SERFF Tracking #: B	CVT-130082559	State Tracking #:	Co	mpany Tracking #:
State:	VermontGMCB		Filing Company:	BCBSVT
TOI/Sub-TOI:	H16G Group He	ealth - Major Medical/H16G.	001C Any Size Group - Other	
Product Name:	2016 Vermont (Qualified Health Plans Rate	Filing	
Project Name/Number	r: /			

Filing at a Glance

5	
Company:	BCBSVT
Product Name:	2016 Vermont Qualified Health Plans Rate Filing
State:	VermontGMCB
TOI:	H16G Group Health - Major Medical
Sub-TOI:	H16G.001C Any Size Group - Other
Filing Type:	GMCB Rate
Date Submitted:	05/15/2015
SERFF Tr Num:	BCVT-130082559
SERFF Status:	Assigned
State Tr Num:	
State Status:	
Co Tr Num:	
Implementation	On Approval
Date Requested:	
Author(s):	Vince Mace, Jude Daye, Martine Brisson-Lemieux, Paul Shultz
Reviewer(s):	Thomas Crompton (primary), Kelly Macnee, David Dillon, Judith Henkin, Jacqueline Lee
Disposition Date:	
Disposition Status:	
Implementation Date:	
State Filing Description:	

SERFF Tracking #:	BCVT-130082559	State Tracking #:
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Company Tracking #:

State:	VermontGMCB	Filing Company:	BCBSVT
TOI/Sub-TOI:	H16G Group Health - Major Medical/H16G.001C	Any Size Group - Other	
Product Name:	2016 Vermont Qualified Health Plans Rate Filing		
Project Name/Number:	/		

General Information

Project Name: Project Number: Requested Filing Mode: Review & Approval Explanation for Combination/Other: Submission Type: New Submission Group Market Type: Employer, Other Overall Rate Impact:

Deemer Date: Submitted By: Jude Daye

PPACA Notes: null Exchange Intentions:

Filing Description: May 15, 2015

Judith Henkin, Esq. Health Policy Director Green Mountain Care Board 89 Main Street, Third Floor, City Center Montpelier, Vermont 05620

Subject:Blue Cross and Blue Shield of Vermont - NAIC # 53295 2016 Vermont Qualified Health Plans Rate Filing

Dear Ms. Henkin:

Attached for the Green Mountain Care Board's review and approval is Blue Cross and Blue Shield of Vermont's 2016 Vermont Qualified Health Plans Rate Filing.

Please let me know if we can answer any questions or provide further information during your review.

Sincerely,

Ruth Greene

cc:Tom Crompton/GMCB Paul Schultz/BCBSVT

Company and Contact

Filing Contact Information

Jude Daye, Executive Assistant

dayej@bcbsvt.com

Status of Filing in Domicile: Date Approved in Domicile: Domicile Status Comments: Market Type: Group Group Market Size: Small Explanation for Other Group Market Type: Filing Status Changed: 05/15/2015 State Status Changed: Created By: Jude Daye Corresponding Filing Tracking Number:

PPACA: Non-Grandfathered Immed Mkt Reforms

To be sold on the Vermont Health Connect effective 01/01/2016.

SERFF Tracking #: B	CVT-130082559 State Tra	cking #: C	Company Tracking #:
State:	VermontGMCB	Filing Company:	BCBSVT
TOI/Sub-TOI:	H16G Group Health - Major	Medical/H16G.001C Any Size Group - Other	r
Product Name:	2016 Vermont Qualified Hea	alth Plans Rate Filing	
Project Name/Number	r: /		
445 Industrial Lane	9	802-371-3244 [Phone]	
Montpelier, VT 056	601		
Filing Company	Information		
BCBSVT		CoCode: 53295	State of Domicile: Vermont
PO BOX 186 Group		Group Code:	Company Type: Hospital
Montpelier, VT 05601 Group Nan		Group Name:	Service Corp
(802) 371-3450 ext. [Phone] FEIN Numb		FEIN Number: 03-0277307	State ID Number:

Filing Fees

Fee Required?	No
Retaliatory?	No
Fee Explanation:	

SERFF Tracking #:	BCVT-1300825	59 State T	racking #:		Company Tracki	ng #:		
State:	VermontG	МСВ		Filing Compan	y: BCBSVT			
TOI/Sub-TOI:	H16G Gro	up Health - Major M	edical/H16G.001C Any S	ize Group - Other				
Product Name:	2016 Vern	nont Qualified Health	n Plans Rate Filing					
Project Name/Number:	/							
Rate Informat	ion							
Rate data applies	s to filing.							
Filing Method:				Experience Rated	Ł			
Rate Change Type	e :			Increase				
Overall Percentag	e of Last Rate	e Revision:		7.700%				
Effective Date of L	ast Rate Rev	ision:		01/01/2015				
Filing Method of Last Filing:		Experience Rated						
			Cor	npany Rate Inforr	nation			
	Company	Overall %	Overall %	Written	Number of Policy	Written	Maximum %	Minimum %
Company	Rate	Indicated	Rate	Premium	Holders Affected	Premium for	Change	Change
Name:	Change:	Change:	Impact:	Change for	for this Program:	this Program:	(where req'd):	(where req'd)
	-	-	-	this Program:	-	-		-
BCBSVT	Increase	8.378%	8.378%	\$29,381,671	40,864	\$350,712,794	14.311%	4.697%

SERFF Tracking #:	BCVT-130082559	State Tracking #:	(Company Tracking #:
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State:	VermontGMCB		Filing Company:	BCBSVT
TOI/Sub-TOI:	H16G Group He	alth - Major Medical/H16G.0	01C Any Size Group - Othe	er
Product Name:	2016 Vermont G	2016 Vermont Qualified Health Plans Rate Filing		
Project Name/Numl	ber: /			

Rate Review Detail

COMPANY:

Company Name:	BCBSVT
HHS Issuer Id:	13627

PRODUCTS:

Product Name	HIOS Product ID	HIOS Submission ID	Number of Covered Lives
BCBSVT EPO (Individual)	13627VT034		18106
BCBSVT EPO (Small Group)	13627VT032		22301
BCBSVT EPO Blue Rewards (Individual)	13627VT038		5271
BCBSVT EPO Blue Rewards (Small Group)	13627VT036		3075
BCBSVT EPO Blue Rewards CDHP (Individual)	13627VT039		1891
BCBSVT EPO Blue Rewards CDHP (Small Group)	13627VT037		1555
BCBSVT EPO CDHP (Individual)	13627VT035		5879
BCBSVT EPO CDHP (Small Group)	13627VT033		8972

Trend Factors:

FORMS:

New Policy Forms:	N/A
Affected Forms:	N/A
Other Affected Forms:	N/A

REQUESTED RATE CHANGE INFORMATION:

Change Period:	Annual
Member Months:	773,719
Benefit Change:	Increase
Percent Change Requested:	Min: 4.697 Max: 14.311 Avg: 8.378

PRIOR RATE:

Total Earned Premium:	350,712,794.00
Total Incurred Claims:	270,303,265.00
Annual \$:	Min: 202.96 Max: 555.04 Avg: 433.78

REQUESTED RATE:

Projected Earned Premium:	397,744,608.00
Projected Incurred Claims:	353,052,516.00
Annual \$:	Min: 214.29 Max: 601.77 Avg: 473.99

SERFF Tracking #:	BCVT-130082559	State Tracking #:	Co	ompany Tracking #:	
State:	VermontGMCB		Filing Company:	BCBSVT	
TOI/Sub-TOI:		h - Major Medical/H16G.001C An	• • •		
Product Name:	2016 Vermont Qua	lified Health Plans Rate Filing			
Project Name/Number:	/				

Supporting Document Schedules

Comments: BCBSVT 2016 QHP Filing - Actuarial Memorandum.pdf Attachment(s): BCBSVT 2016 QHP Filing - Actuarial Memorandum.pdf Status Date: Bypassed - Item: Bypassed - Item: Actuarial Memorandum and Certifications Bypass Reason: Part III Actuarial Memorandum is the same as the Actuarial Memorandum in the previous section. Attachment(s): Item Status: Item Status: Status Date: Bypass Reason: Not required. Matchment(s): Item Status: Status Date: Status Date: Status Date: Filing Compliance Certification Comments: BCBSVT 2016 QHP Filing - Certification.pdf Comments: BCBSVT 2016 QHP Filing - Certification.pdf Status Date: BCBSVT 2016 QHP Filing - Certification.pdf Status Date: BCBSVT 2016 QHP Filing - Certificati		
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	Attachment(s):	
	Item Status:	
Status Date:	Status Date:	

SERFF Tracking #:	BCVT-130082559	State Tracking #:	(Company Tracking #:
State:	VermontGMCB		Filing Company:	BCBSVT
Ol/Sub-TOI:	H16G Group H	ealth - Major Medical/H16G.001C Any S	Size Group - Other	
Product Name:	2016 Vermont	Qualified Health Plans Rate Filing		
Project Name/Number:	/			
Satisfied - Item:		Unified Rate Review Template		
Comments:				
Attachment(s):		Unified_Rate_Review_Template Unified_Rate_Review_Template UnifiedRateReviewSubmission_	e_2016_BCBSVT_13627.xlsm	0515141539.xml
Item Status:				
Status Date:				
Satisfied - Item:		Exhibits		
Comments:		Excel too big for SERFF. Excel	version sent in the attached Zi	ip file.
Attachment(s):		BCBSVT 2016 QHP Filing - Exh BCBSVT 2016 QHP Filing - Exh	nibits.pdf nibits.zip	
Item Status:				
Status Date:				
Satisfied - Item:		Attachments A, B & C		
Comments:				
Attachment(s):		Attachment A - Standard Plans / Attachment B - Blue Rewards A' Attachment C - Pediatric Dental	V Certification.pdf	
Item Status:				
Status Date:				
Satisfied - Item:		Rate Data Template		
Comments:				
Attachment(s):		Rates_Template_2016_BCBSV Rates_Template_2016_BCBSV Rates_Template_2016_BCBSV	T_13627.xls	
Item Status:				
Status Date:				
Satisfied - Item:		Actuarial Data Set		
Comments:				
Attachment(s):		BCBSVT 2016 QHP Filing - Actu BCBSVT 2016 QHP Filing - Act	uarial Memo Dataset.pdf tuarial Memo Dataset.xlsx	
Item Status:				
Status Date:				

SERFF Tracking #:	BCVT-130082559	State Tracking #:	Co	Company Tracking #:
State:	VermontGMCB		Filing Company:	BCBSVT
TOI/Sub-TOI:	H16G Group Heal	th - Major Medical/H16G.001C Any	/ Size Group - Other	
Product Name:	2016 Vermont Qua	alified Health Plans Rate Filing		
Project Name/Number:	/			

Attachment Unified_Rate_Review_Template_2016_BCBSVT_13627.xlsm is not a PDF document and cannot be reproduced here.

Attachment UnifiedRateReviewSubmission_2016_BCBSVT_13627_20150515141539.xml is not a PDF document and cannot be reproduced here.

Attachment BCBSVT 2016 QHP Filing - Exhibits.zip is not a PDF document and cannot be reproduced here.

Attachment Rates_Template_2016_BCBSVT_13627.xls is not a PDF document and cannot be reproduced here.

Attachment Rates_Template_2016_BCBSVT_13627.xml is not a PDF document and cannot be reproduced here.

Attachment BCBSVT 2016 QHP Filing - Actuarial Memo Dataset.xlsx is not a PDF document and cannot be reproduced here.

Table of Contents

1.	GENE	RAL INFORMATION	3
1.1.	Con	npany Identifying Information	3
1.2.	Con	npany Contact Information	3
1.3.	Sco	pe and Purpose	3
1.4.	Pro	posed Rate Increase(s)	3
1.5.	Rea	son for Rate Increase(s)	4
2.	PROP	OSED BENEFITS	6
2.1.	Des	cription of Benefits	6
2.2.	AV I	Metal Values	6
3.	EXPE	RIENCE RATING	6
3.1.	Ехр	erience Period Premium and Claims	6
3.2.	Ben	efit Categories	8
3.3.	Inde	ex Rate	8
3.4.	Pro	jection Factors	9
3.	4.1.	Change in the Definition of Small Group	
3.	4.2.	Membership Projections	.9
3.	4.3.	Changes in the Morbidity of the Population Insured1	0
3.	4.4.	Changes in Benefits	1
3.	4.5.	Changes in Demographics	
3.	4.6.	Other Adjustments	2
3.	4.7.	Trend Factors (cost/utilization):1	.4
3.5.	Cre	dibility of Experience2	22
3.6.	Cre	dibility manual rate development2	2
3.7.	Mar	ket Adjusted Index Rate2	23
3.	7.1.	Projected Risk Adjustments PMPM:	23
3.	7.2.	Projected ACA Reinsurance Recoveries Net of Reinsurance Premium	23

3.7.	3.	Exchange User Fees	25
3.8.	Plan	Adjusted Index Rates	25
3.8.		Plan Adjustment - Actuarial Value and Cost Sharing adjustment	
	8.1.1		
3.	8.1.2	-	
3.	8.1.3		
The	detail	s of these adjustments can be found on Exhibit 6D	
3.8.		Impact of specific eligibility categories for the catastrophic plan	
3.8.		Adjustment for distribution of the administrative costs	
3.	8.5.1	Administrative Expense Load:	28
3.	8.5.2	Profit (or Contribution to Surplus) & Risk Margin:	
3.	8.5.3	Taxes and Fees:	31
3.8.	7.	Calibration	32
3.8.	8.	Projected Loss Ratio	32
3.9. 3.10.		umer Adjusted Premium Rate Development I Group Plan Premium Rates	
4.	ADDI	TIONAL INFORMATION	
4.1.	Term	inated Products	
4.2.	Plan	Туре	
4.3.	Warr	ing Alerts	34
5. R	ELIA	NCE AND ACTUARIAL CERTIFICATION	
5.1.	Relia	nce	
5.2.	Actu	arial Certification	

1. GENERAL INFORMATION

1.1. Company Identifying Information

Company Legal Name: Blue Cross and Blue Shield of Vermont State: Vermont HIOS Issuer ID: 13627 Market: Combined Effective Date: January 1, 2016

1.2. <u>Company Contact Information</u>

Primary Contact Name: Paul Schultz, FSA, MAAA Primary Contact Telephone Number: 1-(802)-371-3763 Primary Contact Email Address: schultzp@bcbsvt.com

1.3. Scope and Purpose

The purpose of this rate filing is to provide the rates and a description of the rate development for the Qualified Health Plans (QHPs) that Blue Cross and Blue Shield of Vermont (BCBSVT) proposes to offer for the 2016 benefit year.

This filing is intended to comply with the following laws:

- Vermont State Law 8 V.S.A. § 4062
- Vermont State Law 8 V.S.A. § 4512
- Vermont State Law 33 V.S.A. § 1806
- Vermont State Law 33 V.S.A § 1811
- Vermont State Law 33 V.S.A. § 1812.
- DFR Order establishing tier rate structure and multipliers (Docket No. 13-002-I)
- Vermont Department for Children and Families Health Benefits Eligibility and Enrollment Rule, Sections 2.04 and 13.00
- Federal Regulation 45 C.F.R. Part 153
- Federal Regulation 45 C.F.R. Part 154
- Federal Regulation 45 C.F.R. Part 155
- Federal Regulation 45 C.F.R. Part 156
- Federal Regulation 45 C.F.R. Part 158
- Federal Regulation 26 IRC § 223

1.4. <u>Proposed Rate Increase(s)</u>

BCBSVT proposes an average increase of 8.4 percent.

1.5. <u>Reason for Rate Increase(s)</u>

Significant health care price increases were partially offset by a very competitive pharmacy contract negotiated by BCBSVT. Actuarial assumptions, notably including favorable assumptions about the makeup of the 2016 QHP population, combined with these factors to produce a 5.3 percent increase in rates. The remainder of the 8.4 percent increase was driven by changes related to federal and state health care reforms, including a change in allowed individual Out-of-Pocket Maximums and a reduction in federal subsidies of QHP premiums through their Transitional Reinsurance Program.

An increase of 2.9 percent is driven by three items required solely because of mandated changes associated with the Affordable Care Act:

- The federal government assesses a charge on all health plans to subsidize QHP coverage for the three year-period between 2014 and 2016, through its Transitional Reinsurance Program. The subsidy is reduced in 2016 before being eliminated entirely in 2017. Because the premium subsidy changes from an estimated four percent to an estimated two percent in 2016, it will require groups and members to pay 2.2 percent more for their coverage. This is offset by a reduction in the fee to finance the program, which reduces premiums by 0.3 percent.
- Federally-mandated changes in the individual member out-of-pocket maximums for family policies within plans with aggregate deductibles will increase the premiums by 0.8 percent.
- Some deductibles, out-of-pocket maximums and co-pays in QHPs remain unchanged from 2015 to 2016. As overall costs increase and the amounts that members pay in cost-sharing contributions stay the same, more of the total cost is transferred to premiums. This had an impact of 1.1 percent on premium, offset by a 0.8 percent decrease due to plan changes implemented by BCBSVT and the State of Vermont.

In the absence of mandated changes associated with the Affordable Care Act, a 5.3 percent increase would have been requested:

• An estimate of increases in the amounts providers are paid was included in 2015 QHP rates. Increases beyond those assumptions that have already occurred in 2015, or that are projected to occur before the end of 2015, drive a premium increase of 1.1 percent. This is primarily attributable to prescription drug price increases.

- Amounts that providers are paid are expected to increase by 6.4 percent in 2016. This includes a 1.9 premium percent increase due to increases in the wholesale price of prescription drugs and a 4.4 percent premium increase due to payments to providers of medical services. The latter increase reflects a continued cost shift from Medicare and Medicaid to commercial rates within the Vermont health care system. In the absence of this cost shift, premiums would have been lower by 1.7 percent.
- The new pharmacy contract BCBSVT has negotiated with its Pharmacy Benefit Manager reduces the premium by 1.9 percent.
- BCBSVT assumes that members who have or will enroll in our QHPs in 2016 will prove to be significantly healthier on average than those insured during calendar 2014, either in QHPs or individual and small group products. This assumption creates a premium decrease of 3.5 percent.
- Actual 2014 experience was lower than that assumed in the 2015 QHP filing, however the population underlying that favorable claims result is experiencing higher utilization trends than the population studied for the 2015 filing. The higher assumed the utilization trend increases premiums by 3.1 percent, almost fully offset by a 2.9 percent decrease for the updated experience base.
- In the absence of continued membership growth, administrative charges are increasing approximately proportionally to premium. In terms of an absolute dollar increase, these higher administrative costs raise premiums by 0.7 percent. BCBSVT administrative expenditures remain well below seven percent of premium.
- In order to maintain an adequate level of reserves as required by financial regulation, BCBSVT must increase its contribution to reserve for this filing due to rising health care costs and to protect QHP members by ensuring continued financial stability should a significant adverse event occur (see section 3.8.5.2 for details). This has the effect of increasing premiums by 1.0 percent.
- Other adjustments to the assumptions used in the 2016 rate development cumulatively have the effect of reducing the required rate increase by 1.5 percent. These include items such as:
 - The impact of plan selection (as described in section 3.4.6) increases the premium by 2.0 percent.
 - Other changes, including various modeling enhancements and a number of nearly offsetting adjustments for demographic, generate the remaining 0.5 percent decrease in premiums.

2. PROPOSED BENEFITS

2.1. Description of Benefits

<u>BCBSVT Standard Plans</u>: BCBSVT is providing rates for the Standard Plans with benefits as approved by the Green Mountain Care Board, which are outlined in Exhibit 1A -"State of Vermont Standard Plan Designs." The plans are on the EPO network and offer members access to a nationwide network of providers. These plans include coverage for all Essential Health Benefits (EHBs). The Form filings for these products can be found under BCVT-129970537 for Non-CDHP plans and BCVT-129970594 for CDHP Plans.

<u>BCBSVT Blue Rewards (Non-Standard) Plans:</u> BCBSVT is providing rates for two health and wellness-based non-standard plan types that we have named Blue Rewards and Blue Rewards CDHP. Please see Exhibit 1B - "BCBSVT Blue Rewards (Non-Standard) Plan Designs" for details on the benefit structure. The Form filings for these products can be found under BCVT-129970545 for Non-CDHP plans and BCVT-129970589 for CDHP Plans. BCBSVT Blue Rewards plans also offer a Wellness program with incentives up to \$300 per year for each adult member for completing a health assessment, having a physical exam, setting a personal health goal or having a routine eye or dental exam.

2.2. AV Metal Values

BCBSVT will be offering two types (Standard and Non-Standard) of QHPs in 2016. Standard plans are designed by the State of Vermont and offered by all issuers of QHPs. Please see Attachment A - Standard Plans AV Certification for the certification provided by the State.

Blue Rewards (Non-Standard) plans are designed by BCBSVT. The metal values included in the Unified Rate Review Template (URRT) were calculated using an alternate methodology, as allowed by 45 CFR §156.135. Multiple benefit designs offered in BCBSVT's Non-Standard plans are not supported by the AV Calculator. Please see Attachment B - Blue Rewards (Non-Standard) Plans AV Certification, for the actuarial certification, which includes the process used to develop the AV Metal Values.

3. EXPERIENCE RATING

3.1. Experience Period Premium and Claims

The experience period used is 2014 experience of Blue Cross and Blue Shield of Vermont (BCBSVT) Individual, Small Group and QHP products, along with The Vermont Health Plan (TVHP) Small Group products. TVHP is a fully owned subsidiary of BCBSVT.

