	\$663.04	\$663.04	\$663.04
		EHB portion of Allowed Claims, PMPM	\$662.91	\$662.91	#DIV/0!	\$662.91	\$662.91	\$662.91	#DIV/0!	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91	\$662.91

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING

STATE OF VERMONT STANDARD PLAN DESIGNS

	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	SILVER REFLECTIVE	SILVER REFLECTIVE
	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard
Deductible/OOP Max	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Deductible	CDHP
Medical Ded	\$350	\$850	\$2,800	\$1,550	\$5,500	\$5,250	\$7,600	\$2,800	\$1,550
Rx Ded	\$0	\$100	\$300	Combined	\$900	Combined	Combined	\$300	Combined
Integrated Ded	No	No	No	Yes	No	Yes	Yes	No	Yes
Medical OOPM	\$1,350	\$4,700	\$7,500	\$6,650	\$7,900	\$6,650	\$7,600	\$7,500	\$6,650
Rx OOPM	\$1,350	\$1,350	\$1,350	\$1,350	\$1,350	\$1,350	Combined	\$1,350	\$1,350
Integrated OOPM	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Family Deductible / OOP	Stacked, 2x Family	Stacked, 2x Family	Stacked, 2x Family	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Stacked, 2x Family	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Stacked, 2x Family	Stacked, 2x Family	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900
Medical Deductible waived for:	Preventive Care, Office Visits, Urgent Care, Ambulance, Pediatric Dental Class I, Vision	Preventive Care, Office Visits, Urgent Care, Ambulance, Pediatric Dental Class I, Vision	Preventive Care, Office Visits, Urgent Care, Ambulance, Pediatric Dental Class I, Vision	Preventive Care	Preventive Care, Pediatric Dental Class I	Preventive Care	Preventive Care, Office Visits, Pediatric Dental Class I	Preventive Care, Office Visits, Urgent Care, Ambulance, Pediatric Dental Class I, Vision	Preventive Care
Drug Deductible waived for:	N/A	Generic Scripts	Generic Scripts	Wellness Scripts	N/A	Wellness Scripts	Generic Scripts	Generic Scripts	Wellness Scripts
Service Category					,				
Preventive	\$0	\$0	\$0	0%	\$0	0%	0%	\$0	0%
PCP Office Visit	\$10	\$15	\$30	10%	\$35	50%	\$40	\$30	10%
MH/SA Office Visit	\$10	\$15	\$30	10%	\$35	50%	\$40	\$30	10%
Specialist Office Visit	\$30	\$30	\$75	30%	\$90	50%	\$100	\$75	30%
Urgent Care	\$40	\$40	\$85	30%	\$100	50%	0%	\$85	30%
Ambulance	\$50	\$50	\$100	30%	\$100	50%	0%	\$105	35%
DME	10%	30%	40%	30%	50%	50%	0%	40%	30%
ER	\$100	\$150	\$250	30%	50%	50%	0%	\$250	30%
Radiology (MRI, CT, PET)	10%	30%	40%	30%	50%	50%	0%	40%	30%
Outpatient	10%	30%	40%	30%	50%	50%	0%	40%	30%
Inpatient	10%	30%	40%	30%	50%	50%	0%	40%	30%
Rx Generic	\$5	\$10	\$15	\$10	\$20	\$12	\$25	\$15	\$10
Rx Preferred Brand	\$50	\$50	\$60	\$40	\$85	40%	0%	\$60	\$40
Rx Non-Preferred Brand	50%	50%	50%	50%	60%	60%	0%	50%	50%
Pediatric Vision (Exam and Materials)	\$30	\$30	\$75	30%	\$90	50%	\$100	\$75	30%
Pediatric Dental Class I	0%	0%	0%	0%	0%	0%	0%	0%	0%
Pediatric Dental Class II	30%	30%	30%	30%	30%	30%	30%	30%	30%
Pediatric Dental Class III	50%	50%	50%	50%	50%	50%	50%	50%	50%

BLUE REWARDS (NON-STANDARD) PLAN DESIGNS

	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	CATASTROPHIC	SILVER REFLECTIVE	SILVER REFLECTIVE
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards
Deductible/OOP Max	3-6-9	CDHP	3-6-9	CDHP	3-6-9	CDHP	Deductible	3-6-9	CDHP
Medical Ded	\$1,550	\$3,000	\$2,850	\$4,100	\$7,900	\$6,650	\$7,900	\$2,850	\$4,125
Rx Ded	Combined	Combined	Combined	Combined	Combined	Combined	Combined	Combined	Combined
Integrated Ded	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Medical OOPM	\$5,150	\$3,000	\$7,900	\$4,100	\$7,900	\$6,650	\$7,900	\$7,900	\$4,125
Rx OOPM	\$1,350	\$1,350	\$1,350	\$1,350	Combined	Combined	\$1,350	\$1,350	\$1,350
Integrated OOPM	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Family Deductible / OOP	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900
Medical Deductible waived for:	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care	Preventive Care, 3 PCP/MH Office Visits	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care
Drug Deductible waived for:	N/A	Wellness Scripts	N/A	Wellness Scripts	N/A	Wellness Scripts	N/A	N/A	Wellness Scripts
Service Category									
Preventive	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PCP Office Visit	3 visits per member combined PCP/MH at no	0%	3 visits per member combined PCP/MH at no	0%	3 visits per member combined PCP/MH at no	0%	3 visits per member combined PCP/MH at no cost share before	3 visits per member combined PCP/MH at no	0%
MH/SA Office Visit	cost share before deductible then \$20 copay	0%	cost share before deductible then \$30 copay	0%	cost share before deductible then \$30 copay	0%	deductible then 0% coinsurance	cost share before deductible then \$30 copay	0%
Specialist Office Visit	\$30	0%	\$50	0%	\$0	0%	0%	\$50	0%
Urgent Care	\$30	0%	\$50	0%	\$0	0%	0%	\$50	0%
Ambulance	\$30	0%	\$50	0%	\$0	0%	0%	\$55	0%
DME	\$30	0%	\$50	0%	\$0	0%	0%	\$50	0%
ER	\$250	0%	\$450	0%	\$0	0%	0%	\$450	0%
Radiology (MRI, CT, PET)	\$750	0%	\$1,750	0%	\$0	0%	0%	\$1,750	0%
Outpatient	\$750	0%	\$1,750	0%	\$0	0%	0%	\$1,750	0%
Inpatient	\$750	0%	\$1,750	0%	\$0	0%	0%	\$1,750	0%
Rx Generic	\$5	\$5	\$5	\$15	\$0	\$25	0%	\$5	\$15
Rx Preferred Brand	40%	40%	40%	40%	0%	40%	0%	40%	40%
Rx Non-Preferred Brand	60%	60%	60%	60%	0%	60%	0%	60%	60%
Pediatric Vision (Exam and Materials)	\$30	0%	\$50	0%	\$0	0%	0%	\$50	0%
Pediatric Dental Class I	0%	0%	0%	0%	0%	0%	0%	0%	0%
Pediatric Dental Class II	30%	0%	30%	0%	30%	0%	0%	30%	0%
Pediatric Dental Class III	50%	0%	50%	0%	50%	0%	0%	50%	0%

MEMBERSHIP BY PLAN AND MARKET

Inforce Membership by Plan	Individual Market	Small Group Market	TOTAL
Blue Rewards Gold	442	742	1,184
Blue Rewards Gold CDHP	1,073	5,833	6,906
Blue Rewards Silver	2,828	598	3,426
Blue Rewards Bronze	171	118	289
Blue Rewards Bronze CDHP	1,105	939	2,044
Standard Platinum	2,776	7,593	10,369
Standard Gold	1,696	4,220	5,916
Standard Silver	8,499	5,007	13,506
Standard Silver CDHP	2,522	2,762	5,284
Standard Bronze	975	1,203	2,178
Standard Bronze CDHP	927	1,197	2,124
Standard Bronze Integrated	83	91	174
Catastrophic	264	0	264
Total	23,361	30,303	53,664

Projected Membership by Plan	Individual Market	Small Group Market	TOTAL	
Blue Rewards Gold	422	742	1,164	
Blue Rewards Gold CDHP	958	5,541	6,499	
Blue Rewards Silver	2,212	0	2,212	
Blue Rewards Silver CDHP	684	0	684	
Blue Rewards Bronze	228	370	598	
Blue Rewards Bronze CDHP	1,047	1,179	2,226	
Standard Platinum	2,669	7,593	10,262	
Standard Gold	1,616	4,220	5,836	
Standard Silver	6,457	0	6,457	
Standard Silver CDHP	1,695	0	1,695	
Standard Bronze	754	843	1,597	
Standard Bronze CDHP	675	837	1,512	
Standard Bronze Integrated	154	331	485	
Catastrophic	264	0	264	
Blue Rewards Silver - Reflective	288	526	814	
Blue Rewards Silver CDHP - Reflective	174	1,517	1,691	
Standard Silver - Reflective	1,389	4,256	5,645	
Standard Silver CDHP - Reflective	602	2,348	2,950	
Total	22,288	30,303	52,591	

ADJUSTMENT FOR IMPACT OF THE HEALTH STATUS OF NEWLY INSURED

Coverage Category in the Experience	Continuing Membership	New Membership	Total Projected Membership	CY 2017 Allowed PMPM
Individual Non-Subsidized - Directly Enrolled with BCBSVT	5,008	381	5,389	\$635.39
Individual Non-Subsidized - Enrolled through VHC	3,342	359	3,701	\$635.19
Individual Subsidized - Enrolled through VHC	13,303	968	14,271	\$616.15
Small Group with 50 or less employees	23,812	1,607	25,419	\$518.04
Small Group with 51-100 employees	4,607	277	4,884	\$555.52
Total	50,072	3,592	53,664	
Weighted Average of Continuing Membership				\$567.11
Weighted Average of Projected Membership				\$567.40
Impact of Newly Insured (Line 1+b3 on Exhibit 5) = \$567.4 / \$567.11				1.0005

IMPACT OF BENEFIT CHANGES

Metal	Allowed Charge PMPM	PMPM for Claims in Excess of \$500,000	Capped Allowed Charges PMPM	Allowed Charged PMPM with Average PMPM for Claims in Excess of \$500,000
Platinum	\$841.63	\$6.59	\$835.04	\$838.75
Gold	\$593.10	\$4.68	\$588.42	\$592.14
Silver	\$487.91	\$2.90	\$485.01	\$488.73
Bronze	\$350.36	\$0.54	\$349.82	\$353.54
Catastrophic	\$125.77	\$0.00	\$125.77	\$129.49
Total	\$564.06	\$3.72	\$560.35	\$564.06

Metal	Allowed Charges Relativity	Calendar Year 2017 Member Months	March 2018 Membership	2019 Projected Membership
Platinum	1.4870	152,734	10,369	10,262
Gold	1.0498	211,065	14,006	13,499
Silver	0.8664	342,337	22,216	22,148
Bronze	0.6268	110,984	6,809	6,418
Catastrophic	0.2296	2,704	264	264
Total		819,824	53,664	52,591
Weighted Average Allo	owed Charge Relativity	0.9947	1.0006	1.0021
Benefit Adiustment (1	+c1 on Exhibit 5) = 1.0021	/0.9947 =		1.0075

IMPACT OF SELECTION

		NON-STANDARD PLANS						STANDARD PLANS					REFLECTIV			VE PLANS			
	GOLD							GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	Weighted
	Blue Rewards	CDHP	Blue Rewards	CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	Average
Projected Paid Claims																			
Using HHS Induced Utilization Factors Projected FFS Allowed Charges - Without Selection	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	
Benefit Richness Adjustment Pricing Actuarial Value	1.0127 82.23%	0.9977 79.19%	0.9643 84.00%	0.9626 82.74%	0.9383 66.45%	0.9376 67.14%	1.0925 92.81%	1.0239 84.48%	0.9696 83.74%	0.9754 84.24%	0.9376 67.15%	0.9405 68.50%	0.9442 68.84%	0.9383 66.45%	0.9643 74.12%	0.9622 74.00%	0.9696 74.90%	0.9754 76.68%	i
For Catastrophic Plan only - Impact of the specific eligibility	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	0.5212	1.0000	1.0000	1.0000	1.0000	
Projected Paid Claims	\$552.38	\$524.06	\$537.33	\$528.31	\$413.62	\$417.61	\$672.61	\$573.80	\$538.62	\$545.09	\$417.62	\$427.35	\$431.14	\$215.56	\$474.12	\$472.33	\$481.75	\$496.15	\$539.55
Projected Paid Claims																			
Using BCBSVT Actual Utilization Factors																			
Projected FFS Allowed Charges - Without Selection	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	\$663.35	
Benefit Richness Adjustment	1.0475	1.0475	0.8646	0.8646	0.6254	0.6254	1.4838	1.0475	0.8646	0.8646	0.6254	0.6254	0.6254	0.2291	0.8646	0.8646	0.8646	0.8646	
Pricing Actuarial Value	82.21%	79.58%	83.12%	81.37%	65.31%	65.06%	93.58%	84.04%	83.03%	83.16%	65.03%	66.06%	67.25%	65.31%	70.95%	70.07%	72.51%	73.73%	
Projected Paid Claims	\$571.26	\$553.02	\$476.71	\$466.68	\$270.97	\$269.91	\$921.06	\$583.94	\$476.23	\$476.94	\$269.81	\$274.07	\$279.00	\$99.25	\$406.89	\$401.87	\$415.84	\$422.88	\$546.70
Selection Impact													line 1	+c6 on Exhibit 5			line 1-	c6 on Exhibit 5	1.0132
Projected Membership	1,164	6,499	2,212	684	598	2,226	10,262	5,836	6,457	1,695	1,597	1,512	485	264	814	1,691	5,645	2,950	52,591

MEDICAL TREND DEVELOPMENT ILLUSTRATION OF CONTRACT NORMALIZATION

	Contract	Normalization	Experience	Normalized
Month	Increase	Factor	Claims	Claims
Jan-15		1.1249	\$1,000,000	\$1,124,864
Feb-15		1.1249	\$1,000,000	\$1,124,864
Mar-15		1.1249	\$1,000,000	\$1,124,864
Apr-15		1.1249	\$1,000,000	\$1,124,864
May-15		1.1249	\$1,000,000	\$1,124,864
Jun-15		1.1249	\$1,000,000	\$1,124,864
Jul-15		1.1249	\$1,000,000	\$1,124,864
Aug-15		1.1249	\$1,000,000	\$1,124,864
Sep-15		1.1249	\$1,000,000	\$1,124,864
Oct-15	1.0400	1.0816	\$1,000,000	\$1,081,600
Nov-15		1.0816	\$1,000,000	\$1,081,600
Dec-15		1.0816	\$1,000,000	\$1,081,600
Jan-16		1.0816	\$1,000,000	\$1,081,600
Feb-16		1.0816	\$1,000,000	\$1,081,600
Mar-16		1.0816	\$1,000,000	\$1,081,600
Apr-16		1.0816	\$1,000,000	\$1,081,600
May-16		1.0816	\$1,000,000	\$1,081,600
Jun-16		1.0816	\$1,000,000	\$1,081,600
Jul-16		1.0816	\$1,000,000	\$1,081,600
Aug-16		1.0816	\$1,000,000	\$1,081,600
Sep-16		1.0816	\$1,000,000	\$1,081,600
Oct-16	1.0400	1.0400	\$1,000,000	\$1,040,000
Nov-16		1.0400	\$1,000,000	\$1,040,000
Dec-16		1.0400	\$1,000,000	\$1,040,000
Jan-17		1.0400	\$1,000,000	\$1,040,000
Feb-17		1.0400	\$1,000,000	\$1,040,000
Mar-17		1.0400	\$1,000,000	\$1,040,000
Apr-17		1.0400	\$1,000,000	\$1,040,000
May-17		1.0400	\$1,000,000	\$1,040,000
Jun-17		1.0400	\$1,000,000	\$1,040,000
Jul-17		1.0400	\$1,000,000	\$1,040,000
Aug-17		1.0400	\$1,000,000	\$1,040,000
Sep-17		1.0400	\$1,000,000	\$1,040,000
Oct-17	1.0400	1.0000	\$1,000,000	\$1,000,000
Nov-17		1.0000	\$1,000,000	\$1,000,000
Dec-17		1.0000	\$1,000,000	\$1,000,000

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

				Original Cla	ims				Adjusted Cla	ims - Normalized	for Contract Cha	anges	
Month	Membership	Facility	Professional	Total	Facility PMPM	Profesional PMPM	Total PMPM	Facility	Professional	Total	Facility PMPM	Profesional PMPM	Total PMPM
Jan-15	68,167	\$19,507,865	\$9,124,108	\$28,631,974	\$286.18	\$133.85	\$420.03	\$21,479,434	\$9,297,413	\$30,776,847	\$315.10	\$136.39	\$451.49
Feb-15	68,581	\$16,870,919	\$8,205,192	\$25,076,111	\$246.00	\$119.64	\$365.64	\$18,642,170	\$8,363,938	\$27,006,108	\$271.83	\$121.96	\$393.78
Mar-15	69,902	\$19,880,944	\$9,657,751	\$29,538,695	\$284.41	\$138.16	\$422.57	\$21,940,741	\$9,853,680	\$31,794,422	\$313.88	\$140.96	\$454.84
Apr-15	70,062	\$19,979,041	\$9,618,612	\$29,597,653	\$285.16	\$137.29	\$422.45	\$22,027,831	\$9,810,486	\$31,838,317	\$314.40	\$140.03	\$454.43
May-15	69,425	\$18,544,439	\$9,165,272	\$27,709,710	\$267.11	\$132.02	\$399.13	\$20,414,023	\$9,331,876	\$29,745,898	\$294.04	\$134.42	\$428.46
Jun-15	69,428	\$20,321,141	\$9,613,214	\$29,934,355	\$292.69	\$138.46	\$431.16	\$22,420,103	\$9,770,063	\$32,190,166	\$322.93	\$140.72	\$463.65
Jul-15	68,915	\$19,967,107	\$9,436,000	\$29,403,107	\$289.74	\$136.92	\$426.66	\$21,904,620	\$9,582,756	\$31,487,376	\$317.85	\$139.05	\$456.90
Aug-15	68,414	\$17,898,355	\$8,498,291	\$26,396,646	\$261.62	\$124.22	\$385.84	\$19,597,840	\$8,630,968	\$28,228,808	\$286.46	\$126.16	\$412.62
Sep-15	68,104	\$20,270,421	\$9,252,567	\$29,522,988	\$297.64	\$135.86	\$433.50	\$22,218,055	\$9,386,288	\$31,604,343	\$326.24	\$137.82	\$464.06
Oct-15	68,048	\$19,765,718	\$9,667,522	\$29,433,239	\$290.47	\$142.07	\$432.54	\$21,512,539	\$9,806,024	\$31,318,562	\$316.14	\$144.10	\$460.24
Nov-15	67,698	\$20,003,871	\$9,163,414	\$29,167,285	\$295.49	\$135.36	\$430.84	\$21,717,685	\$9,287,545	\$31,005,229	\$320.80	\$137.19	\$457.99
Dec-15	67,672	\$20,015,700	\$9,731,576	\$29,747,276	\$295.78	\$143.81	\$439.58	\$21,688,932	\$9,848,649	\$31,537,582	\$320.50	\$145.54	\$466.04
Jan-16	69,453	\$20,163,269	\$9,318,218	\$29,481,487	\$290.32	\$134.17	\$424.48	\$21,309,223	\$9,423,176	\$30,732,399	\$306.82	\$135.68	\$442.49
Feb-16	69,976	\$20,750,743	\$9,275,027	\$30,025,770	\$296.54	\$132.55	\$429.09	\$21,932,043	\$9,310,092	\$31,242,135	\$313.42	\$133.05	\$446.47
Mar-16	70,523	\$22,254,766	\$10,617,738	\$32,872,505	\$315.57	\$150.56	\$466.12	\$23,522,268	\$10,646,763	\$34,169,031	\$333.54	\$150.97	\$484.51
Apr-16	70,450	\$19,521,863	\$9,198,683	\$28,720,546	\$277.10	\$130.57	\$407.67	\$20,623,570	\$9,225,442	\$29,849,011	\$292.74	\$130.95	\$423.69
May-16	70,471	\$19,467,870	\$9,653,820	\$29,121,690	\$276.25	\$136.99	\$413.24	\$20,606,552	\$9,676,609	\$30,283,161	\$292.41	\$137.31	\$429.73
Jun-16	70,607	\$21,489,648	\$10,020,303	\$31,509,951	\$304.36	\$141.92	\$446.27	\$22,728,689	\$10,041,046	\$32,769,735	\$321.90	\$142.21	\$464.11
Jul-16	70,821	\$20,260,650	\$8,960,684	\$29,221,334	\$286.08	\$126.53	\$412.61	\$21,397,627	\$8,962,949	\$30,360,576	\$302.14	\$126.56	\$428.69
Aug-16	70,910	\$21,733,044	\$10,132,253	\$31,865,297	\$306.49	\$142.89	\$449.38	\$22,936,757	\$10,142,776	\$33,079,533	\$323.46	\$143.04	\$466.50
Sep-16	71,037	\$22,156,553	\$10,185,398	\$32,341,951	\$311.90	\$143.38	\$455.28	\$23,376,661	\$10,190,482	\$33,567,143	\$329.08	\$143.45	\$472.53
Oct-16	71,211	\$21,065,430	\$10,307,392	\$31,372,823	\$295.82	\$144.74	\$440.56	\$22,052,826	\$10,315,727	\$32,368,553	\$309.68	\$144.86	\$454.54
Nov-16	71,283	\$22,884,571	\$10,897,037	\$33,781,608	\$321.04	\$152.87	\$473.91	\$23,952,831	\$10,884,023	\$34,836,854	\$336.02	\$152.69	\$488.71
Dec-16	71,339	\$23,652,117	\$10,810,601	\$34,462,717	\$331.55	\$151.54	\$483.08	\$24,750,620	\$10,798,237	\$35,548,857	\$346.94	\$151.37	\$498.31
Jan-17	69,561	\$21,890,208	\$10,399,903	\$32,290,112	\$314.69	\$149.51	\$464.20	\$22,419,428	\$10,568,197	\$32,987,625	\$322.30	\$151.93	\$474.23
Feb-17	69,874	\$20,188,505	\$9,255,300	\$29,443,805	\$288.93	\$132.46	\$421.38	\$20,699,274	\$9,320,473	\$30,019,747	\$296.24	\$133.39	\$429.63
Mar-17	69,644	\$22,169,461	\$10,586,728	\$32,756,189	\$318.33	\$152.01	\$470.34	\$22,722,893	\$10,656,463	\$33,379,355	\$326.27	\$153.01	\$479.29
Apr-17	69,292	\$19,248,376	\$9,234,178	\$28,482,553	\$277.79	\$133.26	\$411.05	\$19,720,513	\$9,291,496	\$29,012,009	\$284.60	\$134.09	\$418.69
May-17	68,904	\$21,958,142	\$10,615,663	\$32,573,804	\$318.68	\$154.06	\$472.74	\$22,482,843	\$10,678,239	\$33,161,082	\$326.29	\$154.97	\$481.26
Jun-17	68,586	\$21,356,230	\$10,006,985	\$31,363,215	\$311.38	\$145.90	\$457.28	\$21,824,825	\$10,061,431	\$31,886,256	\$318.21	\$146.70	\$464.91
Jul-17	68,259	\$20,801,219	\$9,101,126	\$29,902,345	\$304.74	\$133.33	\$438.07	\$21,137,726	\$9,117,993	\$30,255,719	\$309.67	\$133.58	\$443.25
Aug-17	67,932	\$21,168,922	\$9,984,715	\$31,153,636	\$311.62	\$146.98	\$458.60	\$21,526,639	\$9,998,969	\$31,525,608	\$316.89	\$147.19	\$464.08
Sep-17	67,540	\$20,881,218	\$9,514,931	\$30,396,149	\$309.17	\$140.88	\$450.05	\$21,196,010	\$9,525,059	\$30,721,069	\$313.83	\$141.03	\$454.86
Oct-17	67,184	\$23,836,304	\$10,859,211	\$34,695,514	\$354.79	\$161.63	\$516.43	\$23,858,585	\$10,867,257	\$34,725,842	\$355.12	\$161.75	\$516.88
Nov-17	66,853	\$21,893,003	\$10,485,137	\$32,378,140	\$327.48	\$156.84	\$484.32	\$21,903,511	\$10,489,064	\$32,392,575	\$327.64	\$156.90	\$484.53
Dec-17	66,195	\$21,992,911	\$9,678,847	\$31,671,759	\$332.24	\$146.22	\$478.46	\$21,992,911	\$9,678,847	\$31,671,759	\$332.24	\$146.22	\$478.46
CY 2015	824,416	\$233,025,521	\$111,133,519	\$344,159,039	\$282.66	\$134.80	\$417.46	\$255,563,972	\$112,969,686	\$368,533,658	\$309.99	\$137.03	\$447.02
CY 2016	848,081	\$255,400,525	\$119,377,154	\$374,777,679	\$301.15	\$140.76	\$441.91	\$269,189,668	\$119,617,321	\$388,806,989	\$317.41	\$141.04	\$458.46
CY 2017	819,824	\$257,384,498	\$119,722,723	\$377,107,221	\$313.95	\$146.03	\$459.99	\$261,485,158	\$120,253,489	\$381,738,647	\$318.95	\$146.68	\$465.63

 CY2016 / CY 2015 Annual Increase
 5.9%
 2.4%
 2,9%
 2.6%

 CY2017 / CY 2016 Annual Increase
 4.1%
 0.5%
 4.0%
 1.6%

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

					Adjustments	for Benefits, A	ging and Frauc	d Waste and Ab	use Programs			
Month	Membership	Paid to Allowed Ratio	Induced Utilization	Normalized Induced Utilization	Average Age/Gender Factor	Normalized Age/Gender Factor	FWA Factor	Normalized FWA Factor	Total Normalized Factor	Facility PMPM	Profesional PMPM	Total PMPM
Jan-15	68,167	82.5%	1.096	1.004	1.245	1.020	1.003	0.997	1.020	\$321.55	\$139.18	\$460.73
Feb-15	68,581	82.5%	1.096	1.004	1.245	1.020	1.003	0.997	1.020	\$277.33	\$124.43	\$401.76
Mar-15	69,902	82.7%	1.097	1.003	1.245	1.020	1.003	0.997	1.019	\$319.99	\$143.71	\$463.71
Apr-15	70,062	82.8%	1.098	1.003	1.247	1.018	1.003	0.997	1.017	\$319.78	\$142.42	\$462.20
May-15	69,425	82.9%	1.099	1.002	1.249	1.016	1.003	0.997	1.014	\$298.15	\$136.29	\$434.44
Jun-15	69,428	83.0%	1.099	1.001	1.251	1.014	1.003	0.997	1.012	\$326.83	\$142.43	\$469.26
Jul-15	68,915	83.2%	1.100	1.000	1.252	1.013	1.003	0.997	1.010	\$321.02	\$140.44	\$461.47
Aug-15	68,414	83.3%	1.101	1.000	1.253	1.013	1.003	0.997	1.009	\$289.13	\$127.33	\$416.47
Sep-15	68,104	83.4%	1.102	0.999	1.256	1.011	1.003	0.997	1.006	\$328.14	\$138.63	\$466.76
Oct-15	68,048	83.4%	1.102	0.999	1.257	1.010	1.003	0.997	1.005	\$317.73	\$144.83	\$462.56
Nov-15	67,698	83.5%	1.102	0.998	1.257	1.009	1.003	0.997	1.004	\$322.13	\$137.76	\$459.88
Dec-15	67,672	83.4%	1.102	0.999	1.259	1.008	1.003	0.997	1.004	\$321.68	\$146.07	\$467.76
Jan-16	69,453	83.2%	1.101	1.000	1.253	1.013	1.001	0.999	1.012	\$310.51	\$137.31	\$447.83
Feb-16	69,976	83.2%	1.100	1.000	1.253	1.013	1.001	0.999	1.012	\$317.33	\$134.71	\$452.04
Mar-16	70,523	83.2%	1.100	1.000	1.252	1.013	1.001	0.999	1.013	\$337.96	\$152.97	\$490.93
Apr-16	70,450	83.1%	1.100	1.001	1.253	1.013	1.001	0.999	1.013	\$296.62	\$132.69	\$429.31
May-16	70,471	83.1%	1.099	1.001	1.254	1.012	1.001	0.999	1.013	\$296.12	\$139.05	\$435.17
Jun-16	70,607	83.0%	1.099	1.001	1.257	1.010	1.001	0.999	1.010	\$325.28	\$143.70	\$468.98
Jul-16	70,821	83.1%	1.099	1.001	1.259	1.008	1.001	0.999	1.009	\$304.73	\$127.64	\$432.38
Aug-16	70,910	83.1%	1.100	1.001	1.259	1.008	1.001	0.999	1.008	\$325.92	\$144.12	\$470.04
Sep-16	71,037	83.2%	1.100	1.000	1.261	1.007	1.001	0.999	1.006	\$331.13	\$144.35	\$475.47
Oct-16	71,211	83.3%	1.101	1.000	1.262	1.006	1.001	0.999	1.005	\$311.22	\$145.58	\$456.80
Nov-16	71,283	83.4%	1.101	0.999	1.262	1.005	1.001	0.999	1.004	\$337.35	\$153.29	\$490.64
Dec-16	71,339	83.5%	1.102	0.998	1.265	1.003	1.001	0.999	1.001	\$347.31	\$151.53	\$498.84
Jan-17	69,561	83.4%	1.101	0.999	1.265	1.004	1.000	1.000	1.003	\$323.16	\$152.33	\$475.49
Feb-17	69,874	83.3%	1.101	0.999	1.264	1.004	1.000	1.000	1.003	\$297.17	\$133.81	\$430.97
Mar-17	69,644	83.3%	1.101	1.000	1.265	1.003	1.000	1.000	1.003	\$327.24	\$153.47	\$480.71
Apr-17	69,292	83.3%	1.101	1.000	1.265	1.003	1.000	1.000	1.003	\$285.43	\$134.48	\$419.91
May-17	68,904	83.3%	1.101	1.000	1.267	1.002	1.000	1.000	1.002	\$326.83	\$155.23	\$482.06
Jun-17	68,586	83.3%	1.101	0.999	1.268	1.001	1.000	1.000	1.001	\$318.42	\$146.79	\$465.21
Jul-17	68,259	83.4%	1.101	0.999	1.267	1.001	1.000	1.000	1.001	\$309.85	\$133.66	\$443.50
Aug-17	67,932	83.3%	1.101	0.999	1.267	1.002	1.000	1.000	1.001	\$317.22	\$147.35	\$464.57
Sep-17	67,540	83.2%	1.100	1.000	1.267	1.002	1.000	1.000	1.002	\$314.35	\$141.26	\$455.61
Oct-17	67,184	83.3%	1.101	1.000	1.268	1.001	1.000	1.000	1.001	\$355.41	\$161.89	\$517.30
Nov-17	66,853	83.2%	1.100	1.000	1.268	1.001	1.000	1.000	1.001	\$327.81	\$156.98	\$484.79
Dec-17	66,195	83.2%	1.100	1.000	1.269	1.000	1.000	1.000	1.000	\$332.24	\$146.22	\$478.46
CY 2015	824,416		_	•	•	•	•	•	•	\$313.62	\$138.63	\$452.25
CY 2016	848,081									\$320.18	\$142.28	\$462.45
CY 2017	819,824									\$319.44	\$146.91	\$466.35

CY2016 / CY 2015 Annual Increase CY2017 / CY 2016 Annual Increase 2.1% 2.6% 2.3% -0.2% 3.3% 0.8%

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

			Original Claims -	Removing Claima	ints in Excess of	\$250.000		Adjusted Claims	- Normalized for (Contract Changes	- Removing Clair	nants in Exces	s of \$250,000
Month	Membership	Facility	Professional	Total	Facility PMPM	Profesional PMPM	Total PMPM	Facility	Professional	Total	Facility PMPM	Profesional PMPM	Total PMPM
Jan-15	68,106	\$17,698,025	\$8,850,850	\$26,548,876	\$259.86	\$129.96	\$389.82	\$19,477,622	\$9,013,305	\$28,490,926	\$285.99	\$132.34	\$418.33
Feb-15	68,519	\$15,725,178	\$7,942,183	\$23,667,361	\$229.50	\$115.91	\$345.41	\$17,364,616	\$8,095,334	\$25,459,950	\$253.43	\$118.15	\$371.58
Mar-15	69,837	\$18,088,070	\$9,421,391	\$27,509,460	\$259.00	\$134.91	\$393.91	\$19,949,338	\$9,609,655	\$29,558,993	\$285.66	\$137.60	\$423.26
Apr-15	69,997	\$18,215,844	\$9,313,991	\$27,529,835	\$260.24	\$133.06	\$393.30	\$20,079,513	\$9,498,373	\$29,577,886	\$286.86	\$135.70	\$422.56
May-15	69,359	\$16,652,885	\$8,844,362	\$25,497,247	\$240.10	\$127.52	\$367.61	\$18,320,006	\$9,002,830	\$27,322,836	\$264.13	\$129.80	\$393.93
Jun-15	69,361	\$18,081,448	\$9,330,887	\$27,412,336	\$260.69	\$134.53	\$395.21	\$19,901,398	\$9,485,814	\$29,387,212	\$286.92	\$136.76	\$423.68
Jul-15	68,847	\$17,629,362	\$9,023,425	\$26,652,787	\$256.07	\$131.06	\$387.13	\$19,299,436	\$9,166,524	\$28,465,959	\$280.32	\$133.14	\$413.47
Aug-15	68,348	\$15,806,064	\$8,215,393	\$24,021,457	\$231.26	\$120.20	\$351.46	\$17,297,320	\$8,344,842	\$25,642,162	\$253.08	\$122.09	\$375.17
Sep-15	68,038	\$17,566,093	\$8,942,412	\$26,508,505	\$258.18	\$131.43	\$389.61	\$19,241,445	\$9,072,973	\$28,314,418	\$282.80	\$133.35	\$416.16
Oct-15	67,984	\$17,235,767	\$9,283,298	\$26,519,065	\$253.53	\$136.55	\$390.08	\$18,719,515	\$9,417,693	\$28,137,208	\$275.35	\$138.53	\$413.88
Nov-15	67,637	\$16,761,585	\$8,761,600	\$25,523,185	\$247.82	\$129.54	\$377.36	\$18,210,705	\$8,875,724	\$27,086,428	\$269.24	\$131.23	\$400.47
Dec-15	67,613	\$18,532,775	\$9,525,390	\$28,058,165	\$274.10	\$140.88	\$414.98	\$20,064,448	\$9,638,747	\$29,703,195	\$296.75	\$142.56	\$439.31
Jan-16	69,385	\$18,367,494	\$9,110,997	\$27,478,491	\$264.72	\$131.31	\$396.03	\$19,401,652	\$9,218,361	\$28,620,012	\$279.62	\$132.86	\$412.48
Feb-16	69,908	\$18,630,050	\$9,084,168	\$27,714,218	\$266.49	\$129.94	\$396.44	\$19,678,308	\$9,120,371	\$28,798,679	\$281.49	\$130.46	\$411.95
Mar-16	70,456	\$20,484,953	\$10,417,669	\$30,902,622	\$290.75	\$147.86	\$438.61	\$21,644,930	\$10,447,462	\$32,092,391	\$307.21	\$148.28	\$455.50
Apr-16	70,383	\$17,859,167	\$9,020,893	\$26,880,060	\$253.74	\$128.17	\$381.91	\$18,852,951	\$9,049,908	\$27,902,859	\$267.86	\$128.58	\$396.44
May-16	70,404	\$17,502,081	\$9,407,676	\$26,909,757	\$248.59	\$133.62	\$382.22	\$18,516,931	\$9,432,086	\$27,949,016	\$263.01	\$133.97	\$396.98
Jun-16	70,540	\$19,334,377	\$9,847,573	\$29,181,950	\$274.09	\$139.60	\$413.69	\$20,444,485	\$9,868,779	\$30,313,265	\$289.83	\$139.90	\$429.73
Jul-16	70,755	\$17,912,956	\$8,719,925	\$26,632,881	\$253.17	\$123.24	\$376.41	\$18,920,097	\$8,725,166	\$27,645,262	\$267.40	\$123.32	\$390.72
Aug-16	70,844	\$19,325,713	\$9,854,240	\$29,179,953	\$272.79	\$139.10	\$411.89	\$20,385,560	\$9,864,707	\$30,250,267	\$287.75	\$139.25	\$427.00
Sep-16	70,970	\$18,574,314	\$9,705,686	\$28,280,000	\$261.72	\$136.76	\$398.48	\$19,591,708	\$9,711,199	\$29,302,907	\$276.06	\$136.84	\$412.89
Oct-16	71,146	\$18,732,623	\$9,891,021	\$28,623,644	\$263.30	\$139.02	\$402.32	\$19,605,084	\$9,899,876	\$29,504,961	\$275.56	\$139.15	\$414.71
Nov-16	71,218	\$20,285,987	\$10,345,690	\$30,631,677	\$284.84	\$145.27	\$430.11	\$21,217,532	\$10,336,913	\$31,554,445	\$297.92	\$145.14	\$443.07
Dec-16	71,277	\$20,550,944	\$10,505,891	\$31,056,835	\$288.33	\$147.40	\$435.72	\$21,478,672	\$10,503,422	\$31,982,094	\$301.34	\$147.36	\$448.70
Jan-17	69,490	\$19,909,289	\$10,182,837	\$30,092,125	\$286.51	\$146.54	\$433.04	\$20,406,437	\$10,349,590	\$30,756,028	\$293.66	\$148.94	\$442.60
Feb-17	69,802	\$18,214,979	\$9,055,037	\$27,270,016	\$260.95	\$129.72	\$390.68	\$18,675,546	\$9,117,795	\$27,793,340	\$267.55	\$130.62	\$398.17
Mar-17	69,572	\$20,043,057	\$10,375,251	\$30,418,307	\$288.09	\$149.13	\$437.22	\$20,532,704	\$10,442,767	\$30,975,471	\$295.13	\$150.10	\$445.23
Apr-17	69,220	\$17,265,229	\$9,033,121	\$26,298,349	\$249.43	\$130.50	\$379.92	\$17,683,158	\$9,087,426	\$26,770,584	\$255.46	\$131.28	\$386.75
May-17	68,831	\$19,975,109	\$10,428,381	\$30,403,490	\$290.21	\$151.51	\$441.71	\$20,455,252	\$10,488,296	\$30,943,547	\$297.18	\$152.38	\$449.56
Jun-17	68,513	\$18,809,353	\$9,757,495	\$28,566,848	\$274.54	\$142.42	\$416.96	\$19,226,920	\$9,809,278	\$29,036,198	\$280.63	\$143.17	\$423.81
Jul-17	68,188	\$17,893,311	\$8,812,556	\$26,705,867	\$262.41	\$129.24	\$391.65	\$18,197,448	\$8,828,817	\$27,026,265	\$266.87	\$129.48	\$396.35
Aug-17	67,861	\$19,136,874	\$9,730,292	\$28,867,166	\$282.00	\$143.39	\$425.39	\$19,470,062	\$9,744,143	\$29,214,205	\$286.91	\$143.59	\$430.50
Sep-17	67,472	\$18,100,285	\$9,321,731	\$27,422,017	\$268.26	\$138.16	\$406.42	\$18,397,429	\$9,331,539	\$27,728,968	\$272.67	\$138.30	\$410.97
Oct-17	67,118	\$20,668,777	\$10,609,497	\$31,278,274	\$307.95	\$158.07	\$466.02	\$20,686,286	\$10,617,256	\$31,303,542	\$308.21	\$158.19	\$466.40
Nov-17	66,790	\$19,751,641	\$10,244,038	\$29,995,679	\$295.73	\$153.38	\$449.10	\$19,760,113	\$10,247,878	\$30,007,990	\$295.85	\$153.43	\$449.29
Dec-17	66,135	\$19,893,854	\$9,553,543	\$29,447,398	\$300.81	\$144.46	\$445.26	\$19,893,854	\$9,553,543	\$29,447,398	\$300.81	\$144.46	\$445.26
CY 2015	823,646	\$207,993,097	\$107,455,181	\$315,448,278	\$252.53	\$130.46	\$382.99	\$227,925,361	\$109,221,813	\$337,147,174	\$276.73	\$132.61	\$409.34
CY 2016	847,286	\$227,560,659	\$115,911,429	\$343,472,088	\$268.58	\$136.80	\$405.38	\$239,737,909	\$116,178,248	\$355,916,157	\$282.95	\$137.12	\$420.07
CY 2017	818,992	\$229,661,757	\$117,103,778	\$346,765,535	\$280.42	\$142.99	\$423.41	\$233,385,209	\$117,618,327	\$351,003,537	\$284.97	\$143.61	\$428.58

 CY2016 / CY 2015 Annual Increase
 5.8%
 2.2%
 3.4%
 2.6%

 CY2017 / CY 2016 Annual Increase
 4.4%
 0.7%
 4.7%
 2.0%

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

Month Membership	Total PMPM \$426.89 \$379.10 \$431.50 \$429.78
Month Membership Attowed Ratio Utilization Factor Fact	\$426.89 \$379.10 \$431.50
Feb-15 68,519 82.5% 1.096 1.004 1.245 1.020 1.003 0.997 1.020 5258.56 5120.54	\$379.10 \$431.50
Mar-15	\$431.50
Apr-15 69,997 82.8% 1.098 1.003 1.247 1.018 1.003 0.997 1.017 \$291.76 \$138.02 May-15 69,359 82.9% 1.099 1.001 1.251 1.016 1.003 0.997 1.014 \$267.82 \$131.61 Jul-15 69,361 83.0% 1.099 1.001 1.251 1.014 1.003 0.997 1.012 \$290.40 \$138.41 Jul-15 68,847 83.2% 1.100 1.000 1.252 1.013 1.003 0.997 1.010 \$283.12 \$134.47 Aug-15 68,038 83.3% 1.101 1.000 1.253 1.013 1.003 0.997 1.009 \$255.44 \$123.23 Sep-15 68,038 83.4% 1.102 0.999 1.257 1.010 1.003 0.997 1.006 \$284.45 \$134.13 Oct-15 67,637 83.5% 1.102 0.999 1.257 1.010 1.003 0.997 1.004 <td></td>	
May-15	\$429.78
Jun-15 69,361 83,0% 1,099 1,001 1,251 1,014 1,003 0,997 1,012 5290,40 5138,41 Jul-15 68,847 83,2% 1,100 1,000 1,253 1,013 1,003 0,997 1,010 5283,12 5134,47 Aug-15 68,348 83,3% 1,101 1,000 1,253 1,013 1,003 0,997 1,000 5255,44 5123,23 Sep-15 68,038 83,4% 1,102 0,999 1,256 1,011 1,003 0,997 1,006 5284,45 5134,13 Oct-15 67,637 83,5% 1,102 0,999 1,257 1,010 1,003 0,997 1,005 5276,74 5139,22 Now-15 67,637 83,5% 1,102 0,999 1,257 1,009 1,003 0,997 1,004 5297,85 5131,77 Dec-15 67,613 83,4% 1,102 0,999 1,259 1,008 1,003 0,997 1,004 5297,85 5143,08 Jan-16 69,985 83,2% 1,100 1,000 1,253 1,013 1,001 0,999 1,012 5285,09 5134,46 Feb-16 69,908 83,2% 1,100 1,000 1,253 1,013 1,001 0,999 1,012 5285,00 5132,09 Mar-16 70,456 83,2% 1,100 1,000 1,252 1,013 1,001 0,999 1,012 5285,00 5132,09 Apr-16 70,383 83,1% 1,100 1,001 1,254 1,012 1,001 0,999 1,013 5211,28 5150,25 Jun-16 70,540 83,1% 1,009 1,001 1,257 1,010 1,001 0,999 1,013 5266,34 5135,67 Jun-16 70,540 83,1% 1,009 1,001 1,257 1,010 1,001 0,999 1,010 5292,87 5144,37 Jul-16 70,540 83,1% 1,009 1,001 1,257 1,010 1,001 0,999 1,009 5269,70 5124,37 Aug-16 70,844 83,1% 1,000 1,001 1,259 1,008 1,001 0,999 1,000 5277,77 5137,69 Oct-16 71,146 83,3% 1,101 1,000 1,262 1,005 1,001 0,999 1,005 5276,93 5130,84 Nov-16 71,278 83,4% 1,101 0,999 1,265 1,003 1,001 0,999 1,001 5294,44 5149,33 Feb-17 69,490 83,4% 1,101 0,999 1,265 1,004 1,000 1,000 1,003 5248,49 5140,30 Jan-17 69,490 83,3% 1,101 0,999 1,265 1,004 1,000 1,000 1,000 5208,39 5131,03	y
Jul-15 68,847 83,2% 1,100 1,000 1,252 1,013 1,003 0,997 1,010 5283,12 5134,47	\$399.43
Aug-15 68,348 83.3% 1.101 1.000 1.253 1.013 1.003 0.997 1.009 \$255.44 \$123.23 Sep-15 68,038 83.4% 1.102 0.999 1.257 1.010 1.003 0.997 1.006 \$284.45 \$134.13 Nov-15 67,637 83.5% 1.102 0.998 1.257 1.009 1.003 0.997 1.004 \$270.35 \$131.77 Dec-15 67,613 83.4% 1.102 0.998 1.257 1.009 1.003 0.997 1.004 \$270.35 \$131.77 Dec-15 67,613 83.4% 1.100 0.999 1.259 1.008 1.003 0.997 1.004 \$270.35 \$131.77 Dec-16 69,385 83.2% 1.100 1.000 1.253 1.013 1.001 0.999 1.012 \$282.99 \$132.46 Feb-16 69,908 83.2% 1.100 1.000 1.253 1.013 1.001 0.999 1.012 <td>\$428.81</td>	\$428.81
Sep-15 68,038 83,4% 1.102 0.999 1.256 1.011 1.003 0.997 1.006 \$284.45 \$134.13 Oct-15 67,637 83.5% 1.102 0.999 1.257 1.010 1.003 0.997 1.005 \$276.74 \$139.22 Oct-15 67,637 83.5% 1.102 0.998 1.257 1.009 1.003 0.997 1.004 \$270.35 \$131.77 Dec-15 67,613 83.4% 1.102 0.999 1.259 1.008 1.003 0.997 1.004 \$270.35 \$131.77 Dec-15 67,613 83.4% 1.102 0.999 1.259 1.008 1.003 0.997 1.004 \$297.85 \$143.08 Jan-16 69,385 83.2% 1.100 1.000 1.253 1.013 1.001 0.999 1.012 \$282.99 \$134.46 Feb-16 69,908 83.2% 1.100 1.000 1.253 1.013 1.001 0.999 1.012 \$285.00 \$132.09 Mar-16 70,456 83.2% 1.100 1.000 1.252 1.013 1.001 0.999 1.013 \$311.28 \$150.25 Apr-16 70,383 83.1% 1.009 1.001 1.254 1.012 1.001 0.999 1.013 \$271.41 \$130.29 May-16 70,404 83.1% 1.009 1.001 1.254 1.012 1.001 0.999 1.013 \$266.34 \$135.67 Jun-16 70,540 83.0% 1.099 1.001 1.257 1.010 1.001 0.999 1.010 \$269.28 \$141.37 Jul-16 70,755 83.1% 1.009 1.001 1.259 1.008 1.001 0.999 1.009 \$269.70 \$124.37 Aug-16 70,844 83.1% 1.100 1.001 1.259 1.008 1.001 0.999 1.008 \$289.94 \$140.30 Sep-16 70,970 83.2% 1.100 1.000 1.261 1.007 1.001 0.999 1.006 \$277.77 \$137.69 Oct-16 71,146 83.3% 1.101 1.000 1.262 1.006 1.001 0.999 1.005 \$276.93 \$139.84 Nov-16 71,278 83.4% 1.101 0.999 1.265 1.003 1.001 0.999 1.001 \$294.44 \$149.33 Feb-17 69,490 83.4% 1.101 0.999 1.265 1.004 1.000 1.000 1.003 \$226.39 \$131.03 Jan-17 69,490 83.3% 1.101 0.999 1.265 1.004 1.000 1.000 1.003 \$226.39 \$131.03 Jan-17 69,490 83.3% 1.101 0.999 1.265 1.004 1.000 1.000 1.003 \$226.39 \$131.03 Jan-17 69,490 83.3% 1.101 0.999 1.265 1.004 1.000 1.	\$417.60
Oct-15 67,984 83.4% 1.102 0.999 1.257 1.010 1.003 0.997 1.005 \$276.74 \$139.22 Nov-15 67,637 83.5% 1.102 0.998 1.257 1.009 1.003 0.997 1.004 \$270.35 \$131.77 Dec-15 67,613 83.4% 1.102 0.999 1.259 1.008 1.003 0.997 1.004 \$277.85 \$131.77 Jan-16 69,385 83.2% 1.101 1.000 1.253 1.013 1.001 0.999 1.012 \$282.99 \$134.46 Feb-16 69,908 83.2% 1.100 1.000 1.253 1.013 1.001 0.999 1.012 \$285.00 \$132.09 Mar-16 70,456 83.2% 1.100 1.000 1.253 1.013 1.001 0.999 1.013 \$21.00 Apr-16 70,383 83.1% 1.000 1.0254 1.012 1.001 0.999 1.013 \$266.34 \$130.26<	\$378.67
Nov-15 67,637 83.5% 1.102 0.998 1.257 1.009 1.003 0.997 1.004 \$270.35 \$131.77 Dec-15 67,613 83.4% 1.100 0.999 1.259 1.008 1.003 0.997 1.004 \$297.85 \$143.08 Jan-16 69,385 83.2% 1.100 1.000 1.253 1.013 1.001 0.999 1.012 \$282.99 \$134.46 Feb-16 69,908 83.2% 1.100 1.000 1.253 1.013 1.001 0.999 1.012 \$282.99 \$134.46 Apr-16 70,456 83.2% 1.100 1.000 1.252 1.013 1.001 0.999 1.013 \$311.28 \$150.25 Apr-16 70,456 83.1% 1.100 1.001 1.253 1.013 1.001 0.999 1.013 \$311.28 \$150.25 Apr-16 70,404 83.1% 1.099 1.001 1.253 1.01 0.999 1.013 \$266.34 </td <td>\$418.58</td>	\$418.58
Dec-15 67,613 83.4% 1.102 0.999 1.259 1.008 1.003 0.997 1.004 \$297.85 \$143.08 Jan-16 69,908 83.2% 1.101 1.000 1.253 1.013 1.001 0.999 1.012 \$282.99 \$134.46 Feb-16 69,908 83.2% 1.100 1.000 1.253 1.013 1.001 0.999 1.012 \$285.00 \$132.09 Mar-16 70,456 83.2% 1.100 1.000 1.252 1.013 1.001 0.999 1.013 \$285.00 \$132.09 Apr-16 70,383 83.1% 1.000 1.001 1.253 1.013 1.001 0.999 1.013 \$311.28 \$150.25 Apr-16 70,383 83.1% 1.009 1.001 1.254 1.012 1.001 0.999 1.013 \$271.41 \$130.29 May-16 70,404 83.1% 1.099 1.001 1.254 1.012 1.001 0.999 1.013 \$266.34 \$135.67 Jun-16 70,540 83.0% 1.099 1.001 1.257 1.010 1.001 0.999 1.010 \$262.87 \$141.37 Jul-16 70,755 83.1% 1.099 1.001 1.259 1.008 1.001 0.999 1.009 \$269.70 \$124.37 Aug-16 70,844 83.1% 1.100 1.001 1.259 1.008 1.001 0.999 1.008 \$289.94 \$140.30 Sep-16 70,970 83.2% 1.100 1.000 1.261 1.007 1.001 0.999 1.006 \$277.77 \$137.69 Oct-16 71,146 83.3% 1.101 1.000 1.262 1.006 1.001 0.999 1.005 \$276.93 \$139.84 Nov-16 71,278 83.4% 1.101 0.999 1.265 1.003 1.001 0.999 1.001 \$299.10 \$145.75 Dec-16 71,277 83.5% 1.102 0.998 1.265 1.003 1.001 0.999 1.001 \$294.44 \$149.33 Feb-17 69,490 83.4% 1.101 0.999 1.264 1.004 1.000 1.000 1.003 \$2268.39 \$131.03	\$415.96
Jan-16 69,385 83.2% 1.101 1.000 1.253 1.013 1.001 0.999 1.012 \$282.99 \$134.46 Feb-16 69,908 83.2% 1.100 1.000 1.253 1.013 1.001 0.999 1.012 \$285.00 \$132.09 Mar-16 70,456 83.2% 1.100 1.000 1.252 1.013 1.001 0.999 1.013 \$311.28 \$150.25 \$150.25 Apr-16 70,383 83.1% 1.100 1.001 1.253 1.013 1.001 0.999 1.013 \$271.41 \$130.29 May-16 70,404 83.1% 1.099 1.001 1.254 1.012 1.001 0.999 1.013 \$271.41 \$130.29 May-16 70,540 83.0% 1.099 1.001 1.254 1.012 1.001 0.999 1.013 \$266.34 \$135.67 Jul-16 70,755 83.1% 1.099 1.001 1.259 1.008 1.001 0.999 1.010 \$229.87 \$141.37 May-16 70,844 83.1% 1.100 1.001 1.259 1.008 1.001 0.999 1.008 \$289.94 \$140.30 \$59.16 70,970 83.2% 1.100 1.001 1.259 1.008 1.001 0.999 1.008 \$289.94 \$140.30 \$59.16 70,970 83.2% 1.100 1.000 1.261 1.007 1.001 0.999 1.006 \$277.77 \$137.69 \$0.006 1.001 0.999 1.006 \$277.77 \$137.69 \$0.006 1.001 0.999 1.004 \$299.10 \$145.72 \$0.006 71,218 83.4% 1.101 0.999 1.262 1.005 1.001 0.999 1.001 \$299.10 \$145.72 \$0.006 71,277 83.5% 1.100 0.999 1.265 1.003 1.001 0.999 1.001 \$294.44 \$149.33 \$150.17 \$0.490 83.4% 1.101 0.999 1.265 1.004 1.000 1.000 1.003 \$2268.39 \$131.03 \$131.03 \$131.03 \$130.03 \$131.03	\$402.12
Feb-16 69,908 83.2% 1.100 1.000 1.253 1.013 1.001 0.999 1.012 \$285.00 \$132.09 Mar-16 70,456 83.2% 1.100 1.001 1.253 1.013 1.001 0.999 1.013 \$311.28 \$150.25 Apr-16 70,404 83.1% 1.009 1.001 1.253 1.013 1.001 0.999 1.013 \$271.41 \$130.29 May-16 70,404 83.1% 1.099 1.001 1.254 1.012 1.001 0.999 1.013 \$266.34 \$135.67 Jul-16 70,540 83.0% 1.099 1.001 1.257 1.010 1.001 0.999 1.001 \$262.87 \$141.37 Jul-16 70,755 83.1% 1.099 1.001 1.259 1.008 1.001 0.999 1.000 \$269.70 \$124.37 Aug-16 70,844 83.1% 1.100 1.001 1.259 1.008 1.001 0.999 1.008 <td>\$440.93</td>	\$440.93
Mar-16	\$417.45
Apr-16 70,383 83.1% 1.100 1.001 1.253 1.013 1.001 0.999 1.013 \$271.41 \$130.29 May-16 70,7404 83.1% 1.099 1.001 1.254 1.012 1.001 0.999 1.013 \$266.34 \$135.67 Jun-16 70,540 83.0% 1.099 1.001 1.257 1.010 1.001 0.999 1.010 \$292.87 \$141.37 Jul-16 70,755 83.1% 1.099 1.001 1.259 1.008 1.001 0.999 1.008 \$269.70 \$124.37 Aug-16 70,844 83.1% 1.100 1.001 1.259 1.008 1.001 0.999 1.008 \$289.94 \$140.30 Sep-16 70,970 83.2% 1.100 1.000 1.261 1.007 1.001 0.999 1.006 \$277.77 \$137.69 Oct-16 71,146 83.3% 1.101 1.000 1.262 1.005 1.001 0.999 1.004 </td <td>\$417.09</td>	\$417.09
May-16 70,404 83.1% 1.099 1.001 1.254 1.012 1.001 0.999 1.013 \$266.34 \$135.67 Jun-16 70,755 83.1% 1.099 1.001 1.257 1.010 0.999 1.010 \$292.87 \$141.37 Jul-16 70,755 83.1% 1.099 1.001 1.259 1.008 1.001 0.999 1.009 \$269.70 \$124.37 Aug-16 70,844 83.1% 1.100 1.001 1.259 1.008 1.001 0.999 1.008 \$289.94 \$140.30 Sep-16 70,970 83.2% 1.100 1.001 1.261 1.007 1.001 0.999 1.006 \$277.77 \$37.69 Oc-1 6 71,218 83.4% 1.101 0.099 1.262 1.006 1.001 0.999 1.005 \$276.93 \$139.84 Nov-16 71,218 83.4% 1.101 0.999 1.262 1.005 1.001 0.999 1.004 \$299.10 </td <td>\$461.53</td>	\$461.53
Jun-16 70,540 83.0% 1.099 1.001 1.257 1.010 1.001 0.999 1.010 \$292.87 \$141.37 Jul-16 70,755 83.1% 1.099 1.001 1.259 1.008 1.001 0.999 1.009 \$269.70 \$124.37 Aug-16 70,844 83.1% 1.100 1.001 1.259 1.008 1.001 0.999 1.008 \$289.94 \$140.30 Sep-16 70,970 83.2% 1.100 1.000 1.261 1.007 1.001 0.999 1.006 \$277.77 \$137.69 Oct-16 71,146 83.3% 1.101 1.000 1.262 1.006 1.001 0.999 1.005 \$276.93 \$139.84 Nov-16 71,218 83.4% 1.101 0.999 1.262 1.005 1.001 0.999 1.004 \$299.10 \$145.72 Dec-16 71,277 83.5% 1.102 0.998 1.265 1.003 1.001 0.999 1.001 <td>\$401.70</td>	\$401.70
Jul-16	\$402.01
Aug-16 70,844 83.1% 1.100 1.001 1.259 1.008 1.001 0.999 1.008 \$289.94 \$140.30 Sep-16 70,970 83.2% 1.100 1.000 1.261 1.001 0.999 1.006 \$277.77 \$137.69 Oct-16 71,146 83.3% 1.101 1.000 1.262 1.006 1.001 0.999 1.005 \$276.93 \$139.84 Nov-16 71,218 83.4% 1.101 0.999 1.262 1.005 1.001 0.999 1.004 \$299.10 \$145.72 Dec-16 71,277 83.5% 1.102 0.998 1.265 1.003 1.001 0.999 1.001 \$301.66 \$147.52 Jan-17 69,490 83.4% 1.101 0.999 1.265 1.004 1.000 1.000 1.003 \$294.44 \$149.33 Feb-17 69,802 83.3% 1.101 0.999 1.264 1.004 1.000 1.000 1.003 \$268.39<	\$434.24
Sep-16 70,970 83.2% 1.100 1.000 1.261 1.007 1.001 0.999 1.006 \$277.77 \$137.69 Oct-16 71,146 83.3% 1.101 1.000 1.262 1.006 1.001 0.999 1.005 \$276.93 \$139.84 Nov-16 71,218 83.4% 1.101 0.999 1.262 1.005 1.001 0.999 1.004 \$299.10 \$145.72 Dec-16 71,277 83.5% 1.102 0.998 1.265 1.003 1.001 0.999 1.001 \$301.66 \$147.52 Jan-17 69,490 83.4% 1.101 0.999 1.264 1.004 1.000 1.000 1.003 \$294.44 \$149.33 Feb-17 69,802 83.3% 1.101 0.999 1.264 1.004 1.000 1.000 1.003 \$268.39 \$131.03	\$394.07
Oct-16 71,146 83.3% 1.101 1.000 1.262 1.006 1.001 0.999 1.005 \$276.93 \$139.84 Nov-16 71,218 83.4% 1.101 0.999 1.262 1.005 1.001 0.999 1.004 \$299.10 \$145.72 Dec-16 71,277 83.5% 1.102 0.998 1.265 1.003 1.001 0.999 1.001 \$301.66 \$147.52 Jan-17 69,490 83.4% 1.101 0.999 1.265 1.004 1.000 1.000 \$294.44 \$149.93 Feb-17 69,802 83.3% 1.101 0.999 1.264 1.004 1.000 1.000 1.003 \$268.39 \$131.03	\$430.24
Nov-16 71,218 83.4% 1.101 0.999 1.262 1.005 1.001 0.999 1.004 \$299.10 \$145.72 Dec-16 71,277 83.5% 1.102 0.998 1.265 1.003 1.001 0.999 1.001 \$301.66 \$147.52 Jan-17 69,490 83.4% 1.101 0.999 1.265 1.004 1.000 1.000 1.003 \$294.44 \$149.33 Feb-17 69,802 83.3% 1.101 0.999 1.264 1.004 1.000 1.000 1.003 \$268.39 \$131.03	\$415.46
Dec-16 71,277 83.5% 1.102 0.998 1.265 1.003 1.001 0.999 1.001 \$301.66 \$147.52 Jan-17 69,490 83.4% 1.101 0.999 1.265 1.004 1.000 1.000 1.003 \$294.44 \$149.33 Feb-17 69,802 83.3% 1.101 0.999 1.264 1.004 1.000 1.000 1.003 \$268.39 \$131.03	\$416.76
Jan-17 69,490 83.4% 1.101 0.999 1.265 1.004 1.000 1.000 1.003 \$294.44 \$149.33 Feb-17 69,802 83.3% 1.101 0.999 1.264 1.004 1.000 1.000 1.003 \$268.39 \$131.03	\$444.82
Feb-17 69,802 83.3% 1.101 0.999 1.264 1.004 1.000 1.000 1.003 \$268.39 \$131.03	\$449.18
	\$443.77
	\$399.42
Mar-17 69,572 83.3% 1.101 1.000 1.265 1.003 1.000 1.000 1.003 \$296.01 \$150.55	\$446.55
Apr-17 69,220 83.3% 1.101 1.000 1.265 1.003 1.000 1.000 1.003 \$256.20 \$131.66	\$387.87
May-17 68,831 83.3% 1.101 1.000 1.267 1.002 1.000 1.000 1.002 \$297.67 \$152.63	\$450.30
Jun-17 68,513 83.3% 1.101 0.999 1.268 1.001 1.000 1.000 1.001 \$280.81 \$143.27	\$424.08
Jul-17 68,188 83.4% 1.101 0.999 1.267 1.001 1.000 1.000 1.001 \$267.02 \$129.55	\$396.57
Aug-17 67,861 83.3% 1.101 0.999 1.267 1.002 1.000 1.000 1.001 \$287.21 \$143.74	\$430.95
Sep-17 67,472 83.2% 1.100 1.000 1.267 1.002 1.000 1.000 1.000 \$273.12 \$138.53	\$411.65
Oct-17 67,118 83.3% 1.101 1.000 1.268 1.001 1.000 1.000 1.001 \$308.46 \$158.32	\$466.78
Nov-17 66,790 83.2% 1.100 1.000 1.268 1.001 1.000 1.000 1.001 \$296.01 \$153.51	\$449.52
Dec-17 66,135 83.2% 1.100 1.000 1.269 1.000 1.000 1.000 1.000 \$300.81 \$144.46	\$445.26
CY 2015 823,646 5279.99 5134.16	\$414.15
CY 2016 847,286 \$285,44 \$138.32	\$423.75
CY 2017 818,992 \$285.41 \$143.84	\$429.24

CY2016 / CY 2015 Annual Increase CY2017 / CY 2016 Annual Increase 1.9% 3.1% 2.3% 0.0% 4.0% 1.3%

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

	Regressi	on on Adjusted PMPM - :	36 Months	Regressi	on on Adjusted PMPM - 2	4 Months
Month	Facility	Professional	Total	Facility	Professional	Total
Jan-15	\$278.40	\$131.25	\$409.62	\$278.86	\$128.94	\$407.68
Feb-15	\$278.68	\$131.66	\$410.33	\$279.13	\$129.43	\$408.46
Mar-15	\$278.93	\$132.03	\$410.96	\$279.37	\$129.88	\$409.16
Apr-15	\$279.22	\$132.45	\$411.66	\$279.64	\$130.38	\$409.94
May-15	\$279.49	\$132.85	\$412.34	\$279.90	\$130.86	\$410.70
Jun-15	\$279.77	\$133.27	\$413.05	\$280.17	\$131.36	\$411.48
Jul-15	\$280.04	\$133.67	\$413.73	\$280.43	\$131.85	\$412.24
Aug-15	\$280.33	\$134.09	\$414.44	\$280.70	\$132.35	\$413.02
Sep-15	\$280.61	\$134.51	\$415.15	\$280.97	\$132.86	\$413.81
Oct-15	\$280.88	\$134.92	\$415.84	\$281.23	\$133.35	\$414.57
Nov-15	\$281.17	\$135.35	\$416.55	\$281.50	\$133.86	\$415.36
Dec-15	\$281.44	\$135.76	\$417.24	\$281.76	\$134.36	\$416.13
Jan-16	\$281.73	\$136.19	\$417.95	\$282.03	\$134.87	\$416.92
Feb-16	\$282.01	\$136.61	\$418.67	\$282.30	\$135.39	\$417.71
Mar-16	\$282.28	\$137.02	\$419.34	\$282.55	\$135.88	\$418.46
Apr-16	\$282.56	\$137.45	\$420.06	\$282.82	\$136.40	\$419.25
May-16	\$282.84	\$137.86	\$420.75	\$283.09	\$136.90	\$420.03
Jun-16	\$283.12	\$138.30	\$420.73	\$283.36	\$137.43	\$420.83
Jul-16	\$283.40	\$138.72	\$422.17	\$283.62	\$137.94	\$420.63
Aug-16	\$283.69	\$139.15	\$422.17	\$283.89	\$137.94	\$421.60
Sep-16	\$283.97	\$139.15	\$423.61	\$284.16	\$138.99	\$423.21
Sep-16 Oct-16	\$283.97 \$284.25	\$139.59	\$423.61	\$284.43	\$138.99 \$139.51	\$423.21 \$423.99
Nov-16	\$284.25 \$284.54	\$140.01	\$425.04	\$284.70	\$139.51	\$423.99
Dec-16	\$284.82	\$140.45	\$425.04 \$425.75	\$284.70 \$284.96	\$140.04 \$140.56	\$425.58
Jan-17	\$285.10	\$140.88	\$425.75	\$284.96	\$140.56	\$425.58
Feb-17	\$285.39	\$141.32	\$426.47	\$285.24 \$285.51	\$141.10	\$426.39
Mar-17	\$285.65	\$141.77	\$427.20	\$285.76	\$141.64	\$427.20
Mai - 17 Apr-17	\$285.65	\$142.17	\$427.86 \$428.60	\$285.76	\$142.13	\$427.94 \$428.75
	\$285.94 \$286.22			\$286.30	\$142.08	
May-17 Jun-17		\$143.05 \$143.50	\$429.31 \$430.04	\$286.57	\$143.21	\$429.54 \$430.36
	\$286.51					
Jul-17	\$286.79	\$143.94	\$430.75	\$286.84	\$144.29	\$431.15
Aug-17	\$287.08	\$144.39	\$431.49	\$287.11	\$144.84	\$431.97
Sep-17	\$287.37	\$144.84	\$432.23	\$287.39	\$145.40	\$432.80
Oct-17	\$287.65	\$145.28	\$432.94	\$287.66	\$145.93	\$433.59
Nov-17	\$287.94	\$145.74	\$433.68	\$287.93	\$146.49	\$434.42
Dec-17	\$288.22	\$146.18	\$434.40	\$288.20	\$147.04	\$435.22
Annual Trend	1.2%	3.8%	2.0%	1,1%	4.6%	2.3%

Fa	cility	Professional		T	Total		Facility		Professional		otal
1.000	70.929	1.000	1.870	1.000	40.401	1.000	76.114	1.000	0.725	1.000	30.960
0.000	1.153	0.000	1.231	0.000	1.148	0.000	2.183	0.000	2.414	0.000	2.196
0.041	0.051	0.265	0.055	0.109	0.051	0.016	0.053	0.178	0.058	0.061	0.053
1.443	34.000	12.232	34.000	4.177	34.000	0.366	22.000	4.764	22.000	1.425	22.000

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

						Ut	ilization Trend	Calculation -	36 Month Time	Series - Fac	ility			
					Damped Trer				Damped Trer					
			Holt-Winters' A	Multiplicative	Multipli	cative	Holt-Winter	s' Additive	Addit	ive	Damped Trend	Non-Seasonal	Double Exponen	tial Smoothing
Month	Membership	Adjusted PMPM	Monthly PMPM	Rolling 12 PMPM										
Jan-15	68106	\$291.84	\$291.84		\$291.84		\$291.84		\$291.84		\$291.84		\$291.84	
Feb-15	68519	\$258.56	\$258.56		\$258.56		\$258.56		\$258.56		\$258.56		\$258.56	
Mar-15	69837	\$291.22	\$291.22		\$291.22		\$291.22		\$291.22		\$291.22		\$291.22	
Apr-15	69997	\$291.76	\$291.76		\$291.76		\$291.76		\$291.76		\$291.76		\$291.76	
May-15	69359	\$267.82	\$267.82		\$267.82		\$267.82		\$267.82		\$267.82		\$267.82	
Jun-15	69361	\$290.40	\$290.40		\$290.40		\$290.40		\$290.40		\$290.40		\$290.40	
Jul-15	68847	\$283.12	\$283.12		\$283.12		\$283.12		\$283.12		\$283.12		\$283.12	
Aug-15 Sep-15	68348 68038	\$255.44 \$284.45	\$255.44 \$284.45											
Oct-15	67984	\$276.74	\$276.74		\$276.74		\$276.74		\$276.74		\$276.74		\$276.74	
Nov-15	67637	\$270.74	\$270.74		\$270.74		\$270.74		\$270.74		\$270.74		\$270.35	
Dec-15	67613	\$297.85	\$297.85	\$279.99	\$297.85	\$279.99	\$297.85	\$279.99	\$297.85	\$279.99	\$297.85	\$279.99	\$297.85	\$279.99
Jan-16	69385	\$282.99	\$282.99	\$279.27	\$282.99	\$279.27	\$282.99	\$279.27	\$282.99	\$279.27	\$282.99	\$279.27	\$282.99	\$279.27
Feb-16	69908	\$285.00	\$285.00	\$281.47	\$285.00	\$281.47	\$285.00	\$281.47	\$285.00	\$281.47	\$285.00	\$281.47	\$285.00	\$281.47
Mar-16	70456	\$311.28	\$311.28	\$283.18	\$311.28	\$283.18	\$311.28	\$283.18	\$311.28	\$283.18	\$311.28	\$283.18	\$311.28	\$283.18
Apr-16	70383	\$271.41	\$271.41	\$281.46	\$271.41	\$281.46	\$271.41	\$281.46	\$271.41	\$281.46	\$271.41	\$281.46	\$271.41	\$281.46
May-16	70404	\$266.34	\$266.34	\$281.31	\$266.34	\$281.31	\$266.34	\$281.31	\$266.34	\$281.31	\$266.34	\$281.31	\$266.34	\$281.31
Jun-16	70540	\$292.87	\$292.87	\$281.54	\$292.87	\$281.54	\$292.87	\$281.54	\$292.87	\$281.54	\$292.87	\$281.54	\$292.87	\$281.54
Jul-16	70755	\$269.70	\$269.70	\$280.40	\$269.70	\$280.40	\$269.70	\$280.40	\$269.70	\$280.40	\$269.70	\$280.40	\$269.70	\$280.40
Aug-16	70844	\$289.94	\$289.94	\$283.25	\$289.94	\$283.25	\$289.94	\$283.25	\$289.94	\$283.25	\$289.94	\$283.25	\$289.94	\$283.25
Sep-16	70970 71146	\$277.77	\$277.77	\$282.69	\$277.77	\$282.69	\$277.77	\$282.69	\$277.77	\$282.69	\$277.77	\$282.69	\$277.77	\$282.69
Oct-16 Nov-16	71146	\$276.93 \$299.10	\$276.93 \$299.10	\$282.69 \$285.06										
Dec-16	71277	\$301.66	\$301.66	\$285.44	\$301.66	\$285.44	\$301.66	\$285.44	\$301.66	\$285.44	\$301.66	\$285.44	\$301.66	\$285.44
Jan-17	69490	\$294.44	\$294.44	\$286.37	\$294.44	\$286.37	\$294.44	\$286.37	\$294.44	\$286.37	\$294.44	\$286.37	\$294.44	\$286.37
Feb-17	69802	\$268.39	\$268.39	\$285.01	\$268.39	\$285.01	\$268.39	\$285.01	\$268.39	\$285.01	\$268.39	\$285.01	\$268.39	\$285.01
Mar-17	69572	\$296.01	\$296.01	\$283.72	\$296.01	\$283.72	\$296.01	\$283.72	\$296.01	\$283.72	\$296.01	\$283.72	\$296.01	\$283.72
Apr-17	69220	\$256.20	\$256.20	\$282.49	\$256.20	\$282.49	\$256.20	\$282.49	\$256.20	\$282.49	\$256.20	\$282.49	\$256.20	\$282.49
May-17	68831	\$297.67	\$297.67	\$285.08	\$297.67	\$285.08	\$297.67	\$285.08	\$297.67	\$285.08	\$297.67	\$285.08	\$297.67	\$285.08
Jun-17	68513	\$280.81	\$280.81	\$284.08	\$280.81	\$284.08	\$280.81	\$284.08	\$280.81	\$284.08	\$280.81	\$284.08	\$280.81	\$284.08
Jul-17	68188	\$267.02	\$267.02	\$283.91	\$267.02	\$283.91	\$267.02	\$283.91	\$267.02	\$283.91	\$267.02	\$283.91	\$267.02	\$283.91
Aug-17	67861	\$287.21	\$287.21	\$283.66	\$287.21	\$283.66	\$287.21	\$283.66	\$287.21	\$283.66	\$287.21	\$283.66	\$287.21	\$283.66
Sep-17	67472	\$273.12	\$273.12	\$283.31	\$273.12	\$283.31	\$273.12	\$283.31	\$273.12	\$283.31	\$273.12	\$283.31	\$273.12	\$283.31
Oct-17	67118	\$308.46	\$308.46	\$285.90	\$308.46	\$285.90	\$308.46	\$285.90	\$308.46	\$285.90	\$308.46	\$285.90	\$308.46	\$285.90
Nov-17 Dec-17	66790 66135	\$296.01 \$300.81	\$296.01 \$300.81	\$285.58 \$285.41										
Jan-18	66135	\$300.01	\$294.67	\$285.39	\$294.65	\$285.39	\$294.58	\$285.38	\$294.58	\$285.38	\$285.51	\$284.64	\$286.44	\$284.72
Feb-18	66135		\$273.05	\$285.84	\$273.03	\$285.84	\$273.09	\$285.84	\$273.11	\$285.84	\$285.97	\$286.15	\$286.43	\$286.26
Mar-18	66135		\$300.98	\$286.21	\$300.95	\$286.20	\$300.78	\$286.19	\$300.81	\$286.19	\$286.30	\$285.31	\$286.43	\$285.44
Apr-18	66135		\$263.06	\$286.89	\$263.03	\$286.88	\$263.16	\$286.87	\$263.22	\$286.88	\$286.52	\$287.91	\$286.42	\$288.03
May-18	66135		\$293.19	\$286.48	\$293.17	\$286.47	\$293.18	\$286.47	\$293.11	\$286.47	\$286.68	\$286.98	\$286.42	\$287.07
Jun-18	66135		\$286.07	\$286.93	\$286.04	\$286.92	\$286.01	\$286.91	\$286.04	\$286.92	\$286.80	\$287.49	\$286.41	\$287.55
Jul-18	66135		\$270.92	\$287.30	\$270.89	\$287.29	\$271.02	\$287.29	\$271.05	\$287.30	\$286.87	\$289.19	\$286.41	\$289.21
Aug-18	66135		\$288.86	\$287.44	\$288.82	\$287.42	\$288.85	\$287.43	\$288.83	\$287.44	\$286.93	\$289.17	\$286.40	\$289.15
Sep-18	66135		\$277.33	\$287.82	\$277.30	\$287.80	\$277.41	\$287.81	\$277.43	\$287.82	\$286.97	\$290.35	\$286.40	\$290.28
Oct-18	66135		\$304.32	\$287.45	\$304.28	\$287.42	\$304.24	\$287.44	\$304.17	\$287.44	\$286.99	\$288.54	\$286.39	\$288.42
Nov-18	66135		\$298.25	\$287.63	\$298.20	\$287.60	\$298.15	\$287.61	\$298.13	\$287.61	\$287.01	\$287.78	\$286.39	\$287.61
Dec-18 Jan-19	66135 66135		\$303.90	\$287.88	\$303.85	\$287.85	\$303.72	\$287.85	\$303.72	\$287.85	\$287.03	\$286.63	\$286.38	\$286.41
Feb-19	66135		\$297.15 \$275.36	\$288.09 \$288.28	\$297.09 \$275.29	\$288.05 \$288.24	\$296.99 \$275.50	\$288.05 \$288.25	\$296.97 \$275.51	\$288.05 \$288.25	\$287.04 \$287.04	\$286.76 \$286.85	\$286.38 \$286.37	\$286.41 \$286.40
Mar-19	66135		\$303.52	\$288.49	\$303.44	\$288.45	\$303.19	\$288.45	\$303.19	\$288.45	\$287.04	\$286.91	\$286.37	\$286.40
Apr-19	66135		\$265.28	\$288.68	\$265.20	\$288.63	\$265.56	\$288.65	\$265.61	\$288.65	\$287.05	\$286.96	\$286.36	\$286.39
May-19	66135		\$295.66	\$288.89	\$295.58	\$288.83	\$295.59	\$288.85	\$295.50	\$288.85	\$287.05	\$286.99	\$286.36	\$286.39
Jun-19	66135		\$288.48	\$289.09	\$288.39	\$289.03	\$288.41	\$289.05	\$288.42	\$289.04	\$287.05	\$287.01	\$286.35	\$286.38
Jul-19	66135		\$273.20	\$289.28	\$273.11	\$289.21	\$273.43	\$289.25	\$273.42	\$289.24	\$287.06	\$287.02	\$286.35	\$286.38
Aug-19	66135		\$291.28	\$289.48	\$291.19	\$289.41	\$291.26	\$289.45	\$291.20	\$289.44	\$287.06	\$287.03	\$286.34	\$286.37
Sep-19	66135		\$279.66	\$289.67	\$279.57	\$289.60	\$279.81	\$289.65	\$279.80	\$289.64	\$287.06	\$287.04	\$286.34	\$286.37
Oct-19	66135		\$306.87	\$289.88	\$306.76	\$289.81	\$306.65	\$289.86	\$306.54	\$289.83	\$287.06	\$287.05	\$286.33	\$286.36
Nov-19	66135		\$300.75	\$290.09	\$300.64	\$290.01	\$300.56	\$290.06	\$300.50	\$290.03	\$287.06	\$287.05	\$286.33	\$286.36
Dec-19	66135		\$306.45	\$290.31	\$306.33	\$290.22	\$306.13	\$290.26	\$306.09	\$290.23	\$287.06	\$287.05	\$286.32	\$286.35

Annual Trend RMSE **0.85**% 16.71

0.84% 16.72

0.85% 16.71

0.84% 16.71

0.29% 15.57

0.17% 15.61

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

						He	ilization Trend	Calculation -	24 Month Time	Series - Fac	ility			
					Downed T.		ucion menu				,			
			Holt-Winters'	Multiplicative	Damped Trer Multipli		Holt-Winter	s' Additive	Damped Trer Addit		Damped Trend	Non-Seasonal	Double Exponen	tial Smoothing
Month	Membership	Adjusted PMPM	Monthly PMPM	Rolling 12 PMPM	Monthly PMPM	Rolling 12 PMPM	Monthly PMPM	Rolling 12 PMPM	Monthly PMPM	Rolling 12 PMPM	Monthly PMPM	Rolling 12 PMPM	Monthly PMPM	Rolling 12 PMPM
Jan-16	69385	\$282.99	\$282.99		\$282.99		\$282.99		\$282.99		\$282.99		\$282.99	
Feb-16	69908	\$285.00	\$285.00		\$285.00		\$285.00		\$285.00		\$285.00		\$285.00	
Mar-16	70456	\$311.28	\$311.28		\$311.28		\$311.28		\$311.28		\$311.28		\$311.28	
Apr-16	70383	\$271.41	\$271.41		\$271.41		\$271.41		\$271.41		\$271.41		\$271.41	
May-16	70404	\$266.34	\$266.34		\$266.34		\$266.34		\$266.34		\$266.34		\$266.34	
Jun-16	70540	\$292.87	\$292.87		\$292.87		\$292.87		\$292.87		\$292.87		\$292.87	
Jul-16	70755	\$269.70	\$269.70		\$269.70		\$269.70		\$269.70		\$269.70		\$269.70	
Aug-16	70844	\$289.94	\$289.94		\$289.94		\$289.94		\$289.94		\$289.94		\$289.94	
Sep-16	70970	\$277.77	\$277.77		\$277.77		\$277.77		\$277.77		\$277.77		\$277.77	
Oct-16	71146	\$276.93	\$276.93		\$276.93		\$276.93		\$276.93		\$276.93		\$276.93	
Nov-16	71218	\$299.10	\$299.10		\$299.10		\$299.10		\$299.10		\$299.10		\$299.10	
Dec-16	71277	\$301.66	\$301.66	\$285.44	\$301.66	\$285.44	\$301.66	\$285.44	\$301.66	\$285.44	\$301.66	\$285.44	\$301.66	\$285.44
Jan-17	69490	\$294.44	\$294.44	\$286.37	\$294.44	\$286.37	\$294.44	\$286.37	\$294.44	\$286.37	\$294.44	\$286.37	\$294.44	\$286.37
Feb-17	69802	\$268.39	\$268.39	\$285.01	\$268.39	\$285.01	\$268.39	\$285.01	\$268.39	\$285.01	\$268.39	\$285.01	\$268.39	\$285.01
Mar-17	69572	\$296.01	\$296.01	\$283.72	\$296.01	\$283.72	\$296.01	\$283.72	\$296.01	\$283.72	\$296.01	\$283.72	\$296.01	\$283.72
Apr-17	69220	\$256.20	\$256.20	\$282.49	\$256.20	\$282.49	\$256.20	\$282.49	\$256.20	\$282.49	\$256.20	\$282.49	\$256.20	\$282.49
May-17	68831	\$297.67	\$297.67	\$285.08	\$297.67	\$285.08	\$297.67	\$285.08	\$297.67	\$285.08	\$297.67	\$285.08	\$297.67	\$285.08
Jun-17 Jul-17	68513 68188	\$280.81	\$280.81	\$284.08	\$280.81	\$284.08	\$280.81	\$284.08	\$280.81	\$284.08	\$280.81	\$284.08	\$280.81	\$284.08
Aug-17	67861	\$267.02 \$287.21	\$267.02 \$287.21	\$283.91 \$283.66	\$267.02 \$287.21	\$283.91 \$283.66	\$267.02 \$287.21	\$283.91 \$283.66	\$267.02 \$287.21	\$283.91 \$283.66	\$267.02 \$287.21	\$283.91 \$283.66	\$267.02 \$287.21	\$283.91 \$283.66
Sep-17	67472	\$273.12	\$273.12	\$283.31	\$273.12	\$283.31	\$273.12	\$283.31	\$273.12	\$283.31	\$273.12	\$283.31	\$273.12	\$283.31
Oct-17	67118	\$308.46	\$308.46	\$285.90	\$308.46	\$285.90	\$308.46	\$285.90	\$308.46	\$285.90	\$308.46	\$285.90	\$308.46	\$285.90
Nov-17	66790	\$296.01	\$296.01	\$285.58	\$296.01	\$285.58	\$296.01	\$285.58	\$296.01	\$285.58	\$296.01	\$285.58	\$296.01	\$285.58
Dec-17	66135	\$300.81	\$300.81	\$285.41	\$300.81	\$285.41	\$300.81	\$285.41	\$300.81	\$285.41	\$300.81	\$285.41	\$300.81	\$285.41
Jan-18	66135	*******	\$294.42	\$285.37	\$293.29	\$285.28	\$294.42	\$285.37	\$293.29	\$285.28	\$284.64	\$284.57	\$284.65	\$284.57
Feb-18	66135		\$268.42	\$285.45	\$270.06	\$285.49	\$268.41	\$285.45	\$270.06	\$285.49	\$284.85	\$285.99	\$284.86	\$285.99
Mar-18	66135		\$296.05	\$285.40	\$297.56	\$285.57	\$296.04	\$285.40	\$297.56	\$285.57	\$285.05	\$285.05	\$285.07	\$285.05
Apr-18	66135		\$256.26	\$285.52	\$257.76	\$285.81	\$256.26	\$285.52	\$257.76	\$285.81	\$285.26	\$287.55	\$285.28	\$287.55
May-18	66135		\$297.65	\$285.48	\$294.54	\$285.51	\$297.64	\$285.48	\$294.54	\$285.51	\$285.47	\$286.51	\$285.49	\$286.51
Jun-18	66135		\$280.85	\$285.50	\$282.04	\$285.63	\$280.84	\$285.49	\$282.04	\$285.63	\$285.67	\$286.92	\$285.70	\$286.93
Jul-18	66135		\$267.05	\$285.55	\$267.31	\$285.70	\$267.05	\$285.54	\$267.31	\$285.70	\$285.88	\$288.54	\$285.91	\$288.55
Aug-18	66135		\$287.24	\$285.54	\$287.51	\$285.72	\$287.24	\$285.54	\$287.51	\$285.72	\$286.08	\$288.45	\$286.12	\$288.46
Sep-18	66135		\$273.15	\$285.57	\$273.61	\$285.78	\$273.15	\$285.56	\$273.61	\$285.78	\$286.29	\$289.57	\$286.32	\$289.58
Oct-18	66135		\$308.42	\$285.54	\$305.30	\$285.49	\$308.42	\$285.53	\$305.30	\$285.49	\$286.49	\$287.71	\$286.53	\$287.74
Nov-18	66135		\$296.01	\$285.53	\$296.32	\$285.51	\$296.01	\$285.52	\$296.32	\$285.51	\$286.70	\$286.93	\$286.74	\$286.96
Dec-18	66135		\$300.81	\$285.53	\$300.89	\$285.52	\$300.81	\$285.52	\$300.89	\$285.52	\$286.90	\$285.77	\$286.95	\$285.80
Jan-19	66135		\$294.42	\$285.53	\$293.29	\$285.52	\$294.42	\$285.52	\$293.29	\$285.52	\$287.11	\$285.98	\$287.16	\$286.01
Feb-19 Mar-19	66135 66135		\$268.42	\$285.53	\$270.06	\$285.52	\$268.41	\$285.52	\$270.06	\$285.52	\$287.31	\$286.18	\$287.37	\$286.22
	66135		\$296.05	\$285.53	\$297.56	\$285.52	\$296.04	\$285.52	\$297.56	\$285.52	\$287.52	\$286.39	\$287.58	\$286.43
Apr-19 May-19	66135		\$256.26 \$297.65	\$285.53 \$285.53	\$257.76 \$294.54	\$285.52 \$285.52	\$256.26 \$297.64	\$285.52 \$285.52	\$257.76 \$294.54	\$285.52 \$285.52	\$287.72 \$287.93	\$286.60 \$286.80	\$287.79 \$288.00	\$286.64 \$286.85
Jun-19	66135		\$297.65	\$285.53	\$294.54	\$285.52	\$297.64	\$285.52	\$294.54	\$285.52	\$287.93	\$285.80	\$288.00	\$285.85
Jul-19	66135		\$267.05	\$285.53	\$267.31	\$285.52	\$267.05	\$285.52	\$267.31	\$285.52	\$288.33	\$287.01	\$288.41	\$287.26
Aug-19	66135		\$287.24	\$285.53	\$287.51	\$285.52	\$287.24	\$285.52	\$287.51	\$285.52	\$288.54	\$287.41	\$288.62	\$287.47
Sep-19	66135		\$273.15	\$285.53	\$273.61	\$285.52	\$273.15	\$285.52	\$273.61	\$285.52	\$288.74	\$287.41	\$288.83	\$287.68
Oct-19	66135		\$308.42	\$285.53	\$305.30	\$285.52	\$308.42	\$285.52	\$305.30	\$285.52	\$288.94	\$287.82	\$289.04	\$287.89
Nov-19	66135		\$296.01	\$285.53	\$296.32	\$285.52	\$296.01	\$285.52	\$296.32	\$285.52	\$289.15	\$288.03	\$289.25	\$288.10
Dec-19	66135		\$300.81	\$285.53	\$300.89	\$285.52	\$300.81	\$285.52	\$300.89	\$285.52	\$289.35	\$288.23	\$289.46	\$288.31
L									•		•			
		Annual Trend		0.02%		0.02%		0.02%		0.02%		0.49%		0.51%
		RMSE		15.92		15.92		15.92		15.92		14.93		14.93

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

						Utiliz	ation Trend Ca	lculation - 36	Month Time Se	eries - Profes	sional			
					Damped Tren	nd Seasonal			Damped Tren	ıd Seasonal				
			Holt-Winters' A	Aultiplicative	Multipli	cative	Holt-Winter	s' Additive	Addit	ive	Damped Trend	Non-Seasonal	Double Exponen	tial Smoothing
Month	Membership	Adjusted PMPM	Monthly PMPM	Rolling 12 PMPM										
Jan-15	68106	\$135.05	\$135.05		\$135.05		\$135.05		\$135.05		\$135.05		\$135.05	
Feb-15	68519	\$120.54	\$120.54		\$120.54		\$120.54		\$120.54		\$120.54		\$120.54	
Mar-15	69837	\$140.28	\$140.28		\$140.28		\$140.28		\$140.28		\$140.28		\$140.28	
Apr-15	69997	\$138.02	\$138.02		\$138.02		\$138.02		\$138.02		\$138.02		\$138.02	
May-15	69359	\$131.61	\$131.61		\$131.61		\$131.61		\$131.61		\$131.61		\$131.61	
Jun-15 Jul-15	69361 68847	\$138.41	\$138.41		\$138.41		\$138.41		\$138.41		\$138.41		\$138.41	
Jul-15 Aug-15	68348	\$134.47 \$123.23	\$134.47 \$123.23											
Sep-15	68038	\$134.13	\$134.13		\$123.23		\$123.23		\$134.13		\$123.23		\$134.13	
Oct-15	67984	\$139.22	\$139.22		\$139.22		\$139.22		\$139.22		\$139.22		\$139.22	
Nov-15	67637	\$131.77	\$131.77		\$131.77		\$131.77		\$131.77		\$131.77		\$131.77	
Dec-15	67613	\$143.08	\$143.08	\$134.16	\$143.08	\$134.16	\$143.08	\$134.16	\$143.08	\$134.16	\$143.08	\$134.16	\$143.08	\$134.16
Jan-16	69385	\$134.46	\$134.46	\$134.11	\$134.46	\$134.11	\$134.46	\$134.11	\$134.46	\$134.11	\$134.46	\$134.11	\$134.46	\$134.11
Feb-16	69908	\$132.09	\$132.09	\$135.07	\$132.09	\$135.07	\$132.09	\$135.07	\$132.09	\$135.07	\$132.09	\$135.07	\$132.09	\$135.07
Mar-16	70456	\$150.25	\$150.25	\$135.92	\$150.25	\$135.92	\$150.25	\$135.92	\$150.25	\$135.92	\$150.25	\$135.92	\$150.25	\$135.92
Apr-16	70383	\$130.29	\$130.29	\$135.26	\$130.29	\$135.26	\$130.29	\$135.26	\$130.29	\$135.26	\$130.29	\$135.26	\$130.29	\$135.26
May-16 Jun-16	70404 70540	\$135.67 \$141.37	\$135.67 \$141.37	\$135.60 \$135.86										
Jul-16	70755	\$141.37	\$141.37	\$135.00	\$141.37	\$135.00	\$141.37	\$135.00	\$141.37	\$135.00	\$141.37	\$135.00	\$141.37	\$135.00
Aug-16	70733	\$140.30	\$124.37	\$136.41	\$124.37	\$136.41	\$124.37	\$136.41	\$124.37	\$136.41	\$124.37	\$136.41	\$124.37	\$135.00
Sep-16	70970	\$137.69	\$137.69	\$136.71	\$137.69	\$136.71	\$137.69	\$136.71	\$137.69	\$136.71	\$137.69	\$136.71	\$137.69	\$136.71
Oct-16	71146	\$139.84	\$139.84	\$136.77	\$139.84	\$136.77	\$139.84	\$136.77	\$139.84	\$136.77	\$139.84	\$136.77	\$139.84	\$136.77
Nov-16	71218	\$145.72	\$145.72	\$137.92	\$145.72	\$137.92	\$145.72	\$137.92	\$145.72	\$137.92	\$145.72	\$137.92	\$145.72	\$137.92
Dec-16	71277	\$147.52	\$147.52	\$138.32	\$147.52	\$138.32	\$147.52	\$138.32	\$147.52	\$138.32	\$147.52	\$138.32	\$147.52	\$138.32
Jan-17	69490	\$149.33	\$149.33	\$139.54	\$149.33	\$139.54	\$149.33	\$139.54	\$149.33	\$139.54	\$149.33	\$139.54	\$149.33	\$139.54
Feb-17	69802	\$131.03	\$131.03	\$139.45	\$131.03	\$139.45	\$131.03	\$139.45	\$131.03	\$139.45	\$131.03	\$139.45	\$131.03	\$139.45
Mar-17	69572 69220	\$150.55	\$150.55	\$139.47	\$150.55	\$139.47	\$150.55	\$139.47	\$150.55	\$139.47	\$150.55	\$139.47	\$150.55	\$139.47
Apr-17 May-17	68831	\$131.66 \$152.63	\$131.66 \$152.63	\$139.59 \$140.98										
Jun-17	68513	\$132.03	\$132.03	\$141.14	\$132.03	\$140.76	\$132.03	\$140.76	\$132.03	\$141.14	\$132.03	\$141.14	\$143.27	\$141.14
Jul-17	68188	\$129.55	\$129.55	\$141.61	\$129.55	\$141.61	\$129.55	\$141.61	\$129.55	\$141.61	\$129.55	\$141.61	\$129.55	\$141.61
Aug-17	67861	\$143.74	\$143.74	\$141.89	\$143.74	\$141.89	\$143.74	\$141.89	\$143.74	\$141.89	\$143.74	\$141.89	\$143.74	\$141.89
Sep-17	67472	\$138.53	\$138.53	\$141.98	\$138.53	\$141.98	\$138.53	\$141.98	\$138.53	\$141.98	\$138.53	\$141.98	\$138.53	\$141.98
Oct-17	67118	\$158.32	\$158.32	\$143.48	\$158.32	\$143.48	\$158.32	\$143.48	\$158.32	\$143.48	\$158.32	\$143.48	\$158.32	\$143.48
Nov-17	66790	\$153.51	\$153.51	\$144.10	\$153.51	\$144.10	\$153.51	\$144.10	\$153.51	\$144.10	\$153.51	\$144.10	\$153.51	\$144.10
Dec-17	66135	\$144.46	\$144.46	\$143.84	\$144.46	\$143.84	\$144.46	\$143.84	\$144.46	\$143.84	\$144.46	\$143.84	\$144.46	\$143.84
Jan-18	66135		\$154.91	\$144.27	\$153.74	\$144.17	\$154.54	\$144.24	\$153.78	\$144.17	\$148.01	\$143.71	\$149.56	\$143.83
Feb-18 Mar-18	66135 66135		\$137.71 \$157.77	\$144.87 \$145.44	\$136.57 \$156.44	\$144.68 \$145.14	\$137.89 \$156.97	\$144.85 \$145.35	\$137.10 \$156.19	\$144.73 \$145.16	\$148.62 \$149.22	\$145.20 \$145.06	\$150.35 \$151.14	\$145.46 \$145.49
Apr-18	66135		\$137.77	\$145.44	\$136.44	\$145.14	\$138.19	\$145.35	\$130.19	\$145.16	\$149.22	\$145.06	\$151.14	\$145.49
May-18	66135		\$156.80	\$146.34	\$155.52	\$145.84	\$156.40	\$146.23	\$155.63	\$145.07	\$150.38	\$146.40	\$152.73	\$147.21
Jun-18	66135		\$149.39	\$146.86	\$148.03	\$146.24	\$148.93	\$146.71	\$148.11	\$146.32	\$150.93	\$147.04	\$153.52	\$148.06
Jul-18	66135		\$134.75	\$147.33	\$133.49	\$146.61	\$134.91	\$147.20	\$134.07	\$146.74	\$151.47	\$148.90	\$154.31	\$150.16
Aug-18	66135		\$149.02	\$147.78	\$147.61	\$146.94	\$148.71	\$147.62	\$147.84	\$147.08	\$151.99	\$149.60	\$155.11	\$151.11
Sep-18	66135		\$144.40	\$148.28	\$142.95	\$147.32	\$144.17	\$148.10	\$143.25	\$147.49	\$152.50	\$150.78	\$155.90	\$152.58
Oct-18	66135		\$161.90	\$148.57	\$160.28	\$147.47	\$161.35	\$148.34	\$160.37	\$147.65	\$153.00	\$150.33	\$156.69	\$152.44
Nov-18	66135		\$158.09	\$148.95	\$156.33	\$147.70	\$157.51	\$148.67	\$156.43	\$147.89	\$153.48	\$150.32	\$157.49	\$152.77
Dec-18	66135		\$150.74	\$149.47	\$148.85	\$148.06	\$150.13	\$149.14	\$148.93	\$148.26	\$153.95	\$151.11	\$158.28	\$153.92
Jan-19 Feb-19	66135 66135		\$159.77 \$142.02	\$149.87 \$150.23	\$156.73 \$139.13	\$148.31 \$148.53	\$158.79 \$142.14	\$149.50 \$149.85	\$156.86 \$140.10	\$148.52 \$148.77	\$154.40 \$154.85	\$151.65 \$152.17	\$159.07 \$159.86	\$154.71 \$155.50
Mar-19	66135		\$142.02	\$150.23	\$159.15	\$148.76	\$142.14	\$150.20	\$140.10	\$140.77	\$155.28	\$152.17	\$160.66	\$155.30
Apr-19	66135		\$142.45	\$150.04	\$139.33	\$148.96	\$142.44	\$150.56	\$140.24	\$149.24	\$155.70	\$153.16	\$161.45	\$157.09
May-19	66135		\$161.67	\$151.41	\$158.12	\$149.18	\$160.65	\$150.91	\$158.38	\$149.47	\$156.11	\$153.64	\$162.24	\$157.88
Jun-19	66135		\$154.02	\$151.79	\$150.41	\$149.37	\$153.18	\$151.27	\$150.79	\$149.70	\$156.51	\$154.10	\$163.03	\$158.67
Jul-19	66135		\$138.92	\$152.14	\$135.56	\$149.55	\$139.16	\$151.62	\$136.67	\$149.91	\$156.89	\$154.56	\$163.83	\$159.47
Aug-19	66135		\$153.61	\$152.52	\$149.82	\$149.73	\$152.96	\$151.98	\$150.37	\$150.12	\$157.27	\$155.00	\$164.62	\$160.26
Sep-19	66135		\$148.84	\$152.89	\$145.01	\$149.90	\$148.42	\$152.33	\$145.70	\$150.33	\$157.63	\$155.42	\$165.41	\$161.05
Oct-19	66135		\$166.86	\$153.31	\$162.50	\$150.09	\$165.60	\$152.68	\$162.76	\$150.53	\$157.99	\$155.84	\$166.20	\$161.85
Nov-19 Dec-19	66135		\$162.92	\$153.71	\$158.41	\$150.26	\$161.76	\$153.04	\$158.75	\$150.72	\$158.34	\$156.24	\$167.00	\$162.64
Dec-19	66135		\$155.34	\$154.09	\$150.76	\$150.42	\$154.37	\$153.39	\$151.18	\$150.91	\$158.67	\$156.64	\$167.79	\$163.43

2.26% 7.71

3.50% 7.74

3,27% 7.72

2.43% 7.7

4.36% 7.95

6.59% 7.97

Annual Trend RMSE

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

						Utiliz	ation Trend Ca	lculation - 24	4 Month Time S	eries - Profes	sional			1
					D 1 T		l l		1		Jonat			
			Holt-Winters' A	Multiplicative	Damped Trer Multipli		Holt-Winter	s' Additive	Damped Trer Addit		Damped Trend	Non-Seasonal	Double Exponen	tial Smoothing
											·			
Month	Membership	Adjusted PMPM	Monthly PMPM	Rolling 12 PMPM	Monthly PMPM	Rolling 12 PMPM	Monthly PMPM	Rolling 12 PMPM	Monthly PMPM	Rolling 12 PMPM	Monthly PMPM	Rolling 12 PMPM	Monthly PMPM	Rolling 12 PMPM
Jan-16	69385	\$134.46	\$134.46		\$134.46		\$134.46		\$134.46		\$134.46		\$134.46	
Feb-16	69908	\$132.09	\$132.09		\$132.09		\$132.09		\$132.09		\$132.09		\$132.09	
Mar-16	70456	\$150.25	\$150.25		\$150.25		\$150.25		\$150.25		\$150.25		\$150.25	
Apr-16	70383	\$130.29	\$130.29		\$130.29		\$130.29		\$130.29		\$130.29		\$130.29	
May-16	70404	\$135.67	\$135.67		\$135.67		\$135.67		\$135.67		\$135.67		\$135.67	
Jun-16	70540	\$141.37	\$141.37		\$141.37		\$141.37		\$141.37		\$141.37		\$141.37	
Jul-16	70755	\$124.37	\$124.37		\$124.37		\$124.37		\$124.37		\$124.37		\$124.37	
Aug-16	70844	\$140.30	\$140.30		\$140.30		\$140.30		\$140.30		\$140.30		\$140.30	
Sep-16	70970	\$137.69	\$137.69		\$137.69		\$137.69		\$137.69		\$137.69		\$137.69	
Oct-16	71146	\$139.84	\$139.84		\$139.84		\$139.84		\$139.84		\$139.84		\$139.84	
Nov-16	71218	\$145.72	\$145.72		\$145.72		\$145.72		\$145.72		\$145.72		\$145.72	
Dec-16	71277	\$147.52	\$147.52	\$138.32	\$147.52	\$138.32	\$147.52	\$138.32	\$147.52	\$138.32	\$147.52	\$138.32	\$147.52	\$138.32
Jan-17	69490	\$149.33	\$149.33	\$139.54	\$149.33	\$139.54	\$149.33	\$139.54	\$149.33	\$139.54	\$149.33	\$139.54	\$149.33	\$139.54
Feb-17	69802	\$131.03	\$131.03	\$139.45	\$131.03	\$139.45	\$131.03	\$139.45	\$131.03	\$139.45	\$131.03	\$139.45	\$131.03	\$139.45
Mar-17	69572	\$150.55	\$150.55	\$139.47	\$150.55	\$139.47	\$150.55	\$139.47	\$150.55	\$139.47	\$150.55	\$139.47	\$150.55	\$139.47
Apr-17	69220	\$131.66	\$131.66	\$139.59	\$131.66	\$139.59	\$131.66	\$139.59	\$131.66	\$139.59	\$131.66	\$139.59	\$131.66	\$139.59
May-17	68831	\$152.63	\$152.63	\$140.98	\$152.63	\$140.98	\$152.63	\$140.98	\$152.63	\$140.98	\$152.63	\$140.98	\$152.63	\$140.98
Jun-17	68513	\$143.27	\$143.27	\$141.14	\$143.27	\$141.14	\$143.27	\$141.14	\$143.27	\$141.14	\$143.27	\$141.14	\$143.27	\$141.14
Jul-17	68188	\$129.55	\$129.55	\$141.61	\$129.55	\$141.61	\$129.55	\$141.61	\$129.55	\$141.61	\$129.55	\$141.61	\$129.55	\$141.61
Aug-17	67861	\$143.74	\$143.74	\$141.89	\$143.74	\$141.89	\$143.74	\$141.89	\$143.74	\$141.89	\$143.74	\$141.89	\$143.74	\$141.89
Sep-17	67472	\$138.53	\$138.53	\$141.98	\$138.53	\$141.98	\$138.53	\$141.98	\$138.53	\$141.98	\$138.53	\$141.98	\$138.53	\$141.98
Oct-17	67118	\$158.32	\$158.32	\$143.48	\$158.32	\$143.48	\$158.32	\$143.48	\$158.32	\$143.48	\$158.32	\$143.48	\$158.32	\$143.48
Nov-17 Dec-17	66790 66135	\$153.51	\$153.51	\$144.10	\$153.51	\$144.10	\$153.51	\$144.10	\$153.51	\$144.10	\$153.51	\$144.10	\$153.51	\$144.10
Jan-18	66135	\$144.46	\$144.46 \$145.31	\$143.84 \$143.49	\$144.46 \$151.90	\$143.84 \$144.02	\$144.46 \$155.72	\$143.84 \$144.33	\$144.46 \$142.88	\$143.84 \$143.29	\$144.46 \$148.96	\$143.84 \$143.78	\$144.46 \$149.00	\$143.84 \$143.79
Feb-18	66135		\$140.23	\$144.29	\$137.25	\$144.59	\$148.00	\$145.77	\$139.43	\$144.03	\$149.81	\$145.37	\$149.87	\$145.38
Mar-18	66135		\$160.49	\$145.08	\$157.10	\$145.10	\$140.69	\$144.95	\$157.84	\$144.60	\$150.67	\$145.36	\$150.73	\$145.37
Apr-18	66135		\$139.98	\$145.81	\$136.98	\$145.58	\$159.88	\$147.31	\$138.10	\$145.18	\$151.52	\$147.04	\$151.59	\$147.06
May-18	66135		\$149.42	\$145.53	\$153.62	\$145.64	\$140.86	\$146.33	\$144.76	\$144.50	\$152.37	\$147.00	\$152.45	\$147.03
Jun-18	66135		\$153.10	\$146.35	\$147.88	\$146.03	\$152.02	\$147.06	\$149.36	\$145.01	\$153.23	\$147.83	\$153.31	\$147.87
Jul-18	66135		\$135.89	\$146.91	\$132.30	\$146.30	\$152.96	\$149.04	\$132.67	\$145.31	\$154.08	\$149.91	\$154.18	\$149.95
Aug-18	66135		\$153.36	\$147.72	\$147.13	\$146.59	\$137.51	\$148.54	\$148.52	\$145.71	\$154.93	\$150.86	\$155.04	\$150.91
Sep-18	66135		\$150.56	\$148.73	\$142.38	\$146.92	\$153.26	\$149.78	\$145.77	\$146.32	\$155.77	\$152.31	\$155.90	\$152.37
Oct-18	66135		\$156.95	\$148.61	\$156.93	\$146.79	\$150.22	\$149.09	\$149.30	\$145.56	\$156.62	\$152.16	\$156.76	\$152.23
Nov-18	66135		\$161.78	\$149.29	\$154.63	\$146.88	\$158.79	\$149.53	\$154.36	\$145.62	\$157.47	\$152.49	\$157.62	\$152.58
Dec-18	66135		\$162.19	\$150.77	\$148.47	\$147.21	\$161.32	\$150.94	\$155.36	\$146.53	\$158.32	\$153.65	\$158.49	\$153.75
Jan-19	66135		\$153.57	\$151.46	\$152.92	\$147.30	\$159.83	\$151.28	\$144.25	\$146.64	\$159.16	\$154.50	\$159.35	\$154.61
Feb-19	66135		\$148.16	\$152.12	\$138.05	\$147.37	\$156.20	\$151.96	\$140.66	\$146.75	\$160.01	\$155.35	\$160.21	\$155.47
Mar-19	66135		\$169.52	\$152.87	\$157.89	\$147.43	\$148.90	\$152.65	\$158.94	\$146.84	\$160.85	\$156.19	\$161.07	\$156.33
Apr-19	66135		\$147.82	\$153.53	\$137.57	\$147.48	\$168.08	\$153.33	\$139.08	\$146.92	\$161.69	\$157.04	\$161.94	\$157.19
May-19	66135		\$157.75	\$154.22	\$154.19	\$147.53	\$149.06	\$154.01	\$145.63	\$146.99	\$162.53	\$157.89	\$162.80	\$158.06
Jun-19	66135		\$161.60	\$154.93	\$148.36	\$147.57	\$160.22	\$154.70	\$150.14	\$147.06	\$163.38	\$158.73	\$163.66	\$158.92
Jul-19	66135		\$143.39	\$155.55	\$132.67	\$147.60	\$161.16	\$155.38	\$133.37	\$147.12	\$164.22	\$159.58	\$164.52	\$159.78
Aug-19	66135		\$161.79	\$156.26	\$147.49	\$147.63	\$145.71	\$156.06	\$149.14	\$147.17	\$165.06	\$160.42	\$165.38	\$160.64
Sep-19	66135		\$158.80	\$156.94	\$142.68	\$147.65	\$161.46	\$156.75	\$146.32	\$147.21	\$165.89	\$161.27	\$166.25	\$161.50
Oct-19	66135		\$165.50	\$157.66	\$157.22	\$147.68	\$158.42	\$157.43	\$149.80	\$147.25	\$166.73	\$162.11	\$167.11	\$162.37
Nov-19	66135		\$170.56	\$158.39	\$154.88	\$147.70	\$166.99	\$158.11	\$154.80	\$147.29	\$167.57	\$162.95	\$167.97	\$163.23
Dec-19	66135		\$170.95	\$159.12	\$148.68	\$147.72	\$169.52	\$158.80	\$155.75	\$147.32	\$168.40	\$163.79	\$168.83	\$164.09
		Annual Trend		5.18%		1.34%		5.07%		1,21%		6.71%		6.81%
		RMSE		8.05		8		7.99		7.95		8.5		8.5
		INIVIDE		0.03		U		1.77		1.73		0.5		0.3