We combined both companies since all small group members have migrated to QHPs and Small Group products are no longer offered under TVHP. This population will be the Single Risk Pool. Members without a pharmacy benefit were excluded.

We used claims incurred January 1, 2014 through December 31, 2014 and paid through February 28, 2015. Both the paid claims and the allowed charges were completed using BCBSVT's monthly reserving models that underlie the financial statement reserves (best estimates before margin). These methods are subject to review by independent auditors and examination by Vermont Department of Financial Regulation (DFR). The claims used to develop the completion factors include a larger block of business than the experience period block. For the purpose of calculating completion factors, the reserving method categorizes claims by reporting/payment process (Local, BlueCard, Pharmacy, Medicare Supplement, etc.). Completion factors are calculated separately for each category. Using the larger block to calculate the Incurred But Not Reported (IBNR) claims reduces the variability of the projection. We also included an estimate of IBNR for the outstanding Pharmacy Rebates.

The paid claims and allowed charges come directly from claim records in BCBSVT's data warehouse. For Fee-for-Service claims, we combined plan payment with member cost sharing to calculate the allowed charges. For claims under a capitation arrangement, we combined capitation paid to the provider with the member cost sharing to generate allowed charges.

The table below shows details underlying the Incurred Claims and Allowed Claims (from URRT, Section I of Worksheet 1) for the Experience Period.

	Incurred Claims	Allowed Claims
Claims incurred and paid through December 31, 2013	\$255,382,946	\$343,335,184
Estimate of IBNR as of March 31, 2013 for Claims	1,767,447	1,923,401
Estimate of IBNR as of March 31, 2013 for Pharmacy Rebates	(\$2,205,011)	(\$2,205,011)
Total Claims	\$255,820,510	\$343,616,795
Member Months	735,603	735,603
Total Per Member Per Month (PMPM)	\$347.77	\$467.12

The experience period total allowed charges PMPM are \$467.12.

In the experience period, the earned premium was \$297,310,928. Neither BCBSVT nor TVHP will be required to pay MLR rebates for the 2014 calendar year.

3.2. Benefit Categories

Medical claims are initially categorized into two categories based on the type of claim form the provider submitted: UB-04/CMS 1450 (Facility Inpatient/Outpatient) or HCFA/CMS 1500 (Professional/Other). Facility claims are then divided into the Inpatient and Outpatient categories in Worksheet 1, Section II of the URRT by the place of service listed on the UB-04 claim form.

Professional and Other medical claims are subdivided based on whether the provider is a medical professional or medical supplier as submitted on the HCFA 1500 claim form.

The prescription drug benefit category was populated for claims processed through our pharmacy benefit manager.

The capitation benefit category was populated with claims that run through our internal capitation system. The capitation category uses "Benefit Period" as a utilization description and the units represent the number of capitations in a given year.

3.3. Index Rate

The Index Rate is equal to the experience period allowed charges for EHB. As shown in section 3.1, the experience index rate is \$467.12.

To calculate the Projected Period Index Rate, we first excluded pharmacy rebates, BlueCard fees, and payments to the Blueprint program. These claims are not dependent on benefits and should not be subject to the projection factors described in the following sections. They will be added back into the Projected Period Index Rate (as described in section 3.4.6.).

BCBSVT has access to the detailed claims information underlying capitated claims and since capitated payments are routinely adjusted to target 100% of FFS claims, using the FFS equivalent represents the expected payment better than the capitation. Dental and vision claims were removed in this step both because we don't believe that experience for these new benefits is credible and because the projection factors described below do not apply to these benefits. See Section 3.4.4 for more details.

These adjustments are included in the "Other" factor in the section 2 of worksheet 1 of the URRT.

	Total Dollars	PMPM
Allowed Claims in section 1 of worksheet 1 of URRT	\$343,616,795	\$467.12
Remove BlueCard Fees	(\$964,831)	(\$1.31)
Remove Pharmacy Rebates	\$2,683,267	\$3.65
Remove Payments to Blueprint Program	(\$888,620)	(\$1.21)
Replace Capitation with FFS equivalent	\$304,482	\$0.41
Remove Dental and Vision Claims	(\$1,432,153)	(\$1.95)
Line A of Exhibit 5	\$343,318,939	\$466.72

3.4. Projection Factors

3.4.1. Change in the Definition of Small Group

In 2016, the definition of Small Group will change to include groups with 51-100 employees. These groups will either have to offer QHPs or move to a self-funded alternative. We assumed that only groups that would realize lower premiums by choosing QHPs would join the risk pool. This represented just under half of all members in groups of 51-100 employees. We included their claims and member months in all of the factors described below.

	Single Risk Pool	Additional Small Groups	Total
Experience Period Allowed Claims	\$343,318,939	\$18,480,975	\$361,799,914
Experience Period Member Months	735,603	38,116	773,719
РМРМ	\$466.72	\$484.86	\$467.61

The factor $(1+b_1 \text{ on Exhibit 5})$ to adjust for the change in the definition of Small Group is $\frac{467.61}{466.70} = 1.0019$.

3.4.2. Membership Projections

As of March 2015, BCBSVT had 67,050 members enrolled in a QHP product, either individually through Vermont Health Connect or directly as small group employees.

We used this information to project the 2016 QHP enrollment and the distribution by plan. As described in the previous section, BCBSVT expects that a portion of its current enrollment in groups with 51-100 employees will purchase QHPs. We projected their choice of product to be that most similar to their current product offering.

The total member months expected to be covered by this filing is 840,168.

This projected membership was also used to adjust our Index Rate for demographics, morbidity, benefit changes, and other allowable adjustments described below.

Details of the projected membership breakdown are on Exhibit 2A.

3.4.3. Changes in the Morbidity of the Population Insured

Our experience period is based on calendar year 2014. It includes members that enrolled in a QHP with BCBSVT during 2015, are expected to enroll in a QHP with BCBSVT upon the renewal date of their group plan, or canceled. Canceled members can be divided into two categories, voluntary cancelation and cancelation due to death.

We split the experience claims costs based on these categories in order to compare the different populations. We used the allowed charges from the experience and adjusted for the change in network (see section 3.4.6 for details on this adjustment) and the change in the definition of Small Group previously described in section 3.4.1. We adjusted the experience period claims cost to reflect the average claims cost of members who did not voluntarily terminate prior to 2015.

	Voluntary Cancelation	All Other Members	Total
Experience Period Allowed	\$55,797,077	\$315,298,581	\$365,734,212
Member Months	87,497	686,222	773,719
РМРМ	\$634.61	\$459.47	\$472.70

The factor $(1+b_9 \text{ on Exhibit 5})$ to adjust for the change in pool morbidity is $\frac{459.47}{9.472.70} = 0.9720$.

We also adjusted the experience for the new entrants. As of March, 6,508 members that were not previously enrolled with BCBSVT or TVHP had enrolled in one of our QHP Products. All that is known at this time are the members' age and gender. Using Milliman's Health Cost Guidelines (2014) age-gender factors (AGF), we compared the expected claims cost of our existing members to the expected claims cost of the new entrants.

Again, we started with the experience claims adjusted for the network and the change in the definition of Small Group, then split the continuing members into the market they joined (Individual Non-Subsidized, Individual Subsidized, Small Groups with 2-50 employees and Small Groups with 51-100 employees). We adjusted the PMPM of the new members within each market by the ratio of the resulting AGF for new and continuing members. The weighted average PMPM of new and continuing members was compared to the PMPM for existing members alone in order to derive the adjustment for new member morbidity. See Exhibit 2B for details.

3.4.4. Changes in Benefits

We included two factors to account for the change in benefits. The first one, $(1+c_1 line on Exhibit 5)$, represents the anticipated change in the average utilization of services due to the change in average cost sharing in QHP products compared to the experience period products. To calculate this factor, we first calculated the average modeled paid to allowed (PA) ratio for the benefits in the experience and the paid to allowed ratio for the benefits in the projection period. We then apply an induced utilization factor to each PA ratio and weight it on membership. The induced utilization (IU) factor is calculated by using the HHS formula where IU = $(PA)^2 - (PA) + 1.24$.

Calculation of the Impact of the change in benefits	
Experience Period Average Utilization Factor	1.0924
Projected Period Average Utilization Factor 1.0	
Benefit Adjustment $(1+c_1 \text{ on Exhibit 5}) = 1.0866/1.0924$	0.9947

The second factor is for additional Essential Health Benefits that now have to be included. This includes Pediatric Vision and Pediatric Dental Benefits. These benefits are for members age 21 and younger. Both of these benefits were new in 2014, and we don't believe that their experience is credible. We therefore blended claims estimates provided by outside vendors with our experience.

For the Pediatric Vision benefit, the expected allowed claims cost per child, as calculated by our vision vendor, VSP, is \$3.10 per month. This translates to \$0.53 PMPM based on the experience period split between adult and child. Our experience for this benefit was \$0.22 PMPM. Blending these two values with equal weights, we calculate the cost to be \$0.37 PMPM. This cost is included in the buildup of the Projected Index Rate (Exhibit 5, line e_6). We assumed that vision benefits would have the same paid to allowed ratio as the base benefit.

For the Pediatric Dental benefit, Milliman performed the calculation of the expected claims cost for each benefit for the 2015 QHP rate filing. Using their information, we estimated the expected allowed charges and paid claims for the new Blue Rewards CDHP Gold plan. Using the experience period split between adult and child, we calculate the overall expected allowed charges at \$7.25 PMPM. Using the 5 percent trend previously used by Milliman, we trended both the expected changes and the experience period charges of \$2.04 PMPM to the projection period. Then, we blended the two values with equal weights. The overall expected allowed charges per child are \$4.93 per member per month. This cost is included in the built up of the Projected Index rate (Exhibit 5, line e_7). See Exhibit 2C for details.

3.4.5. Changes in Demographics

To develop the change in demographic factor (factor $1+c_3$ on Exhibit 5), we again used Milliman's Health Cost Guidelines (2014) age-gender factors. We applied these factors to both the experience membership and the projected membership, excluding new members, and compared the average factors. See details of the experience and projected population on Exhibit 2D.

Calculation of the Demographic Adjustment		
Experience Period Average Age-Sex Factor	1.2189	
Projected Period Average Age-Sex Factor	1.2365	
Demographic Adjustment $(1+c_3 \text{ on Exhibit 5}) = 1.2365 / 1.2189$	1.0144	

3.4.6. Other Adjustments

The buildup of the Projected Index Rate also includes a factor for the change in provider networks, a factor to reflect the impact of selection on allowed costs, and adjustments for non-system claims¹.

We adjusted our experience period for the change in provider networks (factor $1+c_2$ on Exhibit 5). BCBSVT's 2016 QHPs are offered on our EPO Network. This was a new network as of January 1, 2014. Our experience period claims came from four different networks, BCBSVT's Non-Managed network (PPO/Indemnity), BCBSVT's Managed network (VHP/EPO), BCBSVT's Catamount network and TVHP's network. All four of these networks have different contracts with different reimbursement schedules. Using the historical contracted reimbursement schedules, we calculated network factors that represent the different contracts. Using these factors, we can adjust our projected allowed changes to represent the contract that will be effective in 2016. See details on Exhibit 2E.

Subscribers will make financial decisions that are right for them. Typically, this manifests itself in healthier subscribers selecting low-cost plans while less healthy subscribers select richer benefits. While we do not reflect selection in the plan-level adjustments, as per the instructions, it can be demonstrated that total premium will be understated without adjusting the index rate to spread the impact of selection across all plans (see Exhibit 2F). This is due to the plan share of allowed costs being greater for richer plan designs, which demonstrably experience antiselection in excess of benefit richness adjustments. The top section of Exhibit 2F shows the build-up of paid claims from allowed charges using actual plan-level adjustments described in Section 3.8 of this Memorandum. The bottom section of the same exhibit demonstrates the impact on total paid claims of using benefit richness adjustments

¹ Non-system claims are payments that are not processed through the claims adjudication system.

that instead reflect actual 2014 QHP experience. The ratio of weighted average projected paid claims calculated via each of these two approaches produces a factor that must be included in the index rate so that application of the various plan-level adjustments results in the correct total paid claims across all plans.

Other costs were added in the buildup of the Projected Index Rate to account for nonsystem claims (Items e_1 - e_5 on Exhibit 5). As previous explained in section 3.3, these non-system claims are claims that are independent from the benefits.

- Pharmacy Rebates (e₁):

The experience period pharmacy rebates are estimated to be \$3.66 PMPM. This number is estimated using our contractual rebate guarantee since we have not yet received the details underlying the rebate payment for calendar year 2014. Pharmacy rebates are expected to trend at the same rate as Brand Drugs. As shown on Exhibit 3I, the projected trend for Brand drugs is 12.8 percent, which brings projected pharmacy rebates to \$4.66 PMPM.

- Blueprint Payments (e₂):

BCBSVT participates in the Vermont Blueprint for Health² program. The experience period payments for this program were uncharacteristically low due to membership changes. Members are attributed to Blueprint based on their choice of Primary Care Provider or their claims. With the start of the Exchange, many members were assigned a new member number, which is how historical claims are tracked for attribution. We expect that the 2016 experience will revert back to historical levels. We therefore included the PMPM from the 2015 QHP rate filing (\$2.09 PMPM) as our projection. The Blueprint program includes payments to Community Health Teams (CHT) that are set for each payer at the start of the contract year (July). Recent invoices reflect BCBSVT's increased market share. This increased allocation adds an additional \$0.25 PMPM to projected Blueprint fees, for a total of \$2.34 PMPM.

Although we are aware that legislation currently contemplating changes to the Blueprint program could impact BCBSVT's cost, we have not include any estimates of those legislated changes in our rates. Neither did we anticipate an expected change to Blueprint charges that may occur should the proposed Blueprint Manual be used to determine payments.

- Interplan Teleprocessing System (ITS) (e₃):

The BlueCard® Program gives BCBSVT members healthcare coverage wherever they go across the country and around the world. The fees associated with this program are independent of the amount of the claims and therefore solely dependent on utilization of BlueCard participating providers. As described below,

² <u>http://hcr.vermont.gov/blueprint</u>

we believe that the medical utilization trend is 2.0 percent and therefore these fees are expected to increase at the same rate. The experience period fees (\$1.34 PMPM) are projected to grow to \$1.39 PMPM in 2016.

- Vermont Vaccine Purchasing Program Payments (e₄): The Vermont Vaccine Purchasing Program³ offers health care providers statesupplied vaccines at no charge by collecting payments from Health plans, insurers and other payers. This assessment is now based on a PMPM charge, which is a change from the previous year when it was based on claims. We applied the 2015 rates of \$11.61 per child and \$0.84 per adult to the experience period membership. The average PMPM (\$2.24) for the experience period was used as the expected cost for the projection period.
- Net Cost of Reinsurance (e₅): BCBSVT uses reinsurance to protect itself against very high claims. Included in the Projected Index Rate is the net cost (reinsurance premium less expected reinsurance claims) of reinsurance. This PMPM cost was calculated in BCBSVT Large Group Rating Program Filing (BCVT-1299910512).

3.4.7. Trend Factors (cost/utilization):

The calendar year 2014 results were lower than historical results for the population included in this filing, due to the changes in membership and benefits that occurred with the start of the Exchange. Using this data without adjustment would artificially skew the regression downward and would produce unreasonable results to project future trend. To ensure that the trends selected are representative of the expected change from calendar year 2014 to calendar year 2016, we included historical information from members that were active on December 31, 2014 and had at least 2 years of enrollment when performing regressions to calculate trends. This cohort will be referenced as "continuing members" in the descriptions below.

Medical Trend Development

The source of the data is BCBSVT's data warehouse, except where noted below. To ensure accuracy of claims information, the data used has been reconciled against internal reserving, enrollment, and other financial reports. Claims incurred between January 1, 2012 and December 31, 2014, completed through February 28, 2015, were used in the analysis. Completion factors are applied to estimate the ultimate incurred claims for each period shown in the exhibits.

The data includes claims from the single risk pool and groups with 51-100 employees expected to purchase QHPs in 2016 (as described in section 3.4.1).

³ <u>http://healthvermont.info/hc/imm/VaccinePurchasingPoolPilotProgram.aspx</u>

Using the historical contracted reimbursement schedules, we calculated network factors that represent the different contracts. Using these factors, we can modify the claims to reflect only one contract. From there, we can observe the historical cost increases using all claims information.

Medical Trend is composed of three pieces: cost, utilization and intensity. In our analysis, we combine utilization and intensity within the utilization metric and analyze the unit cost separately. Historical experience is normalized for contract changes and then analyzed to derive a utilization trend in the absence of unit cost changes. Future unit cost trends are developed on a discrete basis, using the most recent round of contract negotiations as a starting point. The overall trend is the product of these two components.

Utilization

Contract changes for the entirety of the experience period were measured explicitly for each facility within our service area, as well as the three largest physician groups.

Increases were measured for fee schedules and other chargemasters by applying each schedule to a market basket of services. The market basket was defined by using Current Procedural Terminology (CPT) codes & CPT modifier combinations that were present in each of the effective periods the schedules covered. Using the same experience period data used throughout the trend analysis, total allowed costs for the selected combinations of CPT and CPT modifier were compared under each schedule to estimate the percentage increase. For contracts under DRG arrangements, we compared the charge for the 1.000 DRG service for each period. Finally, for services under a discount of charge arrangement, we used the contracted chargemaster increase provided by our Provider Contracting department.

This accounted for about 82 percent of allowed claims dollars during the experience period. Costs for other claims are primarily for out-of-area services. Contracting changes for these claims were derived from the Fall 2014 Blue Trend Survey, which is a proprietary and confidential dissemination of the Blue Cross and Blue Shield Association.

Claims were normalized to the December 2014 contract at each unique provider by applying a factor equal to the product of the impact of each contracting change from the experience month through December 2014. The derived trend for other claims was assumed to be continuous. Please see Exhibit 3A for an illustration of this approach.

Shown on Exhibit 3B is the resulting array of allowed PMPM claims costs, before and after normalization for contract changes for the continuing members. We performed regressions on a number of periods. Results vary from +6.1 percent (most recent 24

months through December 2014) to +18.8 percent (most recent 12 months through December 2014).

Since we are using information from a closed block of business, further adjustments are necessary to get reasonable results. First, we adjusted the historical data for the changes in benefits. Utilization is influenced by the richness of a product and, as shown on Exhibit 3C, when benefits get richer over time, the utilization will increase. To adjust for this phenomenon, we calculated the average induced utilization factor, based on the actuarial values of the plans in the experience and adjusted each month to reflect the benefits in place in December 2014. Second, we adjusted the result for aging. Using the Milliman Health Cost Guidelines, we calculated the average age-gender factors for the continuing population.

Calendar Year	Member Months	Average Age- Gender Factor	Aging Adjustment
2013	423,628	1.2159	
2014	431,407	1.2488	1.0270

The utilization trend selected is 2.0 percent, calculated as follows:

Utilization Trend from Unadjusted Data	6.1%
Adjustment for Benefits (= 1.048/1.061)	0.9877
Adjustment for Aging (= 1/1.027)	0.9737
Selected Utilization Trend (= 1.061 x 0.9877 x 0.9737)	2.0%

<u>Unit Cost</u>

Unit cost trends were largely derived from observations of recent contracting and provider budgetary changes.

During calendar year 2014, almost 55 percent of total claims dollars were provided by Vermont facilities and providers impacted by the hospital budget review process of the Green Mountain Care Board (GMCB). We have assumed that the GMCB would approve hospital budgets for October 1, 2015 and October 1, 2016 that support identical commercial increases as that approved for October 1, 2014. Based upon that assumption, the provider contracting and actuarial departments worked together to assess the impact such an increase would have on contract negotiations specific to the EPO network used for Qualified Health Plans.

Similarly, we assumed for other providers within the BCBSVT service area that overall 2015 and 2016 budget increases would be identical to those implemented during calendar 2014. Again, the provider contracting and actuarial departments worked together to assess the impact these increases would have on contract negotiations specific to the EPO network used for Qualified Health Plans.

Finally, unit cost increases for providers outside the BCBSVT service area were derived from the Fall 2014 Blue Trend Survey, which is a proprietary and confidential dissemination of the Blue Cross and Blue Shield Association.

The results of the analysis are summarized in the below chart:

Annual Reimbursement Changes due to Budget Increases and Contracting Season

	Percent of Total Allowed Claims	FY 2015 Unit Cost Increases	Assumption to 2016	Total Trend
Vermont facilities and providers impacted by GMCB's Hospital Budget Review	53.6%	6.8%	7.6%	7.2%
Other facilities and providers	46.4%	3.1%	3.2%	3.1%
Total	100.0%	5.1%	5.6%	5.3%

Overall Medical Trend

Our selected trend assumptions are 2.0 percent for utilization (including intensity) and 5.3 percent for unit cost increases, resulting in an overall medical trend assumption of 7.4 percent.

Pharmacy Trend Development

The source of the data is BCBSVT's data warehouse, except where noted below. To ensure accuracy of claims information, the data used has been reconciled against internal reserving, enrollment, and other financial reports. Claims incurred between January 1, 2012 and December 31, 2014, completed through February 28, 2015, were used in the analysis. Completion factors are applied to estimate the ultimate incurred claims for each period shown in the exhibits.

The data includes claims from the single risk pool and groups with 51-100 employees expected to purchase QHPs in 2016 (as described in section 3.4.1).