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

Month Monthership Adjusted Monthly PMPM Monthly PMPM PMPM PMPM Monthly PMPM Mo	Exponential Smoothing
Month	 Exponential Smoothing
Month Membership PMPM	
Jan-15	ly PMPM Rolling 12 PMPM
Mar-15 69837 \$431.50 \$431.50 \$431.50 \$431.50 \$431.50 \$431.50 \$431.50 \$431.50 \$431.50 \$431.50 \$431.50 \$431.50 \$431.50 \$432.78	26.89
Apr-15 6939	79.10
May-15 69399 \$399.43 \$399.43 \$399.43 \$399.43 \$399.43 \$399.43 \$399.43 \$399.43 \$399.43 \$399.43 \$399.43 \$339.43	31.50
Jun-15	29.78
Juli-15 68847	99.43
Aug-15	28.81
Sep-15 68038	17.60
Ctt-15	78.67
Nov-15 67637 \$402,12 \$402,12 \$402,12 \$402,12 \$402,12 \$402,12 \$402,12 \$403 \$444,93 \$444,93 \$444,93 \$444,93 \$444,15 \$440,93 \$441,15 \$440,93 \$441,15	15.96
Dec-15 67613 \$440,93 \$440,93 \$414,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$444,15 \$440,93 \$440,93 \$440,93 \$440,93 \$440,93 \$440,93 \$440,93 \$440,93	02.12
Jan-16 69385 \$417.45 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45 \$413.38 \$417.45	40.93 \$414.15
Feb-16 69908 \$417.09 \$417.09 \$416.54 \$417.09 \$416.54 \$417.09 \$416.54 \$417.09 \$416.54 \$447.09 \$416.54 \$447.09 \$416.54 \$447.09 \$416.54 \$447.09 \$416.54 \$447.09 \$416.54 \$447.09 \$416.54 \$447.09 \$416.54 \$447.09 \$416.52 \$447.09 \$446.55 \$447.09 \$446.55 \$447.09 \$446.55 \$447.09 \$446.55 \$447.09 \$446.55 \$447.09 \$446.55 \$447.09 \$446.55 \$447.70 \$446.55 \$447.70 \$446.55 \$446.55 \$447.70 \$446.55 \$447.70 \$446.55 \$447.70 \$446.55 \$447.70 \$446.55 \$447.70 \$447.70 \$447.40 \$447.70 \$447.40	17.45 \$413.38
Apr-16 70383 \$401.70 \$410.70 \$416.72 \$401.70 \$401.70 \$	17.09 \$416.54
May-16 70404 \$402.01 \$402.01 \$416.92 \$416.92	51.53 \$419.10
Jun-16	01.70 \$416.72
Jul-16	02.01 \$416.92
Aug-16 70844 \$430.24 \$430.24 \$419.67 \$430.24 \$419.67 \$430.24 \$419.67 \$430.24 \$419.67 \$5419.45 \$419.45	34.24 \$417.40
Sep-16 70970 \$415.46 \$415.46 \$419.40 \$425.91 \$422.98 \$444.82 \$422.98 \$444.82 \$422.98 \$444.82 \$422.98 \$449.18 \$422.75 \$449.18 \$423.75 \$449.18 \$423.75 \$449.18 \$423.75 \$449.18 \$423.75 \$449.18 \$423.75 \$449.18 \$423.75 \$449.18 \$423.75 \$449.18 \$423.75 \$449.18 \$423.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$	94.07 \$415.39
Oct-16 71146 \$416.76 \$419.45 \$416.76 \$419.45 \$416.76 \$419.45 \$416.76 \$419.45 \$416.76 \$419.45 \$416.76 \$419.45 \$416.76 \$419.45 \$416.76 \$419.45 \$44.82 \$42.98 \$444.82 \$42.98 \$444.82 \$422.98 \$444.82 \$422.98 \$444.82 \$422.98 \$444.82 \$422.98 \$444.82 \$422.98 \$444.82 \$422.98 \$444.82 \$422.98 \$444.82 \$422.98 \$444.82 \$422.98 \$444.82 \$422.98 \$443.77 \$425.91 \$43.377 \$425.91 \$43.377 \$425.91 \$43.77 \$425.91 \$43.77 \$425.91 \$43.77 \$425.91 \$43.77 \$425.91 \$43.77 \$425.91 \$43.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 <td>30.24 \$419.67</td>	30.24 \$419.67
Nov-16 71218 \$444.82 \$444.82 \$422.98 \$444.82 \$422.99 \$444.82 \$	15.46 \$419.40
Dec-16 71277 \$449.18 \$449.18 \$423.75 \$449.18 \$425.91 \$449.18 \$423.75 \$449.18 \$425.91 \$449.18 \$425.91 \$449.18 \$425.91 \$449.18 \$425.91 \$449.18 \$425.91 \$449.18 \$425.91 \$449.18 \$425.91 \$449.18 \$425.91 \$444.65 \$423.19 \$444.65 \$423.19 \$444.65 \$423.19 \$444.65 \$423.19 \$444.65 \$423.19 \$446.55 \$423.19	
Jan-17 69490 \$443.77 \$443.77 \$425.91 \$444.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$443.77 \$425.91 \$446.55 \$422.46 \$399.42 \$424.46	49.18 \$423.75
Feb-17 69802 \$399.42 \$399.42 \$424.46 \$424.46 \$399.42 \$424.46 \$	43.77 \$425.91
Mar-17 69572 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$446.55 \$423.19 \$426.06 \$450.30 \$426.06 \$450.30 \$426.06 \$450.30 \$426.06 \$450.30 \$426.06 \$450.30 \$426.06 \$450.30 \$426.06 \$450.30 \$426.06 \$450.30 \$426.06 \$450.30 \$426.06 \$450.30 \$426.06 \$450.30 \$426.06 \$450.30 \$426.06 \$450.30 \$425.61 \$425.02 \$425.51 \$425.51 \$425.51 \$425.51 \$425.51 \$425.51 \$425.51 \$425.51 \$425.51 \$425.51 \$425.51 \$425.51 \$430.57 \$425.51 \$430.57 \$425.51 \$430.57 \$425.51 \$430.57 \$	99.42 \$424.46
Apr-17 69220 \$387.87 \$322.09 \$387.87 \$422.09 \$425.06 \$450.00 \$425.06 \$420.00 \$	46.55 \$423.19
Jun-17 68513 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$424.08 \$425.22 \$425.56 \$425.56 \$425.56 \$425.56 \$425.56 \$420.95 \$425.56 \$420.95 \$425.56 \$420.95 \$425.56 \$420.95 \$425.56 \$420.95 \$425.56 \$420.95 \$425.56 \$420.95 \$425.56 \$420.95 \$425.56 \$420.95 \$425.56 \$420.95 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$441.65 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$469.52 \$429.68 \$449.52 \$449.62 \$449.52 \$449.62 \$449.52 \$449.52 \$449.52 \$449.62 \$449.52 \$449.62 \$449.52	37.87 \$422.09
Jul-17	50.30 \$426.06
Aug-17 67861 \$430.95 \$430.95 \$425.56 \$430.95 \$425.56 \$430.95 \$425.56 \$430.95 \$425.56 \$430.95 \$425.56 \$430.95 \$425.56 \$430.95 \$425.56 \$430.95 \$425.56 \$430.95 \$425.56 \$430.95 \$425.56 \$430.95 \$425.56 \$430.95 \$425.56 \$430.95 \$425.56 \$430.95 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$440.52 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$440.67 \$429.88 \$449.52 \$429.88 \$449.52 \$429.88 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.24 \$445.26 \$429.24 \$445.26 \$429.24 \$445.26 \$429.24 \$445.26 \$429.24 \$445.26 \$429.24 \$445.26 \$429.24 \$	24.08 \$425.22
Sep-17 67472 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$411.65 \$425.29 \$425.29 \$425.29 \$425.29 \$425.29 \$425.29 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$449.52 \$429.88 \$449.52 \$429.68 \$449.52 \$	96.57 \$425.51
Oct-17 67118 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$48 \$429.38 \$46.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.38 \$466.78 \$429.48 \$429.24 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$429.24 \$449.52 \$429.68 \$429.24 \$448.26 \$429.24 \$445.26 \$429.24 \$445.26 \$429.24 \$445.26 \$429.2	30.95 \$425.56
Nov-17 66790 \$449.52 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.68 \$449.52 \$429.60 \$429.62 \$449.13 \$429.62 \$448.81 \$429.59 \$448.75 \$429.59 \$427.73 \$429.59 \$425.99 \$448.75 \$429.60 \$441.22 \$430.71 \$411.66 \$430.72 \$411.59 \$430.71 \$425.93 \$430.02 \$480.72 \$411.59 \$430.71 \$425.93 \$430.02 \$480.72 \$410.29 \$430.71 \$425.93 \$430.72 \$411.59 \$430.71 \$425.93 \$430.72 \$411.69 \$430.72 \$411.59 \$430.71 \$425.93 \$430.72 \$410.69 \$430.72 \$415.93 \$430.72 \$410.69 \$430.72 \$410.69 \$430.72 \$410.69 \$430.72 \$	11.65 \$425.29
Dec-17 66135 \$445.26 \$445.26 \$429.24 \$425.90 \$427.73 \$427.73 \$427.73 \$427.73 \$445.26 \$449.24 \$449.24 \$445.26 \$449.24 \$449.24 \$449.24 \$449.24 \$449.24 \$449.24 \$449.24 \$449.24 \$449.24 \$	66.78 \$429.38
Jan-18 66135 \$448.87 \$429.60 \$449.13 \$429.62 \$448.81 \$429.59 \$448.75 \$429.59 \$425.90 \$427.73 \$4 Feb-18 66135 \$410.29 \$430.62 \$411.22 \$430.71 \$411.66 \$430.72 \$411.59 \$430.71 \$425.93 \$430.02 \$4 Mar-18 66135 \$458.40 \$431.52 \$459.39 \$431.70 \$458.69 \$31.65 \$458.61 \$431.63 \$425.95 \$428.26 \$4	49.52 \$429.68 45.26 \$429.24
Feb-18 66135 \$410.29 \$430.62 \$411.22 \$430.71 \$411.66 \$430.72 \$411.59 \$430.71 \$425.93 \$430.02 \$4 Mar-18 66135 \$458.40 \$431.52 \$459.39 \$431.70 \$458.69 \$431.65 \$458.61 \$431.63 \$425.95 \$428.26 \$4	26.04 \$427.74
Mar-18 66135 \$458.40 \$431.52 \$459.39 \$431.70 \$458.69 \$431.65 \$458.61 \$431.63 \$425.95 \$428.26 \$4	26.04 \$430.04
	26.04 \$428.29
Apr-18 66135 \$400.57 \$432.73 \$402.06 \$433.03 \$402.72 \$433.04 \$402.63 \$433.01 \$425.95 \$431.55 \$4	26.03 \$431.58
	26.03 \$429.52
Jun-18 66135 \$435.91 \$433.78 \$437.01 \$434.12 \$436.89 \$434.10 \$436.78 \$434.06 \$425.95 \$429.65 \$4	26.03 \$429.69
Jul-18 66135 \$406.64 \$434.71 \$407.61 \$435.13 \$408.31 \$435.17 \$408.20 \$435.12 \$425.95 \$432.17 \$4	26.03 \$432.22
	26.03 \$431.81
	26.03 \$433.04
	26.03 \$429.61
	26.03 \$427.64
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Aug-19 66135 \$448.85 \$444.27 \$449.39 \$445.12 \$449.49 \$445.19 \$449.16 \$444.96 \$425.96 \$425.96 \$4	26.02 \$426.03
Sep-19 66135 \$431.74 \$445.00 \$433.06 \$445.88 \$433.91 \$445.99 \$433.56 \$445.74 \$425.96 \$425.96 \$425.96	26.02 \$426.03
	26.02 \$426.02
	26.02 \$426.02
Dec-19 66135 \$466.28 \$447.38 \$467.64 \$448.35 \$467.00 \$448.38 \$466.59 \$448.07 \$425.96 \$425.96 \$425.96	26.02 \$426.02

2.09% 24.04

Annual Trend RMSE **2.20**% 24.01

2,20% 23.97

2.17% 23.97

-0.38% 22.93

-0.38% 22.93

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

						U	Itilization Trend	l Calculation	- 24 Month Tim	e Series - To	tal			
					Damped Tren	nd Seasonal			Damped Tren	nd Seasonal				
			Holt-Winters' A	Multiplicative	Multipli		Holt-Winter	s' Additive	Addit		Damped Trend	Non-Seasonal	Double Exponen	tial Smoothing
				Rolling 12										
		Adjusted	Monthly PMPM	PMPM										
Month	Membership	PMPM	0.447.45		0.117 15		A		0.447.45		0.4477.477		A	
Jan-16	69385	\$417.45	\$417.45		\$417.45		\$417.45		\$417.45		\$417.45		\$417.45	
Feb-16 Mar-16	69908 70456	\$417.09 \$461.53	\$417.09 \$461.53											
Apr-16	70430	\$401.70	\$401.70		\$401.70		\$401.70		\$401.70		\$401.70		\$401.70	
May-16	70404	\$402.01	\$402.01		\$402.01		\$402.01		\$402.01		\$402.01		\$402.01	
Jun-16	70540	\$434.24	\$434.24		\$434.24		\$434.24		\$434.24		\$434.24		\$434.24	
Jul-16	70755	\$394.07	\$394.07		\$394.07		\$394.07		\$394.07		\$394.07		\$394.07	
Aug-16	70844	\$430.24	\$430.24		\$430.24		\$430.24		\$430.24		\$430.24		\$430.24	
Sep-16	70970	\$415.46	\$415.46		\$415.46		\$415.46		\$415.46		\$415.46		\$415.46	
Oct-16	71146	\$416.76	\$416.76		\$416.76		\$416.76		\$416.76		\$416.76		\$416.76	
Nov-16	71218	\$444.82	\$444.82		\$444.82		\$444.82		\$444.82		\$444.82		\$444.82	
Dec-16	71277	\$449.18	\$449.18	\$423.75	\$423.75	\$421.62	\$421.62	\$421.44	\$421.44	\$421.42	\$421.42	\$421.42	\$421.42	\$421.42
Jan-17	69490	\$443.77	\$443.77	\$425.91	\$425.91	\$422.31	\$422.31	\$421.83	\$421.83	\$421.78	\$421.78	\$421.77	\$421.77	\$421.77
Feb-17	69802	\$399.42	\$399.42	\$424.46	\$424.46	\$422.92	\$422.92	\$422.31	\$422.31	\$422.21	\$422.21	\$422.20	\$422.20	\$422.19
Mar-17	69572	\$446.55	\$446.55	\$423.19	\$423.19	\$419.73	\$419.73	\$418.84	\$418.84	\$418.66	\$418.66	\$418.63	\$418.63	\$418.63
Apr-17	69220	\$387.87	\$387.87	\$422.09	\$422.09	\$421.42	\$421.42	\$420.48	\$420.48	\$420.22	\$420.22	\$420.17	\$420.17	\$420.16
May-17	68831	\$450.30	\$450.30	\$426.06	\$426.06	\$423.42	\$423.42	\$422.26	\$422.26	\$421.91	\$421.91	\$421.83	\$421.83	\$421.81
Jun-17	68513	\$424.08	\$424.08	\$425.22	\$425.22	\$422.66	\$422.66	\$421.29	\$421.29	\$420.82	\$420.82	\$420.71	\$420.71	\$420.68
Jul-17	68188	\$396.57	\$396.57	\$425.51	\$425.51	\$425.30	\$425.30	\$423.91	\$423.91	\$423.33	\$423.33	\$423.17	\$423.17	\$423.13
Aug-17	67861	\$430.95	\$430.95	\$425.56	\$425.56	\$424.90	\$424.90	\$423.45	\$423.45	\$422.75	\$422.75	\$422.53	\$422.53	\$422.48
Sep-17	67472	\$411.65	\$411.65	\$425.29	\$425.29	\$425.74	\$425.74	\$424.32	\$424.32	\$423.50	\$423.50	\$423.21	\$423.21	\$423.14
Oct-17	67118	\$466.78	\$466.78	\$429.38	\$429.38	\$426.80	\$426.80	\$425.17	\$425.17	\$424.22	\$424.22	\$423.85	\$423.85	\$423.74
Nov-17	66790	\$449.52	\$449.52	\$429.68	\$429.68	\$425.48	\$425.48	\$423.49	\$423.49	\$422.38	\$422.38	\$421.92	\$421.92	\$421.77
Dec-17	66135	\$445.26	\$445.26	\$429.24	\$429.24	\$425.93	\$425.93	\$423.85	\$423.85	\$422.58	\$422.58	\$422.01	\$422.01	\$421.82
Jan-18	66135		\$447.28	\$429.47	\$447.26	\$427.67	\$446.56	\$425.83	\$446.54	\$424.58	\$433.26	\$422.95	\$433.31	\$422.76
Feb-18	66135		\$403.10	\$429.90	\$403.08	\$425.94	\$402.70	\$424.19	\$402.67	\$422.99	\$434.67	\$423.96	\$434.73	\$423.78
Mar-18 Apr-18	66135 66135		\$451.35 \$392.76	\$430.22 \$430.79	\$451.32 \$392.73	\$428.25 \$425.86	\$450.40 \$392.42	\$426.72 \$424.36	\$450.38 \$392.39	\$425.59 \$423.31	\$436.08 \$437.50	\$425.41	\$436.15 \$437.57	\$425.24 \$426.68
May-18	66135		\$456.23	\$430.79	\$456.19	\$423.00	\$455.07	\$424.36	\$455.03	\$426.01	\$437.30	\$426.85 \$428.27	\$437.37	\$428.11
Jun-18	66135		\$430.12	\$431.73	\$430.08	\$428.76	\$433.07	\$427.53	\$429.24	\$426.68	\$440.31	\$429.90	\$440.41	\$429.76
Jul-18	66135		\$402.57	\$432.32	\$402.52	\$426.86	\$402.11	\$425.62	\$402.07	\$424.88	\$441.72	\$431.44	\$441.84	\$431.33
Aug-18	66135		\$437.86	\$432.89	\$437.80	\$427.88	\$436.85	\$426.61	\$436.80	\$425.99	\$443.13	\$433.15	\$443.26	\$433.07
Sep-18	66135		\$418.67	\$433.51	\$418.61	\$427.33	\$417.95	\$425.96	\$417.89	\$425.46	\$444.53	\$434.92	\$444.68	\$434.87
Oct-18	66135		\$474.62	\$434.12	\$474.54	\$431.09	\$472.99	\$429.81	\$472.92	\$429.43	\$445.94	\$436.74	\$446.10	\$436.74
Nov-18	66135		\$457.04	\$434.74	\$456.96	\$433.36	\$455.72	\$432.33	\$455.65	\$432.12	\$447.34	\$438.83	\$447.52	\$438.88
Dec-18	66135		\$452.70	\$435.36	\$452.62	\$435.31	\$451.47	\$434.46	\$451.39	\$434.41	\$448.74	\$441.01	\$448.94	\$441.13
Jan-19	66135		\$454.73	\$435.98	\$454.62	\$435.92	\$452.76	\$434.98	\$452.66	\$434.92	\$450.14	\$442.42	\$450.36	\$442.55
Feb-19	66135		\$409.81	\$436.54	\$409.70	\$436.47	\$408.90	\$435.49	\$408.79	\$435.43	\$451.54	\$443.82	\$451.78	\$443.97
Mar-19	66135		\$458.85	\$437.16	\$458.71	\$437.09	\$456.61	\$436.01	\$456.48	\$435.94	\$452.93	\$445.23	\$453.20	\$445.39
Apr-19	66135		\$399.28	\$437.71	\$399.15	\$437.63	\$398.62	\$436.53	\$398.49	\$436.45	\$454.33	\$446.63	\$454.62	\$446.81
May-19	66135		\$463.79	\$438.34	\$463.63	\$438.25	\$461.27	\$437.04	\$461.12	\$436.96	\$455.72	\$448.03	\$456.05	\$448.23
Jun-19	66135		\$437.24	\$438.93	\$437.08	\$438.83	\$435.48	\$437.56	\$435.32	\$437.47	\$457.11	\$449.43	\$457.47	\$449.65
Jul-19	66135		\$409.22	\$439.48	\$409.05	\$439.37	\$408.32	\$438.08	\$408.15	\$437.97	\$458.50	\$450.83	\$458.89	\$451.07
Aug-19	66135		\$445.09	\$440.09	\$444.89	\$439.96	\$443.05	\$438.60	\$442.87	\$438.48	\$459.89	\$452.23	\$460.31	\$452.49
Sep-19	66135		\$425.57	\$440.66	\$425.37	\$440.53	\$424.15	\$439.11	\$423.96	\$438.98	\$461.28	\$453.62	\$461.73	\$453.91
Oct-19	66135		\$482.43	\$441.31	\$482.19	\$441.16	\$479.19	\$439.63	\$478.98	\$439.49	\$462.67	\$455.02	\$463.15	\$455.34
Nov-19	66135		\$464.55	\$441.94	\$464.30	\$441.78	\$461.93	\$440.15	\$461.71	\$439.99	\$464.05	\$456.41	\$464.57	\$456.76
Dec-19	66135		\$460.14	\$442.56	\$459.87	\$442.38	\$457.67	\$440.66	\$457.44	\$440.50	\$465.44	\$457.80	\$465.99	\$458.18
				4.5.40/		4.040/		4.040/		2 400/		4.450/		4.000/
		Annual Trend		1.54%		1.91%		1.96%		2.10%		4.15%		4.22%
		RMSE		23.06		23.06		23.07		23.08		22.79		22.78

MEDICAL TREND DEVELOPMENT COST CONTAINMENT STRATEGY

	Inpatient Admissions		
Goal: Reduce total	non-maternity inpatient admissions by	4%	
Experience Period	Non-Maternity Inpatient Admissions		
	Total Allowed Charges	\$76,784,143	3
	Total Admissions	2,535	_
	Average Cost per Admissions	\$30,290)
Claims incurred in	the 90 days after discharge when not a re	eadmission	
	Type of Claim	Count	Average Cost
	Office Visit	9.26	\$134.83
	Labs Services	4.30	\$219.00
	Brand Drugs Days Supply	100.49	\$9.93
	Generic Drug Days Supply	256.84	\$0.74
Savings Calculation	1		
	Total Avoided Admissions	101	
	Average Cost	\$30,290	<u>)</u>
	Total Avoided Inpatient Cost	\$3,059,250)
	Inpatient Admissions Replaced by:		
	Office Visits	\$126,138	3
	Labs Services	\$95,191	1
	Total Medical Replacement Cost	\$221,329)
	Net Avoided Medical Cost	\$2,837,921	
	Emergency Room Visit	.s	
Coals Boolage	EV of Emorgonou Boom visits by Drimary	ara Providor visits	
Goal: Replace	5% of Emergency Room visits by Primary (Care Provider visits	
Goal: Replace Experience Period			
·	Type of Claim	Count	Average Cost
·	Type of Claim Emergency Room visit	Count 15,277	\$1,740.69
	Type of Claim	Count	
·	Type of Claim Emergency Room visit Primary Care Provider office visit	Count 15,277	\$1,740.69
Experience Period	Type of Claim Emergency Room visit Primary Care Provider office visit	Count 15,277	\$1,740.69 \$106.92
Experience Period	Type of Claim Emergency Room visit Primary Care Provider office visit	Count 15,277 215,523	\$1,740.69 \$106.92
Experience Period	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits	Count 15,277 215,523 763.85	\$1,740.69 \$106.92
Experience Period	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits Average Cost	Count 15,277 215,523 763.85 \$1,741	\$1,740.69 \$106.92
Experience Period	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits Average Cost Total Avoided Emergency Room Cost	Count 15,277 215,523 763.85 \$1,741	\$1,740.69 \$106.92
Experience Period	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits Average Cost Total Avoided Emergency Room Cost Emergency Room Replaced by:	Count 15,277 215,523 763.85 \$1,741 \$1,329,625	\$1,740.69 \$106.92
Experience Period	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits Average Cost Total Avoided Emergency Room Cost Emergency Room Replaced by: Primary Care Provider office visit	Count 15,277 215,523 763.85 \$1,741 \$1,329,629	\$1,740.69 \$106.92
Experience Period Savings Calculation	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits Average Cost Total Avoided Emergency Room Cost Emergency Room Replaced by: Primary Care Provider office visit Total Medical Replacement Cost	Count 15,277 215,523 763.85 \$1,741 \$1,329,629 \$81,667 \$81,667	\$1,740.69 \$106.92
Experience Period Savings Calculation	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits Average Cost Total Avoided Emergency Room Cost Emergency Room Replaced by: Primary Care Provider office visit Total Medical Replacement Cost Net Avoided Medical Cost	Count 15,277 215,523 763.85 \$1,741 \$1,329,629 \$81,667 \$81,667 \$1,247,962	\$1,740.69 \$106.92
Experience Period Savings Calculation	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits Average Cost Total Avoided Emergency Room Cost Emergency Room Replaced by: Primary Care Provider office visit Total Medical Replacement Cost Net Avoided Medical Cost	Count 15,277 215,523 763.85 \$1,741 \$1,329,629 \$81,667 \$81,667	\$1,740.69 \$106.92
Experience Period Savings Calculation Im CY 2017 Total Medi	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits Average Cost Total Avoided Emergency Room Cost Emergency Room Replaced by: Primary Care Provider office visit Total Medical Replacement Cost Net Avoided Medical Cost	Count 15,277 215,523 763.88 \$1,741 \$1,329,629 \$81,667 \$81,667 \$1,247,962 dical Utilization Tree \$377,320,017	\$1,740.69 \$106.92
Experience Period Savings Calculation Im CY 2017 Total Medi	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits Average Cost Total Avoided Emergency Room Cost Emergency Room Replaced by: Primary Care Provider office visit Total Medical Replacement Cost Net Avoided Medical Cost Apact of Cost Containment Strategy on Medical Allowed Charges Vings from Inpatient Admissions Reductio	Count 15,277 215,523 763.88 \$1,741 \$1,329,629 \$81,667 \$81,667 \$1,247,962 dical Utilization Tree \$377,320,017	\$1,740.69 \$106.92 5 6 7 7 7 9 -\$2,837,92' -\$1,247,962
Experience Period Savings Calculation Im CY 2017 Total Medi	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits Average Cost Total Avoided Emergency Room Cost Emergency Room Replaced by: Primary Care Provider office visit Total Medical Replacement Cost Net Avoided Medical Cost Net Avoided Medical Cost Inpact of Cost Containment Strategy on Medical Allowed Charges vings from Inpatient Admissions Reduction vings from Emergency Room Visits Reduction vings From Cost Containment Strates	Count 15,277 215,523 763.88 \$1,741 \$1,329,629 \$81,667 \$81,667 \$1,247,962 dical Utilization Tree \$377,320,017	\$1,740.69 \$106.92 5 6 7 7 7 -\$2,837,92 -\$1,247,967 -\$4,085,883
Experience Period Savings Calculation Im CY 2017 Total Medi Sa Sa To	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits Average Cost Total Avoided Emergency Room Cost Emergency Room Replaced by: Primary Care Provider office visit Total Medical Replacement Cost Net Avoided Medical Cost Net Avoided Medical Cost Inpact of Cost Containment Strategy on Medical Allowed Charges vings from Inpatient Admissions Reduction vings from Emergency Room Visits Reduction vings From Cost Containment Strates	Count 15,277 215,523 763.85 \$1,747 \$1,329,629 \$81,667 \$81,667 \$1,247,962 dical Utilization Tree \$377,320,017 ntion egy	\$1,740.69 \$106.92 5 6 7 7 7 -\$2,837,92 -\$1,247,967 -\$4,085,883
Experience Period Savings Calculation Im CY 2017 Total Medi Sa Sa To	Type of Claim Emergency Room visit Primary Care Provider office visit Total Avoided ER visits Average Cost Total Avoided Emergency Room Cost Emergency Room Replaced by: Primary Care Provider office visit Total Medical Replacement Cost Net Avoided Medical Cost Net Avoided Medical Cost upact of Cost Containment Strategy on Medical Allowed Charges vings from Inpatient Admissions Reduction vings from Emergency Room Visits Reduction vings From Cost Containment Strates	Count 15,277 215,523 763.85 \$1,741 \$1,329,629 \$81,667 \$81,667 \$1,247,962 dical Utilization Tree \$377,320,017 n tion egy 2.00%	\$1,740.69 \$106.92

PHARMACY TREND DEVELOPMENT NON-SPECIALTY UTILIZATION TREND CALCULATION

					Monthly Comp	leted Days Supply				Days Supply	per Members
Month	Membership	Generic	New Generics	Brands Going Generic	Brand	Compound	отс	Vaccines	Total Days Supply	Monthly	Annual
Jan-15	68,167	1,654,861	0	36,648	167,485	836	37,552	782	1,898,164	27.85	
Feb-15	68,581	1,586,914	6,981	35,486	159,026	1,321	34,412	554	1,824,694	26.61	
Mar-15	69,902	1,792,730	22,795	40,217	185,334	1,281	40,650	316	2,083,323	29.80	
Apr-15	70,062	1,682,921	34,094	37,980	179,743	1,405	45,120	174	1,981,437	28.28	
May-15	69,425	1,694,962	51,061	39,623	171,239	1,368	42,505	209	2,000,967	28.82	
Jun-15	69,428	1,702,807	68,194	39,071	177,962	1,946	47,402	317	2,037,699	29.35	
Jul-15	68,915	1,643,988	87,449	38,047	179,492	1,651	44,625	315	1,995,567	28.96	
Aug-15	68,414	1,621,645	118,530	39,433	172,179	1,821	41,325	462	1,995,396	29.17	
Sep-15	68,104	1,588,596	147,004	40,143	175,092	1,740	44,486	1,673	1,998,733	29.35	
Oct-15	68,048	1,608,208	156,681	44,208	195,332	2,012	46,069	4,326	2,056,836	30.23	
Nov-15	67,698	1,567,806	162,412	41,334	178,205	2,224	43,486	2,317	1,997,784	29.51	
Dec-15	67,672	1,723,238	191,119	50,885	214,852	2,236	50,588	1,027	2,233,945	33.01	29.24
Jan-16	69,453	1,531,095	174,879	35,447	159,940	1,979	40,366	870	1,944,576	28.00	29.25
Feb-16	69,976	1,534,271	186,525	36,973	161,013	1,958	42,044	537	1,963,321	28.06	29.37
Mar-16	70,523	1,689,757	206,549	43,457	190,877	2,112	49,749	376	2,182,877	30.95	29.47
Apr-16	70,450	1,538,245	207,723	35,176	164,985	1,801	44,680	340	1,992,950	28.29	29.47
May-16	70,471	1,566,495	251,148	39,066	167,847	2,184	48,121	389	2,075,250	29.45	29.52
Jun-16	70,607	1,565,088	277,970	39,069	166,258	2,271	48,239	473	2,099,368	29.73	29.55
Jul-16	70,821	1,509,913	289,695	35,122	162,240	2,502	47,985	317	2,047,774	28.91	29.55
Aug-16	70,910	1,551,054	338,659	40,391	172,193	1,885	49,316	544	2,154,042	30.38	29.65
Sep-16	71,037	1,477,790	365,912	41,117	174,265	2,282	50,858	1,881	2,114,105	29.76	29.68
Oct-16	71,211	1,500,194	414,278	43,032	170,911	2,561	53,563	3,754	2,188,293	30.73	29.73
Nov-16	71,283	1,449,425	439,415	46,210	171,817	2,043	53,845	2,230	2,164,985	30.37	29.80
Dec-16	71,339	1,529,490	514,437	52,137	194,500	2,446	58,198	1,117	2,352,325	32.97	29.81
Jan-17	69,561	1,375,654	490,598	37,728	150,544	2,148	44,390	1,086	2,102,148	30.22	29.99
Feb-17	69,874	1,260,451	455,336	34,735	143,374	2,151	40,992	593	1,937,632	27.73	29.96
Mar-17	69,644	1,411,998	533,891	40,657	170,723	2,070	48,393	575	2,208,307	31.71	30.02
Apr-17	69,292	1,260,164	514,719	34,075	147,834	1,976	45,320	242	2,004,330	28.93	30.08
May-17	68,904	1,360,661	588,785	38,031	170,888	2,290	56,204	324	2,217,183	32.18	30.30
Jun-17	68,586	1,280,237	574,560	36,247	159,109	2,324	47,185	327	2,099,989	30.62	30.38
Jul-17	68,259	1,238,565	572,758	33,833	156,788	2,335	49,724	170	2,054,173	30.09	30.48
Aug-17	67,932	1,277,993	633,135	34,882	166,452	2,402	52,862	726	2,168,452	31.92	30.60
Sep-17	67,540	1,166,576	585,389	36,226	155,407	2,758	50,613	1,570	1,998,539	29.59	30.59
Oct-17	67,184	1,253,289	651,979	41,754	177,547	2,472	55,668	4,086	2,186,795	32.55	30.74
Nov-17	66,853	1,214,893	642,123	38,161	173,421	2,683	55,739	2,522	2,129,542	31.85	30.86
Dec-17	66,195	1,237,758	645,449	45,048	191,742	2,749	61,813	1,456	2,186,015	33.02	30.85

CY2016 / CY 2015 Annual Increase CY2017 / CY 2016 Annual Increase 1.9% 3.5%

PHARMACY TREND DEVELOPMENT NON-SPECIALTY UTILIZATION TREND CALCULATION

				Ad	Adjustments for Benefits and Aging				
		Paid to	Induced	Normalized	Average	Normalized	Total		
		Allowed Ratio	Utilization	Induced	Age/Gender		Normalized	Monthly	Annual
Month	Membership			Utilization	Factor	Factor	Factor		
Jan-15	68,167	76.4%	1.060	1.024	1.245	1.020	1.044	29.06	
Feb-15	68,581	76.6%	1.061	1.023	1.245	1.020	1.043	27.75	
Mar-15	69,902	76.6%	1.061	1.023	1.245	1.020	1.043	31.07	
Apr-15	70,062	77.0%	1.063	1.021	1.247	1.018	1.039	29.38	
May-15	69,425	77.3%	1.065	1.019	1.249	1.016	1.035	29.83	
Jun-15	69,428	77.6%	1.066	1.017	1.251	1.014	1.032	30.29	
Jul-15	68,915	77.9%	1.068	1.016	1.252	1.013	1.030	29.81	
Aug-15	68,414	78.2%	1.069	1.015	1.253	1.013	1.028	29.98	
Sep-15	68,104	78.3%	1.070	1.014	1.256	1.011	1.025	30.07	
Oct-15	68,048	78.5%	1.071	1.013	1.257	1.010	1.023	30.92	
Nov-15	67,698	78.6%	1.072	1.012	1.257	1.009	1.022	30.15	
Dec-15	67,672	78.8%	1.073	1.011	1.259	1.008	1.020	33.66	30.16
Jan-16	69,453	78.8%	1.073	1.011	1.253	1.013	1.024	28.67	30.13
Feb-16	69,976	78.7%	1.072	1.012	1.253	1.013	1.025	28.75	30.21
Mar-16	70,523	78.6%	1.072	1.012	1.252	1.013	1.026	31.75	30.27
Apr-16	70,450	78.5%	1.071	1.013	1.253	1.013	1.026	29.03	30.24
May-16	70,471	78.4%	1.071	1.013	1.254	1.012	1.025	30.20	30.27
Jun-16	70,607	78.4%	1.071	1.013	1.257	1.010	1.023	30.41	30.28
Jul-16	70,821	78.5%	1.071	1.013	1.259	1.008	1.021	29.53	30.25
Aug-16	70,910	78.5%	1.071	1.013	1.259	1.008	1.020	30.99	30.34
Sep-16	71,037	78.6%	1.072	1.012	1.261	1.007	1.019	30.33	30.36
Oct-16	71,211	78.8%	1.073	1.011	1.262	1.006	1.017	31.26	30.39
Nov-16	71,283	78.9%	1.073	1.011	1.262	1.005	1.016	30.86	30.45
Dec-16	71,339	79.0%	1.074	1.010	1.265	1.003	1.013	33.41	30.44
Jan-17	69,561	78.9%	1.073	1.011	1.265	1.004	1.014	30.66	30.60
Feb-17	69,874	79.0%	1.074	1.010	1.264	1.004	1.014	28.11	30.55
Mar-17	69,644	79.1%	1.075	1.010	1.265	1.003	1.013	32.12	30.58
Apr-17	69,292	79.3%	1.076	1.009	1.265	1.003	1.012	29.27	30.60
May-17	68,904	79.5%	1.077	1.007	1.267	1.002	1.009	32.48	30.79
Jun-17	68,586	79.6%	1.078	1.007	1.268	1.001	1.008	30.86	30.82
Jul-17	68,259	79.9%	1.079	1.005	1.267	1.001	1.007	30.30	30.89
Aug-17	67,932	80.1%	1.080	1.004	1.267	1.002	1.006	32.11	30.98
Sep-17	67,540	80.2%	1.081	1.003	1.267	1.002	1.005	29.73	30.94
Oct-17	67,184	80.4%	1.083	1.002	1.268	1.001	1.003	32.65	31.05
Nov-17	66,853	80.6%	1.084	1.001	1.268	1.001	1.002	31.90	31.13
Dec-17	66,195	80.8%	1.085	1.000	1.269	1.000	1.000	33.02	31.09

		1
	Regression on	Regression on
	Adjusted PMPM - 36	Adjusted PMPM - 24
Month	Months	Months
Jan-15	\$29.47	\$28.42
Feb-15		, , , , , , , , , , , , , , , , , , ,
Mar-15	\$29.53 \$29.59	\$28.52
Mar-15 Apr-15		\$28.61 \$28.70
May-15	\$29.65	\$28.80
Jun-15	\$29.71	\$28.89
Jul-15	\$29.77	
	\$29.83	\$28.99
Aug-15	\$29.89	\$29.09
Sep-15	\$29.95	\$29.19
Oct-15	\$30.01	\$29.28
Nov-15	\$30.07	\$29.38
Dec-15	\$30.13	\$29.48
Jan-16	\$30.20	\$29.58
Feb-16	\$30.26	\$29.68
Mar-16	\$30.32	\$29.77
Apr-16	\$30.38	\$29.88
May-16	\$30.44	\$29.97
Jun-16	\$30.50	\$30.08
Jul-16	\$30.56	\$30.17
Aug-16	\$30.63	\$30.28
Sep-16	\$30.69	\$30.38
Oct-16	\$30.75	\$30.48
Nov-16	\$30.81	\$30.58
Dec-16	\$30.88	\$30.68
Jan-17	\$30.94	\$30.79
Feb-17	\$31.00	\$30.89
Mar-17	\$31.06	\$30.99
Apr-17	\$31.13	\$31.09
May-17	\$31.19	\$31.20
Jun-17	\$31.25	\$31.30
Jul-17	\$31.32	\$31.40
Aug-17	\$31.38	\$31.51
Sep-17	\$31.44	\$31.62
Oct-17	\$31.51	\$31.72
Nov-17	\$31.57	\$31.83
Dec-17	\$31.64	\$31.93

CY2016 / CY 2015 Annual Increase CY2017 / CY 2016 Annual Increase 0.9% 2.1%

2.5% 4.1%

Regression on	Adjusted	PMPM - 24	
1.000	1.800	1.000	0.287
0.000	0.956	0.000	1.746
0.205	0.043	0.246	0.042
8.763	34.000	7.168	22.000

PHARMACY TREND DEVELOPMENT

GENERIC COST TREND

	"Old" Generics			New Generics		All Generics			
Month	Days Supply	Average Wholesale Price	Cost per Days Supply	Days Supply	Average Wholesale Price	Cost per Days Supply	Days Supply	Average Wholesale Price	Cost per Day Supply
Jan-15	1,654,861	\$5,753,929	\$3.48	0	\$0		1,654,861	\$5,753,929	\$3.48
Feb-15	1,586,914	\$5,524,644	\$3.48	6,981	\$45,298	\$6.49	1,593,895	5,569,942	\$3.49
Mar-15	1,792,730	\$6,345,030	\$3.54	22,795	\$106,616	\$4.68	1,815,525	6,451,646	\$3.55
Apr-15	1,682,921	\$5,991,180	\$3.56	34,094	\$150,409	\$4.41	1,717,015	6,141,588	\$3.58
May-15	1,694,962	\$5,913,153	\$3.49	51,061	\$318,506	\$6.24	1,746,023	6,231,659	\$3.57
Jun-15	1,702,807	\$5,973,742	\$3.51	68,194	\$377,034	\$5.53	1,771,001	6,350,776	\$3.59
Jul-15	1,643,988	\$5,834,358	\$3.55	87,449	\$504,796	\$5.77	1,731,437	6,339,154	\$3.66
Aug-15	1,621,645	\$5,682,329	\$3.50	118,530	\$600,302	\$5.06	1,740,175	6,282,632	\$3.61
Sep-15	1,588,596	\$5,639,125	\$3.55	147,004	\$721,010	\$4.90	1,735,599	6,360,134	\$3.66
Oct-15	1,608,208	\$5,813,057	\$3.61	156,681	\$788,051	\$5.03	1,764,889	6,601,108	\$3.74
Nov-15	1,567,806	\$5,586,944	\$3.56	162,412	\$835,823	\$5.15	1,730,218	6,422,767	\$3.71
Dec-15	1,723,238	\$6,205,203	\$3.60	191,119	\$980,740	\$5.13	1,914,357	7,185,944	\$3.75
Jan-16	1,531,095	\$5,363,575	\$3.50	174,879	\$892,449	\$5.10	1,705,974	6,256,024	\$3.67
Feb-16	1,534,271	\$5,369,205	\$3.50	186,525	\$954,691	\$5.12	1,720,796	6,323,896	\$3.67
Mar-16	1,689,757	\$6,000,835	\$3.55	206,549	\$1,087,595	\$5.27	1,896,306	7,088,429	\$3.74
Apr-16	1,538,245	\$5,407,359	\$3.52	207,723	\$1,069,337	\$5.15	1,745,968	6,476,697	\$3.71
May-16	1,566,495	\$5,521,021	\$3.52	251,148	\$1,319,590	\$5.25	1,817,643	6,840,610	\$3.76
Jun-16	1,565,088	\$5,459,006	\$3.49	277,970	\$1,396,612	\$5.02	1,843,058	6,855,617	\$3.72
Jul-16	1,509,913	\$5,324,100	\$3.53	289,695	\$1,419,869	\$4.90	1,799,608	6,743,969	\$3.75
Aug-16	1,551,054	\$5,507,286	\$3.55	338,659	\$1,644,184	\$4.85	1,889,713	7,151,469	\$3.78
Sep-16	1,477,790	\$5,284,188	\$3.58	365,912	\$1,670,647	\$4.57	1,843,702	6,954,835	\$3.77
Oct-16	1,500,194	\$5,407,080	\$3.60	414,278	\$1,957,758	\$4.73	1,914,472	7,364,838	\$3.85
Nov-16	1,449,425	\$5,197,364	\$3.59	439,415	\$2,015,286	\$4.59	1,888,840	7,212,650	\$3.82
Dec-16	1,529,490	\$5,588,823	\$3.65	514,437	\$2,330,254	\$4.53	2,043,927	7,919,077	\$3.87
Jan-17	1,375,654	\$4,927,764	\$3.58	490,598	\$2,189,180	\$4.46	1,866,252	7,116,945	\$3.81
Feb-17	1,260,451	\$4,545,109	\$3.61	455,336	\$2,092,205	\$4.59	1,715,787	6,637,314	\$3.87
Mar-17	1,411,998	\$5,113,796	\$3.62	533,891	\$2,436,253	\$4.56	1,945,889	7,550,048	\$3.88
Apr-17	1,260,164	\$4,519,029	\$3.59	514,719	\$2,356,842	\$4.58	1,774,883	6,875,871	\$3.87
May-17	1,360,661	\$4,927,674	\$3.62	588,785	\$2,709,583	\$4.60	1,949,446	7,637,257	\$3.92
Jun-17	1,280,237	\$4,662,204	\$3.64	574,560	\$2,593,468	\$4.51	1,854,797	7,255,673	\$3.91
Jul-17	1,238,565	\$4,544,797	\$3.67	572,758	\$2,612,693	\$4.56	1,811,323	7,157,490	\$3.95
Aug-17	1,277,993	\$4,714,142	\$3.69	633,135	\$2,867,764	\$4.53	1,911,128	7,581,906	\$3.97
Sep-17	1,166,576	\$4,371,949	\$3.75	585,389	\$2,661,787	\$4.55	1,751,965	7,033,736	\$4.01
Oct-17	1,253,289	\$4,638,350	\$3.70	651,979	\$3,069,225	\$4.71	1,905,268	7,707,575	\$4.05
Nov-17	1,214,893	\$4,510,661	\$3.71	642,123	\$2,992,007	\$4.66	1,857,016	7,502,668	\$4.04
Dec-17	1,237,758	\$4,659,033	\$3.76	645,449	\$3,091,118	\$4.79	1,883,207	7,750,150	\$4.12

	Regression on Cost per Days Supply on "Old" Generics						
Month	36 Months	24 Months					
Jan-15	\$3.48	\$3.37					
Feb-15	\$3.48	\$3.38					
Mar-15	\$3.49	\$3.39					
Apr-15	\$3.50	\$3.40					
May-15	\$3.50	\$3.41					
Jun-15	\$3.51	\$3.42					
Jul-15	\$3.51	\$3,43					
Aug-15	\$3.52	\$3.44					
Sep-15	\$3.53	\$3.45					
Oct-15	\$3.53	\$3.46					
Nov-15	\$3.54	\$3.47					
Dec-15	\$3.54	\$3.48					
Jan-16	\$3.55	\$3.49					
Feb-16	\$3.55	\$3.50					
Mar-16	\$3.56	\$3.51					
Apr-16	\$3.57	\$3.52					
May-16	\$3.57	\$3.53					
Jun-16	\$3.58	\$3.54					
Jul-16	\$3.58	\$3.55					
Aug-16	\$3.59	\$3.56					
Sep-16	\$3.60	\$3.57					
Oct-16	\$3.60	\$3.58					
Nov-16	\$3.61	\$3.59					
Dec-16	\$3.61	\$3.60					
Jan-17	\$3.62	\$3.61					
Feb-17	\$3.63	\$3.62					
Mar-17	\$3.63	\$3.63					
Apr-17	\$3.64	\$3.64					
May-17	\$3.64	\$3.65					
Jun-17	\$3.65	\$3.66					
Jul-17	\$3.66	\$3.67					
Aug-17	\$3.66	\$3.68					
Sep-17	\$3.67	\$3.69					
Oct-17	\$3.67	\$3.71					
Nov-17	\$3.68	\$3.72					
Dec-17	\$3.69	\$3.73					

CY2016 / CY 2015 Annual Increase CY2017 / CY 2016 Annual Increase

3.2%

-5.1%

5.0%

2.0% 3.5%

Regression on C on "Old" Ger	Regression on Cost per Days Supply on "Old" Generics-		
1.000	0.351	1.000	0.061
0.000	0.275	0.000	0.334
0.678	0.012	0.872	0.008
71.662	34.000	149.555	22.000

PHARMACY TREND DEVELOPMENT

BRAND COST TREND

		All Other Brands		Brands Going	Generic, Vaccines a	and Compounds		Over the Counter			All Brands	
Month	Days Supply	Average Wholesale Price	Cost per Days Supply	Days Supply	Average Wholesale Price	Cost per Days Supply	Days Supply	Average Wholesale Price	Cost per Days Supply	Days Supply	Average Wholesale Price	Cost per Days Supply
Jan-15	167,485	\$1,929,293	\$11.52	38,266	\$317,298	\$8.29	37,552	\$90,200	\$2.40	205,751	\$2,246,590	\$10.92
Feb-15	159,026	\$1,892,291	\$11.90	37,361	\$312,563	\$8.37	34,412	\$91,676	\$2.66	196,387	2,204,854	\$11.23
Mar-15	185,334	\$2,233,699	\$12.05	41,814	\$362,524	\$8.67	40,650	\$95,572	\$2.35	227,148	2,596,224	\$11.43
Apr-15	179,743	\$2,207,659	\$12.28	39,559	\$352,076	\$8.90	45,120	\$122,914	\$2.72	219,302	2,559,736	\$11.67
May-15	171,239	\$2,076,272	\$12.12	41,200	\$388,920	\$9.44	42,505	\$100,506	\$2.36	212,439	2,465,192	\$11.60
Jun-15	177,962	\$2,202,376	\$12.38	41,334	\$429,330	\$10.39	47,402	\$115,557	\$2.44	219,296	2,631,705	\$12.00
Jul-15	179,492	\$2,185,100	\$12.17	40,013	\$409,253	\$10.23	44,625	\$117,788	\$2.64	219,505	2,594,354	\$11.82
Aug-15	172,179	\$2,121,989	\$12.32	41,716	\$446,432	\$10.70	41,325	\$107,742	\$2.61	213,895	2,568,422	\$12.01
Sep-15	175,092	\$2,244,803	\$12.82	43,556	\$462,765	\$10.62	44,486	\$112,672	\$2.53	218,648	2,707,568	\$12.38
Oct-15	195,332	\$2,353,102	\$12.05	50,546	\$506,322	\$10.02	46,069	\$110,513	\$2.40	245,878	2,859,424	\$11.63
Nov-15	178,205	\$2,340,288	\$13.13	45,875	\$469,285	\$10.23	43,486	\$108,491	\$2.49	224,080	2,809,573	\$12.54
Dec-15	214,852	\$2,798,743	\$13.03	54,148	\$576,773	\$10.65	50,588	\$135,827	\$2.68	269,000	3,375,516	\$12.55
Jan-16	159,940	\$2,068,992	\$12.94	38,296	\$390,625	\$10.20	40,366	\$92,696	\$2.30	198,236	2,459,617	\$12.41
Feb-16	161,013	\$2,133,114	\$13.25	39,468	\$397,637	\$10.07	42,044	\$101,675	\$2.42	200,481	2,530,751	\$12.62
Mar-16	190,877	\$2,496,776	\$13.08	45,945	\$494,357	\$10.76	49,749	\$113,725	\$2.29	236,822	2,991,133	\$12.63
Apr-16	164,985	\$2,289,808	\$13.88	37,317	\$382,143	\$10.24	44,680	\$103,327	\$2.31	202,302	2,671,951	\$13.21
May-16	167,847	\$2,210,707	\$13.17	41,639	\$501,238	\$12.04	48,121	\$113,589	\$2.36	209,486	2,711,944	\$12.95
Jun-16	166,258	\$2,328,013	\$14.00	41,813	\$636,266	\$15.22	48,239	\$114,784	\$2.38	208,071	2,964,279	\$14.25
Jul-16	162,240	\$2,355,964	\$14.52	37,941	\$526,995	\$13.89	47,985	\$117,916	\$2.46	200,181	2,882,959	\$14.40
Aug-16	172,193	\$2,424,173	\$14.08	42,820	\$542,982	\$12.68	49,316	\$118,169	\$2.40	215,013	2,967,155	\$13.80
Sep-16	174,265	\$2,444,899	\$14.03	45,280	\$563,583	\$12.45	50,858	\$122,437	\$2.41	219,545	3,008,482	\$13.70
Oct-16	170,911	\$2,441,966	\$14.29	49,347	\$606,585	\$12.29	53,563	\$128,031	\$2.39	220,258	3,048,551	\$13.84
Nov-16	171,817	\$2,483,019	\$14.45	50,483	\$595,377	\$11.79	53,845	\$131,481	\$2.44	222,300	3,078,396	\$13.85
Dec-16	194,500	\$2,896,376	\$14.89	55,700	\$709,249	\$12.73	58,198	\$150,159	\$2.58	250,200	3,605,626	\$14.41
Jan-17	150,544	\$2,207,333	\$14.66	40,962	\$1,262,480	\$30.82	44,390	\$100,254	\$2.26	191,506	3,469,814	\$18.12
Feb-17	143,374	\$2,163,681	\$15.09	37,479	\$433,748	\$11.57	40,992	\$101,811	\$2.48	180,853	2,597,429	\$14.36
Mar-17	170,723	\$2,583,056	\$15.13	43,302	\$1,307,028	\$30.18	48,393	\$115,306	\$2.38	214,025	3,890,084	\$18.18
Apr-17	147,834	\$2,317,570	\$15.68	36,293	\$407,547	\$11.23	45,320	\$97,622	\$2.15	184,127	2,725,117	\$14.80
May-17	170,888	\$2,665,277	\$15.60	40,645	\$481,324	\$11.84	56,204	\$135,137	\$2.40	211,533	3,146,601	\$14.88
Jun-17	159,109	\$2,461,048	\$15.47	38,898	\$460,018	\$11.83	47,185	\$113,124	\$2.40	198,007	2,921,066	\$14.75
Jul-17	156,788	\$2,514,343	\$16.04	36,338	\$445,564	\$12.26	49,724	\$119,440	\$2.40	193,126	2,959,907	\$15.33
Aug-17	166,452	\$2,640,216	\$15.86	38,010	\$456,671	\$12.01	52,862	\$128,287	\$2.43	204,462	3,096,887	\$15.15
Sep-17	155,407	\$2,533,851	\$16.30	40,554	\$454,984	\$11.22	50,613	\$132,209	\$2.61	195,961	2,988,835	\$15.25
Oct-17	177,547	\$2,799,552	\$15.77	48,312	\$564,551	\$11.69	55,668	\$144,137	\$2.59	225,859	3,364,103	\$14.89
Nov-17	173,421	\$2,745,580	\$15.83	43,366	\$1,282,783	\$29.58	55,739	\$133,314	\$2.39	216,787	4,028,363	\$18.58
Dec-17	191,742	\$3,066,520	\$15.99	49,253	\$2,151,608	\$43.68	61,813	\$160,234	\$2.59	240,995	5,218,128	\$21.65

	Regression on Cost per Days Supply on All Other Brands Only					
Month	36 Months	24 Months				
Jan-15	\$11.68	\$11.72				
Feb-15	\$11.80	\$11.72				
Mar-15	\$11.90	\$11.95				
Apr-15	\$12.02	\$12.06				
May-15	\$12.14	\$12.18				
Jun-15	\$12.14	\$12.30				
Jul-15	\$12.26	\$12.42				
Aug-15	\$12.51	\$12.54				
Sep-15	\$12.63	\$12.66				
Oct-15	\$12.75	\$12.79				
Nov-15	\$12.75	\$12.79				
Dec-15	\$13.01	\$12.91 \$13.04				
Jan-16	\$13.14	\$13.04				
Feb-16	\$13.27	\$13.17				
Mar-16	\$13.39	\$13.42				
Apr-16	\$13.53	\$13.55				
May-16	\$13.66	\$13.68				
Jun-16	\$13.80	\$13.82				
Jul-16 Jul-16	\$13.93	\$13.62				
Aug-16	\$13.93	\$13.93 \$14.09				
Sep-16	\$14.07	\$14.23				
Oct-16	\$14.21	\$14.23				
Nov-16	\$14.49	\$14.50				
Dec-16	\$14.49	\$14.64				
Jan-17	\$14.78	\$14.79				
Feb-17	\$14.78	\$14.79				
Mar-17	\$15.06	\$15.07				
Apr-17	\$15.21	\$15.07				
May-17	\$15.21 \$15.36	\$15.22				
Jun-17	\$15.52	\$15.52				
Jul-17	\$15.67	\$15.67				
Aug-17	\$15.82	\$15.82				
Sep-17	\$15.82	\$15.62 \$15.98				
Oct-17	\$15.96 \$16.14	\$15.96				
Nov-17	\$16.30	\$16.13				
Dec-17		\$16.45				
Dec-17	\$16.46	\$10.40				

CY2016 / CY 2015 Annual Increase 12.7% 5.1% 14.2% 5.1% 14.2% CY2017 / CY 2016 Annual Increase 12.5% 63.1% 1.4% 21.6%

12.5%	12.3%

Regression on C on All Other Bra	Regression on Cost per Days Supply on All Other Brands Only-			
1.000	0.000	1.000	0.000	
0.000	0.471	0.000	0.869	
0.961	0.021	0.917	0.021	
845.549	34,000	244,466	22.000	

PHARMACY TREND DEVELOPMENT SPECIALTY TREND CALCULATIONS

			Allowed Charges			Allowed Charges Adjusted for Contract		PMP	M Adjusted for Cont	ract	Rolling 12	Rolling 12 PMPM Adjusted for Contract		
		All Other	New	Total	Adjustment for	All Other	New	Total	All Other	New	Total	All Other	New	Total
Month	Membership	Specialty	Treatments ¹		Contract	Specialty	Treatments ¹		Specialty	Treatments ¹		Specialty	Treatments ¹	
Jan-15	68,167	\$2,237,734	\$0	\$2,237,734	0.975	\$2,181,927	\$0	\$2,181,927	\$32.01	\$0.00	\$32.01			
Feb-15	68,581	2,158,385	\$0	\$2,158,385	0.975	\$2,103,758	\$0	\$2,103,758	\$30.68	\$0.00	\$30.68			
Mar-15	69,902	2,372,662	\$0	\$2,372,662	0.975	\$2,312,171	\$0	\$2,312,171	\$33.08	\$0.00	\$33.08			
Apr-15	70,062	2,256,227	\$0	\$2,256,227	0.975	\$2,198,722	\$0	\$2,198,722	\$31.38	\$0.00	\$31.38			
May-15	69,425	2,299,118	\$0	\$2,299,118	0.975	\$2,241,398	\$0	\$2,241,398	\$32.29	\$0.00	\$32.29			
Jun-15	69,428	2,161,320	\$0	\$2,161,320	0.974	\$2,105,018	\$0	\$2,105,018	\$30.32	\$0.00	\$30.32			
Jul-15	68,915	2,128,347	\$20,561	\$2,148,909	1.000	\$2,128,347	\$20,561	\$2,148,909	\$30.88	\$0.30	\$31.18			
Aug-15	68,414	2,097,313	\$82,245	\$2,179,559	1.000	\$2,097,313	\$82,245	\$2,179,559	\$30.66	\$1.20	\$31.86			
Sep-15	68,104	2,128,778	\$83,392	\$2,212,170	1.000	\$2,128,778	\$83,392	\$2,212,170	\$31.26	\$1.22	\$32.48			
Oct-15	68,048	2,162,453	\$103,952	\$2,266,405	1.000	\$2,162,453	\$103,952	\$2,266,405	\$31.78	\$1.53	\$33.31			
Nov-15	67,698	2,133,322	\$65,121	\$2,198,443	1.000	\$2,133,322	\$65,121	\$2,198,443	\$31.51	\$0.96	\$32.47			
Dec-15	67,672	2,200,790	\$62,829	\$2,263,619	1.000	\$2,200,790	\$62,829	\$2,263,619	\$32.52	\$0.93	\$33.45	\$31.53	\$0.51	\$32.04
Jan-16	69,453	1,673,521	\$83,391	\$1,756,911	1.000	\$1,673,521	\$83,391	\$1,756,911	\$24.10	\$1.20	\$25.30	\$30.87	\$0.61	\$31.47
Feb-16	69,976	2,102,406	\$155,355	\$2,257,761	1.000	\$2,102,406	\$155,355	\$2,257,761	\$30.04	\$2.22	\$32.26	\$30.81	\$0.79	\$31.61
Mar-16	70,523	2,282,977	\$105,098	\$2,388,075	1.000	\$2,282,977	\$105,098	\$2,388,075	\$32.37	\$1.49	\$33.86	\$30.75	\$0.92	\$31.67
Apr-16	70,450	2,172,123	\$86,828	\$2,258,951	1.000	\$2,172,123	\$86,828	\$2,258,951	\$30.83	\$1.23	\$32.06	\$30.71	\$1.02	\$31.73
May-16	70,471	2,408,177	\$66,267	\$2,474,444	1.000	\$2,408,177	\$66,267	\$2,474,444	\$34.17	\$0.94	\$35.11	\$30.87	\$1.10	\$31.97
Jun-16	70,607	2,357,786	\$106,244	\$2,464,030	1.000	\$2,357,786	\$106,244	\$2,464,030	\$33.39	\$1.50	\$34.90	\$31.13	\$1.23	\$32.36
Jul-16	70,821	2,275,781	\$85,682	\$2,361,464	1.000	\$2,275,781	\$85,682	\$2,361,464	\$32.13	\$1.21	\$33.34	\$31.24	\$1.31	\$32.54
Aug-16	70,910	2,731,297	\$90,256	\$2,821,554	1.000	\$2,731,297	\$90,256	\$2,821,554	\$38.52	\$1.27	\$39.79	\$31.90	\$1.31	\$33.21
Sep-16	71,037	2,494,908	\$66,332	\$2,561,240	1.000	\$2,494,908	\$66,332	\$2,561,240	\$35.12	\$0.93	\$36.06	\$32.23	\$1.29	\$33.51
Oct-16	71,211	2,370,765	\$109,736	\$2,480,502	1.000	\$2,370,765	\$109,736	\$2,480,502	\$33.29	\$1.54	\$34.83	\$32.35	\$1.29	\$33.64
Nov-16	71,283	2,747,838	\$110,882	\$2,858,720	1.000	\$2,747,838	\$110,882	\$2,858,720	\$38.55	\$1.56	\$40.10	\$32.94	\$1.34	\$34.28
Dec-16	71,339	2,883,444	\$92,682	\$2,976,126	1.000	\$2,883,444	\$92,682	\$2,976,126	\$40.42	\$1.30	\$41.72	\$33.61	\$1.37	\$34.97
Jan-17	69,561	2,429,636	\$110,575	\$2,540,211	1.000	\$2,429,636	\$110,575	\$2,540,211	\$34.93	\$1.59	\$36.52	\$34.49	\$1.40	\$35.89
Feb-17	69,874	2,629,988	\$27,626	\$2,657,614	1.000	\$2,629,988	\$27,626	\$2,657,614	\$37.64	\$0.40	\$38.03	\$35.12	\$1.25	\$36.37
Mar-17	69,644	3,061,839	\$71,105	\$3,132,944	1.000	\$3,061,839	\$71,105	\$3,132,944	\$43.96	\$1.02	\$44.99	\$36.08	\$1.21	\$37.28
Apr-17	69,292	2,369,272	\$104,635	\$2,473,906	1.000	\$2,369,272	\$104,635	\$2,473,906	\$34.19	\$1.51	\$35.70	\$36.36	\$1.23	\$37.59
May-17	68,904	2,981,750	\$72,869	\$3,054,619	1.000	\$2,981,750	\$72,869	\$3,054,619	\$43.27	\$1.06	\$44.33	\$37.10	\$1.24	\$38.35
Jun-17	68,586	3,015,033	\$51,127	\$3,066,160	1.000	\$3,015,033	\$51,127	\$3,066,160	\$43.96	\$0.75	\$44.71	\$37.97	\$1.18	\$39.15
Jul-17	68,259	2,875,928	\$80,405	\$2,956,333	1.000	\$2,875,928	\$80,405	\$2,956,333	\$42.13	\$1.18	\$43.31	\$38.80	\$1.18	\$39.98
Aug-17	67,932	3,197,054	\$121,817	\$3,318,871	1.000	\$3,197,054	\$121,817	\$3,318,871	\$47.06	\$1.79	\$48.86	\$39.50	\$1.22	\$40.72
Sep-17	67,540	3,068,907	\$115,580	\$3,184,487	1.000	\$3,068,907	\$115,580	\$3,184,487	\$45.44	\$1.71	\$47.15	\$40.35	\$1.28	\$41.64
Oct-17	67,184	3,220,023	\$77,717	\$3,297,740	1.000	\$3,220,023	\$77,717	\$3,297,740	\$47.93	\$1.16	\$49.09	\$41.57	\$1.25	\$42.82
Nov-17	66,853	3,300,824	\$105,229	\$3,406,054	1.000	\$3,300,824	\$105,229	\$3,406,054	\$49.37	\$1.57	\$50.95	\$42.47	\$1.25	\$43.72
Dec-17	66,195	2,969,837	\$117,167	\$3,087,005	1.000	\$2,969,837	\$117,167	\$3,087,005	\$44.86	\$1.77	\$46.64	\$42.84	\$1.29	\$44.13

CY2016 / CY 2015 Annual Increase CY2017 / CY 2016 Annual Increase 6.6% 169.4% 9.2% 27.5% -5.7% 26.2%

PHARMACY TREND DEVELOPMENT SPECIALTY TREND CALCULATIONS

	Adjustment	t for Aging on A	All Onther Spe	cialty PMPM	İ	Regression on All Other Specialty PMPM Adjusted Contract		
	-	Normalized Age/Gender	Monthly	Rolling 12		24 Months on Monthly	24 Months on Rollling 12	
Month	Factor	Factor			Month		**	
Jan-15	1.245	1.020	\$32.63		Jan-15	\$22.58	\$24.56	
Feb-15	1.245	1.020	\$31.28		Feb-15	\$23.09	\$24.94	
Mar-15	1.245	1.020	\$33.72		Mar-15	\$23.57	\$25.30	
Apr-15	1.247	1.018	\$31.95		Apr-15	\$24.10	\$25.69	
May-15	1.249	1.016	\$32.79		May-15	\$24.63	\$26.08	
Jun-15	1.251	1.014	\$30.76		Jun-15	\$25.19	\$26.49	
Jul-15	1.252	1.013	\$31.30		Jul-15	\$25.74	\$26.89	
Aug-15	1.253	1.013	\$31.06		Aug-15	\$26.33	\$27.31	
Sep-15	1.256	1.011	\$31.59		Sep-15	\$26.92	\$27.74	
Oct-15	1.257	1.010	\$32.09		Oct-15	\$27.51	\$28.16	
Nov-15	1.257	1.009	\$31.81		Nov-15	\$28.14	\$28.60	
Dec-15	1.259	1.008	\$32.79	31.98	Dec-15	\$28.76	\$29.03	
Jan-16	1.253	1.013	\$24.40	31.29	Jan-16	\$29.41	\$29.49	
Feb-16	1.253	1.013	\$30.43	31.22	Feb-16	\$30.08	\$29.95	
Mar-16	1.252	1.013	\$32.81	31.14	Mar-16	\$30.71	\$30.39	
Apr-16	1.253	1.013	\$31.24	31.08	Apr-16	\$31.41	\$30.86	
May-16	1.254	1.012	\$34.59	31.24	May-16	\$32.10	\$31.33	
Jun-16	1.257	1.010	\$33.72	31.49	Jun-16	\$32.83	\$31.82	
Jul-16	1.259	1.008	\$32.40	31.58	Jul-16	\$33.55	\$32.30	
Aug-16	1.259	1.008	\$38.81	32.24	Aug-16	\$34.31	\$32.81	
Sep-16	1.261	1.007	\$35.36	32.56	Sep-16	\$35.09	\$33.32	
Oct-16	1.262	1.006	\$33.49	32.67	Oct-16	\$35.86	\$33.83	
Nov-16	1.262	1.005	\$38.75	33.25	Nov-16	\$36.67	\$34.36	
Dec-16	1.265	1.003	\$40.55	33.91	Dec-16	\$37.48	\$34.88	
Jan-17	1.265	1.004	\$35.05	34.78	Jan-17	\$38.33	\$35.42	
Feb-17	1.264	1.004	\$37.78	35.38	Feb-17	\$39.20	\$35.98	
Mar-17	1.265	1.003	\$44.11	36.32	Mar-17	\$40.00	\$36.49	
Apr-17	1.265	1.003	\$34.30	36.57	Apr-17	\$40.91	\$37.06	
May-17	1.267	1.002	\$43.36	37.29	May-17	\$41.81	\$37.62	
Jun-17	1.268	1.001	\$44.01	38.14	Jun-17	\$42.75	\$38.21	
Jul-17	1.267	1.001	\$42.19	38.95	Jul-17	\$43.69	\$38.79	
Aug-17	1.267	1.002	\$47.14	39.63	Aug-17	\$44.68	\$39.39	
Sep-17	1.267	1.002	\$45.51	40.47	Sep-17	\$45.70	\$40.01	
Oct-17	1.268	1.001	\$47.98	41.68	Oct-17	\$46.70	\$40.62	
Nov-17	1.268	1.001	\$49.40	42.56	Nov-17	\$47.76	\$41.25	
Dec-17	1.269	1.000	\$44.86	42.92	Dec-17	\$48.81	\$41.88	

CY2016 / CY 2015 Annual Increase 6.0% CY2017 / CY 2016 Annual Increase 26.6%

30.2% 20.1%

Regression on	All Other Specialty	Regress	ion on All
1.001	0.000	1.001	0.000
0.000	3.316	0.000	1.035
0.798	0.080	0.951	0.025
86.961	22.000	427.348	22.000

PHARMACY TREND DEVELOPMENT SPECIALTY TREND CALCULATIONS

Restated Specialty Drug Trend

Pharmacy Specialty Claims in the Experience	A	\$36,175,943
Claims Removed from the Experience (CY 2016))	
PCSK9 Inhibitors	B1	\$152,520
Orkambi	B2	\$801,930
Multiple Sclerosis	В3	\$889,515
Total	B = B1+B2+B3	\$1,843,965
Pharmacy Specialty Claims without Excluded Dr	rug: C = A - B	\$34,331,978
Projected Specialty Claims using a 20.1% trend	for D = C x $(1.201)^{(24/12)}$	\$49,491,694
Adding Incremental Cost of Excluded Treatmen	ts for the Projection Period	
PCSK9 Inhibitors	E1	\$265,455
Orkambi	E2	\$1,519,447
Ocreavus	E3	\$1,092,000
Total	E = E1+E2+E3	\$2,876,902
Restated Projected Specialty Claims	G = D + E	\$52,368,596
Restated Specialty Trend	$H = (G/A)^{(12/24) -1}$	20.3%

PHARMACY TREND DEVELOPMENT SUMMARY

		Generic	New Generics	Brands Going Generic	Brand	Vaccines	Over the Counter	Compounds	Non-Specialty Total	Specialty	Total Pharmacy
Experience Period Member Months	m										819,824
Experience Period Days Supply	a	15,338,239	6,888,722	451,377	1,963,829	13,677	608,903	28,358	25,293,105	162,338	25,455,443
Experience Period Allowed Charge per Supply	b	\$0.63	\$0.98	\$8.47	\$12.79	\$31.53	\$1.65	\$3.37		\$222.84	
Experience Period Total Allowed Charges	c = a x b	\$9,720,950	\$6,769,401	\$3,822,988	\$25,119,399	\$431,169	\$1,005,722	\$95,518	\$46,965,148	\$36,175,943	\$83,141,091
Experience Period PMPM	n = c / m	\$11.86	\$8.26	\$4.66	\$30.64	\$0.53	\$1.23	\$0.12	\$57.29	\$44.13	\$101.41
Additional Scripts from Cost Containment Strategy	a2	25,941	0	0	10,150	0	0	0	36,090		
Total Days Supply	d = a + a2	15,364,180	6,888,722	451,377	1,973,979	13,677	608,903	28,358	25,329,195		
Utitlization Trend	e	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%		
Projected Period Days Supply	$f=d \times (1+e)^2$	16,016,251	7,181,086	470,534	2,057,756	14,257	634,745	29,562	26,404,192		
Calculated Annual Trend	g	3.5%	3.5%	3.5%	12.3%	12.3%	0.0%	12.3%			
Impact on Cost of Brands going Generic	h	1.0000	1.0000	0.2298	1.0000	1.0000	1.0000	1.0000			
Projected Allowed Charge per Supply	$i=b \times (1+g)^2 \times h$	\$0.68	\$1.05	\$2.09	\$16.13	\$39.76	\$1.65	\$4.25			
Projected Total Allowed Charges before Contract Changes	j = f x i	\$10,883,501	\$7,566,173	\$982,031	\$33,195,226	\$566,859	\$1,048,406	\$125,578	\$54,367,774	\$52,368,596	\$106,736,370
Projection Period PMPM	k = j / m	\$13.28	\$9.23	\$1.20	\$40.49	\$0.69	\$1.28	\$0.15	\$66.32	\$63.88	\$130.19
Annual Trend before Contract Changes	$l = (k/n)^{1/2}-1$	5.8%	5.7%	-49.3%	15.0%	14.7%	2.1%	14.7%	7.6%	20.3%	13,3%
Reduction of Projected Claims due to Contract Changes	0	0.8357	0.8357	0.8357	0.9973	1.0000	1.0000	1.0000		0.9396	
Projected Total Allowed Charges after Contract Changes	p = j x o	\$9,095,346	\$6,323,054	\$820,684	\$33,106,435	\$566,859	\$1,048,406	\$125,578	\$51,086,361	\$49,207,017	\$100,293,379
Projected PMPM adter Contract Changes	q = p / m	\$11.09	\$7.71	\$1.00	\$40.38	\$0.69	\$1.28	\$0.15	\$62.31	\$60.02	\$122.34
Impact of Contract Changes on Projected Pharmacy PMPM									ı		0.9396

TREND DEVELOPMENT PROJECTION FACTOR FOR INDEX RATE CALCULATION

TREND FACTORS - FROM 2017 to 2018										
Claim Type	Cost	Utilization	Total							
Medical	2.6%	2.0%	4.6%							
Pharmacy	11.0%	2.1%	13.3%							
Dental	3.5%	3.5%	7.2%							
Vision	0.0%	0.0%	0.0%							

TREND FACTORS - FROM 2018 to 2019										
Claim Type	Cost	Utilization	Total							
Medical	2.7%	0.9%	3.6%							
Pharmacy	11.0%	2.1%	13.3%							
Dental	3.5%	3.5%	7.2%							
Vision	0.0%	0.0%	0.0%							

Claim Type	CY 2017 Allowed PMPM	Cost Trend	Adding Cost Trend	Utilization Trend	CY 2018 Allowed PMPM
Medical Claims	\$460.25	1.0258	\$472.13	1.0200	\$481.58
Pharmacy Claims	\$101.78	1.1100	\$112.98	1.0210	\$115.35
Dental Claims	\$1.94	1.0355	\$2.01	1.0355	\$2.08
Vision claims	\$0.10	1.0000	\$0.10	1.0000	\$0.10
Total	\$564.06	1,0410	\$587.22	1,0202	\$599.10

Claim Type	CY 2018 Allowed PMPM	Cost Trend	Adding Cost Trend	Utilization Trend	CY 2019 Allowed PMPM	Impact of Pharmacy Contract	CY 2019 Allowed PMPM - After Pharmacy Contract Change
Medical Claims	\$481.58	1.0273	\$494.71	1.0090	\$499.14	1.0000	\$499.14
Pharmacy Claims	\$115.35	1.1100	\$128.04	1.0210	\$130.73	0.9396	\$122.84
Dental Claims	\$2.08	1.0355	\$2.15	1.0355	\$2.23	1.0000	\$2.23
Vision claims	\$0.10	1.0000	\$0.10	1.0000	\$0.10	1.0000	\$0.10
Total	\$599.10	1,0432	\$625.00	1,0115	\$632,20		\$624,31

Cost Trend Factor	1+d ₁	1.0860
Utilization Trend Factor	1+d ₂	1.0320
Impact of Pharmacy Contract Changes factor	1+c ₅	0.9875

EXPECTED RISK ADJUSTMENT TRANSFERS

Issuer Average Plan Liability Risk Score	BCBSVT	MVP
Interim 2017	1.400	1.139
Impact of Projected Member Movement	1.016	1.064
Supplemental Diagnoses	1.005	1.000
Impact of Claims Runout	1.024	1.061
Adjusted 2018	1.463	1.286
Impact of Projected Member Movement	1.000	1.000
Supplemental Diagnoses	1.000	1.000
Projected Final Report 2019	1.463	1.286
Transfer Amounts	Combined Market	Catastrophic Market
Estimated 2017 - Final	-\$5,913,785	\$14,287
Adjusted 2018	-\$8,263,363	\$90,615
Estimated 2019	-\$8,709,752	\$91,159
* receivable are expressed as negative numbers		
Projected Risk Adjustment Transfer	-\$8,618,593	
	-\$8,618,593 \$94,664	
Projected Risk Adjustment Fee (\$1.80 per enrollee per year)	. , ,	-
Projected Risk Adjustment Fee (\$1.80 per enrollee per year) Net Projected Risk Adjustment	\$94,664	-
Projected Risk Adjustment Transfer Projected Risk Adjustment Fee (\$1.80 per enrollee per year) Net Projected Risk Adjustment Member Months Net Projected Risk Adjustment PMPM	\$94,664 - \$8,523,929	-

-\$16.65

Market Wide Adjustment for the Risk Adjustment Program

INDEX RATE CALCULATION

Index Rate: Experience Period Allowed Claims for EHB	A	\$564.06
Adjustments from Experience Period to Projection Period		
Population Risk Morbidity		
Impact of the Change in Small Group definition	1+b ₁	1.0000
Impact of the take-up rate of the Uninsured	1+b ₂	1.0000
Impact of the Health Status of the newly insured	1+b ₃	1.0005
Impact of insured formerly on Employer coverage	1+b ₄	1.0000
Impact of new enrollment from prior high risk pool	1+b ₅	1.0000
Impact of mandated coverage on morbidity	1+b ₆	1.0000
Impact of the removal of the penalty for the individual mandate	1+b ₇	1.0200
Impact of VHC Adjustments	1+b ₈	1.0000
Changes in pool morbidity	1+b ₉	1.0231
Other		
Impact of different benefit plans (in experience vs projection)	1+c ₁	1.0075
Changes in provider networks	1+c ₂	1.0000
Changes in demographics (age, gender, region, etc.)	1+c ₃	1.0101
Changes in pharmacy rebates	1+c ₄	1.0000
Changes in pharmacy contract	1+c ₅	0.9875
Impact of Selection	1+c ₆	1.0132
Adjusted Experience Period Allowed Claims for EHB	С	\$599.70
Trend Factors		
Cost Trend	1+d ₁	1.0860
Utilization Trend	1+d ₂	1.0320
Projected Period Allowed Claims for Experience EHB	D	\$672.14
Additional Adjustments for Non System Claims		
Projected Pharmacy Rebates	e ₁	-\$18.53
Projected Blue Print Payments	e_2	\$3.76
Projected ITS Fees	e_3	\$2.05
Projected Vaccine Payments	e_{4}	\$0.99
Projected Net cost of Reinsurance	e ₅	\$1.36
OneCare Care Coordination Fee	$\mathbf{e}_{\scriptscriptstyle{6}}$	\$0.61
ESI Additional Fees	e ₇	\$0.56
Projected Index Rate	$F = D + e_1 + e_2 + e_3 + e_4 + e_5$	\$662.94
Market Wide Adjustments		
Risk Adjustment Payments and Fees	g_1	-\$16.65
Transitional Reinsurance Payments and Recoveries	g_2	\$0.00
Vermont Exchange Fees	g_3	\$0.00
Market Adjusted Index Rate	$H = E + g_1 + g_2 + g_3$	\$646.29

PLAN LEVEL ADJUSTMENT SUMMARY

	NON-STANDARD PLANS							9	TANDARD PLAN	NS .					REFLECTI	VE PLANS		1	
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	Weighted
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Average
		CDHP		CDHP		CDHP										CDHP			
Market Adjusted Index Rate	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29
Benefit Richness Adjustment	1.0132	0.9976	0.9628	0.9610	0.9350	0.9343	1.0959	1.0249	0.9684	0.9744	0.9343	0.9374	0.9413	0.9350	0.9626	0.9604	0.9682	0.9743	
Paid to Allowed Ratio	82.00%	78.84%	83.85%	82.53%	65.59%	66.31%	93.01%	84.35%	83.57%	84.10%	66.32%	67.72%	68.08%	65.59%	73.57%	73.44%	74.38%	76.24%	
Plan Benefits in addition to EHB	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0001	1.0001	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	
For Catastrophic Only - Impact of Eligibility	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	0.4938	1.0000	1.0000	1.0000	1.0000	
Expected Claims Cost	\$537.08	\$508.37	\$521.82	\$512.68	\$396.45	\$400.50	\$658.90	\$558.78	\$523.13	\$529.68	\$400.51	\$410.37	\$414.22	\$195.77	\$457.77	\$455.96	\$465.50	\$480.10	\$524.07
Administrative Charges Plan Level Adjustment	1.0839	1.0891	1.0860	1.0878	1.1132	1.1124	1.0579	1.0682	1.0728	1.0721	1.0952	1.0929	1.0919	1.2291	1.0980	1.0988	1.0818	1.0793	
Taxes and Fees Plan Level Adjustment	1.0126	1.0128	1.0127	1.0128	1.0135	1.0135	1.0123	1.0127	1.0129	1.0128	1.0137	1.0136	1.0136	1.0164	1.0131	1.0131	1.0132	1.0131	
Contribution to Reserve Plan Level Adjustment	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	
Plan Level Adjusted Index Rate	\$599.08	\$569.88	\$583.24	\$574.01	\$454.57	\$458.86	\$717.12	\$614.29	\$577.67	\$584.52	\$451.86	\$461.98	\$465.87	\$248.56	\$517.50	\$515.79	\$518.52	\$533.50	\$580.86
														-					
Projected Membership	1 164	6 400	2 212	684	508	2 226	10.262	5.836	6.457	1 605	1 507	1 512	485	264	814	1 601	5 645	2 950	52 501

PLAN LEVEL ADJUSTMENT BENEFIT RICHNESS ADJUSTMENT FACTOR

Projected Membership
Base Paid to Allowed Ratio before Silver Load Benefit Richness Adjustment for EHB Normalized Benefit Richness Adjustment for EHB
Projected Period Paid Claims for Experience EHB Benefit Richness Adjustment for EHB
Non-System Claims Market Wide Adjustments (Paid)
Total Paid Claims with Benefit Richness Adjustment Overall Benefit Richness Adjustment

		/E PLANS	REFLECTI					S	TANDARD PLAN	S.			NON-STANDARD PLANS					
	SILVER	SILVER	SILVER	SILVER	Catastrophic	BRONZE	BRONZE	BRONZE	SILVER	SILVER	GOLD	PLATINUM	BRONZE	BRONZE	SILVER	SILVER	GOLD	GOLD
TO ⁻	CDHP	Deductible	Blue Rewards CDHP	Blue Rewards	Blue Rewards	Integrated	CDHP	Deductible	CDHP	Deductible	Deductible	Deductible	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards
52,	2,950	5,645	1,691	814	264	485	1,512	1,597	1,695	6,457	5,836	10,262	2,226	598	684	2,212	6,499	1,164
	75.19%	73.93%	72.19%	72.69%	65.31%	67.25%	66.06%	65.03%	75.20%	73.93%	84.04%	93.58%	65.06%	65.31%	72.28%	72.69%	79.58%	82.21%
1.0	1.0535	1.0473	1.0393	1.0415	1.0134	1.0197	1.0158	1.0126	1.0535	1.0473	1.1058	1.1799	1.0127	1.0134	1.0396	1.0415	1.0775	1.0937
	0.9754	0.9696	0.9622	0.9643	0.9383	0.9442	0.9405	0.9376	0.9754	0.9696	1.0239	1.0925	0.9376	0.9383	0.9626	0.9643	0.9977	1.0127
1.0	\$515.41 0.9754	\$503.41 0.9696	\$497.37 0.9622	\$498.19 0.9643	\$446.64 0.9383	\$462.68 0.9442	\$460.40 0.9405	\$451.33 0.9376	\$566.22 0.9754	\$562.84 0.9696	\$567.84 1.0239	\$623.84 1.0925	\$451.29 0.9376	\$446.64 0.9383	\$556.12 0.9626	\$564.61 0.9643	\$532.24 0.9977	\$552.69 1.0127
	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20
	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51
	\$480.02	\$465.42	\$455.88	\$457.69	\$396.39	\$414.14	\$410.30	\$400.44	\$529.60	\$523.04	\$558.69	\$658.81	\$400.43	\$396.39	\$512.60	\$521.74	\$508.29	\$536.99
	0.9743	0.9682	0.9604	0.9626	0.9350	0.9413	0.9374	0.9343	0.9744	0.9684	1.0249	1.0959	0.9343	0.9350	0.9610	0.9628	0.9976	1.0132

PLAN LEVEL ADJUSTMENT PAID TO ALLOWED RATIOS

	GOLD	
	Blue Rewards	Blue
Projected Membership	1,164	
Projected Period Allowed Claims for Experience EHB	\$672.14	\$
Paid to Allowed Ratio for EHB Portion	82.23%	7
Projected Period Paid Claims for Experience EHB	\$552.69	\$
Non-System Claims	-\$9.20	
Market Wide Adjustments (Paid)	-\$13.51	-9
Market Wide Adjustments (Allowed)	-\$16.65	-5
Market Adjusted Index Rate	\$646.29	\$
Total Paid Claims	\$529.98	\$
Paid to Allowed Ratio	82.00%	7

		NON-STAND	DARD PLANS					S	TANDARD PLAN	45	REFLECTIVE PLANS							
GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	Total
1,164	6,499	2,212	684	598	2,226	10,262	5,836	6,457	1,695	1,597	1,512	485	264	814	1,691	5,645	2,950	52,591
\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14	\$672.14
82.23%	79.19%	84.00%	82.74%	66.45%	67.14%	92.81%	84.48%	83.74%	84.24%	67.15%	68.50%	68.84%	66.45%	74.12%	74.00%	74.90%	76.68%	81.14%
\$552.69	\$532.24	\$564.61	\$556.12	\$446.64	\$451.29	\$623.84	\$567.84	\$562.84	\$566.22	\$451.33	\$460.40	\$462.68	\$446.64	\$498.19	\$497.37	\$503.41	\$515.41	\$545.36
-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20
-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51
-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65	-\$16.65
\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29
\$529.98	\$509.53	\$541.89	\$533.41	\$423.92	\$428.58	\$601.13	\$545.13	\$540.13	\$543.51	\$428.62	\$437.69	\$439.97	\$423.92	\$475.48	\$474.66	\$480.70	\$492.70	\$522.65
82.00%	78.84%	83.85%	82.53%	65.59%	66.31%	93.01%	84.35%	83.57%	84.10%	66.32%	67.72%	68.08%	65.59%	73.57%	73.44%	74.38%	76.24%	80.87%

For Section 3 of workshee	et 1 of the UKKI
Expected Claims Cost (from Exhibit 6A)	\$524.07
Non-EHB benefit claims cost	\$0.08
Market-wide adjustment	\$13.51
Projected Incurred Claims, before market-wide adjustments	\$537.66
Projected Index Rate	\$662.94
Projected Non-EHB Allowed Claims	\$0.10
Projected Allowed Experience Claims	\$663.04
Paid to Allowed Ratio = \$537.66/\$663.04	81.1%

PLAN LEVEL ADJUSTMENTS IMPACT OF SPECIFIC ELIGIBILITY CAREGORIES FOR THE CATASTROPHIC PLAN

Percent of Eligible Population	Projected Allowed Charges for Experience EHB		Projected Paid Claims for EHB Claims
100.0%	\$624.31	69.3%	\$432.55
98.6%	\$347.54	63.7%	\$221.24
1.4%	\$739.09	69.7%	\$514.89
	\$353.14	63.8%	\$225.43
	0.5656		
		0.9214	
ence EHB	\$672.14		
	66.4%		
	0.9383		
o Allowed Ratio	0.5212		
e EHB	\$218.42		
	-\$9.20		
	-\$13.51		
	\$0.07		
	\$195.77		
	\$646.29		
	65.6%		
	0.9350		
	1.0002		
	0.4938		
	\$195.77		
	Population 100.0% 98.6% 1.4% ence EHB o Allowed Ratio e EHB	Percent of Eligible Population Charges for Experience EHB 100.0% \$624.31 98.6% \$347.54 1.4% \$739.09 \$353.14 0.5656 ence EHB \$672.14 66.4% 0.9383 0 Allowed Ratio 0.5212 e EHB \$218.42 -\$9.20 -\$13.51 \$0.07 \$195.77 \$646.29 65.6% 0.9350 1.0002 0.4938	Percent of Eligible Population

0.4938

Total Adjustment for Catastrophic Plan

DETAILS OF ADMINISTRATIVE CHARGES

			NON-STAN	DARD PLANS					S	TANDARD PLAN	4 S		REFLECTIVE PLANS						
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards		Blue Rewards		Blue Rewards		Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	TOTAL
		CDHP		CDHP		CDHP										CDHP			
BCBSVT Base Administrative Charges	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72
Administrative Charges for Outside Vendors	\$0.54	\$0.79	\$0.35	\$0.50	\$0.36	\$0.50	\$0.45	\$0.39	\$0.36	\$0.48	\$0.41	\$0.41	\$0.36	\$0.34	\$0.35	\$0.50	\$0.36	\$0.36	\$0.46
Blue Rewards Program	\$6.81	\$6.81	\$6.81	\$6.81	\$6.81	\$6.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.81	\$6.81	\$6.81	\$0.00	\$0.00	\$2.09
Total Administrative Charges PMPM	\$45.06	\$45.32	\$44.88	\$45.03	\$44.89	\$45.03	\$38.16	\$38.11	\$38.07	\$38.20	\$38.13	\$38.12	\$38.07	\$44.86	\$44.88	\$45.03	\$38.07	\$38.07	\$40.26
Administrative Charges Plan Level Adjustment	1.0839	1.0891	1.0860	1.0878	1.1132	1.1124	1.0579	1.0682	1.0728	1.0721	1.0952	1.0929	1.0919	1.2291	1.0980	1.0988	1.0818	1.0793	1.0768
Administrative Charges as a percent of Premium	7.52%	7.95%	7.69%	7.84%	9.87%	9.81%	5.32%	6.20%	6.59%	6.53%	8.44%	8.25%	8.17%	18.05%	8.67%	8.73%	7.34%	7.14%	6.93%

DETAILS OF CONTRIBUTION TO RESERVE

			NON-STANDA	ARD PLANS					5	TANDARD PLAN	4S		REFLECTIVE PLANS						
	GOLD Blue Rewards	GOLD Blue Rewards CDHP	SILVER Blue Rewards	SILVER Blue Rewards CDHP	BRONZE Blue Rewards	BRONZE Blue Rewards CDHP	PLATINUM Deductible	GOLD Deductible	SILVER Deductible	SILVER CDHP	BRONZE Deductible	BRONZE CDHP	BRONZE Integrated	Catastrophic Blue Rewards	SILVER Blue Rewards	SILVER Blue Rewards CDHP	SILVER Deductible	SILVER CDHP	TOTAL
BCBSVT Contribution to Reserve Risk Margin for Bad Debt	\$8.99 \$0.60	\$8.55 \$0.57	\$8.75 \$0.58	\$8.61 \$0.57	\$6.82 \$0.45	\$6.88 \$0.46	\$10.76 \$0.72	\$9.21 \$0.61	\$8.67 \$0.58	\$8.77 \$0.58	\$6.78 \$0.45	\$6.93 \$0.46	\$6.99 \$0.47	\$3.73 \$0.25	\$7.76 \$0.52	\$7.74 \$0.52	\$7.78 \$0.52	\$8.00 \$0.53	\$8.71 \$0.58
Total Contribution to Reserve PMPM	\$9.59	\$9.12	\$9.33	\$9.18	\$7.27	\$7.34	\$11.47	\$9.83	\$9.24	\$9.35	\$7.23	\$7.39	\$7.45	\$3.98	\$8.28	\$8.25	\$8.30	\$8.54	\$9.29
Contribution to Reserve and Risk Margin Plan Level Adjustment	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163
Contribution to Reserve as a percent of Premium Risk Margin Bad Debt as a percent of Premium	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%

DETAILS OF TAXES AND FEES

			NON-STAND	DARD PLANS					9	TANDARD PLAI	NS			REFLECTIVE PLANS					
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	Total
State Assessment - HCCA	\$4.35	\$4.12	\$4.23	\$4.16	\$3.23	\$3.26	\$5.33	\$4.53	\$4.24	\$4.29	\$3.26	\$3.34	\$3.37	\$1.62	\$3.72	\$3.70	\$3.78	\$3.90	\$4.25
State Tax - VITL	\$1.08	\$1.03	\$1.05	\$1.03	\$0.80	\$0.81	\$1.33	\$1.13	\$1.06	\$1.07	\$0.81	\$0.83	\$0.84	\$0.40	\$0.93	\$0.92	\$0.94	\$0.97	\$1.06
Federal Assessment - PCORI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Federal Insurer Fee	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GMCB Billbacks	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92
Total Taxes and Fees PMPM	\$7.36	\$7.07	\$7.21	\$7.12	\$5.95	\$5.99	\$8.58	\$7.58	\$7.22	\$7.29	\$5.99	\$6.09	\$6.13	\$3.95	\$6.57	\$6.55	\$6.64	\$6.79	\$7.23
Taxes and Fees Plan Level Adjustment	1.0126	1.0128	1.0127	1.0128	1.0135	1.0135	1.0123	1.0127	1.0129	1.0128	1.0137	1.0136	1.0136	1.0164	1.0131	1.0131	1.0132	1.0131	1.0128
Taxes and Fees as a percent of Premium	1.23%	1.24%	1.24%	1.24%	1.31%	1.31%	1.20%	1.23%	1.25%	1.25%	1.33%	1.32%	1.32%	1.59%	1.27%	1.27%	1.28%	1.27%	1.24%

AV PRICING VALUE

Market Wide Adjusted Index Rate Plan Level Adjusted Index Rate AV Pricing Value

		NON-STANI	DARD PLANS					9	TANDARD PLAN	4 S					REFLECTI	VE PLANS	
GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER
Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP
	CDHP		CDHP		CDHP										CDHP		
\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29
\$599.08	\$569.88	\$583.24	\$574.01	\$454.57	\$458.86	\$717.12	\$614.29	\$577.67	\$584.52	\$451.86	\$461.98	\$465.87	\$248.56	\$517.50	\$515.79	\$518.52	\$533.50
92.70%	88.18%	90.24%	88.82%	70.33%	71.00%	110.96%	95.05%	89.38%	90.44%	69.92%	71.48%	72.08%	38.46%	80.07%	79.81%	80.23%	82.55%

FEDERAL MINIMUM LOSS RATIO for COMBINED MARKET (PROJECTION)

			NON-STAN	DARD PLANS						TANDARD PLAN	4S					REFLECTI	VE PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	TOTAL
Expected Direct Claims PMPM	\$551.53	\$522.60	\$536.16	\$526.95	\$409.79	\$413.87	\$674.34	\$573.41	\$537.48	\$544.08	\$413.87	\$423.82	\$427.69	\$207.50	\$471.59	\$469.76	\$479.38	\$494.10	\$538.42
Risk Adjustment Transfer Payments PMPM	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66	-\$13.66
Adjustments for Health Care Quality PMPM*	\$10.18	\$10.20	\$10.16	\$10.17	\$10.16	\$10.17	\$3.36	\$3.35	\$3.35	\$3.36	\$3.36	\$3.35	\$3.35	\$10.16	\$10.16	\$10.17	\$3.35	\$3.35	\$5.45
MLR Claims	\$548.05	\$519.14	\$532.66	\$523.46	\$406.29	\$410.38	\$664.04	\$563.11	\$527.17	\$533.79	\$403.57	\$413.52	\$417.38	\$204.00	\$468.10	\$466.28	\$469.08	\$483.79	\$530.22
Premium PMPM	\$599.08	\$569.88	\$583.24	\$574.01	\$454.57	\$458.86	\$717.12	\$614.29	\$577.67	\$584.52	\$451.86	\$461.98	\$465.87	\$248.56	\$517.50	\$515.79	\$518.52	\$533.50	\$580.86
Licensing and regulatory fees	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15
Taxes & Fees PMPM	-\$3.01	-\$2.95	-\$2.98	-\$2.96	-\$2.73	-\$2.73	-\$3.25	-\$3.05	-\$2.98	-\$2.99	-\$2.73	-\$2.75	-\$2.76	-\$2.33	-\$2.85	-\$2.84	-\$2.86	-\$2.89	-\$2.98
MLR Premium	\$595.93	\$566.78	\$580.12	\$570.90	\$451.69	\$455.98	\$713.72	\$611.09	\$574.54	\$581.38	\$448.97	\$459.08	\$462.96	\$246.09	\$514.50	\$512.79	\$515.50	\$530.46	\$577.73
Expected Loss Ratio	92.0%	91.6%	91.8%	91.7%	89.9%	90.0%	93.0%	92.1%	91.8%	91.8%	89.9%	90.1%	90.2%	82.9%	91.0%	90.9%	91.0%	91.2%	91.8%
Projected Membership	1 164	6 499	2 212	684	598	2 226	10 262	5.836	6.457	1 695	1 597	1 512	485	264	814	1 691	5 645	2 950	52 591

^{*}Approximately 8.8% of current BCBSVT Administrative Charges are for health care quality plus the Blue Rewards PMPM

CONTRACT CONVERSION FACTOR

			NON-STANI	DARD PLANS						STANDARD PLAN	S					REFLECTI	/E PLANS		1
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Total					
		CDHP		CDHP		CDHP										CDHP			
Inforce Membership	1,184	6,906	2,456	0	289	2,044	10,369	5,916	6,798	1,784	2,178	2,124	174	264	970	0	6,708	3,500	53,664
Plan Level Adjusted Index Rate	\$599.08	\$569.88	\$583.24	\$574.01	\$454.57	\$458.86	\$717.12	\$614.29	\$577.67	\$584.52	\$451.86	\$461.98	\$465.87	\$248.56	\$517.50	\$515.79	\$518.52	\$533.50	\$580.39
Average Members per Subcribers	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.0233	1.6526	1.6526	1.6526	1.6526	
Average Tier Factor	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.0220	1.4774	1.4774	1.4774	1.4774	
Ratio of Members per Subcribers to Tier Factor	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.0013	1.1186	1.1186	1.1186	1.1186	
Preliminary 2018 Rates																			
Single Rate	\$670.13	\$637.47	\$652.41	\$642.09	\$508.48	\$513.28	\$802.17	\$687.14	\$646.18	\$653.84	\$505.45	\$516.77	\$521.12	\$248.88	\$578.88	\$576.96	\$580.02	\$596,77	
Couple Rate	\$1,340.26	\$1,274.94	\$1,304.82	\$1,284.18	\$1,016.96	\$1,026.56	\$1,604.34	\$1,374.28	\$1,292.36	\$1,307.68	\$1,010.90	\$1,033.54	\$1,042.24	\$497.76	\$1,157.76	\$1,153.92	\$1,160.04	\$1,193.54	
Adult and Child(ren) Rate	\$1,293.35	\$1,230.32	\$1,259.15	\$1,239.23	\$981.37	\$990.63	\$1,548.19	\$1,326.18	\$1,247.13	\$1,261.91	\$975.52	\$997.37	\$1,005.76	\$480.34	\$1,117.24	\$1,113.53	\$1,119.44	\$1,151.77	
Family Rate	\$1,883.07	\$1,791.29	\$1,833.27	\$1,804.27	\$1,428.83	\$1,442.32	\$2,254.10	\$1,930.86	\$1,815.77	\$1,837.29	\$1,420.31	\$1,452.12	\$1,464.35	\$699.35	\$1,626.65	\$1,621.26	\$1,629.86	\$1,676.92	\$579.62
Inforce Contracts																			
Single Rate	451	1,816	1,282	0	131	872	3,233	2,157	3,369	784	986	832	67	253	488	0	2,788	1,195	Additional Factor for
Couple Rate	100	676	416	ō	21	190	1,214	579	1,115	298	229	187	13	2	68	Ó	636	321	Contract Conversion
Adult and Child(ren) Rate	33	184	48	0	6	41	317	142	144	34	44	37	3	2	19	0	154	79	Factor
Family Rate	117	831	68	0	26	180	972	557	249	90	168	210	18	1	74	0	578	375	100.1%
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CONSUMER ADJUSTED PREMIUM RATES

			NON-STAN	DARD PLANS						STANDARD PLAN	ıs					REFLECTI	VE PLANS		7
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Total Annual					
		CDHP		CDHP		CDHP							-			CDHP			Premium for Inforce
																			Contracts
Plan Level Adjusted Index Rate	\$599.08	\$569.88	\$583.24	\$574.01	\$454.57	\$458.86	\$717.12	\$614.29	\$577.67	\$584.52	\$451.86	\$461.98	\$465.87	\$248.56	\$517.50	\$515.79	\$518.52	\$533.50	
PMPM to Single Contract Conversion Factor	1.1201	1.1201	1.1201	1.1201	1.1201	1.1201	1.1201	1.1201	1.1201	1.1201	1.1201	1.1201	1.1201	1.0026	1.1201	1.1201	1.1201	1.1201	
2019 Proposed Rates																			
2019 Proposed Rates Single Rate	\$671.02	\$638.31	\$653.27	\$642.94	\$509.15	\$513.96	\$803.23	\$688.05	\$647.04	\$654.71	\$506.12	\$517.45	\$521.81	\$249.21	\$579.64	\$577.72	\$580.78	\$597.56	
Couple Rate	\$1,342.04	\$1,276.62	\$1,306.54	\$1,285.88	\$1,018.30	\$1,027.92	\$1,606.46	\$1,376.10	\$1,294.08	\$1,309.42	\$1,012.24	\$1,034.90	\$1,043.62	\$249.21 \$498.42	\$1,159.28	\$1,155.44	\$1,161.56	\$1,195.12	
Adult and Child(ren) Rate	\$1,342.04	\$1,231.94	\$1,260.81	\$1,240.87	\$982.66	\$991.94	\$1,550.23	\$1,327.94	\$1,248.79	\$1,263.59	\$976.81	\$998.68	\$1,007.09	\$480.98	\$1,118.71	\$1,115.00	\$1,120.91	\$1,153.12	
Family Rate	\$1,885.57	\$1,793.65	\$1,835.69	\$1,806.66	\$1,430.71	\$1,444.23	\$2,257.08	\$1,933.42	\$1,818.18	\$1,839.74	\$1,422,20	\$1,454.03	\$1,466.29	\$700.28	\$1,628.79	\$1,623.39	\$1,631.99	\$1,679.14	\$373,751,090
raility Rate	\$1,000.07	\$1,773.03	\$1,033.07	\$1,000.00	\$1,430.71	31,444.23	\$2,237.00	31,733.42	\$1,010.10	31,037.74	\$1,422.20	\$1,434.03	\$1,400.29	\$700.26	\$1,020.79	\$1,023.39	\$1,031.77	\$1,077.14	\$373,731,070
2018 Approved Rates																			
Single Rate	\$633.59	\$607.36	\$549.55	\$532.86	\$484.78	\$484.56	\$751.92	\$657.15	\$561.02	\$571.48	\$488.26	\$492.22	\$499.22	\$246.14	\$549.55	\$532.86	\$561.02	\$571.48	
Couple Rate	\$1,267.18	\$1,214.72	\$1,099.10	\$1,065.72	\$969.56	\$969.12	\$1,503.84	\$1,314.30	\$1,122.04	\$1,142.96	\$976.52	\$984.44	\$998.44	\$492.28	\$1,099.10	\$1,065.72	\$1,122.04	\$1,142.96	
Adult and Child(ren) Rate	\$1,222.83	\$1,172.20	\$1,060.63	\$1,003.72	\$935.63	\$935.20	\$1,451.21	\$1,268.30	\$1,082.77	\$1,102.96	\$942.34	\$949.98	\$963.49	\$475.05	\$1,060.63	\$1,003.72	\$1,082.77	\$1,102.96	
Family Rate	\$1,780.39	\$1,706.68	\$1,544.24	\$1,497.34	\$1,362.23	\$1,361.61	\$2,112.90	\$1,846,59	\$1,576.47	\$1,605.86	\$1,372.01	\$1,383.14	\$1,402.81	\$691.65	\$1,544.24	\$1,497.34	\$1,576,47	\$1,605.86	\$347,729,947
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2019 Proposed Rate Increases																			
Single Rate	5.9%	5.1%	18.9%		5.0%	6.1%	6.8%	4.7%	15.3%	14.6%	3.7%	5.1%	4.5%	1.2%	5.5%	8.4%	3.5%	4.6%	
Couple Rate	5.9%	5.1%	18.9%		5.0%	6.1%	6.8%	4.7%	15.3%	14.6%	3.7%	5.1%	4.5%	1.2%	5.5%	8.4%	3.5%	4.6%	
Adult and Child(ren) Rate	5.9%	5.1%	18.9%		5.0%	6.1%	6.8%	4.7%	15.3%	14.6%	3.7%	5.1%	4.5%	1.2%	5.5%	8.4%	3.5%	4.6%	
Family Rate	5.9%	5.1%	18.9%		5.0%	6.1%	6.8%	4.7%	15.3%	14.6%	3.7%	5.1%	4.5%	1.2%	5.5%	8.4%	3.5%	4.6%	7.5%
Inforce Contracts																			
Single Rate	451	1,816	1,282	0	131	872	3,233	2,157	3,369	784	986	832	67	253	488	0	2,788	1,195	
Couple Rate	100	676	416	0	21	190	1,214	579	1,115	298	229	187	13	2	68	0	636	321	
Adult and Child(ren) Rate	33	184	48	0	6	41	317	142	144	34	44	37	3	2	19	0	154	79	
Family Rate	117	831	68	0	26	180	972	557	249	90	168	210	18	1	74	0	578	375	
Projected Contracts		. 700			0770		2 405	0.407	2 020	100	705	F0.4		252	2.45		0.200		
Single Rate	443	1,703	1,144	311	273	924	3,195	2,127	3,032	688	725	594	161	253	345	694	2,390	1,220	
Couple Rate	99	639	347	102	43	206	1,203	571	964	249	170	134	27	2	92	166	612	311	
Adult and Child(ren) Rate	32	173	43	15	13	45	314	140	138	38	32	26	8	2	18	38	125	65	
Family Rate	116	784	76	32	55	202	965	550	318	110	122	149	63	1	63	145	449	245	
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February 7, 2018

Mr. Dana Houlihan
Director, Plan Management & Enrollment Policy
VT Health Connect
Department of Vermont Health Access
Via Email Only

RE: STATE OF VERMONT ACTUARIAL VALUE CERTIFICATION FOR 2019 STANDARD PLAN DESIGNS

Dear Dana:

The Affordable Care Act (ACA) requires that health care coverage provided by issuers to non-grandfathered individual and small groups must cover all Essential Health Benefits (EHBs) and have plan designs that have Actuarial Values (AVs) that fall under the Platinum (90% AV), Gold (80% AV), Silver (70% AV), or Bronze (60% AV) tiers.

The State of Vermont (State) is standardizing several plan designs that all issuers offering plans in the Exchange, Vermont Health Connect, must offer. Issuers must offer the standard plan designs in the individual and small group merged market. In 2018, one Platinum, one Gold, two Silver, and three Bronze standard plan designs were developed for Vermont Health Connect. There is a traditional deductible plan at each of the four metal levels and a HDHP at each of the Silver and Bronze levels. In 2018, the State also added a second traditional deductible Bronze plan. Due to regulatory constraints and additional pressure on meeting the Bronze tier target AV, the new Bronze plan is not subject to the statute (H.559 Sec. 32. 8 V.S.A. § 4089) for prescription drug deductibles and Maximum Out of Pockets (MOOPs) as described below. The new plan provides coverage for office visits and generic drugs prior to the deductible and qualifies for the expanded Bronze AV range described above. The 2018 standard plan designs are all continuing in 2019.

For each of the Silver standard plan designs, the cost sharing reduction plan designs are also standard. Cost sharing reduction (CSR) plan designs were developed at each of the 73% (federal), 77% (Vermont specific), 87% (federal), and 94% (federal) AV levels.

The State contracted with Wakely Consulting Group, LLC (Wakely) to assist in the development of the 2019 standard plan designs and to provide an actuarial certification of the actuarial values of the state's standard plan designs that do not fit within the parameters of the Federal calculator and require adjustment. This memo documents the approved 2019 standard plan designs as well as the process for developing the corresponding actuarial values. The actuarial certification is provided in Appendix A.



A list of the changes from the 2018 standard plan designs is in Appendix B. At a high level the changes for each base standard plan are:

- 1. Platinum the medical deductible, medical MOOP, and pharmacy MOOP were increased
- 2. Gold the medical MOOP, pharmacy MOOP, and generic pharmacy copay were increased
- 3. Silver Deductible the medical deductible, combined medical/pharmacy MOOP, pharmacy only MOOP, and primary care and mental health/substance abuse office visit copays were all increased
- 4. Bronze Deductible with Pharmacy Limit the medical deductible, combined medical/pharmacy MOOP, and pharmacy only MOOP were all increased
- Bronze Deductible without Pharmacy Limit the combined medical/pharmacy deductible and combined medical/pharmacy MOOP were increased
- 6. Silver HDHP the combined medical/pharmacy MOOP and the embedded individual combined medical/pharmacy MOOP were increased
- 7. Bronze HDHP the combined medical/pharmacy MOOP and the embedded individual combined medical/pharmacy MOOP were increased

In addition to the standard plans, starting in 2016 the State of Vermont is requesting that issuers offer a Gold plan where the deductible and MOOP are set at the same amount. This means that once the deductible is met, the plan pays 100% of all services. Unlike the standard plans, it is not required that issuers offer this plan, but it is highly recommended. The issuer may determine the amount at which to set the deductible and MOOP, as long as they are equal and the resulting plan falls in the Gold tier. Since the amounts are to be determined by the issuers, these plans are not included within this memo.

Regulatory Background

The ACA allows for a -4% to +2% de minimis range around the target AVs for each metal level. For example, any plan design that has an AV from 66% to 72% is considered a Silver plan. Bronze plan designs meeting certain criteria are eligible for an expanded range of +5% on the higher end, allowing an AV up to 65% compared to a high end at 62%. Applicable plans include High Deductible Health Plans (HDHPs), or plans that cover at least one major service, other than preventive, prior to the deductible. Of the Vermont standard plan designs, two of the three Bronze plans qualify for the expanded range.



The Center for Consumer Information and Insurance Oversight (CCIIO) has released the final 2019 Actuarial Value Calculator (AVC)¹ that issuers must use to determine the AV of a plan. While CCIIO anticipates that most plans will be able to use the AVC without modification, some plan designs have features which are not supported by the AVC. In these instances, an actuary can either modify the inputs to most closely represent the plan design or an actuary can modify the results of the AVC to account for the features not supported by the AVC. An actuarial certification documenting the development of the AV for these designs is required.

The federal HDHP minimum deductible and MOOP limits are not yet released for 2019. The 2018 minimum deductible and MOOP are \$1,350 and \$6,650, respectively. Historically, the deductible has increased \$50 every two to three years and the MOOP increases around \$100 a year on average, though neither changed from 2016 to 2017. Additionally, the 2019 Notice of Benefits and Payment Parameters (NBPP)² are still in draft form. Based on the draft regulations, the single annual limit is expected to be \$7,900, up from \$7,350 in 2018.

The plan designs presented are compliant with the 2018 HDHP limits and the 2019 draft NBPP. Should the plan designs need to change once the 2019 HDHP limits are released (typically in early April) or if there are changes from the draft to the final 2019 NBPP, the Department of Vermont Health Access (DVHA) will present the updated designs to Green Mountain Care Board (GMCB) for their information and approval, if needed.

Bill S.19 proposes that starting in 2019, the premiums of the Silver on-Exchange plans will reflect the cost of funding for CSR subsidies, following the announcement that federal funding would cease. This will result in a "CSR load" to these plans such that the Silver premiums may increase substantially. For individuals who are not eligible for premium subsidies (and are therefore not protected from the CSR load), carriers will be able to offer "reflective" off-Exchange Silver plans whose premiums have not been increased for the CSR load and have only a minor difference in plan design compared to their on-Exchange counterparts. As of the date of this report, this bill has passed both the house and senate, but has not yet been signed into law by the governor.

The off-Exchange "reflective" plans will have a \$5 copay or 5% coinsurance increase on ambulance services compared to the on-Exchange plans. These differentials apply to both standard and non-standard Silver plans. A comparison of the standard Silver on and off-Exchange plan designs are shown in Appendix C. As ambulance services are not explicitly included in the AVC and the differences in cost sharing are minimal, there is no difference in the calculation of

¹ http://www.cms.gov/CCIIO/Resources/Regulations-and-guidance/index.html

² https://www.gpo.gov/fdsys/pkg/FR-2017-11-02/pdf/2017-23599.pdf



the federal calculation of the AV for these plans. Unless otherwise noted, in the Appendices the cost sharing for ambulance services represents the on-Exchange plan design.

In the event there is a Silver plan approved with 100% coinsurance, the off-Exchange "reflective" plan will have a \$25 deductible and MOOP increase compared to the on-Exchange plan. Unlike the ambulance cost sharing above, this difference will impact the AV. The carrier submitting such a plan will need to ensure that both the on and off-Exchange plan designs fit within the AV requirements. Since this is for non-standard plans only, these plans are not included within this memo.

Four of the standard plan designs (and the cost sharing reduction plan designs) have features not supported by the AVC and thus an actuarial certification is required. The remaining standard plan designs have features that may warrant an AV adjustment but no explicit adjustment or actuarial certification has been done for these plans. In developing these standard plan designs and the resulting actuarial certification, Wakely also followed applicable Actuarial Standards of Practice (ASOP) as detailed in Appendix D and including:

- 1. ASOP No. 23 Data Quality;
- 2. ASOP No. 25 Credibility Procedures;
- 3. ASOP No. 41 Actuarial Communications; and
- 4. ASOP No. 50 Determining Minimum Value and Actuarial Value under the Affordable Care Act.

Actuarial Value Considerations

A summary of Vermont's standard plan designs is in Appendix E. Both Silver plans and two of the three Bronze plans have design features that are both significant and not supported by the AVC. The Silver cost sharing reduction plan designs have similar features. The issuers that opt to offer pediatric dental would also have design features that could be significant and not supported by the AVC. While most plans have some subtleties in their design that are not supported by the AVC, CCIIO has stated and regulations dictate that modifications should be made only for substantial differences. The four potential substantial differences that Wakely considered include:

1. Family deductible and MOOPs. There are two common types of applications for deductibles and MOOPs, commonly referred to in Vermont as stacked and aggregate³.

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³ Stacked deductibles and MOOPs are typical in traditional deductible plans where the individual deductible and MOOP apply to each member of a contract and the family deductible and MOOP is used as a protection for contracts where multiple members have claims. For example, if the family MOOP is two times the



The data supporting the AVC is only at the member level, and thus most closely resembles the stacked application of deductibles and MOOPs although the family stacked AV will be higher in most instances. Most HDHP plans use the aggregate application of deductible and MOOPs which can significantly lower the AV since a family of two would need to accumulate to a deductible that is twice that of a single contract. Note that due to the new regulation in 2016, if the family MOOP is more than the single limit of \$7,900 (proposed for 2019), the MOOP must either be stacked or there must be an embedded individual MOOP of \$7,900. Wakely had previously developed a model to account for aggregate family deductibles and has modified this model to account for stacked and embedded MOOPs for HDHPs. Thus, a specific adjustment has been made to the appropriate AVs for HDHPs.

2. Vermont implemented a statute (H.559 Sec. 32. 8 V.S.A. § 4089) for prescription drug deductibles and MOOPs. The requirement mandates, in part, that the MOOP for prescription drug costs in any plan design shall not exceed the minimum deductible amount for HDHPs per Section 223(c)(2)(A)(i) of the Internal Revenue Code of 1986 (\$1,350 and \$2,700 for individual and family coverage in 2018, 2019 amounts are not yet known). The requirement also states that for HDHPs the cost sharing benefit for prescription drugs must start after the minimum deductible amount for HDHPs (same \$1,350 and \$2,700 for individual and family coverage in 2018) is met, but the amount may be met with either medical or prescription drug claims. This means that for all HDHPs, for purposes of prescription drug coverage, the deductible is considered met when accumulated medical and drug claims reach \$1,350 for individual or \$2,700 for family, regardless of what the medical deductible amount is. Similarly, the MOOP for only drug claims (including amounts used to accumulate to the deductible) is \$1,350 or \$2,700, regardless of the amount of the overall MOOP which will include both drug and medical claims.

Since for an integrated deductible and MOOP, only one amount is able to be input in the AVC, the value of the lower drug deductible and MOOP cannot be modeled in the AVC. This statute has a significant impact on AV, particularly at the lower AV tiers where the difference between the medical and prescription drug deductible and MOOP is greater.

individual MOOP but three members of a contract all would have reached their individual MOOP, it limits the family's liability to two times the individual MOOP.

Aggregate deductible and MOOPs are typical in HDHPs where all claims for all members of a non-single contract accumulate to the family deductible and MOOP. For two person or family contracts where only one member has significant claims, the member still must reach the higher deductible and MOOP amounts which makes the average member liability higher under an aggregate deductible.

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Wakely has developed a model to account for Vermont's prescription drug regulation and thus, where appropriate, a specific adjustment has been made to the AVs using this model.

- In the current market, most Vermont HDHPs waive the deductible for preventive prescription drugs. This is another plan feature not currently supported by the AVC. Wakely has not analyzed the exact portion of drugs this represents and this may vary by issuer. The impact to AV would only apply to drug costs that would normally be incurred prior to the member reaching the deductible. Any costs after the deductible is met and after the MOOP is met would be similar to the AVC. It is possible that this design feature could have a significant impact on the AV. However, the impact of this benefit is likely not enough to warrant an additional analysis. Based on some high level estimates, Wakely believes the maximum impact to AV for this design feature is approximately 0.5% with the likely expected impact to be half of that. Since Wakely did not quantify the exact adjustment of the preventive drug difference for HDHPs, Wakely did not make a specific adjustment but did make sure that any AVs developed for HDHPs were at least 0.5% below the high end of the de minimis range in order to account for this increased benefit. It is expected that the impact for these drugs would be highest for the Bronze plan where the deductible is highest and the impact would decrease as deductibles decrease (and AVs increase).
- 4. If a plan covers pediatric dental, starting in 2015 there can be no cost sharing for Class I (basic) pediatric oral health essential health benefits. Appendix F contains a list of the dental procedure codes that are classified as Class I and have no cost sharing. Pediatric dental is not explicitly reflected in the federal AVC. It is included as part of the "other" benefits which are assumed to have average cost sharing for the plan. The reduction in cost sharing for the Class I benefits will result in a higher AV than what is modeled in the AVC, particularly for the higher deductible plans. It is possible that this design feature could have a significant impact on the AV. Based on some high level estimates, Wakely believes the maximum impact to AV for this design feature is approximately 0.5%. Since this adjustment may apply to some issuers and not to others, Wakely did not make a specific adjustment but did make sure that any AVs developed were at least 0.5% below the high end of the de minimis range in order to account for this benefit. It is expected that the impact for these dental services would be highest for the Bronze plan where the deductible is highest and the impact would decrease as deductibles decrease (and AVs increase).

There are other potential design features for which adjustments could be made. However, given the expectation that adjustments be made for only the most substantive deviations, Wakely does not believe additional adjustments are warranted. It is also important to note that the bucketing of claims and the methodology used to calculate the AVC are not always clearly defined. Thus, at times it is difficult to ascertain whether an adjustment is warranted and how that adjustment would be estimated.



As stated, Wakely made explicit adjustments to account for the stacked and aggregate family deductible/MOOP and Vermont's prescription drug regulation. These adjustments are described in detail in the Methodology section. For the preventive prescription drug and pediatric dental benefits, Wakely did not make an explicit adjustment but did allow cushion in the AV such that an increase of up to 0.5% would not result in the AV falling outside of the required range. The table below shows the acceptable range for each standard plan design after accounting for this cushion where an explicit adjustment was not made.