Drug card and HSA drug experience is combined, and completion factors, based on the total drug card and HSA pharmacy experience for both companies, were applied to estimate the ultimate incurred claims. Allowed charges are used rather than claim payments, in order to mitigate the effect of benefit changes on observed trends.

ESI has been the pharmacy benefits manager for BCBSVT and TVHP since July 2009. The initial ESI contract was for a period of 3 years; a new contract became effective

July 2012. We have adjusted the historical pharmacy claims data, as well as the projected pharmacy claims, to normalize for the various guarantees within these contracts. Specifically, all historical experience has been restated to the provisions for the contract year ending in June 2015.

With the emergence of new and expensive specialty drugs, as well as the increasing shift to generics as more brand drugs come off patent, we analyzed the components of trend (cost and utilization) separately for Brands, Generics, and Specialty drugs. We have projected the generic dispensing rate (GDR) based on the brand drugs that are scheduled to lose patent in the next few years. Specialty drugs are very high cost drugs with low utilization. Because of their relative infrequency, it is more appropriate to look at the overall PMPM trends for these drugs rather than separate cost and utilization components. The overall pharmacy trend is then calculated by combining the separate projections.

Non-Specialty Drugs

Exhibit 3D provides the monthly and the 12-month rolling data, along with the corresponding year-over-year and exponential regression trends, for non-specialty drugs. These are shown separately for the generic cost, brand cost, and overall nonspecialty utilization categories. The number of days supply, rather than the number of scripts, is used to normalize for changes in the days supply per script (e.g. increased use of 90-day fills). Because there are several popular brand drugs that have become generic during the experience period, or will become generic during the projection period, we have combined the data for generic and brand drugs for the purpose of analyzing utilization patterns (the separate GDR projection is applied to the total projected utilization to arrive at brand and generic components). The regressions use 24 data points on the monthly data, in order to best capture an adequate amount of the most recent history of drug costs. We selected the regressions for the period ending December 2014 for both Generic and Brand cost trend. For the utilization trend, we selected the regression for the period ending September 2014. We excluded fourth guarter due to the exaggerated seasonal pattern we have observed for the last two years, which we believe is largely influenced by the difficulties in enrolling through VHC. The initial selections of brand and generic cost trends based on historical analysis are then reduced by a factor equal to the contracted future improvement in pricing guarantees. We have a new pharmacy contract with very favorable terms that was negotiated for the three years beginning in July 2015. The impact of the new contract is reflected in the cost trends.

As described above, the use of a closed population requires adjustment for changes in benefits and aging. To calculate the impact of the change in benefit, we compared the utilization regression with and without the benefit adjustment for the period ending December 2014, as shown on Exhibit 3E. Our actuarial value models do not have monthly seasonal output, and comparing non-calendar year periods would skew this adjustment. We then adjusted the utilization trend for aging.

The utilization trend selected is 0.5 percent, calculated as follows:

Utilization Trend from Unadjusted Data	3.6%
Adjustment for Benefits (= 1.062/1.067)	0.9962
Adjustment for Aging (= 1/1.027)	0.9737
Selected Utilization Trend (= 1.036 x 0.9962 x 0.9737)	0.5%

Based on our current distribution of days supply, for all members, and a list of brands expected to move to generic in the period during which these trend rates will be in effect, as provided by ESI, we estimate that GDR will reach 88.7 percent in the projected period, as shown on Exhibit 3F. It is important to note that care must be taken in projecting the GDR to avoid the simplistic assumption that generic shift will continue at historical levels. Generic conversion is a very discrete function - while specific dates for generic launches may be impacted by ongoing litigation, the list of brand drugs losing their patent protection is well-recognized in the industry. Furthermore, generic substitution protocols have increased generic substitution rates to well over 99 percent where such switches are clinically viable. For the above reasons, it would be actuarially inappropriate to base a future GDR assumption on a linear projection of past increases, which is why we have chosen to take a far more detailed, and more discrete, approach.

Utilization for brand drugs losing or expected to lose their patent protection from calendar year 2014 through the projection period is summarized by month. Because Average Wholesale Price (AWP) and effective discounts do not change significantly for most new generic drugs until the six-month exclusivity period has closed (that is, when the generic becomes "multi-source"), monthly utilization for the year ending December 2014 is projected through six months following each generic launch date for the majority of the brands. For some brands where our PBM specifically told us that there would be no exclusivity period, we shifted the days supply to generic on the expiration date. After that time, all utilization is expected to shift to generic.

Specialty Drugs

Beginning in January 2014, a new treatment for hepatitis C was introduced to the market. Because this drug is skewing the specialty trend, we modified our approach to calculate the projected trend. First, we recalculated the specialty drug trend after excluding the new hepatitis C drugs (Sovaldi, Olysio and Harvoni). This reduced the 24 points regression on rolling 12 months data, for year ending November 2014, from 31.8 percent to 28.7 percent (as shown on Exhibit 3G). We selected the year ending November 2014 to mitigate the same phenomenon described above (skewed seasonality). These regression criteria were chosen in order to best capture the most recent history of drug costs. Rolling 12-months regression is more appropriate for Specialty Drugs because of the low-frequency, high-cost nature of these drugs. The regression results were then adjusted for the projected impact of the future contracts

with our PBM. For the same reasons stated above, we then adjust the results for aging. Using the Milliman Health Guideline factors, we calculated the average age-gender factors for the continuing population.

Calendar Year	Member Months	Average Age- Gender Factor	Aging Adjustment
2012	387,494	1.1881	
2013	423,628	1.2159	
2014	431,407	1.2488	= (1.2488/1.1881) ^{0.5}

In our attempt to understand why the specialty trend for this population was much higher than for the large group population, we analyzed the type of scripts and frequency by class of specialty drugs for both the large group population and the QHP continuing population. As shown on Exhibit 3H, the QHP continuing population had much higher utilization trends between 2013 and 2014 than the large group population for antineoplastic drugs and neurological therapies. We believe that these trends represent unusual events and that similar trends would not continue in the future. We adjusted the utilization trend for these two classes, which have random or near-random incidence, to match the large group population. We did not make a similar adjustment for rheumatological agents or other specialty medications because we would expect these classes of medications to be utilized more extensively by a QHP population that is older and less likely to have obtained coverage through an employer. This reduced the specialty trend by a factor of 0.9779.

Based Specialty Trend	28.7%
Discount Adjustment	0.9765
Aging Adjustment	0.9754
Utilization Adjustment	0.9779
Projected Specialty Trend	19.9%

Then, to project the expected cost of hepatitis C treatment in the rating period, we started with the actual claims for calendar year 2014, in which 17 claimants had a treatment for hepatitis C.

ESI provided projections of potential claimants for these therapies who would receive treatment in 2014, 2015 and 2016. Using their projection and applying it to experience period claimants, we projected that 26 members will receive treatment in 2016. ESI has recently entered new arrangements with the manufacturers of hepatitis C treatments. The new drug Viekira Pak, which was approved by the FDA in late December, will be the only drug ESI includes on their formularies for treatment of hepatitis C. We will assume that ESI's pricing for treatments for hepatitis C in 2016 will now refer to Viekira Pak.

The expected discounted cost for a three-month treatment of Viekira Pak is \$54,000. There are two recommended treatments for Viekira Pak: a three-month regimen and a six-month regimen. We assume that the distribution of treatment duration is the same as our experience with Sovaldi. Our members' treatments on Sovaldi ended in January 2015 (the final treatments began in August 2014), so we have complete data about the duration of Sovaldi treatments. Of the 24 members who completed treatment, 16 received the drug for three months and eight received the drug for six months. Therefore the average length of treatment is four months and the projected cost of Viekira Pak is \$72,000 per treatment. This produced an estimate of \$1,872,000 for 2016, based on assumptions of 26 new claimants at an average cost of therapy of \$72,000.

A new type of drug that treats patients with high cholesterol (hyperlipidemia) is currently under review by the FDA. This drug, known as PCSK9 inhibitors, is anticipated to be approved in August 2015. The initial indication for these drugs is to treat Familial Hypercholesterolemia (FH), a genetic disease characterized by very high levels of cholesterols in the blood. Current incidence studies suggest that 200 persons per 100,000 lives are diagnosed with FH. ESI estimates that these new drugs will cost \$12,000 per year per patient. Using our most recent membership counts, we estimate that 129 of our members are likely to receive this new treatment. We included this additional cost in our specialty trend calculation.

To calculate the effective specialty trend, we started with the pharmacy claims from the calendar year 2014 experience period and removed the new hepatitis C drugs. We then trended those claims at a 19.9 percent rate for 24 months, added the incremental cost of hepatitis C treatment and added the incremental cost of the hyperlipidemia specialty drugs for a total restated projected claims. Using this method, the restated effective specialty drug trend is 21.9 percent.

Pharmacy Specialty Claims in the Experience	\$19,558,864
Hepatitis C Drugs in the Experience	\$1,735,457
Pharmacy Specialty Claims without Hepatitis C drugs	\$17,823,407
Projected Specialty Claims using a 19.9% trend for 24 months	\$25,261,492
Adding incremental cost of Hepatitis C treatment for the projection period	\$1,872,000
Adding incremental cost of PCSK9 treatment for the projection period	\$1,548,000
Restated Projected Specialty Claims	\$29,041,492
Restated Specialty Trend	21.9 %

ESI has opined that PCSK9 inhibitors have a profound impact on lowering cholesterol as compared to statins, and that the utilization of these new drugs may far exceed that attributable only to familial hypercholesterolemia. They estimate that 10 percent or more of the population currently taking statins would switch to a PCSK9

inhibitor, while an additional 3 to6 percent of the total population may currently have untreated issues with high cholesterol due to intolerance to or lack of results from statins. Using the lower end of these ranges leads to the following results:

Restated Projected Specialty Claims	\$29,041,492
Added incremental cost of PCSK9 for members currently on statins switching to PCSK9	\$9,412,362
Added incremental cost of PCSK9 for members not currently on statins	\$20,820,000
Restated Projected Specialty Claims	\$59,273,854
Restated Specialty Trend	74.1%

Due to the potentially massive impact of these drugs, we reached out to key cardiologists in the State to better understand how they are likely to prescribe the inhibitors. There appears to be a preference to wait until more clinical studies are available on these new drugs before a wholesale move away from statins is likely to take place. Furthermore, we will implement clinical programs to ensure that this very expensive treatment is used appropriately. Because of this, we have chosen not to include the full potential cost of PCSK9 inhibitors in our trend projection to 2016, but instead to only include the portion related to familial hypercholesterolemia, for which we understand the treatment is very likely to be available and prescribed in 2016.

Overall Pharmacy Trend

Exhibit 3I summarizes the trends calculates our total allowed pharmacy trend as 6.5 percent.

Overall Total Trend

To adjust the Experience Period Index Rate for the trend factors described above, we started with the experience period claims, adjusted for changes in network and impact of the change in the Small Group definition, and applied cost and utilization to both Medical and Pharmacy claims. The resulting factors (1+d₁ and 1+d₂ on Exhibit 5) are calculated on Exhibit 3J.

3.5. <u>Credibility of Experience</u>

BCBSVT's experience period had 735,603 member months and is therefore fully credible.

3.6. Credibility manual rate development

Since BCBSVT's experience is fully credible, no manual rate was needed in the development of rates for the experience period EHB. For additional EHB that BCBSVT

does not currently have in its experience, the projected claims were based on manual rates produced by consultants. See Attachment C for details.

3.6.1. Source and Appropriateness of Experience Data Used: Not Applicable

- **3.6.2.** Adjustments Made to the Data: Not Applicable
- 3.6.3. Inclusion of Capitation Payments: Not Applicable

3.7. Market Adjusted Index Rate

The Market Adjusted Index Rate (line H of Exhibit 5) is \$536.95. This is calculated by adjusting the Projected Index Rate (line F of Exhibit 5, \$547.33) for allowable market-wide modifiers described below.

3.7.1. Projected Risk Adjustments PMPM:

BCBSVT does not expect any risk adjustment transfer for 2016. BCBSVT covers at least 90 percent of the members enrolled in QHP products and therefore would closely track with the average risk of the market. We also have no information or experience on which to base an estimate of a risk adjustment amount.

As described in the Final Notice of Benefits and Payment Parameters for 2016 rule (80 F.R. 10750), the per capita risk adjustment user fee, used to fund the HHS-risk adjustment program, is 1.75 per enrollee per year (line g₁ of Exhibit 5).

3.7.2. Projected ACA Reinsurance Recoveries Net of Reinsurance Premium

To estimate the expected recoveries from the transitional reinsurance, BCBSVT adjusted its 2014 experience period by the network, changes in Small Group definitions and trend factors $(1+c_2, 1+b_1, 1+d_1, 1+d_2 \text{ of Exhibit 5})$ and then readjudicated claims for each of the proposed benefits to model the expected claims that would be included in the Transitional Reinsurance Program.

Because the QHP enrollment period was delayed until April 1, 2014, the calendar year 2014 data has disproportionate experience from members with exactly three months of enrollment and nine months of enrollment. To adjust for this, we excluded members with exactly three months of membership where the third month was March 2014 and excluded members with exactly nine months who were active on December 31, 2014. This adjustment didn't significantly impact the starting allowed, from \$544.04 to \$545.85.

While we understand that this was not a precise transformation, it had the effect of producing a sample population with an average duration that was better aligned with

both historical and expected projection period duration patterns, while having only a minimal impact on the PMPM allowed claims cost of the modeled membership.

The Final Notice of Benefits and Payment Parameters for 2016 rule (80 F.R. 10750) defined the 2016 Transitional Reinsurance Program parameters as:

- \$90,000 claims attachment point
- 50 percent coinsurance
- \$250,000 reinsurance cap

Using these parameters, BCBSVT estimated the expected recoveries for each QHP design. The expected recoveries were then weighted based on projected membership by plan. The recoveries only apply to members in the individual market. The projected recoveries must therefore be spread across all members, as Vermont has a combined market. The expected recoveries PMPM are \$12.77. See Exhibit 4 for details.

We have assumed that the final parameters for 2016 will not be changed. Found in the preamble to this rule are the following comment and response that support this assumption.

"Comment: Several commenters asked that HHS not change the uniform reinsurance payment parameters for 2016 finalized in this rule in subsequent rulemaking.

Response: We are finalizing the 2016 uniform payment parameters as proposed, and do not intend to make any future adjustments to these parameters.

Given the smaller pool of reinsurance contributions to be collected for the 2016 benefit year, we proposed that the uniform reinsurance payment parameters for the 2016 benefit year be established at an attachment point of \$90,000, a reinsurance cap of \$250,000, and a coinsurance rate of 50 percent. We estimated that these uniform reinsurance payment parameters will result in total requests for reinsurance payments of approximately \$4 billion for the 2016 benefit year. "

The Final Notice of Benefits and Payment Parameters for 2016 rule (80 F.R. 10750) also established the Uniform Reinsurance Contribution rate at \$27 annually per capita, or \$2.25 PMPM.

The market-wide adjustment for the Transitional reinsurance program is therefore -10.52 (-12.77+2.25), as shown on line g_2 of Exhibit 5.

3.7.3. Exchange User Fees

BCBSVT does not expect Vermont Health Connect to charge a user fee for 2016.

3.8. Plan Adjusted Index Rates

3.8.1. Plan Adjustment - Actuarial Value and Cost Sharing adjustment

This plan adjustment, as shown on Exhibit 6A, is reflected by three factors:

- Benefit Richness Adjustment
- Paid to Allowed Ratio
- Changes in Family Tiers

3.8.1.1. Benefit Richness Adjustment

The Benefit Richness Adjustment is the counterpart of the Change in Benefit projection factor $(1+c_1 \text{ line on Exhibit 5})$ described in Section 3.4.3. This factor represents the different projected utilization for each plan based solely on benefit design. To calculate this adjustment, we first calculated a base paid to allowed ratio, to which the HHS formula for induced utilization was applied.

The experience used in this model is our calendar year 2014 data, adjusted by the network, changes in Small Group definitions and trend factors $(1+c_2, 1+b_1, 1+d_1, 1+d_2 of Exhibit 5)$. Because the QHP enrollment period was delayed until April 1, 2014, the calendar year 2014 data has disproportionate experience from members with exactly three months of enrollment and nine months of enrollment. To adjust for this, we excluded members with exactly three months of membership where the third month was March 2014 and excluded members with exactly nine months who were active on December 31, 2014. This adjustment didn't significantly impact the starting allowed, from \$544.04 to \$545.85.

While we understand that this was not a precise transformation, it had the effect of producing a sample population with an average duration that was better aligned with both historical and expected projection period duration patterns, while having only a minimal impact on the PMPM allowed claims cost of the modeled membership.

Using this adjusted experience, we re-adjudicated every plan to calculate the base paid to allowed ratio. We then applied the HHS Induced Utilization formula ($IU=AV^2-AV+1.24$) to the base paid to allowed ratio.

These factors were normalized using the projected membership to ensure that the total adjustment was 1.000. See Exhibit 6B for details.

3.8.1.2. Paid to Allowed Ratio

To calculate the paid to allowed ratio, we adjusted the starting allowed charges described in the previous section by the benefit richness adjustment and readjudicated the benefit. We then added the additional EHB paid and allowed, and the non-system claims and market-wide adjustment amounts in both paid and allowed. Finally, we calculated the overall expected paid to allowed ratio. Please see details in Exhibit 6C.

In the URRT, the Paid to Allowed Average Factor is the weighted average Expected Claims Cost without Market Wide Adjustments (\$416.97+\$10.37) divided by Projected Index Rate (\$547.33). As shown in Section 3 of Worksheet 1 of the URRT, the paid to allowed average factor is 78.1 percent.

3.8.1.3. Change in Family Tier

This factor represents the adjustment by plan needed to ensure that the premium produced using the state tier factors matches the premium required for the plan based on the BCBSVT tier factors, which reflect the plan benefits. These factors reflect the Vermont defined tier structures and the changes in allowed Maximum Out-of-Pocket mandated by the federal government.

In the preamble of the final 2016 Notice of Benefit and Payment Parameters (80 FR 10750), it was clarified that the self-only annual limitation on cost sharing of \$6,850 applies to each individual regardless of whether the individual is enrolled in a self-only or other than self-only plan. This impacts our aggregate plans where the family out-of-pocket is greater than \$6,850. For those plans, we had to adjust the projected claims paid by the plan on family tier to account for the new limit.

Tier	Definition	Tier Ratio
Tier One	Single	1.00
Tier Two	Couple	2.00
Tier Three	Single Head of Household with one or more children	1.93
Tier Four	Family : Two Parents with one or more children	2.81

Vermont has defined the following tier structure:

These mandated tier factors do not represent the expected relationships between tiers.

Based on the experience period claims, trended to 2016 and adjusted for the changes in network and changes in the Small Group definition, we created a model to calculate the expected payments for benefits where more than one member

accumulates to a combined out-of-pocket. Using the same base, we calculated expected claims payments for children, adults, and combinations of both using a convolution model.

For all benefits, tiers three and four were modeled with each of one through five children. We also modeled seven children as a proxy for six or more children. The expected claims costs were then weighted based on the distribution of children in those tiers in our experience period. For aggregate benefits, we also modeled two adults.

The details of these adjustments can be found on Exhibit 6D.

- **3.8.2. Provider Network, Delivery System and Utilization Management adjustment:** Not Applicable
- 3.8.3. Adjustment for benefits in addition to the EHBs: Not Applicable
- 3.8.4. Impact of specific eligibility categories for the catastrophic plan

This plan adjustment includes two components of the impact of the specific eligibility categories for the catastrophic plan. Both of these adjustments are based on the eligible population. The eligible population includes Vermont residents that are under age 30 and residents age 30 and over who would find the lowest cost plan to be more than 8 percent of their income. We used our current enrollment in the Catastrophic plan as a proxy for eligibility and adjusted the projected members that would qualify under the hardship rule to account for the increase premiums. We project that 92 percent of the population eligible for this product will be under age 30.

To adjust for the eligible population, we first calculated the adjustment for the impact on the pricing actuarial value of the expected lower allowed charges of the group eligible to enroll in the catastrophic plan. This was calculated by splitting the experience used to calculate the Pricing Actuarial Value into two populations (Under and Over 30) and re-adjudicating for the catastrophic benefit. Using the projected eligible members as weights, we calculated that the overall expected allowed charges are 0.5852 of the total allowed charges. We then adjusted the paid to allowed ratio based on the weighted average paid to allowed ratio from both populations. This factor is 0.8958.

These factors were applied to the EHB portion of the Projected Period Index Rate. Because this adjustment doesn't impact the Non-System claims and Market Wide Adjustment, we calculated the Expected Claims cost and backed into the plan level adjustment for the impact of eligibility.

The total adjustment for the specific eligibility categories for the catastrophic plan is 0.5140. See Exhibit 6E for details.

3.8.5. Adjustment for distribution of the administrative costs

3.8.5.1. Administrative Expense Load:

BCBSVT Administrative Expense load was not initially calculated as a percent of premium adjustment. This adjustment is the sum of the following fees:

 BCBSVT Base Administrative Charges To develop the Base Administrative Expenses PMPM, we used calendar year 2014 data.

We combined the expenses for the members known to be in a QHP in 2015. These members are from BCBSVT QHP Products, BCBSVT Small Group, BCBSVT Nongroup, BCBSVT Safety Net, BCBSVT Catamount and TVHP Small Group. The experience period PMPM is \$28.40.