	Plan	Adjusted Acceptable Range
	Platinum	86.0%-92.0%
	Gold	76.0%-82.0%
Deductible Plans	Silver	66.0%-72.0%
	Bronze (with drug limit)	56.0%-61.5%
	Bronze (without drug limit)	56.0%-65.0%
HDHPs	Silver - Embedded MOOP	66.0%-71.0%
пипгъ	Bronze - Embedded MOOP	56.0%-64.0%
0 (0) 1 0 0 1	250-300% FPL (73% AV)	72.0%-74.0%
Cost Sharing Reduction Plan Designs - Deductible	200-250% FPL (77% AV)	76.0%-78.0%
Plans	150-200% FPL (87% AV)	86.0%-88.0%
riano	133-150% FPL (94% AV)	93.0%-95.0%
	250-300% FPL (73% AV)	72.0%-73.0%
Cost Sharing Reduction	200-250% FPL (77% AV)	76.0%-77.0%
Plan Designs - HDHPs	150-200% FPL (87% AV)	86.0%-87.0%
	133-150% FPL (94% AV)	93.0%-94.0%

The table in Appendix G shows all plan designs for which adjustments were made, the adjustments considered, the original AV from the AVC, and the final adjusted AV. The pediatric dental consideration may also apply to the Platinum, Gold and Silver Deductible and CSR plans when issuers include the benefit but no explicit adjustment was made since coverage of the pediatric dental benefit is optional and the impact to higher AV plans is less significant.

Methodology

Since several of the standard plan designs have features not supported by the AVC, Wakely developed an HDHP model to capture the impact of these features on the AV. It was anticipated that the AVC would not accommodate all of the Vermont plan design features and this model was developed several months prior to the draft 2014 AVC being released. While there are similarities in the data used (for example, both models include all members regardless of duration), there are



also differences (for example, only group data is included in the HDHP model, while the AVC includes both small group and individual experience).

If a plan does have substantive differences from what the AVC allows, there are two allowed approaches defined in the federal regulations. The first allows the actuary to adjust the inputs of the plan design to "fit" it into the AVC. The second allows the actuary to put in as many of the design features as possible into the AVC and then adjust the resulting AV to account for the unique design features. Wakely determined the second approach was most appropriate for the Vermont plan design differences. Thus for the plan designs where adjustments were made, Wakely first input as much of the plan design as possible into the AVC and then modified the resulting AV to account for the unique features.

The following discusses the HDHP model that Wakely developed and the process used to adjust the actuarial values from the AVC.

HDHP Model

Anticipating the need to quantify some of Vermont's unique plan design features, in mid-2012 Wakely developed an HDHP model that would account for both aggregate deductibles and MOOPs as well as quantify the impact of Vermont's prescription drug regulation. For the 2016 AV adjustments, this model was updated with more recent data and an option was added to account for embedded/stacked MOOPs.

In developing the model Wakely was provided with membership and medical and pharmacy claims data extracts from the Vermont Healthcare Claims Uniform Reporting and Evaluation System (VHCURES). Filters were then applied to the data to target a specific population for the model and reduce the amount of records to work with. The data used included:

- Allowed commercial medical and prescription drug data that was incurred in 2012 (updated data was not provided in time to incorporate in this analysis)
- Products types HMO (non-Medicare risk), PPO, POS and EPO
- Used claims with a Useflag='0'
- All market categories except individual
- Limited to members in select payer ids

After all filters were applied, the remaining data included allowed claims and membership for approximately 2.3 million member months.



The methodology developed for the HDHP model does not use the traditional approach of continuance tables. When determining the paid claims and resulting actuarial value of the plan designs where the prescription drug regulation is a factor, the order in which the claims occur is important. Continuance tables fail to recognize the impact of the order of the claims on actuarial values. Thus, the HDHP model re-prices the claims based on the inputs provided in the model rather than rely on continuance tables.

The HDHP model allows a user to enter the following:

- Medical and Prescription drug deductible amounts for both individual and family contracts.
 These amounts can differ but the model assumes the amounts are always integrated, or that both medical and drug claims will accumulate to both deductibles, even if different amounts.
- Medical and prescription drug maximum out of pocket amounts for both individual and family contracts. These amounts can differ and the model allows for different treatment of the MOOPs as noted below.
- Medical and prescription drug coinsurance amounts. If the plan design includes copays, an effective coinsurance needs to be input.
- The structure of the deductibles and MOOPs. As can be seen in the table below, the model can distinguish between aggregate and stacked deductibles and MOOPs. It also allows for different accumulations of claims to the medical and prescription drug MOOPs. There are six structural selections available in the model, described in the table below. Option 5 is most closely aligned to the federal AVC. Option 6 represents the design of the Vermont HDHPs.



	С	osts that Accumula	ate	
Options	Deductible	Maximum Out-of	-Pocket (MOOP)	Deductible / MOOP Type
		Medical	Rx	
1	Medical & Rx	Medical & Rx	Rx Only	Aggregate
2	Medical & Rx	Medical & Rx	Rx Only	Stacked
3	Medical & Rx	Medical Only	Rx Only	Aggregate
4	Medical & Rx	Medical Only	Rx Only	Stacked
5	Medical & Rx	Medical & Rx	Medical & Rx	Stacked
6	Medical & Rx	Medical & Rx	Rx Only	Aggregate Deductible /Aggregate MOOP with Embedded Ind MOOP (can also be used for Stacked MOOP)

Adjusted AV Calculations

Using the federal AV calculator and the HDHP model as outlined above, the following methodology was used to develop the adjusted AV calculations for the HDHPs:

- The plan designs were entered into the AVC ignoring the separate prescription drug deductible and MOOP thresholds. The resulting AV is the unadjusted value, which does not account for the prescription drug regulations or the aggregate family deductible and MOOP levels.
- 2. The HDHP model was used to determine the revised AV.
 - a. The same plan design input into the AVC was input into the HDHP model. The HDHP model only allows for coinsurance. Since the HDHP designs include copays, an effective coinsurance was developed for each plan design. The effective coinsurance amounts were developed separately for medical and prescription drug services using the allowed weights and average cost per service from the federal AVC continuance tables for the relevant metal tier.
 - b. The HDHP model was normalized to the AVC for each plan design. This means the same plan design, ignoring the prescription drug thresholds and assuming a stacked family deductible and MOOP, was input into the HDHP model and the underlying data was adjusted to arrive at the same AV as the AVC. This was done to ensure the same starting AV in both models and to try to mirror the induced utilization in the AVC. The normalization factors were reviewed for reasonability and deemed reasonable given they are accounting for trend, regional differences in cost and utilization and induced utilization.



- c. The plan design in the HDHP model was adjusted to lower the prescription drug deductible and MOOP inputs (if applicable) to the appropriate plan design amounts and also to adjust the prescription drug MOOP to only consider prescription drug claims (the medical MOOP amount continues to use both medical and prescription drug claims). The application of deductible and MOOP was also changed to use an aggregate family deductible and family MOOP with an embedded individual MOOP equal to \$7,900.
- 3. The resulting AV from the HDHP model is used as the final AV for tier placement.

The HDHP model was intended only for HDHPs where medical and drug claims both accumulate to the deductible. The Bronze plan with the pharmacy limit⁴ and Silver deductible plans (and associated CSR plans) need to be adjusted to account for the lower prescription drug MOOP, but the deductible plan has separate medical and drug deductibles. Thus, the HDHP model was used but with a slight variation in methodology. The following highlight the differences in methodology used only for the Bronze and Silver Deductible plans.

- 1. Same as for HDHPs, as much of the plan design as possible was entered into the AVC. This is the unadjusted AV. The Bronze and Silver Deductible plans then need to be adjusted for the lower and separate prescription drug MOOP.
- 2. The HDHP model was used to develop the AV adjustments in a slightly different process than for the HDHPs.
 - a. Instead of normalizing the HDHP model to the AVC, the normalization factor for the Bronze or Silver HDHP was used.
 - b. The HDHP model cannot accommodate plan designs where both medical and drug claims do not accumulate to the deductible. Thus, the same plan design was entered into the HDHP model as in the AVC but the model selection indicated that both medical and drug claims accumulated to the deductible amounts.
 - c. The HDHP model was then re-run with the lower drug MOOP and to adjust the prescription drug MOOP to only consider prescription drug claims (the medical MOOP amount continues to use both medical and prescription drug claims). The model continued to use a stacked application for deductible and MOOP since it is a traditional deductible plan.

⁴ Only the Bronze plan with the pharmacy limit needs to be adjusted. The Bronze plan without the pharmacy limit is not subject to the lower prescription drug MOOP and as such does not require an explicit adjustment to the AVC results.



3. The final AV is the ratio of the AV from 2c and 2b applied to the AV from the AVC in 1.

Appendix H includes screen shots from the AVC and the HDHP model for each plan design with an adjusted actuarial value. Also included is a summary of the AVs and in the instance of the Bronze and Silver Deductible plans, a calculation of the adjustment.

Disclosures and Limitations

Responsible Actuary. Julie Peper is the actuary responsible for this communication. Julie is a Member of the American Academy of Actuaries and a Fellow of the Society of Actuaries. She meets the Qualification Standards of the American Academy of Actuaries to issue this report.

Intended Users. This information has been prepared for the sole use of the State of Vermont and issuers within that state that will be submitting standard plan designs. Distribution to such parties should be made in its entirety. This report cannot be distributed to or relied on by any third party without the prior written permission of Wakely.

Risks and Uncertainties. The assumptions and resulting estimates included in this report and produced by the model are inherently uncertain. Users of the results should be qualified to use it and understand the results and the inherent uncertainty. Actual results may vary, potentially materially, from our estimates. Wakely does not warrant or guarantee that actual experience will tie to the AV estimated for the placement of plan designs into tiers. The developed actuarial values are for the purposes of classifying plan designs of similar value and do not represent the expected actuarial value of a plan. Actual AVs will vary based on a plan's specific population, utilization, unit cost, and other variables.

Conflict of Interest. The responsible actuary is financially independent and free from conflict concerning all matters related to performing the actuarial services underlying this analysis. In addition, Wakely is organizationally and financially independent to the State of Vermont and any issuer in the state.

Data and Reliance. We have relied on others for data and information used in the actuarial value adjustments. We have reviewed the data for reasonableness, but have not performed any independent audit or otherwise verified the accuracy of the data/information. If the underlying information is incomplete or inaccurate, our estimates may be impacted, potentially significantly. Below is a list of data and assumptions provided by others and assumptions required by law.

Final 2019 Federal AVC Model was relied on for the original AV. While reasonability tests
have shown there are some assumptions and methodologies that are not consistent with
expectations, the AVC was developed for plan classification and not pricing. Thus, the



model is being used as such and we make no warranties for the accuracy of the AVs that result from the AVC.

VHCURES data supplied by the state was used in the development of the HDHP model.

Subsequent Events. Subsequent events to the date of this report that could impact the plan designs presented include, but are not limited to:

- 1. The federal HDHP minimum deductible and Maximum Out of Pocket (MOOP) limits are not yet released for 2019. The 2018 minimum deductible and MOOP are \$1,350 and \$6,650, respectively. Historically, the deductible has increased \$50 every two to three years and the MOOP increases around \$100 a year on average, though neither changed from 2016 to 2017. The plan designs presented are compliant with the 2018 HDHP limits and may need to change once the 2019 HDHP limits are released, primarily if the minimum deductible is increased.
- 2. The 2019 Notice of Benefits and Payment Parameters (NBPP) are still in draft form. Based on the draft regulations, the single annual limit is expected to be \$7,900, up from \$7,350 in 2018. The plan designs presented are compliant with the 2019 draft NBPP and may need to change if the final NBPP lowers the annual limit from the draft notice.
- 3. Other changes to regulations passed subsequent to this report.

Contents of Actuarial Report. This document and the supporting exhibits/files constitute the entirety of actuarial report and supersede any previous communications on the project.

Deviations from ASOPS. Wakely completed the analysis using sound actuarial practice. To the best of my knowledge, the report and methods used in the analysis are in compliance with the appropriate Actuarial Standards of Practice (ASOP) with no known deviations. A summary of ASOP compliance is listed in Exhibit D.

Exhibit A contains the formal actuarial certification. If you have any questions regarding this letter or the certification, please contact me.

Sincerely,

Julie A. Peper, FSA, MAAA

Principal and Senior Consulting Actuary

Brittney Phillips, ASA, MAAA

Brott Phillips

Consulting Actuary



Appendix A

Actuarial Certification State of Vermont Actuarial Value of Standard Plan Designs Effective January 1, 2019

I, Julie A. Peper, am associated with the firm of Wakely Consulting Group, LLC (Wakely), am a Fellow of the Society of Actuaries and a member of the American Academy of Actuaries, and meet its Qualification Standards for Statements of Actuarial Opinion. Wakely was retained by the State of Vermont to provide a certification of the actuarial value of the state's standard plan designs that are effective January 1, 2019 on Vermont Health Connect. This certification may not be appropriate for other purposes.

To the best of my information, knowledge and belief, the actuarial values provided with this certification are considered actuarially sound for purposes of § 156.135(b), according to the following criteria:

- 1. The final 2019 federal Actuarial Value Calculator was used to determine the AV for the plan provisions that fit within the calculator parameters;
- 2. Appropriate adjustments were calculated, to the AV identified by the calculator, for plan design features that deviate substantially from the parameters of the AV calculator;
- 3. The actuarial values have been developed in accordance with generally accepted actuarial principles and practices; and
- 4. The actuarial values meet the requirements of § 156.135(b).

The assumptions and methodology used to develop the actuarial values have been documented in my correspondence with the State of Vermont. The actuarial values associated with this certification are for standard plan designs (Silver HDHP, Bronze HDHP, one Bronze Deductible, Silver Deductible, Silver HDHP CSR 73%, Silver HDHP CSR 77%, Silver HDHP CSR 87%, Silver HDHP CSR 94%, Silver Deductible CSR 73%, Silver Deductible CSR 77%, Silver Deductible CSR 87%, and Silver Deductible CSR 94%) that will be effective as of January 1, 2019 for individual and group coverage sold on Vermont Health Connect.

The developed actuarial values are for the purposes of classifying plan designs of similar value and do not represent the expected actuarial value of a plan. Actual AVs will vary based on a plan's specific population, utilization, unit cost and other variables.

In developing the actuarial values, I have relied upon the federal Actuarial Value calculator and data from the Vermont Healthcare Claims Uniform Reporting and Evaluation System



(VHCURES). I did not audit the data provided; however, I did review the data for reasonableness and consistency.

Actuarial methods, considerations, and analyses used in forming my opinion conform to the appropriate Standards of Practice as promulgated from time-to-time by the Actuarial Standards Board, whose standards form the basis of this Statement of Opinion.

Julie A. Peper, FSA, MAAA

Julie A. Per

February 7, 2018



Appendix B – Summary of Plan Design Changes from 2018 Designs

		Deductible Plans
Plan	Platinum	Gold
	Increase medical deductible from \$300 to \$350	Increase medical MOOP from \$4,500 to \$4,700
Changes	Increase medical MOOP from \$1,300 to \$1,350	Increase Rx MOOP from \$1,300 to \$1,350
	Increase Rx MOOP from \$1,300 to \$1,350	Increase generic Rx copay from \$5 to \$10

	De	ductible Plans
Plan	Silver	Bronze w/ Rx Limit
	Increase medical deductible from \$2,600 to \$2,800	Increase medical deductible from \$5,000 to \$5,500
		7,500 Increase combined medical/Rx MOOP from \$7,350 to \$7,900
Changes	Increase Rx MOOP from \$1,300 to \$1,350	Increase Rx MOOP from \$1,300 to \$1,350
	Increase PCP and MH/SA office visit copays from \$25 to	o \$30

	Deductible Plans
Plan	Bronze w/o Rx Limit
	Increase combined medical/Rx deductible from \$7,350 to
Changes	\$7,600
	Increase combined medical/Rx MOOP from \$7,350 to \$7,600

		HDHPs
Plan	Silver - Embedded MOOP	Bronze - Embedded MOOP
Changes	Increase combined medical/Rx MOOP from \$6,400 to \$6,650	Increase combined medical/RX MOOP from \$6,550 to \$6,650
Onanges	Increase embedded single combined medical/Rx	MOOPIncrease embedded single combined medical/Rx MOOP from
	from \$7,350 to \$7,900	\$7,350 to \$7,900



Appendix C – On and Off-Exchange Reflective Silver Standard Plan Designs

	2019 Plan Designs - Plar	
Deductible/OOP Max	On-Exchange	Off-Exchange
Type of Plan	Deductible	Deductible
Medical Ded	\$2,800	\$2,800
Rx Ded	\$300	\$300
Integrated Ded	No	No
Medical MOOP	\$7,500	\$7,500
Rx MOOP	\$1,350	\$1,350
Integrated MOOP	Rx -No, Medical - Yes	Rx -No, Medical - Yes
Family Deductible / OOP	Stacked, 2x Individual	Stacked, 2x Individual
Medical Deductible waived for:	Prev, OV, UC, Amb	Prev, OV, UC, Amb
Drug Deductible waived for:	Generic scripts	Generic scripts
Service Category	Copay / Coinsurance	Copay / Coinsurance
Inpatient	40%	40%
Outpatient	40%	40%
ER	\$250	\$250
Radiology (MRI, CT, PET)	40%	40%
Preventive	\$0	\$0
PCP Office Visit	\$30	\$30
MH/SA Office Visit	\$30	\$30
Specialist Office Visit	\$75	\$75
Urgent Care	\$85	\$85
Ambulance	\$100	\$105
Rx Generic	\$15	\$15_
Rx Preferred Brand	\$60	\$60
Rx Non-Preferred Brand	50%	50%
Rx Specialty	50%	50%
Actuarial Value		
2019 Federal AVC, Adjusted if		

2019 Plan Designs -	Silver HDHP Plans
On-Exchange	Off- Exchange
HSA Q/HDHP	HSA Q/HDHP
\$1,550	\$1,550
\$1,350	\$1,350
Yes	Yes
\$6,650	\$6,650
\$1,350	\$1,350
Rx -No, Medical - Yes	Rx -No, Medical - Yes
Aggregate with Combined	Aggregate with Combined
Medical/Rx embedded \$7,900	Medical/Rx embedded \$7,900
Single MOOP; 2x Individual	Single MOOP; 2x Individual
Preventive	Preventive
Wellness scripts	Wellness scripts
Copay / Coinsurance	Copay / Coinsurance
30%	30%
000/	30%
30%	30%
30%	30%
30%	30%
30% 30%	30% 30%
30% 30% 0%	30% 30% 0%
30% 30% 0% 10%	30% 30% 0% 10%
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Appendix D – Comments Relative to Applicable ASOPs

This appendix includes comments relative to the following applicable Actuarial Standards of Practice (ASOP).

- 1. ASOP No. 23, Data Quality;
- 2. ASOP No. 25, Credibility Procedures;
- 3. ASOP No. 41, Actuarial Communications; and
- 4. ASOP No. 50 Determining Minimum Value and Actuarial Value under the Affordable Care Act.

ASOP 23: Data Quality

- <u>3.1 Overview</u> VHCURES data was used as the basis for the HDHP model and this data source was deemed reasonable for the analysis discussed in the management report.
- <u>3.2 Selection of Data</u> The data was considered reasonable for our analysis subject to the following considerations
 - a. The data sources contained all material data elements.
 - b. The following considerations were reviewed as part of our analysis:
 - 1. Data was appropriate and sufficiently current. Wakely requested to update the data in the model but the data was not provided in time to do so. The data used is reasonable for its use since it is primarily used to understand relativities.
 - 2. Data was reasonable and comprehensive of the necessary data elements.
 - 3. There were no known, material limitations of the data.
 - 4. No alternative data sets were reasonably available. The reliability of the data underlying our analysis did not require support from alternative data sets.
 - 5. Alternative data sets were not deemed necessary to complete the analysis.
 - 6. Sampling methods were not required.



- <u>3.3 Reliance on Data Supplied by Others</u> Reliance is discussed in the management report to which this appendix is attached.
- 3.4 Reliance on Other Information Relevant to the Use of Data We relied on information contained in the report. We did not detect any material errors in the data provided and relied upon the data as part of our analysis.
- 3.5 Review of Data We reviewed the data. Data definitions were included as part of the VHCURES data. Ultimately the data was reasonable with the adjustments discussed in our management report.
- 3.6 Limitation of the Actuary's Responsibility We did not audit the data.
- <u>3.7 Use of Data</u>– Use and adjustments to the data are discussed in this management report. In addition:
- a. We deem that the data are of sufficient quality to perform the analysis;
- b. The data did not require enhancement before the analysis could be performed
- c. The data was reasonable for the analysis and did not require adjustment beyond that discussed in the management report;
- d. We did not detect any material defects in any data source;
- e. The data were adequate to perform our analysis.

ASOP 25: Credibility Procedures

The HDHP model uses data as its starting point. The experience used is fully credible and therefore no credibility blending or adjustments were necessary.

ASOP 41: Actuarial Communications

This report and the actuarial memorandum submitted are consistent with the guidance in ASOP 41.

3.1 General Requirements for Actuarial Communications

3.1.1 Principal and Scope of Engagement – These results were developed to comply with § 156.135(b) and should not be used for any other purpose. The distribution of this report to other users is limited to the State of Vermont.



- <u>3.1.2 Form and Content</u> The State of Vermont was the principal for this engagement and the scope of the engagement included developing and certifying the actuarial values for the standard plan designs as discussed in the management report.
- <u>3.1.3 Timing of Communication</u> This report is provided in conjunction with the actuarial certification of the submitted actuarial values.
- <u>3.1.4 Identification of Responsible Actuary</u> The responsible actuary is identified in the attestation and this management report.
- <u>3.2 Actuarial Report</u> This management report is an Actuarial Report as defined in this ASOP. Correspondence between Wakely and the State of Vermont as part of this engagement should also be considered part of the Actuarial Report.
- <u>3.3 Specific Circumstances</u> No constraints apply beyond any discussed in the attachment management report.
- <u>3.4 Disclosures Within an Actuarial Report</u> all relevant disclosures have been made in the management report. Consistent with this ASOP, we make specific mention to the following items here:
 - <u>3.4.1 Uncertainty or Risk</u> Uncertainty is discussed in the management report.
 - <u>3.4.2 Conflict of Interest</u> Wakely is financially, organizationally, and otherwise independent from the State of Vermont and any reliant parties.
 - <u>3.4.3 Reliance on Other Sources for Data and Other Information</u> Reliance regarding data and assumptions are discussed in this management report.
 - <u>3.4.4 Responsibility for Assumptions and Methods</u> Assumptions and methods are discussed in the management report and the parties associated with the assumptions and methods have been delineated. Therefore, pursuant to this ASOP, no additional disclosure is necessary.
 - <u>3.4.5 Information Date of Report</u> -The management report list the applicable dates for the analysis and correspondence.
 - <u>3.4.6 Subsequent Events</u> Subsequent events are listed in the Limitations and Disclosures section.
- <u>3.5 Explanation of Material Differences</u> Wakely has issued no other report regarding the development of these actuarial values. No comparison to prior results is necessary.
- <u>3.6 Oral Communications</u> No oral communication is considered part of this actuarial report. Any material assumptions or methods discussed in oral communications have been documented in written form as well.
- 3.7 Responsibility to Other Users Intended users of this report have been specifically noted in the document.



ASOP 50: Determining Minimum Value and Actuarial Value under the Affordable Care Act

- 3.1 Use of AVC or MVC The federal AVC was used.
- <u>3.2 Exceptions to the AVC</u> The federal AV was determined by making adjustments to the results of the federal AVC based on provisions that could not be appropriate modeled in the AVC.
- 3.3 Exceptions to the MVC Not applicable.
- <u>3.4 Evaluating Non-Standard Plan Designs</u> The HDHP model was normalized to the federal AVC.
- <u>3.5 Reasonableness of Assumptions for Non-Standard Plan Designs</u> The assumptions used to modify the federal AVs were reviewed for reasonability.
- 3.6 Unreasonable Results Not applicable.
- 3.7 Documentation See ASOP 41 documentation above.



Appendix E – Standard Plan Designs

Deductible Plan Designs

	2019 Plan Designs - Deductible Plans								
Deductible/OOP Max	Platinum	Gold	Silver	Bronze w/ Rx Limit	Bronze w/o Rx Limit				
Type of Plan	Deductible	Deductible	Deductible	Deductible	Deductible				
Medical Ded	\$350	\$850	\$2,800	\$5,500	\$7,600				
Rx Ded	\$0	\$100	\$300	\$900	N/A				
Integrated Ded	No	No	No	No	Yes				
Medical MOOP	\$1,350	\$4,700	\$7,500	\$7,900	\$7,600				
Rx MOOP	\$1,350	\$1,350	\$1,350	\$1,350	N/A				
Integrated MOOP	No	No	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Yes				
Family Deductible / OOP	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual				
Medical Deductible waived for:	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Preventive	Preventive, OV				
Drug Deductible waived for:	N/A	Generic scripts	Generic scripts	Applies to all scripts	Generic Scripts				
Service Category	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance				
Inpatient	10%	30%	40%	50%	0%				
Outpatient	10%	30%	40%	50%	0%				
ER	\$100	\$150	\$250	50%	0%				
Radiology (MRI, CT, PET)	10%	30%	40%	50%	0%				
Preventive	\$0	\$0	\$0	\$0	\$0				
PCP Office Visit	\$10	\$15	\$30	\$35	\$40				
MH/SA Office Visit	\$10	\$15	\$30	\$35	\$40				
Specialist Office Visit	\$30	\$30	\$75	\$90	\$100				
Urgent Care	\$40	\$40	\$85	\$100	\$0				
Ambulance	\$50	\$50	\$100	\$100	\$0				
Rx Generic	\$5	\$10	\$15	\$20	\$25				
Rx Preferred Brand	\$50	\$50	\$60	\$85	\$0				
Rx Non-Preferred Brand	50%	50%	50%	60%	0%				
Rx Specialty	50%	50%	50%	60%	0%				
Actuarial Value									
2019 Federal AVC, Adjusted if Necessary	90.1%	82.0%	71.9%	61.3%	63.0%				



Deductible Plan Designs – Cost Sharing Reduction Plans

		2019 Plan Designs - Deductible Plans								
Deductible/OOP Max	70% AV Silver	250-300% FPL (73% AV)	200-250% FPL (77% AV)	150-200% FPL (87% AV)	133-150% FPL (94% AV)					
Type of Plan	Deductible	Deductible	Deductible	Deductible	Deductible					
Medical Ded	\$2,800	\$2,700	\$2,200	\$800	\$150					
Rx Ded	\$300	\$300	\$200	\$150	\$0					
Integrated Ded	No	No	No	No	No					
Medical MOOP	\$7,500	\$6,300	\$4,900	\$1,800	\$900					
Rx MOOP	\$1,350	\$1,200	\$1,000	\$400	\$200					
Integrated MOOP	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Rx -No, Medical -					
Family Deductible / OOP	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual	Yes Stacked, 2x Individual					
Medical Deductible waived for:	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Prev, OV, UC, Amb					
Drug Deductible waived for:	Generic scripts	Generic scripts	Generic scripts	Generic scripts	N/A					
Service Category	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance					
Inpatient	40%	40%	40%	40%	10%					
Outpatient	40%	40%	40%	40%	10%					
ER	\$250	\$250	\$250	\$250	\$75					
Radiology (MRI, CT, PET)	40%	40%	40%	40%	10%					
Preventive	\$0	\$0	\$0	\$0	\$0					
PCP Office Visit	\$30	\$30	\$20	\$10	\$5					
MH/SA Office Visit	\$30	\$30	\$20	\$10	\$5					
Specialist Office Visit	\$75	\$65	\$40	\$30	\$15					
Urgent Care	\$85	\$75	\$50	\$40	\$25					
Ambulance	\$100	\$100	\$100	\$100	\$50					
Rx Generic	\$15	\$12	\$12	\$10	\$5					
Rx Preferred Brand	\$60	\$60	\$60	\$50	\$20					
Rx Non-Preferred Brand	50%	50%	50%	50%	30%					
Rx Specialty	50%	50%	50%	50%	30%					
Actuarial Value 2019 Federal AVC, Adjusted if										
Necessary	71.9%	74.0%	77.8%	87.6%	94.9%					



HDHP Plan Designs

	2019 Plan Designs - HDHP Plans					
Deductible/OOP Max	Silver	Bronze				
Type of Plan	HSA Q/HDHP	HSA Q/HDHP				
Medical Ded	\$1,550	\$5,250				
Rx Ded	\$1,350	\$1,350				
Integrated Ded	Yes	Yes				
Medical MOOP	\$6,650	\$6,650				
Rx MOOP	\$1,350	\$1,350				
Integrated MOOP	Rx -No, Medical - Yes	Rx -No, Medical - Yes				
	Aggregate with	Aggregate with				
Family Deductible / OOP	Combined Medical/Rx	Combined Medical/Rx				
r arring Deductible / OOr	embedded \$7,900 Single	embedded \$7,900 Single				
	MOOP; 2x Individual	MOOP; 2x Individual				
Medical Deductible waived for:	Preventive	Preventive				
Drug Deductible waived for:	Wellness scripts	Wellness scripts				
Service Category	Copay / Coinsurance	Copay / Coinsurance				
Inpatient	30%	50%				
Outpatient	30%	50%				
ER	30%	50%				
Radiology (MRI, CT, PET)	30%	50%				
Preventive	0%	0%				
PCP Office Visit	10%	50%				
MH/SA Office Visit	10%	50%				
Specialist Office Visit	30%	50%				
Urgent Care	30%	50%				
Ambulance	30%	50%				
Rx Generic	\$10	\$12				
Rx Preferred Brand	\$40	40%				
Rx Non-Preferred Brand	50%	60%				
Rx Specialty	50%	60%				
Actuarial Value						
2019 Federal AVC, Adjusted if	70.3%	60.7%				
Necessary	70.570	30.7 70				



HDHP Plan Designs – Cost Sharing Reduction Plans

	2019 Plan Designs - HDHP Plan CSR Variations									
Deductible/OOP Max	70% AV Silver	250-300% FPL (73% AV)	200-250% FPL (77% AV)	150-200% FPL (87% AV)	133-150% FPL (94% AV)					
Type of Plan	HSA Q/HDHP	HSA Q/HDHP	HSA Q/HDHP	Deductible (NOT HSAQ)	Deductible (NOT HSAQ)					
Medical Ded	\$1,550	\$1,550	\$1,350	\$1,200	\$550					
Rx Ded	\$1,350	\$1,350	N/A	N/A	N/A					
Integrated Ded	Yes	Yes	Yes	Yes	Yes					
Medical MOOP	\$6,650	\$4,800	\$3,300	\$1,200	\$550					
Rx MOOP	\$1,350	\$1,350	\$1,350	N/A	N/A					
Integrated MOOP	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Yes	Yes					
Family Deductible / OOP	Aggregate with Combined Medical/Rx embedded \$7,900 Single MOOP; 2x Individual	Aggregate with Combined Medical/Rx embedded \$7,900 Single MOOP; 2x Individual	Aggregate, 2x Individual	Aggregate, 2x Individual	Aggregate, 2x Individual					
Medical Deductible waived for:	Preventive	Preventive	Preventive	Preventive	Preventive					
Drug Deductible waived for:	Wellness scripts	Wellness scripts	Wellness scripts	Wellness scripts	Wellness scripts					
Service Category	Copay / Coinsurance	Copay / Coinsurance	Copay /	Copay /	Copay /					
			Coinsurance	Coinsurance	Coinsurance					
Inpatient	30%	25%	25%	0%	0%					
Outpatient	30%	25%	25%	0%	0%					
_ER	200/									
	30%	25%	25%	0%	0%					
Radiology (MRI, CT, PET)	30%	25%	25%	0%	0%					
Preventive	30% 0%	25% 0%	25% 0%	0% 0%	0% 0%					
Preventive PCP Office Visit	30% 0% 10%	25% 0% 10%	25% 0% 10%	0% 0% 0%	0% 0% 0%					
Preventive PCP Office Visit MH/SA Office Visit	30% 0% 10% 10%	25% 0% 10% 10%	25% 0% 10% 10%	0% 0% 0% 0%	0% 0% 0% 0%					
Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit	30% 0% 10% 10% 30%	25% 0% 10% 10% 25%	25% 0% 10% 10% 25%	0% 0% 0% 0% 0%	0% 0% 0% 0% 0%					
Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care	30% 0% 10% 10% 30% 30%	25% 0% 10% 10% 25% 25%	25% 0% 10% 10% 25% 25%	0% 0% 0% 0% 0% 0%	0% 0% 0% 0% 0% 0%					
Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care Ambulance	30% 0% 10% 10% 30% 30% 30%	25% 0% 10% 10% 25% 25% 25%	25% 0% 10% 10% 25% 25% 25%	0% 0% 0% 0% 0% 0% 0%	0% 0% 0% 0% 0% 0% 0%					
Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care Ambulance Rx Generic	30% 0% 10% 10% 30% 30% 30% \$10	25% 0% 10% 10% 25% 25% 25% \$10	25% 0% 10% 10% 25% 25% 25% \$10	0% 0% 0% 0% 0% 0% 0%	0% 0% 0% 0% 0% 0% 0%					
Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care Ambulance Rx Generic Rx Preferred Brand	30% 0% 10% 10% 30% 30% 30% \$10	25% 0% 10% 10% 25% 25% 25% 25% 310 \$40	25% 0% 10% 10% 25% 25% 25% \$10 \$40	0% 0% 0% 0% 0% 0% 0% 0% 0% \$0	0% 0% 0% 0% 0% 0% 0% 0% 0% \$0					
Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care Ambulance Rx Generic Rx Preferred Brand Rx Non-Preferred Brand	30% 0% 10% 10% 30% 30% 30% \$10 \$40 50%	25% 0% 10% 10% 25% 25% 25% 310 \$40 50%	25% 0% 10% 10% 25% 25% 25% \$10 \$40 50%	0% 0% 0% 0% 0% 0% 0% 0% \$0 0% \$0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0%					
Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care Ambulance Rx Generic Rx Preferred Brand Rx Non-Preferred Brand Rx Specialty	30% 0% 10% 10% 30% 30% 30% \$10	25% 0% 10% 10% 25% 25% 25% 25% 310 \$40	25% 0% 10% 10% 25% 25% 25% \$10 \$40	0% 0% 0% 0% 0% 0% 0% 0% 0% \$0	0% 0% 0% 0% 0% 0% 0% 0% 0% \$0					
Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care Ambulance Rx Generic Rx Preferred Brand Rx Non-Preferred Brand	30% 0% 10% 10% 30% 30% 30% \$10 \$40 50%	25% 0% 10% 10% 25% 25% 25% 310 \$40 50%	25% 0% 10% 10% 25% 25% 25% \$10 \$40 50%	0% 0% 0% 0% 0% 0% 0% 0% \$0 0% \$0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0%					



Appendix F – Class I Pediatric Dental Codes

These procedures are diagnostic and preventive in nature. Under the definition of what is essential they may have limits. The services and limits are described in the Department of Vermont Health Access, Dental Procedure/Fee Schedule (Effective for services provided on or after 11/01/2013)

- D0120 Periodic Oral Evaluation
- D0140 Limited Oral Evaluation Problem Focused
- D0145 Oral Evaluation for a patient under three years of age and counseling with primary caregiver
- D0150 Comprehensive Oral Evaluation
- D0170 Re-evaluation Limited, Problem Focused
- D0210 Intraoral Radiographs- Complete Series (including bitewings)
- D0220 Intraoral Radiographs Periapical First Film
- D0230 Intraoral Radiographs- Periapical Each Additional Film
- D0240 Intraoral Occlusal Film
- D0250 Extraoral First Film
- D0260 Extraoral Each Additional Film
- D0270 Bitewing Single Film
- D0272 Bitewings 2 Films
- D0273 Bitewings 3 Films
- D0274 Bitewings 4 Films
- D0330 Panoramic Film
- D0340 Cephalometric Film
- D0350 Oral/Facial Photographic Images
- D0364 Cone Beam CT Capture and Interpretation with Limited Field of View Less Than One Whole
- D0365 Cone Beam CT Capture and Interpretation with Limited Field of View of One Full Dental Arch Mandible
- D0366 Cone Beam CT Capture and Interpretation with Limited Field of View of One Full Dental Arch Maxilla, with or without Cranium
- D0367 Cone Beam CT Capture and Interpretation with Limited Field of View of Both Jaws, With or Without Cranium
- D0368 Cone Beam CT Capture and Interpretation for TMJ Series Including Two or More Exposures
- D0391 Interpretation of Diagnostic Image by a Practitioner Not Associated with Capture of the Image, Including the Report
- D0470 Diagnostic Models
- D1120 Prophylaxis Child
- D1208 Topical Application of Fluoride
- D1330 Oral Hygiene Instructions
- D1351 Sealant Per Tooth
- D1351 U9 Sealant Per Tooth-Deciduous second molars and bicuspids*
- D1352 Preventive resin restoration in a moderate to high caries risk patient -permanent tooth
- D1510 Space Maintainer Fixed Unilateral
- D1515 Space Maintainer Fixed Bilateral
- D1525 Space Maintainer Removable Bilateral
- D1550 Recementation of Space Maintainer



Appendix G – Summary of Adjustments Considered and Final Adjusted AVs

Adjustments Considered	Aggregate Ded	Aggregate MOOP, Embedded \$7,900	Stacked MOOP	Drug Regulation	Preventive Drugs	Pediatric Dental	AV from AVC	Final Adjusted AV
Silver HDHP – Embedded \$7,900 Individual MOOP	Yes	Yes	No	Yes	Yes	Yes	72.8%	70.3%
Bronze HDHP– Embedded \$7,900 Individual MOOP	Yes	Yes	No	Yes	Yes	Yes	62.0%	60.7%
Silver Deductible	No	No	No	Yes	No	Yes	71.3%	71.9%
Bronze Deductible (with pharmacy limit)	No	No	Yes	Yes	No	Yes	60.5%	61.3%
Silver HDHP - Embedded \$7,900 Individual MOOP CSR 73%	Yes	Yes	No	Yes	Yes	Yes	75.5%	73.0%
Silver HDHP - Embedded \$7,900 Individual MOOP CSR 77%	Yes	Yes	No	Yes	Yes	Yes	79.1%	76.8%
Silver HDHP - Embedded \$7,900 Individual MOOP CSR 87%	Yes	Yes	No	No	Yes	Yes	87.4%	86.9%
Silver HDHP - Embedded \$7,900 Individual MOOP CSR 94%	Yes	Yes	No	No	Yes	Yes	93.7%	93.7%
Silver Deductible CSR - 73%	No	No	Yes	Yes	No	Yes	73.4%	74.0%
Silver Deductible CSR - 77%	No	No	Yes	Yes	No	Yes	77.3%	77.8%
Silver Deductible CSR – 87%	No	No	Yes	Yes	No	Yes	87.4%	87.6%
Silver Deductible CSR - 94%	No	No	Yes	Yes	No	Yes	94.7%	94.9%



Appendix H – Screen Shots and AV Development

- 1. Silver HDHP Embedded MOOP
- 2. Bronze HDHP Embedded MOOP
- 3. Silver Deductible Plan
- 4. Bronze Deductible Plan (with pharmacy limit)
- 5. Silver HDHP Embedded MOOP CSR 73%
- 6. Silver HDHP Embedded MOOP CSR 77%
- 7. Silver HDHP Embedded MOOP CSR 87%
- 8. Silver HDHP Embedded MOOP CSR 94%
- 9. Silver Deductible CSR 73%
- 10. Silver Deductible CSR 77%
- 11. Silver Deductible CSR 87%
- 12. Silver Deductible CSR 94%



1. Silver HDHP – Embedded MOOP

AV from AVC = 72.8%

Adjusted AV = 70.3%

AVC Screen Shot:

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	~		HSA/HRA Options		Tie	red Network O	ption			
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?		Tiered	Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contril	oution Amount:	\$0.00	1st 7	ier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?		Allitual Colltill	oution Amount.	\$0.00	2nd 1	ier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier	Silver ▼									
		1 Plan Benefit De				2 Plan Benefit I	Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$1,550.00							
Coinsurance (%, Insurer's Cost Share)			70.00%							
MOOP (\$)			\$6,650.00							
MOOP if Separate (\$)										
			_				_			
Click Here for Important Instructions		Tie	r 1			Ti	er 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applies	only after
туре от венетіс	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deducti	ble?
Medical	☐ All	☐ All			☐ All	All			☐ All	☐ All
Emergency Room Services	>	>								
All Inpatient Hospital Services (inc. MH/SUD)	V	•			1 🗆					
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and			000/			_				_
X-rays)	✓	v	90%							
Specialist Visit	>	V								
Mental/Behavioral Health and Substance Use Disorder Outpatient										
Services	✓	v	90%							
Imaging (CT/PET Scans, MRIs)	~	V								
Speech Therapy										
Occupational and Physical Therapy	✓	v								
Preventive Care/Screening/Immunization	П		100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services		<u> </u>	10070	Ş0.00	1 5	H	100/0	\$0.00		
X-rays and Diagnostic Imaging	V	V			1 5	ä				
Skilled Nursing Facility	V	v								
					· · · · · · · · · · · · · · · · · · ·					· · · · · · · · · · · · · · · · · · ·
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	~	~								
Outpatient Surgery Physician/Surgical Services	7	7								
Outpatient Surgery Physiciany Surgical Services Drugs	□ All	□ All			□ All				□ All	
Generics	V			\$10.00	All				V	
Preferred Brand Drugs	<u> </u>			\$40.00					V	
Non-Preferred Brand Drugs	V	<u> </u>	50%	340.00						
Specialty Drugs (i.e. high-cost)	V	v	50%							
Options for Additional Benefit Design Limits:	· ·	· ·	Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments?		i			ID Dlan					
Specialty Rx Coinsurance Payments? Specialty Rx Coinsurance Maximum:			Name: Plan HIOS ID:	2019 Silver HDH	IP PIAN					
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:							
	ш		issuer HIOS ID:							
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10): Begin Primary Care Deductible/Coinsurance After a Set Number of										
_ = · · · · · · · · · · · · · · · · · ·										
Copays?										
# Copays (1-10):										
Output										
Calculate										
Status/Error Messages:		ıtsıde of [-4, +2] p	ercent de minimis	variation.						
	72.81%									
Metal Tier:										
	NOTE: Office-visi	t-specific cost-sh	aring is applying to	x-rays in office	e settings.					
Additional Notes:										
Calculation Time:	0.0391 seconds									
Final 2019 AV Calculator										



1. Silver HDHP - Embedded MOOP, Continued

HDHP Model – Normalization:

Inputs					
Enter values in the blue cell	s below, choose a s	setting option froi	m the drop down	box, and press 'Calcul	late'.
Press 'Calculate' anytime	an input or dropdo	own selection is ch	anged.		
Note that the model run	-time will vary bas	ed on the comput	ers processing sp	eed.	
A message box will appe	ear to indicate that	t the calculations o	are done.		
	Medical	Rx			
Individual Deductible	1,550	1,550			
Family Deductible	3,100	3,100			
Individual Out-of-Pocket	6,650	6,650			
Family Out-of-Pocket	13,300	13,300			
Coinsurance (50% or Less	27%	29%			
Individual Embedded Moop	7,900				
	Co	osts that Accumul	ate		
		0	OP	Deductible /	
	Deductible	Medical	Rx	OOP Type	
Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
	Calculat	te			
Results					
	Medical	Rx	Total		
Allowed PMPM		\$45.07	\$334.29		
Plan PMPM	·	\$27.64	\$243.38		
Actuarial Value	74.6%	61.3%	72.8%		



1. Silver HDHP - Embedded MOOP, Continued

HDHP Model – Adjusted Actuarial Value:

Inputs						
•		halaw ahaasa sa	attina antina fun		have and proce (Calcul	*****
	alculate' anytime a	•		•	box, and press 'Calculo	ne.
	hat the model run-	· · · · · · · · · · · · · · · · · · ·			need	
	age box will appe	•			recu.	
71111033	age box will appe		The calculations (are done.		
		Medical	Rx			
Indiv	vidual Deductible	1,550	1,350			
F	amily Deductible	3,100	2,700			
Individu	ual Out-of-Pocket	6,650	1,350			
Fam	ily Out-of-Pocket	13,300	2,700			
Coinsura	ance (50% or Less)	27%	29%			
Individual [Embedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Calculat	ie)			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$289.21	\$45.07	\$334.29		
	Plan PMPM	\$205.39	\$29.50	\$234.89		
	Actuarial Value	71.0%	65.5%	70.3%		



2. Bronze HDHP – Embedded MOOP

AV from AVC = 62.0%

Adjusted AV = 60.7%

AVC Screen Shot:

User Inputs for Plan Parameters

Use Integrated Medical and Drug Deductible?	V		HSA/HRA Options		Tie	red Network O	ption			
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?		Tiered	Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	oution Amount:	\$0.00		ier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?		Annual Contin	oution Amount.	-	2nd 1	ier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier				•						
		Plan Benefit De				2 Plan Benefit D				
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$5,250.00							
Coinsurance (%, Insurer's Cost Share)			50.00%							
MOOP (\$)			\$6,650.00	j						
MOOP if Separate (\$)										
Click Here for Important Instructions		Tie	r1			Tie	er 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	s only after
	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate	deduct	
Medical	☐ All	All			☐ All	☐ All			☐ All	All
Emergency Room Services	>	✓								
All Inpatient Hospital Services (inc. MH/SUD)	V	>								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	✓	✓								
X-rays)				~~~~	_					_
Specialist Visit	V	V								
Mental/Behavioral Health and Substance Use Disorder Outpatient	✓	✓								
Services										
Imaging (CT/PET Scans, MRIs)	V	<u> </u>								
Speech Therapy	V	✓								
	✓	~								
Occupational and Physical Therapy			4000/	40.00				\$0.00		
Preventive Care/Screening/Immunization			100%	\$0.00	1	H	100%	\$0.00		
Laboratory Outpatient and Professional Services	<u> </u>	V				H				
X-rays and Diagnostic Imaging	<u> </u>	<u> </u>								
Skilled Nursing Facility										
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓								
Outpatient Surgery Physician/Surgical Services	V	✓								
Drugs	☐ All	☐ All			☐ All	All			☐ All	All
Generics	>			\$12.00					>	
Preferred Brand Drugs	>	✓	60%							
Non-Preferred Brand Drugs	V	V	40%							
Specialty Drugs (i.e. high-cost)	>	Y	40%							
Options for Additional Benefit Design Limits:			Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	2019 Bronze HD	HP Plan					
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:							
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output										
Calculate	Calaulati C									
Status/Error Messages:	Calculation Succes 61.97%	Stut.								
Actuarial Value: Metal Tier:	Bronze									
IVICEAL LICE.	DIVILLE									
Additional Notes:										
Calculation Time:	0.0391 seconds									
Final 2019 AV Calculator	2.2232 3000.103									



2. Bronze HDHP - Embedded MOOP, Continued

HDHP Model – Normalization:

		20011.								
Inputs										
Enter valu	es in the blue cells	below, choose a s	setting option froi	m the drop down	box, and press 'Calcui	late'.				
	ılculate' anytime a			·						
Note th	nat the model run-	time will vary bas	ed on the comput	ters processing spe	eed.					
A mess	age box will appe	ar to indicate that	to indicate that the calculations are done.							
		Medical	Rx							
Indiv	vidual Deductible	5,250	5,250							
F	amily Deductible	10,500	10,500							
Individu	ual Out-of-Pocket	6,650	6,650							
Fam	ily Out-of-Pocket	13,300	13,300							
Coinsura	nce (50% or Less)	48%	47%							
Individual E	Embedded Moop:	7,900								
		Co	osts that Accumul	ate						
			0	OP	Deductible /					
		Deductible	Medical	Rx	OOP Type					
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5				
		Calculat	ce							
Results										
		Medical	Rx	Total						
	Allowed PMPM		\$50.29	\$372.98						
	Plan PMPM	,	\$23.87	\$231.29						
	Actuarial Value	64.3%	47.5%	62.0%						



2. Bronze HDHP – Embedded MOOP, Continued

HDHP Model – Adjusted Actuarial Value:

	rajactea	Actualiai value	,. 			
Inputs						
Enter valu	es in the blue cells	below, choose a	setting option froi	m the drop down	box, and press 'Calcula	te'.
Press 'Co	alculate' anytime a	n input or dropdo	wn selection is ch	anged.		
Note th	hat the model run-	time will vary bas	ed on the comput	ers processing sp	eed.	
A mess	age box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
Indiv	vidual Deductible	5,250	1,350			
F	amily Deductible	10,500	2,700			
Individu	ual Out-of-Pocket	6,650	1,350			
Fam	ily Out-of-Pocket	13,300	2,700			
Coinsura	ance (50% or Less)	48%	47%			
Individual I	Embedded Moop:	7,900				
		Co	sts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	ϵ
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	•	\$50.29	\$372.98		
	Plan PMPM	\$196.71	\$29.78	\$226.49		
	Actuarial Value	61.0%	59.2%	60.7%		



3. Silver Deductible

AV from AVC = 71.25%

Adjustments

• HDHP Model with drug adjustments / HDHP Model without drug adjustments = 66.65%/66.04% = 1.009 x .7125 = 71.9%

Adjusted AV = 71.9%

AVC Screen Shot:

User Inputs for Plan Parameters

use integrated Medical and Drug Deductible?			HSA/HKA Options			rea Network O				
Apply Inpatient Copay per Day?		HSA/HRA Employ	yer Contribution?			Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	oution Amount:	\$0.00		Tier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?	_			70.00	2nd	Tier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier										
	Tier	1 Plan Benefit De	esign			2 Plan Benefit [Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)	\$2,800.00	\$300.00								
Coinsurance (%, Insurer's Cost Share)	60.00%	50.00%								
MOOP (\$)	\$7,5	00.00								
MOOP if Separate (\$)										
	_									
Click Here for Important Instructions		Tie	r1			Tie	er 2		Tier 1	Tier 2
T of D	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	s only after
Type of Benefit	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduct	ible?
Medical	All	All			All	All			☐ All	All
Emergency Room Services	~			\$250.00					V	
All Inpatient Hospital Services (inc. MH/SUD)	✓	V								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and					_	_			_	
X-rays)				\$30.00						
Specialist Visit				\$75.00						
Mental/Behavioral Health and Substance Use Disorder Outpatient										
Services				\$30.00						
Imaging (CT/PET Scans, MRIs)	✓	V							П	
Speech Therapy				\$75.00						
Special metapy										
Occupational and Physical Therapy				\$75.00						
Preventive Care/Screening/Immunization	П	П	100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	V	<u> </u>	100/0	70.00		Ä	20070	\$0.00		
X-rays and Diagnostic Imaging	Ī	Ī				ā				
Skilled Nursing Facility	V					ā				ā
						·····				· · · · · · · · · · · · · · · ·
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	\checkmark								
Outpatient Surgery Physician/Surgical Services	☑	☑								
Drugs	☐ All	All			☐ All	All			☐ All	All
Generics				\$15.00						
Preferred Brand Drugs	V			\$60.00					V	
Non-Preferred Brand Drugs	V	V								
Specialty Drugs (i.e. high-cost)	✓	V								
Options for Additional Benefit Design Limits:	•		Plan Description:		•					
Set a Maximum on Specialty Rx Coinsurance Payments?		1		2019 Silver Ded	uctible Plan					
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?		1	Issuer HIOS ID:							
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?		1								
#Visits (1-10):	_									
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?	_									
# Copays (1-10):										
Output										
Calculate										
Status/Error Messages:	Calculation Succe	essful.								
Actuarial Value:	71.25%									
Metal Tier:	Silver									
		it-specific cost-sh	aring is applying to	x-rays in office	settings.					
Additional Notes:		,	3	_,						
Additional Notes.										
Calculation Time:	0.043 seconds									
Final 2019 AV Calculator	0.045 Seconds									
i mai 2013 Av Calculatol										



3. Silver Deductible, Continued

HDHP Model – Without Prescription Drug Adjustments:

Inputs	VIIIIOGET	1									
•	les in the hlue cells	helow choose as	setting ontion from	m the dron down h	oox, and press 'Calcu	ılate'					
	alculate' anytime a	•		•	ox, una press calca	nate.					
	•	· ·		ers processing spe	red.						
	age box will appe										
		Medical	Rx								
Indiv	vidual Deductible	2,800	300								
F	amily Deductible	5,600	600								
Individu	ual Out-of-Pocket	7,500	7,500								
Fam	ily Out-of-Pocket	15,000	15,000								
Coinsura	nce (50% or Less)	36%	34%								
Individual E	Embedded Moop:	7,900									
		Co	osts that Accumula	ate							
			0	OP	Deductible /						
		Deductible	Medical	Rx	OOP Type						
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5					
		Calculat	te								
Results											
		Medical	Rx	Total							
	Allowed PMPM		\$45.07	\$334.29							
	Plan PMPM	•	\$30.71	\$220.76							
	Actuarial Value	65.7%	68.1%	66.04%							



3. Silver Deductible, Continued

HDHP Model – With Prescription Drug Adjustments:

			lajaotimonio.			
nputs]			
Enter valu	ies in the blue cells	below, choose a	setting option froi	m the drop down l	box, and press 'Calculo	ate'.
Press 'Co	alculate' anytime a	n input or dropdo	own selection is ch	anged.		
Note th	hat the model run-	time will vary bas	ed on the comput	ters processing spe	eed.	
A mess	age box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
	vidual Deductible	2,800	300			
F	amily Deductible	5,600	600			
Individ	ual Out-of-Pocket	7,500	1,350			
Fam	ily Out-of-Pocket	15,000	2,700			
Coinsura	ance (50% or Less)	36%	34%			
ndividual I	Embedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Stacked	
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	•	\$45.07	\$334.29		
	Plan PMPM	\$189.18	\$33.63	\$222.80		
	Actuarial Value	65.4%	74.6%	66.65%		



4. Bronze Deductible (with drug limit)

AV from AVC = 60.5%

Adjustments

 HDHP Model with drug adjustments / HDHP Model without drug adjustments = 61.5%/60.7% = 1.013 x .605 = 61.3%

Adjusted AV = 61.3%

Use Integrated Medical and Drug Deductible?

AVC Screen Shot:

User Inputs for Plan Parameters

Apply Ripatient Copay per Day?	H	nsa/nka empio	yer contribution?			Network Plain				
Apply Skilled Nursing Facility Copay per Day? Use Separate MOOP for Medical and Drug Spending?		Annual Contril	bution Amount:	\$0.00		Tier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					Zna i	Tier Utilization:	. 0%			
Desired Metal Tier										
Desired Wetar Her		1 Plan Benefit De	esign	1	Tier	2 Plan Benefit	Design			
	Medical	Drug	Combined	†	Medical	Drug	Combined			
Deductible (\$)	\$5,500.00	\$900.00	Communica	i	.vicuitui	2.05	combined			
Coinsurance (%, Insurer's Cost Share)	50.00%	40.00%								
MOOP (\$)		00.00		İ						
MOOP if Separate (\$)		1								
			•				•			
Click Here for Important Instructions		Tie	er 1			Ti	er 2		Tier 1	Tier 2
Town of Donnella	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	s only after
Type of Benefit	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduct	ible?
Medical	All	All			All	☐ All			All	All
Emergency Room Services	V	V								
All Inpatient Hospital Services (inc. MH/SUD)	V	V								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	V			\$35.00	П	П			V	П
X-rays)				333.00	_					_
Specialist Visit	V			\$90.00					V	
Mental/Behavioral Health and Substance Use Disorder Outpatient	✓			\$35.00					✓	
Services										_
Imaging (CT/PET Scans, MRIs)	V	V								
Speech Therapy	V			\$90.00					✓	
	✓			\$90.00					✓	
Occupational and Physical Therapy									_	
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	<u> </u>	<u> </u>								
X-rays and Diagnostic Imaging	v	<u> </u>								
Skilled Nursing Facility	V	✓								
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓								
Outpatient Surgery Physician/Surgical Services	V	✓								
Drugs	All	All			☐ All	☐ All			☐ All	All
Generics	✓			\$20.00					V	
Preferred Brand Drugs	✓			\$85.00					✓	
Non-Preferred Brand Drugs	V	☑								
Specialty Drugs (i.e. high-cost)	V	V								
Options for Additional Benefit Design Limits:		_	Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	2019 Bronze De	ductible Plan -	with Rx Limit				
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?	Ш		Issuer HIOS ID:							
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of	Ш									
Copays?										
# Copays (1-10):		1								
Output Calculate										
Status/Error Messages:	Calculation Succ	essful								
Actuarial Value:	60.47%	. 331 ui.								
Metal Tier:	Bronze									
		it-specific cost-sh	aring is applying t	o x-rays in office	settings.					
Additional Notes:		,	3FF-1111B							
Calculation Time:	0.0352 seconds									
Final 2019 AV Calculator	5.5552 SCC011US									
2025 · Gallediatoi										



4. Bronze Deductible (Continuing, with drug limit), Continued

HDHP Model – Without Prescription Drug Adjustments:

Inputs						
Enter valu	ues in the blue cells	below, choose a s	setting option fro	m the drop down	box, and press 'Calcula	ıte'.
Press 'Co	alculate' anytime a	n input or dropdo	own selection is cl	hanged.		
Note t	hat the model run-	time will vary bas	ed on the compu	ters processing sp	eed.	
A mess	sage box will appe	ar to indicate that	t the calculations	are done.		
		Medical	Rx			
Indi	vidual Deductible	5,500	900			
	Family Deductible	11,000	1,800			
Individ	ual Out-of-Pocket	7,900	7,900			
Fam	nily Out-of-Pocket	15,800	15,800			
Coinsura	ance (50% or Less)	47%	45%			
Individual	Embedded Moop:	7,900				
		Co	osts that Accumu	late		
			C	OOP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$322.69	\$50.29	\$372.98		
	Plan PMPM	\$196.59	\$29.72	\$226.31		
	Actuarial Value	60.9%	59.1%	60.7%		



4. Bronze Deductible (Continuing, with drug limit), Continued

HDHP Model – With Prescription Drug Adjustments:

l.a.at.a						
Inputs						
Enter valu	es in the blue cells	below, choose a s	setting option fro	m the drop down b	oox, and press 'Calcula	te'.
Press 'Co	alculate' anytime a	n input or dropdo	own selection is ch	anged.		
Note tl	hat the model run-	time will vary bas	ed on the comput	ters processing spe	ed.	
A mess	age box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
	vidual Deductible	5,500	900			
F	amily Deductible	11,000	1,800			
Individ	ual Out-of-Pocket	7,900	1,350			
Fam	ily Out-of-Pocket	15,800	2,700			
Coinsura	ance (50% or Less)	47%	45%			
Individual I	Embedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Stacked	2
		_ Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$322.69	\$50.29	\$372.98		
	Plan PMPM	\$194.83	\$34.64	\$229.47		
	Actuarial Value	60.4%	68.9%	61.5%		



5. Silver HDHP – Embedded MOOP CSR – 73%

AV from AVC = 75.5%

Adjusted AV = 73.0%

AVC Screen Shot:

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	✓	-	HSA/HRA Option		Tie	red Network Op	tion			
Apply Inpatient Copay per Day?		HSA/HRA Employ	er Contribution	?	Tiered	Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		A C		\$0.00	1st 7	Tier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	oution Amount:	\$0.00	2nd 7	Tier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?	✓				•					
Desired Metal Tier	Silver ▼									
	Tier	1 Plan Benefit De	sign		Tier	2 Plan Benefit D	esign			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$1,550.00	1						
Coinsurance (%, Insurer's Cost Share)			75.00%							
MOOP (\$)			\$4,800.00	-						
MOOP if Separate (\$)			34,800.00	_						
WOOF II Separate (5)			l							
Click Here for Important Instructions		Tie	r1			Tie	r 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applies	only after
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate	deducti	
Medical	All	All	umerene	Separate	☐ All	All	umereme	Separate	All	□ All
Emergency Room Services	v	<u> </u>								
All Inpatient Hospital Services (inc. MH/SUD)	Ž	V								
	[<u>*</u>]				ļ			-		ш
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	✓	✓	90%							
X-rays)					_					
Specialist Visit	V	V								
Mental/Behavioral Health and Substance Use Disorder Outpatient	V	•	90%							
Services			30/0		_					_
Imaging (CT/PET Scans, MRIs)	✓	✓								
Speech Therapy	V	✓								

Occupational and Physical Therapy	✓	~								
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	$\overline{\mathbf{Z}}$	V	10070	- - - - - - - - - -			200/0	φο.σο		
X-rays and Diagnostic Imaging	V	7				Ä			H	Ä
Skilled Nursing Facility	Z Z	V						-		Ħ
Skilled Nursing Facility	<u> </u>	<u> </u>						-		
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓								
Outpatient Surgery Physician/Surgical Services	V	V			1 -			-	П	
	All	All			□ All	□ All			□ All	□ All
Drugs				4						
Generics				\$10.00						
Preferred Brand Drugs	V			\$40.00					<u> </u>	
Non-Preferred Brand Drugs	<u> </u>	V	50%							
Specialty Drugs (i.e. high-cost)	V	₹	50%							
Options for Additional Benefit Design Limits:			Plan Description	n:						
				2019 HDHP						
				Plan CSR						
				Variations - 250)-					
				300% FPL						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(73% AV)						
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	(,						
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:							
# Days (1-10):			issuel filos ib.							
Begin Primary Care Cost-Sharing After a Set Number of Visits?	ш									
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output										
Calculate										
Status/Error Messages:	Error: Result is ou	utside of +/- 1 per	cent de minimis	variation for CSR	S.					
Actuarial Value:	75.50%									
Metal Tier:										
	NOTE: Office-visi	t-specific cost-sha	aring is applying	to x-rays in office	e settings.					
Additional Notes:		,	5 - FF-7-16	. ,	3					
Additional Moces.										
0.1.1.1	0.0004									
Calculation Time:	0.0391 seconds									



5. Silver HDHP - Embedded MOOP CSR - 73%, Continued

HDHP Model – Normalization:

12111 1110		AUOII.				
Inputs						
Enter valu	ies in the hlue cells	helow choose a	settina ontion fro	m the drop down	box, and press 'Calculo	ate'
	alculate' anytime a			•	box, and press calcul	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	hat the model run-	· · · · · · · · · · · · · · · · · · ·			eed.	
	age box will appe	•	•			
		Medical	Rx			
Indi	vidual Deductible	1,550	1,550			
F	amily Deductible	3,100	3,100			
Individu	ual Out-of-Pocket	4,800	4,800			
	ily Out-of-Pocket		9,600			
Coinsura	nce (50% or Less)	23%	29%			
Individual [Embedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	ОР	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$301.26	\$46.95	\$348.21		
	Plan PMPM	\$233.39	\$29.55	\$262.94		
	Actuarial Value	77.5%	62.9%	75.5%		



5. Silver HDHP - Embedded MOOP CSR - 73%, Continued

HDHP Model – Adjusted Actuarial Value:

		Actualiai value				
Inputs						
Enter valu	es in the blue cells	below, choose a s	setting option froi	m the drop down	box, and press 'Calculo	ıte'.
Press 'Ca	lculate' anytime a	n input or dropdo	own selection is ch	anged.		
Note th	at the model run-	time will vary bas	ed on the comput	ters processing sp	eed.	
A mess	age box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
	idual Deductible	1,550	1,350			
F	amily Deductible	3,100	2,700			
Individu	ial Out-of-Pocket	4,800	1,350			
Fam	ily Out-of-Pocket	9,600	2,700			
Coinsura	nce (50% or Less)	23%	29%			
ndividual E	Embedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	
		Calculat	te			
Results						
ite suits						
		Medical	Rx	Total		
	Allowed PMPM	\$301.26	\$46.95	\$348.21		
	Plan PMPM	\$223.28	\$31.06	\$254.34		
	Actuarial Value	74.1%	66.2%	73.0%		



6. Silver HDHP – Embedded MOOP CSR – 77%

AV from AVC = 79.1%

Adjusted AV = 76.8%

AVC Screen Shot:

User inputs for Plan Parameters	_									
Use Integrated Medical and Drug Deductible?	✓		HSA/HRA Options		Tie	red Network	Option			
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?	? 🗆	Tiered	Network Plan	?			
Apply Skilled Nursing Facility Copay per Day?					1st 7	Fier Utilization	n: 100%			
Use Separate MOOP for Medical and Drug Spending?		Annual Contri	bution Amount:	\$0.00		Fier Utilization				
					Zilu i	iter ottilzatio	1. 070			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier	Gold ▼			_						
	Tie	r 1 Plan Benefit D	esign		Tier	2 Plan Benefi	t Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$1,350.00	1						

Coinsurance (%, Insurer's Cost Share)		ļ	75.00%	4		ļ				
MOOP (\$)			\$3,300.00							
MOOP if Separate (\$)										
	•	•	-				_			
Click Here for Important Instructions		Tie	er 1				Tier 2		Tier 1	Tier 2
Click Here for important instructions										
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if	Copay applie	
Type of benefit	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance	? different	separate	deduct	ible?
Medical	All	All			All	All			All	All
Emergency Room Services	V	V				$\overline{}$				
		Z								
All Inpatient Hospital Services (inc. MH/SUD)	<u> </u>	<u>v</u>				ш				ļ
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and		•	90%			П				
X-rays)		•	3070						"	
Specialist Visit	V	V								
Mental/Behavioral Health and Substance Use Disorder Outpatient										
1		✓	90%							
Services										П
Imaging (CT/PET Scans, MRIs)	V	V								
Speech Therapy	✓	✓								

Occupational and Physical Therapy	✓	•								
			4000/	40.00				\$0.00		
Preventive Care/Screening/Immunization		<u> </u>	100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	V	V								
X-rays and Diagnostic Imaging	✓	✓								
Skilled Nursing Facility	V	V								
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓								
	ļ					П				
Outpatient Surgery Physician/Surgical Services	V	V								
Drugs	All	☐ All			☐ All	☐ All			All	☐ All
Generics	$\overline{\mathbf{v}}$	П		\$10.00					V	
Preferred Brand Drugs				\$40.00						
			F00/	у -1 0.00						
Non-Preferred Brand Drugs			50%							
Specialty Drugs (i.e. high-cost)	V	V	50%							
Options for Additional Benefit Design Limits:			Plan Description	1:						
		7	-	2019 HDHP						
				Plan CSR						
				Variations - 200	-					
				250% FPL						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(77% AV)						
			Plan HIOS ID:	(7770 AV)						
Specialty Rx Coinsurance Maximum:		4								
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:							
# Days (1-10)										
Begin Primary Care Cost-Sharing After a Set Number of Visits?		1								
# Visits (1-10)										
		+								
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10)	<u> </u>									
Output		_								
Calculate										
	Eman Daniel 1				_					
Status/Error Messages:		utside of +/- 1 pe	rcent de minimis	variation for CSRs	s.					
Actuarial Value:	79.10%									
Metal Tier:										
	NOTE: Office-vis	it-specific cost-sh	naring is applying	to x-rays in office	settings					
A deliation of Alexand		5pcc 0050-51	o appryring							
Additional Notes:										
Calculation Time:	0.043 seconds									
Final 2019 AV Calculator										



6. Silver HDHP – Embedded MOOP CSR – 77%, Continued

HDHP Model – Normalization:

Inputs												
Enter values i	n the blue cells	below, choose a s	setting option froi	n the drop down	box, and press 'Cal	culate'.						
Press 'Calcu	late' anytime a	n input or dropdo	wn selection is ch	anged.								
Note that	the model run-	time will vary bas	ed on the comput	ers processing sp	eed.							
A message	essage box will appear to indicate that the calculations are done.											
			Medical Rx									
		Medical	Rx									
	ual Deductible	1,350	1,350									
Fam	ily Deductible	2,700	2,700									
Individual	Out-of-Pocket	3,300	3,300									
Family	Out-of-Pocket	6,600	6,600									
Coinsurance	e (50% or Less)	23%	27%									
Individual Emb	pedded Moop:	7,900										
		Co	osts that Accumula	ate								
			0	OP	Deductible /							
		Deductible	Medical	Rx	OOP Type							
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5						
		Calculat	re									
Results												
		Medical	Rx	Total								
А	llowed PMPM	\$315.99	\$49.25	\$365.24								
	Plan PMPM	\$255.70	\$33.30	\$289.00								
А	ctuarial Value	80.9%	67.6%	79.1%								



6. Silver HDHP – Embedded MOOP CSR – 77%, Continued

HDHP Model – Adjusted Actuarial Value:

	I		I								
Inputs											
				•	box, and press 'Calcu	ılate'.					
	lculate' anytime a	· · · · · · · · · · · · · · · · · · ·									
		•	•	ers processing spe	eed.						
A mess	ssage box will appear to indicate that the calculations are done.										
		Medical	Rx								
Indiv	idual Deductible	1,350	1,350								
F	Family Deductible 2,700 2,700										
Individu	ial Out-of-Pocket	3,300	1,350								
Fam	ily Out-of-Pocket	6,600	2,700								
Coinsura	nce (50% or Less)	23%	27%								
Individual E	Embedded Moop:	7,900									
		Co	sts that Accumul	ate							
			0	OP	Deductible /						
		Deductible	Medical	Rx	OOP Type						
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6					
		 Calculat									
		Calculat									
Results											
		Medical	Rx	Total							
	Allowed PMPM	\$315.99	\$49.25	\$365.24							
	Plan PMPM	\$247.19	\$33.48	\$280.68							
	Actuarial Value	78.2%	68.0%	76.8%							



7. Silver HDHP – Embedded MOOP CSR – 87%

AV from AVC = 87.4%

Adjusted AV = 86.9%

AVC Screen Shot:

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	✓		HSA/HRA Option	s	Tie	red Network Op	tion			
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution	? 🗌	Tiered	Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	oution Amount:	\$0.00	1st 7	Tier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?		Annual Contril	oution Amount:	\$0.00	2nd 7	Tier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?	✓									
Desired Metal Tier	Gold ▼									
	Tier	1 Plan Benefit De	esign		Tier	2 Plan Benefit D	esign			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)		j	\$1,200.00			Ů				
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)		•	\$1,200.00	1						
MOOP if Separate (\$)		T	Ş1,200.00	-1						
MOOF II Separate (5)										
Click Here for Important Instructions		Tie	r1			Tie	er 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	s only after
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate	deduc	
Medical	All	All			All	All			All	All
Emergency Room Services	V	V								
All Inpatient Hospital Services (inc. MH/SUD)	Ž	V								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	[2]	[2]			🖵	Ц				
	✓	✓								
X-rays)										
Specialist Visit	V	V								
Mental/Behavioral Health and Substance Use Disorder Outpatient	✓	✓								
Services						_				
Imaging (CT/PET Scans, MRIs)	V	✓								
Speech Therapy	V	V								
	<u> </u>	V				П				
Occupational and Physical Therapy		v			_					_
Preventive Care/Screening/Immunization	П	П	100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	V	V		,						П
X-rays and Diagnostic Imaging	<u> </u>	7							П	
Skilled Nursing Facility	V	<u> </u>								
Skilled Nulsing Facility					*					
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	\checkmark	✓								
Outration & Common Physician / Commission Commission	V	₹				П			П	П
Outpatient Surgery Physician/Surgical Services	□ All	□ All			□ All	□ All			☐ All	□ All
Drugs										
Generics		V								<u>_</u>
Preferred Brand Drugs	<u> </u>	V								
Non-Preferred Brand Drugs	V	V								
Specialty Drugs (i.e. high-cost)	V	V								
Options for Additional Benefit Design Limits:		_	Plan Description	1:						
				2019 HDHP						
				Plan CSR						
				Variations - 150)-					
				200% FPL						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(87% AV)						
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?		İ	Issuer HIOS ID:							
# Days (1-10):	_		135461 11100 121							
Begin Primary Care Cost-Sharing After a Set Number of Visits?		1								
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of		†								
	ш									
Copays?										
#Copays (1-10):		1								
Output										
Calculate										
		(150-200% FPL), (Calculation Succe	ssful.						
	87.40%									
Metal Tier:	Gold									
Additional Notes:										
Calculation Time:	0.0312 seconds									
Fin-1 2010 AV C-1										



7. Silver HDHP - Embedded MOOP CSR - 87%, Continued

HDHP Model – Normalization:

IDITIF Model – Norma	iizatiori.				
Inputs					
Enter values in the blue c	ells below, choose a	settina option fro	m the drop down	box. and press 'Calcula	ıte'.
Press 'Calculate' anytim			·	Doxy arra press calcale	
Note that the model r				eed.	
A message box will ap	pear to indicate tha	t the calculations	are done.		
	Medical	Rx			
Individual Deductil	ole 1,200	1,200			
Family Deducti	ole 2,400	2,400			
Individual Out-of-Poc	ket 1,200	1,200			
Family Out-of-Poc	ket 2,400	2,400			
Coinsurance (50% or Le	ss) 0%	0%			
Individual Embedded Mo	op: 7,350				
	C	osts that Accumul	ate		
		C	OOP	Deductible /	
	Deductible	Medical	Rx	OOP Type	
Settii	ngs Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
	Calcula	te			
Results					
	NA alias l	D	Takal		
Allowed DM	Medical	Rx	Total		
Allowed PMI Plan PM	· '	\$50.08 \$39.96	\$371.43 \$324.63		
	·	·			
Actuarial Va	ue 88.6%	79.8%	87.4%		



7. Silver HDHP – Embedded MOOP CSR – 87%, Continued

HDHP Model – Adjusted Actuarial Value:

	Tajastea	Actuariai value				
Inputs						
Enter valu	es in the blue cells	below, choose a	setting option fro	m the drop down	box, and press 'Calculo	ıte'.
Press 'Co	alculate' anytime a	n input or dropdo	own selection is ch	anged.		
	hat the model run-	•	•		eed.	
A mess	age box will appe	ar to indicate that	the calculations of	are done.		
		<u> </u>	_			
		Medical	Rx			
	vidual Deductible	1,200	1,200			
F	amily Deductible	2,400	2,400			
Individu	ual Out-of-Pocket	1,200	1,200			
Fam	ily Out-of-Pocket	2,400	2,400			
Coinsura	nce (50% or Less)	0%	0%			
Individual E	Embedded Moop:	7,350				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	(
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$321.35	\$50.08	\$371.43		
	Plan PMPM	\$283.05	\$39.73	\$322.79		
	Actuarial Value	88.1%	79.3%	86.9%		



8. Silver HDHP - Embedded MOOP CSR - 94%

AV from AVC = 93.7%

Adjusted AV = 93.7%

AVC Screen Shot:

User Inputs for Plan Parameters

Use Integrated Medical and Drug Deductible?	✓	1	HSA/HRA Option:	S	Tie	red Network O	otion			
Apply Inpatient Copay per Day?		HSA/HRA Employ	yer Contribution	? 🗆	Tiered	Network Plan?				
Apply Skilled Nursing Facility Copay per Day?					1st	Tier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	oution Amount:	\$0.00	2nd	Tier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?	<u> </u>									
Desired Metal Tier	Platinum 🔻									
Desired Metal Hel		1 Plan Benefit De	sign		Tier	2 Plan Benefit [Design			
	Medical	Drug	Combined	+	Medical	Drug	Combined			
Deductible (\$)	ivieuicai	Diug	\$550.00	-	ivieuicai	Diug	Combined			
			100.00%							
Coinsurance (%, Insurer's Cost Share)				+						
MOOP (\$)			\$550.00			T				
MOOP if Separate (\$)			ı							
•										
Click Here for Important Instructions		Tie					er 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	
Type of Benefit	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduc	tible?
Medical	All	All			All	All			All	☐ All
Emergency Room Services	V	V								
All Inpatient Hospital Services (inc. MH/SUD)	✓	V								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	_				_	_				
X-rays)	✓	✓								
Specialist Visit	☑	✓								
Mental/Behavioral Health and Substance Use Disorder Outpatient										
Services	V	✓								
Imaging (CT/PET Scans, MRIs)	2	☑								
Speech Therapy	<u> </u>	✓								
	✓	✓								
Occupational and Physical Therapy								\$0.00		
Preventive Care/Screening/Immunization			100%	\$0.00		<u>_</u>	100%	\$0.00		
Laboratory Outpatient and Professional Services	<u> </u>	V				<u> </u>				
X-rays and Diagnostic Imaging	V	V								
Skilled Nursing Facility	V	V								
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	V	✓								
Outpatient racinty ree (e.g., Ambulatory Surgery Center)										
Outpatient Surgery Physician/Surgical Services	V	V								
Drugs	All	☐ All			☐ All	All			☐ All	☐ All
Generics	>	V								
Preferred Brand Drugs	<u> </u>	<u> </u>			1 🗇					
Non-Preferred Brand Drugs	<u> </u>	<u> </u>			1 🗇					
Specialty Drugs (i.e. high-cost)	<u> </u>	✓								Ī
Options for Additional Benefit Design Limits:			Plan Description	· ·						
Options for Additional Benefit Design Limits.		1	Plan Description	2019 HDHP						
				Plan CSR						
				Variations - 133	}-					
				150% FPL						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(94% AV)						
Specialty Rx Coinsurance Maximum:		1	Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:							
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?		1								
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of		1								
Copays?										
#Copays (1-10):										
Output		1								
Calculate										
Status/Error Messages:	CSR Level of 040/	(100-150% FPL), (Calculation Succe	ccful						
	93.66%	(100-130% FPL), (Laiculation Succe	ooruf.						
Metal Tier:	Platinum									
Additional Notes:										
Calculation Time:	0.0352 seconds									



8. Silver HDHP – Embedded MOOP CSR – 94%, Continued

HDHP Model – Normalization:

Inputs											
		halaw ahaasa sa			have and mass Calav	letel					
		neiow, cnoose a s n input or dropdo		•	box, and press 'Calcu	late".					
	•	· · · · · · · · · · · · · · · · · · ·		ers processing spe	and						
		ar to indicate that			eeu.						
A IIIC33	uge box will uppe										
		Medical	Rx								
Indiv	idual Deductible	550	550								
F	amily Deductible	1,100	1,100								
Individu	ıal Out-of-Pocket	550	550								
Fami	ily Out-of-Pocket	1,100	1,100								
Coinsura	nce (50% or Less)	0%	0%								
Individual E	mbedded Moop:	7,350									
		Co	osts that Accumul	ate							
			0	OP	Deductible /						
		Deductible	Medical	Rx	OOP Type						
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5					
		Calculat	te								
Results											
resuits											
		Medical	Rx	Total							
	Allowed PMPM	\$337.42	\$52.59	\$390.00							
	Plan PMPM	\$318.45	\$46.86	\$365.31							
	Actuarial Value	94.4%	89.1%	93.7%							



8. Silver HDHP – Embedded MOOP CSR – 94%, Continued

HDHP Model – Adjusted Actuarial Value:

	1		1	1						
Inputs										
Enter valu	es in the blue cells	below, choose a s	setting option from	n the drop down l	box, and press 'Calcı	ılate'.				
Press 'Ca	ılculate' anytime a	n input or dropdo	wn selection is ch	anged.						
Note th	nat the model run-	time will vary bas	ed on the comput	ers processing spe	eed.					
A mess	A message box will appear to indicate that the calculations are done.									
		Medical	Rx							
Indiv	vidual Deductible	550	550							
F	amily Deductible	1,100	1,100							
Individu	ual Out-of-Pocket	550	550							
Fam	ily Out-of-Pocket	1,100	1,100							
Coinsura	nce (50% or Less)	0%	0%							
Individual E	mbedded Moop:	7,350								
		Co	sts that Accumula	ate						
			OOP Deductible							
		Deductible	Medical	Rx	OOP Type					
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6				
		 Calculat								
		Carcarat								
Results										
		Medical	Rx	Total						
	Allowed PMPM	\$337.42	\$52.59	\$390.00						
	Plan PMPM	\$318.44	\$46.81	\$365.24						
	Actuarial Value	94.4%	89.0%	93.7%						



9. Silver Deductible CSR - 73%

AV from AVC = 73.37%

Adjustments

• HDHP Model with drug adjustments / HDHP Model without drug adjustments = 68.86%/68.30% = 1.008 x 73.37% = 74.0%

Adjusted AV = 74.0%

AVC Screen Shot:

Oser inputs for Plan Parameters	_									
Use Integrated Medical and Drug Deductible?			HSA/HRA Option:			ed Network O _l				
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?	· 🗆	Tiered N	Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		A		ć0.00	1st T	ier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?		Annual Contri	bution Amount:	\$0.00	2nd T	ier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					•					
Desired Metal Tier										
		1 Plan Benefit De	acian	1	Tier 2	Plan Benefit D)ocian			
	Medical	Drug	Combined	+	Medical	Drug	Combined			
Deductible (\$)			Combined	-	iviedicai	Drug	Combined			
***	\$2,700.00	\$300.00								
Coinsurance (%, Insurer's Cost Share)	60.00%	50.00%		1						
MOOP (\$)		00.00		l						
MOOP if Separate (\$)			l							
Click Here for Important Instructions		Tie	er 1			Tie	er 2		Tier 1	Tier 2
T (DC)	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	s only after
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate	deduct	
Medical	□ All	□All			All	All			□All	All
Emergency Room Services	V	- ī		\$250.00	T T	<u> </u>			V	
All Inpatient Hospital Services (inc. MH/SUD)	V									
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and										
				\$30.00						
X-rays)										
Specialist Visit				\$65.00						
Mental/Behavioral Health and Substance Use Disorder Outpatient				\$30.00						
Services				230.00						
Imaging (CT/PET Scans, MRIs)	V	☑								
Speech Therapy				\$65.00	ā					
Occupational and Physical Therapy				\$65.00						
Preventive Care/Screening/Immunization	П	П	100%	\$0.00			100%	\$0.00		
	<u> </u>	V	100/0	90.00		H	10070	30.00		
Laboratory Outpatient and Professional Services	V	V				H				H
X-rays and Diagnostic Imaging										
Skilled Nursing Facility	V	V								
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓								
					_					
Outpatient Surgery Physician/Surgical Services	V	V								
Drugs	☐ All	☐ All			☐ All	All			☐ All	All
Generics				\$12.00						
Preferred Brand Drugs	V			\$60.00					V	
Non-Preferred Brand Drugs	V								V -	
Specialty Drugs (i.e. high-cost)	☑	<u> </u>			Ä	$\overline{\Box}$			П	Ē
Options for Additional Benefit Design Limits:			Plan Description							
Options for Additional Benefit Design Limits.		1	riali Description	2019						
				Deductible						
				Plan CSR						
				Variations - 250)-					
				300% FPL						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(73% AV)						
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?		1	Issuer HIOS ID:							
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?		1								
#Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of		+								
Copays?										
# Copays (1-10):										
Output										
Calculate										
Status/Error Messages:	CSR Level of 73%	(200-250% FPL),	Calculation Succe	ssful.						
Actuarial Value:	73.37%									
Metal Tier:	Silver									
		it-specific cost-sh	naring is applying	to x-rays in office	e settings.					
Additional Notes:		,	0							
Additional Notes.										
Calculation Time:	0.0391 seconds									
Final 2019 AV Calculator										



9. Silver Deductible CSR – 73%, Continued

HDHP Model – Without Prescription Drug Adjustments:

Inputs											
	es in the blue cells	halow shoosa a	satting antion from	n the dran down h	nov and pross 'Ca	lculato'					
	alculate' anytime a			•	ox, and press car	cuiate .					
	hat the model run-	•			pad .						
		· · · · · · · · · · · · · · · · · · ·	·		eu.						
Amess	age box will appe		indicate that the calculations are done.								
		Medical	1								
Indi	vidual Deductible	2,700	300								
F	amily Deductible	5,400	600								
Individ	ual Out-of-Pocket	6,300	6,300								
Fam	ily Out-of-Pocket	12,600	12,600								
Coinsura	nce (50% or Less)	36%	33%								
Individual I	Embedded Moop:	7,900									
		Co	osts that Accumula	ate							
			0	ОР	Deductible /						
		Deductible	Medical	Rx	OOP Type						
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5					
		 Calculat									
		Carculat									
Results											
		Medical	Rx	Total							
	Allowed PMPM		\$46.95	\$348.21							
	Plan PMPM		\$32.87	\$237.84							
	Actuarial Value	68.0%	70.0%	68.30%							



9. Silver Deductible CSR - 73%, Continued

HDHP Model – With Prescription Drug Adjustments:

Inputs												
Enter valu	es in the blue cells	below, choose a	setting option fro	m the drop down i	box, and press 'Calculo	ate'.						
Press 'Ca	lculate' anytime a	n input or dropdo	own selection is ch	nanged.								
Note th	at the model run-	time will vary bas	ed on the compu	ters processing spe	eed.							
A mess	age box will appe	ar to indicate that	t the calculations	are done.								
			Medical Rx									
		Medical										
	idual Deductible	2,700	300									
F	amily Deductible	5,400	600									
Individu	ial Out-of-Pocket	6,300	1,200									
Fam	ily Out-of-Pocket	12,600	2,400									
Coinsura	nce (50% or Less)	36%	33%									
Individual E	Embedded Moop:	7,900										
		Co	osts that Accumul	late								
			C	OOP	Deductible /							
		Deductible	Medical	Rx	OOP Type							
	Settings	Medical & Rx	Medical & Rx	Rx Only	Stacked	2						
		Calculat	te									
Results												
		Medical	Rx	Total								
	Allowed PMPM	\$301.26	\$46.95	\$348.21								
	Plan PMPM	\$203.97	\$35.81	\$239.79								
	Actuarial Value	67.7%	76.3%	68.86%								



10. Silver Deductible CSR – 77%

AV from AVC = 77.3%

Adjustments

• HDHP Model with drug adjustments / HDHP Model without drug adjustments = 73.3%/72.8% = 1.007 x .773 = 77.8%

Adjusted AV = 77.8%

AVC Screen Shot:

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?		1	HSA/HRA Option:			red Network O				
Apply Inpatient Copay per Day?		HSA/HRA Employ	yer Contribution?	· 🗆	Tiered	Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	oution Amount:	\$0.00		Fier Utilization:				
Use Separate MOOP for Medical and Drug Spending?		Allifual Collette	dution Amount.	\$0.00	2nd 7	Tier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier	Gold ▼									
	Tier	1 Plan Benefit De	esign	1	Tier	2 Plan Benefit (Design			
	Medical	Drug	Combined	1	Medical	Drug	Combined			
Deductible (\$)	\$2,200.00	\$200.00		Ī						
Coinsurance (%, Insurer's Cost Share)	60.00%	50.00%								
MOOP (\$)	\$4,9	00.00		Ī		•				
MOOP if Separate (\$)				-						
		•	•			•	•			
Click Here for Important Instructions		Tie	r 1			Tie	er 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if		lies only after
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate		uctible?
Medical	All	☐ All			All	All			☐ All	□ All
Emergency Room Services		П		\$250.00					V	
All Inpatient Hospital Services (inc. MH/SUD)	SS	V								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	3									
X-rays)				\$20.00						
				\$40.00						П
Specialist Visit	Ш	Ш		\$40.00					Ш	
Mental/Behavioral Health and Substance Use Disorder Outpatient				\$20.00						
Services		✓								
Imaging (CT/PET Scans, MRIs)	<u> </u>	~~~~~							·····	···
Speech Therapy				\$40.00						
				\$40.00						
Occupational and Physical Therapy										
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	V	✓								
X-rays and Diagnostic Imaging		✓								
Skilled Nursing Facility	V	V								
Outpotiont Facility Foo (a.g., Ambulaton Curron Contan)	V	✓								
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)										
Outpatient Surgery Physician/Surgical Services	V	☑								
Drugs	☐ All	☐ All			☐ All	All			☐ All	☐ All
Generics				\$12.00						
Preferred Brand Drugs	V			\$60.00					✓	
Non-Preferred Brand Drugs	☑	☑								
Specialty Drugs (i.e. high-cost)	V	₹								
Options for Additional Benefit Design Limits:			Plan Description							
Options for Additional Deficit Design Limits.		1	rian bescription	2019						
				Deductible						
				Plan CSR						
				Variations - 200)-					
				250% FPL						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(77% AV)						
Specialty Rx Coinsurance Maximum:	_		Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:							
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
#Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output										
Calculate										
Status/Error Messages:	Error: Result is o	utside of +/- 1 per	cent de minimis	variation for CSR	s.					
	77.26%									
Metal Tier:										
	NOTE: Office-vis	it-specific cost-sh	aring is applying	to x-rays in office	e settings.					
Additional Notes:			5 11 7 10		3.					
Calculation Time:	0.043 seconds									



10. Silver Deductible CSR - 77%, Continued

HDHP Model – Without Prescription Drug Adjustments:

Inputs								
•					h			
	ies in the blue cells alculate' anytime a			•	box, and press 'Cald	culate".		
	hat the model run-				and			
	sage box will appe	•			ieu.			
Amess	dge box will appe		The calculations (dre done.				
		Medical	Rx					
Indi	vidual Deductible	2,200	200					
F	amily Deductible	4,400	400					
Individ	ual Out-of-Pocket	4,900	4,900					
	nily Out-of-Pocket	· ·	9,800					
Coinsura	ance (50% or Less)	34%	33%					
ndividual Embedded Moop:		7,900						
		Costs that Accumulate						
			0	OP	Deductible /			
		Deductible	Medical	Rx	OOP Type			
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked			
		_ Calculat	te					
Results								
c.Juit3								
		Medical	Rx	Total				
	Allowed PMPM	\$315.99	\$49.25	\$365.24				
	Plan PMPM	\$229.58	\$36.15	\$265.73				
	Actuarial Value	72.7%	73.4%	72.8%				



10. Silver Deductible CSR - 77%, Continued

HDHP Model – With Prescription Drug Adjustments:

Inputs						
Enter valu	es in the hlue cells	helow choose a	settina ontion fro	m the drop down l	box, and press 'Calculo	nte'
	alculate' anytime a	·		•	ence de la constant d	
				ters processing spe	ed.	
A mess	age box will appe	ar to indicate that	the calculations	are done.		
		Medical	Rx			
Indiv	vidual Deductible	2,200	200			
F	amily Deductible	4,400	400			
Individu	ual Out-of-Pocket	4,900	1,000			
Fam	ily Out-of-Pocket	9,800	2,000			
Coinsura	nce (50% or Less)	34%	33%			
Individual E	Embedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Stacked	2
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$315.99	\$49.25	\$365.24		
	Plan PMPM	\$228.46	\$39.08	\$267.54		
	Actuarial Value	72.3%	79.4%	73.3%		



11. Silver Deductible CSR - 87%

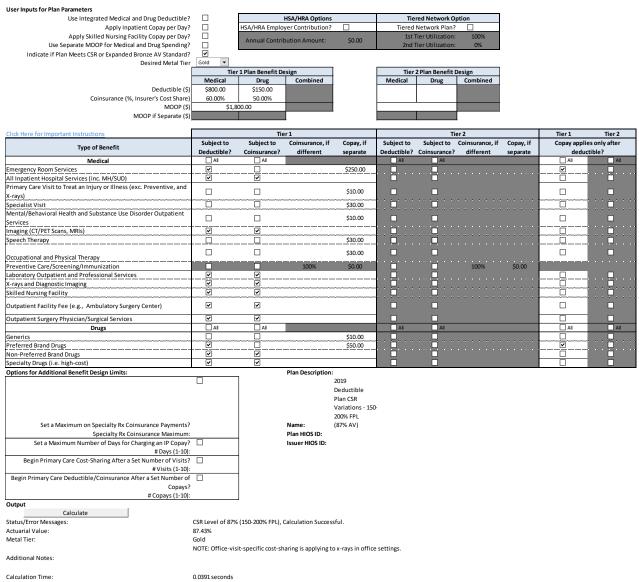
AV from AVC = 87.4%

Adjustments

 HDHP Model with drug adjustments / HDHP Model without drug adjustments = 85.7%/85.5% = 1.002 x .874= 87.6%

Adjusted AV = 87.6%

AVC Screen Shot:





11. Silver Deductible CSR - 87%, Continued

HDHP Model – Without Prescription Drug Adjustments:

Innuts						
Inputs						
Enter valu	ues in the blue cells	below, choose a	setting option froi	m the drop down b	oox, and press 'Calculo	ate'.
	alculate' anytime d					
	hat the model run-	•	•		ed.	
A mess	sage box will appe	ar to indicate that	the calculations o	are done.		
		NA II I	D.			
1 1*		Medical	Rx			
	vidual Deductible	800	150			
	Family Deductible	1,600	300			
	ual Out-of-Pocket		1,800			
Fan	nily Out-of-Pocket	3,600	3,600			
Coinsura	ance (50% or Less)	33%	29%			
Individual	Embedded Moop:	7,900				
		Co				
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
		Calculat	ie			
Results						
		Medical	Rx	Total		
	Allowed PMPM		\$50.08	\$371.43		
	Plan PMPM	•	\$41.68	\$317.42		
	Actuarial Value	85.8%	83.2%	85.5%		
		33.370	33.270	33.370		



11. Silver Deductible CSR - 87%, Continued

HDHP Model – With Prescription Drug Adjustments:

Inputs						
Enter valu	ies in the blue cells	below, choose a s	setting option froi	m the drop down b	oox, and press 'Calcul	ate'.
Press 'Co	alculate' anytime a	ın input or dropdo	wn selection is ch	anged.		
Note tl	hat the model run-	time will vary bas	ed on the comput	ers processing spe	ed.	
A mess	age box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
	vidual Deductible	800	150			
F	amily Deductible	1,600	300			
Individ	ual Out-of-Pocket	1,800	400			
Fam	nily Out-of-Pocket	3,600	800			
Coinsura	ance (50% or Less)	33%	29%			
Individual I	Embedded Moop:	7,900				
		Co				
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Stacked	2
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM		\$50.08	\$371.43		
	Plan PMPM		\$43.86	\$318.34		
	Actuarial Value	85.4%	87.6%	85.7%		



12. Silver Deductible CSR – 94%

AV from AVC = 94.7%

Adjustments

• HDHP Model with drug adjustments / HDHP Model without drug adjustments = $95.1\%/94.9\% = 1.002 \times .946 = 94.9\%$

Adjusted AV = 94.9%

AVC Screen Shot:

User Inputs for Plan Parameters	_									
Use Integrated Medical and Drug Deductible?			HSA/HRA Options			red Network O				
Apply Inpatient Copay per Day?		HSA/HRA Employ	yer Contribution?	<u> </u>		Network Plan?				
Apply Skilled Nursing Facility Copay per Day? Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	oution Amount:	\$0.00		Fier Utilization: Fier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					2110	ner ounzation.	0,0			
Desired Metal Tier	Platinum 🔻									
	Tier	1 Plan Benefit De	sign	Ī	Tier	2 Plan Benefit (Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)	\$150.00	\$0.00								
Coinsurance (%, Insurer's Cost Share)	90.00%	70.00%								
MOOP (\$)	\$90	0.00		1						
MOOP if Separate (\$)			l				l			
Click Here for Important Instructions		Tie	r1			Tie	er 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if	Copay applies	
Type of Benefit	Deductible?	Coinsurance?	different	separate			different	separate	deduct	
Medical	☐ All	☐ All			☐ All	All			☐ All	All
Emergency Room Services	V			\$75.00						
All Inpatient Hospital Services (inc. MH/SUD)	7	V								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and				\$5.00						
X-rays)										
Specialist Visit	Ш	Ш		\$15.00						Ш
Mental/Behavioral Health and Substance Use Disorder Outpatient Services				\$5.00						
Imaging (CT/PET Scans, MRIs)	V	☑						-		
Speech Therapy		Ö		\$15.00	Ö				Ō	Ō
Occupational and Physical Therapy				\$15.00						Ц
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	V	V			F					
X-rays and Diagnostic Imaging		V								
Skilled Nursing Facility	V	V								Ö
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓								
	7	Ø							П	
Outpatient Surgery Physician/Surgical Services Drugs	□ All	□ All			□ All	□ □ All			□ All	☐ All
Generics				\$5.00						
Preferred Brand Drugs				\$20.00	H				Ö	
Non-Preferred Brand Drugs		□ ☑								
Specialty Drugs (i.e. high-cost)		<u> </u>								
Options for Additional Benefit Design Limits:	•		Plan Description	:					_	
]		2019						
				Deductible						
				Plan CSR						
				Variations - 133	3-					
				150% FPL						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(94% AV)						
Specialty Rx Coinsurance Maximum: Set a Maximum Number of Days for Charging an IP Copay?		+	Plan HIOS ID: Issuer HIOS ID:							
# Days (1-10):			issuer nios ib:							
Begin Primary Care Cost-Sharing After a Set Number of Visits?	П	+								
#Visits (1-10):	_									
Begin Primary Care Deductible/Coinsurance After a Set Number of		1								
Copays?										
# Copays (1-10):										
Output	·									
Calculate										
Status/Error Messages:		(100-150% FPL), (Calculation Succes	sstul.						
Actuarial Value:	94.66% Blatinum									
Metal Tier:	Platinum	it enocific cost sh	aring is applying	ov raw in office	cottings					
Additional Notor:	INGTE: OTTICE-VIS	it-specific cost-sh	aring is apprying t	.u x-rays III UTTICE	: settings.					
Additional Notes:										
Calculation Time:	0.0391 seconds									
Final 2019 AV Calculator	2.2332 3000.103									



12. Silver Deductible CSR - 94%, Continued

HDHP Model – Without Prescription Drug Adjustments:

Inputs						
Enter valu	es in the blue cells	below, choose a s	setting option fro	m the drop down	box, and press 'Cal	'culate'.
Press 'Ca	ılculate' anytime a	n input or dropdo	wn selection is ch	anged.		
Note th	nat the model run-	time will vary bas	ed on the comput	ters processing spe	eed.	
A mess	age box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
	vidual Deductible	150	0			
F	amily Deductible	300	0			
Individu	ual Out-of-Pocket	900	900			
Fam	ily Out-of-Pocket	1,800	1,800			
Coinsura	nce (50% or Less)	9%	15%			
Individual E	Embedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
		Calculat	ce			
Results						
resuits						
		Medical	Rx	Total		
	Allowed PMPM	\$337.42	\$52.59	\$390.00		
	Plan PMPM	\$321.17	\$49.04	\$370.20		
	Actuarial Value	95.2%	93.3%	94.9%		



12. Silver Deductible CSR - 94%, Continued

HDHP Model – With Prescription Drug Adjustments:

10111 1410	dei viilii iee	Figure 1	lajastificitis.			
Inputs						
Enter valu	es in the hlue cells	helow choose as	setting ontion from	m the dron down h	oox, and press 'Calculo	nte'
	alculate' anytime a			·	ox, una press calcul	<i>.</i>
	•	•		ers processing spe	ed	
	age box will appe	•	•			
		Medical	Rx			
Indiv	vidual Deductible	150	0			
F	amily Deductible	300	0			
Individu	ual Out-of-Pocket	900	200			
	ily Out-of-Pocket		400			
	ince (50% or Less)	9%	15%			
Individual E	Embedded Moop:	7,900				
		Co				
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Stacked	2
		 Calculat				
		Calculat				
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$337.42	\$52.59	\$390.00		
	Plan PMPM	\$320.71	\$50.01	\$370.72		
	Actuarial Value	95.0%	95.1%	95.1%		

Introduction

On December 28, 2017, CMS released the final methodology on the Actuarial Value and the final Actuarial Value Calculator (AVC) for 2019. CMS made few changes in the 2019 AVC. Most notably, they trended the underlying claims to calendar year 2019.

Limitations of the Federal Actuarial Calculator

The AVC is known to have some limitations with respect to certain benefit designs. The most important limitations in the Final Actuarial Value Calculator for the Blue Rewards (Non-Standard) plans are:

- The AVC does not support the Rx OOPM Limit as dictated by Act 171.
- The AVC does not support Wellness (Safe Harbor) pharmacy drugs outside the deductible on HSA compliant plans.
- The AVC does not support certain MH/SA visits at no cost share before the deductible.
- The AVC does not support a copayment on, Urgent Care, Emergency Medical Transportation, DME services nor Home Health Care.
- The AVC does not support Class I Pediatric Dental covered at no cost share.

Method Used to Calculate Adjustments

The objective of the adjustment process is to produce an estimate of the result the AVC would have produced with respect to the specific plan in question had it been able to measure all cost sharing elements for that plan. We created a model to calculate the ratio of expected benefits to allowed charges. See the description of the BCBSVT AV Model (BAVM) below. We used the BAVM to calculate both the complete benefit design and the benefit design for items supported by the AVC. We then applied the ratio of the two values to the AVC output for items supported by the AVC.

BCBSVT AV Model Methodology

BCBSVT uses a re-adjudication model to assess the impact of various deductible types, Rx limits, and out-of-pocket maximums to calculate the paid-to-allowed ratio for different benefit designs. The re-adjudication is performed using the same set of claims for all benefit plans. Claims data was taken from BCBSVT's data warehouse. The starting point of the analysis is allowed charges as determined by the BCBSVT claims adjudication system. The claims data includes benefit codes that enable us to identify the services and benefit structures (copays, deductibles, and coinsurance). The 2015 claims from BCBSVT Qualified Health Plans members that maintain their benefit and tier type throughout the year are

included in the analysis. We compared the allowed claims per member per month (PMPM) and the modelled paid-to-allowed ratio for this population relative to the entire QHP population and found the differences to be immaterial. The model uses calendar year 2015 claims, trended to 2019 using 3.25 percent trend from 2015 to 2019 and 5.4 percent trend for 2018 to 2019 for Medical claims and 11.5 percent trend for 2015 to 2019 for Pharmacy claims¹. The claims were categorized based on the cost sharing applied for each service, and one record was generated for each unique combination of member and service date. For all products, claims for preventive mandated benefits were kept separate. The model assumes these are paid in a manner consistent with the mandates.

The tables following the Actuarial Opinion show the relationship between the BAVM and the AVC.

A complete description of plan provisions is attached at the end of this document. The tables following the Actuarial Opinion contain information regarding the specific benefits that were calculated as adjustments to the AVC model.

On April 18, 2017, CMS finalized the Market Stabilization rule. In this rule, CMS widen the Actuarial Value (AV) de minimis included in 45 CFR 156.140(c) from +/- 2 percent to -4/+2 percent. For the two Blue Rewards Gold plans described below, we utilized the wider range of acceptable AV.

Under Vermont's Act 165 of 2016, QHP issuers were given the option to alter the pharmacy-specific out-of-pocket maximum (Rx OOPM) to amounts higher than allowed under 8 V.S.A \$4089i. On February 9, 2017, BCBSVT presented a request to the Green Mountain Care Board (GMCB) to remove the specific Rx OOPM from its existing Blue Rewards Bronze CDHP plan and from its new proposed Blue Rewards Bronze Copayment plan. The GMCB approved this request. The Bronze plans described below reflect a combined Medical and Pharmacy OOPM, without a specific Rx OOPM.

¹ BCBSVT used the same trend that CMS used in the 2019 Final AV Calculator (see page 3 of https://www.cms.gov/CCIIO/Resources/Regulations-and-Guidance/Downloads/Final-2019-AV-Calculator-Methodology.pdf)

Actuarial Opinion

The purpose of this calculation is to comply with the requirements of 45 CFR 156.135(b)(3). The Actuarial Values were determined based on the plans' benefits and coverage data, the standard population, utilization and continuance tables published by HHS for purposes of valuation of Actuarial Value. These calculations are not intended to be used for other purposes.

I am an Associate of the Society of Actuaries, a Member of the American Academy of Actuaries, meet the Qualification Standards for Actuaries Issuing Statements of Actuarial Opinion in the United Stated promulgated by the American Academy of Actuaries, and have the education and experience necessary to perform the work.

In my opinion, each of the plans described herein meets the AV requirements in the metal tiers for calendar year 2019.

The adjustments for plan design features unable to be determined directly through application of the AV calculator were developed in accordance with generally accepted actuarial principals and methodologies, Actuarial Standards of Practice established by the Actuarial Standards Board, and applicable laws and regulations, and are appropriate for the purpose intended.

Data used for the analysis were taken from the BCBSVT claims adjudication system, and normalized to the data underlying the AV calculator. This data was reviewed for reasonableness and consistency, but an audit was not performed.

Martine Lemieux, A.S.A., M.A.A.A.

Martine & Lemieux

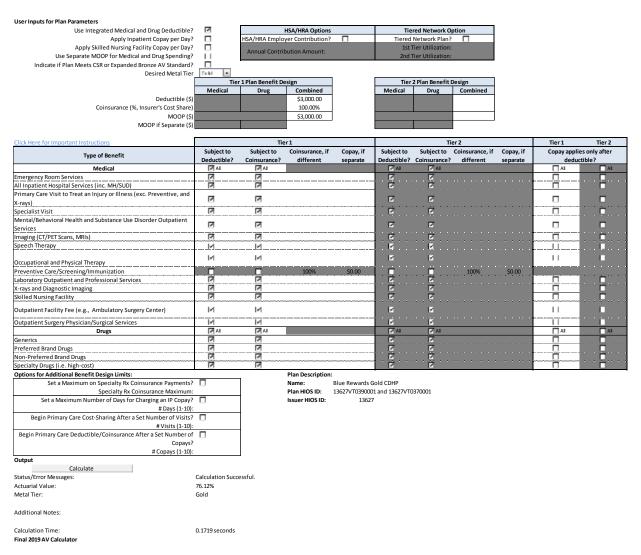
Associate Actuary

Blue Cross and Blue Shield of Vermont

Blue Rewards CDHP Plans

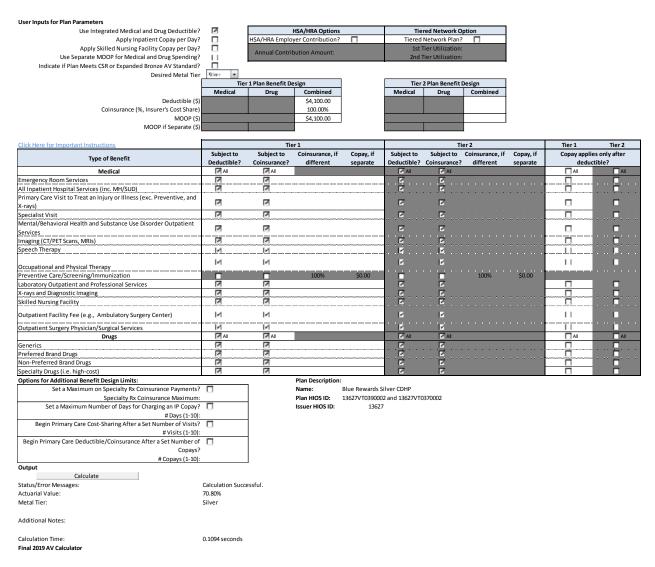
Plan : Blue Rewards (Non-Standard) CDHP Plan - Gold							
Itams supported by the	Deductible	\$3,000					
Items supported by the AV Calculator	Coinsurance	0%					
AV Calculator	\$3,000						
AVC Output for items support	(a)	76.1%					
BCBSVT Model Output for it	(b)	79.7%					
BCBSVT Model Output for c	(c)	80.3%					
Adjustment to the AVC	(d)=(c)/(b)*(a)	76.7%					

Items not supported by the AV Calculator for this plan are the Pharmacy OOPM of \$1,350 and Wellness (Safe Harbor) pharmaceuticals not subject to the deductible.



Plan : Blue Rewards (Non-Standard) CDHP Plan - Silver							
Itams supported by the	Deductible	\$4,1	00				
Items supported by the AV Calculator	Coinsurance	0%					
AV Calculator	ООРМ	\$4,1	00				
AVC Output for items support	orted by the AVC	(a)	70.8%				
BCBSVT Model Output for it	tems supported by the AVC	(b)	75.4%				
BCBSVT Model Output for c	(c)	76.5%					
Adjustment to the AVC	(d)=(c)/(b)*(a)	71.8%					

Items not supported by the AV Calculator for this plan are the Pharmacy OOPM of \$1,350 and Wellness (Safe Harbor) pharmaceuticals not subject to the deductible.



Plan: Blue Rewards (Non-Standard) CDHP Plan - Silver 73% CSR						
It awas summarks of but the	\$3,550					
Items supported by the AV Calculator	Coinsurance	0%				
AV Calculator	ООРМ	\$3,5	50			
AVC Output for items support	orted by the AVC	(a)	73.1%			
BCBSVT Model Output for it	tems supported by the AVC	(b)	77.4%			
BCBSVT Model Output for c	(c)	78.3%				
Adjustment to the AVC	$(d)=(c)/(b)^*(a)$	73.9%				

Items not supported by the AV Calculator for this plan are the Pharmacy OOPM of \$1,350 and Wellness (Safe Harbor) pharmaceuticals not subject to the deductible.

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	7		HSA/HRA Options		Tie	red Network C	ption			
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?		Tiered	Network Plan?	· 🗖			
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	bution Amount:			Tier Utilization				
Use Separate MOOP for Medical and Drug Spending?		7 mindar contri	oution/inount.		2nd T	Tier Utilization	:			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier		4 01 0 6: 0		1		2 DI D (* 1	S			
	Medical	1 Plan Benefit De	Combined		Medical	2 Plan Benefit Drug	Combined			
Deductible (\$)		Drug	\$3,550.00		iviedicai	Drug	Combined			
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)		-	\$3,550.00	1						
MOOP if Separate (\$)			40,000.00	1						
		•								
Click Here for Important Instructions		Tie					ier 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	
**	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate	deduc	
Medical	[A]	[All			₹ All	Z AI			□All	☐ All
Emergency Room Services	<u> </u>	<u> </u>			<u> </u>	<u> </u>				F
All Inpatient Hospital Services (inc. MH/SUD)	7	P			- 6				П	
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	12	P.			6	E				
X-rays) Specialist Visit	P	P			E	-				_
Mental/Behavioral Health and Substance Use Disorder Outpatient	13	15				E				
Services	2	2			E	E				
Imaging (CT/PET Scans, MRIs)	Ø	P			E	E				Г
Speech Therapy	М	id.			Ē	Ē			i i	
Occupational and Physical Therapy	14	M			E				11	
Preventive Care/Screening/Immunization	П	П	100%	\$0.00	Г	П	100%	\$0.00		
Laboratory Outpatient and Professional Services	[7]	N N			<u> </u>	E			П	Г
X-rays and Diagnostic Imaging						F				
Skilled Nursing Facility	[7]	Ø			Ē	E				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	14	14			16	Di I			1.1	
	N.									
Outpatient Surgery Physician/Surgical Services	IPI IPIAI	IA IAI							ΠAI	
Drugs Generics	I I	Z AI			Ø AI Ø	₹ AI				☐ All
Preferred Brand Drugs	[2]	ia			Ē	Ë			H	
Non-Preferred Brand Drugs	वि	वि			i i	Ë			H	F
Specialty Drugs (i.e. high-cost)	P P	Ē			_ 	Ē			Ä	_
Options for Additional Benefit Design Limits:			Plan Description							
Set a Maximum on Specialty Rx Coinsurance Payments?		1	Name:		ilver CDHP - 739	%				
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	13627VT039000	2 and 13627VT0	370002				
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	13627	7					
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):		J								
Output Calculate										
Status/Error Messages:	CSR Level of 73%	(200-250% FPL), (Calculation Succes	sful						
Actuarial Value:	73.11%	(======================================								
Metal Tier:	Silver									
	-									
Additional Notes:										
Calculation Time:	0.125 seconds									
Final 2019 AV Calculator										

Plan : Blue Rewards (Non-Standard) CDHP Plan - Silver 77% CSR						
Itama aumoustad bu tha	Deductible	\$2,800				
Items supported by the AV Calculator	Coinsurance	0%				
AV Calculator	AV Calculator OOPM					
AVC Output for items support	orted by the AVC	(a)	76.7%			
BCBSVT Model Output for it	ems supported by the AVC	(b)	80.4%			
BCBSVT Model Output for c	omplete benefit design	(c)	81.0%			
Adjustment to the AVC Estimated AVC value $(d)=(c)/(b)*(a)$						

Items not supported by the AV Calculator for this plan are the Pharmacy OOPM of \$1,350 and Wellness (Safe Harbor) pharmaceuticals not subject to the deductible.

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?			HSA/HRA Option			red Network C				
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution	? 🔲	Tiered	Network Plan				
Apply Skilled Nursing Facility Copay per Day?		Annual Contril	bution Amount:		1st 7	Fier Utilization	:			
Use Separate MOOP for Medical and Drug Spending?	11	Allitual Colletti	bution Amount.		2nd 7	Fier Utilization	:			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?	7									
Desired Metal Tier	Silver .									
	Tier	1 Plan Benefit De	esign		Tier	2 Plan Benefit	Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$2,800.00							
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$2,800.00							
MOOP if Separate (\$)				_						
			-		•	•	•			
Click Here for Important Instructions		Tie	er 1			Т	ier 2		Tier 1	Tier 2
T	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay appli	ies only after
Type of Benefit	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance	different	separate	dedu	ctible?
Medical	₽ AI	I All		·	F All	✓ AI			□All	☐ All
Emergency Room Services	N	Ø			E.	E .				
All Inpatient Hospital Services (inc. MH/SUD)		Ø			E	Ē			П	
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	······								_	
X-rays)	2	2			E	E				
Specialist Visit	Ø	P P			F	E			П	Г
Mental/Behavioral Health and Substance Use Disorder Outpatient										
Services	2	2			E	E				
Imaging (CT/PET Scans, MRIs)	[F]	P P			E	6			П	П
Speech Therapy	И	14			- [7				i i	
Occupational and Physical Therapy	14	14			E	E			1.1	
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	ia	ia .	100/0	50.00	Ē	F	100/0	50.00	П	Г
X-rays and Diagnostic Imaging	<u> </u>	ia I			Ē	- F			H	-
Skilled Nursing Facility	ia Ia	ia			Ē	ë			Н	-
Skilled Nulstrig Facility										
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	14	14			E	E .			1.1	
Outpatient Surgery Physician/Surgical Services	И	И			F	Б			II	
Drugs	I AI	I All			F AI	[₹AI			ΠAI	☐ All
Generics	17	17				F				
Preferred Brand Drugs	बि	নি			0 0 0	Ē			H	
Non-Preferred Brand Drugs	ia	ia				Ē			П	-
Specialty Drugs (i.e. high-cost)	ia	17			Ē	Ë			H	<u> </u>
Options for Additional Benefit Design Limits:	(5)	(5)	Plan Description							
·		1	Name:	i: Blue Rewards S	ilias CDUD 77	n/				
Set a Maximum on Specialty Rx Coinsurance Payments? Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	13627VT039000						
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	13627		370002				
# Days (1-10):			issuel HIO3 ID.	13027						
# Days (1-10): Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10): Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output										
Calculate	5 B It '		and the second of							
Status/Error Messages:	Error: Result is or	ıtsıae ot +/- 1 pei	rcent de minimis	variation for CSR	5.					
Actuarial Value:	76.69%									
Metal Tier:										
Additional Notes:										
Calculation Time:	0.125 seconds									
Final 2019 AV Calculator										

Plan: Blue Rewards (Non-Standard) CDHP Plan - Silver 87% CSR						
It awas summarked by the	\$1,300					
Items supported by the AV Calculator	Coinsurance	0%				
AV Calculator	ООРМ	\$1,30	00			
AVC Output for items support	orted by the AVC	(a)	86.6%			
BCBSVT Model Output for it	ems supported by the AVC	(b)	88.4%			
BCBSVT Model Output for c	(c)	88.5%				
Adjustment to the AVC	$(d)=(c)/(b)^*(a)$	86.7%				

Items not supported by the AV Calculator for this plan are Wellness (Safe Harbor) pharmaceuticals not subject to the deductible.

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	2		HSA/HRA Option			red Network C				
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution	2 🗆	Tiered I	Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contril	bution Amount:		1st T	ier Utilization	:			
Use Separate MOOP for Medical and Drug Spending?	11	Allitual Colletti	bution Amount.		2nd T	ier Utilization	:			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?	7									
Desired Metal Tier	Codd e									
	Tier	1 Plan Benefit De	esign		Tier 2	2 Plan Benefit	Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$1,300.00							
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$1,300.00							
MOOP if Separate (\$)			72,000.00	_						
			•				•			
Click Here for Important Instructions		Tie	er 1			Т	ier 2		Tier 1	Tier 2
Total Control Co	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	s only after
Type of Benefit	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduc	tible?
Medical	I AI	☐ All			F AI	F All			□ AI	☐ All
Emergency Room Services	Z	l a			Ē	Ē				Д
All Inpatient Hospital Services (inc. MH/SUD)	10	7			Ē	Ē				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and										
X-rays)	7	7			E	E				
Specialist Visit	[7]	P.			E	7				_
Mental/Behavioral Health and Substance Use Disorder Outpatient						<u> </u>				
Services	7	P			E	E				
Imaging (CT/PET Scans, MRIs)	P	P.							П	П
					<u> </u>					
Speech Therapy	N	14				le .				
	14	14			■	2			- 11	
Occupational and Physical Therapy										
Preventive Care/Screening/Immunization		Ц	100%	\$0.00	<u> </u>		100%	\$0.00		
Laboratory Outpatient and Professional Services	12 12	<u> </u>			<u> </u>	<u></u>				
X-rays and Diagnostic Imaging	<u> </u>	<u> </u>				E				
Skilled Nursing Facility	[5]	Ø			E	E				Г
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	14	14			E	Ø.			- 11	
					_					
Outpatient Surgery Physician/Surgical Services	N	И			F.	F.			- 11	
Drugs	All All	All			✓ All	r Al			□AI	☐ All
Generics	[7]	Ø			<u> </u>	E				П
Preferred Brand Drugs	[7]	P			E	E				
Non-Preferred Brand Drugs	[F	Ø			E	E				Г
Specialty Drugs (i.e. high-cost)	1	2			Z	2				
Options for Additional Benefit Design Limits:	•		Plan Description	1:						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	Blue Rewards S	ilver CDHP - 879	16				
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	13627VT039000	2 and 13627VT0	370002				
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	13627						
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?	П									
#Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of	П									
Copays?										
# Copays (1-10):										
Output										
Calculate										
	CCD Lovel of 070/	(1E0 2000/ EDI)	Calculation Cress	ceful						
	CSR Level of 87%	(130-200% FPL), I	carculdtion SUCCE	ssiul.						
	86.61%									
Metal Tier:	Gold									
Additional Notes:										
Calculation Time:	0.1719 seconds									
Final 2019 AV Calculator										

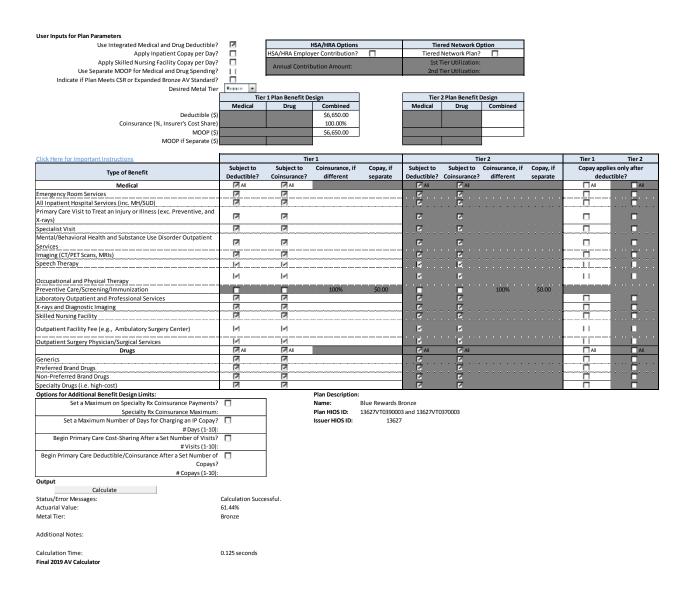
Plan : Blue Rewards (Non-Standard) CDHP Plan - Silver 94% CSR							
lt awar arm mant and bruth a	\$550)					
Items supported by the AV Calculator	0%						
Av Calculator	ООРМ	\$550)				
AVC Output for items suppo	orted by the AVC	(a)	93.7%				
BCBSVT Model Output for it	tems supported by the AVC	(b)	94.1%				
BCBSVT Model Output for c	(c)	94.2%					
Adjustment to the AVC	93.7%						

Items not supported by the AV Calculator for this plan are Wellness (Safe Harbor) pharmaceuticals not subject to the deductible.

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	17		HSA/HRA Options		Tie	red Network O	ntion			
Apply Inpatient Copay per Day?			ver Contribution?			Network Plan?				
Apply Skilled Nursing Facility Copay per Day?						Fier Utilization:				
Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	oution Amount:			Fier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier										
Desired Wetal Her		r 1 Plan Benefit De	sign	1	Tier	2 Plan Benefit I	Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$550.00							
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$550.00							
MOOP if Separate (\$)				•						
			_				-			
Click Here for Important Instructions		Tie					er 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if	Copay applie	
	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduc	tible?
Medical	Z	[2] [2]							□ All	
Emergency Room Services	[7]	<u> </u>			E	<u>_</u>				
All Inpatient Hospital Services (inc. MH/SUD)	15	15			- 15	6				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	IZ.	P.			E	E				
X-rays)					_					_
Specialist Visit	Ø	Ø			E	E			П	
Mental/Behavioral Health and Substance Use Disorder Outpatient	IZ.	P.			E	E.				
Services					E					
Imaging (CT/PET Scans, MRIs)	Ø	[Z]								_
Speech Therapy	N	IN				15				
Occupational and Physical Therapy	14	M			E	E .			11	
Preventive Care/Screening/Immunization	Г	П	100%	\$0.00	Г	Г	100%	\$0.00		
Laboratory Outpatient and Professional Services	Ø	Ø			6	E			П	П
X-rays and Diagnostic Imaging	P	P			6	6			П	
Skilled Nursing Facility	P	P			E	E			П	Г
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	14	M			E	E			11	
Outpatient Surgery Physician/Surgical Services	И	И			le le	le .				
Drugs	[7AI	I All			F All	F AI			Пап	□ All
Generics	i7	P			Ē					Ē
Preferred Brand Drugs	P	7			Ē	6 6			П	
Non-Preferred Brand Drugs	ĪĀ.	Ī.			-	Ē				E
Specialty Drugs (i.e. high-cost)	7	7			Ē	Ē			П	
Options for Additional Benefit Design Limits:			Plan Description	:						
Set a Maximum on Specialty Rx Coinsurance Payments?		1	Name:	Blue Rewards S	ilver CDHP - 949	%				
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	13627VT039000	2 and 13627VT0	370002				
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	13627						
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output										
Calculate										
		(100-150% FPL), (Calculation Succes	istul.						
	93.66%									
Metal Tier:	Platinum									
Additional Notes:										
Calculation Time:	0.0781 seconds									
Final 2019 AV Calculator	0.0701 Secorius									

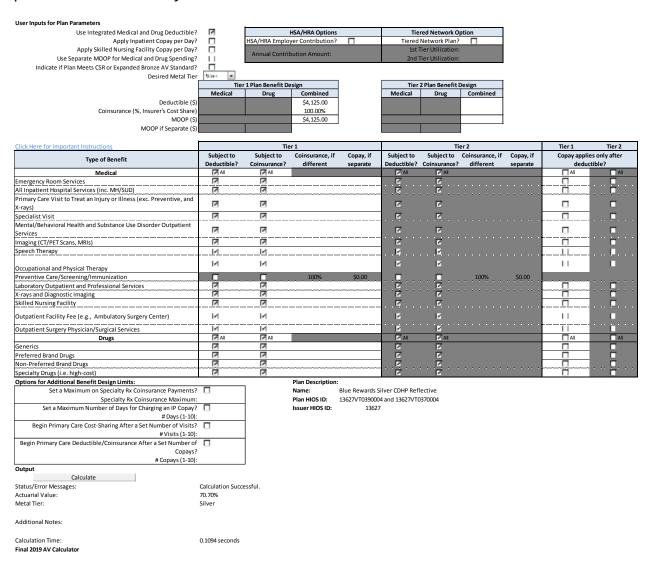
Plan : Blue Rewards (Non-Standard) CDHP Plan - Bronze							
Itams supported by the	Deductible	\$6,650					
Items supported by the AV Calculator	Coinsurance	0%					
Av Calculator	ООРМ	\$6,6	50				
AVC Output for items suppo	orted by the AVC	(a)	61.4%				
BCBSVT Model Output for it	tems supported by the AVC	(b)	67.9%				
BCBSVT Model Output for c	(c)	68.5%					
Adjustment to the AVC	(d)=(c)/(b)*(a)	62.0%					

Items not supported by the AV Calculator for this plan are the Wellness (Safe Harbor) pharmaceuticals not subject to the deductible.



Plan: Blue Rewards (Non-Standard) CDHP Plan - Silver Reflective							
Itams supported by the	Deductible	\$4,125					
Items supported by the AV Calculator	Coinsurance	0%					
AV Calculator	ООРМ	\$4,12	25				
AVC Output for items suppo	orted by the AVC	(a)	70.7%				
BCBSVT Model Output for it	tems supported by the AVC	(b)	75.3%				
BCBSVT Model Output for c	(c)	76.4%					
Adjustment to the AVC	(d)=(c)/(b)*(a)	71.8%					

Items not supported by the AV Calculator for this plan are the Wellness (Safe Harbor) pharmaceuticals not subject to the deductible.



Blue Rewards Copayment Plans

Items not supported by the AV Calculator for all of these plans are

- Three Mental Health office visits at no cost share before the deductible
- Class I Pediatric Dental at no cost share
- Copayment on Urgent Care, Emergency Medical Transportation, DME services and Home Health Care

Items not supported by the AV Calculator for Gold, Silver, CSR 73%, CSR 77% and CSR 87% plans are

• Specific Pharmacy out-of-pocket maximum of \$1,350

For Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services, we blended the Office Visit copayment and the Outpatient Facility copayment based on the frequency of services from the continuance tables in the AVC to calculate the input needed in the AVC.

Plan: Blue Rewards (Non-Standard) Copayment Plan - Gold					
	Deductible	\$1,550			
Items supported	Coinsurance	0%			
by the AV Calculator	ООРМ	\$5,15	0		
Catculator	Copayments after the deductible See print below				
	PCP visits at no cost share before the deductible	3			
AVC Output for ite	ems supported by the AVC	(a)	75.0%		
BCBSVT Model Out	tput for items supported by the AVC	(b)	81.6%		
BCBSVT Model Out	(c)	82.7%			
Estimated AVC value $ (d)=(c)/(b)^*(a) $ 76.1%					

User Inputs for Plan Parameters								-		
Use Integrated Medical and Drug Deductible?			HSA/HRA Options			red Network O				
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?			Network Plan? Tier Utilization:				
Apply Skilled Nursing Facility Copay per Day? Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	oution Amount:			Tier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					Zilu	nei Otilization.				
Desired Metal Tier										
Desired Weedi Her		r 1 Plan Benefit De	esign		Tier	2 Plan Benefit D)esign	Ī		
	Medical	Drug	Combined		Medical	Drug	Combined	İ		
Deductible (\$)			\$1,550.00					Ī		
Coinsurance (%, Insurer's Cost Share)			100.00%]		
MOOP (\$)			\$5,150.00					1		
MOOP if Separate (\$)										
Click Here for Important Instructions		Tie	r1			Tie	er 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if		ies only after
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate	dedu	ctible?
Medical	₽ AI	☐ All			I All	₽ All			I A ■	☐ All
Emergency Room Services	Ø			\$250.00	<u> </u>	E			[7]	Г
All Inpatient Hospital Services (inc. MH/SUD)	Ø			\$750.00	E	E			7	Г
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	IZI			\$20.00	E	E			IZ.	
X-rays)	[F]				- E	- E			P	_
Specialist Visit Mental/Behavioral Health and Substance Use Disorder Outpatient	12			\$30.00	-				15	
Services	2			\$19.00	E	E			7	
Imaging (CT/PET Scans, MRIs)	P.	П		\$750.00	E	E			P.	П
Speech Therapy	И	II		\$30.00	Ī	 IZ			M	Ī
***************************************	M	11			Įž.				M	
Occupational and Physical Therapy	[F]	11		\$30.00		12			le1	L
Preventive Care/Screening/Immunization	Г	Г	100%	\$0.00		П	100%	\$0.00		
Laboratory Outpatient and Professional Services	7			\$30.00	E	<u> </u>			<u> </u>	
X-rays and Diagnostic Imaging	g	П		\$30.00	000	<u> </u>			g	
Skilled Nursing Facility	P			\$750.00	- 15	E			P	Г
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	14	11		\$750.00	E	E			14	
Outpatient Surgery Physician/Surgical Services	M	И			E.	E.			11	
Drugs	☑ AI	☑ All			IF All	₽ Al			□AI	☐ All
Generics	Ø			\$5.00	000	6			7	П
Preferred Brand Drugs	7	<u> </u>	60%			6			□	
Non-Preferred Brand Drugs	7 7	[7] [7]	40%		6	5				
Specialty Drugs (i.e. high-cost) Options for Additional Benefit Design Limits:	19	19	60% Plan Description:		1/2	1/				
Set a Maximum on Specialty Rx Coinsurance Payments?		7		Blue Rewards 0	Sold					
Specialty Rx Coinsurance Maximum:					3010)1 and 13627VT(360001				
Set a Maximum Number of Days for Charging an IP Copay?		1	Issuer HIOS ID:	13627						
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?	Ø									
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output Calculate										
	Frror: Result is o	utside of [-4 +2] r	ercent de minimis	variation						
	75.03%	atside 01 [4, 12] p	rereent de minimo	variation.						
Metal Tier:										
	NOTE: Service-sp	pecific cost-sharin	g is applying for se	rvice(s) with fa	c/prof compon	ents, overriding	outpatient inp	uts for those se	rvice(s).	
Additional Notes:						`				
Calculation Time:	0.125 seconds									
Final 2019 AV Calculator										

Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver								
	Deductible	\$2,850						
Items supported	Coinsurance	0%						
by the AV Calculator	ООРМ	\$7,90	00					
Catcutator	Copayments after the deductible	See print below						
	PCP visits at no cost share before the deductible	3						
AVC Output for ite	ems supported by the AVC	(a)	66.7%					
BCBSVT Model Out	tput for items supported by the AVC	(b)	73.5%					
BCBSVT Model Out	tput for complete benefit design	(c)	75.5%					
Estimated AVC va	ılue	(d)=(c)/(b)*(a)	68.5%					

User Inputs for Plan Parameters								-		
Use Integrated Medical and Drug Deductible?			HSA/HRA Options			red Network Op				
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?			Network Plan?				
Apply Skilled Nursing Facility Copay per Day? Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	bution Amount:			Tier Utilization: Tier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					2110	ner otilization:				
Desired Metal Tier										
Desired Metal Her		1 Plan Benefit De	esign		Tier	2 Plan Benefit D)esign	1		
	Medical	Drug	Combined		Medical	Drug	Combined	i		
Deductible (\$)			\$2,850.00			, j		Ī		
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$7,900.00]		
MOOP if Separate (\$)										
Click Here for Important Instructions		Tie	ar 1			Tie	ar 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if		ies only after
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate		ctible?
Medical	₽ AI	ΠAII			₽ All	[₹AI			₹ All	☐ All
Emergency Room Services	IZ.			\$450.00	E	E			7	Г
All Inpatient Hospital Services (inc. MH/SUD)	Ø			\$1,750.00	F	E			Ø	Г
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	Ø	_		\$30.00	E	-			P	
X-rays)		П				E				
Specialist Visit	P	П		\$50.00	E	E			P	-
Mental/Behavioral Health and Substance Use Disorder Outpatient	IZI			\$29.00	E	E			17	
Services	e e	П			E				a	
Imaging (CT/PET Scans, MRIs)				\$1,750.00 \$50.00						
Speech Therapy	<u> </u>			,	- 5	IA				
Occupational and Physical Therapy	14	11		\$50.00	≥	12			14	
Preventive Care/Screening/Immunization	П	Г	100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	ia .	П		\$50.00	Ē	Ē			[7]	П
X-rays and Diagnostic Imaging	Ø			\$50.00	E	F			Ø	
Skilled Nursing Facility	a	П		\$1,750.00	P P P	E			0	Г
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	м	11		\$1,750.00	12	E			M	
Outpatient Surgery Physician/Surgical Services	И	И			le .	E.			11	
Drugs	[₽ Al	[₹All			₹AI	[₹AI			□All	☐ All
Generics	7			\$5.00	E	E			7	
Preferred Brand Drugs	Ø	Ø	60%		ললন	-				
Non-Preferred Brand Drugs	R	R	40%		E				П	
Specialty Drugs (i.e. high-cost)	7	Ø	60%		6	F				
Options for Additional Benefit Design Limits:		-	Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments?				Blue Rewards S						
Specialty Rx Coinsurance Maximum: Set a Maximum Number of Days for Charging an IP Copay?	_	-	Plan HIOS ID: Issuer HIOS ID:	13627VT038000		360002				
Set a Maximum Number of Days for Charging an IP Copay? # Days (1-10):			issuer HIOS ID:	13627	·					
Begin Primary Care Cost-Sharing After a Set Number of Visits?	121									
#Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output Calculate										
	Calculation Succ	eccful								
Actuarial Value:	66.74%									
	Silver									
		ecific cost-sharin	g is applying for se	ervice(s) with fa	c/prof compon	ents, overriding	outpatient inp	uts for those se	rvice(s).	
Additional Notes:										
Calculation Time:	0.0781 seconds									
Calculation Time: Final 2019 AV Calculator	u.u/81 seconds									
2020 AV Calculator										

Pla	n: Blue Rewards (Non-Standard) Copayment Plan	- Silver CSR 73%					
	Deductible	\$2,100					
Items supported	Coinsurance	0%					
by the AV Calculator	ООРМ	00					
Catcutator	Copayments after the deductible	See print below					
	PCP visits at no cost share before the deductible	re before the deductible 3					
AVC Output for ite	ems supported by the AVC	(a)	71.8%				
BCBSVT Model Out	tput for items supported by the AVC	(b)	77.5%				
BCBSVT Model Out	tput for complete benefit design	(c)	78.8%				
Estimated AVC va	llue	(d)=(c)/(b)*(a)	73.0%				

User Inputs for Plan Parameters								-		
Use Integrated Medical and Drug Deductible?			HSA/HRA Options			red Network O				
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?			Network Plan? Tier Utilization:				
Apply Skilled Nursing Facility Copay per Day? Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	oution Amount:			Tier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					ZIIU	nei otilization.				
Desired Metal Tier										
Desired Metal Her		r 1 Plan Benefit De	esign		Tier	2 Plan Benefit D	Design	Ī		
	Medical	Drug	Combined		Medical	Drug	Combined	İ		
Deductible (\$)			\$2,100.00					Ī		
Coinsurance (%, Insurer's Cost Share)			100.00%					1		
MOOP (\$)			\$5,700.00					1		
MOOP if Separate (\$)										
Click Here for Important Instructions		Tie	r1			Tie	er 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if		ies only after
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate	dedu	ctible?
Medical	₽ All	☐ All			F All	☑ All			IA All	☐ All
Emergency Room Services	P			\$400.00	<u> </u>	E			ī	Г
All Inpatient Hospital Services (inc. MH/SUD)	Ø			\$1,500.00	E	F			[7]	Г
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	IZ.			\$30.00	E	E			IZ.	
X-rays)	e e				- -	- E			- E	Ē
Specialist Visit Mental/Behavioral Health and Substance Use Disorder Outpatient	12			\$50.00	-				[5]	
Services	2			\$29.00	E	E			7	
Imaging (CT/PET Scans, MRIs)	P.	П		\$1,500.00	E	E			ব	П
Speech Therapy	И	II		\$50.00	-	 [2			14	
	M	11		,	F.				И	
Occupational and Physical Therapy	[2]	11		\$50.00	12	12			IF1	L
Preventive Care/Screening/Immunization	Г	Г	100%	\$0.00		П	100%	\$0.00		
Laboratory Outpatient and Professional Services	7			\$50.00	000	E			[2]	
X-rays and Diagnostic Imaging	<u> </u>	П		\$50.00		<u> </u>			E [П
Skilled Nursing Facility	P			\$1,500.00	15	6			E	Г
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	14	11		\$1,500.00	E .	E .			14	
Outpatient Surgery Physician/Surgical Services	M	И			le.	E			11	
Drugs	₽ Al	☑ All			I Al	☑ AI			□AI	☐ All
Generics	Ø			\$5.00	טטט	E			[7]	
Preferred Brand Drugs	7	<u> </u>	60%		<u> </u>	E				<u> </u>
Non-Preferred Brand Drugs	[7] [7]	[7] [7]	40%			6				
Specialty Drugs (i.e. high-cost) Options for Additional Benefit Design Limits:	14	14	60% Plan Description:		- 1	-				
Set a Maximum on Specialty Rx Coinsurance Payments?		1		Blue Rewards S	ilvor 729/					
Specialty Rx Coinsurance Maximum:				13627VT038000		0360002				
Set a Maximum Number of Days for Charging an IP Copay?		1	Issuer HIOS ID:	13627						
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?	Ø	1								
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output Calculate										
	Frror: Result is o	utside of +/- 1 ner	cent de minimis v	ariation for CSR	•					
	71.83%	,								
Metal Tier:										
	NOTE: Service-s	pecific cost-sharin	g is applying for se	ervice(s) with fa	c/prof compon	ents, overriding	outpatient inp	uts for those se	rvice(s).	
Additional Notes:										
Calculation Time:	0.125 seconds									
Final 2019 AV Calculator										

Pla	n: Blue Rewards (Non-Standard) Copayment Plan	- Silver CSR 77%						
	Deductible	\$1,000						
Items supported	Coinsurance	0%						
by the AV Calculator	ООРМ	70,200						
Catcutator	Copayments after the deductible	See print below						
	PCP visits at no cost share before the deductible	3						
AVC Output for ite	ems supported by the AVC	(a)	76.1%					
BCBSVT Model Out	tput for items supported by the AVC	(b)	82.0%					
BCBSVT Model Out	tput for complete benefit design	(c)	82.9%					
Estimated AVC va	llue	(d)=(c)/(b)*(a)	76.9%					

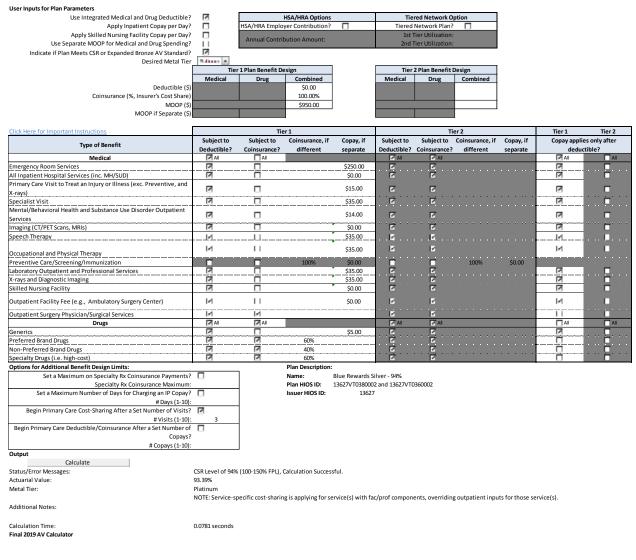
User Inputs for Plan Parameters								-		
Use Integrated Medical and Drug Deductible?			HSA/HRA Options			red Network O				
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?			Network Plan? Tier Utilization:				
Apply Skilled Nursing Facility Copay per Day? Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	oution Amount:			Tier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					2110	nei otilization.				
Desired Metal Tier										
Desired Metal Her		1 Plan Benefit De	esign		Tier	2 Plan Benefit D)esign	Ī		
	Medical	Drug	Combined		Medical	Drug	Combined	İ		
Deductible (\$)			\$1,000.00					Ī		
Coinsurance (%, Insurer's Cost Share)			100.00%					1		
MOOP (\$)			\$5,200.00					1		
MOOP if Separate (\$)										
Click Here for Important Instructions		Tie	r1			Tie	er 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if		ies only after
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate		ctible?
Medical	₽ AI	☐ All			F AI	₽ All			⊿ Al	☐ All
Emergency Room Services	N			\$400.00	<u> </u>	E			P	Г
All Inpatient Hospital Services (inc. MH/SUD)	Ø	П		\$1,500.00	E	E			Ø	Г
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	IZI			\$30.00	E .	E			IZ.	
X-rays)	[F]	П			- -	- E			P	Ē
Specialist Visit Mental/Behavioral Health and Substance Use Disorder Outpatient	12			\$50.00	-					
Services	2			\$29.00	€	E			2	
Imaging (CT/PET Scans, MRIs)	P.	П		\$1,500.00	E	E			P	П
Speech Therapy	И	II		\$50.00	15	 IZ			И	
	M	11		,	E.				М	
Occupational and Physical Therapy	[F]	11		\$50.00	12	12			[P]	L
Preventive Care/Screening/Immunization	Г	Г	100%	\$0.00		Г	100%	\$0.00		
Laboratory Outpatient and Professional Services	Ø	П		\$50.00	000	E			P	
X-rays and Diagnostic Imaging	<u> </u>	□		\$50.00	<u> </u>	<u> </u>			<u> </u>	П
Skilled Nursing Facility	P	П		\$1,500.00	15	6			P	
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	14	11		\$1,500.00	E	E			M	
Outpatient Surgery Physician/Surgical Services	И	И			E .	E.			11	
Drugs	₽ AI	All			F All	F AI			∏AI	☐ All
Generics	Ø			\$5.00	חחח	E			Ø	
Preferred Brand Drugs	7	<u> </u>	60%		<u> </u>	E			□	<u> </u>
Non-Preferred Brand Drugs	7 7	7 7	40%		6	6				F
Specialty Drugs (i.e. high-cost) Options for Additional Benefit Design Limits:	14	14	60% Plan Description:		- 4	-				
Set a Maximum on Specialty Rx Coinsurance Payments?		1		Blue Rewards S	ilvor 729/					
Specialty Rx Coinsurance Maximum:				13627VT038000		360002				
Set a Maximum Number of Days for Charging an IP Copay?		1	Issuer HIOS ID:	13627						
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?	Ø									
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):		J								
Output Calculate										
	From Result is o	utside of ±/- 1 ner	cent de minimis v	ariation for CSR	e					
	76.05%	rper	v							
Metal Tier:										
	NOTE: Service-sp	ecific cost-sharin	g is applying for se	ervice(s) with fa	c/prof compon	ents, overriding	outpatient inp	uts for those se	rvice(s).	
Additional Notes:						`				
Calculation Time:	0.0938 seconds									
Final 2019 AV Calculator										

Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver CSR 87%									
	Deductible	\$200							
Items supported	Coinsurance	0%							
by the AV Calculator	ООРМ								
Catcutator	Copayments after the deductible	See print below							
	PCP visits at no cost share before the deductible	3							
AVC Output for ite	ems supported by the AVC	(a)	87.2%						
BCBSVT Model Out	tput for items supported by the AVC	(b)	91.1%						
BCBSVT Model Ou	tput for complete benefit design	(c)	91.2%						
Estimated AVC value $ (d)=(c)/(b)^*(a) $ 87									

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?			HSA/HRA Options			red Network O				
Apply Inpatient Copay per Day?		HSA/HRA Employ	yer Contribution?			Network Plan?				
Apply Skilled Nursing Facility Copay per Day? Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	oution Amount:			Tier Utilization: Tier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					2110	nei otinzation.				
Desired Metal Tier										
		r 1 Plan Benefit De	esign		Tier	2 Plan Benefit	Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$200.00							
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$) MOOP if Separate (\$)			\$2,000.00			1				
MOOP II Separate (5)							l			
Click Here for Important Instructions		Tie	r1			Ti	er 2		Tier 1	Tier 2
Total Control	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay appl	ies only after
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate		ctible?
Medical	IA AI	☐ All			✓ All	₽ AI			⊿ All	All
Emergency Room Services	[7]	<u> </u>		\$250.00	<u> </u>	<u> </u>			<u> </u>	
All Inpatient Hospital Services (inc. MH/SUD) Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	19	Ш		\$500.00	6	F			15	
X-rays)	2			\$30.00	E	E			7	
Specialist Visit	[7]			\$50.00	7	E			7	П
Mental/Behavioral Health and Substance Use Disorder Outpatient	-	-		\$29.00	6	-			Ø	
Services	Ø					6				
Imaging (CT/PET Scans, MRIs)	P	П		\$500.00	6	E			7	Г
Speech Therapy	IN			\$50.00	. Iā	- 5			ld	
Occupational and Physical Therapy	14	1.1		\$50.00	E	E			M	
Preventive Care/Screening/Immunization		Г	100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	ia		100/0	\$50.00	7	Ē	100%	90.00	IA.	П
X-rays and Diagnostic Imaging	7	П	,	\$50.00	0 0 0	E			7	
Skilled Nursing Facility	[7]	П		\$500.00	6	E			[7]	Г
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	и	1.1		\$500.00	B	8			14	
	И	И			[6				II	
Outpatient Surgery Physician/Surgical Services Drugs	[₹AI	IAI			[₹AI	F AI			ΠAI	☐ All
Generics	ia.			\$5.00		7			ia .	
Preferred Brand Drugs	P P	Ø	60%		<u> </u>					
Non-Preferred Brand Drugs	[7]	R	40%		6	E			П	
Specialty Drugs (i.e. high-cost)	r	7	60%		F	2				
Options for Additional Benefit Design Limits:	_	1	Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments? Specialty Rx Coinsurance Maximum:				Blue Rewards S	Silver - 87% 02 and 13627VT(220002				
Set a Maximum Number of Days for Charging an IP Copay?		1	Issuer HIOS ID:	13627 1038000		J360002				
# Days (1-10):			135401 11103 121	15027						
Begin Primary Care Cost-Sharing After a Set Number of Visits?	2									
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):		J								
Calculate										
Status/Error Messages:	CSR Level of 87%	(150-200% FPL), (Calculation Success	ful.						
Actuarial Value:	87.20%									
Metal Tier:	Gold									
	NOTE: Service-sp	pecific cost-sharin	g is applying for se	rvice(s) with fa	c/prof compon	ents, overridin	g outpatient inpu	ts for those se	rvice(s).	
Additional Notes:										
Calculation Time: Final 2019 AV Calculator	0.1094 seconds									
i mai 2015 AV Calculator										

Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver CSR 94%

The inclusion of Mental Health office visits in the three PCP or Mental Health Office visits at no cost share before the deductible benefit and copays on Urgent Care, Emergency Medical Transportation, DME services and Home Health Care are not supported by the AVC for this plan. The difference between the AVC benefit of three PCP visits at no cost share before the deductible and the BCBSVT benefit of three PCP or MHSA visits at no cost share is immaterial² and the addition of copays on Urgent Care, Emergency Medical Transportation, DME services and Home Health Care is also immaterial; therefore we are using the AVC directly for this plan.



 $^{^2}$ The AV calculator produces an AV of 93.46% for a plan with identical inputs other than MHSA cost sharing which is set to no cost sharing, therefore the waiving of cost sharing on up to three MHSA visits for those not having 3 or more PCP visits is not expected to have any material impact.

Plan: Blue Rewards (Non-Standard) Copayment Plan - Bronze								
	Deductible	\$7,900						
Items supported	Coinsurance	0%						
by the AV Calculator	ООРМ	OOPM \$7,900						
Catcutator	Copayments after the deductible	See print below						
	PCP visits at no cost share before the deductible	3						
AVC Output for ite	ems supported by the AVC	(a)	61.1%					
BCBSVT Model Out	tput for items supported by the AVC	(b)	66.7%					
BCBSVT Model Out	tput for complete benefit design	(c)	66.7%					
Estimated AVC va	alue	(d)=(c)/(b)*(a)	61.2%					

User Inputs for Plan Parameters	_									
Use Integrated Medical and Drug Deductible?			HSA/HRA Options			red Network O				
Apply Inpatient Copay per Day? Apply Skilled Nursing Facility Copay per Day?			yer Contribution?			Network Plan? Tier Utilization:				
Use Separate MOOP for Medical and Drug Spending?		Annual Contril	bution Amount:			Tier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					•					
Desired Metal Tier										
		1 Plan Benefit De				2 Plan Benefit I				
Deductible (\$)	Medical	Drug	\$7,900.00		Medical	Drug	Combined			
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$7,900.00	1						
MOOP if Separate (\$)										
Click Here for Important Instructions		Tie	er 1			Ti	er 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if		es only after
Type of Benefit	Deductible?	Coinsurance?	different	separate	Deductible?		different	separate	dedu	ctible?
Medical	₽ AI	I All			E All	Z AI			□ All	All
Emergency Room Services All Inpatient Hospital Services (inc. MH/SUD)	N	7 7			틀	<u> </u>				<u>_</u>
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and					<u> </u>	E				
X-rays)	2	2			€	E				
Specialist Visit	a	Ø			E	E				Г
Mental/Behavioral Health and Substance Use Disorder Outpatient	IZI	Ø			E	E				
Services Imaging (CT/PET Scans, MRIs)	17	17			Ē	- E			П	Ē
Speech Therapy	IA .	IN.								
						E				
Occupational and Physical Therapy	И	И			E	<u> </u>			11	
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	7 7	7 7			9 9	-			П	<u>L</u>
X-rays and Diagnostic Imaging Skilled Nursing Facility	[7]	in Fi			Ē	Ë				
	И	И			 E	- F			11	
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)					6	6				_
Outpatient Surgery Physician/Surgical Services	IA (A)	IA FIAI			E All	E Al			I I	□ All
Drugs Generics	[2] N	[2] [2]								
Preferred Brand Drugs	ĪĪ.	i i			חחח	000			Ö	Ē
Non-Preferred Brand Drugs	R	R				E			П	П
Specialty Drugs (i.e. high-cost)	Ø	7			E	E				
Options for Additional Benefit Design Limits:	_	1	Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments? Specialty Rx Coinsurance Maximum:				Blue Rewards B 13627VT038000		360003				
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	13627		3300003				
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
#Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?										
# Copays (1-10):										
Output		•								
Calculate										
Status/Error Messages: Actuarial Value:	Calculation Succe 61.13%	essful.								
Metal Tier:	Bronze									
mean rest	DIGITE									
Additional Notes:										
Calculation Time:	0.125 seconds									
Final 2019 AV Calculator										

Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver Reflective								
	Deductible	\$2,850						
Items supported	Coinsurance	0%						
by the AV Calculator	ООРМ	OOPM \$7,900						
Calculator	Copayments after the deductible	ible See print below						
	PCP visits at no cost share before the deductible	3						
AVC Output for ite	ems supported by the AVC	(a)	66.7%					
BCBSVT Model Out	tput for items supported by the AVC	(b)	73.5%					
BCBSVT Model Ou	tput for complete benefit design	(c) 75.5						
Estimated AVC value $ (d)=(c)/(b)*(a) $ 68.5 %								

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?			HSA/HRA Options			red Network O				
Apply Inpatient Copay per Day?		HSA/HRA Employer Contribution?			Tiered Network Plan?					
Apply Skilled Nursing Facility Copay per Day? Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	oution Amount:			Fier Utilization: Fier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					2110	ner otnization:				
Desired Metal Tier										
Desired Metal Hei		1 Plan Benefit De	sign		Tier	2 Plan Benefit	Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$2,850.00							
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$7,900.00							
MOOP if Separate (\$)]			
		_								
Click Here for Important Instructions		Tie					er 2	- "	Tier 1	Tier 2
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate		ies only after actible?
Medical	□ Al	All	anterent	separate	□ All	€ All	amerent	separate	aeau I Al	T All
Emergency Room Services	7			\$450.00	5	Ē			3	F
All Inpatient Hospital Services (inc. MH/SUD)	ia.			\$1,750.00	Ē	Ē			ia.	Ē
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	İ									
X-rays)	Ø			\$30.00	E	E			Ø	
Specialist Visit	7			\$50.00	6	E			P	
Mental/Behavioral Health and Substance Use Disorder Outpatient	1			\$29.00	E	E			IA.	
Services									-	
Imaging (CT/PET Scans, MRIs)	P	П		\$1,750.00	E	_			P	
Speech Therapy	И	1.1		\$50.00		- E			IN	
Occupational and Physical Therapy	14	11		\$50.00	E	E			M	
Preventive Care/Screening/Immunization		Г	100%	\$0.00	-		100%	\$0.00		
Laboratory Outpatient and Professional Services	ia .	Ö	100/6	\$50.00	12	Ē	100%	50.00	Ø	П
X-rays and Diagnostic Imaging	Ø			\$50.00	000	Ē			ia.	-
Skilled Nursing Facility	Ø	П		\$1,750.00	E	Е			Ø	Г
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	И	11		\$1,750.00	16	lø.			И	П
				31,730.00						_
Outpatient Surgery Physician/Surgical Services	14	N			E	- 4				
Drugs	IZ AI IZ	⊿ All		45.00	F Al	E Al			□ All	All
Generics Preferred Brand Drugs	12	П 7	60%	\$5.00		<u> </u>			8	
Non-Preferred Brand Drugs	[7]	[7]	40%		0 0 0	6 6			H	
Specialty Drugs (i.e. high-cost)	[7]	(A)	60%		Ē	Ē			Ö	
Options for Additional Benefit Design Limits:			Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments?		1	Name:	Blue Rewards S	ilver Reflective	•				
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	13627VT038000	4 and 13627VT0	360004				
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	13627	7					
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
#Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?										
# Copays (1-10):										
Output										
Calculate										
Status/Error Messages:	Error: Result is o	utside of +/- 1 per	cent de minimis va	riation for CSR	s.					
Actuarial Value:	66.74%									
Metal Tier:										
	NOTE: Service-sp	ecific cost-sharin	g is applying for se	rvice(s) with fa	c/prof compon	ents, overridin	g outpatient inpu	ts for those se	rvice(s).	
Additional Notes:										
Calculation Time:	0.0898 seconds									
Final 2019 AV Calculator										

Appendix – Complete Benefit Designs

	Gold	Silver	Silver Reflective	Bronze
Deductible/OOP Max	Copayment	Copayment	Copayment	Copayment
Medical Deductible	\$1,550	\$2,850	\$2,850	\$7,900
Rx Deductible	Combined	Combined	Combined	Combined
Integrated Deductible	Yes	Yes	Yes	Yes
Medical OOPM	\$5,150	\$7,900	\$7,900	\$7,900
Rx OOPM	\$1,350	\$1,350	\$1,350	Combined
Integrated OOPM	Yes	Yes	Yes	Yes
Family Deductible / OOP	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900
Medical Deductible waived for:	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I
Drug Deductible waived for:	N/A	N/A	N/A	N/A
Service Category				
Preventive	\$0	\$0	\$0	\$0
PCP Office Visit	3 visits per member combined PCP/MH at no cost share before	3 visits per member combined PCP/MH at no cost share before	3 visits per member combined PCP/MH at	3 visits per member combined PCP/MH at no cost share before
MH/SA Office Visit	deductible then \$20 copay	deductible then \$30 copay	no cost share before deductible then \$30 copay	deductible then \$0 copay
Specialist Office Visit	\$30	\$50	\$50	\$0
Urgent Care	\$30	\$50	\$50	\$0
Ambulance	\$30	\$50	\$55	\$0
DME	\$30	\$50	\$50	\$0
ER	\$250	\$450	\$450	\$0
Radiology (MRI, CT, PET)	\$750	\$1,750	\$1,750	\$0
Inpatient / Outpatient	\$750	\$1,750	\$1,750	\$0
Rx Generic	\$5	\$5	\$5	\$0
Rx Preferred Brand	40%	40%	40%	0%
Rx Non-Preferred Brand	60%	60%	60%	0%
Estimated 2019 AVC Value	76.1%	68.5%	68.5%	61.2%

	73% AV	77% AV	87% AV	94% AV
Deductible/OOP Max	Copayment	Copayment	Copayment	Copayment
Medical Deductible	\$2,100	\$1,000	\$200	\$0
Rx Deductible	Combined	Combined	Combined	Combined
Integrated Deductible	Yes	Yes	Yes	Yes
Medical OOPM	\$5,700	\$5,200	\$2,000	\$950
Rx OOPM	\$1,350	\$1,350	\$1,350	\$950
Integrated OOPM	Yes	Yes	Yes	Yes
Family Deductible / OOP	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family	Aggregate, 2x Family
Medical Deductible waived for:	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I
Drug Deductible waived for:	N/A	N/A	N/A	N/A
Service Category				
Preventive	\$0	\$0	\$0	\$0
PCP Office Visit	3 visits per member combined PCP/MH at			
MH/SA Office Visit	no cost share before deductible then \$30 copay	no cost share before deductible then \$30 copay	no cost share before deductible then \$30 copay	no cost share before deductible then \$15 copay
Specialist Office Visit	\$50	\$50	\$50	\$35
Urgent Care	\$50	\$50	\$50	\$35
Ambulance	\$50	\$50	\$50	\$35
DME	\$50	\$50	\$50	\$35
ER	\$400	\$400	\$250	\$250
Radiology (MRI, CT, PET)	\$1,500	\$1,500	\$500	\$0
Inpatient / Outpatient	\$1,500	\$1,500	\$500	\$0
Rx Generic	\$5	\$5	\$5	\$5
Rx Preferred Brand	40%	40%	40%	40%
Rx Non-Preferred Brand	60%	60%	60%	60%
Estimated 2019 AVC Value	73.0%	76.9%	87.2%	93.4%

	Gold	Silver	Silver Reflective	Bronze
Deductible/OOP Max	CDHP	CDHP	CDHP	CDHP -
Medical Deductible	\$3,000	\$4,100	\$4,125	\$6,650
Rx Deductible	Combined	Combined	Combined	Combined
Integrated Deductible	Yes	Yes	Yes	Yes
Medical OOPM	\$3,000	\$4,100	\$4,125	\$6,650
Rx OOPM	\$1,350	\$1,350	\$1,350	Combined
Integrated OOPM	Yes	Yes	Yes	Yes
Family Deductible / OOP	Aggregate, 2x Family	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900
Medical Deductible waived for:	Preventive Care	Preventive Care	Preventive Care	Preventive Care
Drug Deductible waived for:	Wellness Scripts	Wellness Scripts	Wellness Scripts	Wellness Scripts
Service Category				
Preventive	\$0	\$0	\$0	\$0
PCP Office Visit	0%	0%	0%	0%
MH/SA Office Visit	0%	0%	0%	0%
Specialist Office Visit	0%	0%	0%	0%
Urgent Care	0%	0%	0%	0%
Ambulance	0%	0%	0%	0%
DME	0%	0%	0%	0%
ER	0%	0%	0%	0%
Radiology (MRI, CT, PET)	0%	0%	0%	0%
Inpatient/Outpatient	0%	0%	0%	0%
Rx Generic	\$5	\$15	\$15	\$25
Rx Preferred Brand	40%	40%	40%	40%
Rx Non-Preferred Brand	60%	60%	60%	60%
Estimated 2019 AVC Value	76.1%	71.8%	71.8%	62.0%

	73% AV	77% AV	87% AV	94% AV
Deductible/OOP Max	CDHP	CDHP	CDHP – Not HSAQ	CDHP - Not HSAQ
Medical Deductible	\$3,550	\$2,800	\$1,300	\$550
Rx Deductible	Combined	Combined	Combined	Combined
Integrated Deductible	Yes	Yes	Yes	Yes
Medical OOPM	\$3,550	\$2,800	\$1,300	\$550
Rx OOPM	\$1,350	\$1,350	\$1,300	\$550
Integrated OOPM	Yes	Yes	Yes	Yes
Family Deductible / OOP	Aggregate, 2x Family	Aggregate, 2x Family	Aggregate, 2x Family	Aggregate, 2x Family
Medical Deductible waived for:	Preventive Care	Preventive Care	Preventive Care	Preventive Care
Drug Deductible waived for:	Wellness Scripts	Wellness Scripts	Wellness Scripts	Wellness Scripts
Service Category				
Preventive	\$0	\$0	\$0	\$0
PCP Office Visit	0%	0%	0%	0%
MH/SA Office Visit	0%	0%	0%	0%
Specialist Office Visit	0%	0%	0%	0%
Urgent Care	0%	0%	0%	0%
Ambulance	0%	0%	0%	0%
DME	0%	0%	0%	0%
ER	0%	0%	0%	0%
Radiology (MRI, CT, PET)	0%	0%	0%	0%
Inpatient/Outpatient	0%	0%	0%	0%
Rx Generic	\$15	\$15	\$15	\$15
Rx Preferred Brand	40%	40%	40%	40%
Rx Non-Preferred Brand	60%	60%	60%	60%
Estimated 2019 AVC Value	73.9%	77.2%	86.7%	93.7%



MEMORANDUM

To:

Paul Schultz, Chief Actuary

From:

Don George, President and CEO

Ruth Greene, VP and CFO

Date:

May 11, 2018

Subject:

Contribution to Reserves for 2019 Vermont Individual and Small Group filing

Upon consideration of the points documented in this memorandum, we are requesting that you file a contribution to reserves (CTR) of 1.5 percent for the 2019 Vermont Individual and Small Group rate filing.

BCBSVT CTR Philosophy

Prior to the Tax Cuts and Job Act of 2017, we held that a long-term CTR of two percent represents an adequate, yet not excessive, contribution to reserves. CTR at this level within a typical trend and growth environment allows us to manage short-term fluctuations in order to maintain surplus levels that are within our established, modest target range.

Should BCBSVT's surplus level fall outside our target range, we would adjust our filed CTR accordingly. That is, in the event that surplus exceeds our targeted range, we would reduce our filed CTR from the long-term rate, all else being equal. Similarly, we would need to file a CTR that exceeds the long-term rate should surplus fall below our target range.

BCBSVT believes that CTR should be managed to an adequate long-term level, rather than fluctuating significantly from year to year with changes in membership and health care cost trend. For this reason, we file a CTR equal to our long-term target. It is our expectation that our future filings will also include contribution to reserves equal to this target. While the long-term CTR target may exceed or fall below that required to maintain our surplus position in any given year, maintaining an adequate long-term assumption will allow us to avoid rate shocks in years of high growth in projected claims costs.

BCBSVT also chooses to file consistent CTR across product lines. Many insurers file higher CTR for products with more inherent risk. For instance, the dynamic regulatory environment means that the individual and small group market is considered to be riskier

than many other market segments. However, BCBSVT considers it to be more equitable to all Vermonters to use the same CTR target across filings.

An adequate long-term contribution to reserves should exceed the minimum required to keep pace with increases in total claims costs. While best estimate assumptions are by definition expected to lead to equal likelihood of gains and losses, unexpected events or periods of sustained losses may lead to financial deterioration of sufficient magnitude to threaten a company's solvency.

Apart from modest income from investments and subsidiaries, CTR is the only source of surplus for BCBSVT. While any rate filing is by definition an estimate of future costs and is therefore subject to gains or losses, BCBSVT files no additional margin beyond the required CTR. Any rate shortfall will first be paid out of CTR, while any shortfall beyond the approved CTR for a particular filing will be funded from existing reserves.

Maintaining an adequate surplus level is critical for any insurer. Consequences of low surplus include reduced flexibility in responding to customer needs, a need for higher margins in rates in order to avoid further deterioration, and a reduced ability to attract or retain business or to handle membership growth. Stability is particularly important in times of unprecedented change, such as the continuing evolution at both the federal and Vermont levels of the individual and small group market, as well as the health care reform environment in Vermont.

BCBSVT must remain financially strong in order to continue to provide Vermonters with access to high quality care, outstanding member experiences, and responsible cost management.

Tax Cuts and Jobs Act

The Tax Cuts and Jobs Act enacted in late 2017 is anticipated to have two specific impacts on BCBSVT's financials. First, beginning with the 2018 tax year, the BCBSVT legal entity will no longer be subject to federal income taxes (note that BCBSVT subsidiaries will continue to be taxable). The savings resulting from the elimination of BCBSVT's annual federal tax obligation are being passed on directly to our customers via premium rates, and that is what has led us to reduce our long-term CTR requirement from 2.0 percent to 1.5 percent.

The second expected impact results from the repeal of the corporate alternative minimum tax (AMT) in the new law. As a low to moderately capitalized Blue Plan, BCBSVT has been subject to federal income taxes at an AMT rate since 1987. AMT credits accumulated by BCBSVT since 1987 have become refundable under the law, and the total AMT credit balance is scheduled to be paid to BCBSVT over a four year period from 2019 through 2022, based on filed federal tax returns from 2018 through 2021. Assuming the credits are refunded to BCBSVT in accordance with the provisions set out in the Tax Cuts and Jobs Act, these funds will also be used for the direct benefit of our customers as they are received from the IRS. The method(s) for returning the AMT credits to customers will be determined

at that time, and may include lower premium rates than would otherwise have been necessary, replenishment of member surplus shortfalls, or other appropriate measures designed to protect and minimize the costs incurred by our members.

Market Considerations

In selecting a filed CTR for any given filing, BCBSVT must consider competitive and marketplace conditions while maintaining the framework of our overarching CTR philosophy.

BCBSVT's surplus position as of December 31, 2017 and March 31, 2018 falls within our established, modest target range. Therefore, an adjustment from the long-term assumption after tax reform of 1.5 percent is unnecessary for surplus reasons.

BCBSVT worked closely with the Department of Vermont Health Access (DVHA) throughout 2017 and into 2018 in an effort to understand the amount due to BCBSVT from DVHA for the QHP 2016 plan year enrollment reconciliation. The end result of the reconciliation required DVHA to pay BCBSVT \$4.5 million. The payment will be made to BCBSVT on or before June 30, 2018. BCBSVT has recorded the expected recovery in its 2017 financial results, which were filed on March 1, 2018. Going forward, we expect there to be much lower outstanding amounts due from DVHA to BCBSVT as a result of process improvements made in early 2017. Any amount payable from DVHA as part of a 2017 reconciliation would keep us well within our target surplus range. Accordingly, there is no need to adjust our CTR from the 1.5 percent long-term assumption due to the enrollment reconciliation process.

On October 12, 2017, the federal government stopped funding plans for the claims incurred within the Cost Share Reductions (CSR) program. Vermont carriers were not permitted to resubmit rates to recoup the CSR benefits expected to be utilized by members for of 2018. BCBSVT expects to realize losses of nearly \$7 million due to the defunding of CSR and subsequent decision of the GMCB to not revisit 2018 rates. BCBSVT has a long history of not recouping past losses from current policyholders. Despite these extraordinary circumstances, we elect to continue the tradition of keeping our rates more affordable for Vermonters by refusing to increase our requested CTR to offset past losses.

BCBSVT experienced a significant loss of QHP membership from 2017 to 2018. BCBSVT is committed to the health of all Vermonters through outstanding member experiences and responsible cost management; however, we can only accomplish this mission from a position of financial stability. BCBSVT has experienced losses of \$15 million from 2014 through 2017 in the Vermont individual and small group line of business. While we will continue to strive to maintain or grow our market share of the single risk pool, we cannot do so by intentionally underfunding premiums or by filing a CTR that does not adequately protect us from short-term fluctuations or unforeseen events. While it would be reasonable to decrease CTR to counteract membership losses, it would also be reasonable to increase CTR to counteract financial losses.

Conclusion

In consideration of all the above, we choose to file a 1.5 percent CTR for the 2019 Vermont Individual and Small Group rate filing.

Don George, President and CEO

Ruth Greene, VP and CFO

								T.	
		required. To validate press Validate button			Ctrl + Shift + F.				
	, , ,	tate, select Family-Tier Rates under Rating							
	If you are not in a community ratir	ng state, select Age-Based Rates under Ra	ating Method and provide a	n Individual Rate for every	age band.				
	If Tobacco is Tobacco User/Non-	Tobacco User, you must give a rate for Tol	pacco Use and Non-Tobaco	oo Use.					
	To add a new sheet, press the Ad	dd Sheet button, or Ctrl + Shift + H. All plan	s must have the same date	es on a sheet.					
HIOS Issuer ID*	136	627							
Federal TIN*	03-0277307								
Rate Effective Date*	1/1/20	019							
Rate Expiration Date*	12/31/20	019							
Rating Method*	Family-Tier Rates								
						Family Tier			
Plan ID*	Rating Area ID*	Individual Rate*	Couple*	Primary Subscriber and One Dependent*	Primary Subscriber and Two Dependents*	Primary Subscriber and Three or More Dependents*	Couple and One Dependent*	Couple and Two Dependents*	Couple and Three o More Dependents*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan	enrollee and a secondary	on a single parent with one		on a single parent with three or		Required: Enter the rate of a family based on a couple with two dependents	Required: Enter the rate of a family bas on a couple with three or mo
		No i reference enfonce on a plan	subscriber (e.g. husband and spouse)	dependent	dependents	more dependents	on a couple with one dependent	on a couple with two dependents	dependents
13627VT0320001	Rating Area 1	803.23	1606.46	1550.23	1550.23	1550.23	2257.08	2257.08	2257.
13627VT0320002		688.05	1376.10	1327.94	1327.94	1327.94	1933.42		
13627VT0320003		647.04	1294.08	1248.79	1248.79	1248.79	1818.18		
13627VT0320006		580.77	1161.54	1120.89	1120.89	1120.89	1631.96		
13627VT0320004		506.12	1012.24	976.81	976.81	976.81	1422.20		1422
13627VT0320005		521.81	1043.62	1007.09	1007.09	1007.09	1466.29		
13627VT0330001		654.71	1309.42	1263.59	1263.59	1263.59	1839.74		1839
13627VT0330003		597.56	1195.12	1153.29	1153.29	1153.29	1679.14	1679.14	1679
13627VT0330002		517.45	1034.90	998.68	998.68	998.68	1454.03		
13627VT0340001	Rating Area 1	249.21	498.42	480.98	480.98	480.98	700.28	700.28	700
13627VT0340002	Rating Area 1	803.23	1606.46	1550.23	1550.23	1550.23	2257.08	2257.08	2257
13627VT0340003	Rating Area 1	688.05	1376.10	1327.94	1327.94	1327.94	1933.42	1933.42	1933
13627VT0340004		647.04	1294.08	1248.79	1248.79	1248.79	1818.18		
13627VT0340007		580.77	1161.54	1120.89	1120.89	1120.89	1631.96		1631
13627VT0340005		506.12	1012.24	976.81	976.81	976.81	1422.20		1422
13627VT0340006		521.81	1043.62	1007.09	1007.09	1007.09	1466.29		
13627VT0350001		654.71	1309.42	1263.59	1263.59	1263.59	1839.74		1839
13627VT0350003		597.56	1195.12	1153.29	1153.29	1153.29	1679.14		1679
13627VT0350002		517.45	1034.90	998.68	998.68	998.68	1454.03		1454
13627VT0360001		671.02	1342.04	1295.07	1295.07	1295.07	1885.57		1885
13627VT0360002		653.27	1306.54	1260.81	1260.81	1260.81	1835.69		
13627VT0360004		579.64	1159.28	1118.71	1118.71	1118.71	1628.79		
13627VT0360003		509.15	1018.30	982.66	982.66	982.66	1430.71		1430
13627VT0370001		638.31	1276.62	1231.94	1231.94	1231.94	1793.65		1793
13627VT0370002		642.94	1285.88	1240.87	1240.87	1240.87	1806.66		
13627VT0370004 13627VT0370003		577.72 513.96	1155.44 1027.92	1115.00 991.94	1115.00 991.94	1115.00 991.94	1623.39 1444.23		1623 1444
13627VT0370003 13627VT0380001		671.02	1342.04	1295.07	1295.07	1295.07	1885.57		1885
13627VT0380001 13627VT0380002		653.27	1342.04	1295.07	1260.81	1260.81	1835.69		
1302/110380002		579.64	1306.54	1260.81	1260.81	1260.81	1628.79		1628
13627\/T0200004				1110./1					
13627VT0380004			1010 20	000 66	000 66	000 55	1/20 71	1/20 71	
13627VT0380003	Rating Area 1	509.15	1018.30 1276.62	982.66 1231.94	982.66 1231.94	982.66 1231.94	1430.71		
13627VT0380003 13627VT0390001	Rating Area 1 Rating Area 1	509.15 638.31	1276.62	1231.94	1231.94	1231.94	1793.65	1793.65	1793
13627VT0380003	Rating Area 1 Rating Area 1 Rating Area 1	509.15						1793.65 1806.66	1806.

Please provide Company specific inputs for any cells shaded in blue that currently has dummy variables

Purpose, Scope, and Reason for Rate Increase

Insurance Company Name HIOS ID SERFF Filing Number Date of Submission Proposed Effective Date

Before Rate Change After Rate Change

Amount in SERFF's Rate Review Detail Section Explanation for differences

If the difference between the maximum and minimum rate increase is greater than 10%, Provide a statement and clear delineation of contributing factors explaining why certain individual will receive a rate decrease as low as the minimum while others will face rate increases as high as

he range of rate increase includes increase for Silver Level Exchange Plans as part of Vermont's "Silver Solution." BCBSVT collaborated with stakeholders to propose, develop, and implement the Silver Solution, a plan to offset the federal defunding of the cost-sharing reduction (CC

Relationship of Proposed Rate Scale to Current Rate Scale:

Provide a detailed breakdown of the average rate change from the previous approved filing by using the chart below to itemize the drivers of the average rate change. The table should include the previous assumption, current assumption, due the resulting change. Include additional lines as necessary.

Source of Change	Previous filing	Current Filing	Relativity
Source of Change	Assumption	Assumption	Current Filing / Previous filing
Base Period Experience	538.39	564.06	1.048
Base Period Utilization Factor	1.0035	1.0075	1.004
Pricing Trend	1.0933	1.1208	1.025
Morbidity Adjustment	0.9978	1.0441	1.046
Risk Adjustment Recoveries	0.9995	0.9749	0.975
Pent Up Demand	1.0000	1.0000	1.000
Reinsurance Recoveries	1.0000	1.0000	1.000
Reinsurance Premium	1.0000	1.0000	1.000
Average Age Impact	1.0100	1.0101	1.000
Additional EHB	1.0000	1.0000	1.000
Exchange Fee	1.0000	1.0000	1.000
Fixed Cost Adjustment	1.0756	1.0768	1.001
SG&A	1.0000	1.0000	1.000
Margin	1.0070	0.0000	0.000
Taxes and Fees	1.0396	1.0128	0.974
Benefit Design Changes	0.7933	0.8108	1.022
Geography	1.0000	1.0000	1.000
Tobacco	1.0000	1.0000	1.000
Provider Networks Changes	0.9999	1.0000	1.000
Non System Claims	0.9938	0.9863	0.992
Impact of Selection	1.0199	1.0132	0.993
Pharmacy Contract	0.9967	0.9875	0.991
Non-EHB	1.0002	1.0002	1.000
XXXXX	XXXX	xxx	1.000
Total Rate Change			0.000
If applicable, Provide an explanation for difference between the Calculated I	Rate change and the average rate change in cell R17		1 075

e.g. previous filing experience period index rate compared to the current filing experience index rate if applicable, the change in this factor is based on the average copay impact difference between previous filing and current filing. The change in this factor is based on the change het here also unprised in previous filing and current filing. The change in this factor is based on the change het here also unprised in previous filing and current filing. The change in that factor is based on the change in the most consistency and the change in the factor is based on the change in the factor is based on the change in the factor expense south ground previous previous filing and current filing.

Annual Rate Change Distribution	Impacted # of Contracts	Impacted # of Members	Impacted # of Groups
Reduction of 15.00% or more	0	0	0
Reduction of 10.01% to 14.99%	0	0	0
Reduction of 5.01% to 10.00%	0	0	0
Reduction of 0.01% to 5.00%	0	0	0
No Change	0	0	0
Increase of 0.01% to 5.00%	11,347	18,740	2,474
Increase of 5.01% to 10.00%	13,326	23,886	2,508
Increase of 10.01% to 14.99%	1,206	1,784	0
Increase of 15.00% or more		9,254	0
Total	32,570	53,664	4,982
History of Rate Changes			
For Year	Average Annual Proposed Rate Change	Average Annual Approved Rate Change	
2015	9.81%	7.70%	

For Yea	Average Annual Proposed Rate Change	Average Annual Approved Rate Change
201	9.81%	7.70%
2016		5.90%
2017	8.20%	7.30%
2018	12.68%	9.21%

Retention					
					Proposed Change in
				Proposed Change in	PMPM Compared to
	PMPM in effect during the experience	PMPM from Most Recent Approved Rate	Proposed PMPM for	PMPM Compared to	Most Recently Approved
	period	Filing	Effective Date	Prior 12 months	Filing
			January 2019 - December		
Dates	January 2017 - December 2017	January 2018 - December 2018	2019		
Commissions & Brokers Fees	\$0.00	\$0.00	\$0.00		
ACA Insurer Fee	\$0.00	\$13.96	\$0.00		-100.00%
Taxes, Licenses & Fees	\$1.90	\$2.56	\$2.98	56.68%	16.30%
Exchange Fee		\$0.00	\$0.00		
Reinsurance	\$0.00	\$0.00	\$0.00		
All Other Admin Expense	\$35.20	\$35.08	\$38.17	8.46%	8.81%
Profit/Risk Margin	-\$2.98	\$3.76	\$0.00	-100.00%	-100.00%
		•			,
					Proposed Change in % of

As % of Premium during the experience period Approved Etter Filips (1997) (1997 Commissions & Brokers Fees
AGA Insurer Fee
Taxes, Licensee & Frees
Exchange Fee
Reinsurance
All Other Admin Expense
Profit/Risk Margin -9.14% -100.00%

The Department is requesting each carrier provide a detailed commission schedule. Include in the following text box or state where in the filing it is located.

CBSVT does not pay commissions on plans impacted by this filing.

Trend & Projection Assumptions

			Monthly Allowed Claims \$		Annualized Rolling 6 Mo					Normalized Monthly Allowed Claims \$		Normalized Annualized	Annualize Rolling 3 M
onthly Trend Analysis Based on Experience Data Time Period	Month	Member Months	PMPM*	Rolling 12 Mo Trend	Trend	Annualized Rolling 3 Mo Trend	Average Benefit Factor	Average Age/Gender Factor	Other Factor	PMPM*	Normalized Rolling 12 Mo Trend	Rolling 6 Mo Trend	Trend
used for Rate Development (ACA Only)	Apr-2015	63,110	\$507.52				1.00	1.00	1.00	\$507.52		i	
	May-2015	63,534	\$450.79				1.00	1.00	1.00	\$450.79		i	
	Jun-2015	64,784	\$512.85				1.00	1.00	1.00	\$512.85			
Aug-2015 Sep-2015 Oct-2015	Jul-2015	64,918	\$509.91				1.00	1.00	1.00	\$509.91			
	Aug-2015	64,305	\$490.33				1.00	1.00	1.00	\$490.33			
	Sep-2015	64,314	\$522.65			14.73%	1.00	1.00	1.00	\$522.65			14.739
	Oct-2015	63,920	\$514.44			15.18%	1.00	1.00	1.00	\$514.44			15.189
	Nov-2015	63,447	\$470.50			-1.38%	1.00	1.00	1.00	\$470.50		i	-1.389
	Dec-2015	63,152	\$524.76			-3.43%	1.00	1.00	1.00	\$524.76		i	-3.439
	Jan-2016	63,068	\$524.06			-2.15%	1.00	1.00	1.00	\$524.06		i	-2.15%
	Feb-2016	62,722	\$515.66			15.87%	1.00	1.00	1.00	\$515.66		i	15.879
	Mar-2016	62,640	\$539.35		6.35%	19.68%	1.00	1.00	1.00	\$539.35		6.35%	19.689
	Apr-2016	68,072	\$504.99		5.17%	10.84%	1.00	1.00	1.00	\$504.99		5.17%	10.849
	May-2016	68,593	\$517.93		7.00%	-0.97%	1.00	1.00	1.00	\$517.93		7.00%	-0.979
	Jun-2016	69,227	\$560.87		8.81%	1.33%	1.00	1.00	1.00	\$560.87		8.81%	1.339
	Jul-2016	69,186	\$494.39		5.72%	3.78%	1.00	1.00	1.00	\$494.39		5.72%	3.789
	Aug-2016	69,357	\$509.53		3.51%	1.05%	1.00	1.00	1.00	\$509.53		3.51%	1.059
	Sep-2016	69,509	\$542.29		2.74%	-9.24%	1.00	1.00	1.00	\$542.29		2.74%	-9.249
	Oct-2016	69,807	\$503.58		3.30%	-4.47%	1.00	1.00	1.00	\$503.58		3.30%	-4.479
	Nov-2016	69,938	\$549.35		2.25%	8.01%	1.00	1.00	1.00	\$549.35		2.25%	8.019
	Dec-2016	70,118	\$550.26		-0.86%	15.57%	1.00	1.00	1.00	\$550.26		-0.86%	15.57
	Jan-2017	70,311	\$534.15		3.67%	21.73%	1.00	1.00	1.00	\$534.15		3.67%	21.73
	Feb-2017	70,375	\$575.04		8.45%	17.12%	1.00	1.00	1.00	\$575.04		8.45%	17.12
	Mar-2017	70,977	\$591.42	5.82%	11.44%	26.65%	1.00	1.00	1.00	\$591.42	5.82%	11.44%	26.65
	Apr-2017	69,561	\$554.43	6.67%	15.01%	23.22%	1.00	1.00	1.00	\$554.43	6.67%	15.01%	23.22
	May-2017	69,874	\$508.51	5.35%	10.01%	-1.08%	1.00	1.00	1.00	\$508.51	5.35%	10.01%	-1.08
	Jun-2017	69,644	\$573.23	4.68%	12.25%	-14.39%	1.00	1.00	1.00	\$573.23	4.68%	12.25%	-14.39
	Jul-2017	69,292	\$499.39	5.04%	7.26%	-28.79%	1.00	1.00	1.00	\$499.39	5.04%	7.26%	-28.7
	Aug-2017	68,904	\$577.18	5.81%	3.09%	-1.25%	1.00	1.00	1.00	\$577.18	5.81%	3.09%	-1.25
	Sep-2017	68,586	\$558.07	5.70%	-2.06%	-0.42%	1.00	1.00	1.00	\$558.07	5.70%	-2.06%	-0.42
Oct-2017 Nov-2017 Dec-2017 Jas-2018 Feb-2018	Oct-2017	68,259	\$537.15	6.45%	-5.99%	25.20%	1.00	1.00	1.00	\$537.15	6.45%	-5.99%	25.20
	Nov-2017	67,932	\$566.95	5.41%	-0.16%	3.03%	1.00	1.00	1.00	\$566.95	5.41%	-0.16%	3.03
	Dec-2017	67,540	\$554.31	5.03%	-2.67%	6.01%	1.00	1.00	1.00	\$554.31	5.03%	-2.67%	6.01
	Jan-2018	67,184	\$629.13	6.33%	7.33%	19.85%	1.00	1.00	1.00	\$629.13	6.33%	7.33%	19.85
	Feb-2018	66,853	\$597.21	5.67%	8.45%	31.66%	1.00	1.00	1.00	\$597.21	5.67%	8.45%	31.6t
Last Month in Experience Period	Mar-2018	66 195	\$593.45	4.78%	13.03%	45.09%	1.00	1.00	1.00	\$593.45	4 78%	13.03%	45.09

Loss Hatio						
Time Period	Period Beginning Date	Period Ending Date	Member Months	Incurred Claims	Earned Premium	Loss Ratio
Historical Year -4	1/1/2013	12/31/2013	0	0	0	
Historical Year -3	1/1/2014	12/31/2014	638,492	231,441,129	249,496,313	92.8%
Historical Year -2	1/1/2015	12/31/2015	768,293	294,107,084	330,568,002	89.0%
Historical Year -1	1/1/2016	12/31/2016	835,541	358,202,866	377,634,175	94.9%
Historical Year 0	1/1/2017	12/31/2017	820,156	373,101,581	403,294,396	92.5%
Historical Totals			3,062,482	1,256,852,660	1,360,992,886	92.3%
			-			

Interim Time Period	1/1/2018	3/31/2018	162,597	74,728,175	87,614,100	85.3%
Future Year 1	1/1/2019	12/31/2019	631,092	341,203,232	371,776,055	91.8%
		•		•		•

Note:		
The historical time periods should represent calendar years since the inception	n date of the plan type through the most recer	nt date available allowing for the appropriate amount of run-out
The interim time period the time periods available in the current year		

The interim time period the time periods available in the current year.

The future year should represent the 12 months immediately following the rate effective date.

Expected	A-to-E	Imp
Incurred Claims	Claims Ratio	E
0		
245,275,629	94.4%	1
272,117,666	108.1%	2
346,524,246	103.4%	2
413,852,352	90.2%	1
1,277,769,893	98.4%	8

Quality		Adjustments	Adj Medica
Expense	es	to Earned Premium	Loss Ratio
0		0	#DIV/0!
1,942,47	76	8,962,200	97.0%
2,113,07	72	7,798,968	91.8%
2,327,90	33	7,903,488	97.5%
1,657,25	66	1,657,256	93.3%
8,040,73	37	26,321,912	94.8%
0		0	85.3%
3,507.68		1.975.036	93.2%

		Consumer Adjusted Premium Rate Development							
Index Rate for Projected Period PMPM	\$662.94								
Risk Adjustment PMPM	(\$16.65)								
Net Reinsurance Contributions PMPM	\$0.00								
Exchange User Fees PMPM	\$0.00								
Market Adjusted Index Rate PMPM	\$646.29								
Product	Standard Platinum	XXX	Standard Gold	Blue Rewards Gold CDHF	Standard Silver CDHP		dandard Bronze Integrate	Blue Rewards Bronze	Catastrophic
Product ID	13627VT034 and 13627VT032	XXX	13627VT034 and 13627VT032	627VT037 and 13627VT0	0627VT033 and 13627VT03	13627VT037 and 13627VT039	827VT034 and 13627VTI	13627VT036 and 13627VT038	13627VT034
Plan ID	13627VT0340002 and 13627VT0320001	XXX	7VT0340003 and 13627VT032	/T0370001 and 13627VT0	/T0330001 and 13627VT0		T0340006 and 13627VTI	27VT0360003 and 13627VT0380	13627VT0340001
	Platinum	Platinum	Gold	Gold	Silver	Silver	Bronze	Bronze	
Metal Tier	(with highest Metal AV)	(with lowest Metal AV)	(with highest Metal AV)	(with lowest Metal AV)	(with highest Metal AV)	(with lowest Metal AV)	(with highest Metal AV)	(with lowest Metal AV)	Catastrophic
Metal AV Value	0.901	0.000	0.820	0.761	0.703	0.718	0.630	0.612	0.570
Pricing AV Value	1.110	0.000	0.950	0.882	0.904	0.798	0.721	0.703	0.385
Projected Member Months	10,262	0	5,836	6,499	1,695	1,691	485	598	264
Market Adjusted Index Rate PMPM	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29	\$646.29
Plan Adjustments (in multiplicative format)									
Actuarial value and cost-sharing design of the plan	1.019	0.000	0.864	0.786	0.819	0.705	0.641	0.613	0.613
Provider network, delivery system characteristics and utilization management									
practices	1.000	0.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Plan benefits in addition to EHB	1.000	0.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
	4.000	0.000	4.000	1.000	1.000	4.000	4.000	4.000	0.494
Expected impact of special eligibility categories (only for catastrophic plans)	1.000	0.000	1.000	1.000	1.000	1.000	1.000	1.000	0.494
Plan Adjustments (in % format) Distribution and administration costs	0.407	0.00/	0.007	10.8%	0.40	44.007	11.1%	40.00/	04.00
Plan Adjusted Index Rate	8.1% \$717.13	0.0%	9.0%	10.8% \$569.86	9.4% \$584.52	11.6% \$515.79	11.1% \$465.87	12.8% \$454.57	21.2% \$248.56
Age Calibration Factor	\$/1/.13 1,000	\$0.00 1.000	\$614.31 1.000	\$569.86 1.000	\$584.52 1.000	\$515.79	1.000	\$454.57 1.000	\$248.56 1.000
Geography Calibration Factor	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Tobacco Surcharge Calibration Factor	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Aggregate Calibration Factor	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Aggregate Calibration Factor Consumer Adjusted Premium Rate PMPM	\$717.13	\$0.00	\$614.31	\$569.86	\$584.52	\$515.79	\$465.87	\$454.57	\$248.56
Consumer Adjusted Premium Hate PMPM	\$/1/.13	\$0.00	\$614.31	\$309.00	\$584.52	\$515.79	\$400.07	\$454.57	\$246.00
Calculated Pricing AV	1.110	0.000	0.951	0.882	0.904	0.798	0.721	0.703	0.385
Pricing AV in URRT	1.110	0.000	0.950	0.882	0.904	0.798	0.721	0.703	0.385
Difference	0.0%	#DIV/0!	0.950	0.0%	0.904	0.798	0.721	0.703	0.0%
Explanation for differences between implied Pricing AV and URRT	N/A	#DIV/0:	0.0%	0.076	0.076	0.0%	0.076	0.0%	0.0%
Explanation to directions between implied 1 floring 744 and of its	N/A								
Age 40 Factor	1.120								
Tobacco Surcharge Factor	1,000								
Geographic Rating Area #1	1.000								
Geographic Rating Area #3	1.000								
Geographic Rating Area #5	1,000								
	1.000								
	and enter "N/A" below								
*Note if a particular plan is not offered in a rating area, please override the formula Calculated Premium Rate (Age 40, Area 1, Tobacco User)	and enter "N/A" below \$803.25	\$0.00	\$688.08	\$638.28	\$654.71	\$577.72	\$521.81	\$509.15	\$278.41
Calculated Premium Rate (Age 40, Area 1, Tobacco User)		\$0.00 \$0.00	\$688.08 \$688.08	\$638.28 \$638.28	\$654.71 \$654.71	\$577.72 \$577.72	\$521.81 \$521.81	\$509.15 \$509.15	\$278.41 \$278.41
	\$803.25								
Calculated Premium Rate (Age 40, Area 1, Tobacco User) Calculated Premium Rate (Age 40, Area 3, Tobacco User)	\$803.25 \$803.25	\$0.00	\$688.08	\$638.28	\$654.71	\$577.72	\$521.81	\$509.15	\$278.41
Calculated Premium Rate (Age 40, Area 1, Tobacco User) Calculated Premium Rate (Age 40, Area 3, Tobacco User)	\$803.25 \$803.25	\$0.00	\$688.08	\$638.28	\$654.71	\$577.72	\$521.81	\$509.15	\$278.41
Calculated Premium Rate (Age 40, Area 1, Tobacco User) Calculated Premium Rate (Age 40, Area 3, Tobacco User) Calculated Premium Rate (Age 40, Area 3, Tobacco User) Proposed Premium Rate (Age 40, Area 1, Tobacco User) Proposed Premium Rate (Age 40, Area 1, Tobacco User)	\$803.25 \$803.25 \$803.25	\$0.00	\$688.08 \$688.08	\$638.28 \$638.28	\$654.71 \$654.71	\$577.72 \$577.72	\$521.81 \$521.81	\$509.15 \$509.15	\$278.41 \$278.41
Calculated Premium Rate (Age 40, Area 1, Tobacco User) Calculated Premium Rate (Age 40, Area 3, Tobacco User) Calculated Premium Rate (Age 40, Area 5, Tobacco User) Proposed Premium Rate (Age 40, Area 1, Tobacco User)	\$803.25 \$803.25 \$803.25 \$803.23	\$0.00	\$688.08 \$688.08 \$688.05	\$638.28 \$638.28 \$638.31	\$654.71 \$654.71 \$854.71	\$577.72 \$577.72 \$577.72	\$521.81 \$521.81 \$521.81	\$509.15 \$509.15 \$509.15	\$278.41 \$278.41 \$249.21
Calculated Premium Rate (Age 40, Area 1, Tobacco User) Calculated Premium Rate (Age 40, Area 3, Tobacco User) Calculated Premium Rate (Age 40, Area 3, Tobacco User) Proposed Premium Rate (Age 40, Area 1, Tobacco User) Proposed Premium Rate (Age 40, Area 1, Tobacco User)	\$803.25 \$803.25 \$803.25 \$803.25 \$803.23	\$0.00	\$688.08 \$688.08 \$688.05 \$688.05	\$638.28 \$638.28 \$638.31 \$638.31	\$654.71 \$654.71 \$654.71 \$654.71	\$577.72 \$577.72 \$577.72 \$577.72	\$521.81 \$521.81 \$521.81 \$521.81 \$521.81	\$509.15 \$509.15 \$509.15 \$509.15	\$278.41 \$278.41 \$249.21 \$249.21
Calculated Premium Ratle (Age 40, Area 1, Tröbacco User) Calculated Premium Ratle (Age 40, Area 2, Tröbacco User) Calculated Premium Ratle (Age 40, Area 3, Tröbacco User) Proposed Premium Ratle (Age 40, Area 1, Trobacco User) Proposed Premium Ratle (Age 40, Area 1, Trobacco User) Proposed Premium Ratle (Age 40, Area 1, Trobacco User) Proposed Premium Ratle (Age 40, Area 1, Trobacco User) Proposed Premium Ratle (Age 40, Area 1, Trobacco User) Proposed Premium Ratle (Age 40, Area 1, Trobacco User)	\$60.25 \$803.25 \$803.25 \$803.23 \$803.23 \$803.23 \$003.23	\$0.00 \$0.00	\$688.08 \$688.08 \$688.05 \$688.05 \$688.05	\$638.28 \$638.28 \$638.31 \$638.31 \$638.31	\$654.71 \$654.71 \$654.71 \$654.71 \$654.71 \$654.71	\$577.72 \$577.72 \$577.72 \$577.72 \$577.72 \$577.72	\$521.81 \$521.81 \$521.81 \$521.81 \$521.81 0.0%	\$509.15 \$509.15 \$509.15 \$509.15 \$509.15 \$509.15	\$278.41 \$278.41 \$249.21 \$249.21 \$249.21 -10.5%
Cisiculated Fremium Ratie (Age 40, Area 1, Tröbacco User) Cisiculated Fremium Ratie (Age 40, Area 3, Tobacco User) Cisiculated Premium Ratie (Age 40, Area 5, Tobacco User) Cisiculated Premium Ratie (Age 40, Area 1, Tobacco User) Proposed Premium Ratie (Age 40, Area 1, Tobacco User) Proposed Premium Ratie (Age 40, Area 3, Tobacco User) Proposed Premium Ratie (Age 40, Area 5, Tobacco User)	\$803.25 \$803.25 \$803.25 \$803.25 \$803.23 \$803.23	\$0.00 \$0.00	\$688.08 \$688.05 \$688.05 \$688.05	\$638.28 \$638.28 \$638.31 \$638.31 \$638.31	\$654.71 \$654.71 \$654.71 \$654.71 \$654.71	\$577.72 \$577.72 \$577.72 \$577.72 \$577.72	\$521.81 \$521.81 \$521.81 \$521.81 \$521.81	\$509.15 \$509.15 \$509.15 \$509.15 \$509.15	\$278.41 \$278.41 \$249.21 \$249.21 \$249.21
Calculated Premium Ratle (Age 40, Area 1, Tröbacco User) Calculated Premium Ratle (Age 40, Area 2, Tröbacco User) Calculated Premium Ratle (Age 40, Area 3, Tröbacco User) Proposed Premium Ratle (Age 40, Area 1, Trobacco User) Proposed Premium Ratle (Age 40, Area 1, Trobacco User) Proposed Premium Ratle (Age 40, Area 1, Trobacco User) Proposed Premium Ratle (Age 40, Area 1, Trobacco User) Proposed Premium Ratle (Age 40, Area 1, Trobacco User) Proposed Premium Ratle (Age 40, Area 1, Trobacco User)	\$60.25 \$803.25 \$803.25 \$803.23 \$803.23 \$803.23 \$003.23	\$0.00 \$0.00	\$688.08 \$688.08 \$688.05 \$688.05 \$688.05	\$638.28 \$638.28 \$638.31 \$638.31 \$638.31	\$654.71 \$654.71 \$654.71 \$654.71 \$654.71 \$654.71	\$577.72 \$577.72 \$577.72 \$577.72 \$577.72 \$577.72	\$521.81 \$521.81 \$521.81 \$521.81 \$521.81 0.0%	\$509.15 \$509.15 \$509.15 \$509.15 \$509.15 \$509.15	\$278.41 \$278.41 \$249.21 \$249.21 \$249.21 -10.5%
Calculated Premium Rate (Age 40, Area 1, Tobacco Liber) Calculated Premium Rate (Age 40, Area 3, Tobacco Liber) Calculated Premium Rate (Age 40, Area 3, Tobacco Liber) Calculated Premium Rate (Age 40, Area 1, Tobacco Liber) Proposed Premium Rate (Age 40, Area 1, Tobacco Liber) Proposed Premium Rate (Age 40, Area 1, Tobacco Liber) Proposed Premium Rate (Age 40, Area 3, Tobacco Liber) Proposed Premium Rate (Age 40, Area 3, Tobacco Liber) Offlemono (Age 40, Area 3, Tobacco Liber) Difflemono (Age 40, Area 3, Tobacco Liber)	\$803.25 \$803.25 \$803.25 \$803.23 \$803.23 \$803.23 \$0.075 0.0%	\$0.00 \$0.00 \$0.00 aDN/01 aDN/01 aDN/01	\$688.08 \$688.08 \$688.05 \$688.05 \$688.05 0.0%	\$638.28 \$638.28 \$638.31 \$638.31 \$638.31 0.0% 0.0%	\$654.71 \$654.71 \$654.71 \$654.71 \$654.71 \$654.71 0.0%	\$577.72 \$577.72 \$577.72 \$577.72 \$577.72 \$577.72 0.0% 0.0%	\$521.81 \$521.81 \$521.81 \$521.81 \$521.81 \$521.81	\$509.15 \$509.15 \$509.15 \$509.15 \$509.15 0.0% 0.0%	\$278.41 \$278.41 \$249.21 \$249.21 \$249.21 -10.5% -10.5%
Calculated Premium Rate (Age 40, Area 1, Tobacco User) Calculated Premium Rate (Age 40, Area 2, Tobacco User) Calculated Premium Rate (Age 40, Area 5, Tobacco User) Calculated Premium Rate (Age 40, Area 5, Tobacco User) Proposed Premium Rate (Age 40, Area 5, Tobacco User) Proposed Premium Rate (Age 40, Area 5, Tobacco User) Proposed Premium Rate (Age 40, Area 5, Tobacco User) Proposed Premium Rate (Age 40, Area 5, Tobacco User) Ofference (Age 40, Area 1, Tobacco User) Ofference (Age 40, Area 1, Tobacco User) Ofference (Age 40, Area 3, Tobacco User) Explanation for differences Actuariat value and cost-sharing design of the plan	\$803.25 \$803.25 \$803.25 \$803.23 \$803.23 \$003.23 \$003.23 \$003.23 \$003.23 \$003.23 \$003.23 \$003.23 \$003.23 \$003.23 \$003.23	\$0.00 \$0.00 \$0.00 #DWol #DWol #DWol #DWol	\$688.08 \$688.05 \$688.05 \$688.05 \$680.05 0.0% 0.0%	\$639.28 \$639.28 \$638.31 \$639.31 \$639.31 \$0.0% 0.0% 0.0%	\$654.71 \$654.71 \$654.71 \$654.71 \$654.71 \$654.71 \$054.71 \$054.71 0.0% 0.0%	\$577.72 \$577.72 \$577.72 \$577.72 \$577.72 \$577.72 0.0% 0.0%	\$521.81 \$521.81 \$521.81 \$521.81 \$521.81 \$521.81 0.0% 0.0% 0.0%	\$509.15 \$000.15 \$500.15 \$500.15 \$500.15 0.0% 0.0%	\$278.41 \$278.41 \$249.21 \$249.21 \$249.21 -10.5% -10.5%
Calculated Premium Rate (Age 40, Area 1, Tobacco Liver) Calculated Premium Rate (Age 40, Area 1, Tobacco Liver) Calculated Premium Rate (Age 40, Area 5, Tobacco Liver) Calculated Premium Rate (Age 40, Area 5, Tobacco Liver) Reposed Premium Rate (Age 40, Area 1, Tobacco Liver) Proposed Premium Rate (Age 40, Area 1, Tobacco Liver) Proposed Premium Rate (Age 40, Area 3, Tobacco Liver) College (Age 40, Area 1, Tobacco Liver) College (Age 40, Area 1, Tobacco Liver) College (Age 40, Area 1, Tobacco Liver) Explanation for difference (Age 40, Area 1, Tobacco Liver) College (Age 40, Area 1, Tobacco Liver) Co	\$800.25 \$800.25 \$800.25 \$800.20 \$800.20 \$800.20 \$800.20 \$0.0% 0.0% 0.0%	\$0.00 \$0.00 \$0.00 aDN/01 aDN/01 aDN/01	\$688.08 \$688.08 \$688.05 \$688.05 \$688.05 \$08.05 0.0% 0.0%	\$638.28 \$638.28 \$638.31 \$638.31 \$638.31 0.0% 0.0%	\$654.71 \$654.71 \$654.71 \$654.71 \$654.71 \$654.71 \$0.0% 0.0% 0.0% 0.0%	\$577.72 \$577.72 \$577.72 \$577.72 \$577.72 \$0.70 \$0.0% 0.0% 0.0%	\$521.81 \$521.81 \$521.81 \$521.81 \$521.81 \$521.81 0.0% 0.0%	\$509.15 \$509.15 \$509.15 \$509.15 \$209.15 \$0.00.15 0.0% 0.0%	\$278.41 \$278.41 \$249.21 \$249.21 \$249.21 -10.5% -10.5% -10.5%
Calculated Premium Ratle (Age 40, Area 1, Tobacco User) Calculated Premium Ratle (Age 40, Area 2, Tobacco User) Calculated Premium Ratle (Age 40, Area 3, Tobacco User) Calculated Premium Ratle (Age 40, Area 3, Tobacco User) Proposed Premium Ratle (Age 40, Area 3, Tobacco User) Proposed Semium Ratle (Age 40, Area 3, Tobacco User) Proposed Premium Ratle (Age 40, Area 3, Tobacco User) Proposed Premium Ratle (Age 40, Area 3, Tobacco User) Difference (Age 40, Area 3, Tobacco User) Difference (Age 40, Area 3, Tobacco User) Difference (Age 40, Area 3, Tobacco User) Explanation for differences Actuarial value and cost-sharing design of the plan Aditativa value and cost-sharing design of the plan Aditativa value and cost-sharing design of the plan Padia/Moored Ratle (Cost Sharing only)	\$803.25 \$803.25 \$803.25 \$803.23 \$803.2	\$0.00 \$0.00 \$0.00 #DWol #DWol #DWol #DWol	\$686.08 \$686.08 \$686.05 \$686.05 \$686.05 \$686.05 0.0% 0.0% 0.0%	\$639.28 \$639.28 \$639.31 \$639.31 \$639.31 \$639.31 \$0.0% 0.0% 0.0%	\$654.71 \$854.71 \$654.71 \$654.71 \$654.71 \$654.71 \$054.71 0.0% 0.0% 0.0%	\$577.72 \$577.72 \$577.72 \$577.72 \$577.72 \$577.72 0.0% 0.0% 0.0%	\$521.81 \$521.81 \$521.81 \$521.81 \$521.81 \$521.81 \$521.81 0.0% 0.0% 0.0%	\$509.15 \$509.15 \$509.15 \$509.15 \$509.15 \$509.15 0.0% 0.0% 0.0%	\$278.41 \$278.41 \$289.21 \$289.21 \$289.21 -10.5% -10.5% -10.5%
Calculated Premium Rate (Age 40, Area 1, Tobacco Liver) Calculated Premium Rate (Age 40, Area 1, Tobacco Liver) Calculated Premium Rate (Age 40, Area 5, Tobacco Liver) Calculated Premium Rate (Age 40, Area 1, Tobacco Liver) Roposed Premium Rate (Age 40, Area 1, Tobacco Liver) Roposed Premium Rate (Age 40, Area 1, Tobacco Liver) Roposed Premium Rate (Age 40, Area 1, Tobacco Liver) Roposed Premium Rate (Age 40, Area 1, Tobacco Liver) Colference (Age 40, Area 1, Tobacco Liver) Colference (Age 40, Area 1, Tobacco Liver) Colference (Age 40, Area 1, Tobacco Liver) Colference (Age 40, Area 1, Tobacco Liver) Colference (Age 40, Area 1, Tobacco Liver) Colference (Age 40, Area 1, Tobacco Liver) Colference (Age 40, Area 1, Tobacco Liver) Colference (Age 40, Area 1, Tobacco Liver) Explanation for differences Actuación visito avec (Age 40, Area 1, Tobacco Liver) Responsable (Age 40, Area 1, Tobacco Liver) Paris (Allaculat Liver) Responsable (Age 40, Area 1, Tobacco Liver) Responsable (Age	\$800.25 \$800.25 \$800.25 \$800.23 \$800.23 \$800.23 \$800.23 \$800.23 \$800.23 \$800.25 \$80	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.000 \$0.000	\$686.06 \$886.06 \$686.05 \$686.05 \$686.05 0.0% 0.0% 0.0% 0.0%	\$639.29 \$639.29 \$639.31 \$639.31 \$639.31 0.0% 0.0% 0.0% 0.0% 0.0%	\$654.71 \$654.71 \$654.71 \$654.71 \$654.71 \$654.71 \$0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	\$577.72 \$577.72 \$577.72 \$577.72 \$577.72 \$577.72 0.0% 0.0% 0.0%	\$521.81 \$521.81 \$521.81 \$521.81 \$521.81 \$521.81 0.0% 0.0% 0.0%	\$500.15 \$500.15 \$500.15 \$500.15 \$500.15 \$500.15 \$500.15 \$00.05 \$0.	\$278.41 \$278.41 \$356.21 \$356.21 \$356.21 \$356.21 -10.5% -10.5% -10.5% -10.5% -10.5%
Calculated Premium Ratle (Age 40, Area 1, Tobacco User) Calculated Premium Ratle (Age 40, Area 2, Tobacco User) Calculated Premium Ratle (Age 40, Area 3, Tobacco User) Calculated Premium Ratle (Age 40, Area 3, Tobacco User) Proposed Premium Ratle (Age 40, Area 3, Tobacco User) Proposed Semium Ratle (Age 40, Area 3, Tobacco User) Proposed Premium Ratle (Age 40, Area 3, Tobacco User) Proposed Premium Ratle (Age 40, Area 3, Tobacco User) Difference (Age 40, Area 3, Tobacco User) Difference (Age 40, Area 3, Tobacco User) Difference (Age 40, Area 3, Tobacco User) Explanation for differences Actuarial value and cost-sharing design of the plan Aditativa value and cost-sharing design of the plan Aditativa value and cost-sharing design of the plan Padia/Moored Ratle (Cost Sharing only)	\$803.25 \$803.25 \$803.25 \$803.23 \$803.2	\$0.00 \$0.00 \$0.00 #DWol #DWol #DWol #DWol	\$686.08 \$686.08 \$686.05 \$686.05 \$686.05 \$686.05 0.0% 0.0% 0.0%	\$639.28 \$639.28 \$639.31 \$639.31 \$639.31 \$639.31 \$0.0% 0.0% 0.0%	\$654.71 \$854.71 \$654.71 \$654.71 \$654.71 \$654.71 \$054.71 0.0% 0.0% 0.0%	\$577.72 \$577.72 \$577.72 \$577.72 \$577.72 \$577.72 0.0% 0.0% 0.0%	\$521.81 \$521.81 \$521.81 \$521.81 \$521.81 \$521.81 \$521.81 0.0% 0.0% 0.0%	\$509.15 \$509.15 \$509.15 \$509.15 \$509.15 \$509.15 0.0% 0.0% 0.0%	\$278.41 \$278.41 \$289.21 \$289.21 \$289.21 -10.5% -10.5% -10.5%

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Risk Adjustment					
					Proposed Change in
				Proposed Change in	PMPM Compared to
		Assumed in Most Recent Approved Rate	Assumed in Current Rate	PMPM Compared to	Most Recently Approved
	Actual Risk Adjustment Received	Filing	Filing	Prior 12 months	Filing
Time Period		1/1/2018 - 12/31/2018	1/1/2019 - 12/31/2019		
Total Risk adjustment (Dollar amount)	\$300,153	\$334,434	\$8,618,593		
Membership Member Months	835,541	840,420	631,092	-24.47%	-24.91%
PMPM	\$0.36	\$0.40	\$13.66	3701.62%	3331.86%
Premium	\$377,634,175	\$452,763,021	\$373,751,090	-1.03%	-17.45%
As a % of Premium	0%	0%	2%	2801.23%	3021.87%

If the actual risk adjustment payable/receivable was materially different than what was estimated in the previous filing, please provide details on how the current risk adjustment estimate has addressed the issue Please see section 3.7.1. of the actuarial memorandum

Please provide an exhibit, in exact with working formulus, demonstrating the calculation of the rate increase assuming that the current membership in terminated plans are mapped to renewallyresposed plans closes to the member's current benefit structure or Pricing AV. Include a quantitative calculation of the differences in benefits and cost tharing, as well as the Pricing and Mental AVs for the current and renewallyresposed 2019 plans. In the following text box state where in the filling the requested exhibit is located.

3CBSVT is not terminating any plans in 2019



May 21, 2018

Mr. Josh Hammerquist, F.S.A., M.A.A.A. Vice President & Consulting Actuary Lewis & Ellis, Inc.

Subject: Your 05/17/2018 Questions re: Blue Cross and Blue Shield of Vermont 2019 Vermont Individual and Small Group Rate Filing (SERFF Tracking #: BCVT-131497882)

Dear Mr. Hammerquist:

In response to your request dated May 17, 2018, here are your questions and our answers:

1. Please provide the RATEE report from CMS.

This question involves confidential and proprietary information and has been provided under separate cover.

2. Provide quantitative support for the unit cost trends.

This question involves confidential and proprietary information and has been provided under separate cover.

Please let us know if you have any further questions, or if we can provide additional clarity on the items above.

Sincerely,

Paul Schultz, F.S.A., M.A.A.A.

June 1, 2018

Mr. Josh Hammerquist, F.S.A., M.A.A.A. Vice President & Consulting Actuary Lewis & Ellis, Inc.

Subject: Your 05/25/2018 Questions re: Blue Cross and Blue Shield of Vermont 2019 Vermont Individual and Small Group Rate Filing (SERFF Tracking #: BCVT-131497882)

Dear Mr. Hammerquist:

In response to your requests dated May 25, 2018, here are your questions and our answers:

1. Provide an estimate of the number of covered lives BCBSVT projects will be attributed to the ACO for the 2019 plan year, and explain how that estimate compares to the number of attributed lives for the 2018 plan year.

BCBSVT used March 2018 ACO attribution to project that 37.4 percent of its membership in the Individual and Small Group markets would be attributed to the ACO in 2019. While it's possible that the ACO network will change in 2019, providers do not need to commit to the ACO until later this year. The best estimate for 2019 is therefore the current attribution of 37.4 percent, or 18,250 members.

2. Does the filing reflect any adjustments for ACO-attributed members, based on risk score, as compared to non-attributed members?

This question was amended as per your May 30 email to read: "Please quantitatively and qualitatively describe the risk score and claims experience for ACO-attributed members compared to non-attributed members."

The table below splits out the calendar year 2017 experience period allowed claims based on the 2018 ACO attribution. We are using the 2018 ACO attribution instead of the 2017 ACO attribution due to the significant changes in the ACO network from 2017 to 2018. The risk score is based on the 2017 CMS-HCC model.

	Risk Score	Medical PMPM	Pharmacy PMPM	Dental and Vision PMPM	Total PMPM
ACO	1.368	\$470.32	\$112.30	\$2.64	\$585.27
Non-ACO	1.282	\$456.32	\$97.68	\$1.80	\$555.80
TOTAL	1.306	\$460.25	\$101.78	\$2.04	\$564.06

Members are attributed to the ACO based on two criteria: selecting a primary care provider that participates in the ACO or having services rendered by a provider participating in the ACO. Since claims drive nearly half of the attribution, it is not unexpected that ACO membership would have higher risk scores and higher claims than the unattributed population.

3. Does the filing reflect any adjustments based on efficiencies that may be realized by using a fixed PMPM for ACO-attributed lives?

BCBSVT and OneCare Vermont have not agreed to a fixed PMPM for 2018. BCBSVT's agreement with OneCare is an annual agreement with three additional one-year option years. While the 2019 contract is not yet finalized, it is our expectation that in the event a fixed payment is implemented there will continue to be a reconciliation to actual feefor-service claims as part of the settlement.

The agreement between BCBSVT and OneCare aligns the ACO expected spend target with GMCB-approved premiums. If actual medical spend on a fee-for-service basis is higher or lower than medical component of the premium, the ACO will share in 50 percent of the savings or risk to a maximum of 6 percent. This 50/50 risk sharing is important to BCBSVT in the early years of the arrangement because it is the means by which savings make their way back to ratepayers and value can thereby be demonstrated to the commercial market. Any actual savings generated through this risk contract will be reflected through experience in future rate filings. It would be inappropriate to include in this filing an expectation of additional savings due to ACO operations, as this would undermine the alignment of target to premium.

In expectation of a 2019 program, BCBSVT is working closely with our network providers and OneCare to maximize our collaborative clinical reach focusing on reducing overall medical costs. Savings *across the entire single risk pool* for this initiative has been reflected in this filing (see section 3.4.7.1 of the Actuarial Memorandum).

4. Calculate a breakdown similar to the URRT breakdown showing the impact of hospital budget rates/analysis on medical trend. If possible, provide the breakdown at the company pricing level; if not, provide the breakdown at the URRT level.

Below are tables showing the components of medical trend and their impact on the total rate increase.

2017 to 2018 Trend Component	Approved 2018	Filed 2019	2019 Rate Impact
Medical Utilization for Vermont facilities and providers impacted by GMCB's Hospital Budget Review	1.0%	2.0%	0.4%
Medical Utilization for other facilities and providers	1.0%	2.0%	0.4%
Medical Cost Trend for Vermont facilities and providers impacted by GMCB's Hospital Budget Review	1.4%	2.3%	0.4%
Medical Cost Trend for other facilities and providers	4.1%	2.9%	-0.5%
Total Impact of the change in trend assumption from 2017 to 2018			0.6%

2018 to 2019 Trend Component	Filed 2019	2019 Rate Impact
Medical Utilization for Vermont facilities and providers impacted by GMCB's Hospital Budget Review	2.0%	0.8%
Medical Utilization for other facilities and providers	2.0%	0.7%
Medical Cost Trend for Vermont facilities and providers impacted by GMCB's Hospital Budget Review	2.1%	0.9%
Medical Cost Trend for other facilities and providers	3.5%	1.2%
Total Impact of the trend assumption from 2018 to 2019		3.6%

Summary of 2019 Rate Impact	GMCB	Other	Total
Utilization Trend	1.3%	1.0%	2.3%
Cost Trend	1.3%	0.7%	1.9%
Total	2.6%	1.7%	4.3%

Please let us know if you have any further questions, or if we can provide additional clarity on any of the items above.

Sincerely,

Paul Schultz, F.S.A., M.A.A.A.

Chief Actuary



June 4, 2018

Mr. Josh Hammerquist, F.S.A., M.A.A.A. Vice President & Consulting Actuary Lewis & Ellis, Inc.

Subject: Your 05/25/2018 Questions re: Blue Cross and Blue Shield of Vermont 2019 Vermont Individual and Small Group Rate Filing (SERFF Tracking #: BCVT-131497882)

Dear Mr. Hammerquist:

In response to your requests dated May 25, 2018, here are your questions and our answers:

1. Please provide quantitative support for the projected risk adjustment.

This response involves confidential and proprietary information and will be provided under separate cover.

2. Please provide additional support for the 1.4% impact on rates that is driven by an observed increase in average claims costs due to the loss of healthy members that is not expected to be fully offset by an increase in risk adjustment.

Claims costs are expected to be influenced by changes in the pool morbidity, health status of the newly insured, benefit mix changes and membership mix changes. These factors were calculated by estimating their respective impacts on the average allowed charge. These same categories were incorporated into the risk adjustment calculation (see response to Q1) using the expected risk scores of the various sub-groups of members instead of the allowed charges. The comparative result of these calculations is the claims impact on premiums exceeding the risk adjustment impact on premiums by 1.4 percent.

The impact on premium rates specifically for the change in pool morbidity $(1 + b_9)$ was 2.2 percent (please see also our response to question 4 below). The premium impact of the risk adjustment transfer is -1.1 percent. All other adjustments such as the impact of new members, benefit and membership mix have a combined 0.3 percent premium impact.

If we used a different methodology for the change in pool morbidity (as described in our response to question 4b) the premium impact due to changes in pool morbidity would be 1.3 percent lower. This would imply the impact of demographic adjustments net of risk adjustment would be only 0.1 percent (0.9 percent impact for changes in pool morbidity, 0.3 percent for all other demographic adjustments and -1.1 percent due to the increase in expected risk adjustment transfer amount.

3. Please provide support for the impact, if any, that each of the morbidity adjustments in this filing impact the projected risk adjustment, including the aging impact.

The impact of aging will affect the risk scores for both BCBSVT and MVP. We assume both carriers will experience the same proportional impact due to aging and therefore will not change the projected risk adjustment transfer. Similarly, the loss of membership due to the individual mandate was assumed to have the same proportional impact to BCBSVT and MVP and any changes in the carriers' risk scores was assumed to offset.

The health status of new membership is projected to increase claims but is also projected to be partially offset by projected risk adjustment in that the risk adjustment calculation assumed that new members would have BCBSVT average plan level PLRS scores (see 'Adjusted 2018' tab within response to Q1). Since the average PLRS of BCBSVT's new members is assumed to be 1.443 and MVP's projected PLRS is 1.290 there is an offsetting impact of risk adjustment for this factor.

- 4. The impact of benefit changes factor (1+c1) includes a 0.6% increase in claims due to membership changes from calendar year 2017 to March 2018.
 - a. Is this partially offset by projected changes to risk adjustment?
 - b. Please explain how this impact is not partially included in the change in pool morbidity factor (1+b9).
 - a. Yes, the projected risk adjustment used the membership distribution as known in March 2018 and applied it to the plan ID level risk adjustment information. Therefore, the increase in claims due to members selecting richer plans is partially offset by projected risk adjustment transfer.
 - b. We agree that a more appropriate methodology would have been to adjust the morbidity calculation to normalize for the impact of induced utilization, thereby making the benefit changes and morbidity adjustments completely independent. This change would have a downward impact of 1.3 percent on the morbidity factor, which flows through to have the same average impact on rates. Please see below a modified table from Section 3.4.3 of the Actuarial Memorandum:

	Voluntary Cancelation in the Individual Market	Members in Groups that are no longer with BCBSVT	All Other Members	Total
Experience Period Allowed	\$37,911,937	\$39,657,452	\$384,863,755	\$462,433,145
Member Months	68,283	84,643	666,898	819,824
PMPM	\$555.22	\$468.53	\$577.10	\$564.06
Experience Period Average Induced Utilization	0.8820	0.9904	1.0129	1.0000
PMPM After Normalization for Induced Utilization	\$629.48	\$473.08	\$569.77	\$564.06

The factor (1+b9 on Exhibit 5) to adjust for the change in pool morbidity would become 569.77/564.06 = 1.0101.

- 5. Please support using different thresholds for removing high claims for the following:
 - a. Changes in Benefits
 - b. Utilization Trend

Please note that we did not use truncation to measure changes in benefits. As required by the rating rules, we use the entire single risk pool to measure the actuarial value of each plan.

We did use truncation for the purpose of calculating the $1+c_6$ factor related to the impact of selection in order to mitigate any skewness in actual allowed charge relativities among metal levels. This level was chosen because it produced results that were a closer fit to the relativities used in the previous year's filing. There is no actuarial reason why we should adjust this truncation point to match that used in the trend analysis. Doing so would have resulted in an immaterial -0.06 percent rate impact.

The \$250,000 threshold for removing high claims was set very deliberately for the utilization trend analysis. Calendar 2016 was an outlier in terms of number of high claimants and total cost of high claims, which seemed to be skewing regression and time series results for utilization trend. The \$250,000 threshold represented around 0.1 percent of claimants for each of the three years (slightly higher in 2016). Lower thresholds appeared to be less skewed while higher thresholds had so few claimants as to be less impactful in terms of removing the skewness from the statistical models. Note that we completely removed - rather than truncating - claimants above the threshold because of the difficulty in attempting to assign truncated claims to a specific month or months without causing additional skewness to the statistical analyses.

Again, we do not believe there is any actuarial reason why the same attachment point necessarily should apply to the two analyses: the calculations are not related in any way, and the methodology itself above the threshold was not the same (truncation vs. removal). The threshold and treatment of large claims was appropriate for each of the two independent analyses.

6. Please provide additional support for the cost containment strategies and the impact in Exhibit 3C including a summary of how these goals were set.

BCBSVT provides targeted care management to support our members. We seek to continuously evolve and improve our approach and in the coming year we will institute three new programs which will enhance our ability to help our members find the right care at the right place at the right time. These programs include a refined methodology to identify emerging risk among our members using proprietary CRG and severity scores in a proactive fashion; a new real time notification system which will provide admission, discharge and transfer information at the time at which clinical events occur; and a mobile care management platform initially targeted to support patients during transitions of care. When we analyze the historical claims experience of our VISG population we see several trends which routinely drive claims costs. These include inpatient utilization exceeding our book of business rates for conditions such as circulatory system, musculoskeletal disease and neoplasms and ER utilization with as much as 60 percent of the utilization driven by potentially avoidable low complexity visits. Targeting these high impact areas will be our first priority with our new capabilities.

Case management has historically used retrospective claims to identify complex cases that would benefit from case management services. At BCBSVT we provide best in class whole person care management through an integration of medical and mental health & substance use expertise through our partnership with the Brattleboro Retreat known as Vermont Collaborative Care. Members receive single point of contact care management for all diagnoses supported by

teams of nurses, social workers and licensed mental health professionals. One of the weaknesses of historical identification methods for case management is a dependence on submitted diagnoses and historical claims experience driving identifications which are typically separated from an acute event or diagnosis due to the claims cycle. New methodologies seek to leverage existing CRG and severity indices to identify emerging risk patients in need of support before they become high cost & complex cases. We are currently initiating work flows to identify these members earlier in their care journey and provide support to link them with appropriate outpatient care and self-management skills proactively. Our and industry experience suggest that care management is a cost effective intervention which controls costs and adverse utilization such as avoidable inpatient admissions and ER visits.

As mentioned above the claims system provides notification of events usually 60 days after an event has occurred. Leveraging new technology systems BCBSVT will be receiving real time data on admissions, discharges and transfers from an external vendor who is able to interface with state HIE and hospital systems throughout the country. The vendor is located in the Northeast and has connections with all VT hospitals as well as most hospitals in the Boston area, NH, NY, and Maine. These real time notifications also contain clinical information and algorithms such as the NYU classification system for avoidable ER visits allowing targeting of patients in need of care management support and education about alternative sites of care such as their primary care, urgent care and our new telehealth capabilities. In addition currently we receive notifications of admissions but not notifications of transfers or discharges and this capability will therefore inform more timely care management interventions to support our members.

The final new capability is the evolution of care management communications options for our members with the addition of a secure mobile care management platform. Currently the bulk of our communications with members in care management are telephonic and mail (and even some in-person care management). While we have found that one on one single point of contact human relationships are the most effective method to create engagement with our members and change their health behaviors and use of the health system this meets the communication needs of only a segment of our population. New communication channels including asynchronous communication such as texting and electronic messaging on secure platforms are increasingly being sought by members. We have engaged with a secure mobile health communication platform to extend the reach of our care management team. This platform significantly increases the channels of communication with our members and better meets their needs. We will be using this platform to extend rather than replace our single point of contact care management structure and allow asynchronous communications including disease specific health education to occur. One of the first programs we will be initiating is in transitions in care using this technology. We will focus on decreasing repeat admission and readmissions using this technology. Other health plans who have initiated this technology have seen substantial increases in engagement with their members and better experience with both ER and inpatient admission utilization as a result.

Our chief medical officer reviewed studies provided by the vendors for each tool and also interviewed other health plans who have implemented the processes described above. On the basis of those confidential studies, we concluded that a 4 percent decrease in inpatient admissions and a 5 percent reduction in ER utilization were reasonable estimates for the impact of the new programs.

7. Please clarify if the paid through date for the data in the table on page 10 of the Actuarial Memorandum is paid through March 31, 2018.

Yes, the first row in the table on page 10 should have been labeled "claims incurred January 1, 2017 through December 31, 2017 and paid through March 31, 2018."

8. Please provide an outline of the reinsurance arrangement that was used to calculate the cost of reinsurance.

BCBSVT purchases a reinsurance policy from Swiss Re with an \$800,000 retention level and a 10 percent co-participation provision. The policy is unlimited on a per member per contract basis. We assess the retention level annually to ensure that we are retaining an appropriate level of risk and are receiving the best value for our premium. We also do a full market check every three years.

The premium for our policy is a flat PMPM rate without a refund provision. We believe we have achieved the greatest value by negotiating a low fixed premium rather than tying potential savings to the performance of the policy.

9. Please provide support for the assumption that the 2019 assessment for the Vermont Vaccine Purchasing Program will be 60% of the original 2018 rates.

To estimate the 2019 rates for the Vermont Vaccine Purchasing program (VVPP), we started with Assessment Calculation Worksheet from the October 31, 2017 meeting¹. Based on data in that workbook, we calculated an average quarterly cost per covered life of \$6.20, for a total quarterly cost of the program of \$2.3 million.

VVPP has accumulated a surplus of \$13,654,036² over the past 4 years. Based on CDC policy, the program must have reserves "greater than or equal to the amount of the program's quarterly vaccine purchase." This means that the program much have at least \$2.3 million in reserves at all times.

Using a constant total program lives of 379,225 (based on 2018 worksheet), a beginning balance of \$13.7 million and the known reduction in rates for 2018, we calculated that with a 2019 rate of 60% of the original 2018 rates, the program would be able to reduce its reserves to an amount higher than the minimum reserve by a reasonable margin of error by the end of 2019.

10. When normalizing claims to analyze utilization and intensity, what percentage of the remaining allowed claims, mentioned in the last paragraph on page 19 of the Actuarial Memorandum, are not for out-of-area services?

Before normalization, 84.3 percent of the calendar year 2017 allowed charges are not for out-of-area services. After normalization, 84.2 percent of the calendar year 2017 allowed charges are not for out-of-area services.

11. In the utilization analysis, an adjustment was made for losing young members, but not for losing healthy members. Please discuss the adequacy of the age-gender factors for this adjustment and the availability of another quantitative source for morbidity.

It is certainly possible but would be a significant undertaking to use the CMS risk adjustment model or other risk adjustment model as a means of estimating morbidity changes. Given that our VISG population decreased by only 2 percent at 2017 open enrollment, we expect that demographic and induced utilization adjustments are more than sufficient as a means of normalizing trend for population changes. It is unclear whether using risk adjustment instead

http://www.vtvaccine.org/vtvaccine.nsf/WebEvents/71E8875583526E888525816F00471054

would yield a materially different or more accurate result, particularly given the small magnitude of the change in population.

Given the material change in membership from 2017 to 2018, it is likely that we will explore alternate methods of trend normalization and/or development for the 2020 filing.

12. Clarify what is meant on the top of page 20 in the Actuarial Memorandum, by "The derived trend for other claims are assumed to be continuous."

For providers that BCBSVT directly contracts with, we know when new contracts take effect. For other providers, we do not know exactly when contracts are updated and have therefore assumed that changes happen uniformly each month rather than once a year.

13. Provide qualitative support for blending the dental trends from 2016 and 2017. The dental benefits have been available since 2014 and it is unclear why the dental trends would not level out at more standard dental trends going forward. What were the 2017 dental claims per pediatric member?

We decided to blend the dental trends from 2016 and 2017 to both account for the lower trend in 2017 but also reflect the historical higher trends. Below are the historical per pediatric member per month results.

Calendar Year	PPMPM	Trend
2014	\$8.81	
2015	\$10.09	14.5%
2016	\$11.33	12.3%
2017	\$11.89	4.9%

We are unaware of any national studies that are specific to pediatric dental as part of QHP plans. National studies indicate that dental trends for standalone adult plans range from approximately 4.0 percent to 6.5 percent. Given historical results and national trends for imperfectly analogous products, our selected dental trend of 7.2 percent seems to be clearly within the range of actuarial reasonableness.

It bears mentioning that reducing dental trend to the lowest observed figure in the history of the product would have an immaterial rate impact of -0.01 percent.

14. Are the administrative costs different for individuals who enroll directly through BCBSVT versus the Vermont Health Connect? Is the addition of the Reflective Silver Plans off-exchange expected to have an impact on the administrative costs?

BCBSVT does not allocate administrative expenses separately for individuals who enroll directly with BCBSVT and those enrolled through Vermont Health Connect (VHC). Direct enroll individual is similar to traditional individual business and very different from small group in that it requires more operational support for billing, dunning, follow up call support, etc. We have therefore not included an impact to our administrative costs PMPM - either upward or downward - for the addition of Reflective Silver Plans off-exchange.

15. Please describe any efforts being made to reduce administrative costs as the Company's overall membership has declined. Has a more detailed analysis been done to estimate the impact of declining membership on overall administrative costs?