While the specific functions differ in some respects, the cost of the administrative functions associated with QHPs in 2016 is expected to be comparable to the cost of administering coverage for the eligible populations in 2014.

We have removed one-time expenses related to the resource augmentation of certain enrollment functions during calendar 2014, as we do not expect these expenses to recur in future years. This reduced base period expenses by \$0.82 PMPM.

The remaining charges (\$27.58 PMPM) are projected to 2016 using a 2.2 percent annual trend. This projection factor is intended to make reasonable but modest provision for increases in overall operating costs PMPM. We assume that personnel costs (wages and benefits) will increase by 3 percent annually, the budgeted wage increase for 2015, over the projection period. Other operating costs are assumed to remain flat. We have calculated that 74.9 percent of our administrative costs are for salaries and benefits. We are therefore increasing our projected administrative expenses by the weighted average of 2.2 percent per annum.

		BCBSVT Totals	% of Total
Employee costs:	$(A) = a_1 + a_2$	\$34,569,941	52.6%
Salaries and taxes	a1	\$25,743,854	
Benefits	a ₂	\$8,826,087	
Purchased services	(B)	\$19,548,975	29.8%
Other operating costs	(C)	\$11,585,685	17.6%
Total Administrative Expenses	<u>(A)+(B)+(C)</u>	<u>\$65,704,601</u>	<u>100.0%</u>
BCBSVT Personnel Cost	(A)/{(A)+(C)}		74.9 %

An examination of historical administrative charges will show a decreasing trend in recent years, driven primarily by membership increases and non-recurring incremental cost and savings initiatives. BCBSVT projects that membership will remain at current levels over the projection period. The projection of administrative charges is therefore assumed to not be impacted by membership changes.

- Charges for Outside Vendors
 - Vermont Collaborative Care

This is the amount PMPM to be paid to VCC for utilization review and management of mental health and substance abuse claims.

• CBA Dental and VSP Vision

These benefits are being administered by third party administrators. The administrative fees are charged for eligible members only. The ratio of eligible members to total members, based on the projected QHP population split between adult and child, was applied to get the per member per month charge.

o Health Equity

All QHP members are eligible for HRA and/or HSA Integration service. For plans with an HSA-compatible benefit design, we offer a service to integrate with the mechanics of depositing monies into Health Savings Accounts (HSA). All plans are also eligible for this service with Health Reimbursement Accounts (HRA). To calculate these fees, we used the experience of members that are already enrolled in this program and compared it to all members enrolled in a QHP plan in the first quarter of 2015.

• Blue Rewards Program

Under this program, BCBSVT will reward members with credits via a debit card for the following wellness activities:

- Completing an online health assessment
- Setting personal health goals online
- Having a physical exam
- Having a routine eye or dental exam

We believe that this program will contribute to improvement in the health of QHP members over time. In support of our mission of commitment to the health of Vermonters, BCBSVT management has decided to not make an explicit charge for this program in the QHP rates.

The total of these charges adds up to 6.4 percent of premium. The details of the administrative charges are on Exhibit 7A.

3.8.5.2. Profit (or Contribution to Surplus) & Risk Margin:

The filed rates include a two percent contribution to reserves. A contribution to reserves is required in order to maintain an adequate level of surplus. Surplus is a critical consumer protection that allows providers to continue to receive payments and subscribers to receive needed care in the event of unforeseen adverse events that may otherwise impact BCBSVT's ability to pay claims. We believe that two percent represents an adequate, yet not excessive, contribution to reserves. Furthermore, they allow us to maintain Risk-Based Capital (RBC) levels that are within our established, moderate target range.

As demonstrated in section 1 of Exhibit 7B, a contribution to reserves of 1.52 percent is required merely to maintain RBC levels in light of medical trend. In other words, should all other assumptions in this and subsequent filings come to fruition and medical trend hold constant at current levels, the company would eventually become insolvent due to medical trend alone with a contribution to reserves of less than 1.52 percent.

An adequate contribution to reserves should exceed the minimum required to keep pace with trend. While best estimate assumptions are by definition expected to lead to equal likelihood of gains and losses, unexpected events or periods of sustained losses may lead to financial deterioration of sufficient magnitude to render a company insolvent. This is the basic tenet of classical ruin theory.

There are many examples of risk to surplus. The rating cycle is 24 months in duration, meaning that rate deficiencies may persist for an extended period in an increasing trend environment. Regulatory action can have a meaningful impact on surplus when required rate increases are not approved. Membership growth creates a need for additional RBC, much in the same way as trend. Finally, unusual events such as a flu epidemic or new technology may create a one-time shock to capital. A relevant example of the latter is the class of PCSK9 inhibitors discussed in section 3.4.7. Should the lower end of ESI's projection come to fruition rather than the projection built into our pharmacy trend, the impact would be approximately a 134 percentage-point decline in RBC ratio. Such an event would immediately bring us below our target RBC range. While we choose not to recognize the non-zero probability of such events directly in our pricing, it is necessary to include a sufficient margin for contingent events in CTR such that RBC can be maintained within the target range established in conjunction with state regulators.

Maintaining an adequate RBC level is critical for any insurer. Consequences of low RBC include reduced flexibility in responding to customer needs, a need for higher margins in rates in order to avoid further deterioration, and a reduced ability to attract or retain business or to handle membership growth. Stability is particularly important in

times of unprecedented change, such as the continuing evolution of Vermont Health Connect and the health care reform environment.

BCBSVT must remain financially strong in order to continue to provide Vermonters with outstanding member experiences, responsible cost management and access to high value care. We are therefore filing for a 2 percent contribution to reserve, which provides appropriate margin above the minimum needed to keep pace with trend to help ensure continued financial stability should a significant adverse event occur.

Details of Contribution to Reserve by product are on section 2 of Exhibit 7B.

3.8.5.3. Taxes and Fees:

The proposed rates include on average 3.67 percent in Taxes and Fees. These taxes and fees are both from the State Government and the Federal Government.

The Health Care Claims Tax (HCCT) levied by the State of Vermont totals 0.999 percent of claims. Although we are aware of the discussion in the state legislature about an increase to HCCT, we have not included any proposed increases to this tax in the rates.

The fees collected by the Federal Government include Patient Centered Outcomes Research Institute Fee (PCORI) and the Federal Insurer Fee. The PCORI fee is estimated at \$2.31 per member per year, or \$0.19 per member per month.

The Federal Insurer Fee is estimated at 2.73 percent of premium, which represents actual 2014 insurer fee, adjusted proportionally for total industry assessments in 2016 (\$11.3 billion) versus 2014 (\$8.0 billion).

2014 Annual Fee on Health Insurance, per final bill received from IRS	(A)	\$7,971,576
2014 Eligible Premium (from Form 8963 submitted to the IRS)	(B)	\$515,476,529
Fee as percent of Total Premium	(C) = (A) / (B)	1.55%
Anticipated Federal Income Tax rate	(D)	20.00%
2014 Required Charge as a percent of Total Premium	(E) = {(C) / (1– (D)}	1.93%
Incremental Increase of the Insurer Fee	(F)	141.25%
2016 Estimated Required Charge as a percent of Total Premium	(G) = (E) x (F)	2.73%

Details of the Taxes and Fees by product are on Exhibit 7C.

3.8.6. AV Pricing Values

As described in the 2016 Unified Rate Review Instructions dated February 21, 2015, the AV Pricing Value "represents the cumulative effect of adjustments made by the issuer to move from the Market Adjusted Index Rate to the Plan Adjusted Index Rate". These adjustments are described in detail in preceding parts of Section 3.8. See Exhibit 7D for details by product.

3.8.7. Calibration

Age, Tobacco, and Geographic factors are not allowed in Vermont. Therefore no calibration is required.

3.8.8. Projected Loss Ratio

Per CMS instructions dated January 30, 2015, the MLR calculation will be performed at the combined market level with a minimum requirement of 80 percent. We project that the overall Loss Ratio, using the federally prescribed MLR methodology for the combined market, will be 91.9 percent. See Exhibit 8 for details.

3.9. Consumer Adjusted Premium Rate Development

The Consumer Adjusted Premium rates are displayed on Exhibit 9. Since rate factors for age and geography are not allowed in Vermont, the only adjustment is the application of rating factors. As explained in section 3.8.1.3., Vermont has predetermined the tier factors for QHP plans. Using those tier factors, our projected membership by tier and the average members per subscriber, we calculate that the contract conversion factor to convert from PMPM to Single Rate is 1.1151.

Rate Structure	Single	Couple	Adult + child(ren)	Family	Average
Exchange Tiers	1.000	2.000	1.930	2.810	1.4785
Tier weights	63.0%	19.6%	3.6%	13.8%	100.0%

Average Members per Subscriber	1.6487
Contract Conversion Factor	= 1.6487/1.4785 = 1.1151

The Consumer Adjusted Premium Rates are shown on Exhibit 9.

3.10. Small Group Plan Premium Rates

All Small Groups must renew on 1/1/2016 according to the combined market rules. BCBSVT will not file small group rates for Q2-Q4 2016.

4. ADDITIONAL INFORMATION

4.1. <u>Terminated Products</u>

The following products will be terminated prior to 1/1/2016.

Product ID	Product Name	Product Type	Description	Market
13627VT001	CDHP Comprehensive	Indemnity	Comprehensive HDHP	Small Group
13627VT002	Vermont Freedom Plan	PPO	PPO	Small Group
13627VT003	Vermont Health Partnership	POS	Point of Service	Small Group
13627VT004	Comprehensive	Indemnity	Comprehensive	Small Group
13627VT005	Plan J	Indemnity	Wrap-around major medical	Small Group
13627VT006	Individual HSA	PPO	PPO HDHP	Individual
13627VT007	Vermont Freedom Plan	PPO	PPO	Individual
13627VT008	Catamount Blue	PPO	PPO	Individual
13627VT009	Individual Comp	Indemnity	Comprehensive	Individual
13627VT010	CDHP Comprehensive	Indemnity	Comprehensive HDHP	Small Group
13627VT011	PPO	PPO	PPO	Small Group
13627VT012	POS	POS	Point of Service	Small Group
13627VT013	Comprehensive	Indemnity	Comprehensive	Small Group
13627VT014	Plan J	Indemnity	Wrap-around major medical	Small Group
13627VT015	Individual HSA	PPO	PPO HDHP	Individual
13627VT016	Vermont Freedom Plan	PPO	PPO	Individual
13627VT017	Catamount Blue	PPO	PPO	Individual
13627VT018	Individual Comp	Indemnity	Comprehensive	Individual
13627VT019	AIVIS - CDHP Comprehensive	Indemnity	Comprehensive HDHP	Small Group
13627VT020	AIVIS - PPO	PPO	PPO	Small Group
13627VT021	AIVIS - POS	POS	Point of Service	Small Group
13627VT022	AIVIS - Plan J	Indemnity	Wrap-around major medical	Small Group
13627VT023	VACE - CDHP Comprehensive	Indemnity	Comprehensive HDHP	Small Group
13627VT024	VACE - PPO	PPO	PPO	Small Group
13627VT025	VSAA - CDHP Comprehensive	Indemnity	Comprehensive HDHP	Small Group
13627VT026	VSAA - PPO	PPO	PPO	Small Group
13627VT027	VSAA - POS	POS	Point of Service	Small Group
13627VT028	VSDS - CDHP Comprehensive	Indemnity	Comprehensive HDHP	Small Group
13627VT029	VSDS - PPO	PPO	PPO	Small Group
13627VT030	VHSG - CDHP Comprehensive	Indemnity	Comprehensive HDHP	Small Group
13627VT031	VHSG - PPO	PPO	PPO	Small Group

4.2. <u>Plan Type</u>

Our plan type is EPO.

4.3. <u>Warning Alerts</u>

There are no warning alerts in the Unified Rate Review Template.

5. <u>RELIANCE AND ACTUARIAL CERTIFICATION</u>

5.1. <u>Reliance</u>

For the metallic AV values of the standard plans we relied upon the certification provided by Julie A. Peper, FSA, MAAA, Director and Senior Consulting Actuary with Wakely Consulting. (Attachment A)

We relied upon pricing information from George N. Berry, FSA, MAAA, Principal and Consulting Actuary with Milliman, for the projected net claims costs for the pediatric dental benefits offered in the QHPs. We provided the parameters of the pediatric dental plans to Mr. Berry, and relied on his expertise in the pricing of those benefits. (Attachment C)

We relied on vision claim estimates provided by VSP, our vision administrator. These estimates appear reasonable and consistent with costs under our current vision plans.

5.2. Actuarial Certification

The purpose of this rate filing is to provide the rates and a description of the rate development for the Qualified Health Plans that Blue Cross and Blue Shield of Vermont (BCBSVT) is proposing to offer in 2016. These calculations are not intended to be used for any other purpose. This memorandum documents the methodology used to calculate the AV Metal Value for each Qualified Health Plan offered by BCBSVT in 2016, the appropriateness of the essential health benefit portion of premium upon which advanced payment of premium tax credits (APTCs) are based, that the Index Rate is developed in accordance with federal regulations, and that the Index Rate along with allowable modifiers are used in the development of plan specific premium rates.

I, Paul A. Schultz, am a Fellow of the Society of Actuaries, a Member of the American Academy of Actuaries, meet the Qualification Standards for Actuaries Issuing Statements of Actuarial Opinion in the United States promulgated by the American Academy of Actuaries, and have the education and experience necessary to perform the work described herein.

In my opinion, the projected Index Rate is in compliance with all applicable State and Federal Statutes and Regulations (45 CFR 156.80(d)(1)), developed in compliance with the applicable Actuarial Standards of Practice, reasonable in relation to the benefits provided and the population anticipated to be covered, and neither excessive nor deficient. The calculations and results are appropriate for the purpose intended.

The Index Rate and only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) were used to generate plan level rates. The percent of total premium that represents essential health benefits included in Worksheet 2, Sections III and IV was calculated in accordance with actuarial standards of practice.

I have relied upon the certification of AV Metal Value provided by the State for Standard Plans, and attached hereto. Metal AVs for Blue Rewards (Non-Standard) Plans were determined using the AV calculator, or in accordance with the requirements of 45 CFR 156.135(b)(3), as described in the attached actuarial certification.

This filing was prepared in accordance with generally accepted actuarial principals and methodologies, Actuarial Standards of Practice established by the Actuarial Standards Board, and applicable Federal and State laws and regulations concerning the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010. Data used in this filing was reviewed for reasonableness, but no audit was performed.

The Part I Unified Rate Review Template does not demonstrate the process used by the issuer to develop the rates. Rather, it represents information required by Federal regulation to be provided in support of the review of rate increases, for certification of qualified health plans for federally facilitated exchanges, and for certification that the Index Rate is developed in accordance with Federal regulation, is used consistently, and is only adjusted by the allowable modifiers.

Palat

Paul Schultz, F.S.A., M.A.A.A. Actuarial Director Blue Cross and Blue Shield of Vermont May 15, 2015

BLUE CROSS BLUE SHIELD OF VERMONT 2016 VERMONT QUALIFIED HEALTH PLANS RATE FILING PLAIN LANGUAGE SUMMARY

Blue Cross and Blue Shield of Vermont (BCBSVT) is committed to the health of Vermonters, outstanding member experiences and responsible cost management for all of the people whose lives we touch. By pooling the populations covered by our products, we protect individuals from the unaffordable and potentially ruinous costs associated with significant illnesses or injuries. Our products promote preventive care, health maintenance and health improvement, and we have in place strong utilization management programs that support members who require medical care and assure that they have access to high value care while avoiding unnecessary costs.

BCBSVT also works with providers to dampen cost increases through reimbursement strategies that include incentives to both provide and properly manage care. BCBSVT's vision is a transformed health care system in which every Vermonter has health care coverage, and receives timely, effective, affordable care. None of this work is possible unless BCBSVT remains financially strong, and that requires that we be allowed to charge rates that cover the medical expenses of the populations we serve.

The purpose of this rate filing is to provide the rates and a description of the rate development for Qualified Health Plans (QHPs) that Blue Cross and Blue Shield of Vermont (BCBSVT) is proposing to offer effective January 1, 2016.

There are 40,864 contracts (67,050 members) currently enrolled in a BCBSVT QHP. BCBSVT is proposing an average rate increase of 8.4 percent across all QHPs. Increases for specific QHPs range from 4.7 percent to 14.3 percent.

Of the total 8.4 percent increase, an increase of 2.9 percent is driven by three items required solely because of mandated changes associated with the Affordable Care Act:

- The federal government assesses a charge on all health plans to subsidize QHP coverage for the three year-period between 2014 and 2016, through its Transitional Reinsurance Program. This QHP subsidy is reduced in 2016 before being eliminated entirely in 2017. Because the premium subsidy changes in 2016 from about four percent to about two percent, it will require groups and members to pay 1.8 percent more for their coverage.
- Federally-mandated changes to the individual member out-of-pocket maximums for family policies within plans with aggregate deductibles contributes 0.8 percent to the average increase.
- Some deductibles, out-of-pocket maximums and co-pays in Qualified Health Plans remain unchanged from 2015 to 2016. As overall costs increase and the amounts that members pay in cost-sharing contributions stay the same, more of the total cost is transferred to premiums. The resulting premium increase is partially offset by plan changes implemented by BCBSVT and the State of Vermont, resulting in a 0.3 percent increase in premiums.

BLUE CROSS BLUE SHIELD OF VERMONT 2016 VERMONT QUALIFIED HEALTH PLANS RATE FILING PLAIN LANGUAGE SUMMARY

In the absence of mandated changes associated with the Affordable Care Act, a 5.3 percent increase would have been requested:

- Amounts that providers are paid are expected to increase by 6.4 percent during 2016. This results in a 4.4 percent premium increase due to increased payments to providers of medical services, and an additional 1.9 percent premium increase due to increases in the wholesale price of prescription drugs.
- An estimate of increases in the amounts providers are paid was included in 2015 QHP rates. Increases beyond those assumptions that have already occurred in 2015, or that are projected to occur before the end of 2015, drive a premium increase of 1.1 percent. This is primarily attributable to prescription drug price increases.
- BCBSVT has negotiated a new pharmacy contract with its Pharmacy Benefit Manager, which has an impact of reducing the average premium by 1.9 percent.
- BCBSVT administrative expenditures for Qualified Health Plans remain well below seven percent of premium.
- In order to maintain an adequate level of reserves as required by financial regulation, BCBSVT must increase its contribution to reserve for this filing due to rising health care costs and to protect QHP members by ensuring continued financial stability should a significant adverse event occur. This has the effect of increase premiums by 1.0 percent.
- Other adjustments to the assumptions used in the 2016 rate development, including an assumption that that members who will enroll in our qualified health plans in 2016 will prove to be significantly healthier on average than those insured during calendar 2014, cumulatively have the effect of reducing the required rate increase by 1.9 percent.

BCBSVT started selling QHPs in January 2014. In its first year, this line of business represented \$250 million of earned premium. Due to higher-than-expected actual claims and administrative charges, the line of business incurred a loss of 2.7 percent for calendar year 2014. BCBSVT has not included any additional contribution to member reserves to offset this loss.

BCBSVT understands the importance of adequately funding our health care system, to keep it strong and accessible. Since the factors driving this rate increase are almost entirely related to federal policy changes and increases in prices paid to providers in Vermont, we believe that there is no way to further reduce these rates without underfunding the health care coverage on which Vermonters rely.

I HEREBY CERTIFY that I have reviewed the applicable filing requirements for this filing, and, to the best of my knowledge, the filing complies with all applicable statutory and regulatory provisions for the State of Vermont.

Ruth Greene Vice President, Treasurer & CFO

Date May 15, 2015

Unified Rate Review v2.0.3

Company Legal Name:	Blue Cross and	Blue Shield of \State:	VT	
HIOS Issuer ID:	13627	Market:	Combined	
Effective Date of Rate Change(s):	1/1/2016			

Market Level Calculations (Same for all Plans)

Section I: Experience period data				
Experience Period:	1/1/2014	to	12/31/2014	
		Experience Period		
		Aggregate Amount	PMPM	% of Prem
Premiums (net of MLR Rebate) in Experie	nce Period:	\$297,310,928	\$404.17	100.00%
Incurred Claims in Experience Period		\$255,820,510	347.77	86.04%
Allowed Claims:		\$343,616,795	467.12	115.57%
Index Rate of Experience Period			\$467.00	
Experience Period Member Months		735,603		

Section II: Allowed Claims, PMPM basis

Section II: Allowed Claims, PMPM basis	<u>s</u>	Experience	e Period			tion Period:	1/1/201		12/31/2016	Mic	l-point to Mid	l-point, Experie	ence to Projection:	24 n	nonths	
	Experience Period Utilization per Average Description Average Cost/Service PMI Admits 51.02 \$18,848.35 PMI Visits 2,406.75 881.10 PMI Visits 7,723.30 174.99 PMI Visits 1,352.70 166.93 PMI Benefit Period 10,298.00 4.44 Prescriptions 13,817.91 65.15 S Frojected Administ Frojected Administ Projected Administ Projected Administ			Adj't. from to Projecti			ed Trend tors	Projections, b	efore credibility A	djustment		Credibility Manual				
	Utilization	Utilization per	Average		Pop'l risk				Utilization per	Average		Utilization	Average			
Benefit Category	Description			PMPM	Morbidity	Other	Cost	Util	1,000	Cost/Service	PMPM	per 1,000	Cost/Service	PMPM		
Inpatient Hospital				\$80.14	0.960	1.059	1.053	1.020	50.97	\$22,145.80	\$94.07	0.00	\$0.00	\$0.00		
Outpatient Hospital				176.72	0.960	1.059	1.053	1.020	2,404.49	1,034.67	207.32	0.00	0.00	0.00		
Professional				112.63	0.960	1.055	1.053	1.020	7,716.06	204.82	131.70		0.00	0.00		
Other Medical				18.82	0.960	0.948	1.053	1.020	1,351.43	175.45	19.76		0.00	0.00		
Capitation				3.81	0.960	0.840	1.053	1.020	10,288.34	4.14	3.55	0.00	0.00	0.00		
Prescription Drug	Prescriptions	13,817.91	65.15	75.02	0.960	1.113	1.060	1.005	13,406.33	81.39	90.93	0.00	0.00	0.00		
Total				\$467.12							\$547.33			\$0.00		
															After Credibility	Projected Period Totals
Section III: Projected Experience:			I	Projected Allowed I	Experience Clair	ms PMPM (w/	applied cre	dibility if app	olicable)		100.00%			0.00%	\$547.33	\$459,846,381
					Paid to Allow	ed Average Fa	actor in Pro	jection Perio	d						0.781	
					Projected Inc	urred Claims,	before ACA	rein & Risk	Adj't, PMPM						\$427.46	\$359,140,023
					Projected Ris	k Adjustment	s PMPM								<u>-0.15</u>	(126,025)
					Projected	Incurred Clain	ns, before r	einsurance r	ecoveries, net of rein	prem, PMPM					\$427.61	\$359,266,048
					Projected AC	A reinsurance	recoveries	net of rein p	orem, PMPM						<u>10.52</u>	8,838,567
			I	Projected Incurred	Claims										\$417.09	\$350,427,481
				Administrative Expe	ense Load									6.36%	30.15	25,334,987
			I	Profit & Risk Load										2.00%	9.48	7,966,977
			1	Faxes & Fees										3.67%	17.40	14,619,403
			9	Single Risk Pool Gro	ss Premium Av	g. Rate, PMPN	N						-		\$474.13	\$398,348,847
			1	ndex Rate for Proje	ection Period										\$547.33	
					% increase ov	er Experience	e Period								17.31%	
				% Increase, a	nnualized:									8.31%		
			1	Projected Member	Months											840,168

Information Not Releasable to the Public Unless Authorized by Law: This information has not been publically disclosed and may be privileged and confidential. It is for internal government use only and must not be disseminated, distributed, or copied to persons not authorized to receive the information. Unauthorized disclosure may result in prosecution to the full extent of the law.

Product-Plan Data Collection

Company Legal Name:	Blue Cross and Blue Shield of Vermont	State:	vt
HIOS Issuer ID:	13627	Market:	Combined
Effective Date of Rate Change(s):	1/1/2016		

oduct/Plan Level Calculations

Product		Terminated Product		BCBSVT EPO	Small Group)		BCBSVT EPO CD	HP (Small Group)		BC	BSVT EPO (Individua	I)		BCBSVT EPO CI	DHP (Individual)	BCBSVT EPO Blue Re	wards (Small Group8	SVT EPO CDHP Blue	e Rewards (Small Gr	BCBSVT EPO Blue F	ewards (Individual)	BSVT EPO CDHP BI	ue Rewards (Indivi
Product ID:		13627VT017		13627	/T032		13627	7VT033	13627VT034			13627	VT035	13627	/1036	13627VT037		13627	VT038	13623	7VT039		
Metal:		Catastrophic	Platinum	Gold	Silver	Bronze	Silver	Bronze	Catastrophi	c Platinum	Gold	Silver	Bronze	Silver	Bronze	Gold	Silver	Gold	Bronze	Gold	Silver	Gold	Brona
AV Metal Value	1	0.000	0.890	0.810	0.716	0.614	0.701	0.610	0.612	0.890	0.810	0.716	0.614	0.701	0.610	0.802	0.718	0.780	0.620	0.802	0.718	0.780	0.620
AV Pricing Value	1	0.010	1.121	0.980	0.829	0.701	0.802	0.697	0.399	1.121	0.980	0.829	0.701	0.802	0.697	0.908	0.796	0.866	0.688	0.908	0.796	0.866	0.688
Plan Type:	1	PPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO	EPO
	1								BCBSVT Blue								BCBSVT Blue	BCBSVT Blue	BCBSVT Blue		BCBSVT Blue	BCBSVT Blue	BCBSVT Blue
Plan Name		Terminated	BCBSVT Platinum			BCBSVT Bronze	BCBSVT Silver	BCBSVT Bronze	Rewards	BCBSVT Platinum			BCBSVT Bronze	BCBSVT Silver	BCBSVT Bronze	BCBSVT Blue	Rewards Silver	Rewards Gold	Rewards Bronze	BCBSVT Blue	Rewards Silver	Rewards Gold	Rewards Bronze
		Product	Plan	BCBSVT Gold Plan	BCBSVT Silver Plan	Plan	CDHP Plan	CDHP Plan	Catastrophic Plan	Plan	BCBSVT Gold Plan	BCBSVT Silver Plan	Plan	CDHP Plan	CDHP Plan	Rewards Gold Plan	Plan	CDHP Plan	CDHP Plan	Rewards Gold Plan	Plan	CDHP Plan	CDHP Plan
Plan ID (Standard Component ID):		13627VT0170001	13627VT0320001	13627VT0320002	13627VT0320003	13627VT0320004	13627VT0330001	13627VT0330002	13627VT0340001	13627VT0340002	13627VT0340003	13627VT0340004	13627VT0340005	13627VT0350001	13627VT0350002	13627VT0360001	13627VT0360002	13627VT0370001	13627VT0370003	13627VT0380001	13627VT0380002	13627VT0390001	13627VT0390003
Exchange Plan?		No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Historical Rate Increase - Calendar Year - 2		8.10%		0.0	0%		0.0	00%			0.00%			0.0	0%	0.0	MS	0.0	00%	0.0	0%	0.0	00%
Historical Rate Increase - Calendar Year - 1		0.00%		0.0	0%		0.0	00%			0.00%			0.00% 0.00%			MS	0.00%		0.0	0%	0.0	00%
Historical Rate Increase - Calendar Year 0		0.00%		8.2	5%		5.1	76%			8.62%			5.7	2%	7.5	5%	5.6	56%	8.0	6%	5.	66%
Effective Date of Proposed Rates		1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016
Rate Change % (over prior filing)		0.00%	7.51%	8.24%	6.53%	5.98%	10.08%	8.61%	4.70%	6 7.51%	8.24%	6.53%	5.98%	10.08%	8.61%	10.08%	11.26%	0.00%	14.31%	10.08%	11.26%	0.00%	14.31
Cum'tive Rate Change % (over 12 mos prior)		0.00%	7.51%	8.24%	6.53%	5.98%	10.08%	8.61%	4.70%	6 7.51%	8.24%	6.53%	5.98%	10.08%	8.61%	10.08%	11.26%	0.00%	14.31%	10.08%	11.26%	0.00%	14.31
Proj'd Per Rate Change % (over Exper. Period)		-100.00%	15.61%	18.44%	17.13%	17.15%	12.00%	10.84%	7.69%	15.61%	18.44%	17.13%	17.15%	12.00%	10.84%	13.71%	16.05%	#DIV/0!	16.32%	13.71%	16.05%	#DIV/0	16.32
Product Threshold Rate Increase %		#DIV/01		7.3	8%		91	51%			7.05%			9.7	14%	10.4	2%	14.3	31%	11.	12%	14	.31%

Section II: Components of Premium Increase (PMPM Dollar Amount above Current Average Rate PMPM)

Plan ID (Standard Component ID):	Total	13627VT0170001	13627VT0320001	13627VT0320002	13627VT0320003	13627VT0320004	13627VT0330001	13627VT0330002	13627VT0340001	13627VT0340002	13627VT0340003	3627VT0340004	13627VT0340005	13627VT0350001	13627VT0350002	13627VT0360001	13627VT0360002	13627VT0370001	13627VT0370003	13627VT0380001	13627VT0380002	13627VT0390001 13	3627VT0390003
Inpatient	\$4.58	\$0.00	\$6.14	\$5.83	\$3.79	\$2.84	\$5.77	\$4.19	\$1.01	\$6.14	\$5.83	\$3.79	\$2.84	\$5.77	\$4.19	\$6.60	\$6.40	\$0.00	\$6.89	\$6.60	\$6.40	\$0.00	\$6.89
Outpatient	\$10.08	\$0.00	\$13.52	\$12.86	\$8.36	\$6.26	\$12.71	\$9.24	\$2.22	\$13.52	\$12.86	\$8.36	\$6.26	\$12.71	\$9.24	\$14.56	\$14.10	\$0.00	\$15.19	\$14.56	\$14.10	\$0.00	\$15.19
Professional	\$6.41	\$0.00	\$8.59	\$8.17	\$5.31	\$3.98	\$8.08	\$5.87	\$1.41	\$8.59	\$8.17	\$5.31	\$3.98	\$8.08	\$5.87	\$9.25	\$8.96	\$0.00	\$9.65	\$9.25	\$8.96	\$0.00	\$9.65
Prescription Drug	\$4.42	\$0.00	\$5.93	\$5.64	\$3.67	\$2.74	\$5.58	\$4.05	\$0.97	\$5.93	\$5.64	\$3.67	\$2.74	\$5.58	\$4.05	\$6.38	\$6.18	\$0.00	\$6.66	\$6.38	\$6.18	\$0.00	\$6.66
Other	\$0.96	\$0.00	\$1.29	\$1.23	\$0.80	\$0.60	\$1.21	\$0.88	\$0.21	\$1.29	\$1.23	\$0.80	\$0.60	\$1.21	\$0.88	\$1.39	\$1.34	\$0.00	\$1.45	\$1.39	\$1.34	\$0.00	\$1.45
Capitation	\$0.17	\$0.00	\$0.23	\$0.22	\$0.14	\$0.11	\$0.22	\$0.16	\$0.04	\$0.23	\$0.22	\$0.14	\$0.11	\$0.22	\$0.16	\$0.25	\$0.24	\$0.00	\$0.26	\$0.25	\$0.24	\$0.00	\$0.26
Administration	\$2.54	\$0.00	\$2.94	\$2.95	\$2.92	\$2.90	\$2.97	\$2.99	\$2.93	\$2.94	\$2.95	\$2.92	\$2.90	\$2.97	\$2.99	\$2.90	\$2.90	\$0.00	\$3.01	\$2.90	\$2.90	\$0.00	\$3.01
Taxes & Fees	\$1.17	\$0.00	\$1.59	\$1.49	\$1.01	\$0.77	\$1.45	\$1.08	\$0.28	\$1.59	\$1.49	\$1.01	\$0.77	\$1.45	\$1.08	\$1.65	\$1.59	\$0.00	\$1.68	\$1.65	\$1.59	\$0.00	\$1.68
Risk & Profit Charge	\$4.46	\$0.00	\$6.50	\$5.72	\$4.77	\$4.02	\$4.75	\$4.08	\$2.26	\$6.50	\$5.72	\$4.77	\$4.02	\$4.75	\$4.08	\$5.37	\$4.75	\$0.00	\$4.20	\$5.37	\$4.75	\$0.00	\$4.20
Total Rate Increase	\$34.79	\$0.00	\$46.73	\$44.11	\$30.77	\$24.21	\$42.74	\$32.54	\$11.33	\$46.73	\$44.11	\$30.77	\$24.21	\$42.74	\$32.54	\$48.36	\$46.46	\$0.00	\$48.99	\$48.36	\$46.46	\$0.00	\$48.99
Member Cost Share Increase	\$0.33	\$0.00	\$4.31	\$5.00	-\$2.08	-\$5.94	\$0.13	-\$14.63	\$4.45	\$4.31	\$5.00	-\$2.08	-\$5.94	\$0.13	-\$14.63	\$7.68	\$3.94	\$0.00	-\$2.17	\$7.68	\$3.94	\$0.00	-\$2.17
Average Current Rate PMPM	\$427.66	\$0.00	\$555.04	\$481.74	\$414.04	\$351.94	\$387.88	\$341.48	\$202.96	\$555.04	\$481.74	\$414.04	\$351.94	\$387.88	\$341.48	\$439.16	\$380.72	\$0.00	\$320.56	\$439.16	\$380.72	\$0.00	\$320.56
Projected Member Months	840,168	0	125,328	65,208	72,816	19,596	73,260	39,192	1,440	50,184	34,440	114,216	16,992	52,968	17,580	26,844	13,032	11,844	19,284	11,064	52,188	0	22,692

1	tion	 Exper	ience	Period	Information	tion

Plan ID (Standard Component ID):	Total	13627VT0170001	13627VT0320001	13627VT0320002	13627VT0320003	13627VT0320004	13627VT0330001	13627VT0330002	13627VT0340001	13627VT0340002	13627VT0340003	13627VT0340004	13627VT0340005	13627VT0350001	13627VT0350002	13627VT0360001		13627VT0370001	13627VT0370003	13627VT0380001	13627VT0380002	13627VT0390001	13627VT0390003
Plan Adjusted Index Rate	\$400.61	\$331.93		\$443.96	\$379.77	\$321.07	\$384.46	\$337.43	\$198.99	\$520.53		\$379.77	\$321.07	\$384.46		\$428.73	\$368.09	\$0.00	\$317.70	\$428.73	\$368.09	\$0.00	\$317.70
Member Months	735,603	101,257	95,506	45,869	58,710	16,283	57,969	29,559	961	43,050	29,722	82,832	12,881	43,117	12,795	20,033	8,203	0	14,799	9,226	37,336	0	15,495
Total Premium (TP)	\$294,686,735	\$33,610,287	\$49,713,965	\$20,363,891	\$22,296,151	\$5,227,967	\$22,286,706	\$9,974,221	\$191,231	\$22,408,919	\$13,195,308	\$31,456,903	\$4,135,690	\$16,576,720	\$4,317,472	\$8,588,734	\$3,019,476	\$0	\$4,701,678	\$3,955,457	\$13,743,161	\$0	\$4,922,798
EHB Percent of TP, [see instructions]	99.96%	99.97%	99.97%	99.94%	99.90%	99.97%	99.96%	99.97%	100.00%	100.00%	99.98%	99.96%	99.94%	99.96%	99.89%	99.96%	99.98%	100.00%	99.99%	99.93%	99.94%	100.00%	99.92%
state mandated benefits portion of TP that are other																							
than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TP	0.04%	0.03%	0.03%	0.06%	0.10%	0.03%	0.04%	0.03%	0.00%	0.00%	0.02%	0.04%	0.06%	0.04%	0.11%	0.04%	0.02%	0.00%	0.01%	0.07%	0.06%	0.00%	0.08%
Total Allowed Claims (TAC)	\$343,616,795	\$44,622,254	\$55,593,482	\$20,424,288	\$20,296,189	\$5,351,267	\$21,359,244	\$9,306,198	\$152,378	\$46,320,449	\$16,217,206	\$42,670,376	\$3,343,477	\$19,802,013	\$3,906,557	\$8,119,898	\$2,216,100	\$0	\$4,064,271	\$4,956,328	\$12,123,710	\$0	\$2,771,109
EHB Percent of TAC, [see instructions]	99.96%	99.97%	99.97%	99.94%	99.90%	99.97%	99.96%	99.97%	100.00%	100.00%	99.98%	99.96%	99.94%	99.96%	99.89%	99.96%	99.98%	100.00%	99.99%	99.93%	99.94%	100.00%	99.92%
state mandated benefits portion of TAC that are other	r																						
than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TAC	0.04%	0.03%	0.03%	0.06%	0.10%	0.03%	0.04%	0.03%	0.00%	0.00%	0.02%	0.04%	0.06%	0.04%	0.11%	0.04%	0.02%	0.00%	0.01%	0.07%	0.06%	0.00%	0.08%
Allowed Claims which are not the issuer's obligation:	\$87,796,285	\$11.011.967	\$3.841.918	\$3.211.696	\$5.165.651	\$1.739.651	\$5,534,153	\$3.189.061	\$66.736	\$11.136.897	\$4,379,112	\$15.443.586	\$1.607.267	\$7,559,471	\$1.953.458	\$1,548,359	\$760,449	£0	\$1,707,316	\$1.665.439	\$4,797,820		\$1,476,277
Portion of above payable by HHS's funds on behalf		\$11,011,907	\$5,041,510	\$5,211,050	\$3,103,031	\$1,739,031	\$3,334,133	\$5,165,001	\$00,730	\$11,150,057	\$4,575,112	\$13,443,360	\$1,007,207	\$7,333,471	\$1,735,436	\$1,340,535	\$700,445	\$ 0	\$1,707,510	\$1,003,455	\$4,757,820	30	\$1,470,277
of insured person, in dollars			60	¢0	c0	60	60	60	¢0.	co.	60			¢0	0	60	60	60	¢0	60	60	c0	60
Portion of above pavable by HHS on behalf of	34		30	3 0	30	30	30	30	30	30	30	30	30	20	30	30	30	30	30	30	30	30	30
insured person, as %	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	#DIV/01	0.00%	0.00%	0.00%	#DIV/01	0.00%
Total Incurred claims, payable with issuer funds	\$255,820,510	\$33,610,287	\$51,751,564	\$17,212,591	\$15,130,538	\$3,611,617	\$15,825,092	\$6,117,138	\$85,643	\$35,183,553	\$11,838,094	\$27,226,790	\$1,736,210	\$12,242,541	\$1,953,099	\$6,571,539	\$1,455,650	\$0	\$2,356,955	\$3,290,889	\$7,325,890	SO	\$1,294,832
Net Amt of Rein	\$16,803,420.48	-\$531,599.25	-\$501,406.50	-\$240,812.25	-\$308,227.50	-\$85,485.75	-\$304,337.25	-\$155,184.75	-\$5,045.25	\$8,283,609.43	\$1,579,281.21	\$4,802,039.62	\$253,786.25	\$2,391,032.15	\$614,153.04	-\$105,173.25	-\$43,065.75	\$0.00	-\$77,694.75	\$726,805.28	\$536,487.82	\$0.00	-\$25,742.07
Net Amt of Risk Adj	\$50,747.68		\$7,640.48	\$3,669.52	\$4,696.80	\$1,302.64	\$4,637.52	\$2,364.72	\$76.88	\$3,444.00	\$2,377.76	\$6,626.56	\$1,030.48	\$3,449.36	\$1,023.60	\$1,602.64	\$656.24	\$0.00	\$1,183.92	\$738.08	\$2,986.88	\$0.00	\$1,239.60
Incurred Claims PMPM	\$347.77	\$331.93	\$541.87	\$375.26	\$257.72	\$221.80	\$272.99	\$206.95	\$89.12	\$817.27	\$398.29	\$328.70	\$134.79	\$283.94	\$152.65	\$328.04	\$177.45	#DIV/0!	\$159.26	\$356.70	\$196.22	#DIV/0!	\$83.56
Allowed Claims PMPM	\$467.12	\$440.68	\$582.09	\$445.27	\$345.70	\$328.64	\$368.46	\$314.83	\$158.56	\$1,075.97	\$545.63	\$515.14	\$259.57	\$459.26	\$305.32	\$405.33	\$270.16	#DIV/0!	\$274.63	\$537.21	\$324.72	#DIV/0!	\$178.84
EHB portion of Allowed Claims, PMPM	\$466.95	\$440.54	\$581.91	\$445.00	\$345.37	\$328.55	\$368.32	\$314.75	\$158.56	\$1,075.95	\$545.50	\$514.94	\$259.41	\$459.06	\$305.00	\$405.18	\$270.12	#DIV/01	\$274.61	\$536.82	\$324.54	#DIV/0!	\$178.69

tion IV: Projected (12 months following effective date)