At BCBSVT, one of our highest priorities is managing our administrative functions and costs as efficiently as possible. Our annual budgeting process is thoughtful and disciplined, with our administrative cost targets set specifically to ensure that we compare favorably to industry benchmarks despite our small scale, and more importantly, that we are keeping the cost of our services as low as possible on behalf of our fellow Vermonters. Our employees are highly engaged in our corporate efficiency program known as Blue IDEAs, which continually generates process improvements and administrative cost savings. In most years, we are able to manage our actual administrative expenses even lower than our aggressive budget targets.

Our budget and administrative expense management processes require that we factor in a number of variables, including both actual and projected membership levels. As groups and other types of membership tend to move among insurers frequently, causing our membership to fluctuate in both directions, it is important that we manage our staffing levels and the associated costs based on a total view of membership expectations over a period of several months. Due to the complexity of our business and the extensive training required in our operational areas, it is ultimately more costly for us to reduce staffing immediately upon each modest membership decline only to have to ramp our staffing back up when the membership returns. It is important to maintain staffing levels at an efficient competitive level through the inevitable membership fluctuations.

As a percentage of the total population that BCBSVT serves, the loss of VISG membership in 2018 is not highly significant. In this type of circumstance, our approach is to monitor our variable cost areas closely, and where appropriate based on current and projected membership expectations, manage staffing below the budgeted level by holding open positions vacant for a longer period of time.

- 16. Please provide the percentage of individuals in the on-exchange silver plans that receive:
 - a. federal cost sharing reductions;
 - b. only Vermont cost sharing reductions; and
 - c. federal premium subsidies, with no cost sharing reductions.

Of the 11,048 projected on-exchange silver plans members,

- a. 48.5 percent receive federal cost sharing reductions (CSR 87%, CSR 94% and CSR 100%)
- b. 37.3 percent only receive Vermont cost sharing reductions (CSR 73% and CSR 77%)
- c. 14.3 percent receive federal premium subsidies without cost sharing reductions

17. Please provide an estimate of the impact of the refundable AMT credits on the Company's RBC level.

The accumulated AMT credits are scheduled to be refunded over a four year period beginning, at the earliest, in late 2019 based on BCBSVT's 2018 filed federal tax return. The ultimate impact of the total AMT credit refunds on BCBSVT's RBC level is dependent upon a number of factors that are difficult to predict so many years ahead of time. These factors include, but are not limited to, the following:

- The continued existence of the Tax Cuts and Jobs Act, specifically the provisions related to the corporate AMT repeal and the refunding of accumulated AMT credits;
- The impact, if any, of sequestration on the amount of the AMT credits actually refunded by the IRS; and
- BCBSVT's risk profile, most significantly the volume of membership and insured premium and claims, at the time the final AMT credit refunds are received.

Based on BCBSVT's year-end 2017 Authorized Control Level Risk-Based Capital (ACL), and inclusive of assumptions about sequestration and other factors, the AMT credits projected to be refunded to BCBSVT are \$16.6 million in 2019; \$7.9 million in 2020; \$3.6 million in 2021 and \$2.8 million in 2022. At today's ACL, these amounts are approximately 65, 32, 16 and 14 RBC percentage points respectively. However, this projection will likely change significantly by late 2022 or early 2023 when the final AMT credit amount has been refunded due to changes in ACL changes in the normal course of business. For example, in the absence of material changes in other factors, claims trend alone could be expected to greatly reduce this estimate as BCBSVT's ACL will almost certainly continue to increase.

Assuming the AMT credits are refunded to BCBSVT in accordance with the provisions set out in the Tax Cuts and Jobs Act, these funds will be used to the direct benefit of our customers as they are received from the IRS. The method(s) for returning the AMT credits to customers will be determined at that time and may include lower premium rates than would otherwise have been necessary, replenishment of member surplus shortfalls (e.g. not charging the market for the 2018 CSR funding shortfall), or other appropriate measures designed to improve access and/or minimize the costs of health care for Vermonters.

Please let us know if you have any further questions, or if we can provide additional clarity on any of the items above.

Sincerely,

Paul Schultz, F.S.A., M.A.A.A.

Chief Actuary



June 21, 2018

Mr. Josh Hammerquist, F.S.A., M.A.A.A. Vice President & Consulting Actuary Lewis & Ellis, Inc.

Subject: Your 06/15/2018 Questions re: Blue Cross and Blue Shield of Vermont 2019 Vermont Individual and Small Group Rate Filing (SERFF Tracking #: BCVT-131497882)

Dear Mr. Hammerquist:

In response to your requests dated June 15, 2018, here are your questions and our answers:

- Please provide support for each of the proposed unit cost trends that differ from historical trends on the inpatient, outpatient and professional tabs of the unit cost support.
 This response involves confidential and proprietary information and will be provided under separate cover.
- 2. Please provide the calculation for the 0.3% impact for all other adjustments that is referenced in response #2 in the letter dated June 4, 2018.

All of the reasons for rate increase are calculated by starting with the approved 2018 rates and changing one item at a time in the pricing model. Many similar and related changes are combined into reasons for rate increase for simplicity. The 0.3 percent impact for "all other adjustments" in our previous response includes the impact of aging , the impact of the change in benefit mix, the impact of membership mix on the induced utilization factor, and the impact of change in contract mix on the contract conversion factor . Finally, a small covariance factor arises because of the disparity between modeling each change individually and the actual rate development, which of course is an analysis independent of the previous year's rates.

Reason for Rate Increase	Rate Impact
Impact of aging of the population	0.5%
Impact of the change in benefit mix	0.4%
Impact of membership mix on induced utilization factor	-0.8%
Impact of change in contract mix on the contract conversion factor	0.1%
Covariance Factor	0.1%
Total All Other Population Adjustments	0.3%

3. Please provide revised rate increases from section 1.4 of the Actuarial Memorandum due to the impact referenced in response #4 in the letter dated June 4, 2018.

In our previous response, we agree that a more appropriated methodology to calculate the morbidity adjustment would have resulted in a 1+b₉ factor on Exhibit 5 of 1.0101 rather than the filed 1.0231.

Reflecting this change, the average increase for plans other than Silver Level Exchange plans - that is, the average increase that would actually be experienced by Vermont individuals and

small businesses - would be 4.0 percent. Increases for specific plans would range from 2.3 percent to 5.5 percent, except for the Catastrophic plan, which would increase by 0.1 percent. Silver Level Exchange plans would increase an average of 14.6 percent, with increases for specific plans ranging from 13.2 percent to 17.4 percent. Across all plans, the average increase would be 6.2 percent.

While researching the reasons between the differences in Silver Loading filed by both carriers, we found an issue with the way we calculated the selection factor (1+b6). We should have recognized the actual experience difference between members on reflective plans and members on loaded plans. Exhibit 2D shows that all silver plans (reflective and loaded) have 0.8646 benefit richness adjustment when using BCBSVT actual utilization factors. Using the same methodology but more appropriately separating the members expected to move to a reflective plan from the members expected to enroll in a loaded plan, we would have used 0.7216 for reflective plans and 1.0416 for the loaded plans. This would change the 1+c6 factor on Exhibit 5 from the filed 1.0132 to 1.0178.

After making both of these adjustments, the average increase for plans other than Silver Level Exchange plans - that is, the average increase that will actually be experienced by Vermont individuals and small businesses - would be 4.4 percent. Increases for specific plans would range from 2.7 percent to 6.0 percent, except for the Catastrophic plan, which would increase by 0.5 percent. Silver Level Exchange plans would increase an average of 15.1 percent, with increases for specific plans ranging from 13.6 percent to 17.9 percent. Across all plans, the average increase would be 6.6 percent.

4. Please provide an estimate of the administrative costs associated with the cost containment strategies referenced in response #6 in the letter dated June 4, 2018. When were costs first incurred to set up this capability?

The VISG share of estimated administrative costs associated with these new tools are approximately \$150,000. Costs incurred in 2018 as part of set-up will be absorbed in existing BCBSVT operating unit budgets. These 2018 costs were not explicitly added to the 2019 VISG rates. The \$150,000 in annual expense for the tools will first be incurred in 2019. Similarly, these 2019 costs were not explicitly added to VISG rates because they are expected to be absorbed into our 2019 budget, which as part of normal operations routinely absorbs the costs of new programs offset by the elimination of less effective programs. BCBSVT has a rigorous budget development process that examines the return on investment for any proposed new initiatives.

5. Please reconcile the 2018 membership on the Rate/Rule Schedule tab and the Rate Review Details in SERFF with the membership provided in the Actuarial Memorandum. In the Plain Language Summary, we wrote: "There are 32,570 contracts (53,664 members) currently enrolled in a BCBSVT Individual or Small Group plan impacted by this filing." This reflects actual enrollment as of March 31, 2018.

For the Rate/Rule Schedule and Rate Review sections of SERFF, we included the projected 2019 enrollment of 52,591 members and 31,869 contracts.

- 6. Please discuss the impact that the individual mandate for 2020 enacted by H.696 impacts the company's original estimate of an increase in 2019 claims of 2%. This discussion should at least include the following:
 - a. The act requires the Department of Vermont Health Access and others to engage in outreach and education efforts before and during the open enrollment periods for health insurance coverage for the 2019 and 2020 plan years regarding the importance of health insurance coverage and Vermonters' responsibilities under the individual mandate.
 - b. The impact that the individual mandate in 2020 will have on carriers deciding whether or not to file for approval and market Association Health Plans in Vermont due to the limited time that these plans would be a viable alternative to the ACA market.

We do not believe that the enactment of a 2020 Vermont individual mandate will have any effect on our original estimate of the impact on 2019 rates of the dissolution of the penalty associated with the federal individual mandate.

Outreach and education efforts have been a staple for both DVHA and BCBSVT since the advent of the QHP market. Previously, that outreach included statements about the penalty as an incentive, but that information will no longer be a part of the message. Furthermore, the outreach required of DVHA is unfunded in both the Act and the budget. It is difficult to imagine that these outreach efforts, in the absence of a meaningful penalty or incentive, will have any impact on the financial decision of very healthy individuals to "self-insure" for a year.

Our interpretation of the second part of your question is that you are implying that AHPs will not offer minimum essential coverage, and therefore would become obsolete once the Vermont mandate is in effect. There has been no indication through our early conversations with Vermont associations that they intend to file plans that do not meet the standards of minimum essential coverage. The associations have, however, given every indication that they intend to re-enter the Vermont small group market as soon as practicable.

We remind L&E that BCBSVT chose **not** to reflect the likely detrimental impact of AHPs on the single risk pool as part of this filing. There is a significant risk to the adequacy of rates from the date that AHPs are able to enter the market. We continue to believe that a 2020 market entry is more likely in Vermont; however, the recent promulgation of final federal AHP rules makes a 2019 entry a more distinct possibility.

Please let us know if you have any further questions, or if we can provide additional clarity on any of the items above.

Sincerely,

Paul Schultz, F.S.A., M.A.A.A.

Chief Actuary



June 22, 2018

Mr. Josh Hammerquist, F.S.A., M.A.A.A. Vice President & Consulting Actuary Lewis & Ellis, Inc.

Subject: Your 06/15/2018 Questions re: Blue Cross and Blue Shield of Vermont 2019 Vermont Individual and Small Group Rate Filing (SERFF Tracking #: BCVT-131497882)

Dear Mr. Hammerquist:

In response to your requests on behalf of the Office of the Health Care Advocate dated June 15, 2018, here are *your questions* and our answers:

- 1. Please provide support for BCBSVT's membership assumptions, to the extent it exists, as to:
 - a. Projected membership by plan as detailed in Exhibit 2A;

As described in section 3.4.2 of the memo, projected membership started with in force membership as of March 2018 by plan. We estimated that total membership would decrease by 2 percent overall (or 1,073 members) due to the elimination of the individual mandate penalty. We assumed that the 1,073 members choosing not to renew their coverage would be healthy individuals who do not receive a premium subsidy. Based on historical observations of individual members who use no benefits or preventive care only benefits we found that approximately 37.5 percent of these healthy individuals were in a bronze plan, 37.5 percent are in a silver plan, 15 percent were in a gold plan and 10 percent were in the platinum plan. From these high level assumptions we used the inforce plan distribution of individuals not receiving a subsidy to create plan level assumptions for the 1,073 disenrolling members.

We assumed that members in the new reflective silver plans would be those who are currently on a silver plan and not receiving a premium subsidy. This represents all small group members and the individuals not receiving a premium subsidy after the adjustment for individual mandate loss described above.

Based on assumptions from our Marketing department, we assumed that 10 percent of members enrolled in the Blue Rewards Silver plan would choose the new Blue Rewards Silver CDHP in 2019. We also assumed that 5 percent of the members enrolled in the Blue Rewards Gold CDHP would choose the new Blue Rewards Silver CDHP. We further assumed that 5 percent of individual members and 15 percent of small group members enrolled in a standard silver plan would choose the new Blue Rewards Silver CDHP. Finally, we assumed that 15 percent of individuals and 30 percent of small group members enrolled in either the Standard Bronze plan or the Standard Bronze CDHP would move in equal proportions to the Blue Rewards Bronze plan, Blue Rewards Bronze CDHP and the Standard Bronze Integrated plan. The combined effect of all of these assumed membership changes was a reduction to rates of approximately 0.1 percent.

b. Projected new membership by coverage category as detailed in Exhibit 2B.

The breakdown of new members by coverage category is based on the observed in force membership as of March 2018 for those members who were not enrolled during the 2017 experience period.

2. Please set forth BCBSVT's assumption as to the impact of population changes on rates before considering risk adjustment receivables, and to the extent it exists, provide support for that assumption.

There are a number of factors contributing to the impact of population changes. The following table describes the factors, indicates the impact of the factor, and provides a reference to the actuarial memorandum where each is described in detail.

Factor Description	Impact	Reference
Impact of cancelled members	2.2%	Section 3.4.3.
Impact of new members	0.0%	Section 3.4.3
Impact of aging of the population	0.5%	Section 3.4.5
Change in benefit mix	0.4%	Section 3.4.4
Impact of changes in membership mix	-0.2%	*

*This factor includes changes in the contract conversion factor (section 3.9) and impact that members choosing different plans has on the normalization of induced utilization described in section 3.8.1.1 of the actuarial memorandum.

3. Please provide support, to the extent it exists, for BCBSVT's assumed 0.5 percent increase due to the ongoing aging of the single risk pool.

As described in section 3.4.5 of the actuarial memorandum, we used the three-year average increase in age-gender factor for the period from 2014 to 2017 as our projected annual increase due to changes in demographics.

4. Please set forth BCBSVT's assumptions as to the effect of benefit changes made by the Department of Vermont Health Access (DVHA) for standard plans and by BCBSVT for non-standard plans before considering benefit leveraging and, to the extent it exists, provide support for those assumptions.

The effect of benefit changes made by DVHA and BCBSVT was calculated using the same re-adjudication model that underlies the plan level adjustments described in section 3.8.1.2. The model consists of claims from the experience period, calendar year 2017. To estimate the impact of 2019 plan changes the experience period claims were trended to 2018 and all 2018 benefit designs were re-adjudicated across the entire single risk pool. Then 2019 plans were inserted into the model and re-run against the same population. The results of these two runs were compared to estimate the pre-leveraged impact of 2019 benefit changes.

The table below represents the claims impact of 2019 plan designs prior to leveraging (2018 dollars):

Plans in force in 2018	Effect on expected claims due to 2019 benefit changes
Blue Rewards Gold	-1.2%
Blue Rewards Gold CDHP	-1.5%
Blue Rewards Silver	-1.1%
Blue Rewards Bronze	-1.8%
Blue Rewards Bronze CDHP	-0.6%
Standard Platinum	-0.4%
Standard Gold	-0.7%
Standard Silver	-1.6%
Standard Silver CDHP	-0.4%
Standard Bronze	-1.7%
Standard Bronze CDHP	-0.7%
Standard Bronze Integrated	-0.8%
Catastrophic	-1.8%

5. Please provide BCBSVT's best estimate of the net effect, whether savings or losses, resulting from BCBSVT's shared-risk/shared-savings ACO program with OneCare, and, to the extent it exists, provide support for that estimate.

The target for the shared risk/shared savings program with OCV is calculated based on the approved VISG rate filing. Therefore, if all filing assumptions prove to be exactly correct, claims will come in at exactly the target and the settlement between OCV and BCBSVT will be zero. It follows that our best estimate of the net effect of the risk sharing arrangement with OCV is necessarily zero.

- 6. For each of the last four years, 2014-2017, please provide the number and percentage of BCBSVT individual members, who do not receive a premium subsidy,
 - a. Who used their insurance for other than preventive services and who in the prior year either did not use their insurance or used it only for preventive services.
 - b. Who did not use their insurance or used it only for preventive services and who did not share a couples, single adult and child(ren), or family plan with at least one individual who used services other than preventative in that same plan year.

	Total	(A)	(B)
CY	# of unique individual members not receiving a premium subsidy	# of members using services other than preventive that used preventive only or no services in prior year	# of members using preventive only or no services and not sharing a couple, adult + kid(s), family with someone using services other than preventive
2014	11,903	#N/A	911
2015	11,983	771	853
2016	12,002	610	906
2017	12,138	627	965

	Pero	centages
CY	(A) / Total	(B) / Total
2014	#N/A	7.7%
2015	6.4%	7.2%
2016	5.1%	7.6%
2017	5.2%	8.1%

7. Please provide support, to the extent it exists, for the assumption that members new to the single risk pool in 2018 would have claims levels similar to members enrolled in the same line of business in 2017.

As we do not have claims experience for new members, we instead use all information available to us at the time of filing to estimate their claims. Specifically, we know whether the member is a subsidized individual, non-subsidized individual or small group member. We can also observe their age and gender. The latter becomes part of the change in demographics described in section 3.4.5 of the actuarial memorandum. The former is described in section 3.4.3 of the actuarial memorandum as the impact of the newly insured.

8. Please provide support, to the extent it exists, for the proposition that professional mental health services and colonoscopy screenings, as discussed on pages 21 and 22 of the rate filing, will not reduce costs in the short run.

The actuarial memorandum states that "we see [these] as positive developments toward moving care to the most appropriate clinical setting and providing clinically appropriate preventive care that will reduce health care spend in the long term." We do not state that these services would not reduce costs in the short run. In fact, we have already realized significant savings due to moving mental health services into a more appropriate setting. These savings are reflected in our base experience and also serve to dampen medical trend for facility services. Colonoscopies, on the other hand, have been shown in studies to increase the average cost of care but with the benefit of saving lives.

BCBSVT entered into an innovative provider-payer partnership with The Brattleboro Retreat in late 2013. This partnership, called Vermont Collaborative Care, provides fully integrated Mental Health and Substance Abuse care management services in coordination with our existing medical care management programs. One of the first changes that were made as part of this initiative was to eliminate older processes of utilization management for outpatient MH professional visits used by a previous outsourced MHSA provider in order to eliminate any barriers to access to appropriate care for our members. In addition, we educated and engaged strongly with our provider network and instituted additional innovative value based programs in partnership with our providers. While some inpatient and emergency room utilization is appropriate, much of the care provided in these settings could be better provided in the outpatient community setting. As a result of this work, we saw a significant decrease in both inpatient and emergency room utilization in MHSA and a corresponding decrease in costs. From Q3 2013 to Q4 2017 we saw a 25 percent decrease in our inpatient admission rate, which has remained stable and low since then. We have also seen a 60 percent decrease in the MH emergency room rate and a 50 percent decrease in substance abuse emergency room rate in the same time frame, which has also been stable and low since that time. Both of these impacts are reflected in our claims experience and medical trend.

The literature¹ suggests that screening colonoscopy has about a 75 percent prevention rate for colorectal cancer (CRC). The per person net cost of screening less the cost of care for CRC was \$2,227 per person without screening and \$2,890 with screening but the cost per Quality Adjusted Life Year was within the willingness to pay threshold of \$50,000. Colonoscopy does not necessarily save money in health care by these parameters, although it has been proven to ultimately save on care related to CRC (the long-term return we discussed in the actuarial memo). It does, however, save lives at a cost which is generally accepted as consistent with society's willingness to pay. In other words, colonoscopies are an instance in which we are willing to compromise short-term affordability in the interest of quality care.

https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4406901/table/table2-2050640614565199/

9. Please provide a recast of the of 2016 experience exhibit (like the 2017 experience exhibit on pg. 18 SERFF) which demonstrates IBNR applied in 2016 was reasonable - please include the assumed IBNR at the time of the filing and the actual run out since that exhibit.

Calendar Year 2016 Allowed Claims (as defined in the URRT instructions)	As of February 28, 2017	As of March 31, 2018
Claims incurred through December 31, 2016 and paid	\$450,321,122	\$446,032,082
Estimate of IBNR for Claims	\$2,008,413	\$141,092
Estimate of IBNR for Pharmacy Rebates	(\$5,462,888)	\$0
Total Claims	\$446,865,647	\$446,173,174
Member Months	835,621	835,470
Total Per Member Per Month (PMPM)	\$534.77	\$534.04
Percentage difference		-0.14%

The impact of runout on claims excluding rebates was positive 0.02 percent.

10. Please elaborate on the financial risks involved with "silver loading" including:

cover the payment of CSR claims.

- a. Please provide a table with membership, premium, claims, risk transfer estimate, administrative costs, and anticipated profitability by product scenario; Please see the attached document Responses to 2019 VISG Inquiry Letter 5 06.15.2018.xlsx.
 - b.
- i. The percentage of Vermonters eligible for cost sharing reductions that BCBSVT assumes will purchase silver exchange plans from BCBSVT?
 We assumed that all members in the projection period that are eligible for Cost Share Reductions will purchase a silver exchange plan from BCBSVT.
- ii. What is the potential for member adverse selection? There is a risk that members who were assumed to remain in a loaded silver plan will instead select a non-loaded plan, either a non-silver VHC plan or a reflective silver plan. In that event, the silver load would generate insufficient premium to
- iii. Please identify the financial best case and worst-case membership subsidized product mix scenarios for BCBSVT;

BCBSVT assumed that only members receiving no subsidies would move to silver reflective plans, and that all other VHC membership would remain in their current plan. As with any assumption, the risk to BCBSVT is that experience comes in differently than assumed.

The best case scenario, highly unlikely due to the member outreach initiatives described in part c of this response, would be that all individual members currently enrolled in a silver plan through VHC and not receiving any subsidy would continue to buy a VHC silver plan despite the Silver Load. This implausible scenario would create a financial gain for BCBSVT of \$1.7M.

A worst case scenario would be for all members receiving premium subsidies who are currently enrolled in a base silver plan, a CSR 73% plan or a CSR 77% through VHC to buy up or buy down to a non-loaded VHC plan. This scenario would create a financial loss of \$3.6M for BCBSVT, as shown in the below table.

Financial loss if APTC members elect to move to a non-loaded plan

Cohort	Members	Financial Loss
70% (i.e. non-CSR) Silver plans	1,576	\$1,118,852
73% CSR plans	1,572	\$1,116,121
77% CSR plans	2,547	\$1,379,012
Total	5,695	\$3,613,985

In researching this response, it became apparent that we implicitly assumed that members receiving premium subsidies but no CSR subsidies (i.e. members in the first row of the above table) would choose to pay the silver load rather than moving to a similarly-priced gold plan or significantly less expensive bronze plan. The appropriateness of this assumption is questionable, as none of these members benefit from remaining on a silver loaded plan. We believe that it would be more appropriate to assume that all non-CSR members receiving premium tax credits would instead choose to enroll in a non-silver VHC plan. We estimate that making this change would have a negligible effect on plans that are not silver loaded, but would increase the silver load by approximately 1.5 to 2.0 percent.

Furthermore, we note that it may have been reasonable to assume that some portion of members in the 73 percent and 77 percent CSR plans would also elect to forgo the CSR benefit in the interest of avoiding the silver load, and instead use their premium credits to buy up to a gold plan or down to a bronze plan. Such an assumption would similarly have a negligible impact on non-loaded plans, but would increase the silver load itself.

c. Given the complexity, how will BCBSVT's customers be guided to select what is within their best interest? Are there any conflicts of interest where BCBSVT benefits from members making less than optimal choices?

BCBSVT has a comprehensive plan in place to reach out to members who do not receive subsidies but are currently enrolled in silver plans through Vermont Health Connect (VHC) to educate them regarding the changes that are coming for 2019. Our goal is to ensure that consumers purchase the most appropriate plans for themselves and their families. Some members whose income fluctuates throughout the year will choose to continue to purchase through VHC so that they may be eligible to receive tax credits at the time that they file their 2019 federal taxes. In these cases it may be better for them to move to a gold or bronze plan through VHC. In other cases, it will be in the consumer's best interest to enroll directly with BCBSVT in a reflective plan to reduce the cost of their premiums. Our Consumer Support Services representatives have been trained to take into consideration the needs of each member and help them to develop a plan of action to ensure the choice they make best meets their personal needs. We are already working closely with the Department of Vermont Health Access

(DVHA) and other stakeholders to align our messaging and reach out to these members so that we are consistently helping consumers purchase plans that benefit them financially and meet their health coverage needs. It is our understanding that DVHA will update their plan comparison tool to include the new product options in 2019.

There is no conflict of interest for BCBSVT staff who are helping consumers to make optimal choices. Our mission is to create outstanding member experiences and responsibly manage costs for the members we serve. All of our training materials, operating policies and goals are developed in keeping with this mission. Our policies are designed to encourage members to make choices that are in their best interest, both from a household budget perspective and from a coverage perspective. Encouraging members to make choices that work best for them is not only consistent with our mission, but it also makes good business sense. Operating with consumers' best interests in mind helps us to keep our administrative costs as low as possible because we are able to respond to consumers' inquiries quickly, resolve those inquiries on first contact and in a way that is highly satisfactory to them.

11. Please provide evidence that it is not necessary to normalize utilization trend by risk score.

Please refer to our response to guestion 11 of the letter dated May 25, 2018.

Please let us know if you have any further questions, or if we can provide additional clarity on any of the items above.

Sincerely,

Paul Schultz, F.S.A., M.A.A.A.

Chief Actuary

RESPONSE TO ACTUARIAL INQUIRY DATED JUNE 15, 2018

	NON-STANDARD PLANS						STANDARD PLANS				REFLECTIVE PLANS				\neg					
		GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	Total
		Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	
	Source		CDHP		CDHP		CDHP										CDHP			
Projected Membership	Exhibit 6A - Row 23	1,164	6,499	2,212	684	598	2,226	10,262	5,836	6,457	1,695	1,597	1,512	485	264	814	1,691	5,645	2,950	52,591
Premium PMPM (Plan Level Adjusted Index Rate)	Exhibit 6A - Row 21	\$599.08	\$569.88	\$583.24	\$574.01	\$454.57	\$458.86	\$717.12	\$614.29	\$577.67	\$584.52	\$451.86	\$461.98	\$465.87	\$248.56	\$517.50	\$515.79	\$518.52	\$533.50	\$580.86
Paid Claims PMPM	Exhibit 6B - Rows 16 to 19	\$550.50	\$521.80	\$535.25	\$526.11	\$409.90	\$413.94	\$672.32	\$572.20	\$536.55	\$543.11	\$413.95	\$423.81	\$427.65	\$409.90	\$471.20	\$469.39	\$478.93	\$493.53	\$538.50
Risk Adjustment Transfer PMPN	Exhibit 6B - Row 20	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51	-\$13.51
Administrative Charges PMPM	Exhibit 7A - Row 14	\$45.06	\$45.32	\$44.88	\$45.03	\$44.89	\$45.03	\$38.16	\$38.11	\$38.07	\$38.20	\$38.13	\$38.12	\$38.07	\$44.86	\$44.88	\$45.03	\$38.07	\$38.07	\$40.26
Taxes and Fees PMPM	Exhibit 7C - Row 15	\$7.36	\$7.07	\$7.21	\$7.12	\$5.95	\$5.99	\$8.58	\$7.58	\$7.22	\$7.29	\$5.99	\$6.09	\$6.13	\$3.95	\$6.57	\$6.55	\$6.64	\$6.79	\$7.23
Contribution to Reserve PMPM	Exhibit 7B - Row 11	\$9.59	\$9.12	\$9.33	\$9.18	\$7.27	\$7.34	\$11.47	\$9.83	\$9.24	\$9.35	\$7.23	\$7.39	\$7.45	\$3.98	\$8.28	\$8.25	\$8.30	\$8.54	\$9.29
Contribution to Reserve as Percent of Premium		\$0.02	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%	1.6%



July 6, 2018

Mr. Josh Hammerquist, F.S.A., M.A.A.A. Vice President & Consulting Actuary Lewis & Ellis, Inc.

Subject: Your July 3, 2018 Questions re: Blue Cross and Blue Shield of Vermont 2019 Vermont Individual and Small Group Rate Filing (SERFF Tracking #: BCVT-131497882)

Dear Mr. Hammerquist:

In response to your request dated July 2, 2018, here are your questions and our answers:

1. Please elaborate on the process to estimate the impact on administrative costs PMPM due to the decrease in membership. As the individual and small group membership decreases, are some of the fixed costs spread out over other lines of business through a reduced allocation by line of business?

As described in the actuarial memorandum, the administrative charges are impacted by membership changes at the enterprise level. This is consistent with previous calculations of membership impacts (see the 2017 QHP rate filing for example). The total enterprise projected member months include the total in-force March 2018 members plus the projected losses for VISG due to the elimination of the individual mandate penalty. Using total enterprise membership and total enterprise administrative expenses, we calculated a PMPM with experience membership and with projected membership. Since approximately 50 percent of administrative charges are variable, we included half of the increase in PMPM due to membership losses in calculating the increase of 3.4 percent.

BCBSVT allocates fixed costs on the basis of capital requirements. With the loss of membership in 2018, the VISG line of business will have a lower capital requirement and therefore a lower allocation of fixed costs in 2018. However, since capital requirements for fully insured lines are closely proportional to claims costs, which are in turn largely driven by membership, the PMPM projection for any particular line of business is not significantly influenced by the absolute level of membership.

- 2. Please discuss the key drivers of the increase in the projected pharmacy trends compared to the prior filing for:
 - a. non-specialty drugs; and

The increase in non-specialty drug trend compared to the previous filing is mostly due to the increase in utilization trend:

Component	2018 Filing	2019 Filing
Utilization Trend	0.5%	2.1%
Generic Cost Trend	4.6%	3.5%
Brand Cost Trend	12.4%	12.3%
Projected Generic Dispensing Rate	89.9%	89.6%

In 2017, we experienced an uptick in the non-specialty utilization as compared to previous years.

Year	Days Supply PMPM	Increase
2015	29.2	1.8%
2016	29.8	1.9%
2017	30.9	3.5%

The increase in days supply PMPM for non-specialty drugs is mostly due to an increase in antidepressants, anti-hyperlipidemics and anti-hypertensives.

b. specialty drugs.

The specialty drug trend increased from 14.0 percent in the 2018 filing to 20.3 percent in the current filing. This is mostly driven by the increase in the base specialty trend (without exclusions) and the change to the methodology for the inclusion of the cost of Ocrevus. At the time of the 2018 filing, it was our understanding that Ocrevus would be included in the medical benefit, and the cost of the drug was therefore added to the medical trend. We now know that Ocrevus is processed by ESI and applied to the retail pharmacy benefit, and we have included the cost in the specialty drug trend calculation. Had we known at the time of the 2018 filing that Ocrevus would be applied to the retail pharmacy benefit, the specialty drug trend would have been 15.7 percent instead of 14.0 percent.

The increase in the base specialty trend reflects the increase experienced in 2017. As shown on page 2 of Exhibit 3F, the calendar year 2016 increase over the calendar year 2015 was 6.0 percent while the increase of calendar year 2017 over calendar year 2016 was 26.6 percent. This was driven by continued large increases in anti-inflammatory drugs (e.g. Humira, Enbrel; increased allowed PMPM over 30 percent each year), an ongoing increase in dermatological agents (e.g. Stelara and Cosentyx) and an increase in antivirals such as Harvoni.

3. Please provide a comparison of 2018 specialty and non-specialty claims to the same time period for 2017.

The table below compares claims incurred from January through May and paid through June for 2017 and 2018 for the single risk pool.

	2017 Allowed	2018 Allowed	2017 PMPM	2018 PMPM	Δ
Non-specialty	\$18,811,923	\$16,044,555	\$54.17	\$59.86	10.5%
Specialty	\$13,923,908	\$14,340,911	\$40.10	<u>\$53.50</u>	33.4%
Total	\$32,735,831	\$30,385,466	\$94.27	\$113.36	20.3%

These enormous increases for the first five months of 2018 indicate that our pharmacy trends are likely understated.

4. We note that the historical non-specialty utilization claims were normalized for induced utilization changes. Please describe why a similar adjustment was not made to the historical specialty drugs.

Specialty drug utilization is not influenced by benefit design and therefore no adjustment for historical induced utilization is needed. These drugs have thorough prior authorization requirements, so we can confidently conclude that utilization is clinically required and unlikely to change due to benefit design. Even in the absence of tight clinical management protocols, the low Vermont mandated pharmacy out-of-pocket maximum would preclude the need for an induced utilization adjustment specific to specialty drugs.

5. Provide additional support for the note in the Actuarial Memorandum that "We do not expect that the AWP for [new generic drugs] will significantly change from the experience period due to the lack of generic competition for the main drugs in this category." Additionally, please support applying the 3.5% generic unit cost trend to these new drugs as they move from brand to generic.

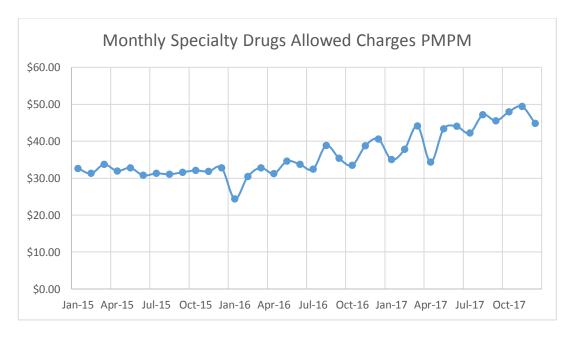
We receive the list of drugs expected to go generic and the expectation of the pricing of the new generic versions of these drugs from ESI. They informed us of the expectation that the AWP for the new generic drugs would not be very different from the brand version due to a lack of competition among generic manufacturers. Once these drugs go generic, we expect them to trend at the same rate as other generics.

It is worth noting that even if we assumed no trend on these drugs - an assumption that is not supported in the data or by industry experts - the impact on pharmacy trend would be an immaterial decrease of 0.035 percent.

6. Please provide additional support for choosing the 24-month regression result of 3.5% for the generic unit cost trend, given that this result is on the high side of the regression and year-over-year results.

The twelve month average increases have been trending upwards from the year ended December 2016 to the year ended December 2017, from 0.3 percent to 3.2 percent. It is our reasonable expectation that this upward trend will continue, leading to our selection of a unit cost trend very modestly higher than the most recent year-over-year trend observation. Furthermore, the 24-month regression result contributed to a pharmacy trend that is reasonable in the aggregate.

7. Please analyze the seasonality experienced with specialty drugs and summarize the results. The graph below shows the monthly PMPM for specialty drugs, excluding new treatments and adjusted for aging (column T from Exhibit 3F). Both observation and statistical analysis demonstrate that specialty drugs do not follow a seasonal pattern.



8. Please reconcile the administrative costs in this filing with the Supplemental Health Care Exhibit.

The Supplemental Health Care Exhibit (SHCE) is on a STAT accounting basis while the administrative charges in this filing were developed based on GAAP accounting.

In the SHCE, administrative charges are included in lines 1.5 to 1.7, 6.1 to 6.5, 8.1, 8.2 and 10.4. Line 1.5 also includes a portion of the income taxes that are not part of administrative expenses. Those need to be excluded to reconcile to STAT administrative expenses (note that BCBSVT had negative income taxes for 2017). STAT and GAAP accounting treat some expenses differently, mainly related to ITS fees and pensions. For the filing, we start with GAAP administrative expenses then exclude federal and state fees (Federal Insurer Fee, PCORI, HCCA and GMCB billbacks) and fees paid to outside vendors from the base administrative charges, as those are added back into the premium separately.

		Individual and Small Group
SCHE lines 1.5 to 1.7, 6.1 to 6.5, 8.1, 8.2 and 10.4.	Α	\$28,386,745
Less taxes in SCHE 1.5 that are not admin	В	(4,812,235)
Total administrative charges - STAT basis	C = A - B	\$33,198,980
Differences in STAT and GAAP treatment	D	(2,429,226)
Total administrative charges - GAAP basis	E = C + D	\$30,769,754
Federal and State fees	F	1,657,256
Fees for outside vendors	G	403,656
Total base administrative charges	H = E - F - G	\$28,708,842
Member months	I	819,824
Experience base administrative charges PMPM	J = H / I	\$35.02

Please let us know if you have any further questions, or if we can provide additional clarity on any of the items above.

Sincerely,

Paul Schultz, F.S.A., M.A.A.A.

Chief Actuary



July 10, 2018

Mr. Josh Hammerquist, F.S.A., M.A.A.A. Vice President & Consulting Actuary Lewis & Ellis, Inc.

Subject: Your 06/28/2018 Questions re: Blue Cross and Blue Shield of Vermont 2019 Vermont Individual and Small Group Rate Filing (SERFF Tracking #: BCVT-131497882)

Dear Mr. Hammerquist:

In response to your request dated June 28, 2018, here are your questions and our answers:

1. Describe how the company has worked to mitigate medical cost inflation through the contract negotiation process with providers, whether or not they are included in the GMCB hospital budget review process.

BCBSVT reimburses all non-hospital Vermont professional and ancillary services through its various Community Fee Schedules (Community Schedules). The Community Schedules are reviewed regularly for continued relevance in the marketplace, and providers reimbursed under the Community Schedules only receive increases or decreases to rates if BCBSVT implements a change. While the most effective way to mitigate the effects of medical cost inflation would be to limit fee schedule increases to zero, this is not a practical approach. BCBSVT is committed to supporting independent primary care, professional and ancillary providers and to ensuring member access to care. Were increases eliminated, the provider community would react very negatively, putting our members in the middle of any dispute. This is not a desired outcome for anyone and is not indicative of how BCBSVT treats its partners.

Please see our June 20, 2017 confidential response to question 3 of the inquiry letter of June 15, 2017 for information regarding providers subject to the GMCB hospital budget review process. Hospitals have recently testified before the GMCB that they expect to receive the increases approved by the GMCB, and therefore limit negotiations accordingly¹.

BCBSVT is advantaged through participation in the Blue Card network, which offers best in class discounts throughout the country. BCBSVT achieves a similar advantage through our direct contracting with New Hampshire entities.

Additional detail would involve proprietary information regarding our provider contracting approaches with specific entities. It is unclear whether the question, as posed, requires this proprietary information. If such detail would be helpful, we would be happy to submit a confidential response upon request.

¹ GMCB Hearing February 28, 2018, testimony of UVMMC.

- 2.
- a. Provide a spreadsheet showing the breakdown of administrative expenses by PMPM and by percentage of total administrative expenses for 2017 (actual), 2018 (projected) and 2019 (proposed) across each of the company's books of business. Categories may include, but not be limited to: payroll and benefits, taxes, licenses, fees (including billback, calculated consistent with 2018 legislation), marketing and advertising, auditing and consulting, utilization management, and cost containment. For each category not subject to a standardized definition, provide a brief narrative outlining what is included and a breakdown of the specific cost components. Note whether each component cost is fixed or variable.
- b. If allocated costs vary across such books of business, describe how the variance is justified.

All segments within BCBSVT's book of business benefit from the scale of the enterprise in that fixed costs are shared by all segments and variable costs are allocated based on relevant volumes of transactions processed, e.g. membership volumes in the case of enrollment services or claims volume in the case of claims processing. Past studies have shown that approximately 50 percent of our costs are fixed in nature while the remaining 50 percent are generally more variable. Our operations model is managed functionally with all customer segments being supported by centralized functions, e.g. customer services. As a result, we allocate costs to segments based on an allocation methodology that is maintained and refreshed periodically to keep pace with organizational changes.

BCBSVT also participates periodically in in-depth benchmarking studies to understand how well we are managing costs relative to industry experience. Each segment typically has differing costs per member per month based on the requirements of that particular line of business, e.g. billing frequency, benefit complexity, regulatory requirements, etc.

BCBSVT administrative costs compare well to industry benchmarks as shown in the table below:

Segment	2017 Actual BCBSVT Costs PMPM	Latest Median Benchmark Costs PMPM
Large Group insured	\$38.00	\$41.02
Small Group & Individual insured	35.50	341.02
ASO	19.64	23.58
Medicare Supplement	29.08	28.06
FEP	22.28	22.68
Medicare Part D	17.74	13.94
Overall Enterprise	\$27.27	\$31.00

Where possible, costs are allocated directly to lines of business. Certain categories of costs are allocated based on membership or claims, as appropriate. For instance, Customer Service is allocated based upon member months, while Claims Adjudication is allocated based on number of claims. Overhead costs are allocated on the basis of capital requirements.

BCBSVT total administrative costs by key function are as follows:

Function	2017 Cost PMPM	% of total costs
Rating & Underwriting	\$0.40	1.5%
Sales & Marketing	\$1.74	6.4%
Advertising & Promotion	\$0.68	2.5%
Enrollment & Billing	\$1.69	6.2%
Customer Service	\$1.66	6.1%
Provider Network Management	\$1.70	6.2%
Medical Management, Quality Assurance & Wellness	\$3.91	14.3%
Claims Adjudication	\$2.60	9.5%
Technology, Security & Infrastructure	\$8.19	30.0%
Finance & Accounting	\$1.38	5.1%
Corporate Services	\$2.56	9.4%
Corporate Executive & Governance	\$0.56	2.0%
License/ filing fees	<u>\$0.20</u>	0.7%
Total	\$27.27	100.0%

3. Provide the company's prior authorization policy and describe and quantify its impacts on administrative expenses and members' costs of care and quality of care.

According to the National Academy of Medicine, \$765 billion a year is lost in waste by the U.S. health care system. That is approximately 25 percent of the cost of health care per year. This is care and resources that does not improve the health of patients. Prior authorization is one of many tools to help to control this waste, and it helps to provide evidence based utilization for many procedures and services. These appropriate use criteria embodied in our medical and radiological policies provide criteria, rationale and evidence to support their recommendations. These programs affect a small percentage of total care and strive to influence and support the provision of high quality care backed by evidence. Not only is the provision of care which is not evidence based wasteful, it puts patients at significant risk of clinical complications and "medical misadventures" leading to further negative health impact and cost.

The prior authorization policy is publicly available². The 2017 costs of our prior authorization programs for the QHP population is \$785,385, which is 3 percent of total administrative costs. Avoided costs for the QHP population through these prior authorization programs are \$9,723,222. This does not include avoided costs from case management, disease management programs and other programs. This is over a 12:1 ratio of avoided costs to administrative cost of the programs, and represents a net premium savings of approximately 2.2 percent.

4. Describe how the carrier incentivizes providers, and if applicable its PBM, to recommend generic or non-specialty drug alternatives to high cost specialty drugs, or to suggest behavioral changes instead of pharmaceuticals.

BCBSVT drives the use of generic drugs in multiple ways. Members are incentivized via the copay structure of their benefits with lower copays for generic drugs. There are also utilization management programs such as step therapies and prior authorizations that increase the use of generic drugs. However, BCBSVT also tries to influence the prescribing behavior of the providers in a variety of ways. For example, BCBSVT has a pharmacist who travels the state each day meeting with doctors to discuss their prescribing with them. The pharmacist discusses new generics available in the market and programs BCBSVT has in place to encourage the use of those generic drugs. The pharmacist, through our program called medication therapy management, also provides voluntary workplace consultations to patients recommending changes to medications and/or behavioral interventions in coordination with their primary care provider and a case manager as necessary. This has been a very well received program. Additionally, the pharmacist sends each prescriber a Prescriber Medication Analysis which shows the prescriber their prescribing metrics (including the prescribing of generics) vs their peers. Lastly, the pharmacist provides doctors with a pocket-size formulary book which shows, by drug class, which drugs are available as generic drugs in that class.

Going forward, BCBSVT's pharmacy benefit manager, Express Scripts, is rolling out an electronic tool called Real Time Benefit Checks (RTBC). RTBC will be integrated into the prescriber's EMR such that when the prescriber starts to prescribe a patient a drug, the RTBC will populate the screen with the cost of the drug to that specific patient. If the drug they are prescribing is not covered or not on BCBSVT's formulary, the screen will show the therapeutic alternatives including the generic drugs that they could prescribe in place of the original drug. The patient's cost for the alternative generics will also be on the screen which will demonstrate to the doctors the savings to the patient by prescribing the generic version. This software has been shown to GMCB's Primary Care Advisory Group who felt it would be a valuable tool. RTBC is being rolled out on different timetables for each EMR vendor. RTBC will be available to users of Epic EMRs, including the largest hospital systems in Vermont, in October 2018.

"Generic drugs" for specialty drugs are called biosimilars. Biosimilars are just starting to enter the market. Unfortunately, the FDA has not finalized its guidance on how it will deem biosimilars to be interchangeable with the innovator brand version of the drug. Once the FDA issues those final guidelines, manufacturers will be able to seek and attain the "interchangeable" designation. Once that occurs and interchangeable

² http://www.bcbsvt.com/provider/prior-approval-authorization/pa-requirements-and-forms

biosimilars enter the market, BCBSVT will employ strategies similar to the ones mentioned above in order to maximize the use of those less expensive biosimilars. This year, the Vermont legislature updated the language in the mandatory generic substitution law to include interchangeable biosimilars. BCBSVT worked closely with the Senate, House and Legislative Council to craft and pass the language of the new bill.

5. Explain and quantify the impacts of the cost shift from Medicare, and from Medicaid, on the rates paid by purchasers of plans in this filing. Is the cost shift consistent across all books of business?

The concept of the "cost shift" is premised on the idea that Medicare and Medicaid don't compensate a provider for the full cost that the provider incurs delivering the service. In turn, commercial payers have to cover those unfunded costs so that providers break even or have some margin. This theory isn't without some debate³. Nonetheless, in Vermont, it is generally understood that the cost shift does occur and places additional pricing pressure on those insured through the commercial market. However, a payer such as BCBSVT does not have access to provider specific data that would allow it to quantify the exact impact of cost shift from public payers, since such an analysis requires an understanding of each individual provider's actual costs for members served by each payer. When attempting such a quantification, BCBSVT relies on data typically produced by the government, which presumably has far more access to provider cost data, as well as government program payments for such services. For example, see the Green Mountain Care Board analysis of cost shift estimates from January 2018: http://gmcboard.vermont.gov/sites/gmcb/files/Summary%20of%20FY18%20Approved%20B udgets.pdf, slide 16, accessed July 5, 2018.

With some minor exceptions, BCBSVT uses the same fee schedule for a given provider across the entire book of business. As such, the overall impact of the cost shift would be the same across the entire book.

6. Explain how the company reconciles risk adjustment payments when the final payment allocation becomes known. If a risk adjustment assumption proves incorrect, what was the effect on (a) the filing containing the incorrect assumption, and (b) future filings?

Final risk adjustment payments are known six months following the end of a given plan year. Any difference between the filing estimate and final result either contributes to or depletes surplus, in much the same way as any other actuarial assumption.

The previous year's risk adjustment result is the basis of the following year's filing assumption. For instance, the 2017 risk adjustment payment was the starting point for our 2019 filing assumption. The 2017 risk adjustment payment has been calculated by CMS to be significantly more favorable than our 2017 filing assumption. As a result of starting from this more favorable baseline, our 2019 filing assumption is also significantly more favorable than previous years' filing assumptions.

³ See, for example: Contrary to Cost-Shift Theory, Lower Medicare Hospital Payments Rates for Inpatient Care Lead to Lower Private Payment Rates, C. White, Health Affairs 32, No. 5 (2013): 935-943 or Hospitals Respond to Medicare Payment Shortfalls By Both Shifting Costs and Cutting Them, Based on Market Concentration, J. Robinson, Health Affairs 30, No. 7 (2011).

7. Last year, the company indicated that the CSR defunding in 2017 and 2018 would have a significant rate impact. Explain the rate impact in the 2019 filing.

Please see the Q6 tab of the attached *Responses to VISG Inquiry Letter 6.xlsx*. The impact of silver loading on non-loaded plans is immaterial.

Note that BCBSVT has elected *not* to increase 2019 rates to recover losses expected to total some \$6.8 million due to the defunding of CSR in 2017 and 2018.

8. Provide the number of enrollees by metal level and by CSR level (% of FPL), who are projected to migrate to the Reflective Silver plan or to another metal level (with a breakdown of the migration numbers), due to the elimination of CSRs. (This information can be submitted in a format comparable to that provided during the QHP plan review process and to the legislature.)

Please see the Q8a tab of the attached *Responses to VISG Inquiry Letter 6.xlsx* for the enrollment matrix.

As noted in our response to question 10.b.iii to the HCA letter of June 15, 2018 (responses provided on June 22, 2018), in researching this response it became apparent that we implicitly assumed that members receiving premium subsidies but no CSR subsidies would choose to pay the silver load rather than moving to a similarly-priced gold plan or significantly less expensive bronze plan. The appropriateness of this assumption is questionable, as none of these members benefit from remaining on a silver loaded plan. We believe that it would be more appropriate to assume that all non-CSR members receiving premium tax credits would instead choose to enroll in a non-silver VHC plan. Our product team expects that the following migration is likely to occur:

70%	Blue Rewards Silver	to	Blue Rewards Gold
30%	Blue Rewards Silver	to	Blue Rewards Bronze
70%	Standard Silver	to	Standard Gold
30%	Standard Silver	to	Standard Bronze
70%	Standard Silver CDHP	to	Blue Rewards Gold CDHP
30%	Standard Silver CDHP	to	Standard Bronze CDHP

The resulting matrix of enrollees by metal level and CSR level can be found on the Q8b tab of the attached *Responses to VISG Inquiry Letter 6.xlsx*. Using these enrollment assumptions, the proposed rates for silver loaded plans would be 1.6 to 2.1 percent higher while the non-silver loaded plans would be increase by 0.09 percent (generally 50 to 60 cents).

9. Describe the company's contingency plan for the possibility that the Cost Sharing Reduction program could be funded by Congress or the federal Administration during the 2019 plan year.

At this date is appears unlikely that CSR funding will be restored. During a congressional hearing on June 6, 2018, HHS Secretary Alex Azar testified that HHS will *not* block "silver loading" for the loss of CSR funding. The Secretary said that there is no time to set limits on how states require insurers to load premiums to account for the loss of CSR funding and that rules cannot be written before insurers set the rates for 2019. Secretary Azar also noted that HHS may consider new rules regarding silver loading for future years, while acknowledging concerns that such a change could increase premiums for non-silver plans.

In Vermont, there is no vehicle for changing plans and rates off cycle, nor would this be operationally easy for Vermont Health Connect. BCBSVT's first course of action, if the federal government decides to start to make 2019 CSR payments going forward, would be to avoid accepting the funding at all since, if rates are approved as filed, CSR benefits will have already been funded. If refusing the payments is not an option or the rates are underfunded, BCBSVT would work with the GMCB, DVHA and other stakeholders to determine a universal solution in the best interest of members.

10. Describe your outreach and customer service plans to educate Vermonters who may be affected by the loss of funding for cost-sharing reductions

Please see question 10c of our response submitted through SERFF on June 22, 2018.

- 11. Discuss the following relating to changes in federal and state law:
 - a. Explain whether and how the Vermont legislature's passage of a state individual mandate, effective in 2020, coupled with an outreach effort in the interim to minimize the number of Vermonters who may drop coverage, alters the filing's proposed rate increase due to the elimination of the federal individual mandate. Provide copies of any testimony or information you provided to the legislature in 2018 on this subject.

Please see question 6 of our response submitted through SERFF on June 21, 2018.

BCBSVT testified on the impact of the repeal of the individual mandate penalty before the GMCB and the House and Senate committees of jurisdiction, and also participated in the Federal Issues Working Group discussions. The dates of the testimony were January 3 before the GMCB, February 22 before the House Health Care Committee and March 27 before the Senate Finance Committee. While we did not distribute any materials, the main points of our verbal testimony are as follows:

The individual mandate is an important component of the Affordable Care Act and helps to ensure a stable public health insurance marketplace. While it is a key incentive to encourage the maintenance of health insurance coverage, it is part of a comprehensive health care system and should not be viewed in isolation. The impact of the individual mandate is anticipated to be more modest in Vermont than the estimates cited nationally. BCBSVT supported enacting a state-level individual mandate.

b. Describe your outreach and customer service plans to educate Vermonters on maintaining continuous coverage or enrolling in coverage.

Please see question 6 of our response to Agatha Kessler dated July 5, 2018.

12. Provide a calculation of what the RBC would be for the QHP business only. What is its effect on overall company-wide RBC?

The RBC calculation does not lend itself to a precise calculation for specific product lines, but with a few baseline assumptions it is possible to create a reasonable approximation.

In order to create a VISG-specific RBC, we started with the December 31, 2013 Authorized Control Level Risk Based Capital (ACL). An ACL distribution by line of business can be created by breaking down the various components of the Health RBC calculation as of a particular point in time. The known line of business splits contained in the RBC calculation are the Underwriting Risk (H2) and Business Risk (H4), in which BCBSVT records activity for premiums, claims and administrative expenses. The other risks contained within the Health RBC calculation (H0 Affiliate Asset Risk, H1 Other Asset Risk, and H3 Credit Risk), represent a smaller portion of the Capital Requirements ratios. A significant portion of Affiliate Asset Risk is known, as it relates to BCBSVT's equity in subsidiaries. The remainder of Asset Risk, as well as all of Credit Risk, was allocated proportionally to the sum of Underwriting Risk and Business Risk.

This process resulted in an allocation of 43.05 percent of ACL to Vermont Individual and Small Group lines of business (BCBSVT Small Group, TVHP Small Group, Nongroup, Safety Net and Catamount). We therefore allocated an identical percentage of total BCBSVT surplus to VISG as well. Please see the Q12a tab of the attached *Responses to VISG Inquiry Letter 6.xlsx* for these calculations. The resulting December 31, 2013⁴ VISG RBC was 575 percent.

To determine a QHP RBC estimate for December 31, 2017, we calculated the increase in December 31, 2013 ACL due solely to the difference in claims from 2013 VISG products to 2017 QHPs, based on the Underwriting Risk formula within the RBC calculation that applies to BCBSVT major medical lines of business⁵. This increase in ACL was added to the base VISG ACL to calculate a December 31, 2017 QHP ACL. The QHP surplus as of December 31, 2017 is simply the sum of the baseline December 31, 2013 surplus and the cumulative QHP losses from 2014 through 2017 of \$16.3 million⁶. Dividing these two quantities results in a December 31, 2017 QHP RBC of 293 percent.

It is arguably appropriate to allocate investment income among lines of business based upon their aggregate contribution to surplus as of any given year. This approach allocates

⁴ Our original response to this question, submitted via email on July 6, 2018, identified this as the 2017 VISG RBC. We have amended our response to identify the correct date as 2013.

⁵ Additionally, the Underwriting Risk associated with TVHP Small Group business was reclassified as BCBSVT Underwriting Risk. This adjustment to reflect the aggregation of risk on BCBSVT books creates a lower ACL requirement due to the covariance adjustment that excludes only Affiliate Asset Risk.

⁶ Note we used restated GAAP results for this calculation. STAT results as recorded are different primarily due to timing, but would produce a substantially similar result as of December 31, 2017.

some \$5.9 million in after-tax investment income to QHPs from 2014 through 2017. Even using this more generous approach, the QHP-specific RBC as of December 31, 2017 is only 336 percent. This amount is significantly lower than BCBSVT's target RBC range, and in fact is well below the monitoring level established by the Blue Cross Blue Shield Association.

Please see the Q12b tab of the attached *Responses to VISG Inquiry Letter 6.xlsx* for the calculation of the December 31, 2017 QHP RBC of 336 percent.

	December 31, 2013	December 31, 2017
Approximate RBC for QHP business only	575%	336%

13. Provide the annual amounts of anticipated AMT credits for each of the four years 2019 to 2022, and the specific plan for allocating the credits among members and books of business in 2019.

Please see question 17 of our response submitted through SERFF on June 4, 2018.

14. According to the filing, the federal insurer fee cost \$12,130,000 in 2018 and is projected to cost \$14,435,000 in 2020. Provide the spread, in dollars and percentages, of this cost across BCBSVT's business lines in 2018, and the corresponding projected spread of this cost in 2020.

Enacted on January 22, 2018, Section 4003 of Division D of H.R. 195 temporarily suspended the Federal Insurer Fee for 2019 only. The reference in this question is to language within the BCBSVT 3rd Quarter Large Group formula and factor filing. Because that Large Group filing will be used to develop rates for groups with plan years starting in approximately October 2018, and will continue to be used for groups with plan years extending through approximately August 2020, the federal insurer fee collected in 2018 and 2020 is relevant for that particular filing.

The filing currently under consideration is for VISG plans offered exclusively during calendar year 2019. As such, the federal insurer fee is not relevant to the 2019 VISG filing.

The federal insurer fee is allocated across insured lines of business on the basis of gross written premium, consistent with how the fee is assessed.

15. BCBSVT indicates the recovery of claims due to its new waste, fraud and abuse programs for ACA-Compliant plans has grown from .09% of claims in 2014 to 1.1% in 2017. Describe the key elements leading to the success of this new program.

BCBSVT has continued to improve its FWA recoveries via relationship with an innovative and competent vendor partner that combines data analytics with industry knowledge to supplement our internal capabilities. Because FWA programs frequently have a "lifecycle", beginning with high initial recoveries that tend to decline over time as providers adapt their billing and practice patterns, it is important to continually analyze and identify new areas of opportunity. Leveraging our vendor's capabilities and supplemental resources has allowed us to continue to evolve and enhance our program accordingly.

16. Please provide quantitative support for the long-term target CTR of 1.5%. What CTR is necessary to offset the impact of trend?

At a typical long-term rate of claims increase of 7 percent, including trend, population changes and membership increases, a CTR of 1.5 percent is required to maintain RBC at the midpoint of our target range. Please see the Q16 tab of the attached *Responses to VISG Inquiry Letter 6.xlsx*.

Please let us know if you have any further questions, or if we can provide additional clarity on any of the items above.

Sincerely,

Paul Schultz, F.S.A., M.A.A.A.

Chief Actuary

RESPONSE TO ACTUARIAL INQUIRY DATED JUNE 28, 2018

	From Exhibit	From Exhibit 6A																	
			NON-STAND	DARD PLANS					S	TANDARD PLAN		REFLECTIVE PLANS							
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	
		CDHP		CDHP		CDHP										CDHP			
Plan Level Adjusted Index Rate	\$599.08	\$569.88	\$583.24	\$574.01	\$454.57	\$458.86	\$717.12	\$614.29	\$577.67	\$584.52	\$451.86	\$461.98	\$465.87	\$248.56	\$517.50	\$515.79	\$518.52	\$533.50	\$580.86
Projected Membership	1,164	6,499	2,212	684	598	2,226	10,262	5,836	6,457	1,695	1,597	1,512	485	264	814	1,691	5,645	2,950	52,591
												Excess of Lo	aded plans over	Reflective plans:	12.7%	11.3%	11.4%	9.6%	

	Using the membership movement assumption proposed on tab Q8t																			
	NON-STANDARD PLANS STANDARD PLANS															REFLECTIVE PLANS				
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	4	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	4	
		CDHP		CDHP		CDHP										CDHP			4 1	
Plan Level Adjusted Index Rate	\$599.73	\$570.49	\$593.80	\$583.41	\$455.05	\$459.36	\$717.91	\$614.97	\$587.21	\$593.01	\$452.35	\$462.48	\$466.38	\$248.82	\$518.06	\$516.34	\$519.08	\$534.08	\$582.42	
Projected Membership	1,349	6,765	1,973	592	677	2,226	10,262	6,488	5,574	1,334	1,876	1,626	485	264	814	1,691	5,645	2,950	52,591	
												Excess of Lo	aded plans over	Reflective plans:	14.6%	13.0%	13.1%	11.0%		

RESPONSE TO ACTUARIAL INQUIRY DATED JUNE 28, 2018

									PROJECT	ED for 2019									
	Blue Rewards Gold	Blue Reward Silver	ls Blue Rewards Silver OFF	Blue Reward Bronze	s Blue Rewards Gold CDHP	Blue Rewards Silver CDHP	Blue Rewards Silver CDHP OFF	Blue Rewards Bronze CDHP	Standard Platinum	Standard Gold	Standard Silver	Standard Silver OFF	Standard Bronze	Standard Silver CDHP	Standard Silver CDHP OFF	Standard Bronze CDHP	Standard Bronze Integrated	Catastrophic	Loss due to Individual Mandate
Blue Rewards Gold	1,164																		20
Blue Rewards Silver		238	814	12		28	94												48
Blue Rewards Silver - CSR 73%		242				26													
Blue Rewards Silver - CSR 77%		544				60													
Blue Rewards Silver - CSR 87%		841				93													
Blue Rewards Silver - CSR 94%		347				39													
Blue Rewards Bronze				252															37
Blue Rewards Gold CDHP					6,499	10	331												66
Blue Rewards Bronze CDHP								1,892											152
Standard Platinum									10,262										107
Standard Gold										5,836									80
Standard Silver						47	824				882	5,645							241
Standard Silver - CSR 73%						52					999								
Standard Silver - CSR 77%						77					1,469								
Standard Silver - CSR 87%						120					2,288								
Standard Silver - CSR 94%						43					816								
Standard Silver - CSR 100%											3								
Standard Bronze				168				168					1,597				168		77
Standard Silver CDHP						19	442							361	2,950				108
Standard Silver CDHP - CSR 73%						12								240					
Standard Silver CDHP - CSR 77%						20								374					
Standard Silver CDHP - CSR 87%						29								556					
Standard Silver CDHP - CSR 94%						9								164					
Standard Bronze CDHP				166				166								1,512	166		114
Standard Bronze Integrated																	151		23
Catastrophic																		264	
Total	1,164	2,212	814	598	6,499	684	1,691	2,226	10,262	5,836	6,457	5,645	1,597	1,695	2,950	1,512	485	264	

RESPONSE TO ACTUARIAL INQUIRY DATED JUNE 28, 2018

									PROJECT	ED for 2019									
	Blue Reward Gold	ds Blue Reward Silver	ds Blue Rewards Silver OFF	Blue Reward Bronze	s Blue Rewards Gold CDHP	Blue Rewards	Blue Rewards Silver CDHP OFF	Blue Rewards Bronze CDHP	Standard Platinum	Standard Gold	Standard Silver	Standard Silver OFF	Standard Bronze	Standard Silver CDHP	Standard Silver CDHP OFF	Standard Bronze CDHP	Standard Bronze Integrated	Catastrophic	Loss due to Individual Mandate
Blue Rewards Gold	1,164																		20
Blue Rewards Silver	185		814	91			94												48
Blue Rewards Silver - CSR 73%		242				26													
Blue Rewards Silver - CSR 77%		544				60													
Blue Rewards Silver - CSR 87%		841				93													
Blue Rewards Silver - CSR 94%		347				39													
Blue Rewards Bronze				252															37
Blue Rewards Gold CDHP					6,499	10	331												66
Blue Rewards Bronze CDHP								1,892											152
Standard Platinum									10,262										107
Standard Gold										5,836									80
Standard Silver							824			652		5,645	279						241
Standard Silver - CSR 73%						52					999								
Standard Silver - CSR 77%						77					1,469								
Standard Silver - CSR 87%						120					2,288								
Standard Silver - CSR 94%						43					816								
Standard Silver - CSR 100%											3								
Standard Bronze				168				168					1,597				168		77
Standard Silver CDHP					266		442								2,950	114			108
Standard Silver CDHP - CSR 73%						12								240					
Standard Silver CDHP - CSR 77%						20								374					
Standard Silver CDHP - CSR 87%						29								556					
Standard Silver CDHP - CSR 94%						9								164					
Standard Bronze CDHP				166				166								1,512	166		114
Standard Bronze Integrated																	151		23
Catastrophic																		264	
Total	1,349	1.974	814	677	6.765	590	1.691	2.226	10.262	6.488	5,575	5.645	1.876	1.334	2,950	1.626	485	264	

RESPONSE TO ACTUARIAL INQUIRY DATED JUNE 28, 2018

Authorized Control Level RBC as of December 31, 2013- updated based on H2 & H4 ratio to LOBs

			BCBSVT	BCBSVT				Catamount						TVHP	TVHP	TVHP	
_	Total	Nongroup	Small	Large	Cost Plus	ASO	Safety Net	Health	FEP	Med Supp	Med D	NEHP	ITS	Large	Small	Medigap	CBA
H0 - Asset Risk - Affiliates (1)	\$14,055,323	\$803	\$12,954	\$21,167	\$6,829	\$1,420	\$682	\$12,388	\$2,431	\$1,382	\$326	-\$33	\$180	\$5,007,819	\$8,748,845	\$238,130	\$1
H1 - Asset Risk - Other (2)	\$10,919,933	\$45,545	\$734,429	\$1,200,044	\$387,160	\$80,534	\$38,667	\$702,327	\$137,801	\$78,329	\$18,483	-\$1,861	\$10,228	\$208	\$342	\$27	\$7,487,672
H2 - Underwriting Risk	\$29,604,985	\$439,164	\$7,099,109	\$11,659,244	\$1,047,873	\$15,635	\$375,574	\$6,833,255	\$1,260,389	\$715,058	\$159,683	\$0	\$0	\$0	\$0	\$0	\$0
H3 - Credit Risk (3)	\$1,225,040	\$16,255	\$262,126	\$428,310	\$138,182	\$28,744	\$13,801	\$250,669	\$49,183	\$27,957	\$6,597	-\$664	\$3,651	\$74	\$122	\$10	\$25
H4 - Business Risk	\$4,903,487	\$18,739	\$284,799	\$405,938	\$2,844,609	\$794,049	\$13,178	\$227,900	\$125,056	\$72,456	\$26,142	-\$18,714	\$102,836	\$2,086	\$3,437	\$270	\$706
Subtotal - H0-H4	\$60,708,768	\$520,507	\$8,393,417	\$13,714,703	\$4,424,652	\$920,382	\$441,902	\$8,026,538	\$1,574,859	\$895,181	\$211,231	-\$21,272	\$116,895	\$5,010,187	\$8,752,746	\$238,436	\$7,488,405
H0 - Asset Risk - Affiliates	14,055,323																
Square Root (H1, H2, H3, H4)	31,956,924																
ACLRBC After Covariance before BOR	46,012,247																
Basic operational risk (BOR)	-																
ACLRBC After Covariance after BOR	46,012,247																
ACL (50% of ACLRBC after covariance)	23,006,124	43.05%	9,904,131														
•		Ind & SG	Ind & SG														
Total Adjusted Capital	132,369,496	43.05%	56,985,037														
H0-H3 totals (based on H2 & H4)																	
H0 - Asset Risk - Affiliates	14,055,323	803	12,954	21,167	6,829	1,420	682	12,388	2,431	1,382	326	(33)	180	5,007,819	8,748,845	238,130	1
H1 - Asset Risk - Other	10,919,933	45,545	734,429	1,200,044	387,160	80,534	38,667	702,327	137,801	78,329	18,483	(1,861)	10,228	208	342	27	7,487,672
H3 - Credit Risk	1,225,040	16,255	262,126	428,310	138,182	28,744	13,801	250,669	49,183	27,957	6,597	(664)	3,651	74	122	10	25
-	26,200,296	62,603	1,009,509	1,649,521	532,170	110,698	53,149	965,383	189,414	107,667	25,406	(2,558)	14,059	5,008,100	8,749,309	238,166	7,487,698
H2 - Underwriting Risk	29,604,985	439,164	7,099,109	11,659,244	1,047,873	15,635	375,574	6,833,255	1,260,389	715,058	159,683	-	-	-	-	-	-
H4 - Business Risk	4,903,487	18,739	284,799	405,938	2,844,609	794,049	13,178	227,900	125,056	72,456	26,142	(18,714)	102,836	2,086	3,437	270	706
-	34,508,472	457,904	7,383,908	12,065,182	3,892,482	809,684	388,753	7,061,155	1,385,444	787,514	185,825	(18,714)	102,836	2,086	3,437	270	706
Total allocated H0-H4	60,708,768	520,507	8,393,417	13,714,703	4,424,652	920,382	441,902	8,026,538	1,574,859	895,181	211,231	(21,272)	116,895	5,010,187	8,752,746	238,436	7,488,405
Share of Total	100.00%	0.86%	13.83%	22.591%	7.288%	1.516%	0.73%	13.22%	2.594%	1.475%	0.348%	-0.035%	0.193%	8.253%	14.42%	0.393%	12.335%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING

RESPONSE TO ACTUARIAL INQUIRY DATED JUNE 28, 2018

Calculation of December 31, 2017 QHP RBC

	Enter	prise	V	ISG		
	Investment Income	Surplus	Investment Income	Surplus	VISG %	Tax Rate
2013		132,369,496		56,985,037	43.05%	20%
2014	4,626,709	138,363,389	1,593,438	61,097,770	44.16%	20%
2015	4,154,355	148,423,755	1,467,566	58,042,490	39.11%	20%
2016	4,212,181	135,263,874	1,317,770	47,203,488	34.90%	20%
2017	5,410,282	134,053,991	1,510,435	46,564,271	34.74%	20%
	From Q12a					
RBC Risk	December 31,	With Claims			VISG	
NDC NISK	2017	Increase			VISG	
H0	14,055,323	5,306,478		2013 Claims	271,359,571	
H1	10,919,933	10,919,933		2017 Claims	373,101,581	
H2	29,604,985	47,125,110		Increase	101,742,011	
Н3	1,225,040	1,225,040				
H4	4,903,487	4,903,487				
ACL	23,006,123	26,971,781				
						RBC
VISG	43.05%			December 31, 2	013 VISG	575%
ACL	9,904,131	13,869,788		December 31, 2	017 QHP	336%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING

RESPONSE TO ACTUARIAL INQUIRY DATED JUNE 28, 2018

Minimum Required CTR Calculation			ong-Term Typical Claims Increase	Reflect Typical Increase in VISG	
Vermont Individual and Small Group	А	Claims \$324,089,593	1.070	Claims \$346,775,864	Claims Increase \$22,686,271
Estimated YE 2018 Authorized Control Level (ACL)	В		\$24,592,654		
Estimated ACL Reflecting VISG Claims Increases to 2019	С		\$25,489,866		
Increase in Capital Required to Maintain RBC at midpoint of target range	D = 600% x (C-B)		\$5,383,272		
Tax Rate for 2019 (FIT)	Е		0%		
Additional Required Grossed Up for FIT	F = D/(1-E)		\$5,383,272		
Filed 2019 VISG Premium	G		\$366,572,694		
Required VISG CTR Factor to Maintain Target RBC	CTR = F/G		1.5%		

		Estimated ACL
		Reflecting VISG
	Estimated YE	Claims Increases
	2018 ACL	to 2019
H0	2,867,435	2,867,435
H1	16,335,645	16,335,645
H2	42,341,256	44,297,062
Н3	1,248,004	1,248,004
H4	9,173,470	9,173,470
ACL	24,592,654	25,489,866

Restated to

1. Purpose and Background

The purpose of this amendment is to adjust the rates that were filed with the Green Mountain Care Board on May 11, 2018, for the ACA-compliant plans for the Vermont Individual and Small Group merged market for the 2019 benefit year.

After the filing date, Vermont enacted two laws that impact 2019 benefits. First, S.1, an act relating to copayment limits for chiropractic care and physical therapy, mandates that for silver and bronze qualified health plans where chiropractic services require a copayment, that copayment shall be equal to the copayment applicable to services provided by a primary care provider. This impacts the Blue Rewards Silver, Standard Silver, Standard Bronze and Standard Bronze Integrated plans, along with associated Cost Share Reduction (CSR) variations. Second, H.693, an act relating to eliminating cost-sharing for certain breast imaging services, requires that certain follow-up ultrasounds for breast imaging are covered with no member cost share. This impacts all plans.

On June 19, 2018, the U.S. department of Labor (DOL) released a final rule on association health plans (AHPs). This rule modifies regulations related to how employers can form an association to purchase insurance subject to large group market rules. The Vermont Department of Financial Regulation (DFR) has indicated their intention to promulgate within the next several weeks emergency rulemaking relative to AHPs.

The original filing has been reviewed by the GMCB's contracted actuary, Lewis and Ellis (L&E). L&E recommended four modifications to the originally filed rates in their report submitted on July 10, 2018. Blue Cross and Blue Shield of Vermont (BCBSVT) does not oppose any of the four recommendations.

In this amendment, we will first rebase the filed rates to reflect the modifications recommended by L&E. We will then outline the impacts of the Vermont laws enacted after the date of filing. Subsequently, we will describe the impact of the final federal rule regarding AHPs.

Finally, we will describe a market structural defect that has arisen due to a significant disconnect between the two Vermont VISG carriers with respect to actuarial value. This discrepancy - cavernous by actuarial standards - creates implicit margins giving rise to rates that may be discriminatory, and that must be excessive or inadequate for specific metal levels. We do not amend our rates for this issue because we believe that the resulting rates would violate Vermont and federal rating standards. However, we strongly urge the GMCB to take action to correct the market structural defect.

2. Lewis and Ellis Report and Recommendations

Lewis and Ellis (L&E) issued a report on July 10, 2018, after reviewing BCBSVT's original 2019 VISG rate filing. Their report includes four recommended modifications, none of which BCBSVT opposes.

Exhibits 5 (1) to 9B (1) reflect the adjusted calculations for the four modifications. The impact of each modification is described in detail below.

1. Changes in pool morbidity

In our June 4, 2018 response to question 4 of the L&E request dated May 25, 2018, we stated that it would be a more appropriate methodology to normalize the claims in the morbidity adjustment calculation for the impact on induced utilization. This change reduces the impact of pool morbidity factor (1+b9 on Exhibit 5) from 1.0231 to 1.0101.

2. Changes to the impact of selection factor

In our June 21, 2018 response to question 3 of the L&E request dated June 15, 2018, we noted that we discovered an issue with the way we calculated the selection factor (1+c₆ on Exhibit 5). It is more appropriate to recognize the actual experience difference between members on Silver reflective plans and members on Silver loaded plans. The original Exhibit 2D shows that a 0.8646 benefit richness adjustment was applied to all silver plans (reflective and loaded) when using BCBSVT actual utilization factors. Using the same methodology but more appropriately recognizing the expected membership in each plan, we calculate benefit richness factors of 0.7216 for reflective plans and 1.0416 for loaded plans. This increases the impact of selection factor (1+c₆ factor on Exhibit 5) from 1.0132 to 1.0178.

3. Changes to Risk Adjustment

In the original rate filing, BCBSVT used the interim 2017 risk adjustment data to project the 2019 risk adjustment receivable. On July 9, 2018, CMS released the final 2017 risk adjustment data. L&E recommended that BCBSVT use this newly available data as a baseline to project the 2019 risk adjustment receivable.

The table below shows the original calculation (from original Exhibit 4) and the revised calculation using the final 2017 risk adjustment data.

	Original	Revised
Projected Risk Adjustment Transfer	-\$8,618,593	-\$8,316,286
Projected Risk Adjustment Fee (\$1.80 per enrollee per year)	\$94,664	\$94,664
Net Projected Risk Adjustment	-\$8,523,929	-8,221,662
Member Months	631,092	631,092
Net Projected Risk Adjustment PMPM	-\$13.51	-13.03
Paid to Allowed Ratio (from Exhibit 6C)	81.14%	81.21% *
Market Wide Adjustment for the Risk Adjustment Program (g1 on Exhibit 5)	-\$16.65	-\$16.04

^{*} includes impact of Modification #4.

4. Changes to the mapping of non-CSR members to bronze and gold plans
In our July 10, 2018 response to question 8 of the L&E request dated June 28, 2018, we noted that we implicitly assumed that members receiving premium subsidies but no CSR subsidies would choose to pay the silver load rather than moving to a similarly-priced gold plan or significantly less expensive bronze plan. The appropriateness of this assumption is questionable, as none of these members benefit from remaining on a silver loaded plan. L&E opined that it is more appropriate to assume that all non-CSR members receiving premium tax credits would instead choose to enroll in a non-silver VHC plan. Our product team expects that the following migration is likely to occur:

70%	Blue Rewards Silver	to	Blue Rewards Gold
30%	Blue Rewards Silver	to	Blue Rewards Bronze
70%	Standard Silver	to	Standard Gold
30%	Standard Silver	to	Standard Bronze
70%	Standard Silver CDHP	to	Blue Rewards Gold CDHP
30%	Standard Silver CDHP	to	Standard Bronze CDHP

This change in membership projection by plan has many impacts to the rating, most notably the paid to allowed ratio for EHB portion on Exhibit 6C. Other impacted factors are 1+c1 (from 1.0075 to 1.0092), 1+c6 (from 1.0178 to 1.0185), average Blue Rewards costs and other factors that are percent of claims or premium.

This change mostly impacts the silver loaded plans, with an average impact of 1.9 percent. Rates for non-silver loaded plans increase by 0.1 percent.

After adjusting the filed rates to reflect the four modifications recommended by L&E, the average rate increase for plans other than Silver Level Exchange plans - that is, the average increase that will actually be experienced by Vermont individuals and small businesses - is 4.7 percent. Silver Level Exchange plans increase an average of 17.1 percent. Across all plans, the average increase is 7.2 percent.

	Modified for L&E recommendations	Filed Rate Increase	Change ¹
Blue Rewards Gold	5.3%	5.9%	-0.6%
Blue Rewards Gold CDHP	4.5%	5.1%	-0.6%
Blue Rewards Silver	20.2%	18.9%	1.1%
Blue Rewards Bronze	4.5%	5.0%	-0.5%
Blue Rewards Bronze CDHP	5.5%	6.1%	-0.5%
Standard Platinum	6.2%	6.8%	-0.6%
Standard Gold	4.1%	4.7%	-0.6%
Standard Silver	16.4%	15.3%	0.9%
Standard Silver CDHP	15.4%	14.6%	0.7%
Standard Bronze	3.1%	3.7%	-0.6%
Standard Bronze CDHP	4.5%	5.1%	-0.6%
Standard Bronze Integrated	3.9%	4.5%	-0.6%
Blue Rewards Silver OFF	4.9%	5.5%	-0.6%
Standard Silver OFF	2.9%	3.5%	-0.6%
Standard Silver CDHP OFF	4.0%	4.6%	-0.6%
Catastrophic	0.8%	1.2%	-0.4%
Total	7.2%	7.5%	-0.2%
Silver Loaded Plans	17.1%	16.0%	1.0%
Non Subsidized Members	4.7%	5.3%	-0.6%

3. Impacts of Vermont Laws enacted after date of filing

Vermont's legislature enacted two laws with impacts on 2019 benefits and pricing after the May 11, 2018 VISG rate filing deadline. Both new laws require plans to modify member cost sharing requirements:

- 1. S.1, an act relating to copayment limits for chiropractic care and physical therapy²
- 2. H.693, an act relating to eliminating cost-sharing for certain breast imaging services³

Both of these new laws impact the pricing actuarial values of the plans. S.1 only impacts the Blue Reward Silver (Loaded and Reflective), Standard Silver (Loaded and Reflective), Standard Bronze and Standard Bronze Integrated plans, while H.693 impacts all plans.

Standard plans are designed by the State of Vermont and offered by all issuers of QHPs.

¹ Figures are multiplicative and may not sum to the change.

² https://legislature.vermont.gov/assets/Documents/2018.1/Docs/Acts/ACT007/ACT007%20As%20Enacted.pdf

³ https://legislature.vermont.gov/assets/Documents/2018/Docs/ACTS/ACT141/ACT141%20As%20Enacted.pdf

Please see Attachment A - Revised Standard Plans AV Certification - 2019 for the updated certification provided by the State.

Blue Rewards (Non-Standard) plans are designed by BCBSVT. The metal values included in the Unified Rate Review Template (URRT) were calculated using an alternate methodology, as allowed by 45 CFR §156.135. Multiple benefit designs offered in BCBSVT's Non-Standard plans are not supported by the AV Calculator. Please see Attachment B - Revised Blue Rewards (Non-Standard) Plans AV Certification - 2019, for the updated actuarial certification, which includes the process used to develop the AV Metal Values.

Please see Exhibits 5 (2) to 9B (2) for changes to rates due to these two changes in Vermont law.

After adjusting the filed rates to reflect the four modifications recommended by L&E and the two changes in Vermont law, the average rate increase for plans other than Silver Level Exchange plans - that is, the average increase that will actually be experienced by Vermont individuals and small businesses - is 4.7 percent. Silver Level Exchange plans increase an average of 17.3 percent. Across all plans, the average increase is 7.3 percent.

	Modified for L&E recommendations	Rate Increases after L&E recommendations and changes in VT law	Change⁴
Blue Rewards Gold	5.3%	5.3%	0.0%
Blue Rewards Gold CDHP	4.5%	4.5%	0.0%
Blue Rewards Silver	20.2%	20.3%	0.1%
Blue Rewards Bronze	4.5%	4.5%	0.0%
Blue Rewards Bronze CDHP	5.5%	5.5%	0.0%
Standard Platinum	6.2%	6.2%	0.0%
Standard Gold	4.1%	4.1%	0.0%
Standard Silver	16.4%	16.7%	0.2%
Standard Silver CDHP	15.4%	15.4%	0.0%
Standard Bronze	3.1%	3.1%	0.0%
Standard Bronze CDHP	4.5%	4.6%	0.1%
Standard Bronze Integrated	3.9%	4.2%	0.3%
Blue Rewards Silver OFF	4.9%	5.0%	0.1%
Standard Silver OFF	2.9%	3.2%	0.3%
Standard Silver CDHP OFF	4.0%	4.0%	0.0%
Catastrophic	0.8%	0.8%	0.0%
Total	7.2%	7.3%	0.1%
Silver Loaded Plans	17.1%	17.3%	0.2%
Non Subsidized Members	4.7%	4.7%	0.1%

⁴ Figures are multiplicative and may not sum to the change.

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4. Impacts of Association Health Plans

On June 19, 2018, the U.S. department of Labor (DOL) released a final rule on association health plans (AHPs). This rule modifies regulations related to how employers can form an association to purchase insurance subject to large group market rules. Critically, the rule established an applicability date for fully-insured AHPs of September 1, 2018.

In our June 21, 2018 response to question 6b of the L&E request dated June 15, 2018, we indicated:

We remind L&E that BCBSVT chose not to reflect the likely detrimental impact of AHPs on the single risk pool as part of this filing. There is a significant risk to the adequacy of rates from the date that AHPs are able to enter the market. We continue to believe that a 2020 market entry is more likely in Vermont; however, the recent promulgation of final federal AHP rules makes a 2019 entry a more distinct possibility.

Since the time of that response, DFR has indicated that they intend to issue an emergency rule in support of the applicability date for fully-insured AHPs. Furthermore, several associations who used to offer health plans prior to Vermont's 2014 decision to require all small group health plans to purchase through the Exchange, and who have continued to provide other services to their members in Vermont, have approached us on behalf of their members who are interested in having additional options for their employer-based health plans. The associations expressed strong interest in offering products to these employer group members, the vast majority of whom are currently in the QHP market. Their interest has been intensified by the recently released federal rules and expectation of forthcoming DFR rules. We now consider it a near certainty that fully-insured AHPs will be available and marketed in Vermont in time for the January 1, 2019 renewal season.

The BCBSVT sales department worked with the associations to generate membership projections for 2019. Given the likely rate differential between AHPs and QHPs, it is projected that 8,000 current BCBSVT QHP members will join AHPs in 2019, along with a proportional number of MVP QHP members.

The associations expect to offer a limited variety of plan designs, all of which are expected to be significantly less rich than the Platinum plan. BCBSVT has observed that a large number of groups have membership that is exclusively enrolled in the Platinum plan. This is consistent with the actions of many small groups who prior to 2014 offered very rich benefits coupled with HRA or HSA funding⁵. Our assumption is that AHPs will not be attractive to such groups, as they are seeking a rich benefit design that is reflective of both their pre-Exchange and current Platinum plans. We assumed that other small group members would leave the single risk pool proportionally by metal and by plan.

⁵ Several of these groups are Vermont cities and towns.

Metal	Inforce Membership	Membership after migration to AHP
Bronze	3,548	2,464
Silver	8,367	5,810
Gold	10,795	7,496
Platinum	3,464	2,404
Platinum Group ⁶	4,129	4,129
Total	30,303	22,303

This updated membership assumption impacts factors for both the impact of different benefit plans (1+c1) and the impact of selection (1+c6).

Factor	Exhibit 5 (2) - before AHP	Exhibit 5 (3) - After AHP
Impact of different benefit plans (1+c ₁)	1.0092	1.0114
Impact of selection (1+c ₆)	1.0184	1.0194

The membership migration also impacts the overall projected allowed charges for the single risk pool. To calculate this impact, we started with experience allowed PMPM by market and reweighted based on the projected membership before the impact of AHPs⁷. We then adjusted the small group PMPM to reflect the new projected membership by metal level.

⁶ Groups for which all members are enrolled in the Platinum plan.

⁷ The difference in weighted average PMPM for the experience period versus the projection period is already included in the pool morbidity factor. Therefore, we should compare the weighted average PMPM after adjusting for the impact of AHPs to the reweighted average rather than the experience period average, as doing otherwise would overstate the adjustment needed to reflect the membership migration to AHPs.

Small Group Experience by Metal	CY 2017 Allowed Charges	CY 2017 Member Months	CY 2017 Allowed PMPM	Inforce Membership	Projected Membership
Bronze	\$25,877,353	65,858	\$392.93	3,548	2,464
Silver	\$54,993,575	142,182	\$386.78	8,367	5,810
Gold	\$94,817,102	168,402	\$563.04	10,795	7,495
Platinum	\$51,993,301	67,603	\$769.10	3,464	2,405
Platinum Group	\$31,312,052	49,454	\$633.16	4,129	4,129
Total Small Group	\$258,993,383	493,499	\$524.81	30,303	22,303
		Weighted Aver	age PMPM	\$527.56	\$533.53
		Increase due to Membership changes			1.0113

The adjusted allowed PMPM for Small Group is \$524.81 x 1.0113 = \$530.75

Market	CY 2017 Member Months	CY 2017 Allowed PMPM	Projected Membership Before Adjustment for AHP	Adjusted Allowed PMPM	Projected Membership After Adjustment for AHP
Individual	326,325	\$623.42	22,288	\$623.43	22,288
Small Group	493,499	\$524.81	30,303	\$530.75	22,303
Total/Average	819,824	\$564.06	\$566.60		\$577.07

The index rate adjustment for the impact of Association Health Plans (1+ c_4 on Exhibit 5 (3)) is \$577.07 / \$566.60 = 1.0185.

The change in projected membership also impacts the risk adjustment transfer. We assumed that MVP would experience membership losses in proportion to BCBSVT. Using the same starting point as recommended by L&E and applied in section 1, we recalculated the risk adjustment receivable to be \$14.00 PMPM. Based on the methodology described within the chart in section 2.3, the market wide adjustment for the Risk Adjustment Program increased from \$16.04 PMPM to \$16.97 PMPM, as shown on exhibit 5 (3). The increase is primarily driven by the individual market making up a larger portion of the total market. We assumed that MVP's PLRS for individual and small group markets is directly correlated with each market's respective allowed charges as defined in MVP's URRT. The result of this assumption is the PLRS differential between MVP and BCBSVT is greater in the Individual market compared to the Small Group market. Therefore, if the

projected membership shifts more heavily to the Individual market, a larger PMPM transfer is expected. Because of the lower membership, the total projected transfer is reduced from the original \$8.6 million to \$7.5 million.

Per member per month administrative charges are also impacted by this projected membership loss. Individuals require more operational support for billing, dunning, call support, etc. With the projected membership losses all coming from small groups, the average experience PMPM for administrative charges must be changed to reflect the different membership mix:

Market	Experience PMPM	Experience Weight	Projected Weight
Individual	\$39.52	39.8%	50.0%
Small Group	\$31.52	60.2%	50.0%
Average PMPM		\$34.70	\$38.60

Finally, the projected GMCB billback amount for the single risk pool is \$1,238,000. With the projected membership, the PMPM increases from the filed \$1.92 to \$2.31 PMPM.

Please see Exhibits 5 (3) to 9B (3) for changes to rates.

After adjusting the filed rates to reflect the four modifications recommended by L&E, the two changes in Vermont law, and the impact of AHPs, the average rate increase for plans other than Silver Level Exchange plans - that is, the average increase that will actually be experienced by Vermont individuals and small businesses - is 6.9 percent. Silver Level Exchange plans increase an average of 19.8 percent. Across all plans, the average increase is 9.6 percent.

5. Market Structural Defect

The VISG market includes a number of standard plans that do not differ between carriers. Pricing actuarial values should therefore be very similar for each standard plan⁸. However, the pricing actuarial values submitted by each carrier are wildly different. A portion of this difference in actuarial value⁹ can be explained by differences in each carrier's risk

⁸ The actuarial value of a particular plan will vary based upon the characteristics of the population that uses the plan. Federal rating rules prohibit rating for health status, therefore requiring that the entire VISG population should be modeled in order to generate the actuarial value of any given plan. It is still possible that two carriers will calculate different actuarial values inasmuch as their underlying populations may be different.

⁹ For simplicity, the remainder of this section refers to "pricing actuarial value" as "actuarial value."

pool. We demonstrate below that even after adjusting BCBSVT experience to more closely match that of MVP¹⁰, the actuarial values for the two carriers remain radically different:

Standard Plan	(A) BCBSVT AV	(B) Adjusted BCBSVT AV	(C) MVP AV	Percent Difference (C)/(B)-1
Platinum	0.928	0.924	0.896	-3.0%
Gold	0.845	0.835	0.798	-4.4%
Silver Reflective	0.749	0.738	0.721	-2.3%
Silver CDHP Reflective	0.767	0.756	0.703	-7.0%
Bronze	0.672	0.657	0.584	-11.1%
Bronze CDHP	0.685	0.670	0.600	-10.4%

We can further observe that these substantial differences give rise to rate differences that also vary significantly by metal level. We tabulate the following from each carrier's filed 2019 single rates:

Standard Plan	BCBSVT	MVP	Percent Difference
Platinum	\$803.23	\$746.21	7.6%
Gold	\$688.05	\$633.40	8.6%
Silver Reflective	\$580.78	\$556.22	4.4%
Silver CDHP Reflective	\$597.56	\$538.41	11.0%
Bronze	\$506.12	\$443.30	14.2%
Bronze CDHP	\$517.45	\$453.97	14.0%

It is clear from the above that BCBSVT's rate disadvantage is far more profound for bronze plans than it is at richer metal levels. BCBSVT senior management believes that this creates an unfair market environment in that the rate differential is greatest for the most price-sensitive buyers (generally, those purchasing Bronze plans), while it is smallest for those members who are relatively less sensitive to price and may make their buying decisions based on other criteria (that is, members purchasing richer plans)¹¹. BCBSVT

¹⁰ We have modeled this adjustment as a 10 percent reduction in allowed costs, which approximates the difference between MVP and BCBSVT index rates.

¹¹ BCBSVT does not believe that attracting a lower proportion of Bronze members significantly impacts rates, because risk adjustment does a reasonably adequate job of leveling the playing field for differences in population risk profile. In fact, BCBSVT aggressively tries to attract and retain members who may have a riskier health profile, as we believe that we can very effectively serve these members through our world-class customer service,

concludes that the recent shift of membership toward MVP is exacerbated by this market structural defect.

BCBSVT strongly considered further amending our rates to explicitly correct for the observed market structural defect. However, doing so would require changes in Contribution to Policyholder Reserves (CTR) by plan that would lead to a significantly higher CTR for the Platinum plan, a slightly higher CTR for Gold plans, and a significantly negative CTR for Bronze plans. We do not believe that the resulting rates would satisfy Vermont rating standards, as they would be excessive for Platinum plans and inadequate for Bronze plans. Arguably, they would also be discriminatory in that CTR would be highest for the least healthy members and lowest for the healthiest members.

Both carriers' sets of actuarial values cannot be correct¹². One carrier or the other must therefore be using an implicit negative or positive CTR by plan, through the mechanism of either understated or overstated actuarial values¹³, that produces rates that are excessive for some plans and inadequate for others, and may also be discriminatory. In the absence of a BCBSVT amendment varying CTR by plan, we urge the GMCB to investigate and correct this market structural defect.

unparalleled provider network, and strong clinical programs. It is our mission and drive to serve *all* members, regardless of health status or metal level.

¹² Using an incorrect set of actuarial values would have no impact on a carrier's overall rate increase, barring a significant change in enrollment by plan from the experience period to the projection period.

¹³ BCBSVT is certain that our actuarial values are accurate, as we are able to reconcile observed actuarial value from actual experience to within 0.1 percent of modeled actuarial value. A significant difference between observed actuarial value and modeled actuarial value would be indicative of using an underlying data set within the actuarial value model that does not reasonably represent the Vermont single risk pool, and thereby produces implicit CTRs by plan that may be excessive, inadequate, and/or discriminatory.

6. Actuarial Certification

The purpose of this amendment is to provide the rates and a description of the rate development for the plans that Blue Cross and Blue Shield of Vermont (BCBSVT) is proposing to offer to the Vermont individual and small group market in 2019. These calculations are not intended to be used for any other purpose. This memorandum documents the methodology used to calculate the AV Metal Value for each Qualified Health Plan offered by BCBSVT in 2019, the appropriateness of the essential health benefit portion of premium upon which advanced payment of premium tax credits (APTCs) are based, that the Index Rate is developed in accordance with federal regulations, and that the Index Rate along with allowable modifiers are used in the development of plan specific premium rates.

I, Paul A. Schultz, am a Fellow of the Society of Actuaries, a Member of the American Academy of Actuaries, meet the Qualification Standards for Actuaries Issuing Statements of Actuarial Opinion in the United States promulgated by the American Academy of Actuaries, and have the education and experience necessary to perform the work described herein.

In my opinion, the projected Index Rate after amendment is in compliance with all applicable State and Federal Statutes and Regulations (including 45 CFR 156.80 and 147.102), has been developed in compliance with the applicable Actuarial Standards of Practice, is reasonable in relation to the benefits provided and the population anticipated to be covered, and is neither excessive nor deficient. The calculations and results are appropriate for the purpose intended.

The Index Rate and only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) were used to generate plan level rates.

I have relied upon the certification of AV Metal Value provided by the State for Standard Plans, and attached hereto. Metal AVs for Blue Rewards (Non-Standard) Plans were determined using the AV calculator, or in accordance with the requirements of 45 CFR 156.135(b)(3), as described in the attached actuarial certification.

Data used in this filing were reviewed for reasonableness, but no audit was performed.

Paul A. Schultz, F.S.A., M.A.A.A.

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Chief Actuary

Blue Cross and Blue Shield of Vermont

July 18, 2018

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT INDEX RATE CALCULATION

Index Rate: Experience Period Allowed Claims for EHB	А	\$564.06
Adjustments from Experience Period to Projection Period		
Population Risk Morbidity		
Impact of the Change in Small Group definition	1+b ₁	1.0000
Impact of the take-up rate of the Uninsured	1+b ₂	1.0000
Impact of the Health Status of the newly insured	1+b ₃	1.0005
Impact of insured formerly on Employer coverage	1+b ₄	1.0000
Impact of new enrollment from prior high risk pool	1+b ₅	1.0000
Impact of mandated coverage on morbidity	1+b ₆	1.0000
Impact of the removal of the penalty for the individual mandate	1+b ₇	1.0200
Impact of VHC Adjustments	1+b ₈	1.0000
Changes in pool morbidity	1+b ₉	1.0101
Other		
Impact of different benefit plans (in experience vs projection)	1+c ₁	1.0092
Changes in provider networks	1+c ₂	1.0000
Changes in demographics (age, gender, region, etc.)	1+c ₃	1.0101
Impact of Association Health Plans	1+c ₄	1.0000
Changes in pharmacy contract	1+c ₅	0.9875
Impact of Selection	1+c ₆	1.0185
Adjusted Experience Period Allowed Claims for EHB	С	\$596.15
Trend Factors		
Cost Trend	1+d ₁	1.0860
Utilization Trend	1+d ₂	1.0320
Projected Period Allowed Claims for Experience EHB	D	\$668.16
Additional Adjustments for Non System Claims		
Projected Pharmacy Rebates	e_1	-\$18.53
Projected Blue Print Payments	e_2	\$3.76
Projected ITS Fees	\mathbf{e}_3	\$2.05
Projected Vaccine Payments	e_4	\$0.99
Projected Net cost of Reinsurance	\mathbf{e}_5	\$1.36
OneCare Care Coordination Fee	$e_{\scriptscriptstyle{6}}$	\$0.61
ESI Additional Fees	$\mathbf{e}_{\scriptscriptstyle{7}}$	\$0.56
Projected Index Rate	$F = D + e_1 + e_2 + e_3 + e_4 + e_5$	\$658.96
Market Wide Adjustments		
Risk Adjustment Payments and Fees	g_1	-\$16.04
Transitional Reinsurance Payments and Recoveries	g_2	\$0.00
Vermont Exchange Fees	g_3	\$0.00
Market Adjusted Index Rate	$H = E + g_1 + g_2 + g_3$	\$642.92

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT PLAN LEVEL ADJUSTMENT SUMMARY - REFLECTING LEWIS AND ELLIS RECOMMENDATIONS

			NON-STAN	DARD PLANS			STANDARD PLANS								REFLECTIVE PLANS					
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	Weighted	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Average	
		CDHP		CDHP		CDHP										CDHP				
Market Adjusted Index Rate	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	
Benefit Richness Adjustment	1.0125	0.9969	0.9622	0.9604	0.9344	0.9337	1.0951	1.0241	0.9677	0.9737	0.9336	0.9368	0.9407	0.9344	0.9619	0.9598	0.9675	0.9736		
Paid to Allowed Ratio	82.00%	78.84%	85.39%	83.90%	65.60%	66.32%	93.00%	84.34%	84.95%	85.30%	66.33%	67.73%	68.08%	65.60%	73.57%	73.45%	74.38%	76.24%		
Plan Benefits in addition to EHB	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0001	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002		
For Catastrophic Only - Impact of Eligibility	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	0.4942	1.0000	1.0000	1.0000	1.0000		
Expected Claims Cost	\$533.87	\$505.35	\$528.30	\$518.12	\$394.17	\$398.19	\$654.89	\$555.43	\$528.62	\$534.11	\$398.20	\$408.00	\$411.82	\$194.81	\$455.08	\$453.28	\$462.76	\$477.26	\$521.82	
Administrative Charges Plan Level Adjustment	1.0844	1.0897	1.0850	1.0869	1,1139	1.1131	1.0583	1.0686	1.0720	1.0715	1.0957	1.0934	1.0924	1,2303	1.0986	1.0993	1.0823	1.0798		
Taxes and Fees Plan Level Adjustment	1.0126	1.0128	1.0127	1.0127	1.0135	1.0135	1.0123	1.0127	1.0128	1.0128	1.0137	1.0136	1.0136	1.0164	1.0131	1.0131	1.0132	1.0131		
Contribution to Reserve Plan Level Adjustment	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163		
Plan Level Adjusted Index Rate	\$595.78	\$566.77	\$589.89	\$579.58	\$452.22	\$456.49	\$712.99	\$610.84	\$583.30	\$589.05	\$449.48	\$459.54	\$463.40	\$247.57	\$514.74	\$513.04	\$515.70	\$530.58	\$578.57	
Projected Membership	1 3/10	6 765	1 973	507	677	2 226	10.262	6 488	5 574	1 334	1 876	1 676	485	264	814	1 601	5 645	2 950	E2 E01	

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT PLAN LEVEL ADJUSTMENT BENEFIT RICHNESS ADJUSTMENT FACTOR

			NON-STAND	ARD PLANS					S	TANDARD PLAN	S				REFLECTIVE PLANS				
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards		Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	TOTAL
		CDHP		CDHP		CDHP										CDHP			
Projected Membership	1,349	6,765	1,973	592	677	2,226	10,262	6,488	5,574	1,334	1,876	1,626	485	264	814	1,691	5,645	2,950	52,591
Base Paid to Allowed Ratio before Silver Load	82.21%	79.58%	72.69%	72.28%	65.31%	65.06%	93.58%	84.04%	73.93%	75.20%	65.03%	66.06%	67.25%	65.31%	72.69%	72.19%	73.93%	75.19%	
Benefit Richness Adjustment for EHB	1.0937	1.0775	1.0415	1.0396	1.0134	1.0127	1.1799	1.1058	1.0473	1.0535	1.0126	1.0158	1.0197	1.0134	1.0415	1.0393	1.0473	1.0535	1.0808
Normalized Benefit Richness Adjustment for EHB	1.0120	0.9970	0.9636	0.9619	0.9377	0.9370	1.0917	1.0232	0.9690	0.9748	0.9369	0.9399	0.9435	0.9377	0.9636	0.9616	0.9690	0.9747	
Projected Period Paid Claims for Experience EHB Benefit Richness Adjustment for EHB	\$549.42 1.0120	\$529.09 0.9970	\$571.22 0.9636	\$561.65 0.9619	\$443.99 0.9377	\$448.62 0.9370	\$620.15 1.0917	\$564.48 1.0232	\$568.39 0.9690	\$570.65 0.9748	\$448.66 0.9369	\$457.68 0.9399	\$459.95 0.9435	\$443.99 0.9377	\$495.25 0.9636	\$494.43 0.9616	\$500.44 0.9690	\$512.36 0.9747	1.0000
Non-System Claims Market Wide Adjustments (Paid)	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	-\$9.20 -\$13.03	
Total Paid Claims with Benefit Richness Adjustment Overall Benefit Richness Adjustment	\$533.78 1.0125	\$505.27 0.9969	\$528.22 0.9622	\$518.03 0.9604	\$394.10 0.9344	\$398.12 0.9337	\$654.79 1.0951	\$555.34 1.0241	\$528.54 0.9677	\$534.02 0.9737	\$398.13 0.9336	\$407.93 0.9368	\$411.74 0.9407	\$394.10 0.9344	\$455.01 0.9619	\$453.20 0.9598	\$462.68 0.9675	\$477.18 0.9736	

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS																			
			NON-STAN	DARD PLANS					S	TANDARD PLAN	S					REFLECTIV	/E PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	TOTAL
		CDHP		CDHP		CDHP										CDHP			
Projected Membership	1,349	6,765	1,973	592	677	2,226	10,262	6,488	5,574	1,334	1,876	1,626	485	264	814	1,691	5,645	2,950	52,591
Base Paid to Allowed Ratio before Silver Load	82.21%	79.58%	72.69%	72.28%	65.31%	65.06%	93.58%	84.04%	73.93%	75.20%	65.03%	66.06%	67.25%	65.31%	72.69%	72.19%	73.93%	75.19%	
Benefit Richness Adjustment for EHB	1.0937	1.0775	1.0415	1.0396	1.0134	1.0127	1.1799	1.1058	1.0473	1.0535	1.0126	1.0158	1.0197	1.0134	1.0415	1.0393	1.0473	1.0535	1.0808
Normalized Benefit Richness Adjustment for EHB	1.0120	0.9970	0.9636	0.9619	0.9377	0.9370	1.0917	1.0232	0.9690	0.9748	0.9369	0.9399	0.9435	0.9377	0.9636	0.9616	0.9690	0.9747	
Projected Period Paid Claims for Experience EHB	\$549.42	\$529.09	\$571.22	\$561.65	\$443.99	\$448.62	\$620.15	\$564.48	\$568.39	\$570.65	\$448.66	\$457.68	\$459.95	\$443.99	\$495.25	\$494.43	\$500.44	\$512.36	
Benefit Richness Adjustment for EHB	1.0120	0.9970	0.9636	0.9619	0.9377	0.9370	1.0917	1.0232	0.9690	0.9748	0.9369	0.9399	0.9435	0.9377	0.9636	0.9616	0.9690	0.9747	1.0000
Non-System Claims	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	
Market Wide Adjustments (Paid)	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	
Total Paid Claims with Benefit Richness Adjustment	\$533.78	\$505.27	\$528.22	\$518.03	\$394.10	\$398.12	\$654.79	\$555.34	\$528.54	\$534.02	\$398.13	\$407.93	\$411.74	\$394.10	\$455.01	\$453.20	\$462.68	\$477.18	
Overall Benefit Richness Adjustment	1.0125	0.9969	0.9622	0.9604	0.9344	0.9337	1.0951	1.0241	0.9677	0.9737	0.9336	0.9368	0.9407	0.9344	0.9619	0.9598	0.9675	0.9736	

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT PLAN LEVEL ADJUSTMENT PAID TO ALLOWED RATIOS

Projected Membership
Projected Period Allowed Claims for Experience EHB Paid to Allowed Ratio for EHB Portion Projected Period Paid Claims for Experience EHB
Non-System Claims
Market Wide Adjustments (Paid) Market Wide Adjustments (Allowed)
Market Adjusted Index Rate Total Paid Claims Paid to Allowed Ratio

		NON-STANI	DARD PLANS					5	TANDARD PLAN	4S			REFLECTI	VE PLANS				
GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	Total
1,349	6,765	1,973	592	677	2,226	10,262	6,488	5,574	1,334	1,876	1,626	485	264	814	1,691	5,645	2,950	52,591
\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16	\$668.16
82.23%	79.19%	85.49%	84.06%	66.45%	67.14%	92.81%	84.48%	85.07%	85.41%	67.15%	68.50%	68.84%	66.45%	74.12%	74.00%	74.90%	76.68%	81.21%
\$549.42	\$529.09	\$571.22	\$561.65	\$443.99	\$448.62	\$620.15	\$564.48	\$568.39	\$570.65	\$448.66	\$457.68	\$459.95	\$443.99	\$495.25	\$494.43	\$500.44	\$512.36	\$542.62
-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20
-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03
-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04	-\$16.04
\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92
\$527.19	\$506.86	\$548.99	\$539.42	\$421.76	\$426.39	\$597.92	\$542.25	\$546.16	\$548.42	\$426.43	\$435.45	\$437.72	\$421.76	\$473.01	\$472.20	\$478.21	\$490.13	\$520.39
82.00%	78.84%	85.39%	83.90%	65.60%	66.32%	93.00%	84.34%	84.95%	85.30%	66.33%	67.73%	68.08%	65.60%	73.57%	73.45%	74.38%	76.24%	80.94%

For Section 3 of worksheet 1 of the URRT

For Section 3 of workshee	et 1 of the UKKI
Expected Claims Cost (from Exhibit 6A)	\$521.82
Non-EHB benefit claims cost	\$0.08
Market-wide adjustment	\$13.03
Projected Incurred Claims, before market-wide adjustments	\$534.93
Projected Index Rate	\$658.96
Projected Non-EHB Allowed Claims	\$0.10
Projected Allowed Experience Claims	\$659.06
Paid to Allowed Ratio = \$534.93/\$659.06	81.2%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT PLAN LEVEL ADJUSTMENTS

IMPACT OF SPECIFIC ELIGIBILITY CAREGORIES FOR THE CATASTROPHIC PLAN

	Percent of Eligible Population	Projected Allowed Charges for Experience EHB		Projected Paid Claims for EHB Claims
Average Population	100.0%	\$624.31	69.3%	\$432.55
Individual Ages 30 or Less	98.6%	\$347.54	63.7%	\$221.24
Individual Ages over 30	1.4%	\$739.09	69.7%	\$514.89
Weighted Average		\$353.14	63.8%	\$225.43
Allowed Charges Adjustment		0.5656		
Paid to Allowed Ratio Adjustment			0.9214	
Plan Level Adjustment Calculation				
Projected Period Allowed Claims for Experie	ence EHB	\$668.16		
Paid to Allowed Ratio for EHB Portion		66.4%		
Benefit Richness Adjustment for EHB		0.9377		
Adjustment for Allowed Charges and Paid t	o Allowed Ratio	0.5212		
Projected Period Paid Claims for Experience	e EHB	\$216.98		
Non-System Claims		-\$9.20		
Market Wide Adjustments		-\$13.03		
Non-EHB Benefits		\$0.07		
Expected Claims Cost		\$194.81		
Market Adjusted Index Rate		\$642.92		
Paid to Allowed Ratio		65.6%		
Benefit Richness Adjustment		0.9344		
Plan Benefits in addition to EHB		1.0002		
For Catastrophic Only - Impact of Eligibility		0.4942		
Expected Claims Cost		\$194.81		
Total Adjustment for Catastrophic Plan			0.4942	

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENOMENT DETAILS OF ADMINISTRATIVE CHARGES

			NON-STAND	DARD PLANS			STANDARD PLANS									REFLECTIVE PLANS				
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER		
	Blue Rewards		Blue Rewards		Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	TOTAL	
		CDHP		CDHP		CDHP										CDHP				
BCBSVT Base Administrative Charges	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	
Administrative Charges for Outside Vendors	\$0.54	\$0.79	\$0.35	\$0.50	\$0.36	\$0.50	\$0.45	\$0.39	\$0.36	\$0.48	\$0.41	\$0.41	\$0.36	\$0.34	\$0.35	\$0.50	\$0.36	\$0.36	\$0.46	
Blue Rewards Program	\$6.81	\$6.81	\$6.81	\$6.81	\$6.81	\$6.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.81	\$6.81	\$6.81	\$0.00	\$0.00	\$2.12	
Total Administrative Charges PMPM	\$45.06	\$45.32	\$44.88	\$45.03	\$44.89	\$45.03	\$38.16	\$38.11	\$38.07	\$38.20	\$38.13	\$38.12	\$38.07	\$44.86	\$44.88	\$45.03	\$38.07	\$38.07	\$40.29	
Administrative Charges Plan Level Adjustment	1.0844	1.0897	1.0850	1.0869	1.1139	1.1131	1.0583	1.0686	1.0720	1.0715	1.0957	1.0934	1.0924	1.2303	1.0986	1.0993	1.0823	1.0798	1.0772	
Administrative Charges as a percent of Premium	7.56%	8.00%	7.61%	7.77%	9.93%	9.86%	5.35%	6.24%	6.53%	6.48%	8.48%	8.30%	8.22%	18.12%	8.72%	8.78%	7.38%	7.18%	6.96%	

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT DETAILS OF CONTRIBUTION TO RESERVE

KET EECT ING EETTIS AND EEEIS KECOMMENDATIONS																			
			NON-STANDA	ARD PLANS					S	TANDARD PLAN	S					REFLECTIV	/E PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	TOTAL
		CDHP		CDHP		CDHP										CDHP			
BCBSVT Contribution to Reserve	\$8.94	\$8.50	\$8.85	\$8.69	\$6.78	\$6.85	\$10.69	\$9.16	\$8.75	\$8.84	\$6.74	\$6.89	\$6.95	\$3.71	\$7.72	\$7.70	\$7.74	\$7.96	\$8.68
Risk Margin for Bad Debt	\$0.60	\$0.57	\$0.59	\$0.58	\$0.45	\$0.46	\$0.71	\$0.61	\$0.58	\$0.59	\$0.45	\$0.46	\$0.46	\$0.25	\$0.51	\$0.51	\$0.52	\$0.53	\$0.58
Total Contribution to Reserve PMPM	\$9.53	\$9.07	\$9.44	\$9.27	\$7.24	\$7.30	\$11.41	\$9.77	\$9.33	\$9.42	\$7.19	\$7.35	\$7.41	\$3.96	\$8.24	\$8.21	\$8.25	\$8.49	\$9.26
															•			•	
Contribution to Reserve and Risk Margin Plan Level Adjustment	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163
Contribution to Reserve as a percent of Premium	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%
Risk Margin Bad Debt as a percent of Premium	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT DETAILS OF TAXES AND FEES

KET EECTING EETTIS AITO EELIS KECOMMETON																			
			NON-STAN	DARD PLANS					9	TANDARD PLA	NS					REFLECTI	VE PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	Total
		CDIII		CDIII		CDIII										CDIII			
State Assessment - HCCA	\$4.32	\$4.10	\$4.28	\$4.20	\$3.21	\$3.24	\$5.29	\$4.50	\$4.28	\$4.33	\$3.24	\$3.32	\$3.35	\$1.61	\$3.69	\$3.68	\$3.76	\$3.87	\$4.23
State Tax - VITL	\$1.08	\$1.02	\$1.06	\$1.04	\$0.80	\$0.81	\$1.32	\$1.12	\$1.07	\$1.08	\$0.81	\$0.83	\$0.83	\$0.40	\$0.92	\$0.92	\$0.93	\$0.96	\$1.05
Federal Assessment - PCORI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Federal Insurer Fee	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GMCB Billbacks	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92
Total Taxes and Fees PMPM	\$7.32	\$7.04	\$7.27	\$7.16	\$5.93	\$5.97	\$8.53	\$7.54	\$7.27	\$7.32	\$5.97	\$6.06	\$6.10	\$3.94	\$6.54	\$6.52	\$6.61	\$6.76	\$7.20
Taxes and Fees Plan Level Adjustment	1.0126	1.0128	1.0127	1.0127	1.0135	1.0135	1.0123	1.0127	1.0128	1.0128	1.0137	1.0136	1.0136	1.0164	1.0131	1.0131	1.0132	1.0131	1.0128
Taxes and Fees as a percent of Premium	1.23%	1.24%	1.23%	1.24%	1.31%	1.31%	1.20%	1.23%	1.25%	1.24%	1.33%	1.32%	1.32%	1.59%	1.27%	1.27%	1.28%	1.27%	1.24%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT AV PRICING VALUE

			NON-STAND	OARD PLANS					S	TANDARD PLAN	IS					REFLECTIV	/E PLANS	
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP
		CDHP		CDHP		CDHP										CDHP		
Market Wide Adjusted Index Rate	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92	\$642.92
Plan Level Adjusted Index Rate	\$595.78	\$566.77	\$589.89	\$579.58	\$452.22	\$456.49	\$712.99	\$610.84	\$583.30	\$589.05	\$449.48	\$459.54	\$463.40	\$247.57	\$514.74	\$513.04	\$515.70	\$530.58
AV Pricing Value	92.67%	88.16%	91.75%	90.15%	70.34%	71.00%	110.90%	95.01%	90.73%	91.62%	69.91%	71.48%	72.08%	38.51%	80.06%	79.80%	80.21%	82.53%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT CONTRACT CONVERSION FACTOR