Plan ID (Standard Component ID):	Total	13627VT0170001	13627VT0320001	13627VT0320002	13627VT0320003	13627VT0320004	13627VT0330001		13627VT0340001	13627VT0340002	13627VT0340003	13627VT0340004	13627VT0340005		13627VT0350002	13627VT0360001		13627VT0370001	13627VT0370003	13627VT0380001	13627VT0380002		13627VT0390003
Plan Adjusted Index Rate	\$473.99	\$0.00	\$601.77	\$525.84	\$444.82	\$376.14	\$430.60	\$374.02	\$214.29	\$601.77	\$525.84	\$444.82	\$376.14	\$430.60	\$374.02	\$487.52	\$427.18	\$464.73	\$369.54	\$487.52	\$427.18	\$464.73	\$369.54
Member Months	840,168		125,328	65,208	72,816	19,596	73,260	39,192	1,440	50,184	34,440	114,216	16,992	52,968	17,580	26,844	13,032	11,844	19,284	11,064	52,188	-	22,692
Total Premium (TP)	\$398,228,769	\$0	\$75,418,339	\$34,289,207	\$32,389,863	\$7,370,885	\$31,546,083	\$14,658,608	\$308,573	\$30,199,109	\$18,110,052	\$50,805,326	\$6,391,410	\$22,808,257	\$6,575,279	\$13,087,018	\$5,567,047	\$5,504,218	\$7,126,177	\$5,393,934	\$22,293,821	\$0	\$8,385,563
EHB Percent of TP, [see instructions]	99.97%	100.00%	99.98%	99.97%	99.97%	99.96%	99.97%	99.96%	99.93%	99.98%	99.97%	99.97%	99.96%	99.97%	99.96%	99.97%	99.97%	99.97%	99.96%	99.97%	99.97%	99.97%	99.96%
state mandated benefits portion of TP that are other																							
than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TP	0.03%	0.00%	0.02%	0.03%	0.03%	0.04%	0.03%	0.04%	0.07%	0.02%	0.03%	0.03%	0.04%	0.03%	0.04%	0.03%	0.03%	0.03%	0.04%	0.03%	0.03%	0.03%	0.04%
Total Allowed Claims (TAC)	\$459,846,381	\$0	\$68,595,361	\$35,690,080	\$39,854,141	\$10,725,414	\$40,097,154	\$21,450,828	\$788,150	\$27,467,043	\$18,849,932	\$62,513,467	\$9,300,175	\$28,990,801	\$9,622,003	\$14,692,438	\$7,132,762	\$6,482,537	\$10,554,648	\$6,055,623	\$28,563,886	\$0	\$12,419,938
EHB Percent of TAC, [see instructions]	99.97%	100.00%	99.98%	99.97%	99.97%	99.96%	99.97%	99.96%	99.93%	99.98%	99.97%	99.97%	99.96%	99.97%	99.96%	99.97%	99.97%	99.97%	99.96%	99.97%	99.97%	99.97%	99.96%
state mandated benefits portion of TAC that are other	r																						
than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TAC	0.03%	0.00%	0.02%	0.03%	0.03%	0.04%	0.03%	0.04%	0.07%	0.02%	0.03%	0.03%	0.04%	0.03%	0.04%	0.03%	0.03%	0.03%	0.04%	0.03%	0.03%	0.03%	0.04%
Allowed Claims which are not the issuer's obligation	\$111.531.779	\$0	-\$64.113	\$4,630,790	\$10,734,217	\$4,158,314	\$11,789,348	\$8,401,960	\$566.607	\$1,782,800	\$3.521.071	\$19,959,094	\$4.029.546	\$9,996,438	\$4,212,435	\$2.884.104	\$2,138,177	\$1.524.858	\$4,214,183	\$1.530.849	\$9,988,757	\$0	\$5,532,343
Portion of above pavable by HHS's funds on behalf																							
of insured person, in dollars	\$0																						
Portion of above payable by HHS on behalf of																							
insured person, as %	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	#DIV/0!	0.00%
Total Incurred claims, payable with issuer funds	\$348,314,602	\$0	\$68,659,474	\$31,059,289	\$29,119,925	\$6,567,100	\$28,307,807	\$13,048,868	\$221,544	\$25,684,243	\$15,328,861	\$42,554,373	\$5,270,629	\$18,994,363	\$5,409,568	\$11,808,334	\$4,994,585	\$4,957,679	\$6,340,465	\$4,524,773	\$18,575,129	\$0	\$6,887,594
Net Amt of Rein	\$8,838,264		-\$281,988	-\$146,718	-\$163,836	-\$44,091	-\$164,835	-\$88,182	\$37,996	\$1,695,559	\$997,801	\$2,864,884	\$385,575	\$1,353,398	\$404,089	-\$60,399	-\$29,322	-\$26,649	-\$43,389	\$317,246	\$1,308,783	\$0	\$522,344
Net Amt of Risk Adj	-\$122,525		-\$18,277	-\$9,510	-\$10,619	-\$2,858	-\$10,684	-\$5,716	-\$210	-\$7,319	-\$5,023	-\$16,657	-\$2,478	-\$7,725	-\$2,564	-\$3,915	-\$1,901	-\$1,727	-\$2,812	-\$1,614	-\$7,611	\$0	-\$3,309
Incurred Claims PMPM	\$414.58	#DIV/01	\$547.84	\$476.31	\$399.91	\$335.12	\$386.40	\$332.95	\$153.85	\$511.80	\$445.09	\$372.58	\$310.18	\$358.60	\$307.71	\$439.89	\$383.26	\$418.58	\$328.79	\$408.96	\$355.93	#DIV/0!	\$303.53
Allowed Claims PMPM	\$547.33	#DIV/01	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	\$547.33	#DIV/0!	\$547.33
EHB portion of Allowed Claims, PMPM	\$547.15	#DIV/0!	\$547.19	\$547.17	\$547.15	\$547.11	\$547.14	\$547.11	\$546.95	\$547.19	\$547.17	\$547.15	\$547.11	\$547.14	\$547.11	\$547.16	\$547.14	\$547.15	\$547.11	\$547.16	\$547.14	#DIV/0!	\$547.11

STATE OF VERMONT STANDARD PLAN DESIGNS

	Platinum	Gold	Silver	Silver	Bronze	Bronze
	Standard	Standard	Standard	Standard	Standard	Standard
Deductible/OOP Max	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP
Medical Ded	\$150	\$750	\$2,000	\$1,425	\$4,000	\$4,100
Rx Ded	\$0	\$50	\$150	Combined	\$500	Combined
Integrated Ded	No	No	No	Yes	No	Yes
Medical OOPM	\$1,250	\$4,250	\$5,600	\$5,750	\$6,850	\$6,500
Rx OOPM	\$1,250	\$1,250	\$1,250	\$1,300	\$1,250	\$1,300
Integrated OOPM	No	No	No	Yes	Yes	Yes
Family Deductible / OOP	Stacked	Stacked	Stacked	Aggregate, Embedded Individual OOPM of \$6,850	Stacked	Aggregate, Embedded Individual OOPM of \$6,850
Medical Deductible waived for:	Preventive Care, Office Visits, Urgent Care, Ambulance, Emergency Room, Dental Class I, Vision	Preventive Care, Office Visits, Urgent Care, Ambulance, Emergency Room, Dental Class I, Vision	Preventive Care, Office Visits, Urgent Care, Ambulance, Dental Class I, Vision	Preventive Care	Preventive Care, Dental Class I	Preventive Care
Drug Deductible waived for:	N/A	Generic Scripts	Generic Scripts	Wellness Scripts	N/A	Wellness Scripts
Service Category						
Preventive	\$0	\$0	\$0	0%	\$0	0%
PCP Office Visit	\$10	\$15	\$25	10%	\$35	50%
MH/SA Office Visit	\$10	\$15	\$25	10%	\$35	50%
Specialist Office Visit	\$20	\$25	\$50	25%	\$85	50%
Urgent Care	\$40	\$45	\$60	25%	\$100	50%
Ambulance	\$50	\$50	\$100	25%	\$100	50%
DME	10%	20%	40%	25%	50%	50%
ER	\$100	\$150	\$250	25%	50%	50%
Radiology (MRI, CT, PET)	10%	20%	40%	25%	50%	50%
Outpatient	10%	20%	40%	25%	50%	50%
Inpatient	10%	20%	40%	25%	50%	50%
Rx Generic	\$5	\$5	\$15	\$10	\$20	\$12
Rx Preferred Brand	\$40	\$40	\$60	\$40	\$80	40%
Rx Non-Preferred Brand	50%	50%	50%	50%	60%	60%
Pediatric Vision (Exam and Materials)	\$20	\$25	\$50	25%	\$85	50%
Pediatric Dental Class I	0%	0%	0%	0%	0%	0%
Pediatric Dental Class II	30%	30%	30%	30%	30%	30%
Pediatric Dental Class III	50%	50%	50%	50%	50%	50%

BLUE REWARDS (NON-STANDARD) PLAN DESIGNS

	GOLD	GOLD	SILVER	BRONZE	CATASTROPHIC	
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	
Deductible/OOP Max	Deductible	CDHP	Deductible	CDHP	Deductible	
Medical Ded	\$1,250	\$2,500	\$2,000	\$6,550	\$6,850	
Rx Ded	Combined	Combined	Combined	Combined	Combined	
Integrated Ded	Yes	Yes	Yes	Yes	Yes	
Medical OOPM	\$4,250	\$2,500	\$6,850	\$6,550	\$6,850	
Rx OOPM	\$1,250	\$1,300	\$1,250	\$1,300	\$1,300	
Integrated OOPM	Yes	Yes	Yes	Yes	Yes	
Family Deductible / OOP	Aggregate, Embedded Individual OOPM of \$6,850	Aggregate, Embedded Individual OOPM of \$6,850	Aggregate, Embedded Individual OOPM of \$6,850	Aggregate, Embedded Individual OOPM of \$6,850	Aggregate, Embedded Individual OOPM of \$6,850	
Medical Deductible waived for:	Preventive Care, 3 PCP/MH Office Visits, Dental Class I	Preventive Care	Preventive Care, 3 PCP/MH Office Visits, Dental Class I	Preventive Care	Preventive Care, 3 PCP/MH Office Visits	
Drug Deductible waived for:	N/A	Wellness Scripts	N/A	Wellness Scripts	N/A	
Service Category						
Preventive	\$0	\$0	\$0	\$0	\$0	
PCP Office Visit	3 visits per member combined PCP/MH at no cost share before	0%	3 visits per member combined PCP/MH at no cost share before	0%	3 visits per member combined PCP/MH at no cost share before	
MH/SA Office Visit	deductible then \$20 copay	0%	deductible then \$30 copay	0%	deductible then 0% coinsurance	
Specialist Office Visit	\$30	0%	\$50	0%	0%	
Urgent Care	\$30	0%	\$50	0%	0%	
Ambulance	\$30	0%	\$50	0%	0%	
DME	\$30	0%	\$50	0%	0%	
ER	\$250	0%	\$250	0%	0%	
Radiology (MRI, CT, PET)	\$500	0%	\$1,750	0%	0%	
Outpatient	\$500	0%	\$1,750	0%	0%	
Inpatient	\$500	0%	\$1,750	0%	0%	
Rx Generic	\$5	\$5	\$5	\$25	0%	
Rx Preferred Brand	40%	40%	40%	40%	0%	
Rx Non-Preferred Brand	60%	60%	60%	60%	0%	
Pediatric Vision (Exam and Materials)	\$30	0%	\$50	0%	0%	
Pediatric Dental Class I	0%	0%	0%	0%	0%	
Pediatric Dental Class II	30%	0%	30%	0%	0%	
Pediatric Dental Class III	50%	0%	50%	0%	0%	

PROJECTED MEMBERSHIP BY PLAN AND MARKET

Product	Individual Market	Small Group Market	TOTAL
Blue Rewards Gold	922	2,237	3,159
Blue Rewards Gold CDHP	0	987	987
Blue Rewards Silver	4,349	1,086	5,435
Blue Rewards Bronze CDHP	1,891	1,607	3,498
Standard Platinum	4,182	10,444	14,626
Standard Gold	2,870	5,434	8,304
Standard Silver	9,518	6,068	15,586
tandard Silver CDHP	4,414	6,105	10,519
Standard Bronze	1,416	1,633	3,049
Standard Bronze CDHP	1,465	3,266	4,731
Catastrophic	120	0	120
Total	31,147	38,867	70,014

ADJUSTMENT FOR IMPACT OF THE HEALTH STATUS OF NEWLY INSURED

		Contir	nuing		New Entrants					
	Individual Non-Subsidized	Individual Subsidized	Small Group (2-50) Employees	Small Group (51-100) Employees	Individual Non-Subsidized	Individual Subsidized	Small Group (2-50) Employees	Small Group (51-100) Employees		
Projected Membership	10,431	17,240	33,024	2,811	1,049	2,427	2,879	153		
AGF Factors	1.3842	1.3155	1.1312	1.1658	1.2895	1.1426	0.9985	0.9907		
РМРМ					=1.2895 / 1.3842 x \$524.08 =	=1.1426 / 1.3155 x \$538.95 =	=0.9985 / 1.1312 x \$418.54 =	=0.9907 / 1.1658 x \$478.83 =		
	\$524.08	\$538.95	\$418.54	\$478.83	\$488.24	\$468.12	\$369.43	\$406.92		
Average PMPM				\$471.23				\$426.26		

Weighted Average of Continuing Members and New Entrants \$467.05

Impact of New Entrants (Line 1+b3 on Exhibit 5) = \$467.05 / \$471.23 0.9911

PEDIATRIC DENTAL

Membership Distribution	
Adult	82.9%
Child	17.1%
Actuals Pediatric Dental Experienc	\$2.04
Trended Pediatric Dental	\$2.25

		Based on Milliman Data			
Product	Projected Membership	Projected Allowed Charges per Child	Projected Allowed Charges PMPM	Credibility Adjusted Allowed PMPM	
Blue Rewards Gold	3,159	\$45.66	\$7.79		
Blue Rewards Gold CDHP	987	\$42.55	\$7.26		
Blue Rewards Silver	5,435	\$44.81	\$7.65		
Blue Rewards Bronze CDHP	3,498	\$37.46	\$6.40		
Standard Platinum	14,626	\$47.29	\$8.07		
Standard Gold	8,304	\$46.36	\$7.91		
Standard Silver	15,586	\$45.19	\$7.71		
Standard Silver CDHP	10,519	\$42.29	\$7.22		
Standard Bronze	3,049	\$43.75	\$7.47		
Standard Bronze CDHP	4,731	\$41.58	\$7.10		
Catastrophic	120	\$35.40	\$6.04		
Total	70,014		\$7.61	\$4.93	(line e7 of Exhibit 5

DEMOGRAPHIC ADJUSTMENT

		Experience	e Period	Projected Period -	Excluding New Members
Gender	Age Group	Member Months	Average Age	Members	Average Age
F	0-1	3,335	0.48	241	0.61
F	2-6	9,282	4.06	733	4.07
F	7-18	36,982	13.09	2,941	13.12
F	19-22	20,400	20.49	1,622	20.56
F	23-24	9,704	23.50	773	23.48
F	25-29	24,487	26.99	1,965	27.02
F	30-34	25,793	32.03	2,106	32.08
F	35-39	25,625	36.99	2,181	36.97
F	40-44	31,195	42.17	2,471	42.15
F	45-49	40,342	47.07	3,318	47.02
F	50-54	50,650	52.09	4,180	52.05
F	55-59	56,143	56.96	4,659	57.05
F	60-64	57,319	62.03	4,835	62.02
F	65+	5,334	68.21	576	67.45
Μ	0-1	3,672	0.50	230	0.60
Μ	2-6	9,867	4.16	762	4.09
Μ	7-18	37,659	13.08	2,970	13.05
Μ	19-22	20,885	20.50	1,661	20.58
Μ	23-24	10,545	23.51	841	23.51
Μ	25-29	23,965	26.94	1,968	26.99
Μ	30-34	24,015	32.03	1,968	32.05
Μ	35-39	25,737	36.98	2,150	37.00
Μ	40-44	30,353	42.14	2,442	42.17
Μ	45-49	36,228	47.07	2,951	47.03
Μ	50-54	46,171	52.15	3,772	52.10
Μ	55-59	50,947	56.91	4,255	57.00
Μ	60-64	50,219	61.98	4,216	61.98
Μ	65+	6,865	68.39	719	67.75
Total		773,719	41.39	63,506	41.87
		Age/Gender Factor	1.2189		1.2365

1.0144

Demographic Adjustment (Line 1+c3 on Exhibit 5) = 1.2365 / 1.2189

IMPACT OF THE CHANGE IN PROVIDER NETWORK

		MEDICAL CLAIMS			
Coverage Category in the Experience	CY 2014 Allowed Claims	Experience Membership	CY 2014 Allowed PMPM	Network Adjustment	CY 2014 Allowed PMPM Adjuted for Network
Catamount	\$10,333,313	28,606	\$361.23	1.3919	\$502.78
Indemnity/PPO	\$18,283,952	49,125	\$372.19	0.9766	\$363.50
Point-of-Service	\$1,254,577	4,245	\$295.54	1.0000	\$295.54
НМО	\$20,591,099	57,397	\$358.75	1.0152	\$364.19
Qualified Health Plans	\$250,559,018	634,346	\$394.99	1.0000	\$394.99
Weighted Average PMPM			\$389.06	1.0131	\$394.14

		PHARMACY CLAIM	S		
Coverage Category in the Experience	CY 2014 Allowed Claims	Experience Membership	CY 2014 Allowed PMPM	Network Adjustment	CY 2014 Allowed PMPM Adjuted for Network
Catamount	\$4,203,872	28,606	\$146.96	1.0000	\$146.96
Indemnity/PPO	\$3,497,887	49,125	\$71.20	1.0000	\$71.20
Point-of-Service	\$278,953	4,245	\$65.71	1.0000	\$65.71
НМО	\$4,653,002	57,397	\$81.07	1.0000	\$81.07
Qualified Health Plans	\$48,144,242	634,346	\$75.90	1.0000	\$75.90
Weighted Average PMPM			\$78.55	1.0000	\$78.55
Total Average PMPM			\$467.61		\$472.70
Impact of Change in Provider Net	work (Line 1+c2 on Exhibi	t 5) = \$472.7 / \$467.6	1		1.0109

IMPACT OF SELECTION

		NON-STANE	DARD PLANS				STANDAR	D PLANS				
	GOLD	Gold	SILVER	BRONZE	PLATINUM	GOLD	SILV	/ER	BRO	NZE	Catastrophic	Weighted
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Blue Rewards	Average
		CDHP		CDHP								
Projected Paid Claims												
Using HHS Induced Utilization Factors												
2016 Projected FFS Allowed Charges - Without Selection	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	
Benefit Richness Adjustment	1.0155	0.9960	0.9747	0.9387	1.0815	1.0264	0.9743	0.9776	0.9394	0.9415	0.9437	
Pricing Actuarial Value	83.86%	80.34%	75.89%	66.30%	93.42%	85.64%	75.95%	77.00%	66.38%	67.21%	68.82%	
Family Multiplier	0.9436	0.9583	0.9453	0.9687	0.9921	0.9906	0.9865	0.9397	0.9791	0.9624	0.9755	
For Catastrophic Plan only - Impact of the specific eligibility	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	0.5242	
Projected Paid Claims	\$422.70	\$403.37	\$367.82	\$317.14	\$527.25	\$458.04	\$384.06	\$372.12	\$321.20	\$320.37	\$174.69	\$410.97
Projected Paid Claims												
Using BCBSVT Actual Utilization Factors												
2016 Projected FFS Allowed Charges - Without Selection	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	\$526.06	
Benefit Richness Adjustment	1.0081	1.0081	0.8764	0.6011	1.5672	1.0081	0.8764	0.8764	0.6011	0.6011	0.9989	
Pricing Actuarial Value	83.79%	80.50%	74.23%	58.74%	94.98%	85.48%	74.38%	75.66%	58.78%	59.80%	68.82%	
Family Multiplier	0.9436	0.9583	0.9453	0.9687	0.9921	0.9906	0.9865	0.9397	0.9791	0.9624	0.9755	
For Catastrophic Plan only - Impact of the specific eligibility	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	0.5242	
Projected Paid Claims	\$419.25	\$409.07	\$323.52	\$179.93	\$776.87	\$449.03	\$338.30	\$327.79	\$181.99	\$182.00	\$184.92	\$419.43
Selection Impact										line	1+c6 on Exhibit 5	1.0206
Selection Impact										une	T+CO OII EXHIDIC D	1.0206
Projected Membership	3,159	987	5,435	3,498	14,626	8,304	15,586	10,519	3,049	4,731	120	70,014

MEDICAL TREND DEVELOPMENT ILLUSTRATION OF CONTRACT NORMALIZATION

Marth	Contract	Normalization	Experience	Normalized
Month	Increase	Factor	Claims	Claims
Jan-11		1.1699	\$1,000,000	\$1,169,859
Feb-11		1.1699	\$1,000,000	\$1,169,859
Mar-11		1.1699	\$1,000,000	\$1,169,859
Apr-11		1.1699	\$1,000,000	\$1,169,859
May-11		1.1699	\$1,000,000	\$1,169,859
Jun-11		1.1699	\$1,000,000	\$1,169,859
Jul-11		1.1699	\$1,000,000	\$1,169,859
Aug-11		1.1699	\$1,000,000	\$1,169,859
Sep-11	4.0.400	1.1699	\$1,000,000	\$1,169,859
Oct-11	1.0400	1.1249	\$1,000,000	\$1,124,864
Nov-11		1.1249	\$1,000,000	\$1,124,864
Dec-11		1.1249	\$1,000,000	\$1,124,864
Jan-12		1.1249	\$1,000,000	\$1,124,864
Feb-12		1.1249	\$1,000,000	\$1,124,864
Mar-12		1.1249	\$1,000,000	\$1,124,864
Apr-12		1.1249	\$1,000,000	\$1,124,864
May-12		1.1249	\$1,000,000	\$1,124,864
Jun-12		1.1249	\$1,000,000	\$1,124,864
Jul-12		1.1249	\$1,000,000	\$1,124,864
Aug-12		1.1249	\$1,000,000	\$1,124,864
Sep-12		1.1249	\$1,000,000	\$1,124,864
Oct-12	1.0400	1.0816	\$1,000,000	\$1,081,600
Nov-12		1.0816	\$1,000,000	\$1,081,600
Dec-12		1.0816	\$1,000,000	\$1,081,600
Jan-13		1.0816	\$1,000,000	\$1,081,600
Feb-13		1.0816	\$1,000,000	\$1,081,600
Mar-13		1.0816	\$1,000,000	\$1,081,600
Apr-13		1.0816	\$1,000,000	\$1,081,600
May-13		1.0816	\$1,000,000	\$1,081,600
Jun-13		1.0816	\$1,000,000	\$1,081,600
Jul-13		1.0816	\$1,000,000	\$1,081,600
Aug-13		1.0816	\$1,000,000	\$1,081,600
Sep-13		1.0816	\$1,000,000	\$1,081,600
Oct-13	1.0400	1.0400	\$1,000,000	\$1,040,000
Nov-13		1.0400	\$1,000,000	\$1,040,000
Dec-13		1.0400	\$1,000,000	\$1,040,000
Jan-14		1.0400	\$1,000,000	\$1,040,000
Feb-14		1.0400	\$1,000,000	\$1,040,000
Mar-14		1.0400	\$1,000,000	\$1,040,000
Apr-14		1.0400	\$1,000,000	\$1,040,000
May-14		1.0400	\$1,000,000	\$1,040,000
Jun-14		1.0400	\$1,000,000	\$1,040,000
Jul-14		1.0400	\$1,000,000	\$1,040,000
Aug-14		1.0400	\$1,000,000	\$1,040,000
Sep-14		1.0400	\$1,000,000	\$1,040,000
Oct-14	1.0400	1.0000	\$1,000,000	\$1,000,000
Nov-14		1.0000	\$1,000,000	\$1,000,000
Dec-14		1.0000	\$1,000,000	\$1,000,000