	UN3		NON-STANI	DARD PLANS						STANDARD PLAN	\$					REFLECTI	VF PI ANS		7
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	Total
Inforce Membership	1,184	6,906	2,456	0	289	2,044	10,369	5,916	6,798	1,784	2,178	2,124	174	264	970	0	6,708	3,500	53,664
Plan Level Adjusted Index Rate	\$595.78	\$566.77	\$589.89	\$579.58	\$452.22	\$456.49	\$712.99	\$610.84	\$583.30	\$589.05	\$449.48	\$459.54	\$463.40	\$247.57	\$514.74	\$513.04	\$515.70	\$530.58	\$579.00
Average Members per Subcribers	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.0233	1.6526	1.6526	1.6526	1.6526	
Average Tier Factor	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.0220	1.4774	1.4774	1.4774	1.4774	
Ratio of Members per Subcribers to Tier Factor	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.0013	1.1186	1.1186	1.1186	1.1186	
Preliminary 2018 Rates																			
Single Rate	\$666.44	\$633.99	\$659.85	\$648.32	\$505.85	\$510.63	\$797.55	\$683.29	\$652.48	\$658.91	\$502.79	\$514.04	\$518.36	\$247.89	\$575.79	\$573.89	\$576.86	\$593.51	
Couple Rate	\$1,332.88	\$1,267.98	\$1,319.70	\$1,296.64	\$1,011.70	\$1,021.26	\$1,595.10	\$1,366.58	\$1,304.96	\$1,317.82	\$1,005.58	\$1,028.08	\$1,036.72	\$495.78	\$1,151.58	\$1,147.78	\$1,153.72	\$1,187.02	
Adult and Child(ren) Rate	\$1,286.23	\$1,223.60	\$1,273.51	\$1,251.26	\$976.29	\$985.52	\$1,539.27	\$1,318.75	\$1,259.29	\$1,271.70	\$970.38	\$992.10	\$1,000.43	\$478.43	\$1,111.27	\$1,107.61	\$1,113.34	\$1,145.47	
Family Rate	\$1,872.70	\$1,781.51	\$1,854.18	\$1,821.78	\$1,421.44	\$1,434.87	\$2,241.12	\$1,920.04	\$1,833.47	\$1,851.54	\$1,412.84	\$1,444.45	\$1,456.59	\$696.57	\$1,617.97	\$1,612.63	\$1,620.98	\$1,667.76	\$578.39
Inforce Contracts																			
Single Rate	451	1,816	1,282	0	131	872	3,233	2,157	3,369	784	986	832	67	253	488	0	2,788	1,195	Additional Factor
Couple Rate	100	676	416	0	21	190	1,214	579	1,115	298	229	187	13	2	68	0	636	321	Contract Convers
Adult and Child(ren) Rate	33	184	48	0	6	41	317	142	144	34	44	37	3	2	19	0	154	79	Factor
Family Rate	117	831	68	0	26	180	972	557	249	90	168	210	18	1	74	0	578	375	100.1%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT CONSUMER ADJUSTED PREMIUM RATES

REFLECTING LEWIS AND ELLIS RECOMMENDA	TIONS						r							1					7
				DARD PLANS						STANDARD PLAN						REFLECTIV			
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Total Annual
		CDHP		CDHP		CDHP										CDHP			Premium for Inforce
																			Contracts
Plan Level Adjusted Index Rate	\$595.78	\$566.77	\$589.89	\$579.58	\$452.22	\$456.49	\$712.99	\$610.84	\$583.30	\$589.05	\$449.48	\$459.54	\$463.40	\$247.57	\$514.74	\$513.04	\$515.70	\$530.58	
PMPM to Single Contract Conversion Factor	1,1198	1,1198	1,1198	1.1198	1,1198	1.1198	1,1198	1,1198	1.1198	1.1198	1,1198	1.1198	1,1198	1.0024	1,1198	1,1198	1.1198	1,1198	
FMFM to single contract conversion ractor	1.1170	1.1170	1.1170	1.1170	1.1170	1.1170	1.1170	1.1170	1.1170	1.1170	1.1170	1.1170	1.1170	1.0024	1.1170	1.1170	1.1170	1.1170	
2019 Proposed Rates																			
Single Rate	\$667.14	\$634.66	\$660.55	\$649.00	\$506.39	\$511.17	\$798.39	\$684.01	\$653.17	\$659.61	\$503.32	\$514.58	\$518.91	\$248.15	\$576.39	\$574.49	\$577.47	\$594.13	
Couple Rate	\$1,334.28	\$1,269.32	\$1,321.10	\$1,298.00	\$1,012.78	\$1,022.34	\$1,596.78	\$1,368.02	\$1,306.34	\$1,319.22	\$1,006.64	\$1,029.16	\$1,037.82	\$496.30	\$1,152.78	\$1,148.98	\$1,154.94	\$1,188.26	
Adult and Child(ren) Rate	\$1,287.58	\$1,224.89	\$1,274.86	\$1,252.57	\$977.33	\$986.56	\$1,540.89	\$1,320.14	\$1,260.62	\$1,273.05	\$971.41	\$993.14	\$1,001.50	\$478.93	\$1,112.43	\$1,108.77	\$1,114.52	\$1,146.67	
Family Rate	\$1,874.66	\$1,783.39	\$1,856.15	\$1,823.69	\$1,422.96	\$1,436.39	\$2,243.48	\$1,922.07	\$1,835.41	\$1,853.50	\$1,414.33	\$1,445.97	\$1,458.14	\$697.30	\$1,619.66	\$1,614.32	\$1,622.69	\$1,669.51	\$372,859,365
2018 Approved Rates																			
Single Rate	\$633,59	\$607.36	\$549.55	\$532.86	\$484.78	\$484.56	\$751.92	\$657.15	\$561.02	\$571.48	\$488.26	\$492.22	\$499.22	\$246.14	\$549.55	\$532.86	\$561.02	\$571.48	
Couple Rate	\$1,267,18	\$1,214.72	\$1,099.10	\$1,065.72	\$969.56	\$969.12	\$1,503.84	\$1,314.30	\$1,122.04	\$1,142.96	\$976.52	\$984.44	\$998.44	\$492.28	\$1,099.10	\$1,065.72	\$1,122.04	\$1,142.96	
Adult and Child(ren) Rate	\$1,267.18	\$1,214.72	\$1,060.63	\$1,065.72	\$935.63	\$989.12	\$1,503.84	\$1,314.30	\$1,122.04	\$1,142.96	\$942.34	\$949.98	\$998.44 \$963.49	\$492.28	\$1,099.10	\$1,005.72	\$1,122.04	\$1,142.96	
Family Rate	\$1,780.39	\$1,706.68	\$1,544.24	\$1,028.42	\$1,362,23	\$1,361,61	\$2,112,90	\$1,266.50	\$1,576.47	\$1,605.86	\$1,372.01	\$1,383,14	\$1,402,81	\$691.65	\$1,544.24	\$1,497.34	\$1,576.47	\$1,605.86	\$347,729,947
raility kate	\$1,760.37	\$1,700.00	\$1,544.24	\$1,497.34	\$1,302.23	\$1,301.01	32,112.90	\$1,040.39	\$1,570.47	\$1,005.00	\$1,372.01	\$1,303.14	\$1,402.01	3071.03	\$1,344.24	\$1,497.34	\$1,576.47	\$1,005.00	3347,727,747
2019 Proposed Rate Increases																			
Single Rate	5.3%	4.5%	20.2%		4.5%	5.5%	6.2%	4.1%	16.4%	15.4%	3.1%	4.5%	3.9%	0.8%	4.9%	7.8%	2.9%	4.0%	
Couple Rate	5.3%	4.5%	20.2%		4.5%	5.5%	6.2%	4.1%	16.4%	15.4%	3.1%	4.5%	3.9%	0.8%	4.9%	7.8%	2.9%	4.0%	
Adult and Child(ren) Rate	5.3%	4.5%	20.2%		4.5%	5.5%	6.2%	4.1%	16.4%	15.4%	3.1%	4.5%	3.9%	0.8%	4.9%	7.8%	2.9%	4.0%	
Family Rate	5.3%	4.5%	20.2%		4.5%	5.5%	6.2%	4.1%	16.4%	15.4%	3.1%	4.5%	3.9%	0.8%	4.9%	7.8%	2.9%	4.0%	7.2%
Inforce Contracts			4 000			0770	2 022	0.457	2 2/0	70.		020	67	252	100		2 700		
Single Rate Couple Rate	451 100	1,816 676	1,282 416	0	131 21	872 190	3,233 1,214	2,157 579	3,369 1,115	784 298	986 229	832 187	13	253	488 68	0	2,788 636	1,195 321	
Adult and Child(ren) Rate	33	184		0	21	41	317	142	1,115	298 34	44	37	13	2	19	0		79	
	33 117	184 831	48 68	0	6 26	41 180	972	142 557	144 249	34 90	44 168	210	3 18	2	19 74	0	154 578	79 375	
Family Rate	117	831	68	U	26	180	9/2	55/	249	90	168	210	18	1	/4	U	5/8	3/5	
Projected Contracts														1					
Single Rate	519	1,811	1,020	268	308	924	3,195	2,376	2,617	541	861	643	161	253	345	694	2,390	1,220	
Couple Rate	119	663	310	89	49	206	1,203	646	833	196	204	146	27	2	92	166	612	311	
Adult and Child(ren) Rate	38	179	39	13	15	45	314	152	119	30	36	28	8	2	18	38	125	65	
Family Rate	129	807	67	28	62	202	965	606	275	87	139	158	63	1	63	145	449	245	

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT INDEX RATE CALCULATION

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS AND VERMONT LAW CHANGES

Index Rate: Experience Period Allowed Claims for EHB	А	\$564.06
Adjustments from Experience Period to Projection Period		
Population Risk Morbidity		
Impact of the Change in Small Group definition	1+b ₁	1.0000
Impact of the take-up rate of the Uninsured	1+b ₂	1.0000
Impact of the Health Status of the newly insured	1+b ₃	1.0005
Impact of insured formerly on Employer coverage	1+b ₄	1.0000
Impact of new enrollment from prior high risk pool	1+b ₅	1.0000
Impact of mandated coverage on morbidity	1+b ₆	1.0000
Impact of the removal of the penalty for the individual mandate	1+b ₇	1.0200
Impact of VHC Adjustments	1+b ₈	1.0000
Changes in pool morbidity	1+b ₉	1.0101
Other		
Impact of different benefit plans (in experience vs projection)	1+c ₁	1.0092
Changes in provider networks	1+c ₂	1.0000
Changes in demographics (age, gender, region, etc.)	1+c ₃	1.0101
Impact of Association Health Plans	1+c ₄	1.0000
Changes in pharmacy contract	1+c ₅	0.9875
Impact of Selection	1+c ₆	1.0184
Adjusted Experience Period Allowed Claims for EHB	C	\$596.12
Trend Factors		
Cost Trend	1+d ₁	1.0860
Utilization Trend	1+d ₂	1.0320
Projected Period Allowed Claims for Experience EHB	D	\$668.13
Additional Adjustments for Non System Claims		
Projected Pharmacy Rebates	e_1	-\$18.53
Projected Blue Print Payments	e_{2}	\$3.76
Projected ITS Fees	e_3	\$2.05
Projected Vaccine Payments	e_{4}	\$0.99
Projected Net cost of Reinsurance	\mathbf{e}_{5}	\$1.36
OneCare Care Coordination Fee	$\mathbf{e}_{\scriptscriptstyle{6}}$	\$0.61
ESI Additional Fees	e ₇	\$0.56
Projected Index Rate	$F = D + e_1 + e_2 + e_3 + e_4 + e_5$	\$658.93
Market Wide Adjustments		
Risk Adjustment Payments and Fees	g_1	-\$16.03
Transitional Reinsurance Payments and Recoveries	\mathbf{g}_2	\$0.00
Vermont Exchange Fees	g_3	\$0.00
Market Adjusted Index Rate	$H = E + g_1 + g_2 + g_3$	\$642.90

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT PLAN LEVEL ADJUSTMENT SUMMARY

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS AND VERMONT LAW CHANGES

KEI EECTING EETIS AND EELIS KECOMMENDAT	TOTAL TERMIN	JIII EAIN CHAIRC		DARD PLANS						TANDARD PLAN	ıc			1		REFLECTI	/F DI ANS		1
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	Weighted
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Average
	Dide newards	CDHP	Dide Nevaras	CDHP	Dide Hemards	CDHP	Deddetible	Deddelible	Deddetible	Com	Deductible	CDIII	integrated	State Hemanas	Dide nemaras	CDHP	Deddetible	Com	Arciuse
Market Adjusted Index Rate	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90
Benefit Richness Adjustment	1.0123	0.9967	0.9621	0.9602	0.9343	0.9335	1.0949	1.0239	0.9684	0.9736	0.9335	0.9366	0.9408	0.9341	0.9619	0.9596	0.9682	0.9735	
Paid to Allowed Ratio	82.02%	78.86%	85.48%	83.92%	65.64%	66.37%	93.01%	84.36%	85.11%	85.32%	66.38%	67.77%	68.23%	65.60%	73.64%	73.48%	74.58%	76.27%	
Plan Benefits in addition to EHB	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0001	1.0001	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	
For Catastrophic Only - Impact of Eligibility	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	0.4942	1.0000	1.0000	1.0000	1.0000	
Expected Claims Cost	\$533.87	\$505.35	\$528.82	\$518.15	\$394.35	\$398.37	\$654.80	\$555.43	\$529.96	\$534.15	\$398.41	\$408.18	\$412.75	\$194.74	\$455.48	\$453.42	\$464.30	\$477.41	\$522.18
Administrative Charges Plan Level Adjustment	1.0844	1.0897	1.0849	1.0869	1.1138	1.1130	1.0583	1.0686	1.0718	1.0715	1.0957	1.0934	1.0922	1.2304	1.0985	1.0993	1.0820	1.0798	
Taxes and Fees Plan Level Adjustment	1.0126	1.0128	1.0127	1.0127	1.0135	1.0135	1.0123	1.0127	1.0128	1.0128	1.0137	1.0136	1.0136	1.0164	1.0131	1.0131	1.0132	1.0131	
Contribution to Reserve Plan Level Adjustment	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	
Plan Level Adjusted Index Pate	\$505.70	\$566.78	\$590.41	\$579.62	\$452.40	\$456.67	\$712.00	\$610.85	\$584.67	\$580.10	\$449.70	\$459.72	\$464.36	\$247.40	\$515.1 <i>A</i>	\$513.17	\$517.27	\$530.73	\$578.94
Plan Level Adjusted Index Rate	\$595.79	\$566.78	\$590.41	\$579.62 597	\$452.40	\$456.67	\$712.90	\$610.85	\$584.67 5 574	\$589.10	\$449.70	\$459.72	\$464.36	\$247.49	\$515.14	\$513.17	\$517.27 5.645	\$530.73	\$578.9- 52 591

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT PLAN LEVEL ADJUSTMENT BENEFIT RICHNESS ADJUSTMENT FACTOR

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS AND	VERMONT LAW C	HANGES																	
			NON-STAN	IDARD PLANS					9	TANDARD PLAN						REFLECTI	VE PLANS		1
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	1
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	TOTAL
		CDHP		CDHP		CDHP										CDHP			1
																			1
Projected Membership	1,349	6,765	1,973	592	677	2,226	10,262	6,488	5,574	1,334	1,876	1,626	485	264	814	1,691	5,645	2,950	52,591
																			1
Base Paid to Allowed Ratio before Silver Load	82.23%	79.60%	72.75%	72.31%	65.36%	65.10%	93.59%	84.06%	74.14%	75.23%	65.08%	66.10%	67.37%	65.31%	72.75%	72.23%	74.14%	75.23%	1
Benefit Richness Adjustment for EHB	1.0939	1.0776	1.0418	1.0398	1.0136	1.0128	1.1800	1.1060	1.0483	1.0537	1.0127	1.0159	1.0202	1.0134	1.0418	1.0394	1.0483	1.0536	1.0811
Normalized Benefit Richness Adjustment for EHB	1.0118	0.9968	0.9636	0.9618	0.9375	0.9368	1.0915	1.0230	0.9696	0.9746	0.9368	0.9397	0.9436	0.9374	0.9636	0.9614	0.9696	0.9746	I
																			1
																			1
Projected Period Paid Claims for Experience EHB	\$549.53	\$529.20	\$571.76	\$561.77	\$444.26	\$448.89	\$620.20	\$564.59	\$569.39	\$570.78	\$448.96	\$457.95	\$460.88	\$443.97	\$495.66	\$494.65	\$501.69	\$512.57	1
Benefit Richness Adjustment for EHB	1.0118	0.9968	0.9636	0.9618	0.9375	0.9368	1.0915	1.0230	0.9696	0.9746	0.9368	0.9397	0.9436	0.9374	0.9636	0.9614	0.9696	0.9746	1.0000
																			1
Non-System Claims	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	1
Market Wide Adjustments (Paid)	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	1
																			1
Total Paid Claims with Benefit Richness Adjustment	\$533.79	\$505.27	\$528.73	\$518.07	\$394.28	\$398.30	\$654.70	\$555.35	\$529.87	\$534.07	\$398.34	\$408.11	\$412.68	\$393.96	\$455.40	\$453.34	\$464.22	\$477.32	1
Overall Benefit Richness Adjustment	1.0123	0.9967	0.9621	0.9602	0.9343	0.9335	1.0949	1.0239	0.9684	0.9736	0.9335	0.9366	0.9408	0.9341	0.9619	0.9596	0.9682	0.9735	1
																			1

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT PLAN LEVEL ADJUSTMENT PAID TO ALLOWED RATIOS

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS AND VERMONT LAW CHANGES

			NON-STAND	OARD PLANS					S	TANDARD PLAN	S					REFLECTI	VE PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Total
		CDHP		CDHP		CDHP										CDHP			
Projected Membership	1,349	6,765	1,973	592	677	2,226	10,262	6,488	5,574	1,334	1,876	1,626	485	264	814	1,691	5,645	2,950	52,591
Projected Period Allowed Claims for Experience EHB	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13	\$668.13
Paid to Allowed Ratio for EHB Portion	82.25%	79.21%	85.58%	84.08%	66.49%	67.19%	92.83%	84.50%	85.22%	85.43%	67.20%	68.54%	68.98%	66.45%	74.19%	74.03%	75.09%	76.72%	81.27%
Projected Period Paid Claims for Experience EHB	\$549.53	\$529.20	\$571.76	\$561.77	\$444.26	\$448.89	\$620.20	\$564.59	\$569.39	\$570.78	\$448.96	\$457.95	\$460.88	\$443.97	\$495.66	\$494.65	\$501.69	\$512.57	\$542.99
Non-System Claims	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20
															-				
Market Wide Adjustments (Paid)	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03
Market Wide Adjustments (Allowed)	-\$16,03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03
, , , , , , , , , , , , , , , , , , , ,	,																		
Market Adjusted Index Rate	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90
Total Paid Claims	\$527.30	\$506.97	\$549.53	\$539.54	\$422.03	\$426.66	\$597.97	\$542.36	\$547.16	\$548.55	\$426.73	\$435.71	\$438.65	\$421.74	\$473.43	\$472.42	\$479.46	\$490.34	\$520.76
Paid to Allowed Ratio	82.02%	78.86%	85.48%	83.92%	65.64%	66.37%	93.01%	84.36%	85.11%	85.32%	66.38%	67.77%	68.23%	65.60%	73.64%	73.48%	74.58%	76.27%	81.00%

	Section				of the	URRT
d Claime	Cost (fr	om Ev	dibit 4	(4)	¢E22	10

For Section 3 of workshee	et 1 of the URRT
Expected Claims Cost (from Exhibit 6A)	\$522.18
Non-EHB benefit claims cost	\$0.08
Market-wide adjustment	\$13.03
Projected Incurred Claims, before market-wide adjustments	\$535.29
Projected Index Rate	\$658.93
Projected Non-EHB Allowed Claims	\$0.10
Projected Allowed Experience Claims	\$659.03
Paid to Allowed Ratio = \$535.29/\$659.03	81 7%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT PLAN LEVEL ADJUSTMENTS

IMPACT OF SPECIFIC ELIGIBILITY CAREGORIES FOR THE CATASTROPHIC PLAN

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS AND VERMONT LAW CHANGES

	Percent of Eligible Population	Projected Allowed Charges for Experience EHB	Paid to Allowed Ratio for EHB Claims	Projected Paid Claims for EHB Claims
Average Population	100.0%	\$624.31	69.3%	\$432.55
Individual Ages 30 or Less	98.6%	\$347.54	63.7%	\$221.24
Individual Ages over 30	1.4%	\$739.09	69.7%	\$514.89
Weighted Average		\$353.14	63.8%	\$225.43
Allowed Charges Adjustment		0.5656		
Paid to Allowed Ratio Adjustment			0.9214	
Plan Level Adjustment Calculation				
Projected Period Allowed Claims for Experi	ence EHB	\$668.13		
Paid to Allowed Ratio for EHB Portion		66.4%		
Benefit Richness Adjustment for EHB		0.9374		
Adjustment for Allowed Charges and Paid t	to Allowed Ratio	0.5212		
Projected Period Paid Claims for Experience	e EHB	\$216.90		
Non-System Claims		-\$9.20		
Market Wide Adjustments		-\$13.03		
Non-EHB Benefits		\$0.07		
Expected Claims Cost		\$194.74		
Market Adjusted Index Rate		\$642.90		
Paid to Allowed Ratio		65.6%		
Benefit Richness Adjustment		0.9341		
Plan Benefits in addition to EHB		1.0002		
For Catastrophic Only - Impact of Eligibility	,	0.4942		
Expected Claims Cost		\$194.74		

Total Adjustment for Catastrophic Plan

0.4942

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENOMENT DETAILS OF ADMINISTRATIVE CHARGES

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS AND VERMONT LAW CHANGES

REI EECTING EETTIS AND EELIS RECOMMENDATI	S AND ELLIS RECOMMENDATIONS AND VERMONT LAW CHANGES																		
			NON-STANI	DARD PLANS					S	TANDARD PLAN	S				REFLECTIVE PLANS				
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	TOTAL
		CDHP		CDHP		CDHP										CDHP			
BCBSVT Base Administrative Charges	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72	\$37.72
Administrative Charges for Outside Vendors	\$0.54	\$0.79	\$0.35	\$0.50	\$0.36	\$0.50	\$0.45	\$0.39	\$0.36	\$0.48	\$0.41	\$0.41	\$0.36	\$0.34	\$0.35	\$0.50	\$0.36	\$0.36	\$0.46
Blue Rewards Program	\$6.81	\$6.81	\$6.81	\$6.81	\$6.81	\$6.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.81	\$6.81	\$6.81	\$0.00	\$0.00	\$2.12
		• • • • • • • • • • • • • • • • • • • •	•	• • • • • • • • • • • • • • • • • • • •		• • • • • • • • • • • • • • • • • • • •		• • • • • • • • • • • • • • • • • • • •			• • • • • • • • • • • • • • • • • • • •								
Total Administrative Charges PMPM	\$45.06	\$45.32	\$44.88	\$45.03	\$44.89	\$45.03	\$38.16	\$38.11	\$38.07	\$38.20	\$38.13	\$38.12	\$38.07	\$44.86	\$44.88	\$45.03	\$38.07	\$38.07	\$40.29
•										-									
Administrative Charges Plan Level Adjustment	1.0844	1.0897	1.0849	1.0869	1.1138	1.1130	1.0583	1.0686	1.0718	1.0715	1.0957	1.0934	1.0922	1.2304	1.0985	1.0993	1.0820	1.0798	1.0772
Administrative Charges as a percent of Premium	7.56%	8.00%	7.60%	7.77%	9.92%	9.86%	5.35%	6.24%	6.51%	6.48%	8.48%	8.29%	8.20%	18.13%	8.71%	8.77%	7.36%	7.17%	6.96%
	50%	2.50%	50%		,22,0	5070	2.33%	2.2 1/0	2.21%	2. 7070	21.00	2.270	2.20%		2.7.170			70	570

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT DETAILS OF CONTRIBUTION TO RESERVE

DEEL FOTING LEWIS AND FLUIS DECONDENDATIONS AND VERHOUT LAW CHANGES

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS AND VERMO	ONT LAW CHANGE	5																	
			NON-STAND	ARD PLANS						TANDARD PLAN	IS								
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	TOTAL
		CDHP		CDHP		CDHP										CDHP			
BCBSVT Contribution to Reserve	\$8.94	\$8.50	\$8.86	\$8.69	\$6.79	\$6.85	\$10.69	\$9.16	\$8.77	\$8.84	\$6.75	\$6.90	\$6.97	\$3.71	\$7.73	\$7.70	\$7.76	\$7.96	\$8.68
Risk Margin for Bad Debt	\$0.60	\$0.57	\$0.59	\$0.58	\$0.45	\$0.46	\$0.71	\$0.61	\$0.58	\$0.59	\$0.45	\$0.46	\$0.46	\$0.25	\$0.52	\$0.51	\$0.52	\$0.53	\$0.58
Total Contribution to Reserve PMPM	\$9.53	\$9.07	\$9.45	\$9.27	\$7.24	\$7.31	\$11.41	\$9.77	\$9.35	\$9.43	\$7.20	\$7.36	\$7.43	\$3.96	\$8.24	\$8.21	\$8.28	\$8.49	\$9.26
Contribution to Reserve and Risk Margin Plan Level Adjustment	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163
Contribution to Reserve as a percent of Premium	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%
Risk Margin Bad Debt as a percent of Premium	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT DETAILS OF TAXES AND FEES

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS AND VERMONT LAW CHANGES

KET EECT ING EETTIS AND EEEIS KECOMMEND																				
			NON-STANI	DARD PLANS					S	TANDARD PLA	NS			REFLECTIVE PLANS						
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER		
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	Total	
		CDIII		CDIII		CDIII										CDI.II				
State Assessment - HCCA	\$4.32	\$4.10	\$4.28	\$4.20	\$3.21	\$3.24	\$5.29	\$4.50	\$4.29	\$4.33	\$3.24	\$3.32	\$3.36	\$1.61	\$3.70	\$3.68	\$3.77	\$3.87	\$4.23	
State Tax - VITL	\$1.08	\$1.02	\$1.07	\$1.04	\$0.80	\$0.81	\$1.32	\$1.12	\$1.07	\$1.08	\$0.81	\$0.83	\$0.83	\$0.40	\$0.92	\$0.92	\$0.94	\$0.96	\$1.05	
Federal Assessment - PCORI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Federal Insurer Fee	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
GMCB Billbacks	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	
Total Taxes and Fees PMPM	\$7.32	\$7.04	\$7.27	\$7.17	\$5.93	\$5.97	\$8.53	\$7.54	\$7.28	\$7.33	\$5.97	\$6.07	\$6.11	\$3.93	\$6.54	\$6.52	\$6.63	\$6.76	\$7.21	
Taxes and Fees Plan Level Adjustment	1.0126	1.0128	1.0127	1.0127	1.0135	1.0135	1.0123	1.0127	1.0128	1.0128	1.0137	1.0136	1.0136	1.0164	1.0131	1.0131	1.0132	1.0131	1.0128	
Taxes and Fees as a percent of Premium	1.23%	1.24%	1.23%	1.24%	1.31%	1.31%	1.20%	1.23%	1.25%	1.24%	1.33%	1.32%	1.32%	1.59%	1.27%	1.27%	1.28%	1.27%	1.24%	

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT AV PRICING VALUE

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS AND VERMONT LAW CHANGES

			NON-STAND	OARD PLANS					S	TANDARD PLAN	IS				REFLECTIVE PLANS				
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	
		CDHP		CDHP		CDHP										CDHP			
Market Wide Adjusted Index Rate	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	\$642.90	
Plan Level Adjusted Index Rate	\$595.79	\$566.78	\$590.41	\$579.62	\$452.40	\$456.67	\$712.90	\$610.85	\$584.67	\$589.10	\$449.70	\$459.72	\$464.36	\$247.49	\$515.14	\$513.17	\$517.27	\$530.73	
AV Pricing Value	92.67%	88.16%	91.84%	90.16%	70.37%	71.03%	110.89%	95.01%	90.94%	91.63%	69.95%	71.51%	72.23%	38.50%	80.13%	79.82%	80.46%	82.55%	

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT CONTRACT CONVERSION FACTOR

DEFLECTING LEWIS AND ELLIS DECOMMENDATIONS AND VERMONT LAW CHANGES

REFLECTING LEWIS AND ELLIS RECOMMENDAT	IONS AND VERMO	NT LAW CHANGE																	_,
			NON-STAN	DARD PLANS						STANDARD PLAN					REFLECTIVE PLANS				
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Total
		CDHP		CDHP		CDHP										CDHP			
				_												_			
Inforce Membership	1,184	6,906	2,456	0	289	2,044	10,369	5,916	6,798	1,784	2,178	2,124	174	264	970	0	6,708	3,500	53,664
Plan Level Adjusted Index Rate	\$595.79	\$566.78	\$590.41	\$579.62	\$452.40	\$456.67	\$712.90	\$610.85	\$584.67	\$589.10	\$449.70	\$459.72	\$464.36	\$247.49	\$515.14	\$513.17	\$517.27	\$530.73	\$579.43
That Ecret Adjusted Index rate	\$373.77	\$300.70	\$370.11	\$377.UL	\$132.10	\$130.07	\$7.12.70	\$0.0.03	\$30 1.07	\$307.10	\$117.70	J.37.72	\$101.50	\$2.11.11	\$313.11	4313.17	4517.27	\$550.75	\$377.13
Average Members per Subcribers	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.0233	1.6526	1.6526	1.6526	1.6526	
Average Tier Factor	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.0220	1.4774	1.4774	1.4774	1.4774	
Ratio of Members per Subcribers to Tier Factor	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.0013	1.1186	1.1186	1.1186	1.1186	
Preliminary 2018 Rates																			
Single Rate	\$666.45	\$634.00	\$660.43	\$648.36	\$506.05	\$510.83	\$797.45	\$683.30	\$654.01	\$658.97	\$503.03	\$514.24	\$519.43	\$247.81	\$576.24	\$574.03	\$578.62	\$593.67	
Couple Rate	\$1,332.90	\$1,268.00	\$1,320.86	\$1,296.72	\$1,012.10	\$1,021.66	\$1,594.90	\$1,366.60	\$1,308.02	\$1,317.94	\$1,006.06	\$1,028.48	\$1,038.86	\$495.62	\$1,152.48	\$1,148.06	\$1,157.24	\$1,187.34	
Adult and Child(ren) Rate	\$1,286.25	\$1,223.62	\$1,274.63	\$1,251.33	\$976.68	\$985.90	\$1,539.08	\$1,318.77	\$1,262.24	\$1,271.81	\$970.85	\$992.48	\$1,002.50	\$478.27	\$1,112.14	\$1,107.88	\$1,116.74	\$1,145.78	
Family Rate	\$1,872.72	\$1,781.54	\$1,855.81	\$1,821.89	\$1,422.00	\$1,435.43	\$2,240.83	\$1,920.07	\$1,837.77	\$1,851.71	\$1,413.51	\$1,445.01	\$1,459.60	\$696.35	\$1,619.23	\$1,613.02	\$1,625.92	\$1,668.21	\$578.83
гатну кате	\$1,872.72	\$1,781.34	\$1,833.81	\$1,021.09	\$1,422.00	\$1,435.43	\$2,240.63	\$1,920.07	\$1,837.77	\$1,651.71	\$1,413.31	\$1,445.01	\$1,439.00	\$696.33	\$1,619.23	\$1,613.02	\$1,025.92	\$1,000.21	\$3/8.83
Inforce Contracts																			
Single Rate	451	1,816	1,282	0	131	872	3,233	2,157	3,369	784	986	832	67	253	488	0	2,788	1,195	Additional Factor for
Couple Rate	100	676	416	0	21	190	1,214	579	1,115	298	229	187	13	2	68	0	636	321	Contract Conversion
Adult and Child(ren) Rate	33	184	48	0	6	41	317	142	144	34	44	37	3	2	19	0	154	79	Factor
Family Rate	117	831	68	0	26	180	972	557	249	90	168	210	18	1	74	0	578	375	100.1%
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BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT CONSUMER ADJUSTED PREMIUM RATES

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS AND VERMONT LAW CHANGES NON-STANDARD PLANS STANDARD PLANS REFLECTIVE PLANS																			
										STANDARD PLANS									
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Total Annual
		CDHP		CDHP		CDHP										CDHP			Premium for Inforce
																			Contracts
Plan Level Adjusted Index Rate	\$595.79	\$566.78	\$590.41	\$579.62	\$452.40	\$456.67	\$712.90	\$610.85	\$584.67	\$589.10	\$449.70	\$459.72	\$464.36	\$247.49	\$515.14	\$513.17	\$517.27	\$530.73	
PMPM to Single Contract Conversion Factor	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1.0023	1,1197	1,1197	1,1197	1,1197	
2019 Proposed Rates																			
Single Rate	\$667.13	\$634.65	\$661.11	\$649.03	\$506.57	\$511.36	\$798.27	\$684.00	\$654.68	\$659.64	\$503.55	\$514.77	\$519.97	\$248.07	\$576.83	\$574.62	\$579.21	\$594.28	
Couple Rate	\$1,334.26	\$1,269.30	\$1,322.22	\$1,298.06	\$1,013.14	\$1,022.72	\$1,596.54	\$1,368.00	\$1,309.36	\$1,319.28	\$1,007.10	\$1,029.54	\$1,039.94	\$496.14	\$1,153.66	\$1,149.24	\$1,158.42	\$1,188.56	
Adult and Child(ren) Rate	\$1,287.56	\$1,224.87	\$1,275.94	\$1,252.63	\$977.68	\$986.92	\$1,540.66	\$1,320.12	\$1,263.53	\$1,273.11	\$971.85	\$993.51	\$1,003.54	\$478.78	\$1,113.28	\$1,109.02	\$1,117.88	\$1,146.96	
Family Rate	\$1,874.64	\$1,783.37	\$1,857.72	\$1,823.77	\$1,423.46	\$1,436.92	\$2,243.14	\$1,922.04	\$1,839.65	\$1,853.59	\$1,414.98	\$1,446.50	\$1,461.12	\$697.08	\$1,620.89	\$1,614.68	\$1,627.58	\$1,669.93	\$373,131,989
2018 Approved Rates																			
Single Rate	\$633.59	\$607.36	\$549.55	\$532.86	\$484.78	\$484.56	\$751.92	\$657.15	\$561.02	\$571.48	\$488.26	\$492.22	\$499.22	\$246.14	\$549.55	\$532.86	\$561.02	\$571.48	
Couple Rate	\$1,267,18	\$1,214,72	\$1,099.10	\$1.065.72	\$969.56	\$969.12	\$1,503.84	\$1,314.30	\$1,122,04	\$1,142.96	\$976.52	\$984.44	\$998.44	\$492.28	\$1,099.10	\$1.065.72	\$1,122,04	\$1,142,96	
Adult and Child(ren) Rate	\$1,222.83	\$1,172.20	\$1,060.63	\$1,003.72	\$935.63	\$935.20	\$1,451.21	\$1,268.30	\$1,082.77	\$1,102.96	\$942.34	\$949.98	\$963.49	\$475.05	\$1,060.63	\$1,003.72	\$1,082.77	\$1,102.96	
Family Rate	\$1,780.39	\$1,706.68	\$1,544.24	\$1,497.34	\$1,362.23	\$1,361.61	\$2,112.90	\$1,846.59	\$1,576.47	\$1,605.86	\$1,372.01	\$1,383.14	\$1,402.81	\$691.65	\$1,544.24	\$1,497.34	\$1,576.47	\$1,605.86	\$347,729,947
rainty race	\$1,700.37	\$1,700.00	\$1,544.24	\$1,477.54	\$1,302.23	\$1,501.01	32,112.70	\$1,040.57	\$1,570.47	\$1,005.00	\$1,372.01	\$1,505.14	\$1,402.01	3071.03	\$1,544.24	\$1,477.54	\$1,570.47	\$1,005.00	3347,727,747
2019 Proposed Rate Increases																			
Single Rate	5.3%	4.5%	20.3%		4.5%	5.5%	6.2%	4.1%	16.7%	15.4%	3.1%	4.6%	4.2%	0.8%	5.0%	7.8%	3.2%	4.0%	
Couple Rate	5.3%	4.5%	20.3%		4.5%	5.5%	6.2%	4.1%	16.7%	15.4%	3.1%	4.6%	4.2%	0.8%	5.0%	7.8%	3.2%	4.0%	
Adult and Child(ren) Rate	5.3%	4.5%	20.3%		4.5%	5.5%	6.2%	4.1%	16.7%	15.4%	3.1%	4.6%	4.2%	0.8%	5.0%	7.8%	3.2%	4.0%	
Family Rate	5.3%	4.5%	20.3%		4.5%	5.5%	6.2%	4.1%	16.7%	15.4%	3.1%	4.6%	4.2%	0.8%	5.0%	7.8%	3.2%	4.0%	7.3%
Inforce Contracts																			
Single Rate	451	1,816	1,282	0	131	872	3,233	2,157	3,369	784	986	832	67	253	488	0	2,788	1,195	
Couple Rate	100	676	416	0	21	190	1,214	579	1,115	298	229	187	13	2	68	0	636	321	
Adult and Child(ren) Rate	33	184	48	0	6	41	317	142	144	34	44	37	3	2	19	0	154	79	
Family Rate	117	831	68	0	26	180	972	557	249	90	168	210	18	1	74	0	578	375	
Projected Contracts																			
Single Rate	519	1,811	1,020	268	308	924	3,195	2,376	2,617	541	861	643	161	253	345	694	2,390	1,220	
Couple Rate	119	663	310	89	49	206	1,203	646	833	196	204	146	27	2	92	166	612	311	
Adult and Child(ren) Rate	38	179	39	13	15	45	314	152	119	30	36	28	8	2	18	38	125	65	
Family Rate	129	807	67	28	62	202	965	606	275	87	139	158	63	1	63	145	449	245	
,	127	50,	3,	20	32	202	.03	200	2,5	J.	,	.50	33		33	. 13	,	-13	

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT INDEX RATE CALCULATION

Index Rate: Experience Period Allowed Claims for EHB	A	\$564.06
Adjustments from Experience Period to Projection Period		
Population Risk Morbidity		
Impact of the Change in Small Group definition	1+b ₁	1.0000
Impact of the take-up rate of the Uninsured	1+b ₂	1.0000
Impact of the Health Status of the newly insured	1+b ₃	1.0005
Impact of insured formerly on Employer coverage	1+b ₄	1.0000
Impact of new enrollment from prior high risk pool	1+b ₅	1.0000
Impact of mandated coverage on morbidity	1+b ₆	1.0000
Impact of the removal of the penalty for the individual mandate	1+b ₇	1.0200
Impact of VHC Adjustments	1+b ₈	1.0000
Changes in pool morbidity	1+b ₉	1.0101
Other		
Impact of different benefit plans (in experience vs projection)	1+c ₁	1.0114
Changes in provider networks	1+c ₂	1.0000
Changes in demographics (age, gender, region, etc.)	1+c ₃	1.0101
Impact of Association Health Plans	1+c ₄	1.0185
Changes in pharmacy contract	1+c ₅	0.9875
Impact of Selection	1+c ₆	1.0194
Adjusted Experience Period Allowed Claims for EHB	С	\$609.01
Trend Factors		
Cost Trend	1+d ₁	1.0860
Utilization Trend	1+d ₂	1.0320
Projected Period Allowed Claims for Experience EHB	D	\$682.57
Additional Adjustments for Non System Claims		
Projected Pharmacy Rebates	e ₁	-\$18.53
Projected Blue Print Payments	e_2	\$3.76
Projected ITS Fees	e_3	\$2.05
Projected Vaccine Payments	e_4	\$0.99
Projected Net cost of Reinsurance	$e_{\scriptscriptstyle{5}}$	\$1.36
OneCare Care Coordination Fee	$e_{\scriptscriptstyle{6}}$	\$0.61
ESI Additional Fees	e ₇	\$0.56
Projected Index Rate	$F = D + e_1 + e_2 + e_3 + e_4 + e_5$	\$673.37
Market Wide Adjustments		
Risk Adjustment Payments and Fees	g ₁	-\$16.97
Transitional Reinsurance Payments and Recoveries	g_2	\$0.00
Vermont Exchange Fees	\mathbf{g}_3	\$0.00
Market Adjusted Index Rate	$H = E + g_1 + g_2 + g_3$	\$656.40

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT PLAN LEVEL ADJUSTMENT SUMMARY

REFLECTING LEWIS AND ELLIS RECOMMENDATI	IUNS, VERMUNI	LAW CHANGES	AND IMPACT OF	ASSUCIA I IUN HI	EAL I II PLANS														
			NON-STAN	DARD PLANS						TANDARD PLAN	4S					REFLECTI	VE PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	Weighted
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Average
		CDHP		CDHP		CDHP										CDHP			-
Market Adjusted Index Rate	\$656.40	\$656,40	\$656,40	\$656.40	\$656.40	\$656.40	\$656.40	\$656,40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656,40	\$656.40
Benefit Richness Adjustment	1.0119	0.9963	0.9618	0.9598	0.9338	0.9331	1.0945	1.0236	0.9680	0.9732	0.9331	0.9362	0.9404	0.9337	0.9615	0.9592	0.9678	0.9731	\$050.10
Paid to Allowed Ratio	82.02%	78.85%	85.48%	83.92%	65.63%	66.35%	93.02%	84.36%	85.11%	85.32%	66.36%	67.76%	68.22%	65.59%	73.63%	73.47%	74.57%	76.26%	
	1.0002																		
Plan Benefits in addition to EHB		1.0002	1.0002	1.0002	1.0002	1.0002	1.0001	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	
For Catastrophic Only - Impact of Eligibility	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	0.4938	1.0000	1.0000	1.0000	1.0000	
Expected Claims Cost	\$544.86	\$515.74	\$539.70	\$528.81	\$402.37	\$406.48	\$668.35	\$566.88	\$540.86	\$545.15	\$406.52	\$416.50	\$421.16	\$198.52	\$464.80	\$462.70	\$473.81	\$487.19	\$535.41
Administrative Charges Plan Level Adjustment	1.0843	1.0896	1.0848	1.0868	1.1137	1.1130	1.0584	1.0688	1.0720	1.0717	1.0960	1.0937	1.0925	1.2304	1.0985	1.0992	1.0822	1.0800	
Taxes and Fees Plan Level Adjustment	1.0133	1.0134	1.0133	1.0133	1.0143	1.0143	1.0128	1.0133	1.0134	1.0134	1.0145	1.0144	1.0143	1.0179	1.0138	1.0138	1.0139	1.0138	
Contribution to Reserve Plan Level Adjustment	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	
Contribution to Reserve Flan Level Adjustment	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	1.0103	
Plan Level Adjusted Index Rate	\$608.37	\$578.74	\$602.89	\$591.86	\$461.94	\$466.30	\$728.12	\$623.90	\$597.17	\$601.69	\$459.33	\$469.56	\$474.30	\$252.69	\$526.01	\$524.00	\$528.34	\$542.08	\$593.76
Projected Membership	1.044	5.237	1.973	592	570	1.876	9.202	5.022	5.574	1.334	1.581	1.370	409	264	626	1.301	4.346	2.270	44.591

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT PLAN LEVEL ADJUSTMENT BENEFIT RICHNESS ADJUSTMENT FACTOR

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS, VER	MUNT LAW CHAN	GES AND IMPAC	I OF ASSOCIATIO	N HEAL I H PLANS)														
			NON-STAN	DARD PLANS					9	TANDARD PLAN	4S					REFLECTI	VE PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	TOTAL
		CDHP		CDHP		CDHP										CDHP			
Projected Membership	1.044	5.237	1.973	592	570	1.876	9,202	5.022	5.574	1.334	1,581	1.370	409	264	626	1,301	4,346	2,270	44,591
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Base Paid to Allowed Ratio before Silver Load	82.23%	79.60%	72.75%	72.31%	65.36%	65.10%	93.59%	84.06%	74.14%	75.23%	65.08%	66.10%	67.37%	65.31%	72.75%	72.23%	74.14%	75.23%	
Benefit Richness Adjustment for EHB	1.0939	1.0776	1.0418	1.0398	1.0136	1.0128	1.1800	1.1060	1.0483	1.0537	1.0127	1.0159	1.0202	1.0134	1.0418	1.0394	1.0483	1.0536	1.0815
Normalized Benefit Richness Adjustment for EHB	1.0114	0.9964	0.9633	0.9614	0.9372	0.9365	1.0911	1.0226	0.9693	0.9743	0.9364	0.9394	0.9433	0.9371	0.9633	0.9611	0.9693	0.9742	
Projected Period Paid Claims for Experience EHB	\$561.40	\$540.63	\$584.12	\$573.91	\$453.86	\$458.59	\$633,61	\$576.79	\$581.70	\$583.11	\$458.67	\$467.84	\$470.84	\$453.57	\$506.38	\$505.34	\$512.53	\$523.65	
Benefit Richness Adjustment for EHB	1.0114	0.9964	0.9633	0.9614	0.9372	0.9365	1.0911	1.0226	0.9693	0.9743	0.9364	0.9394	0.9433	0.9371	0.9633	0.9611	0.9693	0.9742	1,0000
Non-System Claims	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	
Market Wide Adjustments (Paid)	-\$13.85	-S13.85	-\$13.85	-\$13.85	-\$13.85	-S13.85	-\$13.85	-\$13.85	-\$13.85	-\$13.85	-\$13.85	-\$13.85	-S13.85	-\$13.85	-S13.85	-\$13.85	-\$13.85	-\$13.85	
(==)	*******	******	*	*	*	*	******	******	*	******	*	******	******	*:-:	*	*	******	*	
Total Paid Claims with Benefit Richness Adjustment	\$544.78	\$515,66	\$539.61	\$528.72	\$402.31	\$406.41	\$668.26	\$566.79	\$540.77	\$545.06	\$406.45	\$416.43	\$421.09	\$401.97	\$464.72	\$462.62	\$473.73	\$487.11	
Overall Benefit Richness Adjustment	1.0119	0.9963	0.9618	0.9598	0.9338	0.9331	1.0945	1.0236	0.9680	0.9732	0.9331	0.9362	0.9404	0.9337	0.9615	0.9592	0.9678	0.9731	
overall benefit memess rajustifient		5.7703	0.7010	0.7570	3.7550	0.7551			0.7000	5.773E	0.7331	0.7302	5.7404	0.7337	0.7013	0.7372	0.7070	0.7731	
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BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT PLAN LEVEL ADJUSTMENT PAID TO ALLOWED RATIOS

NET EECT THE EETTS ATTS EEES RECOMMENDATIONS, TERM	IOTT EATT CHAIN	OLS AND IMI ACT	OF ASSOCIATION	IT THE ALT THE LAND															
			NON-STANI	DARD PLANS					S	TANDARD PLAN	IS					REFLECTIV	VE PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Total
		CDHP		CDHP		CDHP										CDHP			
Projected Membership	1.044	5.237	1.973	592	570	1,876	9,202	5.022	5,574	1.334	1,581	1,370	409	264	626	1,301	4,346	2.270	44.591
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Projected Period Allowed Claims for Experience EHB	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57	\$682.57
Paid to Allowed Ratio for EHB Portion	82.25%	79.21%	85.58%	84.08%	66.49%	67.19%	92.83%	84.50%	85.22%	85.43%	67.20%	68.54%	68.98%	66.45%	74.19%	74.03%	75.09%	76.72%	81.63%
Projected Period Paid Claims for Experience EHB	\$561.40	\$540.63	\$584.12	\$573.91	\$453.86	\$458.59	\$633.61	\$576.79	\$581.70	\$583.11	\$458.67	\$467.84	\$470.84	\$453.57	\$506.38	\$505.34	\$512.53	\$523.65	\$557.17
Non-System Claims	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20
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Market Wide Adjustments (Paid)	-\$13.85	-\$13.85	-\$13.85	-\$13.85	-S13.85	-\$13.85	-\$13.85	-\$13.85	-S13.85	-\$13.85	-S13.85	-S13.85	-\$13.85	-\$13.85	-\$13.85	-S13.85	-\$13.85	-\$13.85	-\$13.85
Market Wide Adjustments (Allowed)	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97	-\$16.97
market wide adjustments (Attowed)	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97	-\$10.97
						4.22	4.22		4.2										4.2
Market Adjusted Index Rate	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40
Total Paid Claims	\$538.35	\$517.58	\$561.07	\$550.86	\$430.81	\$435.54	\$610.55	\$553.74	\$558.65	\$560.06	\$435.61	\$444.79	\$447.79	\$430.52	\$483.33	\$482.29	\$489.48	\$500.60	\$534.12
Paid to Allowed Ratio	82.02%	78.85%	85.48%	83.92%	65.63%	66.35%	93.02%	84.36%	85.11%	85.32%	66.36%	67.76%	68.22%	65.59%	73.63%	73.47%	74.57%	76.26%	81.37%
raid to mitorica natio	02.0Z/0	, 5.05/6	03.40/0	55.7L/0	03.03/0	55.55/6	, J. UZ/0	3 1.30%	03.11/0	03.3E/0	55.50/6	37.70%	55.LL/6	03.37/0	, 5.05%	. 3. 17.0	, 37/0	, 5.20/6	01.5770

et 1 of the URRT	For Section 3 of workshee
\$535.41	Expected Claims Cost (from Exhibit 6A)
\$0.08	Non-EHB benefit claims cost
\$13.85	Market-wide adjustment
\$549.35	Projected Incurred Claims, before market-wide adjustments
\$673.37	Projected Index Rate
\$0.10	Projected Non-EHB Allowed Claims
\$673.47	Projected Allowed Experience Claims
81.6%	Paid to Allowed Ratio = \$549.35/\$673.47

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT PLAN LEVEL ADJUSTMENTS

IMPACT OF SPECIFIC ELIGIBILITY CAREGORIES FOR THE CATASTROPHIC PLAN

	Percent of Eligible Population	Projected Allowed Charges for Experience EHB		Projected Paid Claims for EHB Claims
Average Population	100.0%	\$624.31	69.3%	\$432.55
Individual Ages 30 or Less	98.6%	\$347.54	63.7%	\$221.24
Individual Ages over 30	1.4%	\$739.09	69.7%	\$514.89
Weighted Average		\$353.14	63.8%	\$225.43
Allowed Charges Adjustment		0.5656		
Paid to Allowed Ratio Adjustment			0.9214	
Plan Level Adjustment Calculation				
Projected Period Allowed Claims for Experie	ence EHB	\$682.57		
Paid to Allowed Ratio for EHB Portion		66.4%		
Benefit Richness Adjustment for EHB		0.9371		
Adjustment for Allowed Charges and Paid t	o Allowed Ratio	0.5212		
Projected Period Paid Claims for Experience	e EHB	\$221.51		
Non-System Claims		-\$9.20		
Market Wide Adjustments		-\$13.85		
Non-EHB Benefits		\$0.07		
Expected Claims Cost		\$198.52		
Market Adjusted Index Rate		\$656.40		
Paid to Allowed Ratio		\$65.6%		
Benefit Richness Adjustment		0.9337		
Plan Benefits in addition to EHB				
	,	1.0002		
For Catastrophic Only - Impact of Eligibility		0.4938		
Expected Claims Cost		\$198.52		
Total Adjustment for Catastrophic Plan			0.4938	

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT DETAILS OF ADMINISTRATIVE CHARGES

			NON-STANI	DARD PLANS					S	TANDARD PLAI	45					REFLECTI	/E PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards		Blue Rewards		Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	TOTAL
		CDHP		CDHP		CDHP										CDHP			
BCBSVT Base Administrative Charges	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60	\$38.60
Administrative Charges for Outside Vendors	\$0.54	\$0.79	\$0.35	\$0.50	\$0.36	\$0.50	\$0.45	\$0.39	\$0.36	\$0.48	\$0.41	\$0.41	\$0.36	\$0.34	\$0.35	\$0.50	\$0.36	\$0.36	\$0.45
Blue Rewards Program	\$6.81	\$6.81	\$6.81	\$6.81	\$6.81	\$6.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.81	\$6.81	\$6.81	\$0.00	\$0.00	\$2.06
Total Administrative Charges PMPM	\$45.95	\$46.20	\$45.76	\$45.91	\$45.77	\$45.91	\$39.05	\$38.99	\$38.96	\$39.08	\$39.01	\$39.01	\$38.96	\$45.75	\$45.76	\$45.91	\$38.96	\$38.96	\$41.11
Administrative Charges Plan Level Adjustment	1.0843	1.0896	1.0848	1.0868	1.1137	1.1130	1.0584	1.0688	1.0720	1.0717	1.0960	1.0937	1.0925	1.2304	1.0985	1.0992	1.0822	1.0800	1.0768
Administrative Charges as a percent of Premium	7.55%	7.98%	7.59%	7.76%	9.91%	9.85%	5.36%	6.25%	6.52%	6.50%	8.49%	8.31%	8.21%	18.10%	8.70%	8.76%	7.37%	7.19%	6.92%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT DETAILS OF CONTRIBUTION TO RESERVE

REFLECTING LEWIS AND ELLIS RECOMMENDATIONS, VERMONT L	LAW CHANGES AN	D IMPACT OF ASS	OCIATION HEAL	TH PLANS															
			NON-STANDA	ARD PLANS					S	TANDARD PLAN	IS					REFLECTI	VE PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	TOTAL
		CDHP		CDHP		CDHP										CDHP			
BCBSVT Contribution to Reserve	\$9.13	\$8.68	\$9.04	\$8.88	\$6.93	\$6.99	\$10.92	\$9.36	\$8.96	\$9.03	\$6.89	\$7.04	\$7.11	\$3.79	\$7.89	\$7.86	\$7.93	\$8.13	\$8.91
Risk Margin for Bad Debt	\$0.61	\$0.58	\$0.60	\$0.59	\$0.46	\$0.47	\$0.73	\$0.62	\$0.60	\$0.60	\$0.46	\$0.47	\$0.47	\$0.25	\$0.53	\$0.52	\$0.53	\$0.54	\$0.59
-																			
Total Contribution to Reserve PMPM	\$9.73	\$9.26	\$9.65	\$9.47	\$7.39	\$7.46	\$11.65	\$9.98	\$9.55	\$9.63	\$7.35	\$7.51	\$7.59	\$4.04	\$8.42	\$8.38	\$8.45	\$8.67	\$9.50
<u>-</u>						<u> </u>								•					•
Contribution to Reserve and Risk Margin Plan Level Adjustment	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163	1.0163
· · · · · · · · · · · · · · · · · · ·																			
Contribution to Reserve as a percent of Premium	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%
Risk Margin Bad Debt as a percent of Premium	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT DETAILS OF TAXES AND FEES

			NON-STAN	DARD PLANS					9	TANDARD PLA	NS					REFLECTI	VE PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	Total
State Assessment - HCCA	\$4.42	\$4.19	\$4.38	\$4.29	\$3.28	\$3.31	\$5.41	\$4.59	\$4.39	\$4.42	\$3.31	\$3.39	\$3.43	\$1.65	\$3.78	\$3.76	\$3.85	\$3.96	\$4.34
State Tax - VITL	\$1.10	\$1.04	\$1.09	\$1.07	\$0.82	\$0.82	\$1.34	\$1.14	\$1.09	\$1.10	\$0.82	\$0.84	\$0.85	\$0.41	\$0.94	\$0.94	\$0.96	\$0.98	\$1.08
Federal Assessment - PCORI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Federal Insurer Fee	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GMCB Billbacks	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31	\$2.31
Total Taxes and Fees PMPM	\$7.83	\$7.54	\$7.78	\$7.67	\$6.41	\$6.45	\$9.07	\$8.05	\$7.79	\$7.83	\$6.45	\$6.55	\$6.60	\$4.37	\$7.03	\$7.01	\$7.12	\$7.26	\$7.74
Taxes and Fees Plan Level Adjustment	1.0133	1.0134	1.0133	1.0133	1.0143	1.0143	1.0128	1.0133	1.0134	1.0134	1.0145	1.0144	1.0143	1.0179	1.0138	1.0138	1.0139	1.0138	1.0134
Taxes and Fees as a percent of Premium	1.29%	1.30%	1.29%	1.30%	1.39%	1.38%	1.24%	1.29%	1.30%	1.30%	1.40%	1.39%	1.39%	1.73%	1.34%	1.34%	1.35%	1.34%	1.30%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT AV PRICING VALUE

			NON-STAND	OARD PLANS					S	TANDARD PLAN	IS					REFLECTIV	/E PLANS	
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP
		CDHP		CDHP		CDHP										CDHP		
Market Wide Adjusted Index Rate	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40	\$656.40
Plan Level Adjusted Index Rate	\$608.37	\$578.74	\$602.89	\$591.86	\$461.94	\$466.30	\$728.12	\$623.90	\$597.17	\$601.69	\$459.33	\$469.56	\$474.30	\$252.69	\$526.01	\$524.00	\$528.34	\$542.08
AV Pricing Value	92.68%	88.17%	91.85%	90.17%	70.38%	71.04%	110.93%	95.05%	90.98%	91.67%	69.98%	71.54%	72.26%	38.50%	80.14%	79.83%	80.49%	82.58%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT CONTRACT CONVERSION FACTOR

REFLECTING LEWIS AND ELLIS RECOMMENDAT	IONS, VERMONT	LAW CHANGES AI	ND IMPACT OF AS	SOCIATION HEAL	TH PLANS														
			NON-STAN	DARD PLANS						STANDARD PLAN						REFLECTI	VE PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Total
		CDHP		CDHP		CDHP										CDHP			
Inforce Membership	1,184	6,906	2,456	0	289	2,044	10,369	5,916	6,798	1,784	2,178	2,124	174	264	970	0	6,708	3,500	53,664
Plan Level Adjusted Index Rate	\$608.37	\$578.74	\$602.89	\$591.86	\$461.94	\$466.30	\$728.12	\$623.90	\$597.17	\$601.69	\$459.33	\$469.56	\$474.30	\$252.69	\$526.01	\$524.00	\$528.34	\$542.08	\$591.77
Average Members per Subcribers	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.0233	1.6526	1.6526	1.6526	1.6526	
Average Tier Factor	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.0220	1.4774	1.4774	1.4774	1.4774	
Ratio of Members per Subcribers to Tier Factor	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.0013	1.1186	1.1186	1.1186	1.1186	
Preliminary 2018 Rates																			
Single Rate	\$680.52	\$647.38	\$674.39	\$662.05	\$516,73	\$521.60	\$814.48	\$697.89	\$667.99	\$673.05	\$513.81	\$525.25	\$530.55	\$253.02	\$588.39	\$586.15	\$591.00	\$606.37	
Couple Rate	\$1,361.04	\$1,294.76	\$1,348.78	\$1,324.10	\$1,033.46	\$1,043.20	\$1,628.96	\$1,395.78	\$1,335.98	\$1,346.10	\$1,027.62	\$1,050.50	\$1,061.10	\$506.04	\$1,176.78	\$1,172.30	\$1,182.00	\$1,212.74	
Adult and Child(ren) Rate	\$1,313.40	\$1,249.44	\$1,301.57	\$1,277.76	\$997.29	\$1,006.69	\$1,571.95	\$1,346.93	\$1,289.22	\$1,298.99	\$991.65	\$1,013.73	\$1,023.96	\$488.33	\$1,135.59	\$1,131.27	\$1,140.63	\$1,170.29	
Family Rate	\$1,912.26	\$1,819.14	\$1,895.04	\$1,860.36	\$1,452.01	\$1,465.70	\$2,288.69	\$1,961.07	\$1,877.05	\$1,891.27	\$1,443.81	\$1,475.95	\$1,490.85	\$710.99	\$1,653.38	\$1,647.08	\$1,660.71	\$1,703.90	\$591.17
Inforce Contracts																			
Single Rate	451	1,816	1,282	0	131	872	3,233	2,157	3,369	784	986	832	67	253	488	0	2,788	1,195	Additional Factor for
Couple Rate	100	676	416	ō	21	190	1,214	579	1,115	298	229	187	13	2	68	ō	636	321	Contract Conversion
Adult and Child(ren) Rate	33	184	48	ō	6	41	317	142	144	34	44	37	3	2	19	0	154	79	Factor
Family Rate	117	831	68	0	26	180	972	557	249	90	168	210	18	1	74	0	578	375	100.1%
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BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING AMENDMENT CONSUMER ADJUSTED PREMIUM RATES

REFLECTING LEWIS AND ELLIS RECOMMENDA	TIONS, VERMONT	LAW CHANGES AN			TH PLANS														
				DARD PLANS						STANDARD PLAN						REFLECTI			
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Total Annual
		CDHP		CDHP		CDHP										CDHP			Premium for Inforce
																			Contracts
Plan Level Adjusted Index Rate	\$608.37	\$578.74	\$602.89	\$591.86	\$461.94	\$466.30	\$728.12	\$623.90	\$597.17	\$601.69	\$459.33	\$469.56	\$474.30	\$252.69	\$526.01	\$524.00	\$528.34	\$542.08	
PMPM to Single Contract Conversion Factor	1.1197	1.1197	1.1197	1.1197	1.1197	1.1197	1.1197	1.1197	1.1197	1.1197	1.1197	1.1197	1.1197	1.0023	1.1197	1.1197	1.1197	1.1197	
2019 Proposed Rates																			
Single Rate	\$681.22	\$648.04	\$675.08	\$662.73	\$517.26	\$522.14	\$815.31	\$698.61	\$668.68	\$673.74	\$514.33	\$525.79	\$531.10	\$253.28	\$589.00	\$586.75	\$591.61	\$606.99	
Couple Rate	\$1,362.44	\$1,296.08	\$1,350.16	\$1,325.46	\$1,034.52	\$1,044.28	\$1,630.62	\$1,397.22	\$1,337.36	\$1,347.48	\$1,028.66	\$1,051.58	\$1,062.20	\$506.56	\$1,178.00	\$1,173.50	\$1,183.22	\$1,213.98	
Adult and Child(ren) Rate	\$1,314,75	\$1,250,72	\$1,302.90	\$1,279.07	\$998.31	\$1,007.73	\$1,573.55	\$1,348.32	\$1,290.55	\$1,300.32	\$992.66	\$1,014.77	\$1,025.02	\$488.83	\$1,136.77	\$1,132.43	\$1,141,81	\$1,171.49	
Family Rate	\$1,914,23	\$1,820.99	\$1,896.97	\$1,862.27	\$1,453.50	\$1,467.21	\$2,291.02	\$1,963.09	\$1,878.99	\$1,893.21	\$1,445.27	\$1,477.47	\$1,492.39	\$711.72	\$1,655.09	\$1,648.77	\$1,662.42	\$1,705.64	\$381,082,544
	. ,	. ,	. ,	. ,	. ,	. ,	. ,	. ,	. ,	. ,		. ,	. ,		. ,		. ,	. ,	, ,.
2018 Approved Rates																			
Single Rate	\$633.59	\$607.36	\$549.55	\$532.86	\$484.78	\$484.56	\$751.92	\$657.15	\$561.02	\$571.48	\$488.26	\$492.22	\$499.22	\$246.14	\$549.55	\$532.86	\$561.02	\$571.48	
Couple Rate	\$1,267.18	\$1,214.72	\$1,099.10	\$1,065.72	\$969.56	\$969.12	\$1,503.84	\$1,314.30	\$1,122.04	\$1,142.96	\$976.52	\$984.44	\$998.44	\$492.28	\$1,099.10	\$1,065.72	\$1,122.04	\$1,142.96	
Adult and Child(ren) Rate	\$1,222,83	\$1,172,20	\$1,060,63	\$1,028.42	\$935.63	\$935.20	\$1,451,21	\$1,268.30	\$1,082.77	\$1,102.96	\$942.34	\$949.98	\$963.49	\$475.05	\$1,060.63	\$1,028.42	\$1,082,77	\$1,102.96	
Family Rate	\$1,780,39	\$1,706.68	\$1,544.24	\$1,497.34	\$1,362.23	\$1,361.61	\$2,112.90	\$1,846.59	\$1,576.47	\$1,605.86	\$1,372.01	\$1,383.14	\$1,402,81	\$691.65	\$1,544.24	\$1,497.34	\$1,576.47	\$1,605.86	\$347,729,947
rainty nace	\$1,700.57	\$1,700.00	\$1,511.21	\$1,177.51	\$1,50£.25	\$1,501.01	\$2,112.70	\$1,010.57	\$1,570.17	\$1,003.00	\$1,57£.01	\$1,505.11	\$1,102.01	\$071.05	\$1,5 ·	\$1,177.51	\$1,570.17	\$1,005.00	2511,127,711
2019 Proposed Rate Increases																			
Single Rate	7.5%	6.7%	22.8%		6.7%	7.8%	8.4%	6.3%	19.2%	17.9%	5.3%	6.8%	6.4%	2.9%	7.2%	10.1%	5.5%	6.2%	
Couple Rate	7.5%	6.7%	22.8%		6.7%	7.8%	8.4%	6.3%	19.2%	17.9%	5.3%	6.8%	6.4%	2.9%	7.2%	10.1%	5.5%	6.2%	
Adult and Child(ren) Rate	7.5%	6.7%	22.8%		6.7%	7.8%	8.4%	6.3%	19.2%	17.9%	5.3%	6.8%	6.4%	2.9%	7.2%	10.1%	5.5%	6.2%	
Family Rate	7.5%	6.7%	22.8%		6.7%	7.8%	8.4%	6.3%	19.2%	17.9%	5.3%	6.8%	6.4%	2.9%	7.2%	10.1%	5.5%	6.2%	9.6%
raility kate	7.3%	0.7/6	22.0/6		0.7/6	7.0/6	0.4/6	0.3/6	17.2/6	17.7/0	3.3/6	0.0/6	0.4/6	2.7/0	7.2/6	10.1/6	3.3/6	0.2/6	7.0%
Inforce Contracts																			
Single Rate	451	1,816	1,282	0	131	872	3,233	2,157	3,369	784	986	832	67	253	488	0	2,788	1,195	
Couple Rate	100	676	416	0	21	190	1,214	579	1,115	298	229	187	13	233	68	0	636	321	
Adult and Child(ren) Rate	22	184	48	0	4	41	317	142	144	34	44	37	2	2	19	0	154	79	
Family Rate	33	831	68	0	26	180	972	557	249	90	168	210	18	2	74	0	578	375	
ramity kate	117	031	00	U	20	160	9/2	337	249	90	100	210	10	'	/4	U	3/6	3/3	
Projected Contracts																			
	540	4 044	4 020	2/0	200	024	3 405	2.27/	2 (47	F.44	0/4	443	4/4	252	245	(04	2 200	4 220	
Single Rate	519	1,811	1,020	268	308 49	924	3,195	2,376	2,617	541	861	643	161	253	345	694	2,390	1,220	
Couple Rate	119	663	310	89	.,	206	1,203	646	833	196	204	146	27	2	92	166	612	311	
Adult and Child(ren) Rate	38	179	39	13	15	45	314	152	119	30	36	28	8	2	18	38	125	65	
Family Rate	129	807	67	28	62	202	965	606	275	87	139	158	63	1	63	145	449	245	



June 27, 2018

Mr. Dana Houlihan
Director, Plan Management & Enrollment Policy
VT Health Connect
Department of Vermont Health Access
Via Email Only

RE: STATE OF VERMONT ACTUARIAL VALUE CERTIFICATION FOR 2019 STANDARD PLAN DESIGNS

Dear Dana:

This memo replaces an earlier version provided on February 7, 2018 to address the regulation regarding the copay for chiropractic services. Minor changes have also been made to the wording below to reflect the following items that were finalized subsequent to the initial memo:

- Final Notice of Benefit and Payment Parameter released April 2018
- 2019 High Deductible Health Plan limits released May 2018
- Act No. 88, allowing for "reflective" Silver plans off the Exchange was signed into law effective February 20, 2018.

Bill S.1 Sec. 1 requires that the copay for chiropractic services for Silver and Bronze metal level plans be no more than the copay applicable to services provided by a primary care provider. The Federal actuarial value calculator (AVC) does not account for all service categories and chiropractic services is one of those that is not explicitly included in the calculator. As noted in the "Actuarial Value Considerations" section below, CCIIO has stated and regulations dictate that modifications should be made only for substantial differences. We have not previously made adjustments to the results of the AVC to reflect chiropractic services cost sharing and do not feel that this regulation would warrant a change to that methodology. Therefore, no changes are required to the actuarial value (AV) calculations and certification included in this memo. This addresses only the AVs from the Federal AVC and not any pricing AVs used in the pricing of the rates.

The Affordable Care Act (ACA) requires that health care coverage provided by issuers to non-grandfathered individual and small groups must cover all Essential Health Benefits (EHBs) and have plan designs that have AVs that fall under the Platinum (90% AV), Gold (80% AV), Silver (70% AV), or Bronze (60% AV) tiers.

The State of Vermont (State) is standardizing several plan designs that all issuers offering plans in the Exchange, Vermont Health Connect, must offer. Issuers must offer the standard plan designs in the individual and small group merged market. In 2018, one Platinum, one Gold, two



Silver, and three Bronze standard plan designs were developed for Vermont Health Connect. There is a traditional deductible plan at each of the four metal levels and a HDHP at each of the Silver and Bronze levels. In 2018, the State also added a second traditional deductible Bronze plan. Due to regulatory constraints and additional pressure on meeting the Bronze tier target AV, the new Bronze plan is not subject to the statute (H.559 Sec. 32. 8 V.S.A. § 4089) for prescription drug deductibles and Maximum Out of Pockets (MOOPs) as described below. The new plan provides coverage for office visits and generic drugs prior to the deductible and qualifies for the expanded Bronze AV range described above. The 2018 standard plan designs are all continuing in 2019.

For each of the Silver standard plan designs, the cost sharing reduction plan designs are also standard. Cost sharing reduction (CSR) plan designs were developed at each of the 73% (Federal), 77% (Vermont specific), 87% (Federal), and 94% (Federal) AV levels.

The State contracted with Wakely Consulting Group, LLC (Wakely) to assist in the development of the 2019 standard plan designs and to provide an actuarial certification of the actuarial values of the state's standard plan designs that do not fit within the parameters of the Federal calculator and require adjustment. This memo documents the approved 2019 standard plan designs as well as the process for developing the corresponding actuarial values. The actuarial certification is provided in Appendix A.

A list of the changes from the 2018 standard plan designs is in Appendix B. At a high level the changes for each base standard plan are:

- Platinum the medical deductible, medical MOOP, and pharmacy MOOP were increased
- Gold the medical MOOP, pharmacy MOOP, and generic pharmacy copay were increased
- Silver Deductible the medical deductible, combined medical/pharmacy MOOP, pharmacy only MOOP, and primary care and mental health/substance abuse office visit copays were all increased
- Bronze Deductible with Pharmacy Limit the medical deductible, combined medical/pharmacy MOOP, and pharmacy only MOOP were all increased
- Bronze Deductible without Pharmacy Limit the combined medical/pharmacy deductible and combined medical/pharmacy MOOP were increased
- Silver HDHP the combined medical/pharmacy MOOP and the embedded individual combined medical/pharmacy MOOP were increased



 Bronze HDHP – the combined medical/pharmacy MOOP and the embedded individual combined medical/pharmacy MOOP were increased

In addition to the standard plans, starting in 2016 the State of Vermont is requesting that issuers offer a Gold plan where the deductible and MOOP are set at the same amount. This means that once the deductible is met, the plan pays 100% of all services. Unlike the standard plans, it is not required that issuers offer this plan, but it is highly recommended. The issuer may determine the amount at which to set the deductible and MOOP, as long as they are equal and the resulting plan falls in the Gold tier. Since the amounts are to be determined by the issuers, these plans are not included within this memo.

Regulatory Background

The ACA allows for a -4% to +2% de minimis range around the target AVs for each metal level. For example, any plan design that has an AV from 66% to 72% is considered a Silver plan. Bronze plan designs meeting certain criteria are eligible for an expanded range of +5% on the higher end, allowing an AV up to 65% compared to a high end at 62%. Applicable plans include High Deductible Health Plans (HDHPs), or plans that cover at least one major service, other than preventive, prior to the deductible. Of the Vermont standard plan designs, two of the three Bronze plans qualify for the expanded range.

The Center for Consumer Information and Insurance Oversight (CCIIO) has released the final 2019 Actuarial Value Calculator (AVC)¹ that issuers must use to determine the AV of a plan. While CCIIO anticipates that most plans will be able to use the AVC without modification, some plan designs have features which are not supported by the AVC. In these instances, an actuary can either modify the inputs to most closely represent the plan design or an actuary can modify the results of the AVC to account for the features not supported by the AVC. An actuarial certification documenting the development of the AV for these designs is required.

The federal HDHP minimum deductible and Maximum Out of Pocket (MOOP) limits were released after the initial version of this memo. The 2019 minimum deductible and MOOP are \$1,350 and \$6,750, respectively. Additionally, the 2019 Notice of Benefits and Payment Parameters (NBPP)² was also finalized after the initial version of this memo. The single annual limit is \$7,900, up from \$7,350 in 2018 and consistent with the draft version of the NBPP.

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¹ http://www.cms.gov/CCIIO/Resources/Regulations-and-guidance/index.html

²https://www.federalregister.gov/documents/2018/04/17/2018-07355/patient-protection-and-affordable-care-act-hhs-notice-of-benefit-and-payment-parameters-for-2019



The plan designs presented are compliant with the 2019 HDHP limits and the 2019 final NBPP. No changes were required to the designs approved by the Green Mountain Care Board (GMCB) on January 24th, 2018.

Act No. 88 (Bill S.19) states that starting in 2019, the premiums of the Silver on-Exchange plans will reflect the cost of funding for CSR subsidies, following the announcement that federal funding would cease. This will result in a "CSR load" to these plans such that the Silver premiums may increase substantially. For individuals who are not eligible for premium subsidies (and are therefore not protected from the CSR load), carriers will be able to offer "reflective" off-Exchange Silver plans whose premiums have not been increased for the CSR load and have only a minor difference in plan design compared to their on-Exchange counterparts.

The off-Exchange "reflective" plans will have a \$5 copay or 5% coinsurance increase on ambulance services compared to the on-Exchange plans. These differentials apply to both standard and non-standard Silver plans. A comparison of the standard Silver on and off-Exchange plan designs are shown in Appendix C. As ambulance services are not explicitly included in the AVC and the differences in cost sharing are minimal, there is no difference in the calculation of the federal calculation of the AV for these plans. Unless otherwise noted, in the Appendices the cost sharing for ambulance services represents the on-Exchange plan design.

In the event there is a Silver plan approved with 100% coinsurance, the off-Exchange "reflective" plan will have a \$25 deductible and MOOP increase compared to the on-Exchange plan. Unlike the ambulance cost sharing above, this difference will impact the AV. The carrier submitting such a plan will need to ensure that both the on and off-Exchange plan designs fit within the AV requirements. Since this is for non-standard plans only, these plans are not included within this memo.

Four of the standard plan designs (and the cost sharing reduction plan designs) have features not supported by the AVC and thus an actuarial certification is required. The remaining standard plan designs have features that may warrant an AV adjustment but no explicit adjustment or actuarial certification has been done for these plans. In developing these standard plan designs and the resulting actuarial certification, Wakely also followed applicable Actuarial Standards of Practice (ASOP) as detailed in Appendix D and including:

- ASOP No. 23 Data Quality;
- ASOP No. 25 Credibility Procedures;
- ASOP No. 41 Actuarial Communications; and
- ASOP No. 50 Determining Minimum Value and Actuarial Value under the Affordable Care Act.



Actuarial Value Considerations

A summary of Vermont's standard plan designs is in Appendix E. Both Silver plans and two of the three Bronze plans have design features that are both significant and not supported by the AVC. The Silver cost sharing reduction plan designs have similar features. The issuers that opt to offer pediatric dental would also have design features that could be significant and not supported by the AVC. While most plans have some subtleties in their design that are not supported by the AVC, CCIIO has stated and regulations dictate that modifications should be made only for substantial differences. The four potential substantial differences that Wakely considered include:

- Family deductible and MOOPs. There are two common types of applications for deductibles and MOOPs, commonly referred to in Vermont as stacked and aggregate³. The data supporting the AVC is only at the member level, and thus most closely resembles the stacked application of deductibles and MOOPs although the family stacked AV will be higher in most instances. Most HDHP plans use the aggregate application of deductible and MOOPs which can significantly lower the AV since a family of two would need to accumulate to a deductible that is twice that of a single contract. Note that due to the new regulation in 2016, if the family MOOP is more than the single limit of \$7,900, the MOOP must either be stacked or there must be an embedded individual MOOP of \$7,900. Wakely had previously developed a model to account for aggregate family deductibles and has modified this model to account for stacked and embedded MOOPs for HDHPs. Thus, a specific adjustment has been made to the appropriate AVs for HDHPs.
- Vermont implemented a statute (H.559 Sec. 32. 8 V.S.A. § 4089) for prescription drug deductibles and MOOPs. The requirement mandates, in part, that the MOOP for prescription drug costs in any plan design shall not exceed the minimum deductible amount for HDHPs per Section 223(c)(2)(A)(i) of the Internal Revenue Code of 1986 (\$1,350 and \$2,700 for individual and family coverage in 2019). The requirement also states that for HDHPs the cost sharing benefit for prescription drugs must start after the minimum deductible amount for HDHPs (same \$1,350 and \$2,700 for individual and family coverage in 2019) is met, but the amount may be met with either medical or prescription

Aggregate deductible and MOOPs are typical in HDHPs where all claims for all members of a non-single contract accumulate to the family deductible and MOOP. For two person or family contracts where only one member has significant claims, the member still must reach the higher deductible and MOOP amounts which makes the average member liability higher under an aggregate deductible.

³ Stacked deductibles and MOOPs are typical in traditional deductible plans where the individual deductible and MOOP apply to each member of a contract and the family deductible and MOOP is used as a protection for contracts where multiple members have claims. For example, if the family MOOP is two times the individual MOOP but three members of a contract all would have reached their individual MOOP, it limits the family's liability to two times the individual MOOP.



drug claims. This means that for all HDHPs, for purposes of prescription drug coverage, the deductible is considered met when accumulated medical and drug claims reach \$1,350 for individual or \$2,700 for family, regardless of what the medical deductible amount is. Similarly, the MOOP for only drug claims (including amounts used to accumulate to the deductible) is \$1,350 or \$2,700, regardless of the amount of the overall MOOP which will include both drug and medical claims.

Since for an integrated deductible and MOOP, only one amount is able to be input in the AVC, the value of the lower drug deductible and MOOP cannot be modeled in the AVC. This statute has a significant impact on AV, particularly at the lower AV tiers where the difference between the medical and prescription drug deductible and MOOP is greater. Wakely has developed a model to account for Vermont's prescription drug regulation and thus, where appropriate, a specific adjustment has been made to the AVs using this model.

- In the current market, most Vermont HDHPs waive the deductible for preventive prescription drugs. This is another plan feature not currently supported by the AVC. Wakely has not analyzed the exact portion of drugs this represents and this may vary by issuer. The impact to AV would only apply to drug costs that would normally be incurred prior to the member reaching the deductible. Any costs after the deductible is met and after the MOOP is met would be similar to the AVC. It is possible that this design feature could have a significant impact on the AV. However, the impact of this benefit is likely not enough to warrant an additional analysis. Based on some high level estimates, Wakely believes the maximum impact to AV for this design feature is approximately 0.5% with the likely expected impact to be half of that. Since Wakely did not quantify the exact adjustment of the preventive drug difference for HDHPs, Wakely did not make a specific adjustment but did make sure that any AVs developed for HDHPs were at least 0.5% below the high end of the de minimis range in order to account for this increased benefit. It is expected that the impact for these drugs would be highest for the Bronze plan where the deductible is highest and the impact would decrease as deductibles decrease (and AVs increase).
- If a plan covers pediatric dental, starting in 2015 there can be no cost sharing for Class I (basic) pediatric oral health essential health benefits. Appendix F contains a list of the dental procedure codes that are classified as Class I and have no cost sharing. Pediatric dental is not explicitly reflected in the federal AVC. It is included as part of the "other" benefits which are assumed to have average cost sharing for the plan. The reduction in cost sharing for the Class I benefits will result in a higher AV than what is modeled in the AVC, particularly for the higher deductible plans. It is possible that this design feature could have a significant impact on the AV. Based on some high level estimates, Wakely believes the maximum impact to AV for this design feature is approximately 0.5%. Since this adjustment may apply to some issuers and not to others, Wakely did not make a specific adjustment but did make sure that any AVs developed were at least 0.5% below



the high end of the de minimis range in order to account for this benefit. It is expected that the impact for these dental services would be highest for the Bronze plan where the deductible is highest and the impact would decrease as deductibles decrease (and AVs increase).

There are other potential design features for which adjustments could be made. However, given the expectation that adjustments be made for only the most substantive deviations, Wakely does not believe additional adjustments are warranted. It is also important to note that the bucketing of claims and the methodology used to calculate the AVC are not always clearly defined. Thus, at times it is difficult to ascertain whether an adjustment is warranted and how that adjustment would be estimated.

As stated, Wakely made explicit adjustments to account for the stacked and aggregate family deductible/MOOP and Vermont's prescription drug regulation. These adjustments are described in detail in the Methodology section. For the preventive prescription drug and pediatric dental benefits, Wakely did not make an explicit adjustment but did allow cushion in the AV such that an increase of up to 0.5% would not result in the AV falling outside of the required range. The table below shows the acceptable range for each standard plan design after accounting for this cushion where an explicit adjustment was not made.

	Plan	Adjusted Acceptable Range
	Platinum	86.0%-92.0%
	Gold	76.0%-82.0%
Deductible Plans	Silver	66.0%-72.0%
	Bronze (with drug limit)	56.0%-61.5%
	Bronze (without drug limit)	56.0%-65.0%
HDHPs	Silver - Embedded MOOP	66.0%-71.0%
прига	Bronze - Embedded MOOP	56.0%-64.0%
	250-300% FPL (73% AV)	72.0%-74.0%
Cost Sharing Reduction Plan Designs - Deductible	200-250% FPL (77% AV)	76.0%-78.0%
Plans	150-200% FPL (87% AV)	86.0%-88.0%
T lane	133-150% FPL (94% AV)	93.0%-95.0%
	250-300% FPL (73% AV)	72.0%-73.0%
Cost Sharing Reduction	200-250% FPL (77% AV)	76.0%-77.0%
Plan Designs - HDHPs	150-200% FPL (87% AV)	86.0%-87.0%
	133-150% FPL (94% AV)	93.0%-94.0%

The table in Appendix G shows all plan designs for which adjustments were made, the adjustments considered, the original AV from the AVC, and the final adjusted AV. The pediatric



dental consideration may also apply to the Platinum, Gold and Silver Deductible and CSR plans when issuers include the benefit but no explicit adjustment was made since coverage of the pediatric dental benefit is optional and the impact to higher AV plans is less significant.

Methodology

Since several of the standard plan designs have features not supported by the AVC, Wakely developed an HDHP model to capture the impact of these features on the AV. It was anticipated that the AVC would not accommodate all of the Vermont plan design features and this model was developed several months prior to the draft 2014 AVC being released. While there are similarities in the data used (for example, both models include all members regardless of duration), there are also differences (for example, only group data is included in the HDHP model, while the AVC includes both small group and individual experience).

If a plan does have substantive differences from what the AVC allows, there are two allowed approaches defined in the federal regulations. The first allows the actuary to adjust the inputs of the plan design to "fit" it into the AVC. The second allows the actuary to put in as many of the design features as possible into the AVC and then adjust the resulting AV to account for the unique design features. Wakely determined the second approach was most appropriate for the Vermont plan design differences. Thus for the plan designs where adjustments were made, Wakely first input as much of the plan design as possible into the AVC and then modified the resulting AV to account for the unique features.

The following discusses the HDHP model that Wakely developed and the process used to adjust the actuarial values from the AVC.

HDHP Model

Anticipating the need to quantify some of Vermont's unique plan design features, in mid-2012 Wakely developed an HDHP model that would account for both aggregate deductibles and MOOPs as well as quantify the impact of Vermont's prescription drug regulation. For the 2016 AV adjustments, this model was updated with more recent data and an option was added to account for embedded/stacked MOOPs.

In developing the model Wakely was provided with membership and medical and pharmacy claims data extracts from the Vermont Healthcare Claims Uniform Reporting and Evaluation System (VHCURES). Filters were then applied to the data to target a specific population for the model and reduce the amount of records to work with. The data used included:

 Allowed commercial medical and prescription drug data that was incurred in 2012 (updated data was not provided in time to incorporate in this analysis)



- Products types HMO (non-Medicare risk), PPO, POS and EPO
- Used claims with a Useflag='0'
- All market categories except individual
- Limited to members in select payer ids

After all filters were applied, the remaining data included allowed claims and membership for approximately 2.3 million member months.

The methodology developed for the HDHP model does not use the traditional approach of continuance tables. When determining the paid claims and resulting actuarial value of the plan designs where the prescription drug regulation is a factor, the order in which the claims occur is important. Continuance tables fail to recognize the impact of the order of the claims on actuarial values. Thus, the HDHP model re-prices the claims based on the inputs provided in the model rather than rely on continuance tables.

The HDHP model allows a user to enter the following:

- Medical and Prescription drug deductible amounts for both individual and family contracts.
 These amounts can differ but the model assumes the amounts are always integrated, or that both medical and drug claims will accumulate to both deductibles, even if different amounts.
- Medical and prescription drug maximum out of pocket amounts for both individual and family contracts. These amounts can differ and the model allows for different treatment of the MOOPs as noted below.
- Medical and prescription drug coinsurance amounts. If the plan design includes copays, an effective coinsurance needs to be input.
- The structure of the deductibles and MOOPs. As can be seen in the table below, the model can distinguish between aggregate and stacked deductibles and MOOPs. It also allows for different accumulations of claims to the medical and prescription drug MOOPs. There are six structural selections available in the model, described in the table below. Option 5 is most closely aligned to the federal AVC. Option 6 represents the design of the Vermont HDHPs.



	С	osts that Accumula	ate	
Options	Deductible	Maximum Out-of	-Pocket (MOOP)	Deductible / MOOP Type
		Medical	Rx	
1	Medical & Rx	Medical & Rx	Rx Only	Aggregate
2	Medical & Rx	Medical & Rx	Rx Only	Stacked
3	Medical & Rx	Medical Only	Rx Only	Aggregate
4	Medical & Rx	Medical Only	Rx Only	Stacked
5	Medical & Rx	Medical & Rx	Medical & Rx	Stacked
6	Medical & Rx	Medical & Rx	Rx Only	Aggregate Deductible /Aggregate MOOP with Embedded Ind MOOP (can also be used for Stacked MOOP)

Adjusted AV Calculations

Using the federal AV calculator and the HDHP model as outlined above, the following methodology was used to develop the adjusted AV calculations for the HDHPs:

- The plan designs were entered into the AVC ignoring the separate prescription drug deductible and MOOP thresholds. The resulting AV is the unadjusted value, which does not account for the prescription drug regulations or the aggregate family deductible and MOOP levels.
- 2. The HDHP model was used to determine the revised AV.
 - a. The same plan design input into the AVC was input into the HDHP model. The HDHP model only allows for coinsurance. Since the HDHP designs include copays, an effective coinsurance was developed for each plan design. The effective coinsurance amounts were developed separately for medical and prescription drug services using the allowed weights and average cost per service from the federal AVC continuance tables for the relevant metal tier.
 - b. The HDHP model was normalized to the AVC for each plan design. This means the same plan design, ignoring the prescription drug thresholds and assuming a stacked family deductible and MOOP, was input into the HDHP model and the underlying data was adjusted to arrive at the same AV as the AVC. This was done to ensure the same starting AV in both models and to try to mirror the induced utilization in the AVC. The normalization factors were reviewed for reasonability and deemed reasonable given they are accounting for trend, regional differences in cost and utilization and induced utilization.



- c. The plan design in the HDHP model was adjusted to lower the prescription drug deductible and MOOP inputs (if applicable) to the appropriate plan design amounts and also to adjust the prescription drug MOOP to only consider prescription drug claims (the medical MOOP amount continues to use both medical and prescription drug claims). The application of deductible and MOOP was also changed to use an aggregate family deductible and family MOOP with an embedded individual MOOP equal to \$7,900.
- 3. The resulting AV from the HDHP model is used as the final AV for tier placement.

The HDHP model was intended only for HDHPs where medical and drug claims both accumulate to the deductible. The Bronze plan with the pharmacy limit⁴ and Silver deductible plans (and associated CSR plans) need to be adjusted to account for the lower prescription drug MOOP, but the deductible plan has separate medical and drug deductibles. Thus, the HDHP model was used but with a slight variation in methodology. The following highlight the differences in methodology used only for the Bronze and Silver Deductible plans.

- 1. Same as for HDHPs, as much of the plan design as possible was entered into the AVC. This is the unadjusted AV. The Bronze and Silver Deductible plans then need to be adjusted for the lower and separate prescription drug MOOP.
- 2. The HDHP model was used to develop the AV adjustments in a slightly different process than for the HDHPs.
 - a. Instead of normalizing the HDHP model to the AVC, the normalization factor for the Bronze or Silver HDHP was used.
 - b. The HDHP model cannot accommodate plan designs where both medical and drug claims do not accumulate to the deductible. Thus, the same plan design was entered into the HDHP model as in the AVC but the model selection indicated that both medical and drug claims accumulated to the deductible amounts.
 - c. The HDHP model was then re-run with the lower drug MOOP and to adjust the prescription drug MOOP to only consider prescription drug claims (the medical MOOP amount continues to use both medical and prescription drug claims). The model continued to use a stacked application for deductible and MOOP since it is a traditional deductible plan.

⁴ Only the Bronze plan with the pharmacy limit needs to be adjusted. The Bronze plan without the pharmacy limit is not subject to the lower prescription drug MOOP and as such does not require an explicit adjustment to the AVC results.



3. The final AV is the ratio of the AV from 2c and 2b applied to the AV from the AVC in 1.

Appendix H includes screen shots from the AVC and the HDHP model for each plan design with an adjusted actuarial value. Also included is a summary of the AVs and in the instance of the Bronze and Silver Deductible plans, a calculation of the adjustment.

Disclosures and Limitations

Responsible Actuary. Julie Peper is the actuary responsible for this communication. Julie is a Member of the American Academy of Actuaries and a Fellow of the Society of Actuaries. She meets the Qualification Standards of the American Academy of Actuaries to issue this report.

Intended Users. This information has been prepared for the sole use of the State of Vermont and issuers within that state that will be submitting standard plan designs. Distribution to such parties should be made in its entirety. This report cannot be distributed to or relied on by any third party without the prior written permission of Wakely.

Risks and Uncertainties. The assumptions and resulting estimates included in this report and produced by the model are inherently uncertain. Users of the results should be qualified to use it and understand the results and the inherent uncertainty. Actual results may vary, potentially materially, from our estimates. Wakely does not warrant or guarantee that actual experience will tie to the AV estimated for the placement of plan designs into tiers. The developed actuarial values are for the purposes of classifying plan designs of similar value and do not represent the expected actuarial value of a plan. Actual AVs will vary based on a plan's specific population, utilization, unit cost, and other variables.

Conflict of Interest. The responsible actuary is financially independent and free from conflict concerning all matters related to performing the actuarial services underlying this analysis. In addition, Wakely is organizationally and financially independent to the State of Vermont and any issuer in the state.

Data and Reliance. We have relied on others for data and information used in the actuarial value adjustments. We have reviewed the data for reasonableness, but have not performed any independent audit or otherwise verified the accuracy of the data/information. If the underlying information is incomplete or inaccurate, our estimates may be impacted, potentially significantly. Below is a list of data and assumptions provided by others and assumptions required by law.

Final 2019 Federal AVC Model was relied on for the original AV. While reasonability tests
have shown there are some assumptions and methodologies that are not consistent with
expectations, the AVC was developed for plan classification and not pricing. Thus, the



model is being used as such and we make no warranties for the accuracy of the AVs that result from the AVC.

VHCURES data supplied by the state was used in the development of the HDHP model.

Subsequent Events. Subsequent events to the date of this report that could impact the plan designs presented include, but are not limited to changes to regulations passed subsequent to this report.

Contents of Actuarial Report. This document and the supporting exhibits/files constitute the entirety of actuarial report and supersede any previous communications on the project.

Deviations from ASOPS. Wakely completed the analysis using sound actuarial practice. To the best of my knowledge, the report and methods used in the analysis are in compliance with the appropriate Actuarial Standards of Practice (ASOP) with no known deviations. A summary of ASOP compliance is listed in Exhibit D.

Exhibit A contains the formal actuarial certification. If you have any questions regarding this letter or the certification, please contact me.

Sincerely,

Julie A. Peper, FSA, MAAA

Principal and Senior Consulting Actuary

Brittney Phillips, ASA, MAAA

Brott Phillips

Consulting Actuary



Appendix A

Actuarial Certification State of Vermont Actuarial Value of Standard Plan Designs Effective January 1, 2019

I, Julie A. Peper, am associated with the firm of Wakely Consulting Group, LLC (Wakely), am a Fellow of the Society of Actuaries and a member of the American Academy of Actuaries, and meet its Qualification Standards for Statements of Actuarial Opinion. Wakely was retained by the State of Vermont to provide a certification of the actuarial value of the state's standard plan designs that are effective January 1, 2019 on Vermont Health Connect. This certification may not be appropriate for other purposes.

To the best of my information, knowledge and belief, the actuarial values provided with this certification are considered actuarially sound for purposes of § 156.135(b), according to the following criteria:

- 1. The final 2019 federal Actuarial Value Calculator was used to determine the AV for the plan provisions that fit within the calculator parameters;
- Appropriate adjustments were calculated, to the AV identified by the calculator, for plan design features that deviate substantially from the parameters of the AV calculator;
- The actuarial values have been developed in accordance with generally accepted actuarial principles and practices; and
- The actuarial values meet the requirements of § 156.135(b).

The assumptions and methodology used to develop the actuarial values have been documented in my correspondence with the State of Vermont. The actuarial values associated with this certification are for standard plan designs (Silver HDHP, Bronze HDHP, one Bronze Deductible, Silver Deductible, Silver HDHP CSR 73%, Silver HDHP CSR 77%, Silver HDHP CSR 87%, Silver HDHP CSR 94%, Silver Deductible CSR 73%, Silver Deductible CSR 77%, Silver Deductible CSR 87%, and Silver Deductible CSR 94%) that will be effective as of January 1, 2019 for individual and group coverage sold on Vermont Health Connect.

The developed actuarial values are for the purposes of classifying plan designs of similar value and do not represent the expected actuarial value of a plan. Actual AVs will vary based on a plan's specific population, utilization, unit cost and other variables.

In developing the actuarial values, I have relied upon the federal Actuarial Value calculator and data from the Vermont Healthcare Claims Uniform Reporting and Evaluation System



(VHCURES). I did not audit the data provided; however, I did review the data for reasonableness and consistency.

Actuarial methods, considerations, and analyses used in forming my opinion conform to the appropriate Standards of Practice as promulgated from time-to-time by the Actuarial Standards Board, whose standards form the basis of this Statement of Opinion.

Julie A. Peper, FSA, MAAA

Julie A. Pet

June 27, 2018



Appendix B – Summary of Plan Design Changes from 2018 Designs

	Deductible Plans			
Plan	Platinum	Gold		
	Increase medical deductible from \$300 to \$350	Increase medical MOOP from \$4,500 to \$4,700		
Changes	Increase medical MOOP from \$1,300 to \$1,350	Increase Rx MOOP from \$1,300 to \$1,350		
	Increase Rx MOOP from \$1,300 to \$1,350	Increase generic Rx copay from \$5 to \$10		

	De	ductible Plans
Plan	Silver	Bronze w/ Rx Limit
	Increase medical deductible from \$2,600 to \$2,800	Increase medical deductible from \$5,000 to \$5,500
		7,500 Increase combined medical/Rx MOOP from \$7,350 to \$7,900
Citaliges	Increase Rx MOOP from \$1,300 to \$1,350	Increase Rx MOOP from \$1,300 to \$1,350
	Increase PCP and MH/SA office visit copays from \$25 t	o \$30

	Deductible Plans
Plan	Bronze w/o Rx Limit
	Increase combined medical/Rx deductible from \$7,350 to
Changes	\$7,600
	Increase combined medical/Rx MOOP from \$7,350 to \$7,600

		HDHPs
Plan	Silver - Embedded MOOP	Bronze - Embedded MOOP
Changes	Increase combined medical/Rx MOOP from \$6,400 to \$6,650	Increase combined medical/RX MOOP from \$6,550 to \$6,650
Onlanges	Increase embedded single combined medical/Rx	MOOPIncrease embedded single combined medical/Rx MOOP from
	from \$7,350 to \$7,900	\$7,350 to \$7,900



Appendix C – On and Off-Exchange Reflective Silver Standard Plan Designs

	2019 Plan Designs - Silver Deductible Plans			
Deductible/OOP Max	On-Exchange	Off-Exchange		
Type of Plan	Deductible	Deductible		
Medical Ded	\$2,800	\$2,800		
Rx Ded	\$300	\$300		
Integrated Ded	No	No		
Medical MOOP	\$7,500	\$7,500		
Rx MOOP	\$1,350	\$1,350		
Integrated MOOP	Rx -No, Medical - Yes	Rx -No, Medical - Yes		
Family Deductible / OOP	Stacked, 2x Individual	Stacked, 2x Individual		
Medical Deductible waived for:	Prev, OV, UC, Amb	Prev, OV, UC, Amb		
Drug Deductible waived for:	Generic scripts	Generic scripts		
Service Category	Copay / Coinsurance	Copay / Coinsurance		
Inpatient	40%	40%		
Outpatient	40%	40%		
ER	\$250	\$250		
Radiology (MRI, CT, PET)	40%	40%		
Preventive	\$0	\$0		
PCP Office Visit	\$30	\$30		
MH/SA Office Visit	\$30	\$30		
Specialist Office Visit	\$75	\$75		
Urgent Care	\$85	\$85		
Ambulance	\$100	\$105		
Rx Generic	\$15	\$15		
Rx Preferred Brand	\$60	\$60		
Rx Non-Preferred Brand	50%	50%		
Rx Specialty	50%	50%		
Actuarial Value				
2019 Federal AVC, Adjusted if Necessary	71.9%	71.9%		

2019 Plan Designs -	Silver HDHP Plans
On-Exchange	Off- Exchange
HSA Q/HDHP	HSA Q/HDHP
\$1,550	\$1,550
\$1,350	\$1,350
Yes	Yes
\$6,650	\$6,650
\$1,350	\$1,350
Rx -No, Medical - Yes	Rx -No, Medical - Yes
Aggregate with Combined	Aggregate with Combined
Medical/Rx embedded \$7,900	Medical/Rx embedded \$7,900
Single MOOP; 2x Individual	Single MOOP; 2x Individual
Preventive	Preventive
Wellness scripts	Wellness scripts
Copay / Coinsurance	Copay / Coinsurance
30%	30%
0070	00 70
30%	30%
30%	30%
30% 30%	30% 30%
30% 30% 30%	30% 30% 30%
30% 30% 30% 0%	30% 30% 30% 0%
30% 30% 30% 0% 10%	30% 30% 30% 0% 10%
30% 30% 30% 0% 10% 10%	30% 30% 30% 0% 10% 10%
30% 30% 30% 0% 10% 10% 30%	30% 30% 30% 0% 10% 10% 30%
30% 30% 30% 0% 10% 10% 30% 30% 30%	30% 30% 30% 0% 10% 10% 30% 30% 35%
30% 30% 30% 0% 10% 10% 30% 30% 30% 30% 30%	30% 30% 30% 0% 10% 10% 30% 30% 30% 30% 30% 340
30% 30% 30% 0% 10% 10% 30% 30% 30% 30% 30% 30% 50%	30% 30% 30% 0% 10% 10% 30% 30% 30% 30% 30% 30% 35% \$10 \$40 50%
30% 30% 30% 0% 10% 10% 30% 30% 30% 30% 30%	30% 30% 30% 0% 10% 10% 30% 30% 30% 30% 30% 340
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Appendix D – Comments Relative to Applicable ASOPs

This appendix includes comments relative to the following applicable Actuarial Standards of Practice (ASOP).

- 1. ASOP No. 23, Data Quality;
- ASOP No. 25, Credibility Procedures;
- ASOP No. 41, Actuarial Communications; and
- ASOP No. 50 Determining Minimum Value and Actuarial Value under the Affordable Care Act.

ASOP 23: Data Quality

- <u>3.1 Overview</u> VHCURES data was used as the basis for the HDHP model and this data source was deemed reasonable for the analysis discussed in the management report.
- 3.2 Selection of Data The data was considered reasonable for our analysis subject to the following considerations
 - a. The data sources contained all material data elements.
 - b. The following considerations were reviewed as part of our analysis:
 - 1. Data was appropriate and sufficiently current. Wakely requested to update the data in the model but the data was not provided in time to do so. The data used is reasonable for its use since it is primarily used to understand relativities.
 - 2. Data was reasonable and comprehensive of the necessary data elements.
 - 3. There were no known, material limitations of the data.
 - 4. No alternative data sets were reasonably available. The reliability of the data underlying our analysis did not require support from alternative data sets.
 - 5. Alternative data sets were not deemed necessary to complete the analysis.
 - 6. Sampling methods were not required.



- <u>3.3 Reliance on Data Supplied by Others</u> Reliance is discussed in the management report to which this appendix is attached.
- 3.4 Reliance on Other Information Relevant to the Use of Data We relied on information contained in the report. We did not detect any material errors in the data provided and relied upon the data as part of our analysis.
- <u>3.5 Review of Data</u> We reviewed the data. Data definitions were included as part of the VHCURES data. Ultimately the data was reasonable with the adjustments discussed in our management report.
- 3.6 Limitation of the Actuary's Responsibility We did not audit the data.
- <u>3.7 Use of Data</u>— Use and adjustments to the data are discussed in this management report. In addition:
- a. We deem that the data are of sufficient quality to perform the analysis;
- b. The data did not require enhancement before the analysis could be performed
- c. The data was reasonable for the analysis and did not require adjustment beyond that discussed in the management report;
- d. We did not detect any material defects in any data source;
- e. The data were adequate to perform our analysis.

ASOP 25: Credibility Procedures

The HDHP model uses data as its starting point. The experience used is fully credible and therefore no credibility blending or adjustments were necessary.

ASOP 41: Actuarial Communications

This report and the actuarial memorandum submitted are consistent with the guidance in ASOP 41.

3.1 General Requirements for Actuarial Communications

3.1.1 Principal and Scope of Engagement – These results were developed to comply with § 156.135(b) and should not be used for any other purpose. The distribution of this report to other users is limited to the State of Vermont.



- <u>3.1.2 Form and Content</u> The State of Vermont was the principal for this engagement and the scope of the engagement included developing and certifying the actuarial values for the standard plan designs as discussed in the management report.
- <u>3.1.3 Timing of Communication</u> This report is provided in conjunction with the actuarial certification of the submitted actuarial values.
- <u>3.1.4 Identification of Responsible Actuary</u> The responsible actuary is identified in the attestation and this management report.
- <u>3.2 Actuarial Report</u> This management report is an Actuarial Report as defined in this ASOP. Correspondence between Wakely and the State of Vermont as part of this engagement should also be considered part of the Actuarial Report.
- <u>3.3 Specific Circumstances</u> No constraints apply beyond any discussed in the attachment management report.
- <u>3.4 Disclosures Within an Actuarial Report</u> all relevant disclosures have been made in the management report. Consistent with this ASOP, we make specific mention to the following items here:
 - <u>3.4.1 Uncertainty or Risk</u> Uncertainty is discussed in the management report.
 - <u>3.4.2 Conflict of Interest</u> Wakely is financially, organizationally, and otherwise independent from the State of Vermont and any reliant parties.
 - <u>3.4.3 Reliance on Other Sources for Data and Other Information</u> Reliance regarding data and assumptions are discussed in this management report.
 - <u>3.4.4 Responsibility for Assumptions and Methods</u> Assumptions and methods are discussed in the management report and the parties associated with the assumptions and methods have been delineated. Therefore, pursuant to this ASOP, no additional disclosure is necessary.
 - <u>3.4.5 Information Date of Report</u> -The management report list the applicable dates for the analysis and correspondence.
 - <u>3.4.6 Subsequent Events</u> Subsequent events are listed in the Limitations and Disclosures section.
- <u>3.5 Explanation of Material Differences</u> Wakely has issued no other report regarding the development of these actuarial values. No comparison to prior results is necessary.
- <u>3.6 Oral Communications</u> No oral communication is considered part of this actuarial report. Any material assumptions or methods discussed in oral communications have been documented in written form as well.
- 3.7 Responsibility to Other Users Intended users of this report have been specifically noted in the document.



ASOP 50: Determining Minimum Value and Actuarial Value under the Affordable Care Act

- 3.1 Use of AVC or MVC The federal AVC was used.
- <u>3.2 Exceptions to the AVC</u> The federal AV was determined by making adjustments to the results of the federal AVC based on provisions that could not be appropriate modeled in the AVC.
- 3.3 Exceptions to the MVC Not applicable.
- <u>3.4 Evaluating Non-Standard Plan Designs</u> The HDHP model was normalized to the federal AVC.
- <u>3.5 Reasonableness of Assumptions for Non-Standard Plan Designs</u> The assumptions used to modify the federal AVs were reviewed for reasonability.
- 3.6 Unreasonable Results Not applicable.
- 3.7 Documentation See ASOP 41 documentation above.