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

		Original Claims	Original PMPM	Adjusted Claims - Normalized for	Adjusted PMPM	Regression on Adjusted PMPM - 36	Regression on Adjusted PMPM - 24	Regression on Adjusted PMPM - 12
Month	Membership		F/W/F/W	Contract Changes	FMFM	Months	Months	Months
Jan-11	17,792	\$5,245,455	\$294.82	\$6,311,998	\$354.77	\$316.88	\$322.64	\$214.19
Feb-11	18,078	\$4,640,120	\$256.67	\$5,589,813	\$309.21	\$318.62	\$324.27	\$217.35
Mar-11	18,314	\$5,990,744	\$327.11	\$7,208,138	\$393.59	\$320.20	\$325.74	\$220.24
Apr-11	18,498	\$5,654,874	\$305.70	\$6,743,976	\$364.58	\$321.95	\$327.38	\$223.49
May-11	18,712	\$5,373,426	\$287.16	\$6,405,223	\$342.31	\$323.66	\$328.97	\$226.68
Jun-11	18,921	\$6,235,143	\$329.54	\$7,415,678	\$391.93	\$325.44	\$330.63	\$230.02
Jul-11	19,278	\$5,332,093	\$276.59	\$6,317,701	\$327.72	\$327.17	\$332.24	\$233.30
Aug-11	19,654	\$5,806,085	\$295.41	\$6,884,141	\$350.27	\$328.96	\$333.91	\$236.74
Sep-11	19,921	\$6,407,145	\$321.63	\$7,627,417	\$382.88	\$330.77	\$335.59	\$240.23
Oct-11	20,174	\$6,450,125	\$319.72	\$7,484,081	\$370.98	\$332.52	\$337.22	\$243.66
Nov-11	20,351	\$6,723,423	\$330.37	\$7,629,522	\$374.90	\$334.35	\$338.92	\$247.25
Dec-11	20,550	\$7,914,981	\$385.16	\$8,989,452	\$437.44	\$336.12	\$340.57	\$250.78
Jan-12	30,617	\$9,063,490	\$296.03	\$10,235,183	\$334.30	\$337.97	\$342.28	\$254.47
Feb-12	30,831	\$10,143,874	\$329.02	\$11,484,116	\$372.49	\$339.82	\$344.00	\$258.22
Mar-12	31,211	\$10,183,501	\$326.28	\$11,444,062	\$366.67	\$341.56	\$345.62	\$261.78
Apr-12	31,477	\$9,361,020	\$297.39	\$10,541,984	\$334.91	\$343.44	\$347.36	\$265.64
May-12	31,763	\$10,141,300	\$319.28	\$11,400,368	\$358.92	\$345.26	\$349.05	\$269.43
Jun-12	32,073	\$9,423,742	\$293.82	\$10,570,585	\$329.58	\$347.15	\$350.81	\$273.40
Jul-12	32,408	\$9,272,460	\$286.12	\$10,359,973	\$319.67	\$349.00	\$352.52	\$277.30
Aug-12	32,733	\$9,703,585	\$296.45	\$10,788,099	\$329.58	\$350.91	\$354.29	\$281.39
Sep-12	33,111	\$8,951,985	\$270.36	\$9,941,818	\$300.26	\$352.84	\$356.07	\$285.54
Oct-12	33,427	\$11,189,657	\$334.75	\$12,356,784	\$369.66	\$354.71	\$357.81	\$289.61
Nov-12	33,770	\$11,643,660	\$344.79	\$12,826,984	\$379.83	\$356.66	\$359.61	\$293.88
Dec-12	34,073	\$11,996,034	\$352.07	\$12,714,266	\$373.15	\$358.55	\$361.36	\$298.08
Jan-13	34,913	\$11,901,970	\$340.90	\$12,575,252	\$360.19	\$360.52	\$363.17	\$302.47
Feb-13	35,143	\$11,707,776	\$333.15	\$12,380,809	\$352.30	\$362.49	\$365.00	\$306.93
Mar-13	35,395	\$12,622,617	\$356.62	\$13,319,805	\$376.32	\$364.29	\$366.66	\$311.01
Apr-13	35,405	\$12,742,292	\$359.90	\$13,418,782	\$379.01	\$366.29	\$368.50	\$315.60
May-13	35,390	\$13,259,972	\$374.68	\$13,997,660	\$395.53	\$368.23	\$370.30	\$320.10
Jun-13	35,384	\$12,046,683	\$340.46	\$12,672,929	\$358.15	\$370.25	\$372.16	\$324.82
Jul-13	35,404	\$11,820,991	\$333.89	\$12,397,163	\$350.16	\$372.22	\$373.97	\$329.45
Aug-13	35,424	\$11,664,737	\$329.29	\$12,204,075	\$344.51	\$374.26	\$375.86	\$334.31
Sep-13	35,353	\$12,650,194	\$357.83	\$13,204,675	\$373.51	\$376.31	\$377.75	\$339.24
Oct-13	35,314	\$15,334,516	\$434.23	\$15,965,762	\$452.11	\$378.31	\$379.59	\$344.08
Nov-13	35,332	\$13,767,813	\$389.67	\$14,296,018	\$404.62	\$380.39	\$381.50	\$349.15
Dec-13	35,171	\$14,496,292	\$412.17	\$15,033,413	\$427.44	\$382.40	\$383.35	\$354.13
Jan-14	35,342	\$13,850,266	\$391.89	\$14,218,588	\$402.31	\$384.50	\$385.28	\$359.35
Feb-14	35,411	\$12,168,353	\$343.63	\$12,488,942	\$352.69	\$386.61	\$387.22	\$364.65
Mar-14	35,492	\$12,920,443	\$364.04	\$13,226,797	\$372.67	\$388.53	\$388.98	\$369.50
Apr-14	35,371	\$12,580,124	\$355.66	\$12,854,001	\$363.41	\$390.66	\$390.94	\$374.95
May-14	35,928	\$13,178,421	\$366.80	\$13,432,921	\$373.88	\$392.73	\$392.84	\$380.29
Jun-14	36,050	\$13,532,471	\$375.38	\$13,790,002	\$382.52	\$394.89	\$394.82	\$385.90
Jul-14	36,146	\$13,234,647	\$366.14	\$13,402,523	\$370.79	\$396.98	\$396.74	\$391.40
Aug-14	36,276	\$13,019,824	\$358.91	\$13,168,028	\$363.00	\$399.16	\$398.73	\$397.18
Sep-14	36,308	\$14,226,032	\$391.82	\$14,377,482	\$395.99	\$401.35	\$400.74	\$403.03
Oct-14	36,360	\$16,022,787	\$440.67	\$16,069,659	\$441.96	\$403.48	\$402.69	\$408.78
Nov-14	36,392	\$14,585,580	\$400.79	\$14,605,064	\$401.33	\$405.69	\$404.72	\$414.81
Dec-14	36,331	\$16,651,882	\$458.34	\$16,651,882	\$458.34	\$407.85	\$406.69	\$420.72
				•		· · ·		

Annual Increase

6.7%

6.1%

18.8%

Regression on Adjusted PMPM - 36 Regression on Adjusted PMPM - Regression on Adjusted PMPM - Months 24 Months 12 Months 1.000 0.455 0.000 1.000 0.247 1.000 0.000 1.625 0.000 3.033 0.000 7.371 0.373 0.074 0.183 0.075 0.418 0.064 20.259 34.000 4.936 22.000 7.169 10.000

Regressions

MEDICAL TREND DEVELOPMENT UTILIZATION TREND CALCULATION

							Adjusted Claims -		
		Adjusted Claims - Normalized for	Adjusted PMPM	Regression on Adjusted PMPM - 24	Average Induced		Normalized for Contract Changes and	Adjusted PMPM	Regression on Adjusted PMPM - 24
Month	Membership	Contract Changes	1 // 1/1	Months	Utilization Factor	Induced Utilization	Induced Utilization Factor	171070	Months
Jan-13	34,913	\$12,575,252	\$360.19	\$363.17	0.8966	1.0166	\$12,784,266	\$366.17	\$370.66
Feb-13	35,143	\$12,380,809	\$352.30	\$365.00	0.8963	1.0169	\$12,590,271	\$358.26	\$372.12
Mar-13	35,395	\$13,319,805	\$376.32	\$366.66	0.8963	1.0109	\$13,545,858	\$382.71	\$373.45
Apr-13	35,405	. , ,	\$370.32 \$379.01	\$368.50	0.8963	1.0170	. , ,	\$385.44	\$374.93
•	35,405	\$13,418,782			0.8963		\$13,646,417		
May-13	,	\$13,997,660	\$395.53	\$370.30		1.0170	\$14,235,050	\$402.23	\$376.37
Jun-13	35,384	\$12,672,929	\$358.15	\$372.16	0.8963	1.0169	\$12,887,427	\$364.22	\$377.86
Jul-13	35,404	\$12,397,163	\$350.16	\$373.97	0.8963	1.0170	\$12,607,771	\$356.11	\$379.31
Aug-13	35,424	\$12,204,075	\$344.51	\$375.86	0.8963	1.0170	\$12,411,577	\$350.37	\$380.81
Sep-13	35,353	\$13,204,675	\$373.51	\$377.75	0.8959	1.0174	\$13,434,407	\$380.01	\$382.32
Oct-13	35,314	\$15,965,762	\$452.11	\$379.59	0.8961	1.0172	\$16,240,413	\$459.89	\$383.78
Nov-13	35,332	\$14,296,018	\$404.62	\$381.50	0.8962	1.0171	\$14,539,856	\$411.52	\$385.30
Dec-13	35,171	\$15,033,413	\$427.44	\$383.35	0.8962	1.0171	\$15,290,992	\$434.76	\$386.78
Jan-14	35,342	\$14,218,588	\$402.31	\$385.28	0.9116	0.9999	\$14,216,750	\$402.26	\$388.31
Feb-14	35,411	\$12,488,942	\$352.69	\$387.22	0.9125	0.9990	\$12,475,904	\$352.32	\$389.85
Mar-14	35,492	\$13,226,797	\$372.67	\$388.98	0.9132	0.9981	\$13,201,778	\$371.96	\$391.24
Apr-14	35,371	\$12,854,001	\$363.41	\$390.94	0.9112	1.0004	\$12,858,543	\$363.53	\$392.79
May-14	35,928	\$13,432,921	\$373.88	\$392.84	0.9111	1.0004	\$13,438,415	\$374.04	\$394.30
Jun-14	36,050	\$13,790,002	\$382.52	\$394.82	0.9115	1.0000	\$13,789,765	\$382.52	\$395.86
Jul-14	36,146	\$13,402,523	\$370.79	\$396.74	0.9114	1.0002	\$13,404,614	\$370.85	\$397.37
Aug-14	36,276	\$13,168,028	\$363.00	\$398.73	0.9113	1.0003	\$13,171,521	\$363.09	\$398.95
Sep-14	36,308	\$14,377,482	\$395.99	\$400.74	0.9113	1.0003	\$14,381,378	\$396.09	\$400.53
Oct-14	36,360	\$16,069,659	\$441.96	\$402.69	0.9114	1.0001	\$16,071,213	\$442.00	\$402.06
Nov-14	36,392	\$14,605,064	\$401.33	\$404.72	0.9113	1.0002	\$14,608,478	\$401.42	\$403.65
Dec-14	36,331	\$16,651,882	\$458.34	\$406.69	0.9115	1.0000	\$16,651,882	\$458.34	\$405.20
	,	\$10,001,002	2.55.51	÷,			\$10,001,002		\$100120
		Annual Increase		6.1%					4.8%

4.8%

1.00016 0.00007

4.93578

18.32%

Adjusted PMPM - 24

0.4552 3.0331

0.0752

22

Regressions

Adjusted PMPM - 24 1.9228 3.1300 1.00013 0.00008 11.55% 0.0776 2.87376 22

Impact of Benefit Chages

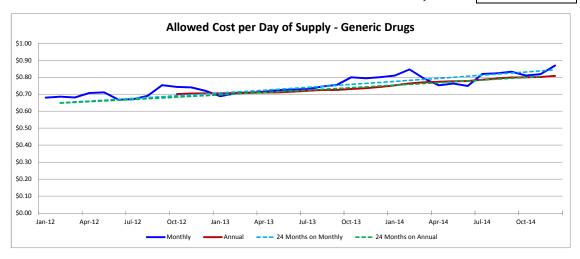
-1.25%

PHARMACY TREND DEVELOPMENT

GENERIC DRUGS - COST TREND

		MONTH	LY DATA			ROLLIN	G 12		EXPONENTIAL FIT	
		Adjusted				Adjusted				
Incurred		Allowed		Monthly		Allowed		Rolling 12	Monthly	Rolling 12
Date	Supply	Charge	Cost/ Supply	Cost Trend	Supply	Charge	Cost/ Supply	Cost Trend	Data	Data
Jan-12	640,563	\$436,099	\$0.68							
Feb-12	646,774	\$443,553	\$0.69						\$0.65	\$0.65
Mar-12	712,000	\$485,222	\$0.68						\$0.65	\$0.65
Apr-12	687,617	\$486,666	\$0.71						\$0.66	\$0.66
May-12	733,083	\$521,475	\$0.71						\$0.67	\$0.66
Jun-12	736,484	\$492,191	\$0.67						\$0.67	\$0.67
Jul-12	751,558	\$504,693	\$0.67						\$0.68	\$0.67
Aug-12	791,957	\$547,355	\$0.69						\$0.68	\$0.67
Sep-12	739,577	\$557,796	\$0.75						\$0.69	\$0.68
Oct-12	867,500	\$645,317	\$0.74		7,307,113	\$5,120,367	\$0.70		\$0.69	\$0.68
Nov-12	829,031	\$614,105	\$0.74		8,136,143	\$5,734,471	\$0.70		\$0.70	\$0.69
Dec-12	890,165	\$641,014	\$0.72		9,026,308	\$6,375,485	\$0.71		\$0.70	\$0.69
Jan-13	877,653	\$604,570	\$0.69	1.2%	9,263,398	\$6,543,957	\$0.71		\$0.71	\$0.70
Feb-13	801,607	\$565,076	\$0.70	2.8%	9,418,231	\$6,665,480	\$0.71		\$0.71	\$0.70
Mar-13	874,350	\$619,876	\$0.71	4.0%	9,580,581	\$6,800,134	\$0.71		\$0.72	\$0.71
Apr-13	912,540	\$653,037	\$0.72	1.1%	9,805,504	\$6,966,505	\$0.71		\$0.72	\$0.71
May-13	915,644	\$663,873	\$0.73	1.9%	9,988,065	\$7,108,903	\$0.71		\$0.73	\$0.72
Jun-13	872,065	\$635,464	\$0.73	9.0%	10,123,646	\$7,252,176	\$0.72		\$0.74	\$0.72
Jul-13	929,901	\$679,240	\$0.73	8.8%	10,301,989	\$7,426,722	\$0.72		\$0.74	\$0.72
Aug-13	935,748	\$699,007	\$0.75	8.1%	10,445,781	\$7,578,375	\$0.73		\$0.75	\$0.73
Sep-13	925,216	\$698,342	\$0.75	0.1%	10,631,420	\$7,718,921	\$0.73		\$0.75	\$0.73
Oct-13	986,062	\$789,227	\$0.80	7.6%	10,749,982	\$7,862,831	\$0.73		\$0.76	\$0.74
Nov-13	916,614	\$728,815	\$0.80	7.3%	10,837,566	\$7,977,541	\$0.74	4.4%	\$0.76	\$0.74
Dec-13	1,092,166	\$875,235	\$0.80	11.3%	11,039,567	\$8,211,762	\$0.74	5.3%	\$0.77	\$0.75
Jan-14	877,589	\$711,564	\$0.81	17.7%	11,039,503	\$8,318,756	\$0.75	6.7%	\$0.78	\$0.75
Feb-14	850,995	\$720,725	\$0.85	20.1%	11,088,891	\$8,474,405	\$0.76	8.0%	\$0.78	\$0.76
Mar-14	1,000,194	\$792,519	\$0.79	11.8%	11,214,735	\$8,647,047	\$0.77	8.6%	\$0.79	\$0.76
Apr-14	926,786	\$698,103	\$0.75	5.3%	11,228,982	\$8,692,113	\$0.77	9.0%	\$0.79	\$0.77
May-14	963,156	\$735,315	\$0.76	5.3%	11,276,494	\$8,763,555	\$0.78	9.2%	\$0.80	\$0.77
Jun-14	977,047	\$732,119	\$0.75	2.8%	11,381,475	\$8,860,210	\$0.78	8.7%	\$0.81	\$0.78
Jul-14	1,008,264	\$826,739	\$0.82	12.3%	11,459,838	\$9,007,710	\$0.79	9.0%	\$0.81	\$0.78
Aug-14	989,486	\$815,392	\$0.82	10.3%	11,513,575	\$9,124,095	\$0.79	9.2%	\$0.82	\$0.79
Sep-14	1,017,066	\$847,483	\$0.83	10.4%	11,605,425	\$9,273,236	\$0.80	10.1%	\$0.83	\$0.79
Oct-14	1,046,960	\$848,834	\$0.81	1.3%	11,666,323	\$9,332,843	\$0.80	9.4%	\$0.83	\$0.80
Nov-14	980,397	\$802,980	\$0.82	3.0%	11,730,106	\$9,407,008	\$0.80	8.9%	\$0.84	\$0.81
Dec-14	1,147,888	\$997,911	\$0.87	8.5%	11,785,828	\$9,529,683	\$0.81	8.7%	\$0.84	\$0.81

Exponential Trend: 9.7% 8.2% Adjustment for Future ESI Contract Terms: 0.7844 0.7844 Adjusted Trend: -14.0% -15.1%



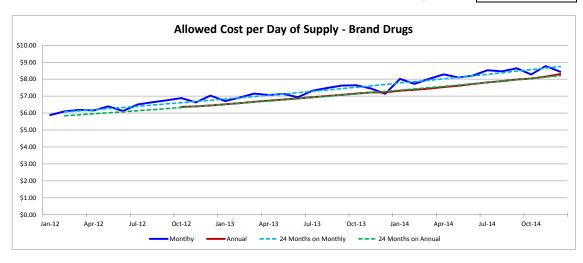
Regressions	24 Months of	on Monthly	24 Months	on Annual
	1.000	0.000	1.000	0.000
	0.000	1.450	0.000	0.283
	0.706	0.036	0.979	0.007
	52.881	22.000	1007.963	22.000