Appendix E – Standard Plan Designs

Deductible Plan Designs

	2019 Plan Designs - Deductible Plans				
Deductible/OOP Max	Platinum	Gold	Silver	Bronze w/ Rx Limit	Bronze w/o Rx Limit
Type of Plan	Deductible	Deductible	Deductible	Deductible	Deductible
Medical Ded	\$350	\$850	\$2,800	\$5,500	\$7,600
Rx Ded	\$0	\$100	\$300	\$900	N/A
Integrated Ded	No	No	No	No	Yes
Medical MOOP	\$1,350	\$4,700	\$7,500	\$7,900	\$7,600
Rx MOOP	\$1,350	\$1,350	\$1,350	\$1,350	N/A
Integrated MOOP	No	No	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Yes
Family Deductible / OOP	Stacked, 2x	Stacked, 2x	Stacked, 2x	Stacked, 2x	Stacked, 2x
	Individual	Individual	Individual	Individual	Individual
Medical Deductible waived for:	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Preventive	Preventive, OV
Drug Deductible waived for:	N/A	Generic scripts	Generic scripts	Applies to all scripts	Generic Scripts
Service Category	Copay /	Copay /	Copay /	Copay /	Copay /
Service Category	Coinsurance	Coinsurance	Coinsurance	Coinsurance	Coinsurance
Inpatient	10%	30%	40%	50%	0%
Outpatient	10%	30%	40%	50%	0%
ER	\$100	\$150	\$250	50%	0%
Radiology (MRI, CT, PET)	10%	30%	40%	50%	0%
Preventive	\$0	\$0	\$0	\$0	\$0
PCP Office Visit	\$10	\$15	\$30	\$35	\$40
MH/SA Office Visit	\$10	\$15	\$30	\$35	\$40
Specialist Office Visit	\$30	\$30	\$75	\$90	\$100
Urgent Care	\$40	\$40	\$85	\$100	\$0_
Ambulance	\$50	\$50	\$100	\$100	\$0
Rx Generic	\$5	\$10	\$15	\$20	\$25
Rx Preferred Brand	\$50	\$50	\$60	\$85	\$0
Rx Non-Preferred Brand	50%	50%	50%	60%	0%
Rx Specialty	50%	50%	50%	60%	0%
Actuarial Value					
2019 Federal AVC, Adjusted if Necessary	90.1%	82.0%	71.9%	61.3%	63.0%



Deductible Plan Designs – Cost Sharing Reduction Plans

	2019 Plan Designs - Deductible Plans				
Deductible/OOP Max	70% AV Silver	250-300% FPL (73% AV)	200-250% FPL (77% AV)	150-200% FPL (87% AV)	133-150% FPL (94% AV)
Type of Plan	Deductible	Deductible	Deductible	Deductible	Deductible
Medical Ded	\$2,800	\$2,700	\$2,200	\$800	\$150
Rx Ded	\$300	\$300	\$200	\$150	\$0
Integrated Ded	No	No	No	No	No
Medical MOOP	\$7,500	\$6,300	\$4,900	\$1,800	\$900
Rx MOOP	\$1,350	\$1,200	\$1,000	\$400	\$200
Integrated MOOP	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Rx -No, Medical - Yes
Family Deductible / OOP	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual
Medical Deductible waived for:	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Prev, OV, UC, Amb
Drug Deductible waived for:	Generic scripts	Generic scripts	Generic scripts	Generic scripts	N/A
Service Category	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance
Inpatient	40%	40%	40%	40%	10%
Outpatient	40%	40%	40%	40%	10%
ER	\$250	\$250	\$250	\$250	\$75
Radiology (MRI, CT, PET)	40%	40%	40%	40%	10%
Preventive	\$0	\$0	\$0	\$0	\$0
PCP Office Visit	\$30	\$30	\$20	\$10	\$5
MH/SA Office Visit	\$30	\$30	\$20	\$10	\$5
Specialist Office Visit	\$75	\$65	\$40	\$30	\$15
Urgent Care	\$85	\$75	\$50	\$40	\$25
Ambulance	\$100	\$100	\$100	\$100	\$50
Rx Generic	\$15	\$12	\$12	\$10	\$5
Rx Preferred Brand	\$60	\$60	\$60	\$50	\$20
Rx Non-Preferred Brand	50%	50%	50%	50%	30%
Rx Specialty	50%	50%	50%	50%	30%
Actuarial Value 2019 Federal AVC, Adjusted if	71.9%	74.0%	77.8%	97.60/	94.9%
Necessary	71.9%	74.0%	11.8%	87.6%	94.9%



HDHP Plan Designs

	2019 Plan Designs - HDHP Plans			
Deductible/OOP Max	Silver	Bronze		
Type of Plan	HSA Q/HDHP	HSA Q/HDHP		
Medical Ded	\$1,550	\$5,250		
Rx Ded	\$1,350	\$1,350		
Integrated Ded	Yes	Yes		
Medical MOOP	\$6,650	\$6,650		
Rx MOOP	\$1,350	\$1,350		
Integrated MOOP	Rx -No, Medical - Yes	Rx -No, Medical - Yes		
	Aggregate with	Aggregate with		
Family Deductible / OOP	Combined Medical/Rx	Combined Medical/Rx		
raining beddetible / GOI	embedded \$7,900 Single	embedded \$7,900 Single		
	MOOP; 2x Individual	MOOP; 2x Individual		
Medical Deductible waived for:	Preventive	Preventive		
Drug Deductible waived for:	Wellness scripts	Wellness scripts		
Service Category	Copay / Coinsurance	Copay / Coinsurance		
Inpatient	30%	50%		
Outpatient	30%	50%		
ER	30%	50%		
Radiology (MRI, CT, PET)	30%	50%		
Preventive	0%	0%		
PCP Office Visit	10%	50%		
MH/SA Office Visit	10%	50%		
Specialist Office Visit	30%	50%		
Urgent Care	30%	50%		
Ambulance	30%	50%		
Rx Generic	\$10	\$12		
Rx Preferred Brand	\$40	40%		
Dy Non Droformed Drond	50%	60%		
Rx Non-Preferred Brand				
Rx Specialty	50%	60%		
Rx Specialty Actuarial Value				
Rx Specialty				



HDHP Plan Designs – Cost Sharing Reduction Plans

	2019 Plan Designs - HDHP Plan CSR Variations				
Deductible/OOP Max	70% AV Silver	250-300% FPL (73% AV)	200-250% FPL (77% AV)	150-200% FPL (87% AV)	133-150% FPL (94% AV)
Type of Plan	HSA Q/HDHP	HSA Q/HDHP	HSA Q/HDHP	Deductible (NOT HSAQ)	Deductible (NOT HSAQ)
Medical Ded	\$1,550	\$1,550	\$1,350	\$1,200	\$550
Rx Ded	\$1,350	\$1,350	N/A	N/A	N/A
Integrated Ded	Yes	Yes	Yes	Yes	Yes
Medical MOOP	\$6,650	\$4,800	\$3,300	\$1,200	\$550
Rx MOOP	\$1,350	\$1,350	\$1,350	N/A	N/A
Integrated MOOP	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Yes	Yes
Family Deductible / OOP	Aggregate with Combined Medical/Rx embedded \$7,900 Single MOOP; 2x Individual	Aggregate with Combined Medical/Rx embedded \$7,900 Single MOOP; 2x Individual	Aggregate, 2x Individual	Aggregate, 2x Individual	Aggregate, 2x Individual
Medical Deductible waived for:	Preventive	Preventive	Preventive	Preventive	Preventive
Drug Deductible waived for:	Wellness scripts	Wellness scripts	Wellness scripts	Wellness scripts	Wellness scripts
Service Category	Copay / Coinsurance	Copay / Coinsurance	Copay /	Copay /	Copay /
			Coinsurance	Coinsurance	Coinsurance
Inpatient	30%	25%	25%	0%	0%_
Outpatient	30%	0.50/			
•		25%	25%	0%	0%
ER	30%	25%	25%	0%	0%
Radiology (MRI, CT, PET)	30% 30%	25% 25%	25% 25%	0% 0%	0% 0%
Radiology (MRI, CT, PET) Preventive	30% 30% 0%	25% 25% 0%	25% 25% 0%	0% 0% 0%	0% 0% 0%
Radiology (MRI, CT, PET) Preventive PCP Office Visit	30% 30% 0% 10%	25% 25% 0% 10%	25% 25% 0% 10%	0% 0% 0% 0%	0% 0% 0% 0%
Radiology (MRI, CT, PET) Preventive PCP Office Visit MH/SA Office Visit	30% 30% 0% 10% 10%	25% 25% 0% 10% 10%	25% 25% 0% 10% 10%	0% 0% 0% 0% 0%	0% 0% 0% 0% 0%
Radiology (MRI, CT, PET) Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit	30% 30% 0% 10% 10% 30%	25% 25% 0% 10% 10% 25%	25% 25% 0% 10% 10% 25%	0% 0% 0% 0% 0% 0%	0% 0% 0% 0% 0% 0%
Radiology (MRI, CT, PET) Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care	30% 30% 0% 10% 10% 30% 30%	25% 25% 0% 10% 10% 25% 25%	25% 25% 0% 10% 10% 25% 25%	0% 0% 0% 0% 0% 0% 0%	0% 0% 0% 0% 0% 0% 0%
Radiology (MRI, CT, PET) Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care Ambulance	30% 30% 0% 10% 10% 30% 30% 30%	25% 25% 0% 10% 10% 25% 25%	25% 25% 0% 10% 10% 25% 25%	0% 0% 0% 0% 0% 0% 0%	0% 0% 0% 0% 0% 0% 0%
Radiology (MRI, CT, PET) Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care Ambulance Rx Generic	30% 30% 0% 10% 10% 30% 30% 30%	25% 25% 0% 10% 10% 25% 25% 25% \$10	25% 25% 0% 10% 10% 25% 25% 25% \$10	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% \$0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0%
Radiology (MRI, CT, PET) Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care Ambulance Rx Generic Rx Preferred Brand	30% 30% 0% 10% 10% 30% 30% 30% \$10	25% 25% 0% 10% 10% 25% 25% 25% 310 \$40	25% 25% 0% 10% 10% 25% 25% 25% \$10	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% \$0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% \$0
Radiology (MRI, CT, PET) Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care Ambulance Rx Generic Rx Preferred Brand Rx Non-Preferred Brand	30% 30% 0% 10% 10% 30% 30% 30% 300% \$10 \$40 50%	25% 25% 0% 10% 10% 25% 25% 25% 310 \$40 50%	25% 25% 0% 10% 10% 25% 25% 25% 310 \$40 50%	0% 0% 0% 0% 0% 0% 0% 0% 0% \$0 0% \$0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0%
Radiology (MRI, CT, PET) Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care Ambulance Rx Generic Rx Preferred Brand Rx Non-Preferred Brand Rx Specialty	30% 30% 0% 10% 10% 30% 30% 30% \$10	25% 25% 0% 10% 10% 25% 25% 25% 310 \$40	25% 25% 0% 10% 10% 25% 25% 25% \$10	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% \$0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% \$0
Radiology (MRI, CT, PET) Preventive PCP Office Visit MH/SA Office Visit Specialist Office Visit Urgent Care Ambulance Rx Generic Rx Preferred Brand Rx Non-Preferred Brand	30% 30% 0% 10% 10% 30% 30% 30% 300% \$10 \$40 50%	25% 25% 0% 10% 10% 25% 25% 25% 310 \$40 50%	25% 25% 0% 10% 10% 25% 25% 25% 310 \$40 50%	0% 0% 0% 0% 0% 0% 0% 0% 0% \$0 0% \$0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0%



Appendix F – Class I Pediatric Dental Codes

These procedures are diagnostic and preventive in nature. Under the definition of what is essential they may have limits. The services and limits are described in the Department of Vermont Health Access, Dental Procedure/Fee Schedule (Effective for services provided on or after 11/01/2013)

- D0120 Periodic Oral Evaluation
- D0140 Limited Oral Evaluation Problem Focused
- D0145 Oral Evaluation for a patient under three years of age and counseling with primary caregiver
- D0150 Comprehensive Oral Evaluation
- D0170 Re-evaluation Limited, Problem Focused
- D0210 Intraoral Radiographs- Complete Series (including bitewings)
- D0220 Intraoral Radiographs Periapical First Film
- D0230 Intraoral Radiographs- Periapical Each Additional Film
- D0240 Intraoral Occlusal Film
- D0250 Extraoral First Film
- D0260 Extraoral Each Additional Film
- D0270 Bitewing Single Film
- D0272 Bitewings 2 Films
- D0273 Bitewings 3 Films
- D0274 Bitewings 4 Films
- D0330 Panoramic Film
- D0340 Cephalometric Film
- D0350 Oral/Facial Photographic Images
- D0364 Cone Beam CT Capture and Interpretation with Limited Field of View Less Than One Whole
- D0365 Cone Beam CT Capture and Interpretation with Limited Field of View of One Full Dental Arch Mandible
- D0366 Cone Beam CT Capture and Interpretation with Limited Field of View of One Full Dental Arch Maxilla, with or without Cranium
- D0367 Cone Beam CT Capture and Interpretation with Limited Field of View of Both Jaws, With or Without Cranium
- D0368 Cone Beam CT Capture and Interpretation for TMJ Series Including Two or More Exposures
- D0391 Interpretation of Diagnostic Image by a Practitioner Not Associated with Capture of the Image, Including the Report
- D0470 Diagnostic Models
- D1120 Prophylaxis Child
- D1208 Topical Application of Fluoride
- D1330 Oral Hygiene Instructions
- D1351 Sealant Per Tooth
- D1351 U9 Sealant Per Tooth-Deciduous second molars and bicuspids*
- D1352 Preventive resin restoration in a moderate to high caries risk patient -permanent tooth
- D1510 Space Maintainer Fixed Unilateral
- D1515 Space Maintainer Fixed Bilateral
- D1525 Space Maintainer Removable Bilateral
- D1550 Recementation of Space Maintainer



Appendix G – Summary of Adjustments Considered and Final Adjusted AVs

Adjustments Considered	Aggregate Ded	Aggregate MOOP, Embedded \$7,900	Stacked MOOP	Drug Regulation	Preventive Drugs	Pediatric Dental	AV from AVC	Final Adjusted AV
Silver HDHP – Embedded	Yes	Yes	No	Yes	Yes	Yes	72.8%	70.3%
\$7,900 Individual MOOP							. 2.0 70	
Bronze HDHP Embedded	Yes	Yes	No	Yes	Yes	Yes	62.0%	60.7%
\$7,900 Individual MOOP	100	100	140	100	100	100	02.070	
Silver Deductible	No	No	No	Yes	No	Yes	71.3%	71.9%
Bronze Deductible (with pharmacy limit)	No	No	Yes	Yes	No	Yes	60.5%	61.3%
Silver HDHP - Embedded \$7,900 Individual MOOP CSR 73%	Yes	Yes	No	Yes	Yes	Yes	75.5%	73.0%
Silver HDHP - Embedded \$7,900 Individual MOOP CSR 77%	Yes	Yes	No	Yes	Yes	Yes	79.1%	76.8%
Silver HDHP - Embedded \$7,900 Individual MOOP CSR 87%	Yes	Yes	No	No	Yes	Yes	87.4%	86.9%
Silver HDHP - Embedded \$7,900 Individual MOOP CSR 94%	Yes	Yes	No	No	Yes	Yes	93.7%	93.7%
Silver Deductible CSR - 73%	No	No	Yes	Yes	No	Yes	73.4%	74.0%
Silver Deductible CSR - 77%	No	No	Yes	Yes	No	Yes	77.3%	77.8%
Silver Deductible CSR - 87%	No	No	Yes	Yes	No	Yes	87.4%	87.6%
Silver Deductible CSR - 94%	No	No	Yes	Yes	No	Yes	94.7%	94.9%



Appendix H – Screen Shots and AV Development

- 1. Silver HDHP Embedded MOOP
- 2. Bronze HDHP Embedded MOOP
- 3. Silver Deductible Plan
- 4. Bronze Deductible Plan (with pharmacy limit)
- 5. Silver HDHP Embedded MOOP CSR 73%
- 6. Silver HDHP Embedded MOOP CSR 77%
- 7. Silver HDHP Embedded MOOP CSR 87%
- 8. Silver HDHP Embedded MOOP CSR 94%
- 9. Silver Deductible CSR 73%
- 10. Silver Deductible CSR 77%
- 11. Silver Deductible CSR 87%
- 12. Silver Deductible CSR 94%



1. Silver HDHP – Embedded MOOP

AV from AVC = 72.8%

Adjusted AV = 70.3%

AVC Screen Shot:

User Inputs for Plan Parameters

Use Integrated Medical and Drug Deductible?	_		HSA/HRA Options			red Network Op	tion			
Apply Inpatient Copay per Day?		HSA/HRA Employ	er Contribution?			Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	oution Amount:	\$0.00		Tier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?	_			•	2nd	Tier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier		1 Plan Benefit De	-1		Ties	2 Plan Benefit D				
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)	ivieuicai	Drug	\$1,550.00		ivieuicai	Diug	Combined			
Coinsurance (%, Insurer's Cost Share)			70.00%							
MOOP (\$)			\$6,650.00			•				
MOOP if Separate (\$)			, . ,							
			•							
Click Here for Important Instructions		Tie	r1			Tie	r 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applies	only after
туре от венетіс	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduct	ible?
Medical	All	☐ All			☐ All	All			All	☐ All
Emergency Room Services	>	V								
All Inpatient Hospital Services (inc. MH/SUD)	>	>								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	✓	V	90%							
X-rays)						_				
Specialist Visit	V	✓								
Mental/Behavioral Health and Substance Use Disorder Outpatient	~	~	90%							
Services	✓	✓				П				
Imaging (CT/PET Scans, MRIs) Speech Therapy	V	<u> </u>								
эреесі петару										
Occupational and Physical Therapy	~	•								
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	V	V								
X-rays and Diagnostic Imaging	_	<u> </u>								
Skilled Nursing Facility	>	V								
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	V	V								
Outpatient Surgery Physician/Surgical Services	V	V								
Drugs	All	☐ All			☐ All	☐ All			☐ All	☐ All
Generics	>			\$10.00					~	
Preferred Brand Drugs	>			\$40.00					V	
Non-Preferred Brand Drugs	>	~	50%							
Specialty Drugs (i.e. high-cost)	>	>	50%							
Options for Additional Benefit Design Limits:	_	•	Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments?				2019 Silver HDH	IP Plan					
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:							
# Days (1-10): Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?	_									
#Copays (1-10):										
Output		1								
Calculate										
Status/Error Messages:	Error: Result is o	utside of [-4, +2] p	ercent de minimis	variation.						
Actuarial Value:	72.81%									
Metal Tier:										
	NOTE: Office-vis	it-specific cost-sh	aring is applying to	x-rays in office	e settings.					
Additional Notes:										
Calculation Time: Final 2019 AV Calculator	0.0391 seconds									



1. Silver HDHP - Embedded MOOP, Continued

HDHP Model – Normalization:

Inputs					
Enter values in the blue cell	s below, choose a :	setting option froi	m the drop down	box, and press 'Calcul	ate'.
Press 'Calculate' anytime	an input or dropdo	own selection is ch	anged.		
Note that the model rur	-time will vary bas	sed on the comput	ers processing sp	eed.	
A message box will app	ear to indicate that	t the calculations o	are done.		
	Medical	Rx			
Individual Deductible	1,550	1,550			
Family Deductible	3,100	3,100			
Individual Out-of-Pocke	t 6,650	6,650			
Family Out-of-Pocke	t 13,300	13,300			
Coinsurance (50% or Less	27%	29%			
Individual Embedded Moop	: 7,900				
	Co	osts that Accumul	ate		
		0	OP	Deductible /	
	Deductible	Medical	Rx	OOP Type	
Setting	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
	Calculat	te			
Results					
	Medical	Rx	Total		
Allowed PMPN	1	\$45.07	\$334.29		
Plan PMPN	· ·	\$27.64	\$243.38		
Actuarial Value	74.6%	61.3%	72.8%		



1. Silver HDHP - Embedded MOOP, Continued

HDHP Model – Adjusted Actuarial Value:

10111 1110	Tagadida	Actualiai value	, . 			
Inputs						
Enter valu	es in the blue cells	below, choose a s	settina option fror	n the drop down h	oox, and press 'Cald	culate'.
	alculate' anytime a	•		•		
	hat the model run-				red.	
A mess	age box will appe	ar to indicate that	the calculations o	are done.		
		Medical	Rx			
Indi	vidual Deductible	1,550	1,350			
F	amily Deductible	3,100	2,700			
Individu	ual Out-of-Pocket	6,650	1,350			
Fam	ily Out-of-Pocket	13,300	2,700			
Coinsura	ance (50% or Less)	27%	29%			
Individual [Embedded Moop:	7,900				
		Co	sts that Accumula	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	(
		 Calculat				
		Carcarat				
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$289.21	\$45.07	\$334.29		
	Plan PMPM	\$205.39	\$29.50	\$234.89		
	Actuarial Value	71.0%	65.5%	70.3%		



2. Bronze HDHP - Embedded MOOP

AV from AVC = 62.0%

Adjusted AV = 60.7%

Use Integrated Medical and Drug Deductible?

AVC Screen Shot:

User Inputs for Plan Parameters

Final 2019 AV Calculator

Apply Inpatient Copay per Day?		HSA/HRA Employ	yer Contribution?		Tiered	Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	oution Amount:	\$0.00	1st 7	Tier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?		Annual Contrit	oution Amount:	\$0.00	2nd 1	Tier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier	Bronze ▼									
	Tier	1 Plan Benefit De	esign		Tier	2 Plan Benefit [Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$5,250.00			Ţ,				
Coinsurance (%, Insurer's Cost Share)			50.00%							
MOOP (\$)			\$6,650.00			•				
MOOP if Separate (\$)			,				l l			
						•				
Click Here for Important Instructions		Tie	r1			Tie	er 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if	Copay applies	
Type of Benefit	Deductible?	Coinsurance?	different	separate	-	Coinsurance?	different	separate	deducti	
Medical	All	☐ All			All	All			☐ All	All
mergency Room Services	V	<u> </u>								
All Inpatient Hospital Services (inc. MH/SUD)		<u> </u>								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and					· · · · · · · · · · · · · · · · · · ·					
(-rays)	>	~								
pecialist Visit	>	V								
Mental/Behavioral Health and Substance Use Disorder Outpatient									***************************************	
services	>	✓								
maging (CT/PET Scans, MRIs)	>	✓								
speech Therapy]\	<u> </u>								
ресситистиру										
Occupational and Physical Therapy	V	✓								
Preventive Care/Screening/Immunization	П		100%	\$0.00			100%	\$0.00		
aboratory Outpatient and Professional Services]\	<u> </u>	100/0	\$0.00		ä	100/0	\$0.00		
(-rays and Diagnostic Imaging	V	V				ä				
killed Nursing Facility	Ī	v								
in the state of th									***************************************	
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	V	✓								
Outpatient Surgery Physician/Surgical Services	7	✓								П
Drugs	□ All	□ All			☐ All				☐ All	All
Senerics Stugs				\$12.00					▽	
Preferred Brand Drugs		V	60%	Ţ <u></u>						
Non-Preferred Brand Drugs		☑	40%							
pecialty Drugs (i.e. high-cost)	<u> </u>	<u> </u>	40%							
Options for Additional Benefit Design Limits:			Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments?	П	1	-	2019 Bronze HD	HP Plan					
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	2015 Bronze Tib						
Set a Maximum Number of Days for Charging an IP Copay?	П		Issuer HIOS ID:							
# Days (1-10):	_									
Begin Primary Care Cost-Sharing After a Set Number of Visits?	П									
#Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of	П									
Copays?										
# Copays (1-10):										
Output		J								
Calculate										
	Calculation Succe	essful.								
	61.97%									
	Bronze									
Additional Notes:										
Additional Notes.										
Salar Last on Warre	0.0204									
Calculation Time:	0.0391 seconds									

HSA/HRA Options

Tiered Network Option



2. Bronze HDHP - Embedded MOOP, Continued

HDHP Model – Normalization:

Inputs						
•	es in the hlue cells	helow choose as	setting ontion from	m the drop down l	box, and press 'Calcu	late'
	ılculate' anytime a			•	Jox, una press calca	iate.
	•	•		ters processing spe	eed.	
	age box will appe	•	•			
		Medical	Rx			
Indiv	vidual Deductible	5,250	5,250			
F	amily Deductible	10,500	10,500			
Individu	ual Out-of-Pocket	6,650	6,650			
Fam	ily Out-of-Pocket	13,300	13,300			
Coinsura	nce (50% or Less)	48%	47%			
Individual E	Embedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$322.69	\$50.29	\$372.98		
	Plan PMPM	\$207.42	\$23.87	\$231.29		
	Actuarial Value	64.3%	47.5%	62.0%		
]						



2. Bronze HDHP – Embedded MOOP, Continued

HDHP Model – Adjusted Actuarial Value:

	1.0,000.00	/ totadrial value				
Inputs						
Enter valu	ies in the blue cells	below, choose a s	setting option froi	m the drop down l	oox, and press 'Calcu	late'.
	alculate' anytime a	· · · · · · · · · · · · · · · · · · ·				
	hat the model run-				eed.	
A mess	sage box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
	vidual Deductible	5,250	1,350			
F	amily Deductible	10,500	2,700			
Individ	ual Out-of-Pocket	6,650	1,350			
Fam	ily Out-of-Pocket	13,300	2,700			
Coinsura	ance (50% or Less)	48%	47%			
Individual	Embedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Calculat	ce			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$322.69	\$50.29	\$372.98		
	Plan PMPM	\$196.71	\$29.78	\$226.49		
	Actuarial Value	61.0%	59.2%	60.7%		



3. Silver Deductible

AV from AVC = 71.25%

Adjustments

• HDHP Model with drug adjustments / HDHP Model without drug adjustments = 66.65%/66.04% = 1.009 x .7125 = 71.9%

Adjusted AV = 71.9%

AVC Screen Shot:

User Inputs for Plan Parameters

Use Integrated Medical and Drug Deductible?			HSA/HRA Options		Tie	ed Network O	ption			
Apply Inpatient Copay per Day?		HSA/HRA Employ	yer Contribution?			Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	oution Amount:	\$0.00		ier Utilization:				
Use Separate MOOP for Medical and Drug Spending?					2nd T	ier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier	Silver ▼									
		1 Plan Benefit De				Plan Benefit I				
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)	\$2,800.00	\$300.00								
Coinsurance (%, Insurer's Cost Share)	60.00%	50.00%								
MOOP (\$)	\$7,5	00.00								
MOOP if Separate (\$)			1				1			
Click Here for Important Instructions		Tie					er 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if	Copay applie	
	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate	deduct	
Medical	□ All	All			All	All			☐ AI	All
Emergency Room Services	<u> </u>			\$250.00					V	
All Inpatient Hospital Services (inc. MH/SUD)	V	V			Ш	<u>L</u>				Ц
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and				\$30.00						
X-rays)										
Specialist Visit				\$75.00		Ш				
Mental/Behavioral Health and Substance Use Disorder Outpatient				\$30.00						
Services										П
Imaging (CT/PET Scans, MRIs)	V					<u> </u>				
Speech Therapy				\$75.00						
				\$75.00						
Occupational and Physical Therapy										
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	V	Z						_		
X-rays and Diagnostic Imaging	V	Ø								
Skilled Nursing Facility	V	V								
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓								
	V				П	П		-		
Outpatient Surgery Physician/Surgical Services	All	□ All							□ All	
Drugs	□ All	All		445.00	L All	All				AII
Generics	✓ ✓			\$15.00		H		-	☑ ☑	
Preferred Brand Drugs	<u> </u>			\$60.00				-		H
Non-Preferred Brand Drugs	<u> </u>	<u>v</u>				H				
Specialty Drugs (i.e. high-cost)		<u> </u>	n' n ' ''							
Options for Additional Benefit Design Limits:		1	Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments?	ш.		Name: Plan HIOS ID:	2019 Silver Ded	uctible Plan					
Specialty Rx Coinsurance Maximum: Set a Maximum Number of Days for Charging an IP Copay?		-	Issuer HIOS ID:							
# Days (1-10):			issuer nios ib.							
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
#Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
#Copays (1-10):										
Output		J								
Calculate										
Status/Error Messages:	Calculation Succe	ssful								
Actuarial Value:	71.25%									
Metal Tier:	71.25% Silver									
metal fier.		it-specific cost sh	aring is applying to	v-rays in office	cottings					
Additional Notes:	Office-VISI	c specific cost-SII	or we is abbiding to	o a rays in onlice	. Jettings.					
Additional Notes.										
Coloniation Times	0.042									
Calculation Time:	0.043 seconds									
Final 2019 AV Calculator										



3. Silver Deductible, Continued

HDHP Model – Without Prescription Drug Adjustments:

Inputs	VIIIIOGET	1				
•	les in the hlue cells	helow choose as	setting ontion from	m the dron down h	oox, and press 'Calcu	ılate'
	alculate' anytime a	·		•	ox, una press calca	nate.
		· · · · · · · · · · · · · · · · · · ·		ers processing spe	ed.	
	sage box will appe					
		Medical	Rx			
Indi	vidual Deductible	2,800	300			
F	amily Deductible	5,600	600			
Individ	ual Out-of-Pocket	7,500	7,500			
Fam	ily Out-of-Pocket	15,000	15,000			
Coinsura	ance (50% or Less)	36%	34%			
Individual I	Embedded Moop:	7,900				
		Co	osts that Accumula	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
		Calculat	te			
Results						
NESUILS						
		Medical	Rx	Total		
	Allowed PMPM	\$289.21	\$45.07	\$334.29		
	Plan PMPM	\$190.05	\$30.71	\$220.76		
	Actuarial Value	65.7%	68.1%	66.04%		



3. Silver Deductible, Continued

HDHP Model – With Prescription Drug Adjustments:

10111 1010	uci vvitii i i cc	Figure 1	tajastiriorits.			
Inputs						
Enter valu	es in the hlue cells	helow choose as	setting ontion from	m the dron down h	oox, and press 'Calcul	ate'
		n input or dropdo		•	ox, una press calcar	<i>.</i>
	•			ers processing spe	ed	
		ar to indicate that	•			
7177633						
		Medical	Rx			
Indiv	vidual Deductible	2,800	300			
F	amily Deductible	5,600	600			
	ial Out-of-Pocket	7,500	1,350			
	ily Out-of-Pocket	15,000	2,700			
	nce (50% or Less)	36%	34%			
			3470			
Individual E	mbedded Moop:	7,900				
		Co	osts that Accumul		Dadwatible /	
		Deductible	Medical	OP Rx	Deductible /	
	Cattings			1	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Stacked	
		_ Calculat	-е			
		Garcara				
Results						
2000						
		Medical	Rx	Total		
	Allowed PMPM	\$289.21	\$45.07	\$334.29		
	Plan PMPM	\$189.18	\$33.63	\$222.80		
	Actuarial Value	65.4%	74.6%	66.65%		



4. Bronze Deductible (with drug limit)

AV from AVC = 60.5%

Adjustments

 HDHP Model with drug adjustments / HDHP Model without drug adjustments = 61.5%/60.7% = 1.013 x .605 = 61.3%

Adjusted AV = 61.3%

Use Integrated Medical and Drug Deductible?

AVC Screen Shot:

User Inputs for Plan Parameters

Apply inpatient copay per bay?	H	HSA/ HKA EIIIPIO	yer contribution?			NELWOIK Plail!	4000/			
Apply Skilled Nursing Facility Copay per Day?		Annual Contri	bution Amount:	\$0.00		ier Utilization:				
Use Separate MOOP for Medical and Drug Spending?					2nd T	ier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier										
		1 Plan Benefit De				2 Plan Benefit I				
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)		\$900.00								
Coinsurance (%, Insurer's Cost Share)	50.00%	40.00%								
MOOP (\$)	\$7,9	00.00								
MOOP if Separate (\$)										
							-			
Click Here for Important Instructions		Tie	er 1			Tie	er 2		Tier 1	Tier 2
- CD (I)	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	s only after
Type of Benefit	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduct	
Medical	All	All			All	All			∏ All	All
Emergency Room Services	v	v								
All Inpatient Hospital Services (inc. MH/SUD)	V	V								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and					ł					
	✓			\$35.00					✓	
X-rays)					ł					
Specialist Visit	V			\$90.00		Ш			V	
Mental/Behavioral Health and Substance Use Disorder Outpatient	✓			\$35.00					✓	П
Services										_
Imaging (CT/PET Scans, MRIs)	V	✓								
Speech Therapy	V			\$90.00					₹	
	✓			\$90.00					✓	
Occupational and Physical Therapy				\$90.00	_					
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	V	V								
X-rays and Diagnostic Imaging	✓	☑								
Skilled Nursing Facility	<u> </u>	<u> </u>								
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓								
Outpatient Surgery Physician/Surgical Services	7	V			†					
Drugs	□ All	☐ All			□ All	□ All			☐ All	□ All
	V			\$20.00					<u> </u>	
Generics Preferred Brand Drugs	V			\$85.00					V	
	Z Z	✓		\$65.00						
Non-Preferred Brand Drugs					1 H	H				
Specialty Drugs (i.e. high-cost)	V	V								
Options for Additional Benefit Design Limits:	_	1	Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments?				2019 Bronze De	ductible Plan -	with KX Limit				
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?	Ш		Issuer HIOS ID:							
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output		•								
Calculate										
Status/Error Messages:	Calculation Succe	essful.								
Actuarial Value:	60.47%									
Metal Tier:	Bronze									
		it-specific cost-sh	aring is applying to	x-rays in office	e settings.					
Additional Notes:			15 app.,,g to							
Additional Notes.										
Calculation Time:	0.0352 seconds									
Final 2019 AV Calculator										



4. Bronze Deductible (Continuing, with drug limit), Continued

HDHP Model – Without Prescription Drug Adjustments:

Inputs						
•	ues in the hlue cells	helow choose as	setting ontion fro	m the dron down h	oox, and press 'Calcul	nte'
	alculate' anytime a			•	ox, una press calcul	uic.
	hat the model run-	· · · · · · · · · · · · · · · · · · ·			red.	
	sage box will appe	•				
		Medical	Rx			
Indi	vidual Deductible	5,500	900			
l	Family Deductible	11,000	1,800			
Individ	ual Out-of-Pocket	7,900	7,900			
Fam	nily Out-of-Pocket	15,800	15,800			
Coinsura	ance (50% or Less)	47%	45%			
Individual	Embedded Moop:	7,900				
		Co	sts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat	e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$322.69	\$50.29	\$372.98		
	Plan PMPM	\$196.59	\$29.72	\$226.31		
	Actuarial Value	60.9%	59.1%	60.7%		



4. Bronze Deductible (Continuing, with drug limit), Continued

HDHP Model – With Prescription Drug Adjustments:

Innute						
Inputs						
Enter valu	ies in the blue cells	below, choose a s	setting option fro	m the drop down b	ox, and press 'Calcula	te'.
	alculate' anytime a					
				ters processing spe	ed.	
A mess	sage box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
	vidual Deductible	5,500	900			
F	amily Deductible	11,000	1,800			
Individ	ual Out-of-Pocket	7,900	1,350			
Fam	ily Out-of-Pocket	15,800	2,700			
Coinsura	ance (50% or Less)	47%	45%			
Individual I	Embedded Moop:	7,900				
		Co	sts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Stacked	2
		Calculat	ie			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$322.69	\$50.29	\$372.98		
	Plan PMPM	\$194.83	\$34.64	\$229.47		
	Actuarial Value	60.4%	68.9%	61.5%		



5. Silver HDHP – Embedded MOOP CSR – 73%

AV from AVC = 75.5%

Adjusted AV = 73.0%

AVC Screen Shot:

User Inputs for Plan Parameters	_									
Use Integrated Medical and Drug Deductible?			HSA/HRA Option			red Network (
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution	? 🗌		Network Plan				
Apply Skilled Nursing Facility Copay per Day?		Americal Combail	bution Amount:	\$0.00	1st 7	Tier Utilization	100%			
Use Separate MOOP for Medical and Drug Spending?		Annual Contril	bution Amount:	\$0.00	2nd 7	ier Utilization	n: 0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?	V				•					
Desired Metal Tier	Silver 🔻									
		r 1 Plan Benefit De	esign		Tier	2 Plan Benefit	Design			
	Medical	Drug	Combined	-	Medical	Drug	Combined			
2 1 111 141		Drug			ivieurcai	Drug	Combined			
Deductible (\$)			\$1,550.00							
Coinsurance (%, Insurer's Cost Share)			75.00%	4						
MOOP (\$)			\$4,800.00							
MOOP if Separate (\$)			l							
			-							
Click Here for Important Instructions		Tie	er 1			1	ier 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if	Copay applies	
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance		separate	deducti	
Medical	All	All	unierent	separate	All	All	umerent	separate	All	All
Emergency Room Services	<u> </u>	<u>v</u>								
All Inpatient Hospital Services (inc. MH/SUD)	V	✓			<u> </u>	Ш				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and		✓	90%		П	П				П
X-rays)		⊻	90%						. 🗀	
Specialist Visit	✓	V								
Mental/Behavioral Health and Substance Use Disorder Outpatient										
Services	✓	✓	90%							
Imaging (CT/PET Scans, MRIs)	V	V								
					- · · · · · · · · · · · · · · · · ·					
Speech Therapy	<u> </u>	<u> </u>								🛛
	✓	✓								
Occupational and Physical Therapy									_	
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	V	✓								
X-rays and Diagnostic Imaging	V	✓			i T					П
Skilled Nursing Facility	<u> </u>									
Skined Harring Facility					*					
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓								
										П
Outpatient Surgery Physician/Surgical Services		V								
Drugs	All	☐ All			☐ All	All			All	☐ All
Generics	V			\$10.00					Y	
Preferred Brand Drugs	✓			\$40.00					V	
Non-Preferred Brand Drugs		✓	50%							
Specialty Drugs (i.e. high-cost)	\square	V	50%		1 🗆					
Options for Additional Benefit Design Limits:			Plan Description	•						
Options for Additional Benefit Design Limits:	П	Т	Pian Description							
				2019 HDHP						
				Plan CSR						
				Variations - 250).					
				300% FPL						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(73% AV)						
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	. ,						
Set a Maximum Number of Days for Charging an IP Copay?		İ	Issuer HIOS ID:							
# Days (1-10):			155461 11105 151							
		1								
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output		-								
Calculate										
Status/Error Messages:	Frrom Result is on	utside of +/- 1 per	rcent de minimis	variation for CCP	c					
	75.50%	atside of 17-1 per	cent de minimi	variation for CSN	٥.					
Actuarial Value:	/5.50%									
Metal Tier:										
	NOTE: Office-vis	it-specific cost-sh	aring is applying	to x-rays in office	e settings.					
Additional Notes:										
Calculation Time:	0.0391 seconds									
Final 2019 AV Calculator	2.0001 Sectorius									
Filial 2013 AV Calculdtul										



5. Silver HDHP – Embedded MOOP CSR – 73%, Continued

HDHP Model – Normalization:

Inputs						
•		h alawa ah a a a a				last al
	es in the blue cells alculate' anytime d	·		•	oox, and press 'Calcu	iate .
	•	· · · · · · · · · · · · · · · · · · ·		ers processing spe	and	
	age box will appe				eu.	
Ailless	dge box will appe		the calculations (ire done.		
		Medical	Rx			
Indiv	vidual Deductible	1,550	1,550			
F	amily Deductible	3,100	3,100			
Individu	ual Out-of-Pocket	4,800	4,800			
Fam	ily Out-of-Pocket	9,600	9,600			
Coinsura	nce (50% or Less)	23%	29%			
Individual E	Embedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
		Calculat	ce			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$301.26	\$46.95	\$348.21		
	Plan PMPM	\$233.39	\$29.55	\$262.94		
	Actuarial Value	77.5%	62.9%	75.5%		



5. Silver HDHP - Embedded MOOP CSR - 73%, Continued

HDHP Model – Adjusted Actuarial Value:

		Actualiai value				
Inputs						
Enter valu	es in the blue cells	below, choose a s	setting option fro	m the drop down	box, and press 'Calcula	ıte'.
Press 'Ca	lculate' anytime a	n input or dropdo	wn selection is ch	anged.		
Note th	at the model run-	time will vary bas	ed on the comput	ters processing sp	eed.	
A mess	age box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
Indiv	idual Deductible	1,550	1,350			
F	amily Deductible	3,100	2,700			
Individu	ial Out-of-Pocket	4,800	1,350			
Fam	ily Out-of-Pocket	9,600	2,700			
Coinsura	nce (50% or Less)	23%	29%			
ndividual E	mbedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	
		Calculat	te			
Results						
nesults						
		Medical	Rx	Total		
	Allowed PMPM	\$301.26	\$46.95	\$348.21		
	Plan PMPM	\$223.28	\$31.06	\$254.34		
	Actuarial Value	74.1%	66.2%	73.0%		



6. Silver HDHP – Embedded MOOP CSR – 77%

AV from AVC = 79.1%

Adjusted AV = 76.8%

AVC Screen Shot:

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	•		HSA/HRA Options		Tie	red Network O	ption			
Apply Inpatient Copay per Day?		HSA/HRA Employ	yer Contribution?	? 🗆		Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	oution Amount:	\$0.00		Tier Utilization:				
Use Separate MOOP for Medical and Drug Spending?					2nd	Tier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?	✓ Gold ▼									
Desired Metal Tier		1 Plan Benefit De	nelan.		Tion	2 Plan Benefit I	Docien			
	Medical	Drug	Combined	-	Medical	Drug	Combined			
Deductible (\$)	ivieuicai	Drug	\$1,350.00	-	ivieuicai	Drug	Combined			
Coinsurance (%, Insurer's Cost Share)			75.00%							
MOOP (\$)		-	\$3,300.00	+						
MOOP if Separate (\$)			\$5,500.00	-1						
moor ii separate (4)/										
Click Here for Important Instructions		Tie	r 1			Tie	er 2		Tier 1	Tier 2
T of Donofit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	s only after
Type of Benefit	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduc	
Medical	All	☐ All			All	All			All	All
Emergency Room Services	V	V								
All Inpatient Hospital Services (inc. MH/SUD)	V	₹								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	✓	✓	90%			П				
X-rays)			30/6			ш				Ш
Specialist Visit	V	✓								
Mental/Behavioral Health and Substance Use Disorder Outpatient		✓	90%							
Services	_		5070							
Imaging (CT/PET Scans, MRIs)	V	✓								
Speech Therapy		V								П
	V	V								
Occupational and Physical Therapy										
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	<u> </u>	▽								
X-rays and Diagnostic Imaging		<u>v</u>								
Skilled Nursing Facility	V	<u>v</u>								
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	V	V								
Outpatient Surgery Physician/Surgical Services	V	V								
Drugs	All	□ All			All	□ All			☐ All	□ All
Generics	<u> </u>			\$10.00					<u> </u>	
Preferred Brand Drugs				\$40.00						Ī
Non-Preferred Brand Drugs	<u> </u>	V	50%							Ī
Specialty Drugs (i.e. high-cost)	<u> </u>	<u> </u>	50%		1 🗇					
Options for Additional Benefit Design Limits:			Plan Description	1:						
		Ī	-	2019 HDHP						
				Plan CSR						
				Variations - 200)-					
				250% FPL						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(77% AV)						
Specialty Rx Coinsurance Maximum:		[Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:							
# Days (1-10):		1								
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
#Copays (1-10):		ļ								
Output										
Calculate Status/Error Messages:	Errori Docult ic o	utside of +/- 1 per	cont do minimis	variation for CCD						
	79.10%	utside oi +/- 1 pei	cent de minimo	variation for CSK	5.					
Actuaria value: Metal Tier:	, 5.10/0									
	NOTE: Office-vis	it-specific cost-sh	aring is anniving	to x-rays in office	settings					
Additional Notes:		5pccc cost-311	appryring							
Additional NOCES.										
Calculation Time:	0.043 seconds									
Concording MINE.	0.043 SECUITUS									



6. Silver HDHP – Embedded MOOP CSR – 77%, Continued

HDHP Model – Normalization:

Inputs						
Enter values in the	blue cells	below, choose a s	setting option froi	n the drop down	box, and press 'Cal	culate'.
Press 'Calculate' (anytime a	n input or dropdo	wn selection is ch	anged.		
Note that the m	nodel run-	time will vary bas	ed on the comput	ers processing sp	eed.	
A message box	will appe	ar to indicate that	the calculations of	re done.		
		Medical	Rx			
Individual De		1,350	1,350			
Family De	eductible	2,700	2,700			
Individual Out-o	of-Pocket	3,300	3,300			
Family Out-o	of-Pocket	6,600	6,600			
Coinsurance (50%	6 or Less)	23%	27%			
Individual Embedde	ed Moop:	7,900				
		Co	sts that Accumula	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
		Calculat	e			
Results						
		Medical	Rx	Total		
Allowe	ed PMPM	\$315.99	\$49.25	\$365.24		
Pla	an PMPM	\$255.70	\$33.30	\$289.00		
Actuar	rial Value	80.9%	67.6%	79.1%		



6. Silver HDHP – Embedded MOOP CSR – 77%, Continued

HDHP Model – Adjusted Actuarial Value:

			1	1		
Inputs						
				·	oox, and press 'Calcı	ılate'.
Press 'Co	alculate' anytime a	ın input or dropdo	wn selection is ch	anged.		
Note th	hat the model run-	time will vary bas	ed on the comput	ers processing spe	ed.	
A mess	age box will appe	ar to indicate that	the calculations of	re done.		
		Medical	Rx			
Indiv	vidual Deductible	1,350	1,350			
F	amily Deductible	2,700	2,700			
Individu	ual Out-of-Pocket	3,300	1,350			
	ily Out-of-Pocket		2,700			
Coinsura	ance (50% or Less)	23%	27%			
Individual I	Embedded Moop:	7,900				
		Co	sts that Accumula	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		 Calculat				
		Carcarat				
_						
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$315.99	\$49.25	\$365.24		
	Plan PMPM	\$247.19	\$33.48	\$280.68		
	Actuarial Value	78.2%	68.0%	76.8%		



7. Silver HDHP – Embedded MOOP CSR – 87%

AV from AVC = 87.4%

Adjusted AV = 86.9%

AVC Screen Shot:

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	✓		HSA/HRA Option	s	Tie	red Network Op	tion			
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution	? 🗌	Tiered	Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	oution Amount:	\$0.00	1st 7	Tier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?		Annual Contri	oution Amount:	\$0.00	2nd 7	Tier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?	V									
Desired Metal Tier	Gold ▼									
	Tier	1 Plan Benefit De	esign		Tier	2 Plan Benefit D	esign			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)		j	\$1,200.00			Ů				
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)		•	\$1,200.00	1						
MOOP if Separate (\$)		T	\$1,200.00	-1						
woor it separate (5)										
Click Here for Important Instructions		Tie	r1			Tie	r2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	s only after
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate	deduc	
Medical	All	All			All	All		Соролого	All	All
Emergency Room Services	v	V								
All Inpatient Hospital Services (inc. MH/SUD)	<u> </u>	V								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	(×)	[2]			🖵	Ц				ш
	✓	✓								
X-rays)										
Specialist Visit	V	V								
Mental/Behavioral Health and Substance Use Disorder Outpatient	V	✓								
Services						_				
Imaging (CT/PET Scans, MRIs)	V	✓								
Speech Therapy	✓	✓								
	>	✓				П				П
Occupational and Physical Therapy		v			_					_
Preventive Care/Screening/Immunization	П	П	100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services		V								
X-rays and Diagnostic Imaging	<u> </u>	7							П	
Skilled Nursing Facility	V	<u> </u>								
Skilled Nulsing Facility					*					
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓								
Outration & Communication (Commission Commission		₹				П			П	П
Outpatient Surgery Physician/Surgical Services	□ All	□ All			□ All	□ All			☐ All	□ All
Drugs										
Generics	D.	V								<u>_</u>
Preferred Brand Drugs	N	V								
Non-Preferred Brand Drugs	V	V								
Specialty Drugs (i.e. high-cost)	V	V								
Options for Additional Benefit Design Limits:		_	Plan Description	1:						
				2019 HDHP						
				Plan CSR						
				Variations - 150)-					
				200% FPL						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(87% AV)						
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?		İ	Issuer HIOS ID:							
# Days (1-10):			135461 11100 121							
Begin Primary Care Cost-Sharing After a Set Number of Visits?		1								
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of		†								
Copays?										
#Copays (1-10):		1								
Output										
Calculate										
		(150-200% FPL), (Laiculation Succe	SSTUI.						
	87.40%									
Metal Tier:	Gold									
Additional Notes:										
Calculation Time:	0.0312 seconds									
Final 2010 AV Calculator										



7. Silver HDHP – Embedded MOOP CSR – 87%, Continued

HDHP Model – Normalization:

Inputs						
Enter valu	es in the hlue cells	helow choose as	settina ontion fro	m the dron down i	box, and press 'Calcul	ate'
	ılculate' anytime a	•		•	Sox, and press calcar	atc.
				ters processing spe	eed.	
	age box will appe					
		Medical	Rx			
Indiv	vidual Deductible	1,200	1,200			
F	amily Deductible	2,400	2,400			
Individu	ual Out-of-Pocket	1,200	1,200			
Fam	ily Out-of-Pocket	2,400	2,400			
Coinsura	nce (50% or Less)	0%	0%			
Individual E	mbedded Moop:	7,350				
		Co	osts that Accumul	ate		
			0	ОР	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	į
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$321.35	\$50.08	\$371.43		
	Plan PMPM	\$284.67	\$39.96	\$324.63		
	Actuarial Value	88.6%	79.8%	87.4%		



7. Silver HDHP – Embedded MOOP CSR – 87%, Continued

HDHP Model – Adjusted Actuarial Value:

	, agustou	Actuariai value				
Inputs						
Enter valu	es in the blue cells	below, choose a	setting option fro	m the drop down	box, and press 'Calcula	te'.
Press 'Co	alculate' anytime a	n input or dropdo	own selection is ch	anged.		
Note th	hat the model run-	time will vary bas	ed on the comput	ters processing sp	eed.	
A mess	age box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
	vidual Deductible	1,200	1,200			
F	amily Deductible	2,400	2,400			
Individu	ual Out-of-Pocket	1,200	1,200			
Fam	ily Out-of-Pocket	2,400	2,400			
Coinsura	nce (50% or Less)	0%	0%			
Individual E	Embedded Moop:	7,350				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	ϵ
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	•	\$50.08	\$371.43		
	Plan PMPM	\$283.05	\$39.73	\$322.79		
	Actuarial Value	88.1%	79.3%	86.9%		



8. Silver HDHP - Embedded MOOP CSR - 94%

AV from AVC = 93.7%

Adjusted AV = 93.7%

AVC Screen Shot:

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	✓		HSA/HRA Options			red Network O				
Apply Inpatient Copay per Day?		HSA/HRA Employ	er Contribution?	? 🗆		Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	ution Amount:	\$0.00		Tier Utilization:				
Use Separate MOOP for Medical and Drug Spending?	□ ≥				2na	Tier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard? Desired Metal Tier										
Desired Wetai fiel		1 Plan Benefit De	sign	1	Tier	2 Plan Benefit I	Design			
	Medical	Drug	Combined	1	Medical	Drug	Combined			
Deductible (\$)			\$550.00	1						
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$550.00							
MOOP if Separate (\$)				-						
1										
Click Here for Important Instructions		Tie					er 2		Tier 1	Tier 2
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if	Subject to	Subject to Coinsurance?	Coinsurance, if different	Copay, if	Copay applie deduct	
Medical	All	□ All	airrerent	separate	All	Coinsurance?	airrerent	separate	All	All
Emergency Room Services	V	<u> </u>								
All Inpatient Hospital Services (inc. MH/SUD)	<u> </u>	V								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and					-					
X-rays)	V	✓								
Specialist Visit	V	•								
Mental/Behavioral Health and Substance Use Disorder Outpatient	V	✓			П					П
Services	_				_					_
Imaging (CT/PET Scans, MRIs)	V	~								
Speech Therapy	<u> </u>	7								
	V	✓								
Occupational and Physical Therapy	П	П	100%	\$0.00		П	100%	\$0.00		
Preventive Care/Screening/Immunization Laboratory Outpatient and Professional Services		✓	100%	\$0.00			100%	\$0.00		
X-rays and Diagnostic Imaging		V							П	
Skilled Nursing Facility	N	V								
					•					
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	V	\checkmark								
Outpatient Surgery Physician/Surgical Services	Ŋ	V								
Drugs	All	☐ All			☐ All	All			_ All	All
Generics	N	V								
Preferred Brand Drugs	D	V								
Non-Preferred Brand Drugs	>	V								
Specialty Drugs (i.e. high-cost)	V	V								
Options for Additional Benefit Design Limits:		1	Plan Description							
				2019 HDHP						
				Plan CSR Variations - 133						
				150% FPL	j-					
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(94% AV)						
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	(3470 AV)						
Set a Maximum Number of Days for Charging an IP Copay?		İ	Issuer HIOS ID:							
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?		Ī								
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
#Copays (1-10):		1								
Output										
Calculate Status / Error Moscagos:	CSD Lovel of Can	/100.1509/ FDI \ 0	alculation Suc	ceful						
	93.66%	(100-150% FPL), C	arcuration Succes	ssiul.						
	93.66% Platinum									
metal fiel.	i iadiiuiii									
Additional Notes:										
Calculation Time:	0.0352 seconds									
Fin-1 2010 AV C-1										



8. Silver HDHP – Embedded MOOP CSR – 94%, Continued

HDHP Model – Normalization:

Inputs						
		h alawa ah a a a a			h	José a l
		neiow, choose a s In input or dropdo		•	box, and press 'Calcu	iate .
	•	· · · · · · · · · · · · · · · · · · ·		ers processing spe	and	
		ar to indicate that			eeu.	
A IIIC33	uge box will uppe		the calculations (ire done.		
		Medical	Rx			
Indiv	idual Deductible	550	550			
F	amily Deductible	1,100	1,100			
Individu	ıal Out-of-Pocket	550	550			
Fami	ily Out-of-Pocket	1,100	1,100			
Coinsura	nce (50% or Less)	0%	0%			
Individual E	mbedded Moop:	7,350				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
		Calculat	ce			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$337.42	\$52.59	\$390.00		
	Plan PMPM	\$318.45	\$46.86	\$365.31		
	Actuarial Value	94.4%	89.1%	93.7%		



8. Silver HDHP – Embedded MOOP CSR – 94%, Continued

HDHP Model – Adjusted Actuarial Value:

	1		1	1		
Inputs						
Enter valu	es in the blue cells	below, choose a s	setting option from	n the drop down l	oox, and press 'Calcu	ılate'.
Press 'Ca	ılculate' anytime a	n input or dropdo	wn selection is ch	anged.		
Note th	nat the model run-	time will vary bas	ed on the comput	ers processing spe	ed.	
A mess	age box will appe	ar to indicate that	the calculations of	re done.		
		Medical	Rx			
Indiv	vidual Deductible	550	550			
F	amily Deductible	1,100	1,100			
Individu	ual Out-of-Pocket	550	550			
Fam	ily Out-of-Pocket	1,100	1,100			
Coinsura	nce (50% or Less)	0%	0%			
Individual E	Embedded Moop:	7,350				
		Co				
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$337.42	\$52.59	\$390.00		
	Plan PMPM	\$318.44	\$46.81	\$365.24		
	Actuarial Value	94.4%	89.0%	93.7%		



9. Silver Deductible CSR - 73%

AV from AVC = 73.37%

Adjustments

• HDHP Model with drug adjustments / HDHP Model without drug adjustments = 68.86%/68.30% = 1.008 x 73.37% = 74.0%

Adjusted AV = 74.0%

AVC Screen Shot:

Oser inputs for Plan Parameters	_									
Use Integrated Medical and Drug Deductible?			HSA/HRA Option:			ed Network O _l				
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?	? 🗆	Tiered N	Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		A		ć0.00	1st Ti	ier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?		Annual Contri	bution Amount:	\$0.00	2nd Ti	ier Utilization:	0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?	V									
Desired Metal Tier										
		1 Plan Benefit De	osian	7	Tier 2	Plan Benefit D)esign			
	Medical	Drug	Combined	†	Medical	Drug	Combined			
Deductible (\$)	\$2,700.00	\$300.00	Combined	•	Wiedical	Diug	Combined			
Coinsurance (%, Insurer's Cost Share)	60.00%	50.00%								
		00.00		+						
MOOP (\$)		00.00		ı						
MOOP if Separate (\$)			ı							
Click Here for Important Instructions		Tie					er 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	
туре от венене	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduc	
Medical	☐ All	☐ All			☐ All	All			☐ All	☐ All
Emergency Room Services	V			\$250.00					V	
All Inpatient Hospital Services (inc. MH/SUD)	☑									
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	·····									
X-rays)				\$30.00						
Specialist Visit				\$65.00						
Mental/Behavioral Health and Substance Use Disorder Outpatient	<u> </u>			303.00						
The state of the s				\$30.00						
Services	<u> </u>	<u> </u>								
Imaging (CT/PET Scans, MRIs)		······			Ш					Ш
Speech Therapy				\$65.00	ä					
				\$65.00						
Occupational and Physical Therapy				\$05.00						
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	V	✓								
X-rays and Diagnostic Imaging	V	☑								ä
Skilled Nursing Facility	V	✓			$\overline{}$	$\overline{\Box}$				

Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓								
Outpatient Surgery Physician/Surgical Services	Ø	7			1 –					
Drugs	□ All	□ All			□ All	□ All			□ All	☐ All
				Ć42.00						
Generics				\$12.00						
Preferred Brand Drugs	Z			\$60.00		<u> </u>			∑ □	
Non-Preferred Brand Drugs	V									
Specialty Drugs (i.e. high-cost)	V	V								
Options for Additional Benefit Design Limits:		_	Plan Description	1:						
				2019						
				Deductible						
				Plan CSR						
				Variations - 250).					
				300% FPL	-					
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(73% AV)						
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	(7370 AV)						
		•								
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:							
# Days (1-10):	_									
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output		-								
Calculate										
Status/Error Messages:	CSR Level of 73%	(200-250% FPI).	Calculation Succe	ssful.						
Actuarial Value:	73.37%									
Metal Tier:	Silver									
		it-specific cost sh	aring is applying	to v-rays in office	a cattings					
Additional Notes	NOTE. OTTICE-VIS	ic-specific cost-si	iai iiig is appiyiiig	to A-Tays III UITICE	e settiligs.					
Additional Notes:										
Calculation Time:	0.0391 seconds									
Final 2019 AV Calculator										



9. Silver Deductible CSR – 73%, Continued

HDHP Model – Without Prescription Drug Adjustments:

Inputs	VIIIIOUT I	1					
•	es in the hlue cells	helow choose as	setting ontion from	m the dron down	box, and press 'Calcu	late'	
	alculate' anytime a	·		•	oox, and press calcul	utc.	
	•	· · · · · · · · · · · · · · · · · · ·		ters processing spe	eed.		
	age box will appe						
		Medical	Rx				
Indiv	vidual Deductible	2,700	300				
F	amily Deductible	5,400	600				
Individu	ual Out-of-Pocket	6,300	6,300				
Fam	ily Out-of-Pocket	12,600	12,600				
Coinsura	nce (50% or Less)	36%	33%				
Individual E	Embedded Moop:	7,900					
		Costs that Accumulate					
			0	OP	Deductible /		
		Deductible	Medical	Rx	OOP Type		
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5	
			re e				
Results							
		Medical	Rx	Total			
	Allowed PMPM	\$301.26	\$46.95	\$348.21			
	Plan PMPM	\$204.97	\$32.87	\$237.84			
	Actuarial Value	68.0%	70.0%	68.30%			



9. Silver Deductible CSR - 73%, Continued

HDHP Model – With Prescription Drug Adjustments:

Inputs						
 Enter valu	es in the hlue cells	helow choose as	settina ontion fro	m the drop down l	box, and press 'Calculo	nte'
	alculate' anytime a	•		•	encent	
				ters processing spe	ed.	
A mess	age box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
Indiv	vidual Deductible	2,700	300			
F	amily Deductible	5,400	600			
Individu	ual Out-of-Pocket	6,300	1,200			
Fam	ily Out-of-Pocket	12,600	2,400			
Coinsura	nce (50% or Less)	36%	33%			
Individual E	Embedded Moop:	7,900				
		Co				
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Stacked	2
	Calculat		ce			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$301.26	\$46.95	\$348.21		
	Plan PMPM	\$203.97	\$35.81	\$239.79		
	Actuarial Value	67.7%	76.3%	68.86%		



10. Silver Deductible CSR – 77%

AV from AVC = 77.3%

Adjustments

• HDHP Model with drug adjustments / HDHP Model without drug adjustments = 73.3%/72.8% = 1.007 x .773 = 77.8%

Adjusted AV = 77.8%

AVC Screen Shot:

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?			HSA/HRA Options	s	Tie	red Network Op	tion			
Apply Inpatient Copay per Day?		HSA/HRA Employ				Network Plan?	П			
Apply Skilled Nursing Facility Copay per Day?		1157 y 1110 t Employ	er contribution.			Fier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	ution Amount:	\$0.00		Fier Utilization:	0%			
					ZIIU I	nei otilization.	0/6			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier				-						
		1 Plan Benefit De		_		2 Plan Benefit D				
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)	\$2,200.00	\$200.00								
Coinsurance (%, Insurer's Cost Share)	60.00%	50.00%								
MOOP (\$)	\$4,9	00.00								
MOOP if Separate (\$)				_						
			•							
Click Here for Important Instructions		Tie	r 1			Tie	r 2		Tier 1	Tier 2
Chek Here for important instructions	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if	Copay appli	
Type of Benefit										
	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate		tible?
Medical	□ All	☐ All			☐ All	All			☐ All	☐ All
Emergency Room Services	V			\$250.00		Ш			✓	
All Inpatient Hospital Services (inc. MH/SUD)	✓	✓								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and				ć20.00						
X-rays)				\$20.00						
Specialist Visit				\$40.00		П				
Mental/Behavioral Health and Substance Use Disorder Outpatient										
Services				\$20.00						
	V	☑								П
Imaging (CT/PET Scans, MRIs)				ć40.00	•					
Speech Therapy				\$40.00		<u></u>				
				\$40.00						
Occupational and Physical Therapy										
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	▽	V								
X-rays and Diagnostic Imaging		☑								
Skilled Nursing Facility	V	V								
					_	_				_
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓								
Outpatient Surgery Physician/Surgical Services	☑	V				П				П
Drugs	□ All	□ All			□ All	☐ All			☐ All	☐ All
				Ć12.00						
Generics		H		\$12.00	H				V	
Preferred Brand Drugs	<u>v</u>	☑		\$60.00	Ē					
Non-Preferred Brand Drugs										
Specialty Drugs (i.e. high-cost)	V	V								
Options for Additional Benefit Design Limits:		_	Plan Description	1:						
				2019						
				Deductible						
				Plan CSR						
				Variations - 200						
				250% FPL	•					
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(77% AV)						
				(77% AV)						
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:							
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of		1								
Copays?										
# Copays (1-10):										
Output		1								
Calculate										
Status/Error Messages:		utside of +/- 1 per	cent de minimis	variation for CSR	5.					
Actuarial Value:	77.26%									
Metal Tier:										
	NOTE: Office-vis	it-specific cost-sh	aring is applying	to x-rays in office	e settings.					
Additional Notes:										
Calculation Time:	0.043 seconds									



10. Silver Deductible CSR – 77%, Continued

HDHP Model – Without Prescription Drug Adjustments:

Innuts							
Inputs							
Enter valu	es in the blue cells	below, choose a s	setting option froi	m the drop down l	oox, and press 'Calcui	late'.	
Press 'Co	alculate' anytime a	n input or dropdo	wn selection is ch	anged.			
Note th	hat the model run-	time will vary bas	ed on the comput	ers processing spe	ed.		
A mess	age box will appe	ar to indicate that	the calculations of	are done.			
		Medical	Rx				
	vidual Deductible	2,200	200				
F	amily Deductible	4,400	400				
Individu	ual Out-of-Pocket	4,900	4,900				
Fam	ily Out-of-Pocket	9,800	9,800				
Coinsura	nce (50% or Less)	34%	33%				
Individual E	Embedded Moop:	7,900					
		Costs that Accumulate					
			0	OP	Deductible /		
		Deductible	Medical	Rx	OOP Type		
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5	
		Calculat					
		Calculat	.e				
Results							
		Medical	Rx	Total			
	Allowed PMPM		\$49.25	\$365.24			
	Plan PMPM		\$36.15	\$265.73			
	Actuarial Value	72.7%	73.4%	72.8%			



10. Silver Deductible CSR - 77%, Continued

HDHP Model – With Prescription Drug Adjustments:

Inputs							
 Enter valu	es in the hlue cells	helow choose a	settina ontion fro	m the dron down l	box, and press 'Calculo	nte'	
	ılculate' anytime a	•		•	l l l l l l l l l l l l l l l l l l l		
				ters processing spe	eed.		
A mess	age box will appe	ar to indicate that	the calculations	are done.			
		Medical	Rx				
Indiv	vidual Deductible	2,200	200				
F	amily Deductible	4,400	400				
Individu	ual Out-of-Pocket	4,900	1,000				
Fam	ily Out-of-Pocket	9,800	2,000				
Coinsura	nce (50% or Less)	34%	33%				
Individual E	Embedded Moop:	7,900					
		Costs that Accumulate					
			0	OP	Deductible /		
		Deductible	Medical	Rx	OOP Type		
	Settings	Medical & Rx	Medical & Rx	Rx Only	Stacked	2	
	Calculat		te				
Results							
		Medical	Rx	Total			
	Allowed PMPM	\$315.99	\$49.25	\$365.24			
	Plan PMPM	\$228.46	\$39.08	\$267.54			
	Actuarial Value	72.3%	79.4%	73.3%			



11. Silver Deductible CSR – 87%

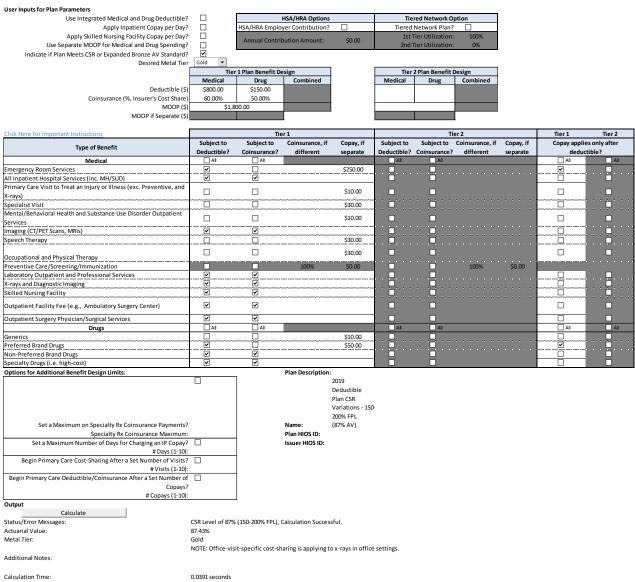
AV from AVC = 87.4%

Adjustments

 HDHP Model with drug adjustments / HDHP Model without drug adjustments = 85.7%/85.5% = 1.002 x .874= 87.6%

Adjusted AV = 87.6%

AVC Screen Shot:





11. Silver Deductible CSR – 87%, Continued

HDHP Model – Without Prescription Drug Adjustments:

1							
Inputs							
Enter valu	es in the blue cells	below, choose a s	setting option froi	n the drop down b	oox, and press 'Calcu	late'.	
Press 'Ca	alculate' anytime a	n input or dropdo	wn selection is ch	anged.			
Note th	nat the model run-	time will vary bas	ed on the comput	ers processing spe	ed.		
A mess	age box will appe	ar to indicate that	the calculations o	are done.			
		Medical	Rx				
	vidual Deductible	800	150				
F	amily Deductible	1,600	300				
Individu	ual Out-of-Pocket	1,800	1,800				
Fam	ily Out-of-Pocket	3,600	3,600				
Coinsura	nce (50% or Less)	33%	29%				
Individual E	Embedded Moop:	7,900					
		Costs that Accumulate					
				ОР	Deductible /		
		Deductible	Medical	Rx	OOP Type		
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5	
		 Calculat					
		Calculat					
Results							
		Medical	Rx	Total			
	Allowed PMPM	\$321.35	\$50.08	\$371.43			
	Plan PMPM		\$41.68	\$317.42			
	Actuarial Value	85.8%	83.2%	85.5%			



11. Silver Deductible CSR - 87%, Continued

HDHP Model – With Prescription Drug Adjustments:

Inputs						
Enter valu	ies in the blue cells	below, choose a s	setting option froi	n the drop down b	oox, and press 'Calcul	ate'.
Press 'Co	alculate' anytime a	ın input or dropdo	wn selection is ch	anged.		
Note ti	hat the model run-	time will vary bas	ed on the comput	ers processing spe	ed.	
A mess	sage box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
	vidual Deductible	800	150			
F	amily Deductible	1,600	300			
Individ	ual Out-of-Pocket	1,800	400			
Fam	ily Out-of-Pocket	3,600	800			
Coinsura	ance (50% or Less)	33%	29%			
Individual	Embedded Moop:	7,900				
		Co				
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Stacked	2
		Calculat	ce			
Results						
itcourto						
		Medical	Rx	Total		
	Allowed PMPM	\$321.35	\$50.08	\$371.43		
	Plan PMPM	\$274.48	\$43.86	\$318.34		
	Actuarial Value	85.4%	87.6%	85.7%		



12. Silver Deductible CSR – 94%

AV from AVC = 94.7%

Adjustments

• HDHP Model with drug adjustments / HDHP Model without drug adjustments = 95.1%/94.9% = 1.002 x .946 = 94.9%

Adjusted AV = 94.9%

AVC Screen Shot:

AVO Sciedii Silot.										
User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?			HSA/HRA Option:	s	Tie	red Network O	ption			
Apply Inpatient Copay per Day?			yer Contribution			Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	oution Amount:	\$0.00	1st ⁻	Tier Utilization:	100%			
Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	dution Amount.	30.00	2nd	Tier Utilization:	: 0%			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier				-						
		r 1 Plan Benefit De		4		2 Plan Benefit				
- 1 <i>1</i>	Medical	Drug	Combined	-	Medical	Drug	Combined			
Deductible (\$)	\$150.00	\$0.00								
Coinsurance (%, Insurer's Cost Share) MOOP (\$)	90.00%	70.00%		-						
MOOP (\$)	\$90	0.00		_						
WOOF II Separate (5)			1				1			
Click Here for Important Instructions		Tie	r 1			Ti	er 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if	Copay applies	
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?		separate	deduct	
Medical	☐ All	☐ All			☐ All	All		·	☐ All	All
Emergency Room Services	V			\$75.00					V	
All Inpatient Hospital Services (inc. MH/SUD)	V	V								
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and				\$5.00						
X-rays)	l									
Specialist Visit				\$15.00						
Mental/Behavioral Health and Substance Use Disorder Outpatient				\$5.00						
Services	<u> </u>	✓								
Imaging (CT/PET Scans, MRIs)				\$15.00						
Speech Therapy				\$15.00						
Occupational and Physical Therapy				\$15.00						
Preventive Care/Screening/Immunization	П	П	100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	V	V			ä	_				
X-rays and Diagnostic Imaging	V	<u> </u>								
Skilled Nursing Facility	V	✓								ā
	V	V			П	П				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)										_
Outpatient Surgery Physician/Surgical Services	V	V								
Drugs	☐ All	All			☐ All	All			☐ All	All
Generics				\$5.00						All
Preferred Brand Drugs	<u> </u>	☑		\$20.00	H					<u> </u>
Non-Preferred Brand Drugs Specialty Drugs (i.e. high-cost)		V			H	H			H	H
Options for Additional Benefit Design Limits:			Plan Description							
Options for Additional Benefit Design Limits.		1	Fian Description	2019						
				Deductible						
				Plan CSR						
				Variations - 133						
				150% FPL						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	(94% AV)						
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:							
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:							
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output Calculate										
Status/Error Messages:	CSR Level of 040	(100-150% FPL), (Calculation Succe	ccful						
Actuarial Value:	94.66%	(100-130% FPL), (Laiculation succe	331u1.						
Metal Tier:	Platinum									
		it-specific cost-sh	aring is applying	to x-ravs in office	settings.					
Additional Notes:		,	0							

0.0391 seconds

Calculation Time:



12. Silver Deductible CSR - 94%, Continued

HDHP Model – Without Prescription Drug Adjustments:

Inputs						
Enter valu	ies in the blue cells	below, choose a s	setting option froi	m the drop down	box, and press 'Cal	lculate'.
Press 'Co	alculate' anytime a	n input or dropdo	own selection is ch	anged.		
Note th	hat the model run-	time will vary bas	ed on the comput	ters processing sp	eed.	
A mess	sage box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
	vidual Deductible	150	0			
F	amily Deductible	300	0			
Individ	ual Out-of-Pocket	900	900			
Fam	ily Out-of-Pocket	1,800	1,800			
Coinsura	ance (50% or Less)	9%	15%			
Individual I	Embedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
		Calculat	te			
Results						
itesuits						
		Medical	Rx	Total		
	Allowed PMPM	\$337.42	\$52.59	\$390.00		
	Plan PMPM	\$321.17	\$49.04	\$370.20		
	Actuarial Value	95.2%	93.3%	94.9%		



12. Silver Deductible CSR - 94%, Continued

HDHP Model – With Prescription Drug Adjustments:

.5	401 VVIII 1 100	ription brug F	tajastiriorits.			
Inputs						
Enter value	es in the blue cells	below, choose a	settina option fro	m the drop down	box, and press 'Calculo	ite'.
		n input or dropdo		·		
	•			ters processing spe	eed.	
A messo	age box will appe	ar to indicate that	the calculations of	are done.		
		Medical	Rx			
Indiv	idual Deductible	150	0			
Fa	amily Deductible	300	0			
Individu	al Out-of-Pocket	900	200			
Fami	ly Out-of-Pocket	1,800	400			
Coinsurar	nce (50% or Less)	9%	15%			
Individual E	mbedded Moop:	7,900				
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Stacked	
		Calculat	:e			
Results						
		Medical	Rx	Total		
	Allowed PMPM		\$52.59	\$390.00		
	Plan PMPM	·	\$50.01	\$370.72		
	Actuarial Value	95.0%	95.1%	95.1%		

Introduction

On December 28, 2017, CMS released the final methodology on the Actuarial Value and the final Actuarial Value Calculator (AVC) for 2019. CMS made few changes in the 2019 AVC. Most notably, they trended the underlying claims to calendar year 2019.

On June 25, 2018, S.1, an act relating to copayment limits for chiropractic care and physical therapy was signed into law. This law mandates that for silver and bronze qualified health plans where chiropractic services require a copayment, that copayment shall be equal to the copayment applicable to services provided by a primary care provider.

This certification replaces the certification filed on March 9, 2018 with the Blue Cross and Blue Shield form filings for Blue Rewards products (SERFF BCVT-131416286 and BCVT-131416310) and on May 11, 2019 with Blue Cross and Blue Shield (BCBSVT) 2019 Vermont Individual and Small Group rate filing (SERFF BCVT-131497882).

Limitations of the Federal Actuarial Calculator

The AVC is known to have some limitations with respect to certain benefit designs. The most important limitations in the Final Actuarial Value Calculator for the Blue Rewards (Non-Standard) plans are:

- The AVC does not support the Rx OOPM Limit as dictated by Act 171.
- The AVC does not support Wellness (Safe Harbor) pharmacy drugs outside the deductible on HSA compliant plans.
- The AVC does not support certain MH/SA visits at no cost share before the deductible.
- The AVC does not support a copayment on, Urgent Care, Emergency Medical Transportation, DME services nor Home Health Care.
- The AVC does not support Class I Pediatric Dental covered at no cost share.
- The AVC does not support specific treatment of chiropractic services. We assumed that those services are currently included in the Specialist category.

Method Used to Calculate Adjustments

The objective of the adjustment process is to produce an estimate of the result the AVC would have produced with respect to the specific plan in question had it been able to measure all cost sharing elements for that plan. We created a model to calculate the ratio of expected benefits to allowed charges. See the description of the BCBSVT AV Model (BAVM) below. We used the BAVM to calculate both the complete benefit design and the benefit design for items supported by the AVC. We then applied the ratio of the two values to the AVC output for items supported by the AVC.

BCBSVT AV Model Methodology

BCBSVT uses a re-adjudication model to assess the impact of various deductible types, Rx limits, and out-of-pocket maximums to calculate the paid-to-allowed ratio for different benefit designs. The re-adjudication is performed using the same set of claims for all benefit plans. Claims data was taken from BCBSVT's data warehouse. The starting point of the analysis is allowed charges as determined by the BCBSVT claims adjudication system. The claims data includes benefit codes that enable us to identify the services and benefit structures (copays, deductibles, and coinsurance). The 2015 claims from BCBSVT Qualified Health Plans members that maintain their benefit and tier type throughout the year are included in the analysis. We compared the allowed claims per member per month (PMPM) and the modelled paid-to-allowed ratio for this population relative to the entire QHP population and found the differences to be immaterial. The model uses calendar year 2015 claims, trended to 2019 using 3.25 percent trend from 2015 to 2019 and 5.4 percent trend for 2018 to 2019 for Medical claims and 11.5 percent trend for 2015 to 2019 for Pharmacy claims¹. The claims were categorized based on the cost sharing applied for each service, and one record was generated for each unique combination of member and service date. For all products, claims for preventive mandated benefits were kept separate. The model assumes these are paid in a manner consistent with the mandates.

The tables following the Actuarial Opinion show the relationship between the BAVM and the AVC.

A complete description of plan provisions is attached at the end of this document. The tables following the Actuarial Opinion contain information regarding the specific benefits that were calculated as adjustments to the AVC model.

On April 18, 2017, CMS finalized the Market Stabilization rule. In this rule, CMS widen the Actuarial Value (AV) de minimis included in 45 CFR 156.140(c) from +/- 2 percent to -4/+2 percent. For the two Blue Rewards Gold plans described below, we utilized the wider range of acceptable AV.

Under Vermont's Act 165 of 2016, QHP issuers were given the option to alter the pharmacy-specific out-of-pocket maximum (Rx OOPM) to amounts higher than allowed under 8 V.S.A \$4089i. On February 9, 2017, BCBSVT presented a request to the Green Mountain Care Board (GMCB) to remove the specific Rx OOPM from its existing Blue Rewards Bronze CDHP plan and from its new proposed Blue Rewards Bronze Copayment plan. The GMCB approved this request. The Bronze plans described below reflect a combined Medical and Pharmacy OOPM, without a specific Rx OOPM.

¹ BCBSVT used the same trend that CMS used in the 2019 Final AV Calculator (see page 3 of https://www.cms.gov/CCIIO/Resources/Regulations-and-Guidance/Downloads/Final-2019-AV-Calculator-Methodology.pdf)

Actuarial Opinion

The purpose of this calculation is to comply with the requirements of 45 CFR 156.135(b)(3). The Actuarial Values were determined based on the plans' benefits and coverage data, the standard population, utilization and continuance tables published by HHS for purposes of valuation of Actuarial Value. These calculations are not intended to be used for other purposes.

I am an Associate of the Society of Actuaries, a Member of the American Academy of Actuaries, meet the Qualification Standards for Actuaries Issuing Statements of Actuarial Opinion in the United Stated promulgated by the American Academy of Actuaries, and have the education and experience necessary to perform the work.

In my opinion, each of the plans described herein meets the AV requirements in the metal tiers for calendar year 2019.

The adjustments for plan design features unable to be determined directly through application of the AV calculator were developed in accordance with generally accepted actuarial principals and methodologies, Actuarial Standards of Practice established by the Actuarial Standards Board, and applicable laws and regulations, and are appropriate for the purpose intended.

Data used for the analysis were taken from the BCBSVT claims adjudication system, and normalized to the data underlying the AV calculator. This data was reviewed for reasonableness and consistency, but an audit was not performed.

Martine Lemieux, A.S.A., M.A.A.A.

Martine & Lemieux

Associate Actuary

Blue Cross and Blue Shield of Vermont

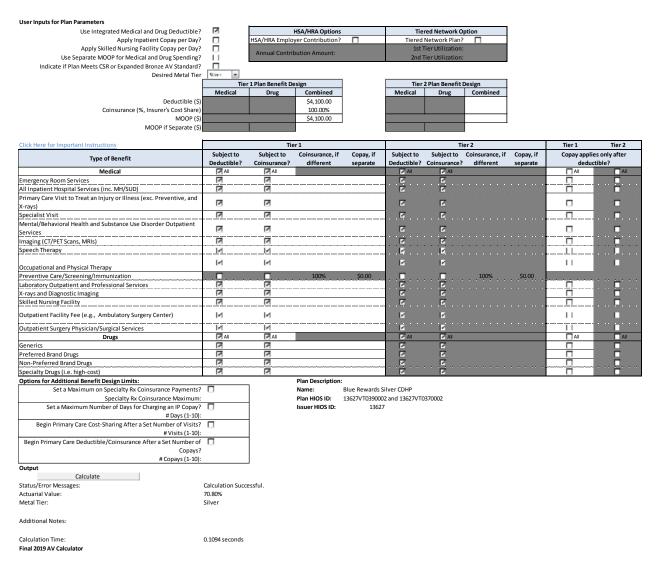
July 18, 2018

Blue Rewards CDHP Plans

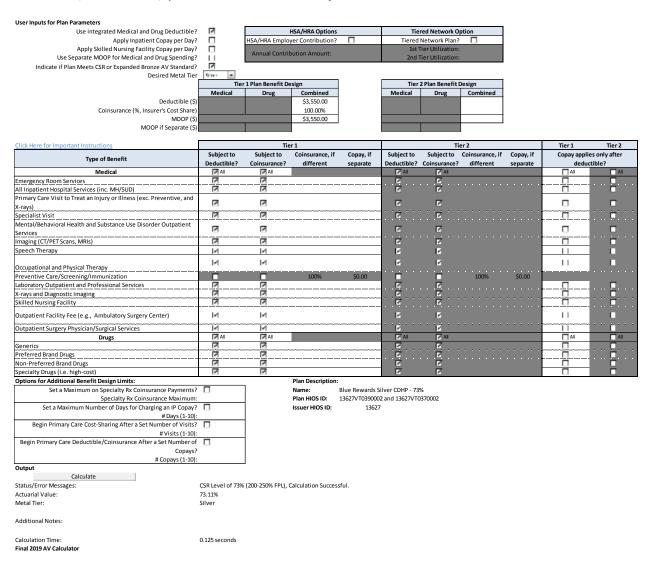
Plan: Blue Rewards (Non-Standard) CDHP Plan - Gold						
Itams supported by the	Deductible	\$3,0	00			
Items supported by the AV Calculator Coinsurance		0%	,):			
AV Calculator	\$3,0	00				
AVC Output for items suppo	orted by the AVC	(a)	76.1%			
BCBSVT Model Output for it	tems supported by the AVC	(b)	79.7%			
BCBSVT Model Output for c	(c)	80.3%				
Adjustment to the AVC Estimated AVC value $(d)=(c)/(b)*(a)$ 76.						

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	2		HSA/HRA Options	3	Tie	red Network C	Option			
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?		Tiered	Network Plan	? 🗆			
Apply Skilled Nursing Facility Copay per Day?		Annual Contri	bution Amount:		1st 7	Tier Utilization	:			
Use Separate MOOP for Medical and Drug Spending?	11	Aimaa Conti	badon Amount.		2nd 1	Tier Utilization	:			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier				_						
		1 Plan Benefit D				2 Plan Benefit				
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$3,000.00							
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$3,000.00							
MOOP if Separate (\$)										
Click Here for Important Instructions		Tie	er1			т	ier 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if		es only after
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?		separate		ctible?
Medical	All	₽ All	unicient	Separate	✓ All	☑ All	umerene	separate	□ All	□ All
Emergency Room Services	Ø	ia .			Ē				Ĭ	_
All Inpatient Hospital Services (inc. MH/SUD)	Ø	ia .			Ē	E				<u> </u>
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and										
X-rays)	2	2			E	6				
Specialist Visit	Ø	7			7	E			П	Г
Mental/Behavioral Health and Substance Use Disorder Outpatient	-	-								
Services	Ø	7			6	E				
Imaging (CT/PET Scans, MRIs)	Ø	7			7	7				
Speech Therapy	И	И			5	15				
	и	14			B	10			11	
Occupational and Physical Therapy										
Preventive Care/Screening/Immunization			100%	\$0.00	-	_ 	100%	\$0.00		
Laboratory Outpatient and Professional Services	Ø	<u> </u>			<u> </u>	<u> </u>				
X-rays and Diagnostic Imaging	<u> </u>	7			E					
Skilled Nursing Facility	[7]	[7]			E	Œ				П
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	M	14			E	E			11	
Outpatient Surgery Physician/Surgical Services	M	И			6	i i			11	
Drugs	I All	IA AII			[Z AI	□ All			□All	☐ All
Generics	12	7			E					
Preferred Brand Drugs	Ø	Ø				E			П	Г
Non-Preferred Brand Drugs	P	Ø			<u> </u>	<u> </u>			П	Г
Specialty Drugs (i.e. high-cost)	Ø	Ø			6	6				
Options for Additional Benefit Design Limits:			Plan Description	ı:						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	Blue Rewards G	old CDHP					
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	13627VT039000	1 and 13627VT0	370001				
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	13627						
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
#Copays (1-10):										
Output										
Calculate Status/Error Messages:	Calculation Succe	eeful								
Actuarial Value:	76.12%	ssiul.								
Metal Tier:	76.12% Gold									
Wictal Hel.	Gold									
Additional Notes:										
Calculation Time:	0.1719 seconds									
Final 2019 AV Calculator										

Plan : Blue Rewards (Non-Standard) CDHP Plan - Silver						
Itams supported by the	Deductible	\$4,1	00			
Items supported by the AV Calculator	Coinsurance					
AV Calculator	OOPM \$4,100					
AVC Output for items support	orted by the AVC	(a)	70.8%			
BCBSVT Model Output for it	tems supported by the AVC	(b)	75.4%			
BCBSVT Model Output for c	omplete benefit design	(c)	76.5%			
Adjustment to the AVC	Estimated AVC value	(d)=(c)/(b)*(a)	71.8%			



Plan: Blue Rewards (Non-Standard) CDHP Plan - Silver 73% CSR						
Itoms supported by the	Deductible	\$3,5	50			
Items supported by the AV Calculator	Coinsurance	0%				
AV Calculator	\$3,5	50				
AVC Output for items suppo	(a)	73.1%				
BCBSVT Model Output for it	tems supported by the AVC	(b)	77.4%			
BCBSVT Model Output for o	(c)	78.3%				
Adjustment to the AVC Estimated AVC value $(d)=(c)/(b)*(a)$						

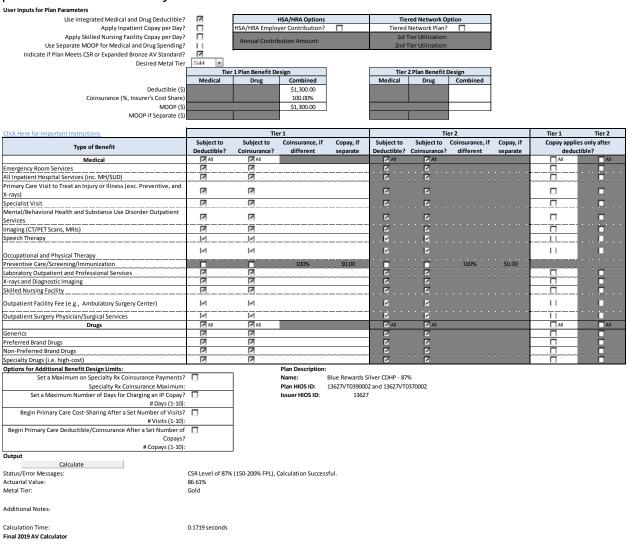


Plan : Blue Rewards (Non-Standard) CDHP Plan - Silver 77% CSR						
It awas summarks of but he	Deductible	\$2,8	00			
Items supported by the AV Calculator	Coinsurance	0%)			
AV Calculator	ООРМ	\$2,8	00			
AVC Output for items suppo	(a)	76.7%				
BCBSVT Model Output for it	tems supported by the AVC	(b)	80.4%			
BCBSVT Model Output for c	omplete benefit design	(c)	81.0%			
Adjustment to the AVC Estimated AVC value $(d)=(c)/(b)*(a)$						

, такина (таки таки таки) регол										
User Inputs for Plan Parameters	_									
Use Integrated Medical and Drug Deductible?			HSA/HRA Options			red Network O				
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?	· 🗆		Network Plan?				
Apply Skilled Nursing Facility Copay per Day? Use Separate MOOP for Medical and Drug Spending?		Annual Contril	bution Amount:			lier Utilization: lier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					2110	ner otnization:				
Desired Metal Tier	Sim e									
Desired Wetar Her	2.07	1 Plan Benefit De	acian	1	Tier	2 Plan Benefit	Decian			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)	1110411041		\$2,800.00							
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$2,800.00							
MOOP if Separate (\$)				-						
							-			
Click Here for Important Instructions		Tie					er 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if		es only after
**	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate		ctible?
Medical	[AI	IA All			₽ All	₽ AI			□ All	All
Emergency Room Services	7	<u> </u>								
All Inpatient Hospital Services (inc. MH/SUD)	14	P			- 6	E			П	П
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	IZ.	P.			E	E.				
X-rays) Specialist Visit	P	P			E				П	-
Mental/Behavioral Health and Substance Use Disorder Outpatient		151								Г
Services	7	2			E	E				
Imaging (CT/PET Scans, MRIs)	Ø	Ø			E	E			П	
Speech Therapy	M	М			Ē				ΙΪ	
Occupational and Physical Therapy	M	и			E	12			11	
Preventive Care/Screening/Immunization	П	П	100%	\$0.00	П	П	100%	\$0.00		
Laboratory Outpatient and Professional Services		Ø				E				Г
X-rays and Diagnostic Imaging	P	P			6	E			П	П
Skilled Nursing Facility	P	Ø			E	E			П	П
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	14	14			16	E .			11	
					_					
Outpatient Surgery Physician/Surgical Services	И	м							- 11	
Drugs Generics	Z AI	[∄All			E AI	E AI			AII	All
Preferred Brand Drugs	19 19	12 [7]			- G	5			Я	=
Non-Preferred Brand Drugs	[A	Ä				Ë			H	H
Specialty Drugs (i.e. high-cost)	[S]	P P			Ē				Н	Ä
Options for Additional Benefit Design Limits:			Plan Description	:						
Set a Maximum on Specialty Rx Coinsurance Payments?	П	1	Name:	Blue Rewards S	ilver CDHP - 77	%				
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	13627VT039000						
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	13627	,					
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output										
Calculate	Same Barrella				_					
	76.69%	utside of +/- 1 pei	rcent de minimis	variation for CSR	S.					
Metal Tier:	70.0976									
Wictal fiel.										
Additional Notes:										
ridaniona Notes.										
Calculation Time:	0.125 seconds									
Final 2019 AV Calculator										

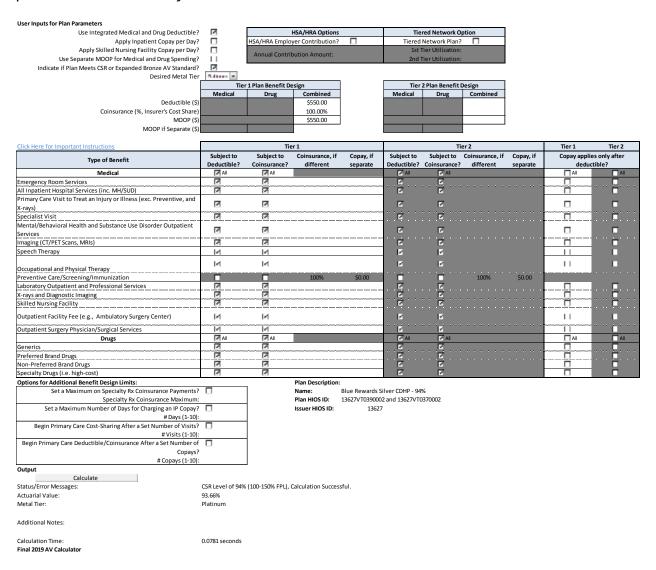
Plan: Blue Rewards (Non-Standard) CDHP Plan - Silver 87% CSR						
It amage assessment and has the	\$1,300					
Items supported by the AV Calculator	Coinsurance	0%				
AV Calculator	\$1,300					
AVC Output for items support	(a)	86.6%				
BCBSVT Model Output for it	ems supported by the AVC	(b)	88.4%			
BCBSVT Model Output for c	(c)	88.5%				
Adjustment to the AVC Estimated AVC value $(d)=(c)/(b)*(a)$ 86.7%						

Items not supported by the AV Calculator for this plan are Wellness (Safe Harbor) pharmaceuticals not subject to the deductible.

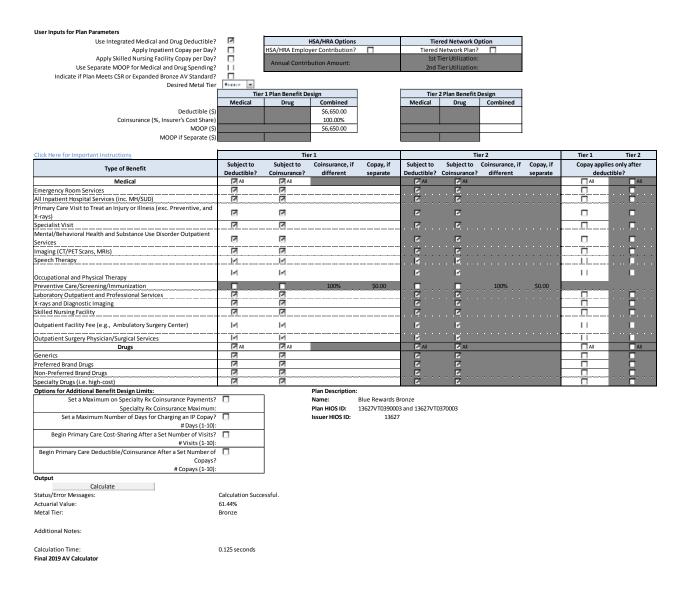


Plan: Blue Rewards (Non-Standard) CDHP Plan - Silver 94% CSR					
Itoms supported by the	\$550				
Items supported by the AV Calculator	Coinsurance	0%			
AV Calculator	\$550)			
AVC Output for items suppo	orted by the AVC	(a)	93.7%		
BCBSVT Model Output for it	ems supported by the AVC	(b)	94.1%		
BCBSVT Model Output for c	(c)	94.2%			
Adjustment to the AVC	(d)=(c)/(b)*(a)	93.7%			

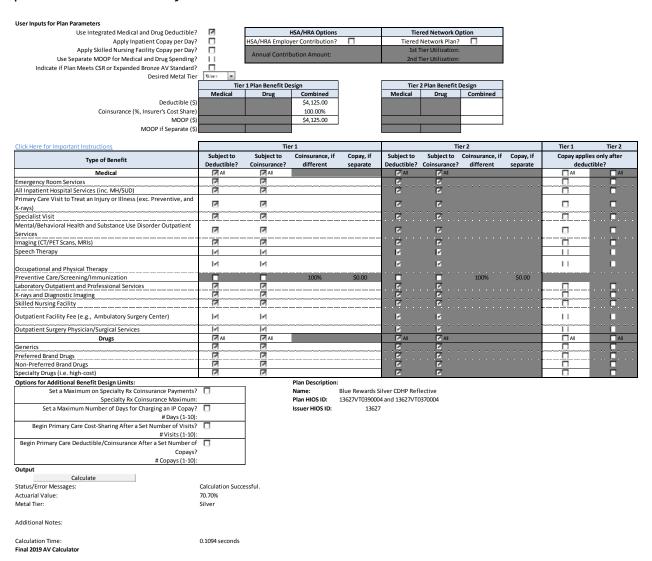
Items not supported by the AV Calculator for this plan are Wellness (Safe Harbor) pharmaceuticals not subject to the deductible.



Plan: Blue Rewards (Non-Standard) CDHP Plan - Bronze						
Itoms supported by the	Deductible	\$6,6	50			
Items supported by the AV Calculator	Coinsurance	0%)			
AV Calculator	\$6,6	50				
AVC Output for items suppo	(a)	61.4%				
BCBSVT Model Output for it	tems supported by the AVC	(b)	67.9%			
BCBSVT Model Output for o	omplete benefit design	(c)	68.5%			
Adjustment to the AVC Estimated AVC value $(d)=(c)/(b)*(a)$ 62.0						



Plan : Blue Rewards (Non-Standard) CDHP Plan - Silver Reflective									
It awas assume and a district the	Deductible	\$4,1	25						
Items supported by the AV Calculator	Coinsurance	0%							
AV Calculator	ООРМ	25							
AVC Output for items suppo	(a)	70.7%							
BCBSVT Model Output for it	tems supported by the AVC	(b)	75.3%						
BCBSVT Model Output for o	omplete benefit design	(c)	76.4%						
Adjustment to the AVC	Estimated AVC value	(d)=(c)/(b)*(a)	71.8%						



Blue Rewards Copayment Plans

Items not supported by the AV Calculator for all of these plans are

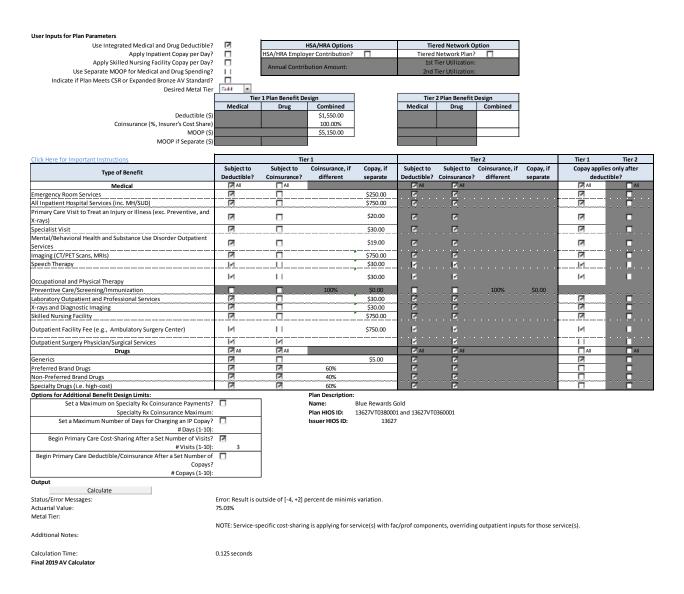
- Three Mental Health office visits at no cost share before the deductible
- Class I Pediatric Dental at no cost share
- Copayment on Urgent Care, Emergency Medical Transportation, DME services and Home Health Care
- Copayment specific to chiropractic services

Items not supported by the AV Calculator for Gold, Silver, CSR 73%, CSR 77% and CSR 87% plans are

• Specific Pharmacy out-of-pocket maximum of \$1,350

For Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services, we blended the Office Visit copayment and the Outpatient Facility copayment based on the frequency of services from the continuance tables in the AVC to calculate the input needed in the AVC.

Plan: Blue Rewards (Non-Standard) Copayment Plan - Gold									
	Deductible	\$1,550							
Items supported	Coinsurance	0%							
by the AV Calculator	ООРМ	\$5,1!	50						
Calculator	Copayments after the deductible	See print below							
	PCP visits at no cost share before the deductible	visits at no cost share before the deductible 3							
AVC Output for ite	ems supported by the AVC	(a)	75.0%						
BCBSVT Model Out	tput for items supported by the AVC	(b)	81.6%						
BCBSVT Model Out	tput for complete benefit design	(c)	82.7%						
Estimated AVC va	llue	(d)=(c)/(b)*(a)	76.1%						



Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver								
	Deductible	\$2,850						
Items supported	Coinsurance	0%						
by the AV Calculator	ООРМ	OOPM \$7,900						
Calculator	Copayments after the deductible	See print below						
PCP visits at no cost share before the deductible 3								
AVC Output for ite	ems supported by the AVC	(a)	66.7%					
BCBSVT Model Ou	tput for items supported by the AVC	(b)	73.5%					
BCBSVT Model Ou	tput for complete benefit design	(c)	75.5%					
Estimated AVC va	alue	(d)=(c)/(b)*(a)	68.5%					

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	7		HSA/HRA Option	•	Tio	red Network O	ntion			
Apply Inpatient Copay per Day?			yer Contribution			Network Plan?				
Apply Skilled Nursing Facility Copay per Day?						Tier Utilization:				
Use Separate MOOP for Medical and Drug Spending?		Annual Contri	bution Amount:			Tier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier										
		1 Plan Benefit D	esign		Tier	2 Plan Benefit I	Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$2,850.00							
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$7,900.00	1						
MOOP if Separate (\$)				_						
	P									
Click Here for Important Instructions			er 1				er 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if		Subject to		Coinsurance, if	Copay, if		es only after
	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduc	tible?
Medical Emergency Room Services	IA I			\$450.00		Z AI			IA I	All
All Inpatient Hospital Services (inc. MH/SUD)	P	H		\$1,750.00		0			19	<u>_</u>
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and										
X-rays)	2			\$30.00	E	E			2	
Specialist Visit	[Z]			\$50.00	E	E			P	П
Mental/Behavioral Health and Substance Use Disorder Outpatient										_
Services	Ø			\$29.00	E	E			Ø	
Imaging (CT/PET Scans, MRIs)	Ø	П		\$1,750.00	E	E			P	П
Speech Therapy	И	11		\$50.00	E .	E .			И	П
	И	11		\$50.00	F.	F/F			И	
Occupational and Physical Therapy	151	11							IF1	-
Preventive Care/Screening/Immunization	П	П	100%	\$0.00		П	100%	\$0.00		
Laboratory Outpatient and Professional Services	Ø			\$50.00	E	E			Ø	
X-rays and Diagnostic Imaging	P	П		\$50.00	6				P	Г
Skilled Nursing Facility	P			\$1,750.00	E	E			И	Г
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	14	11		\$1,750.00	E	E.			M	
		И								
Outpatient Surgery Physician/Surgical Services	IA IA				F	F			1	
Drugs	IA N	[All		ĆE 00	✓ AI	E AI			□ All	☐ All
Generics	19			\$5.00	<u> </u>	<u> </u>				
Preferred Brand Drugs	19	12	60% 40%			6			H	
Non-Preferred Brand Drugs	19	17			Ë	Ë			H	-
Specialty Drugs (i.e. high-cost) Options for Additional Benefit Design Limits:	19	10	60%						U	
		1	Plan Description		:la.e					
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	Blue Rewards S 13627VT038000		2250002				
Specialty Rx Coinsurance Maximum: Set a Maximum Number of Days for Charging an IP Copay?			Plan HIOS ID: Issuer HIOS ID:	136277 1038000		J360002				
#Days (1-10):			issuer nios ib:	13027						
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
#Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output		•								
Calculate										
Status/Error Messages:	Calculation Succe	essful.								
Actuarial Value:	66.74%									
Metal Tier:	Silver									
	NOTE: Service-sp	ecific cost-sharir	ng is applying for	service(s) with fa	c/prof compon	ents, overridin	g outpatient inpu	ts for those se	ervice(s).	
Additional Notes:										
Calculation Time:	0.0781 seconds									
Final 2019 AV Calculator										

Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver CSR 73%								
	Deductible	\$2,100						
Items supported	Coinsurance	0%						
by the AV Calculator	ООРМ	\$5,70	00					
Calculator	Copayments after the deductible	See print below						
	PCP visits at no cost share before the deductible	visits at no cost share before the deductible 3						
AVC Output for ite	ems supported by the AVC	(a)	71.8%					
BCBSVT Model Ou	tput for items supported by the AVC	(b)	77.5%					
BCBSVT Model Ou	tput for complete benefit design	(c)	78.8%					
Estimated AVC va	llue	(d)=(c)/(b)*(a)	73.0%					

User Inputs for Plan Parameters	-									
Use Integrated Medical and Drug Deductible?			HSA/HRA Options yer Contribution?	П		red Network O				
Apply Inpatient Copay per Day? Apply Skilled Nursing Facility Copay per Day?		HSA/HKA EMPIO	yer Contribution?			Network Plan? Tier Utilization:				
Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	oution Amount:			Tier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					2110	nei otilization.				
Desired Metal Tier										
Desired Metal Her		1 Plan Benefit De	sign		Tier	2 Plan Benefit I	Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$2,100.00							
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$5,700.00							
MOOP if Separate (\$)										
	1									
Click Here for Important Instructions		Tie		,			er 2		Tier 1	Tier 2
Type of Benefit	Subject to Deductible?	Subject to	Coinsurance, if	Copay, if	Subject to	•	Coinsurance, if	Copay, if		lies only after uctible?
Medical	☐ All	Coinsurance?	different	separate	All	Coinsurance?	different	separate	☐ Al	T All
Emergency Room Services	2			\$400.00		Ē			2	
All Inpatient Hospital Services (inc. MH/SUD)	(Z	П		\$1,500.00	n n	Ē		····	ia.	
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and										
X-rays)	7			\$30.00	E	€			2	
Specialist Visit	P	П		\$50.00	E	E			Ø	Г
Mental/Behavioral Health and Substance Use Disorder Outpatient	Ø	П		\$29.00	E	-			Ø	_
Services						E			-	
Imaging (CT/PET Scans, MRIs)	Ø	П		\$1,500.00	E	E			Ø	П
Speech Therapy	M	II		\$50.00	E.	15			M	
	14	11		\$50.00	E	E .			14	
Occupational and Physical Therapy Preventive Care/Screening/Immunization		П	100%	\$0.00	-	-	100%	\$0.00		
Laboratory Outpatient and Professional Services	ia .	H	100%	\$50.00		-	100%	50.00	Ø	-
X-rays and Diagnostic Imaging	वि	H		\$50.00		Ë			ia i	- H
Skilled Nursing Facility	i i	Ö		\$1,500.00	E	Ē			Ø	-
										_
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	M	11		\$1,500.00	E .	le.			M	
Outpatient Surgery Physician/Surgical Services	14	M			E	F			11	
Drugs	₽ AI	IA AII			✓ All	✓ All			□ All	All
Generics	<u> </u>	П		\$5.00	<u> </u>	<u> </u>			<u> </u>	
Preferred Brand Drugs	[7] [7]	7 7	60%			<u> </u>				Ξ
Non-Preferred Brand Drugs	[7]	[7]	40% 60%		- C					Ξ
Specialty Drugs (i.e. high-cost) Options for Additional Benefit Design Limits:	19	10	Plan Description:		-	-				
Set a Maximum on Specialty Rx Coinsurance Payments?		1		Blue Rewards S	ilver - 73%					
Specialty Rx Coinsurance Maximum:				13627VT038000		360002				
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	13627		3300002				
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?	Ø									
# Visits (1-10):	3									
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):]								
Output Calculate										
Status/Error Messages:	Error: Pocult is o	utrido of 1/ 1 nor	cent de minimis v	ariation for CSB	-					
Actuarial Value:	71.83%	utside of +/- 1 per	cent de minimo v	arration for C3K	s.					
Metal Tier:	33/0									
	NOTE: Service-si	ecific cost-sharin	g is applying for se	ervice(s) with fa	c/prof compon	ents, overriding	g outpatient inpu	ts for those ser	vice(s).	
Additional Notes:										
Calculation Time:	0.125 seconds									
Final 2019 AV Calculator										

Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver CSR 77%								
	Deductible	\$1,000						
Items supported	Coinsurance	0%						
by the AV Calculator	ООРМ	\$5,20	0					
Calculator	Copayments after the deductible	See print below						
	3	3						
AVC Output for ite	ems supported by the AVC	(a)	76.1%					
BCBSVT Model Out	tput for items supported by the AVC	(b)	82.0%					
BCBSVT Model Out	tput for complete benefit design	(c)	82.9%					
Estimated AVC va	llue	(d)=(c)/(b)*(a)	76.9%					

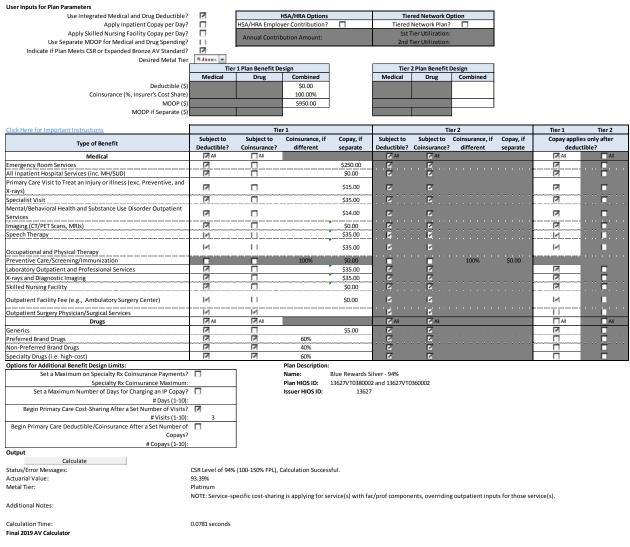
User Inputs for Plan Parameters	_									
Use Integrated Medical and Drug Deductible?			HSA/HRA Options yer Contribution?			red Network O	otion			
Apply Inpatient Copay per Day? Apply Skilled Nursing Facility Copay per Day?		HSA/HKA EMPIOY	yer Contribution?			Network Plan? Tier Utilization:				
Use Separate MOOP for Medical and Drug Spending?		Annual Contrib	oution Amount:			Tier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					2110	ner otnization:				
Desired Metal Tier										
Desired Metal Hei		1 Plan Benefit De	sign	1	Tier	2 Plan Benefit [esion			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$1,000.00							
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$5,200.00	1						
MOOP if Separate (\$)				=			_			
	1									
Click Here for Important Instructions		Tie					er 2	- "	Tier 1	Tier 2
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?		Coinsurance, if different	Copay, if separate		lies only after uctible?
Medical	Al Al	All	unierent	separate	F All	₩ All	unierent	separate	I Al	☐ All
Emergency Room Services	17	- H		\$400.00					7	
All Inpatient Hospital Services (inc. MH/SUD)	ia.	Ö		\$1,500.00	0 0	<u> </u>			ব	
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and										
X-rays)	2			\$30.00	E	€			2	
Specialist Visit	P P	П		\$50.00	E	6			Ø	Г
Mental/Behavioral Health and Substance Use Disorder Outpatient	-			\$29.00					-	_
Services	Ø			\$29.00	E	<u> </u>			Ø	
Imaging (CT/PET Scans, MRIs)	F	П		\$1,500.00	E	E			F	П
Speech Therapy	14			\$50.00	15	E			14	
	и	11		\$50.00	12	E .			14	
Occupational and Physical Therapy									1-1	
Preventive Care/Screening/Immunization			100%	\$0.00	<u> </u>		100%	\$0.00		
Laboratory Outpatient and Professional Services	<u> </u>			\$50.00	Ē	E			g	
X-rays and Diagnostic Imaging	7			\$50.00	<u> </u>				[
Skilled Nursing Facility	[]	П		\$1,500.00	E	E			Ø	
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	14	11		\$1,500.00	E	E			14	
Outpatient Surgery Physician/Surgical Services	И	14			le .	E				
Drugs	I AI	[F] All			F All	IZ AI			ΠAI	☐ All
Generics	i i	Ö		\$5.00	Z				ia .	
Preferred Brand Drugs	P	Ø	60%		E	E			П	
Non-Preferred Brand Drugs	Ø	7	40%		6	6				Г
Specialty Drugs (i.e. high-cost)	13	7	60%		6	6				
Options for Additional Benefit Design Limits:			Plan Description	:						
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	Blue Rewards S	ilver - 73%					
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	13627VT038000		360002				
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	13627	,					
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
#Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?										
# Copays (1-10):										
Output		ı								
Calculate										
Status/Error Messages:	Error: Result is or	utside of +/- 1 per	cent de minimis v	rariation for CSR	s.					
Actuarial Value:	76.05%									
Metal Tier:										
	NOTE: Service-sp	ecific cost-sharin	g is applying for s	ervice(s) with fa	c/prof compon	ents, overriding	outpatient inpu	ts for those serv	vice(s).	
Additional Notes:										
Calculation Time:	0.0938 seconds									
Final 2019 AV Calculator										

Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver CSR 87%								
	Deductible	\$200						
Items supported	Coinsurance	0%						
by the AV Calculator	ООРМ	\$2,00	0					
Calculator	Copayments after the deductible	See print below						
	3							
AVC Output for ite	ems supported by the AVC	(a)	87.2%					
BCBSVT Model Ou	tput for items supported by the AVC	(b)	91.1%					
BCBSVT Model Ou	tput for complete benefit design	(c)	91.3%					
Estimated AVC va	alue	(d)=(c)/(b)*(a)	87.3%					

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	2		HSA/HRA Options	e	Tio	red Network O	ntion			
Apply Inpatient Copay per Day?			yer Contribution			Network Plan?				
Apply Skilled Nursing Facility Copay per Day?						Tier Utilization:				
Use Separate MOOP for Medical and Drug Spending?		Annual Contri	bution Amount:		2nd	Tier Utilization:				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?	2						,			
Desired Metal Tier	Codd .									
	Tier	1 Plan Benefit D	esign		Tier	2 Plan Benefit	Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$200.00							
Coinsurance (%, Insurer's Cost Share)			100.00%							
MOOP (\$)			\$2,000.00							
MOOP if Separate (\$)							l			
Click Here for Important Instructions		Tie	er 1			т	er 2		Tier 1	Tier 2
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to		Coinsurance, if	Copay, if		es only after
Type of Benefit	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?		separate		tible?
Medical	[₹AI	□All			[₹AI	[₹AI			[₹AI	☐ All
Emergency Room Services	Ø			\$250.00		6			7	
All Inpatient Hospital Services (inc. MH/SUD)	P	П		\$500.00	E	0			Ø	П
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	Ø	_		\$30.00	E	F			P	П
X-rays)		П								
Specialist Visit	Ø	П		\$50.00	E	E			7	Г
Mental/Behavioral Health and Substance Use Disorder Outpatient	IZI			\$29.00	E .	E			17	
Services					Ē				IA.	
Imaging (CT/PET Scans, MRIs)	P			\$500.00		<u> </u>				
Speech Therapy	I/I	LL		\$50.00					И	
Occupational and Physical Therapy	14	1.1		\$50.00	E	E.			14	
Preventive Care/Screening/Immunization	П	П	100%	\$0.00	Г		100%	\$0.00		
Laboratory Outpatient and Professional Services	ia .	- H	100%	\$50.00	Ē	7	100/0	30.00	a	П
X-rays and Diagnostic Imaging	ia i			\$50.00	Ē	E			ia i	
Skilled Nursing Facility	ā	ā		\$500.00	Ē	Ē			ē	Ē
										_
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	И	11		\$500.00	12	<u> </u>			И	L
Outpatient Surgery Physician/Surgical Services	M	И			-				11	
Drugs	₽ AI	IIA ►			✓ All	✓ All			□AI	☐ All
Generics	[7]			\$5.00	<u> </u>	E			P P	П
Preferred Brand Drugs	<u> </u>	Ø	60%			0			□	
Non-Preferred Brand Drugs	[7]	72 12	40%		0 0	6				
Specialty Drugs (i.e. high-cost)	19	10	60%		1/2	- 14				
Options for Additional Benefit Design Limits: Set a Maximum on Specialty Rx Coinsurance Payments?		1	Plan Description		:la. 070/					
Specialty Rx Coinsurance Payments: Specialty Rx Coinsurance Maximum:			Name: Plan HIOS ID:	Blue Rewards S 13627VT038000		250002				
Set a Maximum Number of Days for Charging an IP Copay?		+	Issuer HIOS ID:	13627 1038000		3300002				
# Days (1-10):			155461 11105 15.	13027						
Begin Primary Care Cost-Sharing After a Set Number of Visits?	IA.									
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):										
Output										
Calculate										
Status/Error Messages:		(150-200% FPL),	Calculation Succe	sstul.						
Actuarial Value:	87.20% Gold									
Metal Tier:		ocific cost shari-	a ic applying for	consistants) with fo	c/prof com	ants avarid:-	a outpationt i	te for those	neico(c)	
Additional Notes	NOTE: Service-sp	en iir cost-snarii	ng is applying for s	service(s) with ta	c/ proi compon	ents, overridin	s outpatient Inpu	rs ioi mose se	rivice(s).	
Additional Notes:										
Coloulation Times	0.1004									
Calculation Time: Final 2019 AV Calculator	0.1094 seconds									
rinai 2015 AV Calculator										

Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver CSR 94%

The inclusion of Mental Health office visits in the three PCP or Mental Health Office visits at no cost share before the deductible benefit and copays on Urgent Care, Emergency Medical Transportation, DME services and Home Health Care are not supported by the AVC for this plan. The difference between the AVC benefit of three PCP visits at no cost share before the deductible and the BCBSVT benefit of three PCP or MHSA visits at no cost share is immaterial², the addition of copays on Urgent Care, Emergency Medical Transportation, DME services and Home Health Care and requiring that services for chiropractic care be subject to a PCP copayment are also immaterial; therefore we are using the AVC directly for this plan.



² The AV calculator produces an AV of 93.46% for a plan with identical inputs other than MHSA cost sharing which is set to no cost sharing, therefore the waiving of cost sharing on up to three MHSA visits for those not having 3 or more PCP visits is not expected to have any material impact.

Plan: Blue Rewards (Non-Standard) Copayment Plan - Bronze								
	Deductible	\$7,900						
Items supported	Coinsurance	0%						
by the AV Calculator	OOPM \$7,900							
Calculator	Copayments after the deductible	See print below						
	3	3						
AVC Output for ite	ems supported by the AVC	(a)	61.1%					
BCBSVT Model Ou	tput for items supported by the AVC	(b)	66.7%					
BCBSVT Model Ou	tput for complete benefit design	(c)	66.7%					
Estimated AVC va	alue	(d)=(c)/(b)*(a)	61.2%					

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	2		HSA/HRA Options		Ti	ered Network C	Option			
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?		Tiere	d Network Plan?	? 🗖			
Apply Skilled Nursing Facility Copay per Day?		Annual Contril	oution Amount:		15	t Tier Utilization	:			
Use Separate MOOP for Medical and Drug Spending?		Aimaar contin	oution Amount.		2nc	Tier Utilization	:			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier										
		1 Plan Benefit De				r 2 Plan Benefit				
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$7,900.00							
Coinsurance (%, Insurer's Cost Share) MOOP (\$)			100.00% \$7,900.00							
MOOP (5) MOOP if Separate (\$)			\$7,900.00							
WOOF II Separate (3)							-			
Click Here for Important Instructions		Tie	r1			Т	ier 2		Tier 1	Tier 2
Total Control	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	s only after
Type of Benefit	Deductible?	Coinsurance?	different	separate	Deductible	? Coinsurance?	different	separate	deduc	tible?
Medical	IA N	☑ All			₽ All	₽ All			□AI	☐ All
Emergency Room Services	7	Ø			<u> </u>	E				Г
All Inpatient Hospital Services (inc. MH/SUD)	P	P			E	E				П
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	IA.	17			1	E				
X-rays)										_
Specialist Visit	P	Ø			E	F				
Mental/Behavioral Health and Substance Use Disorder Outpatient	IZ.	P.			E .	E				
Services Imaging (CT/PET Scans, MRIs)	P	P			E	E			П	
Speech Therapy	IN IN	И								
Spectrificary					<u> </u>	<u> </u>				
Occupational and Physical Therapy	14	14			2	12			- 11	
Preventive Care/Screening/Immunization	П	П	100%	\$0.00	Г		100%	\$0.00		
Laboratory Outpatient and Professional Services	ia .	ē			Ē	E				
X-rays and Diagnostic Imaging	Ø	Ø			E	E				
Skilled Nursing Facility	F	E .			E	E				Г
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	14	14			12	15			- 11	
						- F				
Outpatient Surgery Physician/Surgical Services	И	IA IZAI			<u> </u>					
Drugs	IZ AI	IA NI			E AI	Z AI			□ All	All
Generics Preferred Brand Drugs	10 17	12 [2]			<u> </u>				Г	E .
Non-Preferred Brand Drugs	ia ia	নি			Ė	Ė			H	F
Specialty Drugs (i.e. high-cost)	[F]	[F]				Ē			H	— <u> </u>
Options for Additional Benefit Design Limits:	(6)	(3)	Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments?	П	1		Blue Rewards E	Bronze					
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	13627VT038000	3 and 13627V	гоз60003				
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	1362	7					
# Days (1-10):	:									
Begin Primary Care Cost-Sharing After a Set Number of Visits?	2									
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays?										
# Copays (1-10):]								
Output Calculate										
Status/Error Messages:	Calculation Succ	a a a fi ul								
Actuarial Value:	61.13%	essiui.								
Metal Tier:	Bronze									
medi nen	SIGNIZE									
Additional Notes:										
reactional reacts.										
Calculation Time:	0.125 seconds									
Final 2019 AV Calculator										

Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver Reflective									
Items supported by the AV Calculator	Deductible	\$2,850							
	Coinsurance	0%							
	ООРМ	\$7,90	00						
	Copayments after the deductible	See print below							
	PCP visits at no cost share before the deductible	3							
AVC Output for ite	ems supported by the AVC	(a)	66.7%						
BCBSVT Model Ou	tput for items supported by the AVC	(b)	73.5%						
BCBSVT Model Ou	tput for complete benefit design	(c)	75.5%						
Estimated AVC va	llue	(d)=(c)/(b)*(a)	68.5%						

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?	2		HSA/HRA Options			Tiered Network O	ption			
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?		Tie	red Network Plan?				
Apply Skilled Nursing Facility Copay per Day?		Annual Contril	bution Amount:			1st Tier Utilization	:			
Use Separate MOOP for Medical and Drug Spending?		Aimaar contin	oution Amount.		2	2nd Tier Utilization	:			
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?										
Desired Metal Tier				1						
		1 Plan Benefit De				Tier 2 Plan Benefit				
	Medical	Drug	Combined		Medica	al Drug	Combined			
Deductible (\$)			\$2,850.00 100.00%							
Coinsurance (%, Insurer's Cost Share) MOOP (\$)			\$7,900.00							
MOOP (3)		T	\$7,500.00	J			-			
WOOT IT Separate (2)			•				•			
Click Here for Important Instructions		Tie	er 1			Ti	ier 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Subject to Coinsurance, if		Subject	to Subject to	Coinsurance, if	Copay, if	Copay applie	es only after
туре от венени	Deductible?	Coinsurance?	different	separate	Deductib		different	separate	deduc	
Medical	IA Al	☐ All			I All				IA N	All
Emergency Room Services	P	П		\$450.00	0 0	E			[7]	П
All Inpatient Hospital Services (inc. MH/SUD)	P			\$1,750.00	F	E			F	
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	IZ.			\$30.00		E E			ব	
X-rays)	2			ćeo oo					a	
Specialist Visit Mental/Behavioral Health and Substance Use Disorder Outpatient	19	Ш		\$50.00	E	E			19	
Services	2			\$29.00	E	E			7	
Imaging (CT/PET Scans, MRIs)	P	П		\$1,750.00	E	E			P	
Speech Therapy	И	i i		\$50.00	Ē	Ē			M	
Occupational and Physical Therapy	IN	11		\$50.00	E	E			M	
Preventive Care/Screening/Immunization		П	100%	\$0.00		П	100%	\$0.00		
Laboratory Outpatient and Professional Services	a	П		\$50.00	7	6			a	
X-rays and Diagnostic Imaging	P	П		\$50.00	E	Ē			P	
Skilled Nursing Facility	[7]	П		\$1,750.00	E	F			Ø	
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	и	1.1		\$1,750.00	10	E .			14	
	И	И				-				
Outpatient Surgery Physician/Surgical Services	[₹AI	[P] IP]			F AI	E Al			ΠAI	□ All
Drugs Generics	[2]			\$5.00	F				Z Z	
Preferred Brand Drugs	ia	İ	60%	33.00	Ë					
Non-Preferred Brand Drugs	ĬĀ.	Ē	40%		- -	- 6			П	F
Specialty Drugs (i.e. high-cost)	P	Ø	60%		6	E			П	
Options for Additional Benefit Design Limits:			Plan Description:							
Set a Maximum on Specialty Rx Coinsurance Payments?		1	Name:	Blue Rewards S	ilver Reflec	ctive				
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	13627VT038000	4 and 13627	7VT0360004				
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	13627						
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
#Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?										
# Copays (1-10):										
Output	•	J								
Calculate										
Status/Error Messages:	Error: Result is o	utside of +/- 1 per	rcent de minimis v	ariation for CSR	s.					
Actuarial Value:	66.74%									
Metal Tier:										
	NOTE: Service-sp	ecific cost-sharin	g is applying for se	ervice(s) with fa	c/prof com	ponents, overridin	g outpatient inpu	ts for those se	rvice(s).	
Additional Notes:										
Calculation Time:	0.0898 seconds									
Final 2019 AV Calculator										

Appendix – Complete Benefit Designs

	Gold	Silver	Silver Reflective	Bronze	
Deductible/OOP Max	Copayment	Copayment	Copayment	Copayment	
Medical Deductible	\$1,550	\$2,850	\$2,850	\$7,900	
Rx Deductible	Combined	Combined	Combined	Combined	
Integrated Deductible	Yes	Yes	Yes	Yes	
Medical OOPM	\$5,150	\$7,900	\$7,900	\$7,900	
Rx OOPM	\$1,350	\$1,350	\$1,350	Combined	
Integrated OOPM	Yes	Yes	Yes	Yes	
Family Deductible / OOP	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	
Medical Deductible waived for:	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	
Drug Deductible waived for:	ble waived for: N/A N/A N/A		N/A	N/A	
Service Category					
Preventive	\$0	\$0	\$0	\$0	
PCP Office Visit	3 visits per member combined PCP/MH at				
MH/SA Office Visit	no cost share before deductible then \$20 copay	no cost share before deductible then \$30 copay	no cost share before deductible then \$30 copay	no cost share before deductible then \$0 copay	
Chiropractic Care Visit	\$20	\$30	\$30	\$0	
Specialist Office Visit	\$30	\$50	\$50	\$0	
Urgent Care	\$30	\$50	\$50	\$0	
Ambulance	\$30	\$50	\$55	\$0	
DME	\$30	\$50	\$50	\$0	
ER	\$250	\$450	\$450	\$0	
Radiology (MRI, CT, PET)	\$750	\$1,750	\$1,750	\$0	
Inpatient / Outpatient	\$750	\$1,750	\$1,750	\$0	
Rx Generic	\$5	\$5	\$5	\$0	
Rx Preferred Brand	40%	40%	40%	0%	
Rx Non-Preferred Brand	60%	60%	60%	0%	
Estimated 2019 AVC Value	76.1%	68.5%	68.5%	61.2%	

	73% AV	77% AV	87% AV	94% AV
Deductible/OOP Max	Copayment	Copayment	Copayment	Copayment
Medical Deductible	\$2,100	\$1,000	\$200	\$0
Rx Deductible	Combined	Combined	Combined	Combined
Integrated Deductible	Yes	Yes	Yes	Yes
Medical OOPM	\$5,700	\$5,200	\$2,000	\$950
Rx OOPM	\$1,350	\$1,350	\$1,350	\$950
Integrated OOPM	Yes	Yes	Yes	Yes
Family Deductible / OOP	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family	Aggregate, 2x Family
Medical Deductible waived for:	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I
Drug Deductible waived for:	Deductible waived for: N/A N/A		N/A	N/A
Service Category				
Preventive	\$0	\$0	\$0	\$0
PCP Office Visit	3 visits per member combined PCP/MH at			
MH/SA Office Visit	no cost share before deductible then \$30 copay	no cost share before deductible then \$30 copay	no cost share before deductible then \$30 copay	no cost share before deductible then \$15 copay
Chiropractic Care Visit	\$30	\$30	\$30	\$15
Specialist Office Visit	\$50	\$50	\$50	\$35
Urgent Care	\$50	\$50	\$50	\$35
Ambulance	\$50	\$50	\$50	\$35
DME	\$50	\$50	\$50	\$35
ER	\$400	\$400	\$250	\$250
Radiology (MRI, CT, PET)	\$1,500	\$1,500	\$500	\$0
Inpatient / Outpatient	\$1,500	\$1,500	\$500	\$0
Rx Generic	\$5	\$5	\$5	\$5
Rx Preferred Brand	40%	40%	40%	40%
Rx Non-Preferred Brand	60%	60%	60%	60%
Estimated 2019 AVC Value	73.0%	76.9%	87.3%	93.4%

	Gold	Silver	Silver Reflective	Bronze	
Deductible/OOP Max	CDHP	CDHP	CDHP	CDHP -	
Medical Deductible	\$3,000	\$4,100	\$4,125	\$6,650	
Rx Deductible	Combined	Combined	Combined	Combined	
Integrated Deductible	Yes	Yes	Yes	Yes	
Medical OOPM	\$3,000	\$4,100	\$4,125	\$6,650	
Rx OOPM	\$1,350	\$1,350	\$1,350	Combined	
Integrated OOPM	Yes	Yes	Yes	Yes	
Family Deductible / OOP	Aggregate, 2x Family	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	
Medical Deductible waived for:	Preventive Care	Preventive Care			
Drug Deductible waived for:	Wellness Scripts	Wellness Scripts	Wellness Scripts	Wellness Scripts	
Service Category					
Preventive	\$0	\$0	\$0	\$0	
PCP Office Visit	0%	0%	0%	0%	
MH/SA Office Visit	0%	0%	0%	0%	
Chiropractic Care Visit	0%	0%	0%	0%	
Specialist Office Visit	0%	0%	0%	0%	
Urgent Care	0%	0%	0%	0%	
Ambulance	0%	0%	0%	0%	
DME	0%	0%	0%	0%	
ER	0%	0%	0%	0%	
Radiology (MRI, CT, PET)	0%	0%	0%	0%	
Inpatient/Outpatient	0%	0%	0%	0%	
Rx Generic	\$5	\$15	\$15	\$25	
Rx Preferred Brand	40%	40%	40%	40%	
Rx Non-Preferred Brand	60%	60%	60%	60%	
Estimated 2019 AVC Value	76.1%	71.8%	71.8%	62.0%	

	73% AV	77% AV	87% AV	94% AV	
Deductible/OOP Max	CDHP	CDHP	CDHP – Not HSAQ	CDHP - Not HSAQ	
Medical Deductible	\$3,550	\$2,800	\$1,300	\$550	
Rx Deductible	Combined	Combined	Combined	Combined	
Integrated Deductible	Yes	Yes	Yes	Yes	
Medical OOPM	\$3,550	\$2,800	\$1,300	\$550	
Rx OOPM	\$1,350	\$1,350	\$1,300	\$550	
Integrated OOPM	Yes	Yes	Yes	Yes	
Family Deductible / OOP	Aggregate, 2x Family	Aggregate, 2x Family	Aggregate, 2x Family	Aggregate, 2x Family	
Medical Deductible waived for:	Preventive Care	Preventive Care	Preventive Care	Preventive Care	
Drug Deductible waived for:	Wellness Scripts	Wellness Scripts	Wellness Scripts	Wellness Scripts	
Service Category					
Preventive	\$0	\$0	\$0	\$0	
PCP Office Visit	0%	0%	0%	0%	
MH/SA Office Visit	0%	0%	0%	0%	
Chiropractic Care Visit	0%	0%	0%	0%	
Specialist Office Visit	0%	0%	0%	0%	
Urgent Care	0%	0%	0%	0%	
Ambulance	0%	0%	0%	0%	
DME	0%	0%	0%	0%	
ER	0%	0%	0%	0%	
Radiology (MRI, CT, PET)	0%	0%	0%	0%	
Inpatient/Outpatient	0%	0%	0%	0%	
Rx Generic	\$15	\$15	\$15	\$15	
Rx Preferred Brand	40%	40%	40%	40%	
Rx Non-Preferred Brand	60%	60%	60%	60%	
Estimated 2019 AVC Value	73.9%	77.2%	86.7%	93.7%	



July 24, 2018

Mr. Josh Hammerquist, F.S.A., M.A.A.A. Vice President & Consulting Actuary Lewis & Ellis, Inc.

Subject: Your July 22, 2018 Questions re: Blue Cross and Blue Shield of Vermont 2019 Vermont Individual and Small Group Rate Filing (SERFF Tracking #: BCVT-131497882)

Dear Mr. Hammerquist:

In response to your request dated July 22, 2018, here are your questions and our answers:

1. Please elaborate on the how the estimated 8,000 members that are expected to move to Association Health Plans (AHPs) was determined.

Associations that have actively approached BCBSVT to express interest in offering AHPs formerly had health benefit membership of over 30,000 members. In total, virtually all of the small group market was enrolled through one of various association plans through 2013. AHPs are likely to have a significant pricing advantage over the single risk pool, largely because small groups will not be required to subsidize the individual market, which has significantly higher claim costs. The associations are confident that they can rebuild to their prior membership levels over time, and that they will experience a significant influx of membership on January 1, 2019.

Please note that we assume that proportional number of MVP small group members will also move to AHPs. This assumption drove the increase in our projected risk adjustment transfer per member per month. In total, we expect that AHPs will attract over 12,000 members in 2019.

2. Are some of the estimated 8,000 members moving to AHPs expected to come from self-funded groups?

The 8,000 members reflect the expected total moving from BCBSVT QHPs to AHPs, not the total projected AHP membership. We expect that a proportional number of small group members will migrate from MVP QHPs to AHPs, and that AHPs will also draw business from groups that are currently self-funded. It is not currently clear that AHPs will include large groups, or if they do that large groups and small groups will be rated together. Our current expectation is that the migration will be limited to the small group market.

3. Does the company expect AHPs to be able to rate by age in Vermont?

Although the Vermont Department of Financial Regulation (DFR) has not yet issued its emergency rule on AHPs nor its final rule on the same, we do not expect that AHPs will be allowed to rate by age in Vermont.

4. Does the company expect AHPs to market to self-employed individuals?

We assume by this question that you are referring to sole proprietors (or "working owners" as used in the federal rule). We also expect this to be addressed in DFR's forthcoming rules. It is possible

that DFR will permit AHPs to not accept working owners as members in the association. Our current assumption is that working owners will remain on-Exchange, primarily due to premium subsidies. Additionally, we have no means of identifying working owners because a group of one could also be an employer with several employees but only one enrolled subscriber. We therefore have no means to accurately price the impact of their departure from the single risk pool. We recognize that there is some risk that the morbidity of the single risk pool will further deteriorate due to a migration of sole proprietors to AHPs. However, we elect to not reflect this additional risk in our rates at this time, both because of the lack of clarity as to whether working owners will be allowed to enroll in AHPs and the imprecision of any estimate we could provide due to the absence of useful data.

- 5. Please provide support for the changes to (1+c1) and (1+c6) due to the members moving to AHPs. Please see attached Responses to 2019 VISG Letter 8 07.22.2018.xlsx, tabs Q5a and Q5b for details.
- 6. Please provide quantitative and qualitative support for the impact of the cost sharing changes required by \$.1 and H.693. This should at least include the utilization of these services in the experience period and the change in copay by plan.

The impact of S.1 (2018 Special Session, Act No. 7, § 1) was measured through our re-adjudication actuarial value (AV) model. Chiropractic office visit cost-sharing was lowered from the "specialist office visit" level to the "PCP office visit" level. The impacted silver and bronze plans have integrated out-of-pocket maximums which means that all benefits are impacted based on the changes made to chiropractic benefits. The AV model captures the impact on all integrated benefits as a result of changing the chiropractic benefit assumptions. The experience period utilization of chiropractic office visit benefits was 635 visits per 1,000 members per year. The expected cost within the AV model per chiropractic office visit in 2019 dollars is \$68.90 and the median cost is \$63.02. Overall, chiropractic office visit services make up approximately 0.6 percent of total allowed charges. The chiropractic office visit benefit within the Blue Rewards Silver plan and Standard Bronze Deductible plans are subject to deductible prior to the office visit copay, which is why the AV impact is relatively small. The Standard Silver and Standard Bronze Integrated plans waive their deductibles for all office visits and therefore are more sensitive to the chiropractic office visit benefit changes.

The allowed charges impacted by H.693 (2017 (Adj. Sess.), Act No. 141) are approximately 0.05 percent of total allowed charges. Due to the low volume of claims and complexity of adjusting our model to accommodate this new benefit, we used a simplified approach to adjust our plan level actuarial values. From our experience period data we observed that 0.023 percent of total allowed charges were paid from the member's deductible, coinsurance or copay for services to which H.693 applies. Therefore, by removing all cost sharing from these services, the average paid to allowed ratio increases additively by approximately 0.023 percent. Richer plans will be impacted less than the average while leaner plans will be impacted more than the average. The following table was added to the actuarial value of each respective metallic plan:

	AV
Metal	Increase
Platinum	0.012%
Gold	0.020%
Silver	0.036%
Bronze	0.043%
Average	0.023%

Tabs Q6 - Standard and Q6 - Blue Rewards of the attached spreadsheet shows the change in total plan AV and benefit design before and after the impacts of S.1 and H.693.

Please let us know if you have any further questions, or if we can provide additional clarity on any of the items above.

Sincerely,

Paul Schultz, F.S.A., M.A.A.A.

Chief Actuary

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING

RESPONSE TO ACTUARIAL INQUIRY DATED JULY 22, 2018

Impact of the different benefit plans (1+c1)

Metal	Allowed Charge Relativity	Calendar Year 2017 Member Months	Original 2019 Projected Membership	2019 Projected Membership - After membership migration to AHP
Platinum	1.4870	152,734	10,262	9,202
Gold	1.0498	211,065	14,602	11,303
Silver	0.8664	342,337	20,573	18,016
Bronze	0.6268	110,984	6,890	5,806
Catastrophic	0.2296	2,704	264	264
Total		819,824	52,591	44,591
Weighted Average Allowe	ed Charge Relativity	0.9947	1.0038	1.0060
Benefit Adjustment (1+	1.0092			
Benefit Adjustment (1+c	1.0114			

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING

RESPONSE TO ACTUARIAL INQUIRY DATED JULY 22, 2018

STANDARD PLANS

REFLECTIVE PLANS

NON-STANDARD PLANS

Impact of the different benefit plans (1+c6)

	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	Weighted
	Blue Rewards	Blue Rewards	Blue Rewards		Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Average
		CDHP		CDHP		CDHP										CDHP			
Projected Paid Claims																			
Using HHS Induced Utilization Factors																			
Projected FFS Allowed Charges - Without Selection	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	
Benefit Richness Adjustment (from Exhibit 6C (3) - row 13)	1.0114	0.9964	0.9633	0.9614	0.9372	0.9365	1.0911	1.0226	0.9693	0.9743	0.9364	0.9394	0.9433	0.9371	0.9633	0.9611	0.9693	0.9742	
Pricing Actuarial Value (from Exhibit 6B (3) - row 12)	82.25%	79.21%	85.58%	84.08%	66.49%	67.19%	92.83%	84.50%	85.22%	85.43%	67.20%	68.54%	68.98%	66.45%	74.19%	74.03%	75.09%	76.72%	
For Catastrophic Plan only - Impact of the specific eligibility	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	0.5212	1.0000	1.0000	1.0000	1.0000	
Projected Paid Claims	\$557.04	\$528.47	\$551.97	\$541.29	\$417.28	\$421.30	\$678.18	\$578.64	\$553.11	\$557.32	\$421.34	\$431.13	\$435.71	\$217.30	\$478.51	\$476.44	\$487.34	\$500.47	\$547.77
Projected Paid Claims																			
Using BCBSVT Actual Utilization Factors																			
Projected FFS Allowed Charges - Without Selection	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	\$669.60	
Benefit Richness Adjustment	1.0338	1.0338	1.0257	1.0257	0.6172	0.6172	1.4644	1.0338	1.0257	1.0257	0.6172	0.6172	0.6172	0.2261	0.7106	0.7106	0.7106	0.7106	
Pricing Actuarial Value	82.23%	79.60%	85.17%	83.40%	65.36%	65.10%	93.59%	84.06%	84.87%	84.75%	65.08%	66.10%	67.37%	65.31%	70.69%	69.81%	72.44%	73.54%	
Projected Paid Claims	\$569.22	\$551.05	\$584.99	\$572.79	\$270.12	\$269.06	\$917.67	\$581.86	\$582.89	\$582.06	\$268.98	\$273.20	\$278.45	\$98.87	\$336.38	\$332.15	\$344.70	\$349.90	\$558.38
Selection Impact																	line 1+c6	on Exhibit 5 (3)	1.0194
Projected Membership	1.044	5,237	1.973	592	570	1.876	9,202	5.022	5.574	1,334	1.581	1,370	409	264	626	1,301	4.346	2,270	44,591
riojecteu membersnip	1,044	5,237	1,973	392	3/0	1,0/0	7,202	3,022	5,374	1,334	1,361	1,370	409	204	020	1,301	4,340	2,2/0	44,391

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING

RESPONSE TO ACTUARIAL INQUIRY DATED JULY 22, 2018

	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	SILVER REFLECTIVE	SILVER REFLECTIVE
	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard	Standard
Deductible/OOP Max	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Deductible	CDHP
Medical Ded	\$350	\$850	\$2,800	\$1,550	\$5,500	\$5,250	\$7,600	\$2,800	\$1,550
Rx Ded	\$0	\$100	\$300	Combined	\$900	Combined	Combined	\$300	Combined
Integrated Ded	No	No	No	Yes	No	Yes	Yes	No	Yes
Medical OOPM	\$1,350	\$4,700	\$7,500	\$6,650	\$7,900	\$6,650	\$7,600	\$7,500	\$6,650
Rx OOPM	\$1,350	\$1,350	\$1,350	\$1,350	\$1,350	\$1,350	Combined	\$1,350	\$1,350
Integrated OOPM	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Family Deductible / OOP	Stacked, 2x Family	Stacked, 2x Family	Stacked, 2x Family	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Stacked, 2x Family	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900	Stacked, 2x Family	Stacked, 2x Family	Aggregate, 2x Family, Embedded Individual OOPM of \$7,900
Medical Deductible waived for:	Preventive Care, Office Visits, Urgent Care, Ambulance, Pediatric Dental Class I, Vision	Preventive Care, Office Visits, Urgent Care, Ambulance, Pediatric Dental Class I, Vision	Preventive Care, Office Visits, Urgent Care, Ambulance, Pediatric Dental Class I, Vision	Preventive Care	Preventive Care, Pediatric Dental Class I	Preventive Care	Preventive Care, Office Visits, Pediatric Dental Class I	Preventive Care, Office Visits, Urgent Care, Ambulance, Pediatric Dental Class I, Vision	Preventive Care
Drug Deductible waived for:	N/A	Generic Scripts	Generic Scripts	Wellness Scripts	N/A	Wellness Scripts	Generic Scripts	Generic Scripts	Wellness Scripts
Service Category									
Preventive (Includes H.693 services)	\$0	\$0	\$0	0%	\$0	0%	0%	\$0	0%
PCP Office Visit	\$10	\$15	\$30	10%	\$35	50%	\$40	\$30	10%
MH/SA Office Visit	\$10	\$15	\$30	10%	\$35	50%	\$40	\$30	10%
Specialist Office Visit	\$30	\$30	\$75	30%	\$90	50%	\$100	\$75	30%
Chiropractic Office Visit	\$30	\$30	\$75 \$30	30%	\$90 \$35	50%	\$100 \$40	\$75 \$30	30%
Urgent Care	\$40	\$40	\$85	30%	\$100	50%	0%	\$85	30%
Ambulance	\$50	\$50	\$100	30%	\$100	50%	0%	\$105	35%
DME	10%	30%	40%	30%	50%	50%	0%	40%	30%
ER	\$100	\$150	\$250	30%	50%	50%	0%	\$250	30%
Radiology (MRI, CT, PET)	10%	30%	40%	30%	50%	50%	0%	40%	30%
Outpatient	10%	30%	40%	30%	50%	50%	0%	40%	30%
Inpatient	10%	30%	40%	30%	50%	50%	0%	40%	30%
Rx Generic	\$5	\$10	\$15	\$10	\$20	\$12	\$25	\$15	\$10
Rx Preferred Brand	\$50	\$50	\$60	\$40	\$85	40%	0%	\$60	\$40
Rx Non-Preferred Brand	50%	50%	50%	50%	60%	60%	0%	50%	50%
Pediatric Vision (Exam and Materials)	\$30	\$30	\$75	30%	\$90	50%	\$100	\$75	30%
Pediatric Dental Class I	0%	0%	0%	0%	0%	0%	0%	0%	0%
Pediatric Dental Class II	30%	30%	30%	30%	30%	30%	30%	30%	30%
Pediatric Dental Class III	50%	50%	50%	50%	50%	50%	50%	50%	50%
Exhibit 6b prior to S.1, H.693	93.58%	84.04%	73.93%	75.20%	65.03%	66.06%	67.25%	73.93%	75.19%
Exhibit 6b after S.1, H.693	93.59%	84.06%	74.14%	75.23%	65.08%	66.10%	67.37%	74.14%	75.23%
Change in AV	0.01%	0.02%	0.21%	0.04%	0.05%	0.04%	0.13%	0.21%	0.04%

BLUE CROSS AND BLUE SHIELD OF VERMONT 2019 VERMONT INDIVIDUAL AND SMALL GROUP RATE FILING

RESPONSE TO ACTUARIAL INQUIRY DATED JULY 22, 2018

	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	CATASTROPHIC	SILVER REFLECTIVE	SILVER REFLECTIVE
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards
Deductible/OOP Max	3-6-9	CDHP	3-6-9	CDHP	3-6-9	CDHP	Deductible	3-6-9	CDHP
Medical Ded	\$1,550	\$3,000	\$2,850	\$4,100	\$7,900	\$6,650	\$7,900	\$2,850	\$4,125
Rx Ded	Combined	Combined	Combined	Combined	Combined	Combined	Combined	Combined	Combined
Integrated Ded	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Medical OOPM	\$5,150	\$3,000	\$7,900	\$4,100	\$7,900	\$6,650	\$7,900	\$7,900	\$4,125
Rx OOPM	\$1,350	\$1,350	\$1,350	\$1,350	Combined	Combined	\$1,350	\$1,350	\$1,350
Integrated OOPM	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Aggregate, 2x Family,		Aggregate, 2x Family,	Aggregate, 2x Family,	Aggregate, 2x Family,	Aggregate, 2x Family,	Aggregate, 2x Family,	Aggregate, 2x Family,	Aggregate, 2x Family,
Family Deductible / OOP	Embedded Individual OOPM of \$7,900	Aggregate, 2x Family	Embedded Individual OOPM of \$7,900	Embedded Individual OOPM of \$7,900	Embedded Individual OOPM of \$7.900	Embedded Individual OOPM of \$7,900	Embedded Individual OOPM of \$7.900	Embedded Individual OOPM of \$7.900	Embedded Individual OOPM of \$7,900
Medical Deductible waived for:	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care	Preventive Care, 3 PCP/MH Office Visits	Preventive Care, 3 PCP/MH Office Visits, Pediatric Dental Class I	Preventive Care
Drug Deductible waived for:	N/A	Wellness Scripts	N/A	Wellness Scripts	N/A	Wellness Scripts	N/A	N/A	Wellness Scripts
Service Category									
Preventive (Includes H.693 services)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PCP Office Visit	3 visits per member combined PCP/MH at no	0%	3 visits per member combined PCP/MH at no	0%	3 visits per member combined PCP/MH at no	0%	3 visits per member combined PCP/MH at no cost share before	3 visits per member combined PCP/MH at no	0%
MH/SA Office Visit	cost share before deductible then \$20 copay	0%	cost share before deductible then \$30 copay	0%	cost share before deductible then \$30 copay	0%	deductible then 0% coinsurance	cost share before deductible then \$30 copay	0%
Specialist Office Visit	\$30	0%	\$50	0%	\$0	0%	0%	\$50	0%
Chiropractic Office Visit	\$30	0%	\$50 \$30	0%	\$0	0%	0%	\$50 \$30	0%
Urgent Care	\$30	0%	\$50	0%	\$0	0%	0%	\$50	0%
Ambulance	\$30	0%	\$50	0%	\$0	0%	0%	\$55	0%
DME	\$30	0%	\$50	0%	\$0	0%	0%	\$50	0%
ER	\$250	0%	\$450	0%	\$0	0%	0%	\$450	0%
Radiology (MRI, CT, PET)	\$750	0%	\$1,750	0%	\$0	0%	0%	\$1,750	0%
Outpatient	\$750	0%	\$1,750	0%	\$0	0%	0%	\$1,750	0%
Inpatient	\$750	0%	\$1,750	0%	\$0	0%	0%	\$1,750	0%
Rx Generic	\$5	\$5	\$5	\$15	\$0	\$25	0%	\$5	\$15
Rx Preferred Brand	40%	40%	40%	40%	0%	40%	0%	40%	40%
Rx Non-Preferred Brand	60%	60%	60%	60%	0%	60%	0%	60%	60%
Pediatric Vision (Exam and Materials)	\$30	0%	\$50	0%	\$0	0%	0%	\$50	0%
Pediatric Dental Class I	0%	0%	0%	0%	0%	0%	0%	0%	0%
Pediatric Dental Class II	30%	0%	30%	0%	30%	0%	0%	30%	0%
Pediatric Dental Class III	50%	0%	50%	0%	50%	0%	0%	50%	0%
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Exhibit 6b prior to S.1, H.693	82.21%	79.58%	72.69%	72.28%	65.31%	65.06%	65.31%	72.69%	72.19%
Exhibit 6b after S.1, H.693	82.23%	79.60%	72.75%	72.31%	65.36%	65.10%	65.31%	72.75%	72.23%
Change in AV	0.02%	0.02%	0.06%	0.04%	0.04%	0.04%	0.00%	0.06%	0.04%



August 21, 2018

Agatha Kessler Director of Health Policy Green Mountain Care Board 144 State Street Montpelier, Vermont 05620

Subject: Blue Cross and Blue Shield of Vermont - NAIC # 53295

2019 Vermont Individual and Small Group Rate Filing - Amended per GMCB Order

(SERFF #BCVT-131497882, GMCB-009-18-rr)

Dear Ms. Kessler:

Enclosed are amended exhibits for the Blue Cross and Blue Shield 2019 Vermont Individual and Small Group Rate Filing. These rates have been developed in response to the Green Mountain Care Board Order dated August 14, 2018. The rates were modified as ordered, resulting in a reduction of the total projected average rate increase to 5.8 percent.

To help with your review, we step through each component of the order below:

1. Reduce the rate by 0.4% to account for elimination of the individual mandate penalty, and by an additional 0.1% for bad debt

We modified the impact of the removal of the penalty for the individual mandate (1+b7 factor on Exhibit 5) to reflect 1.6 percent increase in projected allowed charges, which is a 0.4 percent reduction from the 2.0 percent increase included in our original filing.

BCBSVT did not increase its bad debt component for the removal of the individual penalty, and has in fact reduced the risk margin for bad debt from 0.2 percent in 2018 to 0.1 percent in 2019. To comply with the order, we removed the risk margin for bad debt of 0.1 percent, as shown on amended exhibit 7B.

2. Reduce the rate by 2.3% attributed to the migration of small groups to the AHP market

The GMCB is disallowing BCBSVT's projected rate increase for the projected migration to the Association Health Plan (AHP) market. To reflect this, we changed the following factors back to the pre-AHP values included in our filing amendment (Exhibit 5 (2) to 7C (2) - pages 24 to 31 of Exhibit 17 of the hearing binder).

Factor	With impact of the migration to AHP	Without impact of the migration to AHP
Impact of different benefit plans (1+c ₁ on Exhibit 5)	1.0114	1.0092
Impact of selection (1+c ₆ on Exhibit 5)	1.0194	1.0184
Impact of AHP on projected claims (1+c4 on Exhibit 5)	1.0185	1.0000
Impact of membership migration on market wide adjustment for Risk Adjustment (g ₁ on Exhibit 5)	\$16.67	\$16.03
Impact on base administrative charges (Exhibit 7A)	\$38.60	\$37.72
Impact on GMCB billbacks (Exhibit 7B)	\$2.31	\$1.92

3. Reduce the overall average annual rate increase by 1.0% to make rates more affordable for Vermonters

We adjusted the Plan Level Adjusted Index Rate (from amended Exhibit 6A) by a factor of 0.9907 to reduce the overall average annual rate increase by 1.0 percent, as shown on Exhibit 9C.

Note that for the Unified Rate Review Template (URRT) this adjustment was included in the Profit and Risk Load in section III of worksheet 1.

Enclosed are amended Exhibits 5 through 9B, additional Exhibit 9C, the amended Unified Rate Review Template and the amended Rate Data template.

The purpose of this amended filing is to provide the rates and a description of the modifications ordered by the Green Mountain Care Board to the rate development for the Vermont Individual and Small Group plans that Blue Cross and Blue Shield of Vermont proposes to offer for the 2019 benefit year. These calculations are not intended to be used for any other purpose.

This amendment was prepared in accordance with the provisions of the Green Mountain Care Board order dated August 14, 2018. Specifically, the impact of the elimination of the individual mandate penalty, the bad debt component, the impact of the Association Health Plans and the overall reduction of rates for affordability were prescribed by the aforementioned GMCB order.

Please let us know if you have any questions, or if we can provide additional clarity on any of the items above.

Sincerely,

Martine & Lemieux

Martine Lemieux, A.S.A., M.A.A.A. Associate Actuary

INDEX RATE CALCULATION

Index Rate: Experience Period Allowed Claims for EHB	Α	\$564.06
Adjustments from Experience Period to Projection Period		
Population Risk Morbidity		
Impact of the Change in Small Group definition	1+b ₁	1.0000
Impact of the take-up rate of the Uninsured	1+b ₂	1.0000
Impact of the Health Status of the newly insured	1+b ₃	1.0005
Impact of insured formerly on Employer coverage	1+b ₄	1.0000
Impact of new enrollment from prior high risk pool	1+b ₅	1.0000
Impact of mandated coverage on morbidity	1+b ₆	1.0000
Impact of the removal of the penalty for the individual mandate	1+b ₇	1.0160
Impact of VHC Adjustments	1+b ₈	1.0000
Changes in pool morbidity	1+b ₉	1.0101
Other		
Impact of different benefit plans (in experience vs projection)	1+c ₁	1.0092
Changes in provider networks	1+c ₂	1.0000
Changes in demographics (age, gender, region, etc.)	1+c ₃	1.0101
Impact of Association Health Plans	1+c ₄	1.0000
Changes in pharmacy contract	1+c ₅	0.9875
Impact of Selection	1+c ₆	1.0184
Adjusted Experience Period Allowed Claims for EHB	С	\$593.79
Trend Factors		
Cost Trend	1+d ₁	1.0860
Utilization Trend	1+d ₂	1.0320
Projected Period Allowed Claims for Experience EHB	D	\$665.51
Additional Adjustments for Non System Claims		
Projected Pharmacy Rebates	e_1	-\$18.53
Projected Blue Print Payments	e_2	\$3.76
Projected ITS Fees	e_3	\$2.05
Projected Vaccine Payments	e_4	\$0.99
Projected Net cost of Reinsurance	e ₅	\$1.36
OneCare Care Coordination Fee	$e_{\scriptscriptstyle 6}$	\$0.61
ESI Additional Fees	e ₇	\$0.56
Projected Index Rate	$F = D + e_1 + e_2 + e_3 + e_4 + e_5$	\$656.31
Market Wide Adjustments		
Risk Adjustment Payments and Fees	g ₁	-\$16.03
Transitional Reinsurance Payments and Recoveries	g_2	\$0.00
Vermont Exchange Fees	g_3	\$0.00
Market Adjusted Index Rate	$H = E + g_1 + g_2 + g_3$	\$640.27

PLAN LEVEL ADJUSTMENT SUMMARY

			NON-STAN	DARD PLANS					S	TANDARD PLAN	NS					REFLECTI	VE PLANS			
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	Weighted	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Average	
		CDHP		CDHP		CDHP										CDHP				
Market Adjusted Index Rate	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	
Benefit Richness Adjustment	1.0123	0.9967	0.9621	0.9602	0.9342	0.9335	1.0949	1.0240	0.9684	0.9736	0.9335	0.9366	0.9408	0.9341	0.9619	0.9596	0.9682	0.9734		
Paid to Allowed Ratio	82.02%	78.86%	85.48%	83.92%	65.64%	66.36%	93.01%	84.36%	85.11%	85.32%	66.37%	67.77%	68.23%	65,60%	73.64%	73,48%	74.58%	76.27%		
Plan Benefits in addition to EHB	1.0002	1,0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1.0002	1,0002	1.0002	1.0002	1.0002	1.0002	1.0002		
For Catastrophic Only - Impact of Eligibility	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	0.4941	1.0000	1.0000	1.0000	1.0000		
Tor catastropine only impact or Engineery	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	0.1711	1.0000	1.0000	1.0000	1.0000		
Expected Claims Cost	\$531.69	\$503.29	\$526.66	\$516.04	\$392.72	\$396.72	\$652.14	\$553.17	\$527.79	\$531.97	\$396,76	\$406.49	\$411.04	\$193.89	\$453.60	\$451.55	\$462.39	\$475.45	\$520.05	
Expected claims cost	3331.07	4505.27	4020.00	\$510.01	V372.72	4570.72	J002.11	3000.17	V 027.77	4001177	4570.70	\$ 100.17	Ţo.	\$175.07	\$ 155.00	Ţ151.55	Ų 102.57	Ų 17 U. 10	7020.03	
Administrative Charges Plan Level Adjustment	1.0848	1.0900	1.0852	1.0873	1.1143	1.1135	1.0585	1.0689	1.0721	1.0718	1.0961	1.0938	1.0926	1.2314	1.0989	1.0997	1.0823	1.0801		
Taxes and Fees Plan Level Adjustment	1.0127	1.0128	1.0127	1.0127	1.0135	1.0135	1.0123	1.0127	1.0128	1.0128	1.0137	1.0136	1.0136	1.0164	1.0131	1.0131	1.0132	1.0131		
Contribution to Reserve Plan Level Adjustment	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151		
Plan Level Adjusted Index Rate - Before																				
Reduction per GMCB Order	\$592.87	\$564.00	\$587.52	\$576.78	\$450.20	\$454.45	\$709.35	\$607.82	\$581.77	\$586.18	\$447.49	\$457.46	\$462.07	\$246.34	\$512.62	\$510.67	\$514.72	\$528.11	\$576.08	
							l .													
B :	4.340		4.073	500		2 224	40.242				4.07/	4 /2/	405	244	044	4 104	F / 4F	2.050	F2 F24	
Projected Membership	1,349	6,765	1,973	592	677	2,226	10,262	6,488	5,574	1,334	1,876	1,626	485	264	814	1,691	5,645	2,950	52,591	

PLAN LEVEL ADJUSTMENT BENEFIT RICHNESS ADJUSTMENT FACTOR

Projected Membership
Base Paid to Allowed Ratio before Silver Load
Benefit Richness Adjustment for EHB Normalized Benefit Richness Adjustment for EHB
Projected Period Paid Claims for Experience EHB
Benefit Richness Adjustment for EHB
Non-System Claims Market Wide Adjustments (Paid)
Total Paid Claims with Benefit Richness Adjustment Overall Benefit Richness Adjustment

		NON-STAND	DARD PLANS					S	TANDARD PLAN	IS					REFLECTIV	/E PLANS		
GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
ue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	TOTA
1,349	6,765	1,973	592	677	2,226	10,262	6,488	5,574	1,334	1,876	1,626	485	264	814	1,691	5,645	2,950	52,59
82.23%	79.60%	72.75%	72.31%	65.36%	65.10%	93.59%	84.06%	74.14%	75.23%	65.08%	66.10%	67.37%	65.31%	72.75%	72.23%	74.14%	75.23%	
1.0939	1.0776	1.0418	1.0398	1.0136	1.0128	1.1800	1.1060	1.0483	1.0537	1.0127	1.0159	1.0202	1.0134	1.0418	1.0394	1.0483	1.0536	1.08
1.0118	0.9968	0.9636	0.9618	0.9375	0.9368	1.0915	1.0230	0.9696	0.9746	0.9368	0.9397	0.9436	0.9374	0.9636	0.9614	0.9696	0.9746	
\$547.37	\$527.12	\$569.52	\$559.57	\$442.52	\$447.13	\$617.77	\$562.37	\$567.16	\$568.54	\$447.20	\$456.15	\$459.07	\$442.23	\$493.72	\$492.71	\$499.72	\$510.56	
1.0118	0.9968	0.9636	0.9618	0.9375	0.9368	1.0915	1.0230	0.9696	0.9746	0.9368	0.9397	0.9436	0.9374	0.9636	0.9614	0.9696	0.9746	1.0
-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	
-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	
\$531.61	\$503.20	\$526.57	\$515.95	\$392.65	\$396.65	\$652.05	\$553.08	\$527.70	\$531.88	\$396.69	\$406.42	\$410.97	\$392.32	\$453.52	\$451.47	\$462.31	\$475.36	
1.0123	0.9967	0.9621	0.9602	0.9342	0.9335	1.0949	1.0240	0.9684	0.9736	0.9335	0.9366	0.9408	0.9341	0.9619	0.9596	0.9682	0.9734	

PLAN LEVEL ADJUSTMENT PAID TO ALLOWED RATIOS

	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rew CDHF
Projected Membership	1,349	6,765	1,973	592
Projected Period Allowed Claims for Experience EHB	\$665.51	\$665.51	\$665.51	\$665.5
Paid to Allowed Ratio for EHB Portion	82.25%	79.21%	85.58%	84.08
Projected Period Paid Claims for Experience EHB	\$547.37	\$527.12	\$569.52	\$559.5
Non-System Claims	-\$9.20	-\$9.20	-\$9.20	-\$9.2
Market Wide Adjustments (Paid)	-\$13.03	-\$13.03	-\$13.03	-\$13.0
Market Wide Adjustments (Allowed)	-\$16.03	-\$16.03	-\$16.03	-\$16.0
Market Adjusted Index Rate	\$640.27	\$640.27	\$640.27	\$640.2
Total Paid Claims	\$525.14	\$504.89	\$547.29	\$537.3
Paid to Allowed Ratio	82.02%	78.86%	85.48%	83.92

		NON-STAND	DARD PLANS					S	TANDARD PLAI	4 S					REFLECTI	/E PLANS		
GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	Total
1,349	6,765	1,973	592	677	2,226	10,262	6,488	5,574	1,334	1,876	1,626	485	264	814	1,691	5,645	2,950	52,591
\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51	\$665.51
82.25%	79.21%	85.58%	84.08%	66.49%	67.19%	92.83%	84.50%	85.22%	85.43%	67.20%	68.54%	68.98%	66.45%	74.19%	74.03%	75.09%	76.72%	81.27%
\$547.37	\$527.12	\$569.52	\$559.57	\$442.52	\$447.13	\$617.77	\$562.37	\$567.16	\$568.54	\$447.20	\$456.15	\$459.07	\$442.23	\$493.72	\$492.71	\$499.72	\$510.56	\$540.86
-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20	-\$9.20
-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03	-\$13.03
-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03	-\$16.03
\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27
\$525.14	\$504.89	\$547.29	\$537.34	\$420.29	\$424.90	\$595.54	\$540.14	\$544.93	\$546.31	\$424.97	\$433.92	\$436.84	\$420.00	\$471.49	\$470.48	\$477.49	\$488.33	\$518.63
82.02%	78.86%	85.48%	83.92%	65.64%	66.36%	93.01%	84.36%	85.11%	85.32%	66.37%	67.77%	68.23%	65.60%	73.64%	73.48%	74.58%	76.27%	81.00%

For Section 3 of workshe	et 1 of the URRT
Expected Claims Cost (from Exhibit 6A	\$520.05
Non-EHB benefit claims cos	t \$0.09
Market-wide adjustment	\$13.03
Projected Incurred Claims, before market-wide adjustment	s \$533.16
Projected Index Rate	e \$656.31
Projected Non-EHB Allowed Claim	s \$0.10
Projected Allowed Experience Claim	s \$656.41
Paid to Allowed Ratio = \$533 16/\$656 4	1 81.7%

PLAN LEVEL ADJUSTMENTS IMPACT OF SPECIFIC ELIGIBILITY CAREGORIES FOR THE CATASTROPHIC PLAN

	Percent of Eligible Population	Projected Allowed Charges for Experience EHB	Paid to Allowed Ratio for EHB Claims	Projected Paid Claims for EHB Claims
Average Population	100.0%	\$624.31	69.3%	\$432.55
Individual Ages 30 or Less	98.6%	\$347.54	63.7%	\$221.24
Individual Ages over 30	1.4%	\$739.09	69.7%	\$514.89
Weighted Average		\$353.14	63.8%	\$225.43
Allowed Charges Adjustment		0.5656		
Paid to Allowed Ratio Adjustment			0.9214	
Plan Level Adjustment Calculation				
Projected Period Allowed Claims for Exper	ience EHB	\$665.51		
Paid to Allowed Ratio for EHB Portion		66.4%		
Benefit Richness Adjustment for EHB		0.9374		
Adjustment for Allowed Charges and Paid	to Allowed Ratio	0.5212		
Projected Period Paid Claims for Experience	ce EHB	\$216.05		
Non-System Claims		-\$9.20		
Market Wide Adjustments		-\$13.03		
Non-EHB Benefits		\$0.07		
Expected Claims Cost		\$193.89		
Market Adjusted Index Rate		\$640.27		
Paid to Allowed Ratio		65.6%		
Benefit Richness Adjustment		0.9341		
Plan Benefits in addition to EHB		1.0002		
For Catastrophic Only - Impact of Eligibility	У	0.4941		
Expected Claims Cost		\$193.89		

0.4941

Total Adjustment for Catastrophic Plan

DETAILS OF ADMINISTRATIVE CHARGES

		NON-STAND	DARD PLANS					S ⁻	TANDARD PLAN	IS					REFLECTIV	/E PLANS		
GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
ue Rewards		Blue Rewards		Blue Rewards		Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards		Deductible	CDHP	TOTAL
	CDHP		CDHP		CDHP										CDHP			
627.72	627.72	627.72	627.72	627.72	627.72	627.72	627.72	627.72	627.72	627.72	627.72	637.73	627.72	627.72	627.72	627.72	627.72	637.73
																		\$37.72
\$0.54	\$0.79	\$0.35	\$0.50	\$0.36	\$0.50		\$0.39	\$0.36	\$0.48	\$0.41	\$0.41	\$0.36	\$0.34	\$0.35	\$0.50	\$0.36	\$0.36	\$0.46
\$6.81	\$6.81	\$6.81	\$6.81	\$6.81	\$6.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.81	\$6.81	\$6.81	\$0.00	\$0.00	\$2.12
\$45.06	\$45.32	\$44.88	\$45.03	\$44.89	\$45.03	\$38.16	\$38.11	\$38.07	\$38.20	\$38.13	\$38.12	\$38.07	\$44.86	\$44.88	\$45.03	\$38.07	\$38.07	\$40.29
1.0848	1.0900	1.0852	1.0873	1.1143	1.1135	1.0585	1.0689	1.0721	1.0718	1.0961	1.0938	1.0926	1.2314	1.0989	1.0997	1.0823	1.0801	1.0775
7.60%	8.04%	7.64%	7.81%	9.97%	9.91%	5.38%	6.27%	6.54%	6.52%	8.52%	8.33%	8.74%	18.21%	8.75%	8.82%	7.40%	7.21%	6.99%
:	\$37.72 \$0.54 \$6.81	Rewards Blue Rewards CDHP \$37.72 \$37.72 \$0.54 \$0.79 \$6.81 \$6.81 \$45.06 \$45.32	GOLD GOLD SILVER Rewards Blue Rewards CDHP 537.72 \$37.72 \$37.72 \$0.54 \$0.79 \$0.35 \$6.81 \$6.81 \$45.06 \$45.06 \$45.32 \$44.88 \$1.0848 \$1.0900 \$1.0852	Rewards Blue Rewards CDHP Blue Rewards CDHP Blue Rewards CDHP \$37.72 \$37.72 \$37.72 \$37.72 \$0.54 \$0.79 \$0.35 \$0.50 \$6.81 \$6.81 \$6.81 \$6.81 \$45.06 \$45.32 \$44.88 \$45.03 \$1.0848 \$1.0900 \$1.0852 \$1.0873	GOLD GOLD SILVER SILVER BRONZE Rewards Blue Rewards Blue Rewards Blue Rewards CDHP CDHP S137.72 \$37.72 \$37.72 \$37.72 \$37.72 \$37.72 \$30.54 \$0.50 \$0.36 \$6.81 \$6.81 \$6.81 \$6.81 \$6.81 \$6.81 \$6.81 \$6.81 \$1.0900 \$1.0852 \$1.0873 \$1.1143	GOLD GOLD SILVER SILVER BRONZE BRONZE BURNERWARDS Blue Rewards Blue Re	GOLD GOLD SILVER SILVER BRONZE BRONZE DHP CDHP CDHP CDHP CDHP CDHP CDHP CDHP	GOLD GOLD SILVER SILVER BRONZE BRONZE BRONZE DHP CDHP CDHP CDHP CDHP CDHP CDHP CDHP	GOLD GOLD SILVER SILVER BRONZE BRONZE BRONZE BRONZE DEFINITION GOLD SILVER DEDUCTION GOLD COMP COHP COHP COHP COHP COHP COHP COHP COHP	GOLD GOLD SILVER Blue Rewards B	GOLD GOLD SILVER BLUE Rewards Blue Rewards B	GOLD GOLD SILVER BURNARDS BURN	GOLD GOLD SILVER BUE Rewards Bue Bue Bue Rewards Bue Beductible Deductibl	GOLD GOLD SILVER Browards Blue Rewards CDHP CDHP CDHP CDHP CDHP CDHP CDHP CDHP	GOLD GOLD SILVER SILVER SILVER BRONZE Bronze Bronze Blue Rewards Blue	GOLD GOLD SILVER Browards Blue Rewards Blue	GOLD GOLD SILVER SILVER SILVER BRONZE Blue Rewards Blue R	GOLD GOLD SILVER SILVER SILVER SILVER BRONZE Blue Rewards

DETAILS OF CONTRIBUTION TO RESERVE

			NON-STANDA	ARD PLANS					S	TANDARD PLAN	IS					REFLECTIV	E PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	TOTAL
BCBSVT Contribution to Reserve	\$8.89	\$8.46	\$8.81	\$8.65	\$6.75	\$6.82	\$10.64	\$9.12	\$8.73	\$8.79	\$6.71	\$6.86	\$6.93	\$3.70	\$7.69	\$7.66	\$7.72	\$7.92	\$8.64
Risk Margin for Bad Debt	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Contribution to Reserve PMPM	\$8.89	\$8.46	\$8.81	\$8.65	\$6.75	\$6.82	\$10.64	\$9.12	\$8.73	\$8.79	\$6.71	\$6.86	\$6.93	\$3.70	\$7.69	\$7.66	\$7.72	\$7.92	\$8.64
Contribution to Reserve and Risk Margin Plan Level Adjustment	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151	1.0151
Contribution to Reserve as a percent of Premium	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%
Risk Margin Bad Debt as a percent of Premium	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

DETAILS OF TAXES AND FEES

			NON-STANI	OARD PLANS					S	TANDARD PLA	NS					REFLECTI	VE PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	Total
State Assessment - HCCA	\$4.31	\$4.08	\$4.27	\$4.18	\$3.20	\$3.23	\$5.27	\$4.48	\$4.28	\$4.31	\$3.23	\$3.31	\$3.34	\$1.60	\$3.68	\$3.67	\$3.75	\$3.86	\$4.21
State Tax - VITL	\$1.07	\$1.01	\$1.06	\$1.04	\$0.79	\$0.80	\$1.31	\$1.11	\$1.06	\$1.07	\$0.80	\$0.82	\$0.83	\$0.40	\$0.92	\$0.91	\$0.93	\$0.96	\$1.05
Federal Assessment - PCORI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Federal Insurer Fee	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GMCB Billbacks	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92	\$1.92
Total Taxes and Fees PMPM	\$7.30	\$7.02	\$7.25	\$7.14	\$5.91	\$5.95	\$8.50	\$7.52	\$7.26	\$7.30	\$5.95	\$6.05	\$6.10	\$3.93	\$6.52	\$6.50	\$6.61	\$6.74	\$7.18
Taxes and Fees Plan Level Adjustment	1.0127	1.0128	1.0127	1.0127	1.0135	1.0135	1.0123	1.0127	1.0128	1.0128	1.0137	1.0136	1.0136	1.0164	1.0131	1.0131	1.0132	1.0131	1.0128
Taxes and Fees as a percent of Premium	1.23%	1.24%	1.23%	1.24%	1.31%	1.31%	1.20%	1.24%	1.25%	1.25%	1.33%	1.32%	1.32%	1.59%	1.27%	1.27%	1.28%	1.28%	1.25%

AV PRICING VALUE

Market Wide Adjusted Index Rate Plan Level Adjusted Index Rate AV Pricing Value

		NON-STAND	OARD PLANS					S	TANDARD PLAN	4 S					REFLECTIV	VE PLANS	
GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER
Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP
\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27	\$640.27
\$592.87	\$564.00	\$587.52	\$576.78	\$450.20	\$454.45	\$709.35	\$607.82	\$581.77	\$586.18	\$447.49	\$457.46	\$462.07	\$246.34	\$512.62	\$510.67	\$514.72	\$528.11
92.60%	88.09%	91.76%	90.08%	70.31%	70.98%	110.79%	94.93%	90.86%	91.55%	69.89%	71.45%	72.17%	38.47%	80.06%	79.76%	80.39%	82.48%

FEDERAL MINIMUM LOSS RATIO for COMBINED MARKET (PROJECTION)

			NON-STAN	DARD PLANS					9	TANDARD PLAN	4S					REFLECTI	VE PLANS		
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards CDHP	Deductible	CDHP	TOTAL
Expected Direct Claims PMPM	\$545.62	\$516.99	\$540.55	\$529.84	\$405.53	\$409.57	\$667.04	\$567.27	\$541.69	\$545.90	\$409.61	\$419.42	\$424.01	\$205.12	\$466.91	\$464.84	\$475.76	\$488.92	\$533.88
Risk Adjustment Transfer Payments PMPM	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18	-\$13.18
Adjustments for Health Care Quality PMPM*	\$10.18	\$10.20	\$10.16	\$10.17	\$10.16	\$10.17	\$3.36	\$3.35	\$3.35	\$3.36	\$3.36	\$3.35	\$3.35	\$10.16	\$10.16	\$10.17	\$3.35	\$3.35	\$5.48
MLR Claims	\$542.62	\$514.01	\$537.53	\$526.83	\$402.52	\$406.56	\$657.22	\$557.44	\$531.86	\$536.09	\$399.79	\$409.59	\$414.18	\$202.10	\$463.89	\$461.83	\$465.93	\$479.09	\$526.18
Premium PMPM	\$592.87	\$564.00	\$587.52	\$576.78	\$450.20	\$454.45	\$709.35	\$607.82	\$581.77	\$586.18	\$447.49	\$457.46	\$462.07	\$246.34	\$512.62	\$510.67	\$514.72	\$528.11	\$576.08
Licensing and regulatory fees	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15	-\$0.15
Taxes & Fees PMPM	-\$2.99	-\$2.94	-\$2.98	-\$2.96	-\$2.72	-\$2.73	-\$3.23	-\$3.04	-\$2.99	-\$2.99	-\$2.73	-\$2.74	-\$2.75	-\$2.32	-\$2.84	-\$2.83	-\$2.86	-\$2.88	-\$2.97
MLR Premium	\$589.72	\$560.91	\$584.38	\$573.67	\$447.34	\$451.57	\$705.97	\$604.63	\$578.64	\$583.04	\$444.61	\$454.56	\$459.17	\$243.86	\$509.63	\$507.68	\$511.71	\$525.07	\$572.96
Expected Loss Ratio	92.0%	91.6%	92.0%	91.8%	90.0%	90.0%	93.1%	92.2%	91.9%	91.9%	89.9%	90.1%	90.2%	82.9%	91.0%	91.0%	91.1%	91.2%	91.8%
Projected Membership	1.349	6.765	1.973	592	677	2.226	10.262	6.488	5.574	1.334	1.876	1.676	485	764	814	1.691	5.645	2.950	52.591

^{*}Approximately 8.8% of current BCBSVT Administrative Charges are for health care quality plus the Blue Rewards PMPM

CONTRACT CONVERSION FACTOR

			NON-STAND	DARD PLANS						STANDARD PLANS	S					REFLECTIV	/E PLANS		1
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Total
		CDHP		CDHP		CDHP										CDHP			
Inforce Membership	1,184	6,906	2,456	0	289	2,044	10,369	5,916	6,798	1,784	2,178	2,124	174	264	970	0	6,708	3,500	53,664
Plan Level Adjusted Index Rate	\$592.87	\$564.00	\$587.52	\$576.78	\$450.20	\$454.45	\$709.35	\$607.82	\$581.77	\$586.18	\$447.49	\$457.46	\$462.07	\$246.34	\$512.62	\$510.67	\$514.72	\$528.11	\$576.56
Average Members per Subcribers	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.6526	1.0233	1.6526	1.6526	1.6526	1.6526	
Average Tier Factor	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.4774	1.0220	1.4774	1.4774	1.4774	1.4774	
Ratio of Members per Subcribers to Tier Factor	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.1186	1.0013	1.1186	1.1186	1.1186	1.1186	
Preliminary 2018 Rates																			
Single Rate	\$663.18	\$630.89	\$657.20	\$645.19	\$503.59	\$508.35	\$793.48	\$679.91	\$650.77	\$655.70	\$500.56	\$511.71	\$516.87	\$246.66	\$573.42	\$571.24	\$575.77	\$590.74	
Couple Rate	\$1,326.36	\$1,261.78	\$1,314.40	\$1,290.38	\$1,007.18	\$1,016.70	\$1,586.96	\$1,359.82	\$1,301.54	\$1,311.40	\$1,001.12	\$1,023.42	\$1,033.74	\$493.32	\$1,146.84	\$1,142.48	\$1,151.54	\$1,181.48	
Adult and Child(ren) Rate	\$1,279.94	\$1,217.62	\$1,268.40	\$1,245.22	\$971.93	\$981.12	\$1,531.42	\$1,312.23	\$1,255.99	\$1,265.50	\$966.08	\$987.60	\$997.56	\$476.05	\$1,106.70	\$1,102.49	\$1,111.24	\$1,140.13	
Family Rate	\$1,863.54	\$1,772.80	\$1,846.73	\$1,812.98	\$1,415.09	\$1,428.46	\$2,229.68	\$1,910.55	\$1,828.66	\$1,842.52	\$1,406.57	\$1,437.91	\$1,452.40	\$693.11	\$1,611.31	\$1,605.18	\$1,617.91	\$1,659.98	\$575.97
Inforce Contracts																			
Single Rate	451	1,816	1,282	0	131	872	3,233	2,157	3,369	784	986	832	67	253	488	0	2,788	1,195	Additional Factor for
Couple Rate	100	676	416	0	21	190	1,214	579	1,115	298	229	187	13	2	68	0	636	321	Contract Conversion
Adult and Child(ren) Rate	33	184	48	0	6	41	317	142	144	34	44	37	3	2	19	0	154	79	Factor
Family Rate	117	831	68	0	26	180	972	557	249	90	168	210	18	1	74	0	578	375	100.1%

CONSUMER ADJUSTED PREMIUM RATES

BEFORE 1 PERCENT ADDITIONAL REDUCTION PER GMCB ORDER

			NON-STANK	DARD PLANS			I			STANDARD PLAN	c					REFLECTI	VE DI ANS		ī
	GOLD	GOLD	SILVER	SILVER	BRON7F	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRON7F	BRONZE	Catastrophic	SII VFR	SILVER	SILVER	SILVER	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Total Annual
		CDHP		CDHP		CDHP										CDHP			Premium for Inforce
																			Contracts
Plan Level Adjusted Index Rate	\$592.87	\$564.00	\$587.52	\$576.78	\$450.20	\$454.45	\$709.35	\$607.82	\$581.77	\$586.18	\$447.49	\$457.46	\$462.07	\$246.34	\$512.62	\$510.67	\$514.72	\$528.11	
PMPM to Single Contract Conversion Factor	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1.0023	1,1197	1,1197	1,1197	1,1197	
2019 Proposed Rates																			
Single Rate	\$663.86	\$631.54	\$657.87	\$645.85	\$504.11	\$508.87	\$794.29	\$680.60	\$651.43	\$656.37	\$501.07	\$512.24	\$517.40	\$246.91	\$574.00	\$571.82	\$576.36	\$591.35	
Couple Rate	\$1,327.72	\$1,263.08	\$1,315.74	\$1,291.70	\$1,008.22	\$1,017.74	\$1,588.58	\$1,361.20	\$1,302.86	\$1,312.74	\$1,002.14	\$1,024.48	\$1,034.80	\$493.82	\$1,148.00	\$1,143.64	\$1,152.72	\$1,182.70	
Adult and Child(ren) Rate	\$1,281.25	\$1,218.87	\$1,269.69	\$1,246.49	\$972.93	\$982.12	\$1,532.98	\$1,313.56	\$1,257.26	\$1,266.79	\$967.07	\$988.62	\$998.58	\$476.54	\$1,107.82	\$1,103.61	\$1,112.37	\$1,141.31	*****
Family Rate	\$1,865.45	\$1,774.63	\$1,848.61	\$1,814.84	\$1,416.55	\$1,429.92	\$2,231.95	\$1,912.49	\$1,830.52	\$1,844.40	\$1,408.01	\$1,439.39	\$1,453.89	\$693.82	\$1,612.94	\$1,606.81	\$1,619.57	\$1,661.69	\$371,287,547
2018 Approved Rates																			
Single Rate	\$633,59	\$607.36	\$549.55	\$532.86	\$484.78	\$484.56	\$751.92	\$657.15	\$561.02	\$571.48	\$488.26	\$492.22	\$499.22	\$246.14	\$549.55	\$532.86	\$561.02	\$571.48	
Couple Rate	\$1,267,18	\$1,214,72	\$1,099.10	\$1,065.72	\$969.56	\$969.12	\$1,503.84	\$1,314,30	\$1,122.04	\$1,142.96	\$976.52	\$984.44	\$998.44	\$492.28	\$1,099.10	\$1,065.72	\$1,122,04	\$1,142.96	
Adult and Child(ren) Rate	\$1,222.83	\$1,172.20	\$1,060.63	\$1,028.42	\$935.63	\$935.20	\$1,451.21	\$1,268.30	\$1,082.77	\$1,102.96	\$942.34	\$949.98	\$963.49	\$475.05	\$1,060.63	\$1,028.42	\$1,082.77	\$1,102.96	
Family Rate	\$1,780.39	\$1,706.68	\$1,544.24	\$1,497.34	\$1,362.23	\$1,361.61	\$2,112.90	\$1,846.59	\$1,576.47	\$1,605.86	\$1,372.01	\$1,383.14	\$1,402.81	\$691.65	\$1,544.24	\$1,497.34	\$1,576.47	\$1,605.86	\$347,729,947
2019 Proposed Rate Increases Single Rate	4.8%	4.0%	19.7%		4.0%	5.0%	5.6%	3.6%	16.1%	14.9%	2.6%	4.1%	3.6%	0.3%	4.4%	7.3%	2.7%	3.5%	
Couple Rate	4.8%	4.0%	19.7%		4.0%	5.0%	5.6%	3.6%	16.1%	14.9%	2.6%	4.1%	3.6%	0.3%	4.4%	7.3%	2.7%	3.5%	
Adult and Child(ren) Rate	4.8%	4.0%	19.7%		4.0%	5.0%	5.6%	3.6%	16.1%	14.9%	2.6%	4.1%	3.6%	0.3%	4.4%	7.3%	2.7%	3.5%	
Family Rate	4.8%	4.0%	19.7%		4.0%	5.0%	5.6%	3.6%	16.1%	14.9%	2.6%	4.1%	3.6%	0.3%	4.4%	7.3%	2.7%	3.5%	6.8%
Inforce Contracts																			
Single Rate	451	1,816	1,282	0	131	872	3,233	2,157	3,369	784	986	832	67	253	488	0	2,788	1,195	
Couple Rate	100	676	416	0	21	190	1,214	579	1,115	298	229	187	13	2	68	0	636	321	
Adult and Child(ren) Rate	33	184	48	0	6	41	317	142	144	34	44	37	3	2	19	0	154	79	
Family Rate	117	831	68	0	26	180	972	557	249	90	168	210	18	1	74	0	578	375	
Projected Contracts																			
Single Rate	519	1.811	1,020	268	308	924	3,195	2,376	2,617	541	861	643	161	253	345	694	2,390	1,220	
Couple Rate	119	663	310	89	49	206	1,203	646	833	196	204	146	27	2	92	166	612	311	
Adult and Child(ren) Rate	38	179	39	13	15	45	314	152	119	30	36	28	8	2	18	38	125	65	
Family Rate	129	807	67	28	62	202	965	606	275	87	139	158	63	1	63	145	449	245	1
]

CONSUMER ADJUSTED PREMIUM RATES

AFTER 1 PERCENT ADDITIONAL REDUCTION PER GMCB ORDER

			NON-STAN	DARD PLANS						STANDARD PLANS	5					REFLECTI	VE PLANS		7
	GOLD	GOLD	SILVER	SILVER	BRONZE	BRONZE	PLATINUM	GOLD	SILVER	SILVER	BRONZE	BRONZE	BRONZE	Catastrophic	SILVER	SILVER	SILVER	SILVER	
	Blue Rewards Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Integrated	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	CDHP	Total Annual Premium					
		CDHP		CDHP		CDHP										CDHP			for Inforce Contracts
Plan Level Adjusted Index Rate - Before	\$592.87	\$564.00	\$587.52	\$576.78	\$450.20	\$454.45	\$709.35	\$607.82	\$581.77	\$586.18	\$447.49	\$457.46	\$462.07	\$246.34	\$512.62	\$510.67	\$514.72	\$528.11	
Reduction per GMCB Order																			
Reduction per GMCB Order	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	0.9907	
Plan Level Adjusted Index Rate - After	\$587.34	\$558.74	\$582.04	\$571.40	\$446.01	\$450.21	\$702.74	\$602.15	\$576.35	\$580.72	\$443.32	\$453.19	\$457.77	\$244.04	\$507.84	\$505.91	\$509.92	\$523.18	
Reduction per GMCB Order															•				
PMPM to Single Contract Conversion Factor	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1,1197	1.0023	1,1197	1,1197	1,1197	1,1197	
This is a single contract conversion ractor	,	1.1177	,	,		,	,	,		,	,	,		1.0025	,	,	,	,	
2019 Proposed Rates																			
Single Rate	\$657.64	\$625.62	\$651.71	\$639.80	\$499.40	\$504.10	\$786.86	\$674.23	\$645.34	\$650.23	\$496.39	\$507.44	\$512.57	\$244.60	\$568.63	\$566.47	\$570.96	\$585.80	
Couple Rate	\$1,315.28	\$1,251.24	\$1,303.42	\$1,279.60	\$998.80	\$1,008.20	\$1,573.72	\$1,348.46	\$1,290.68	\$1,300.46	\$992.78	\$1,014.88	\$1,025.14	\$489.20	\$1,137.26	\$1,132.94	\$1,141.92	\$1,171.60	
Adult and Child(ren) Rate	\$1,269.25	\$1,207.45	\$1,257.80	\$1,234.81	\$963.84	\$972.91	\$1,518.64	\$1,301.26	\$1,245.51	\$1,254.94	\$958.03	\$979.36	\$989.26	\$472.08	\$1,097.46	\$1,093.29	\$1,101.95	\$1,130.59	
Family Rate	\$1,847.97	\$1,757.99	\$1,831.31	\$1,797.84	\$1,403.31	\$1,416.52	\$2,211.08	\$1,894.59	\$1,813.41	\$1,827.15	\$1,394.86	\$1,425.91	\$1,440.32	\$687.33	\$1,597.85	\$1,591.78	\$1,604.40	\$1,646.10	\$367,811,974
2018 Approved Rates	****		45.0.55	4000.01		****	ATT - 00					* ***	* ***	*****	45.0.55	4500.01	4=		
Single Rate	\$633.59 \$1,267.18	\$607.36 \$1,214.72	\$549.55 \$1,099.10	\$532.86 \$1,065.72	\$484.78 \$969.56	\$484.56 \$969.12	\$751.92 \$1,503.84	\$657.15 \$1,314.30	\$561.02 \$1,122.04	\$571.48 \$1,142.96	\$488.26 \$976.52	\$492.22 \$984.44	\$499.22 \$998.44	\$246.14 \$492.28	\$549.55 \$1,099.10	\$532.86 \$1,065.72	\$561.02 \$1,122.04	\$571.48 \$1,142.96	
Couple Rate Adult and Child(ren) Rate	\$1,267.18	\$1,214.72	\$1,060.63	\$1,005.72	\$935.63	\$935.20	\$1,303.84	\$1,314.30	\$1,122.04	\$1,142.96	\$976.52	\$984.44	\$998.44	\$492.28 \$475.05	\$1,060.63	\$1,065.72	\$1,122.04	\$1,142.96	
Family Rate	\$1,222.83	\$1,776.68	\$1,060.63	\$1,028.42	\$1,362.23	\$1,361.61	\$2,112.90	\$1,268.30	\$1,576.47	\$1,102.96	\$1,372.01	\$1,383.14	\$1,402.81	\$475.05	\$1,060.63	\$1,028.42	\$1,082.77	\$1,102.96	\$347,729,947
ramity race	\$1,700.37	\$1,700.00	\$1,544.24	\$1,477.54	\$1,302.23	\$1,501.01	32,112.70	\$1,040.37	\$1,570.47	\$1,005.00	\$1,372.01	\$1,505.14	\$1,402.01	3071.03	\$1,544.24	\$1,477.54	\$1,570.47	\$1,005.00	3341,129,941
2019 Proposed Rate Increases																			
Single Rate	3.8%	3.0%	18.6%		3.0%	4.0%	4.6%	2.6%	15.0%	13.8%	1.7%	3.1%	2.7%	-0.6%	3.5%	6.3%	1.8%	2.5%	
Couple Rate	3.8%	3.0%	18.6%		3.0%	4.0%	4.6%	2.6%	15.0%	13.8%	1.7%	3.1%	2.7%	-0.6%	3.5%	6.3%	1.8%	2.5%	
Adult and Child(ren) Rate	3.8%	3.0%	18.6%		3.0%	4.0%	4.6%	2.6%	15.0%	13.8%	1.7%	3.1%	2.7%	-0.6%	3.5%	6.3%	1.8%	2.5%	
Family Rate	3.8%	3.0%	18.6%		3.0%	4.0%	4.6%	2.6%	15.0%	13.8%	1.7%	3.1%	2.7%	-0.6%	3.5%	6.3%	1.8%	2.5%	5.8%
Inforce Contracts																			Check for Ordered 1% Reduction
Single Rate	451	1,816	1,282	0	131	872	3,233	2,157	3,369	784	986	832	67	253	488	0	2,788	1,195	Exhibit 9B Increase 6.775%
Couple Rate	100 33	676 184	416 48	0	21	190	1,214	579	1,115	298 34	229 44	187 37	13	2	68 19	0	636 154	321	Exhibit 9C Increase 5.775%
Adult and Child(ren) Rate	117	184 831	48 68	0	6 26	41 180	317 972	142 557	144 249	34 90	44 168	210	3 18	2	19 74	0	154 578	79 375	Difference 1.000%
Family Rate	117	631	00	U	26	180	9/2	22/	249	90	108	210	10	'	/4	U	3/8	3/5	
Projected Contracts																			
Single Rate	519	1,811	1,020	268	308	924	3,195	2,376	2,617	541	861	643	161	253	345	694	2,390	1,220	
Couple Rate	119	663	310	89	49	206	1,203	646	833	196	204	146	27	2	92	166	612	311	
Adult and Child(ren) Rate	38	179	39	13	15	45	314	152	119	30	36	28	8	2	18	38	125	65	
Family Rate	129	807	67	28	62	202	965	606	275	87	139	158	63	1	63	145	449	245	

9 Rates Table Template v8.1	All fields with an asterisk (*) are re	quired. To validate press Validate button	or Ctrl + Shift + I. To finalize	e, press Finalize button or (Ctrl + Shift + F.				
•	If you are in a community rating sta	te, select Family-Tier Rates under Rating	Method and fill in all colum	ins.					
	If you are not in a community rating	state, select Age-Based Rates under Ra	ting Method and provide a	n Individual Rate for every	age band.				
		obacco User, you must give a rate for Tob							
		Sheet button, or Ctrl + Shift + H. All plan							
HIOS Issuer ID*	1362								
Federal TIN*									
Rate Effective Date*	1/1/20	19							
Rate Expiration Date*	12/31/20								
	Family-Tier Rates	10							
Tracing metrica i	aniiiy fici fiates								
						Family Tier			
				D. J	D. J	Primary Subscriber and	0	O	O
Plan ID*	Rating Area ID*	Individual Rate*	Couple*	One Dependent*	Primary Subscriber and Two Dependents*	Three or More Dependents*	Couple and One Dependent*	Couple and Two Dependents*	Couple and Three More Dependen
			Required:			Dopondonto			
		Required:	Enter the rate of a couple based	Required:	Required:	Required:	Required:	Required:	Required:
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Enter the rate of an Individual Non-Tobacco or	on the pairing of a primary enrollee and a secondary	Enter the rate of a family based on a single parent with one	Enter the rate of a family based on a single parent with two	Enter the rate of a family based on a single parent with three or	Enter the rate of a family based	Enter the rate of a family based	Enter the rate of a family on a couple with three or
Enter the 14 character Flam B	Coloot the Hatting Area 12	No Preference enrollee on a plan	subscriber (e.g. husband and	dependent	dependents	more dependents	on a couple with one dependent	on a couple with two dependents	dependents
			spouse)				,		
13627VT0320001		786.86	1573.72	1518.64					
13627VT0320002		674.23	1348.46	1301.26				1894.59	189
13627VT0320003		645.34	1290.68	1245.51	1245.51	1245.51	1813.41	1813.41	18
13627VT0320006		570.96	1141.92	1101.95				1604.40	16
13627VT0320004		496.39	992.78	958.03				1394.86	13
13627VT0320005		512.57	1025.14	989.26					14
13627VT0330001		650.23	1300.46	1254.94				1827.15	18
13627VT0330003	Rating Area 1	585.80	1171.60	1130.59				1646.10	16
13627VT0330002	Rating Area 1	507.44	1014.88					1425.91	14
13627VT0340001		244.60	489.20	472.08					6
13627VT0340002		786.86	1573.72	1518.64				2211.08	22
13627VT0340003		674.23	1348.46	1301.26				1894.59	18
13627VT0340004	Rating Area 1	645.34	1290.68	1245.51	1245.51			1813.41	18
13627VT0340007		570.96	1141.92	1101.95				1604.40	16
13627VT0340005	Rating Area 1	496.39	992.78	958.03					10
13627VT0340006		512.57	1025.14	989.26	989.26	989.26		1440.32	14
13627VT0350001		650.23	1300.46	1254.94			1827.15	1827.15	18
13627VT0350003		585.80	1171.60	1130.59				1646.10	16
13627VT0350002		507.44	1014.88	979.36			1425.91	1425.91	1.
13627VT0360001		657.64	1315.28	1269.25			1847.97	1847.97	18
13627VT0360002		651.71	1303.42	1257.80				1831.31	18
13627VT0360004		568.63	1137.26						15
13627VT0360003		499.40	998.80	963.84					14
13627VT0370001		625.62	1251.24	1207.45					17
13627VT0370002		639.80	1279.60	1234.81	1234.81			1797.84	17
13627VT0370004		566.47	1132.94	1093.29					1
13627VT0370003		504.10	1008.20	972.91					1
13627VT0380001		657.64	1315.28	1269.25				1847.97	1
13627VT0380002		651.71	1303.42	1257.80				1831.31	1
13627VT0380004		568.63	1137.26	1097.46					1
13627VT0380003		499.40	998.80	963.84				1403.31	1
13627VT0390001		625.62	1251.24	1207.45					1
13627VT0390002		639.80	1279.60	1234.81	1234.81			1797.84	1
13627VT0390004		566.47	1132.94	1093.29					15
13627VT0390003	Rating Area 1	504.10	1008.20	972.91	972.91	972.91	1416.52	1416.52	1

A	B C D	E	F	G	Н	I J	K	L	M	N O	P	Q	R	S	T	U V	Х	Υ
1	Unified Rate Review v4.3																	
2			_															
3	Company Legal Name:	Blue Cross and	Blue Shield of \	State:	VT													
4	HIOS Issuer ID:	13627		Market:	Combined													
5	Effective Date of Rate Change(s)	: 1/1/2019																
6																		
7																		
8	Market Level Calculations (Same for all	Plans)																
9																		
11	Section I: Experience period data																	
12	Experience Period:	1/1/2017	to	12/31/2017														
			Experience Period															
13			Aggregate Amount		% of Prem													
14 15	Premiums (net of MLR Rebate) in Experi Incurred Claims in Experience Period	ence Period:	\$408,055,901	\$497.74	100.00% 91.19%													
16	Allowed Claims:		\$372,089,227 \$456,109,835	453.86 556.35	111.78%													
17	Index Rate of Experience Period		Ţ 100/200/000	\$556.27														
18	Experience Period Member Months		819,824															
19 20	6 .: .: all Lel : December .																	
21	Section II: Allowed Claims, PMPM basis		Evnerience	Pariod		Proje	action Period:	1/1/20	19 to	12/31/2019	N.	1id-noint to Mi	d-noint Evnerie	ance to Projection:	24	months		
21	Experience Period Projection Period: 1/1/2019 to 12/31/2019 Mid-point to Mid-point, Experience to Projection: 24 months On Actual Experience Allowed Projection Period Projection Period Projection Period Projection Period Projection Period Projection Period Projection Period Projection Period Projection Period Projection Period Projection Period Projection Period Projection Period Projection Period Projection Proje															•		
22	Adj't. from Experience to Annualized Trend on Actual Experience Allowed Projection Period Factors Projections, before credibility Adjustment Credibility Manual Utilization Utilization per Average Pop'l risk Utilization per Average Utilization per Average Benefit Category Description 1,000 Cost/Service PMPM Morbidity Other Cost Util 1,000 Cost/Service PMPM per 1,000 Cost/Service PMPM																	
	on Actual Experience Allowed Projection Period Factors Projections, before credibility Adjustment Credibility Manual Utilization Utilization per Average Pop'l risk Utilization per Average Utilization Average Benefit Category Description 1,000 Cost/Service PMPM Morbidity Other Cost Util 1,000 Cost/Service PMPM per 1,000 Cost/Service PMPM																	
23																		
24																		
26	Professional	Visits	3,755.32 9,877.97	149.29	122.89	1.020	0.996	1.027	1.024	10,559.36	156.22	137.47		0.00	0.00			
27	Other Medical	Visits	1,548.33		22.10	1.020	0.996	1.027	1.026	1,661.11	179.93	24.91		0.00	0.00			
28	Capitation	Benefit Period	17,803.04	5.50	8.15	1.020	0.623	1.027	1.024	19,031.11	3.61	5.72	0.00	0.00	0.00			
29	Prescription Drug	Prescriptions	14,578.96	73.28	89.03	1.020	1.143	1.110	1.030	15,786.14	103.18	135.73	0.00	0.00	0.00			
24 25 26 27 28 29 30 31	Total				\$556.35							\$656.41			\$0.00			
	Castina III. Businested Francisco				Dania aka d Allanna d	Claires DAADAA (/		.1:			100.000	,		0.000/	After Credibility \$656.41	Projected Period Total	
33	Section III: Projected Experience:				Projected Allowed		w/applied cred red Average Fa					100.00%	0		0.00%	0.812	\$414,255,4	190
34							curred Claims,	,		ij't, PMPM						\$533.08	\$336,419,4	129
35							k Adjustments			, .						13.03	8,223,1	29
36										overies, net of rein p	rem, PMPM					\$520.05	\$328,196,3	800
37						-	A reinsurance	recoveries,	net of rein pre	em, PMPM						0.00		<u>0</u>
38					Projected Incurred	Claims										\$520.05	\$328,196,3	
40					Administrative Exp	ense Load									7.06%	40.29	25,427,6	
41					Profit & Risk Load Taxes & Fees										0.56% 1.26%	3.19 7.18	2,013,3 4,533,8	
42					Single Risk Pool Gr	ncc Promium A	σ Rate DMADA	1							1.20%	\$570.71	4,533,8 \$360,171,2	
44					Index Rate for Proj		g. nate, riviriv									\$656.31	2,1/1,1/2	.10
45							ver Experience	Period								14.66%		
46						% Increase, a	innualized:									7.08%		
32 33 34 35 36 37 38 40 41 42 43 44 45 46 47 48					Projected Membe	r Months											631,0	192
48																		
	Information Not Releasable to the	Public Unless Author	rized by Law. This inf	ormation has no	ot been publically d	isclosed and ma	v he privileger	and confid	ential. It is for	internal governmen	t use only and mi	ist not be						
49		d, distributed, or copi										or not be						
50																		
	_																	

Product-Plan Data Collection

Company Legal Name: HIOS Issuer ID: Effective Date of Rate Change(s): Blue Cross and Blue Shield of Vermont 13627 1/1/2019 State: VT Market: Combined

Section I: General Product and Plan Information Product			DCDC/T FDC	(Small Group)			pener	T EPO CDHP (Small)	C1			80	BSVT EPO (Individu	-0			nener	VT EPO CDHP (Indiv	december 1
Product ID:			1362				DCB3V	13627VT033	Group)			BC.	13627VT034	ai)			BCB3	13627VT035	Judaij
Metal:	64.41	Gold	Silver				60				81.1			40			40		Bronze
	Platinum			Silver	Bronze	Bronze	Silver		Bronze	Catastrophic	Platinum	Gold	Silver	Silver	Bronze	Bronze	Silver	Silver	
AV Metal Value	0.901	0.820	0.719	0.719	0.613	0.630	0.703	0.703	0.607	0.570	0.901	0.820	0.719	0.719	0.613	0.630	0.703	0.703	0.607
AV Pricing Value	1.110	0.950	0.894	0.802	0.699	0.721	0.904	0.825	0.715	0.385	1.110	0.950	0.894	0.802	0.699	0.721	0.904	0.825	0.715
Plan Category	Renewing	Renewing	Renewing	New	Renewing	Renewing	Renewing	New	Renewing	Renewing	Renewing	Renewing	Renewing	New	Renewing	Renewing	Renewing	New	Renewing
Plan Type:	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO
								BCBSVT Silver		BCBSVT Blue								BCBSVT Silver	
Plan Name	BCBSVT Platinum		BCBSVT Silver	BCBSVT Silver	BCBSVT Bronze	BCBSVT Bronze	RCRSVT Silver	Reflective CDHP	BCBSVT Bronze	Rewards	BCBSVT Platinum		BCBSVT Silver	RCRSVT Silver	BCBSVT Bronze	BCBSVT Bronze	BCBSVT Silver	Reflective CDHP	BCBSVT Bronze
	Plan	BCBSVT Gold Plan	Plan	Reflective Plan	Plan	Plan Integrated	CDHP Plan	Plan		Catastrophic Plan		BCBSVT Gold Plan	Plan	Reflective Plan	Plan	Plan Integrated	CDHP Plan	Plan	CDHP Plan
Plan ID (Standard Component ID):		13627VT0320002				13627VT0320005	13627VT0330001				13627VT0340002		13627VT0340004						13627VT0350002
				1362/110320006				1362/110330003						1362/V1034000/				13627710350003	
Exchange Plan?	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	Yes	Yes	Yes	Yes	Yes	NO	Yes	Yes	Yes	NO	Yes
Historical Rate Increase - Calendar Year - 2			4.1					6.91%					4.38%					7.06%	
Historical Rate Increase - Calendar Year - 1				10%				9.58%					6.67%					9.69%	
Historical Rate Increase - Calendar Year 0			8.9	12%				10.92%					8.35%					10.88%	
Effective Date of Proposed Rates	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019
Rate Change % (over prior filing)	4.65%	2.60%	15.03%	1.77%	1.67%	2.67%	13.78%	2.51%	3.09%	-0.63%	4.65%	2.60%	15.03%	1.77%	1.67%	2.67%	13.78%	2.51%	3.09%
Cum'tive Rate Change % (over 12 mos prior)	4.65%			1.77%	1.67%	2.67%	13.78%				4.65%	2.60%	15.03%	1.77%	1.67%		13.78%	2.51%	3.09%
Proj'd Per Rate Change % (over Exper. Period)	13.65%	10.86%	22.89%	#DIV/0!	11.70%	#DIV/0!	25.05%		13.64%	13.03%	13.65%	10.86%	22.89%	#DIV/0!	11.70%	#DIV/0!	25.05%	#DIV/0!	13.64%
Product Rate Increase %			3.1	14%				3.09%					9.33%					11.05%	

Plan ID (Standard Component ID):	Total	13627VT0320001		13627VT0320003	3627VT0320006	13627VT0320004	13627VT0320005		13627VT0330003	13627VT0330002	13627VT0340001	13627VT0340002	13627VT0340003	13627VT0340004	13627VT0340007	13627VT0340005	13627VT0340006	13627VT0350001		
Inpatient	\$10.85	\$9.59	\$6.64	\$15.93	\$0.00		\$5.46	\$15.15	\$0.00	\$5.71	\$2.01	\$9.59	\$6.64	\$15.93	\$0.00	\$4.66	\$5.46	\$15.15	\$0.00	\$5.71
Outpatient	\$24.75	\$21.89	\$15.15	\$36.35	\$0.00	\$10.64	\$12.47	\$34.59	\$0.00	\$13.02	\$4.59	\$21.89	\$15.15	\$36.35	\$0.00	\$10.64	\$12.47	\$34.59	\$0.00	\$13.02
Professional	\$13.88	\$12.27	\$8.49	\$20.38	\$0.00	\$5.96	\$6.99	\$19.39	\$0.00	\$7.30	\$2.57	\$12.27	\$8.49	\$20.38	\$0.00	\$5.96	\$6.99	\$19.39	\$0.00	\$7.30
Prescription Drug	\$13.70	\$12.12	\$8.39	\$20.12	\$0.00	\$5.89	\$6.90	\$19.15	\$0.00	\$7.21	\$2.54	\$12.12	\$8.39	\$20.12	\$0.00	\$5.89	\$6.90	\$19.15	\$0.00	\$7.21
Other	\$2.51	\$2.22	\$1.54	\$3.69	\$0.00	\$1.08	\$1.27	\$3.51	\$0.00	\$1.32	\$0.47	\$2.22	\$1.54	\$3.69	\$0.00	\$1.08	\$1.27	\$3.51	\$0.00	\$1.32
Capitation	\$0.58	\$0.51	\$0.35	\$0.85	\$0.00	\$0.25	\$0.29	\$0.81	\$0.00	\$0.30	\$0.11	\$0.51	\$0.35	\$0.85	\$0.00	\$0.25	\$0.29	\$0.81	\$0.00	\$0.30
Administration	\$4.02	\$3.11	\$3.12	\$3.11	\$0.00	\$3.14	\$3.09	\$3.18	\$0.00	\$3.09	\$6.72	\$3.11	\$3.12	\$3.11	\$0.00	\$3.14	\$3.09	\$3.18	\$0.00	\$3.09
Taxes & Fees	-\$25.85	-\$29.35	-\$27.34	-\$24.54	\$0.00	-\$23.54	-\$23.74	-\$24.83	\$0.00	-\$23.56	-\$18.71	-\$29.35	-\$27.34	-\$24.54	\$0.00	-\$23.54	-\$23.74	-\$24.83	\$0.00	-\$23.56
Risk & Profit Charge	-\$0.51	-\$0.77		-\$0.28	\$0.00	-\$0.57	-\$0.56	-\$0.32	\$0.00	-\$0.54	-\$0.34	-\$0.77	-\$0.74	-\$0.28	\$0.00	-\$0.57	-\$0.56	-\$0.32	\$0.00	
Total Rate Increase	\$43.93	\$31.59	\$15.60	\$75.61	\$0.00	\$7.52	\$12.17	\$70.63	\$0.00	\$13.84	-\$0.04	\$31.59	\$15.60	\$75.61	\$0.00	\$7.52	\$12.17	\$70.63	\$0.00	\$13.84
Member Cost Share Increase	-\$3.25	\$14.01	\$22.58	-\$37.94	\$170.82	\$30.88	\$204.60	-\$30.63	\$161.11	\$25.74	\$28.12	\$14.01	\$22.58	-\$37.94	\$170.82	\$30.88	\$204.60	-\$30.63	\$161.11	\$25.74
Average Current Rate PMPM	\$434.72	\$671.15	\$586.56	\$500.75	\$0.00	\$435.81	\$445.59	\$510.09	\$0.00	\$439.34	\$244.08	\$671.15	\$586.56	\$500.75	\$0.00	\$435.81	\$445.59	\$510.09	\$0.00	\$439.34
Projected Member Months	621.002	91 116	50 640	0	51.072	10 116	2 977	0	29 176	10.044	2 169	32 028	10 202	77.494	16 669	9.049	1 949	20.240	7 224	9 100

Section III: Experience Period Information

		Section III: Experience Period Information																				
Warning Alert	Wsht 1 Total	Plan ID (Standard Component ID):	Total	13627VT0320001	13627VT0320002	13627VT0320003	13627VT0320006	13627VT0320004	13627VT0320005	13627VT0330001	13627VT0330003	13627VT0330002	13627VT0340001	13627VT0340002	13627VT0340003	13627VT0340004	13627VT0340007	13627VT0340005	13627VT0340006	13627VT0350001	13627VT0350003	
		Plan Adjusted Index Rate	\$497.85	\$618.31	\$543.16	\$469.00	\$0.00	\$396.90	\$0.00	\$464.40	\$0.00	\$398.81	\$215.90	\$618.31	\$543.16	\$469.00	\$0.00	\$396.90	\$0.00	\$464.40	\$0.00	\$398.81
OK	819,824	Member Months	819,824	114,798	63,472	80,867	0	18,571	0	52,064	0	31,404	2,704	37,936	23,887	120,683	0	15,256	0	38,352	0	14,975
OK	\$408,055,901	E Total Premium (TP)	\$408,150,101	\$70,980,751	\$34,475,452	\$37,926,623	\$0	\$7,370,830	\$0	\$24,178,522	\$0	\$12,524,229	\$583,794	\$23,456,208	\$12,974,463	\$56,600,327	\$0	\$6,055,106	\$0	\$17,810,669	\$0	\$5,972,180
		EHB Percent of TP, [see instructions]	99.97%	99.98%	99.98%	99.97%	0.00%	99.97%	0.00%	99.97%	0.00%	99.97%	99.94%	99.98%	99.98%	99.97%	0.00%	99.97%	0.00%	99.97%	0.00%	99.97%
		state mandated benefits portion of TP that are																				
		other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TP	0.03%	0.02%	0.02%	0.03%	100.00%	0.03%	100.00%	0.03%	100.00%	0.03%	0.06%	0.02%	0.02%	0.03%	100.00%	0.03%	100.00%	0.03%	100.00%	0.03%
OK	\$456,109,835	Total Allowed Claims (TAC)	\$456,109,835	\$80,937,421	\$34,187,240	\$31,764,433	\$0	\$9,858,351	\$0	\$19,963,259	\$0	\$9,265,624	\$344,305	\$45,616,885	\$15,525,285	\$72,494,727	\$0	\$4,984,789	\$0	\$20,606,270	\$0	\$4,394,517
		EHB Percent of TAC, [see instructions]	99.97%	99.98%	99.98%	99.97%	0.00%	99.97%	0.00%	99.97%	0.00%	99.97%	99.94%	99.98%	99.98%	99.97%	0.00%	99.97%	0.00%	99.97%	0.00%	99.97%
		state mandated benefits portion of TAC that are other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TAC	0.03%	0.02%	0.02%	0.03%	100.00%	0.03%	100.00%	0.03%	100.00%	0.03%	0.06%	0.02%	0.02%	0.03%	100.00%	0.03%	100.00%	0.03%	100.00%	0.03%
		Allowed Claims which are not the issuer's obligation:	\$84,020,607	\$5,779,107	\$5,124,173	\$8,228,592	\$0	\$2,315,675	\$0	\$5,366,815	\$0	\$3,426,707	\$174,659	\$2,730,583	\$2,453,899	\$17,436,648	\$0	\$1,646,659	\$0	\$4,995,668	\$0	\$1,648,355
		Portion of above payable by HHS's funds on behalf of insured person, in dollars	\$8,747,843	\$0	\$0	\$0	50	\$0	\$0	\$0	\$0	\$0	\$0	\$0	50	\$5,943,784	\$0	\$0	\$0	\$1,179,104	\$0	\$0
		Portion of above payable by HHS on behalf of insured person, as %	10.41%	0.00%	0.00%	0.00%	#DIV/0!	0.00%	#DIV/0!	0.00%	#DIV/0!	0.00%	0.00%	0.00%	0.00%	34.09%	#DIV/0!	0.00%	#DIV/0!	23.60%	#DIV/0!	0.00%
OK	\$372,089,227	Total Incurred claims, payable with issuer funds	\$372,089,227	\$75,158,314	\$29,063,066	\$23,535,841	\$0	\$7,542,675	\$0	\$14,596,444	\$0	\$5,838,918	\$169,646	\$42,886,302	\$13,071,386	\$55,058,079	\$0	\$3,338,130	\$0	\$15,610,601	\$0	\$2,746,162
		Net Amt of Rein	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		Risk Adjustment Transfer Amount	\$5,700,399.80	\$14,546,982.81	-\$573,721.40	-\$8,987,238.79	\$0.00	-\$467,251.00	\$0.00	-\$6,630,659.67	\$0.00	-\$4,670,410.61	-\$11,724.13	\$21,609,126.62	\$973,684.52	\$2,017,369.54	\$0.00	-\$1,784,841.48	\$0.00	-\$725,331.10	\$0.00	-\$2,142,024.79
OK	\$ 453.86	Incurred Claims PMPM	\$453.86	\$654.70	\$457.89	\$291.04	#DIV/0!	\$406.15		\$280.36	#DIV/0!	\$185.93	\$62.74	\$1,130.49	\$547.22	\$456.22	#DIV/0!	\$218.81	#DIV/0!	\$407.03	#DIV/0!	\$183.38 \$293.46
OK	\$ 556.35	Allowed Claims PMPM	\$556.35	\$705.04	\$538.62	\$392.80	#DIV/0!	\$530.85	#DIV/0!	\$383.44	#DIV/0!	\$295.05	\$127.33	\$1,202.47	\$649.95	\$600.70	#DIV/0!	\$326.74	#DIV/0!	\$537.29	#DIV/0!	\$293.46 \$293.36
		EHB portion of Allowed Claims, PMPM	\$556.21	\$704.89	\$538.49	\$392.69	#DIV/0!	\$530.67	#DIV/01	\$383.33	#DIV/0!	\$294.95	\$127.26	\$1,202.22	\$649.79	\$600.54	#DIV/0!	\$326.64	#DIV/0!	\$537.14	#DIV/0!	\$293.36

		Section IV: Projected (12 months following effective date)																			
Warning Alert	Wsht 1 Total	Plan ID (Standard Component ID):	otal	13627VT0320001	13627VT0320002	13627VT0320003	13627VT0320006	13627VT0320004	13627VT0320005	13627VT0330001	13627VT0330003	13627VT0330002	13627VT0340001	13627VT0340002	13627VT0340003	13627VT0340004	13627VT0340007	13627VT0340005	13627VT0340006	13627VT0350001	13627VT0350003	13627VT0350002
		Plan Adjusted Index Rate	\$571.66	\$702.74	\$602.15	\$576.35	\$509.92	\$443.32	\$457.77	\$580.72	\$523.18	\$453.19	\$244.04	\$702.74	\$602.15	\$576.35	\$509.92	\$443.32	\$457.77	\$580.72	\$523.18	\$453.19
OK	631,092	Member Months	631,092	91,116	50,640		51,072	10,116	3,972		28,176	10,044	3,168	32,028	19,392	77,484	16,668	9,048	1,848	20,340	7,224	8,100
OK	\$360,171,210	Total Premium (TP)	\$360,170,705	\$64,030,858	\$30,492,876	\$0	\$26,042,634	\$4,484,625	\$1,818,262	\$0	\$14,741,120	\$4,551,840	\$773,119	\$22,507,357	\$16,388,114	\$38,550,899	\$8,499,347	\$5,495,395	\$845,959	\$9,296,166	\$3,779,452	\$4,290,803
		EHB Percent of TP, [see instructions]	99.98%	99.98%	99.98%	99.98%	99.97%	99.97%	99.97%	99.98%	99.98%	99.97%	99.95%	99.98%	99.98%	99.98%	99.97%	99.97%	99.97%	99.98%	99.98%	99.97%
		state mandated benefits portion of TP that are other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TP	0.02%	0.02%	0.02%	0.02%	0.03%	0.03%	0.03%	0.02%	0.02%	0.03%	0.05%	0.02%	0.02%	0.02%	0.03%	0.03%		0.02%	0.02%	
OK	414,255,490	Total Allowed Claims (TAC)	\$414,255,490	\$59,809,510	\$33,240,634	\$0	\$33,524,203	\$6,640,250	\$2,607,263	\$0	\$18,495,026	\$6,592,988	\$2,079,509	\$21,023,519	\$17,864,871	\$43,905,993	\$10,941,052	\$8,136,866	\$1,213,047	\$10,507,821	\$4,741,910	\$6,214,896
		EHB Percent of TAC, [see instructions]	99.98%	99.98%	99.98%	100.00%	99.98%	99.98%	99.98%	100.00%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%
		state mandated benefits portion of TAC that are other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TAC	0.02%	0.02%	0.02%	0.00%	0.02%	0.02%	0.02%	0.00%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%
		Allowed Claims which are not the issuer's obligation	\$83,222,488	\$5,664,563	\$5,860,425	\$0	\$8,723,988	\$2,166,767	\$812,671	\$0	\$4,539,558	\$2,074,009	\$363,901	\$1,991,139	\$3,149,631	\$7,058,372	\$2,847,185	\$2,655,125	\$378,100	\$1,675,734	\$1,163,890	\$1,955,069
		Portion of above payable by HHS's funds on behalf of insured person, in dollars	\$7,192,433	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,227,419	\$0	\$0	50	\$880,615	\$0	50
		Portion of above payable by HHS on behalf of insured person, as %	8.64%	0.00%	0.00%	#DIV/0!	0.00%	0.00%	0.00%	#DIV/01	0.00%	0.00%	0.00%	0.00%	0.00%	59.89%	0.00%	0.00%	0.00%	52.55%	0.00%	0.00%
		Total Incurred claims, payable with issuer funds	\$331,033,003	\$54,144,947	\$27,380,209	\$0	\$24,800,215	\$4,473,483	\$1,794,592	\$0	\$13,955,468	\$4,518,979	\$1,715,608	\$19,032,380	\$14,715,240	\$36,847,622	\$8,093,867	\$5,481,741	\$834,946	\$8,832,087	\$3,578,020	\$4,259,826
#DIV/0!	-	Net Amt of Rein	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		Risk Adjustment Transfer Amount	\$8,317,793	\$8,809,929	-\$472,659	\$0	-\$5,613,365	-\$904,071	-\$354,979	\$0	-\$3,096,847	-\$897,637	-\$86,273	\$17,547,842	\$1,929,390	\$564,991	\$140,792	-\$1,938,968	-\$289,062	\$135,217	\$61,020	-\$1,480,974
		Incurred Claims PMPM	\$524.54	\$594.24	\$540.68	#DIV/0!	\$485.59	\$442.22	\$451.81	#DIV/0!	\$495.30	\$449.92	\$541.54	\$594.24	\$758.83	\$475.55	\$485.59	\$605.85	\$451.81	\$434.22	\$495.30	\$525.90
OK	\$ 656.41	Allowed Claims PMPM	\$656.41	\$656.41	\$656.41	#DIV/0!	\$656.41	\$656.41	\$656.41	#DIV/0!	\$656.41	\$656.41	\$656.41	\$656.41	\$921.25	\$566.65	\$656.41	\$899.30	\$656.41	\$516.61	\$656.41	\$767.27
		EHB portion of Allowed Claims, PMPM	\$656.28	\$656.28	\$656.28	#DIV/0!	\$656.28	\$656.28	\$656.28	#DIV/0!	\$656.28	\$656.28	\$656.28	\$656.28	\$921.07	\$566.53	\$656.28	\$899.12	\$656.28	\$516.51	\$656.28	\$767.12

Product-Plan Data Collection

Company Legal Name: HIOS Issuer ID: Effective Date of Rate Change(s):

Section I: General Product and Plan Information																
Product	E	CBSVT EPO Blue Re	wards (Small Group)	BCB	SVT EPO CDHP Blue	Rewards (Small Gr	oup)		BCBSVT EPO Blue F	lewards (Individual)		BCI	SSVT EPO CDHP Blu	e Rewards (Individ	ual)
Product ID:		13627	VT036			13627	VT037			13627	VT038			13627	VT039	
Metal:	Gold	Silver	Silver	Bronze	Gold	Silver	Silver	Bronze	Gold	Silver	Silver	Bronze	Gold	Silver	Silver	Bronze
AV Metal Value	0.761	0.685	0.685	0.612	0.761	0.718	0.718	0.620	0.761	0.685	0.685	0.612	0.761	0.718	0.718	0.620
AV Pricing Value	0.927	0.902	0.801	0.703	0.882	0.888	0.798	0.710	0.927	0.902	0.801	0.703	0.882	0.888	0.798	0.710
Plan Category	Renewing	Renewing	New	Renewing	Renewing	New	New	Renewing	Renewing	Renewing	New	Renewing	Renewing	New	New	Renewing
Plan Type:	EPO					EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO
	BCBSVT Blue	SVT Blue BCBSVT Blue BCBSVT Blue BC				BCBSVT Blue	Rewards Silver	BCBSVT Blue	BCBSVT Blue	BCBSVT Blue	BCBSVT Blue		BCBSVT Blue	BCBSVT Blue	Rewards Silver	BCBSVT Blue
Plan Name	Rewards Gold					Rewards Silver	CDHP Reflective	Rewards Bronze	Rewards Gold	Rewards Silver	Rewards Silver	Blue Rewards	Rewards Gold	Rewards Silver	CDHP Reflective	Rewards Bronze
	Plan	Plan	Reflective Plan	Bronze Plan	CDHP Plan	CDHP Plan	Plan	CDHP Plan	Plan	Plan	Reflective Plan	Bronze Plan	CDHP Plan	CDHP Plan	Plan	CDHP Plan
Plan ID (Standard Component ID):	13627VT0360001	13627VT0360002	13627VT0360004	13627VT0360003	13627VT0370001	13627VT0370002	13627VT0370004	13627VT0370003	13627VT0380001	13627VT0380002	13627VT0380004	13627VT0380003	13627VT0390001	13627VT0390002	13627VT0390004	13627VT0390003
Exchange Plan?	Yes	Yes	No	Yes	Yes	Yes	No	Yes	Yes	Yes	No	Yes	Yes	Yes	No	Yes
Historical Rate Increase - Calendar Year - 2		8.0				1.7	0%			8.5				6.3	18%	
Historical Rate Increase - Calendar Year - 1		9.3	3%			9.2	1%			9.0	18%			9.1	2%	
Historical Rate Increase - Calendar Year 0		8.6	12%			9.9	2%			8.4	15%			10.	24%	
Effective Date of Proposed Rates	1/1/2019 1/1/2019 1/1/2019 1/1/2019				1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019	1/1/2019
Rate Change % (over prior filing)	3.80% 18.59% 3.47% 3.02%				3.01%	0.00%	6.31%	4.03%	3.80%	18.59%	3.47%	3.02%	3.01%	0.00%	6.31%	4.03%

Plan ID (Standard Component ID):	Total	13627VT0360001	13627VT0360002	13627VT0360004	13627VT0360003	13627VT0370001	13627VT0370002	13627VT0370004	13627VT0370003	13627VT0380001	13627VT0380002	13627VT0380004	13627VT0380003	13627VT0390001	13627VT0390002	13627VT0390004	
Inpatient	\$10.85	\$6.96	\$17.86	\$0.00	\$5.00	\$6.03	\$18.52	\$0.00	\$5.73	\$6.96	\$17.86	\$0.00	\$5.00	\$6.03	\$18.52	\$0.00	
Outpatient	\$24.75	\$15.89	\$40.76	\$0.00	\$11.41	\$13.75	\$42.26	\$0.00	\$13.08	\$15.89	\$40.76	\$0.00	\$11.41	\$13.75	\$42.26	\$0.00	\$13.08
Professional	\$13.88	\$8.91	\$22.86	\$0.00	\$6.40	\$7.71	\$23.70	\$0.00	\$7.34	\$8.91	\$22.86	\$0.00	\$6.40	\$7.71	\$23.70	\$0.00	\$7.34
Prescription Drug	\$13.70	\$8.80	\$22.57	\$0.00	\$6.32	\$7.61	\$23.40	\$0.00	\$7.24	\$8.80	\$22.57	\$0.00	\$6.32	\$7.61	\$23.40	\$0.00	\$7.24
Other	\$2.51	\$1.61	\$4.14	\$0.00	\$1.16	\$1.40	\$4.29	\$0.00	\$1.33	\$1.61	\$4.14	\$0.00	\$1.16	\$1.40	\$4.29	\$0.00	\$1.33
Capitation	\$0.58	\$0.37	\$0.95	\$0.00	\$0.27	\$0.32	\$0.99	\$0.00	\$0.31	\$0.37	\$0.95	\$0.00	\$0.27	\$0.32	\$0.99	\$0.00	\$0.31
Administration	\$4.02	\$6.71	\$6.72	\$0.00	\$6.72	\$6.69	\$6.48	\$0.00	\$6.56	\$6.71	\$6.72	\$0.00	\$6.72	\$6.69	\$6.48	\$0.00	\$6.56
Taxes & Fees	-\$25.85	-\$26.77	-\$24.15	\$0.00	-\$23.44	-\$26.22	-\$23.73	\$0.00	-\$23.39	-\$26.77	-\$24.15	\$0.00	-\$23.44	-\$26.22	-\$23.73	\$0.00	-\$23.39
Risk & Profit Charge	-\$0.51	-\$0.68	-\$0.18	\$0.00	-\$0.54	-\$0.67	-\$0.14		-\$0.51	-\$0.68	-\$0.18	\$0.00	-\$0.54	-\$0.67	-\$0.14	\$0.00	
Total Rate Increase	\$43.93	\$21.80	\$91.52	\$0.00	\$13.31	\$16.62	\$95.78	\$0.00	\$17.70	\$21.80	\$91.52	\$0.00	\$13.31	\$16.62	\$95.78	\$0.00	\$17.70
Member Cost Share Increase	-\$3.25	\$21.75	-\$48.63	\$175.56	\$30.34	\$24.43	-\$47.89	\$176.15	\$26.20	\$21.75	-\$48.63	\$175.56	\$30.34	\$24.43	-\$47.89	\$176.15	\$26.20
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Average Current Rate PMPM	\$434.72	\$565.53	\$490.52	\$0.00	\$432.70	\$542.12	\$475.62	\$0.00	\$432.51	\$565.53	\$490.52	\$0.00	\$432.70	\$542.12	\$475.62	\$0.00	\$432.51
Projected Member Months	631,092	8,904	0	6,312	4,440	66,492	0	18,204	14,148	5,064	26,544	3,456	2,736	11,496	8,208	2,088	12,564

Section III: Experience Period Information

		Section III: Experience Period Information																	
Warning Alert	Wsht 1 Total	Plan ID (Standard Component ID):	Total	13627VT0360001	13627VT0360002	13627VT0360004	13627VT0360003	13627VT0370001	13627VT0370002	13627VT0370004	13627VT0370003	13627VT0380001	13627VT0380002	13627VT0380004	13627VT0380003	13627VT0390001	13627VT0390002	13627VT0390004	13627VT0390003
		Plan Adjusted Index Rate	\$497.85	\$524.26	\$456.48	\$0.00	\$0.00	\$498.01	\$0.00	\$0.00	\$394.51	\$524.26	\$456.48	\$0.00	\$0.00	\$498.01	\$0.00	\$0.00	\$394.51
OK	819.824	Member Months	819.824	12.918	10.328	0	0	92.913	0	0	16.164	6.074	40.043	0	0	11.801	0	0	14,614
OK	\$408.055.901	E Total Premium (TP)	\$408,150,101	\$6,772,391	\$4,714,525	SO.	SO	\$46,271,603	\$0	\$0	\$6,376,860	\$3,184,355	\$18.278.829	SO	SO	\$5,877,016	\$0	SO	\$5,765,369
		EHB Percent of TP, [see instructions]	99.97%	99.98%	99.97%	0.00%	0.00%	99.97%	0.00%	0.00%	99.97%	99.98%	99.97%	0.00%	0.00%	99.97%	0.00%	0.00%	99.97%
		atate mandated benefits portion of TP that are																	
		other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TP	0.03%	0.02%	0.03%	100.00%	100.00%	0.03%	100.00%	100.00%	0.03%	0.02%	0.03%	100.00%	100.00%	0.03%	100.00%	100.00%	0.03%
OK	\$456,109,835	Total Allowed Claims (TAC)	\$456,109,835	\$5,292,892	\$3,258,186	\$0	\$0	\$54,418,570	\$0	\$0	\$6,754,709	\$3,811,492	\$18,262,365	\$0	\$0	\$10,647,332	\$0	\$0	\$3,721,184
		EHB Percent of TAC, [see instructions]	99.97%	99.98%	99.97%	0.00%	0.00%	99.97%	0.00%	0.00%	99.97%	99.98%	99.97%	0.00%	0.00%	99.97%	0.00%	0.00%	99.97%
		state mandated benefits portion of TAC that are other than EHB	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TAC	0.03%	0.02%	0.03%	100.00%	100.00%	0.03%	100.00%	100.00%	0.03%	0.02%	0.03%	100.00%	100.00%	0.03%	100.00%	100.00%	0.03%
		Allowed Claims which are not the issuer's pobligation:	\$84,020,607	\$1,042,930	\$998,194	\$0	\$0	\$10,080,390	\$0	\$0	\$2,359,945	\$628,293	\$4,535,122	\$0	\$0	\$1,494,088	\$0	\$0	\$1,554,104
		Portion of above payable by HHS's funds on behalf of insured person, in dollars	\$8,747,843	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,624,955	\$0	\$0	\$0	\$0	\$0	\$0
		Portion of above payable by HHS on behalf of insured person, as %	10.41%	0.00%	0.00%	#DIV/0!	#DIV/01	0.00%	#DIV/0!	#DIV/01	0.00%	0.00%	35 83%	#DIV/01	#DIV/DI	0.00%	#DIV/0!	#DIV/01	0.00%
OK	\$372.089.227	Total Incurred claims, payable with issuer funds	\$372.089.227	\$4 249 961	\$2,259,992	#DIV/01		\$44,338,180	#DIV/01	wbiv/o:	\$4,394,763	\$3.183.199	\$13,727,243	wbiv/o:	#DIV/0:	\$9,153,244	*DIV/OI	wbiv/o:	\$2.167.081
	V-0.12,0003,220.		V-0.12/2007/EE	4.72.07000	40,000,000	**			***	-	4.900.9100	40,100,100	g.c.g, 2., j2., s			\$5,255,E.	-		44,441,000
		Net Amt of Rein	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		Risk Adjustment Transfer Amount	\$5,700,399,80	-S1.480.631.74	-\$1,359,599,40	\$0.00		\$324,638,11	\$0.00		-\$260,620,59	-\$43.277.21	-53 940 936 97	\$0.00	\$0.00	\$1.842,998.69	\$0.00	\$0.00	
		MA AUGUSTINETT THEORY ATTOMATIC	33,700,333.00	-52,400,032.74	-\$4,333,333.40	30.00	\$0.00	JJ24,030.11	70.00	\$0.00	9200,020.33	-J-1,277.22	-\$3,540,330.37	20.00	50.00	72,042,330.03	Ju.00	\$0.00	-92,330,232.02
OK	\$ 453.86	Incurred Claims PMPM	\$453.86	\$329.00	\$218.82	#DIV/0!	#DIV/0!	\$477.20	#DIV/0!	#DIV/0!	\$271.89	\$524.07	\$342.81	#DIV/0!	#DIV/0!	\$775.63	#DIV/0!	#DIV/0!	\$148.29
OK	\$ 556.35	Allowed Claims PMPM	\$556.35	\$409.73	\$315.47	#DIV/0!	#DIV/0!	\$585.69	#DIV/0!	#DIV/0!	\$417.89	\$627.51	\$456.07	#DIV/0!	#DIV/0!	\$902.24	#DIV/0!	#DIV/0!	\$254.63
		EHB portion of Allowed Claims, PMPM	\$556.21	\$409.63	\$315.38	#DIV/0!	#DIV/0!	\$585.54	#DIV/0!	#DIV/0!	\$417.75	\$627.35	\$455.94	#DIV/0!	#DIV/0!	\$902.00	#DIV/0!	#DIV/0!	\$254.55
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		Section IV: Projected (12 months following effective date	2)																
Warning Alert	Wsht 1 Total	Plan ID (Standard Component ID):	Total	13627VT0360001	13627VT0360002	13627VT0360004	13627VT0360003	13627VT0370001	13627VT0370002	13627VT0370004	13627VT0370003	13627VT0380001	13627VT0380002	13627VT0380004	13627VT0380003	13627VT0390001	13627VT0390002	13627VT0390004	13627VT0390003
		Plan Adjusted Index Rate	\$571.66	\$587.34	\$582.04	\$507.84	\$446.01	\$558.74	\$571.40	\$505.91	\$450.21	\$587.34	\$582.04	\$507.84	\$446.01	\$558.74	\$571.40	\$505.91	\$450.21
OK	631,092	윤 Member Months	631,092	8,904	-	6,312	4,440	66,492		18,204	14,148	5,064	26,544	3,456	2,736	11,496	8,208	2,088	12,564
OK	\$360,171,210	Total Premium (TP)	\$360,170,705	\$5,229,675	\$0	\$3,205,486	\$1,980,284	\$37,151,740	\$0	\$9,209,586	\$6,369,571	\$4,278,185	\$13,780,379	\$1,755,095	\$1,643,101	\$8,206,773	\$4,059,226	\$1,056,340	\$5,656,438
		EHB Percent of TP, [see instructions]	99.98%	99.98%	99.98%	99.97%	99.97%	99.98%	99.98%	99.97%	99.97%	99.98%	99.98%	99.97%	99.97%	99.98%	99.98%	99.97%	99.97%
		state mandated benefits portion of TP that are	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other henefits portion of TP	0.02%	0.00%		0.03%	0.03%	0.02%	0.02%		0.03%	0.02%	0.02%	0.03%	0.03%	0.02%	0.02%	0.03%	0.03%
OK	414.255.490	Total Allowed Claims (TAC)	\$414,255,490	\$5,844,680	SO.	\$4,143,264	\$2,914,463	\$43,646,055	\$0		\$9,286,897	\$4,781,295	\$15.541.178	\$2,268,555	\$2,418,217	\$9,641,359	\$4,663,141	\$1,370,585	\$8,247,143
		5 EHB Percent of TAC, [see instructions]	99.98%	99.98%	100.00%	99.98%	99.98%	99.98%	100.00%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%	99.98%
		state mandated benefits portion of TAC that are other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
		Other benefits portion of TAC	0.02%	0.02%	0.00%	0.02%	0.02%	0.02%	0.00%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%	0.02%
		Allowed Claims which are not the issuer's obligation	\$83,222,488	\$1,155,307	\$0	\$1,108,146	\$971,200	\$9,849,671	\$0	\$3,206,628	\$3,031,537	\$945,110	\$2,430,567	\$606,742	\$805,833	\$2,175,780	\$795,910	\$367,800	\$2,692,128
		Portion of above payable by HHS's funds on behalf of insured person, in dollars	\$7,192,433	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,652,769	\$0	\$0	\$0	\$431,629	\$0	\$0
		Portion of above payable by HHS on behalf of insured person, as %	8.64%	0.00%	#DIV/0!	0.00%	0.00%	0.00%	#DIV/01	0.00%	0.00%	0.00%	68.00%	0.00%	0.00%	0.00%	54.23%	0.00%	0.00%
		Total Incurred claims, payable with issuer funds	\$331,033,003	\$4,689,373	\$0	\$3,035,118	\$1,943,263	\$33,796,384	\$0	\$8,742,671	\$6,255,360	\$3,836,185	\$13,110,611	\$1,661,814	\$1,612,383	\$7,465,579	\$3,867,231	\$1,002,785	\$5,555,015
#DIV/0!		Net Amt of Rein	\$0	\$0	\$0	\$0	\$0		\$0		\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0
		Risk Adjustment Transfer Amount	\$8,317,793	-\$83,107	\$0	-\$693,757	-\$396,805	-\$620,617	\$0	-\$2,000,816	-\$1,264,413	\$516,375	\$199,987	\$29,192	-\$576,247	\$1,041,258	\$60,006	\$17,637	-\$1,965,246
		Incurred Claims PMPM	\$524.54	\$526.66	#DIV/0!	\$480.85	\$437.67	\$508.28	#DIV/0!	\$480.26	\$442.14	\$757.54	\$493.92	\$480.85	\$589.32	\$649.41	\$471.15	\$480.26	\$442.14
OK	\$ 656.41	Allowed Claims PMPM	\$656.41	\$656.41	#DIV/0!	\$656.41	\$656.41	\$656.41	#DIV/0!	\$656.41	\$656.41	\$944.17	\$585.49	\$656.41	\$883.85	\$838.67	\$568.12	\$656.41	\$656.41
		EHB portion of Allowed Claims, PMPM	\$656.28	\$656.28	#DIV/0!	\$656.28	\$656.28	\$656.28	#DIV/01	\$656.28	\$656.28	\$943.99	\$585.37	\$656.28	\$883.68	\$838.51	\$568.01	\$656.28	\$656.28