PHARMACY TREND DEVELOPMENT

BRAND DRUGS - COST TREND

]		MONTH	Y DATA			ROLLIN	G 12		EXPONENTIAL FIT	
		Adjusted				Adjusted				
Incurred		Allowed		Monthly		Allowed		Rolling 12	Monthly	Rolling 12
Date	Supply	Charge	Cost/ Supply	Cost Trend	Supply	Charge	Cost/ Supply	Cost Trend	Data	Data
Jan-12	146,715	\$864,285	\$5.89							
Feb-12	149,981	\$915,810	\$6.11						\$6.07	\$5.85
Mar-12	160,702	\$995,125	\$6.19						\$6.13	\$5.90
Apr-12	150,005	\$925,162	\$6.17						\$6.20	\$5.96
May-12	159,623	\$1,021,276	\$6.40						\$6.27	\$6.02
Jun-12	143,691	\$879,989	\$6.12						\$6.34	\$6.08
Jul-12	146,646	\$954,818	\$6.51						\$6.40	\$6.14
Aug-12	148,284	\$985,558	\$6.65						\$6.48	\$6.21
Sep-12	145,814	\$985,362	\$6.76						\$6.55	\$6.27
Oct-12	162,895	\$1,121,782	\$6.89		1,514,356	\$9,649,168	\$6.37		\$6.62	\$6.33
Nov-12	156,025	\$1,035,553	\$6.64		1,670,381	\$10,684,721	\$6.40		\$6.69	\$6.40
Dec-12	175,880	\$1,236,476	\$7.03		1,846,261	\$11,921,197	\$6.46		\$6.76	\$6.46
Jan-13	155,310	\$1,042,344	\$6.71	13.9%	1,854,856	\$12,099,256	\$6.52		\$6.84	\$6.53
Feb-13	138,489	\$958,813	\$6.92	13.4%	1,843,364	\$12,142,258	\$6.59		\$6.91	\$6.59
Mar-13	156,867	\$1,121,693	\$7.15	15.5%	1,839,529	\$12,268,827	\$6.67		\$6.98	\$6.65
Apr-13	158,906	\$1,122,922	\$7.07	14.6%	1,848,430	\$12,466,587	\$6.74		\$7.06	\$6.72
May-13	161,541	\$1,153,360	\$7.14	11.6%	1,850,348	\$12,598,671	\$6.81		\$7.13	\$6.79
Jun-13	152,797	\$1,060,670	\$6.94	13.3%	1,859,454	\$12,779,352	\$6.87		\$7.21	\$6.86
Jul-13	162,762	\$1,191,904	\$7.32	12.5%	1,875,570	\$13,016,437	\$6.94		\$7.29	\$6.93
Aug-13	169,685	\$1,269,988	\$7.48	12.6%	1,896,971	\$13,300,867	\$7.01		\$7.37	\$7.00
Sep-13	164,122	\$1,252,289	\$7.63	12.9%	1,915,279	\$13,567,794	\$7.08		\$7.45	\$7.07
Oct-13	180,653	\$1,381,032	\$7.64	11.0%	1,933,037	\$13,827,044	\$7.15		\$7.53	\$7.14
Nov-13	167,574	\$1,249,678	\$7.46	12.4%	1,944,585	\$14,041,169	\$7.22	12.9%	\$7.61	\$7.21
Dec-13	203,516	\$1,454,616	\$7.15	1.7%	1,972,222	\$14,259,309	\$7.23	12.0%	\$7.69	\$7.28
Jan-14	133,122	\$1,067,917	\$8.02	19.5%	1,950,034	\$14,284,882	\$7.33	12.3%	\$7.78	\$7.36
Feb-14	136,378	\$1,054,657	\$7.73	11.7%	1,947,923	\$14,380,726	\$7.38	12.1%	\$7.86	\$7.43
Mar-14	150,691	\$1,209,514	\$8.03	12.2%	1,941,747	\$14,468,547	\$7.45	11.7%	\$7.94	\$7.50
Apr-14	136,167	\$1,128,710	\$8.29	17.3%	1,919,008	\$14,474,335	\$7.54	11.8%	\$8.03	\$7.58
May-14	140,811	\$1,141,874	\$8.11	13.6%	1,898,278	\$14,462,850	\$7.62	11.9%	\$8.11	\$7.65
Jun-14	143,554	\$1,178,413	\$8.21	18.3%	1,889,035	\$14,580,593	\$7.72	12.3%	\$8.20	\$7.73
Jul-14	143,566	\$1,224,585	\$8.53	16.5%	1,869,839	\$14,613,274	\$7.82	12.6%	\$8.29	\$7.81
Aug-14	140,096	\$1,186,567	\$8.47	13.2%	1,840,249	\$14,529,853	\$7.90	12.6%	\$8.38	\$7.89
Sep-14	153,413	\$1,326,155	\$8.64	13.3%	1,829,541	\$14,603,719	\$7.98	12.7%	\$8.47	\$7.97
Oct-14	164,569	\$1,362,820	\$8.28	8.3%	1,813,457	\$14,585,507	\$8.04	12.4%	\$8.56	\$8.05
Nov-14	147,011	\$1,290,509	\$8.78	17.7%	1,792,894	\$14,626,339	\$8.16	13.0%	\$8.66	\$8.13
Dec-14	184,671	\$1,558,445	\$8.44	18.1%	1,774,049	\$14,730,168	\$8.30	14.8%	\$8.75	\$8.21

Exponential Trend: 13.8% 12.7% Adjustment for Future ESI Contract Terms: 0.9915 0.9915 Adjusted Trend: 12.8% 11.8%



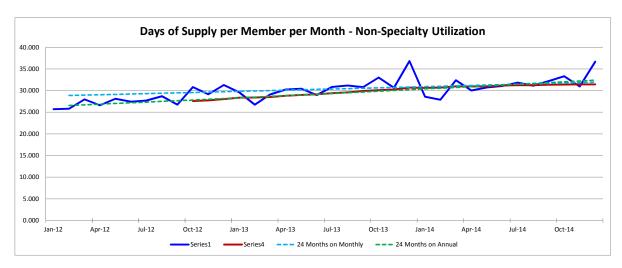
Regressions	24 Months o	on Monthly	24 Months	on Annual
	1.000	0.000	1.000	0.000
	0.000	1.074	0.000	0.172
	0.895	0.027	0.997	0.004
	187.516	22.000	6315.206	22.000

PHARMACY TREND DEVELOPMENT

NON-SPECIALTY DRUGS - UTILIZATION TREND

		MONTH	LY DATA			ROLLIN	IG 12		EXPONENTIAL FIT	
Incurred			Supply per	Monthly Utilization			Supply per	Rolling 12 Utilization		Rolling 12
Date	Membership	Supply	Member	Trend	Membership	Supply	Member	Trend	Monthly Data	Data
Jan-12	30,617	787,278	25.714							
Feb-12	30,831	796,755	25.843						28.880	26.571
Mar-12	31,211	872,702	27.961						28.962	26.719
Apr-12	31,477	837,622	26.611						29.050	26.879
May-12	31,763	892,706	28.105						29.135	27.034
Jun-12	32,073	880,175	27.443						29.223	27.196
Jul-12	32,408	898,204	27.716						29.309	27.353
Aug-12	32,733	940,241	28.725						29.398	27.516
Sep-12	33,111	885,391	26.740						29.487	27.681
Oct-12	33,427	1,030,395	30.825		319,651	8,821,469	27.597		29.574	27.841
Nov-12	33,770	985,056	29.170		353,421	9,806,525	27.747		29.664	28.007
Dec-12	34,073	1,066,045	31.287		387,494	10,872,570	28.059		29.751	28.169
Jan-13	34,913	1,032,963	29.587	15.1%	391,790	11,118,255	28.378		29.841	28.337
Feb-13	35,143	940,096	26.751	3.5%	396,102	11,261,596	28.431		29.932	28.507
Mar-13	35,395	1,031,217	29.135	4.2%	400,286	11,420,111	28.530		30.014	28.660
Apr-13	35,405	1,071,446	30.263	13.7%	404,214	11,653,935	28.831		30.105	28.831
May-13	35,390	1,077,185	30.438	8.3%	407,841	11,838,414	29.027		30.194	28.998
Jun-13	35,384	1,024,862	28.964	5.5%	411,152	11,983,101	29.145		30.285	29.171
Jul-13	35,404	1,092,663	30.863	11.4%	414,148	12,177,559	29.404		30.374	29.340
Aug-13	35,424	1,105,434	31.206	8.6%	416,839	12,342,752	29.610		30.467	29.515
Sep-13	35,353	1,089,338	30.813	15.2%	419,081	12,546,699	29.939		30.559	29.692
Oct-13	35,314	1,166,715	33.038	7.2%	420,968	12,683,019	30.128		30.649	29.863
Nov-13	35,332	1,084,188	30.686	5.2%	422,530	12,782,151	30.251	9.0%	30.742	30.042
Dec-13	35,171	1,295,682	36.840	17.7%	423,628	13,011,789	30.715	9.5%	30.832	30.215
Jan-14	35,342	1,010,711	28.598	-3.3%	424,057	12,989,537	30.632	7.9%	30.926	30.396
Feb-14	35,411	987,373	27.883	4.2%	424,325	13,036,814	30.724	8.1%	31.020	30.577
Mar-14	35,492	1,150,885	32.427	11.3%	424,422	13,156,482	30.999	8.7%	31.105	30.742
Apr-14	35,371	1,062,954	30.052	-0.7%	424,388	13,147,989	30.981	7.5%	31.199	30.926
May-14	35,928	1,103,967	30.727	1.0%	424,926	13,174,772	31.005	6.8%	31.291	31.105
Jun-14	36,050	1,120,600	31.085	7.3%	425,592	13,270,510	31.181	7.0%	31.386	31.290
Jul-14	36,146	1,151,829	31.866	3.3%	426,334	13,329,676	31.266	6.3%	31.478	31.471
Aug-14	36,276	1,129,582	31.139	-0.2%	427,186	13,353,825	31.260	5.6%	31.574	31.659
Sep-14	36,308	1,170,479	32.237	4.6%	428,141	13,434,966	31.380	4.8%	31.670	31.848
Oct-14	36,360	1,211,529	33.320	0.9%	429,187	13,479,780	31.408	4.2%	31.763	32.033
Nov-14	36,392	1,127,408	30.980	1.0%	430,247	13,523,000	31.431	3.9%	31.859	32.224
Dec-14	36,331	1,332,559	36.678	-0.4%	431,407	13,559,877	31.432	2.3%	31.953	32.410

Exponential Trend: 3.6% 7.3%



Regressions	24 Months o	n Monthly	24 Months on Annual			
	1.000	0.527	1.000	0.010		
	0.000	2.431	0.000	0.309		
	0.113	0.060	0.968	0.008		
	2.790	22.000	668.137	22.000		

PHARMACY TREND DEVELOPMENT NON-SPECIALTY UTILIZATION TREND CALCULATION

Month	Membership	Total Days Supply	Days Supply PMPM	Regression on Adjusted PMPM - 24 Months	Average Induced Utilization Factor	Normalization Factor for Induced Utilization	Adjusted Claims - Normalized for Induced Utilization Factor	Adjusted PMPM	Regression on Adjusted PMPM - 24 Months
Jan-13	34,913	1,032,963	29.59	29.13	0.8756	1.0080	1,041,249	29.82	29.27
Feb-13	35,143	940,096	26.75	29.29	0.8766	1.0069	946,593	26.94	29.42
Mar-13	35,395	1,031,217	29.13	29.44	0.8776	1.0058	1,037,180	29.30	29.56
Apr-13	35,405	1,071,446	30.26	29.60	0.8779	1.0054	1,077,230	30.43	29.71
May-13	35,390	1,077,185	30.44	29.76	0.8784	1.0049	1,082,429	30.59	29.86
Jun-13	35,384	1,024,862	28.96	29.92	0.8788	1.0043	1,029,273	29.09	30.01
Jul-13	35,404	1,092,663	30.86	30.08	0.8812	1.0017	1,094,477	30.91	30.16
Aug-13	35,424	1,105,434	31.21	30.24	0.8817	1.0011	1,106,625	31.24	30.32
Sep-13	35,353	1,089,338	30.81	30.41	0.8822	1.0004	1,089,803	30.83	30.48
Oct-13	35,314	1,166,715	33.04	30.57	0.8822	1.0005	1,167,271	33.05	30.63
Nov-13	35,332	1,084,188	30.69	30.74	0.8824	1.0003	1,084,495	30.69	30.79
Dec-13	35,171	1,295,682	36.84	30.90	0.8823	1.0004	1,296,196	36.85	30.94
Jan-14	35,342	1,010,711	28.60	31.07	0.8868	0.9953	1,005,963	28.46	31.10
Feb-14	35,411	987,373	27.88	31.24	0.8871	0.9950	982,435	27.74	31.26
Mar-14	35,492	1,150,885	32.43	31.40	0.8871	0.9949	1,145,031	32.26	31.41
Apr-14	35,371	1,062,954	30.05	31.57	0.8820	1.0008	1,063,769	30.07	31.57
May-14	35,928	1,103,967	30.73	31.74	0.8822	1.0005	1,104,464	30.74	31.73
Jun-14	36,050	1,120,600	31.08	31.91	0.8825	1.0002	1,120,775	31.09	31.89
Jul-14	36,146	1,151,829	31.87	32.08	0.8826	1.0001	1,151,910	31.87	32.05
Aug-14	36,276	1,129,582	31.14	32.26	0.8826	1.0000	1,129,586	31.14	32.21
Sep-14	36,308	1,170,479	32.24	32.43	0.8826	1.0000	1,170,456	32.24	32.38
Oct-14	36,360	1,211,529	33.32	32.61	0.8828	0.9998	1,211,333	33.31	32.54
Nov-14	36,392	1,127,408	30.98	32.78	0.8827	0.9999	1,127,298	30.98	32.71
Dec-14	36,331	1,332,559	36.68	32.96	0.8826	1.0000	1,332,559	36.68	32.87

6.2% Adjusted PMPM - 24

0.0310

2.6081 0.0646

22

1.00017

0.00006 24.18%

7.01648

6.7%

Regressions

Annual Increase

 Adjusted PMPM - 24

 1.00018
 0.0200

 0.00006
 2.5929

 26.72%
 0.0643

 8.02137
 22

Impact of Benefit Chages

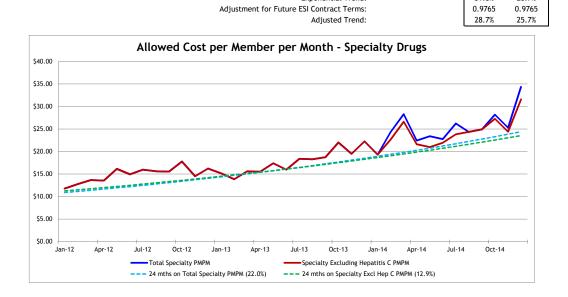
-0.38%

PHARMACY TREND DEVELOPMENT GENERIC DISPENSING RATE

	•				Generic Dis	pensing Rate
		Brands				
		Losing		Total Non-		
Month	Generic	Exclusivity	Brand	Specialty	Monthly	Rolling 12
Jan-14	1,543,077		240,201	1,783,278	86.5%	
Feb-14	1,478,244		235,665	1,713,908	86.2%	
Mar-14	1,667,213		260,094	1,927,307	86.5%	
Apr-14	1,562,819		225,339	1,788,158	87.4%	
May-14	1,625,991		236,860	1,862,851	87.3%	
Jun-14	1,618,132		234,575	1,852,708	87.3%	
Jul-14	1,690,687		238,019	1,928,706	87.7%	
Aug-14	1,678,155		234,864	1,913,019	87.7%	
Sep-14	1,709,744		253,645	1,963,389	87.1%	
Oct-14	1,764,168		273,193	2,037,361	86.6%	
Nov-14	1,620,811		242,138	1,862,949	87.0%	
Dec-14	1,877,440		299,834	2,177,275	86.2%	87.0%
Jan-15	1,543,077	7,470	232,731	1,783,278	86.9%	87.0%
Feb-15	1,478,244	11,258	224,407	1,713,908	86.9%	87.0%
Mar-15	1,667,213	11,240	248,854	1,927,307	87.1%	87.1%
Apr-15	1,562,819	11,285	214,055	1,788,158	88.0%	87.1%
May-15	1,625,991	10,384	226,476	1,862,851	87.8%	87.2%
Jun-15	1,618,132	15,034	219,541	1,852,708	88.2%	87.3%
Jul-15	1,690,687	13,518	224,501	1,928,706	88.4%	87.3%
Aug-15	1,678,155	14,234	220,630	1,913,019	88.5%	87.4%
Sep-15	1,709,744	14,403	239,242	1,963,389	87.8%	87.4%
Oct-15	1,764,168	14,345	258,849	2,037,361	87.3%	87.5%
Nov-15	1,620,811	14,354	227,783	1,862,949	87.8%	87.6%
Dec-15	1,877,440	13,662	286,173	2,177,275	86.9%	87.6%
Jan-16	1,550,547	13,808	218,923	1,783,278	87.7%	87.7%
Feb-16	1,489,501	11,959	212,448	1,713,908	87.6%	87.7%
Mar-16	1,678,453	11,911	236,943	1,927,307	87.7%	87.8%
Apr-16	1,574,103	9,620	204,435	1,788,158	88.6%	87.8%
May-16	1,636,375	22,841	203,634	1,862,851	89.1%	87.9%
Jun-16	1,633,166	19,512	200,030	1,852,708	89.2%	88.0%
Jul-16	1,704,205	23,180	201,321	1,928,706	89.6%	88.1%
Aug-16	1,692,389	23,092	197,538	1,913,019	89.7%	88.2%
Sep-16	1,724,146	22,674	216,569	1,963,389	89.0%	88.3%
Oct-16	1,778,513	23,992	234,856	2,037,361	88.5%	88.4%
Nov-16	1,635,166	21,705	206,079	1,862,949	88.9%	88.5%
Dec-16	1,891,102	44,395	241,777	2,177,275	88.9%	88.7%

PHARMACY TREND DEVELOPMENT SPECIALTY TREND CALCULATIONS

	MONTHLY DATA							P	MPM	Rolling	12 PMPM	EXPONE	NTIAL FIT
		Spe	cialty Drug										
			Allowed						Specialty		Specialty		
			Charges	He	patitis C	Tot	al Specialty	Total	Excluding	Total	Excluding		Specialty
		E	Excluding	A	llowed	Dr	ug Allowed	Specialty	Hepatitis C	Specialty	Hepatitis C	Total	Excluding
Incurred Date	Members	Н	epatitis C	C	harges		Charges	PMPM	PMPM	PMPM	PMPM	Specialty	Hepatitis C
Jan-12	30,617	\$	360,816	\$	-	\$	360,816	\$11.78	\$11.78			\$10.89	\$11.26
Feb-12	30,831	\$	394,144	\$	-	\$	394,144	\$12.78	\$12.78			\$11.15	\$11.50
Mar-12	31,211	\$	426,516	\$	-	\$	426,516	\$13.67	\$13.67			\$11.40	\$11.74
Apr-12	31,477	\$	426,958	\$	-	\$	426,958	\$13.56	\$13.56			\$11.67	\$11.99
May-12	31,763	\$	513,031	\$	-	\$	513,031	\$16.15	\$16.15			\$11.94	\$12.24
Jun-12	32,073	\$	479,190	\$	-	\$	479,190	\$14.94	\$14.94			\$12.22	\$12.51
Jul-12	32,408	\$	517,370	\$	-	\$	517,370	\$15.96	\$15.96			\$12.50	\$12.77
Aug-12	32,733	\$	511,035	\$	-	\$	511,035	\$15.61	\$15.61			\$12.80	\$13.05
Sep-12	33,111	\$	514,669	\$	-	\$	514,669	\$15.54	\$15.54			\$13.10	\$13.33
Oct-12	33,427	\$	594,642	\$	-	\$	594,642	\$17.79	\$17.79			\$13.41	\$13.61
Nov-12	33,770	\$	489,687	\$	-	\$	489,687	\$14.50	\$14.50			\$13.72	\$13.90
Dec-12	34,073	\$	552,738	\$	-	\$	552,738	\$16.22	\$16.22	\$14.92	\$14.92	\$14.04	\$14.19
Jan-13	34,913	\$	529,314	\$	-	\$	529,314	\$15.16	\$15.16	\$15.18	\$15.18	\$14.37	\$14.50
Feb-13	35,143	\$	486,303	\$	-	\$	486,303	\$13.84	\$13.84	\$15.25	\$15.25	\$14.71	\$14.82
Mar-13	35,395	\$	552,803	\$	-	\$	552,803	\$15.62	\$15.62	\$15.41	\$15.41	\$15.03	\$15.11
Apr-13	35,405	\$	548,844	\$	-	\$	548,844	\$15.50	\$15.50	\$15.56	\$15.56	\$15.39	\$15.43
May-13	35,390	\$	615,962	\$	-	\$	615,962	\$17.40	\$17.40	\$15.67	\$15.67	\$15.74	\$15.76
Jun-13	35,384	\$	564,711	\$	-	\$	564,711	\$15.96	\$15.96	\$15.76	\$15.76	\$16.11	\$16.10
Jul-13	35,404	\$	650,838	\$	-	\$	650,838	\$18.38	\$18.38	\$15.96	\$15.96	\$16.48	\$16.44
Aug-13	35,424	\$	647,811	\$	-	\$	647,811	\$18.29	\$18.29	\$16.19	\$16.19	\$16.87	\$16.79
Sep-13	35,353	\$	662,192	\$	-	\$	662,192	\$18.73	\$18.73	\$16.45	\$16.45	\$17.28	\$17.16
Oct-13	35,314	\$	776,931	\$	-	\$	776,931	\$22.00	\$22.00	\$16.81	\$16.81	\$17.67	\$17.52
Nov-13	35,332	\$	688,064	\$	-	\$	688,064	\$19.47	\$19.47	\$17.22	\$17.22	\$18.09	\$17.90
Dec-13	35,171	\$	782,633	\$	-	\$	782,633	\$22.25	\$22.25	\$17.72	\$17.72	\$18.51	\$18.27
Jan-14	35,342	\$	682,023	\$	-	\$	682,023	\$19.30	\$19.30	\$18.06	\$18.06	\$18.95	\$18.67
Feb-14	35,411	\$	801,734	\$	59,494	\$	861,228	\$24.32	\$22.64	\$18.93	\$18.79	\$19.40	\$19.07
Mar-14	35,492	\$	944,957	\$	58,827	\$	1,003,784	\$28.28	\$26.62	\$19.99	\$19.71	\$19.81	\$19.45
Apr-14	35,371	\$	765,059	\$	29,076	\$	794,135	\$22.45	\$21.63	\$20.57	\$20.22	\$20.28	\$19.87
May-14	35,928	\$	753,145	\$	87,245	\$	840,390	\$23.39	\$20.96	\$21.07	\$20.52	\$20.75	\$20.28
Jun-14	36,050	\$	791,362	\$	29,086	\$	820,448	\$22.76	\$21.95	\$21.64	\$21.02	\$21.24	\$20.72
Jul-14	36,146	\$	861,001	\$	87,268	\$	948,269	\$26.23	\$23.82	\$22.30	\$21.48	\$21.73	\$21.16
Aug-14	36,276	\$	883,678	\$	-	\$	883,678	\$24.36	\$24.36	\$22.81	\$21.99	\$22.24	\$21.62
Sep-14	36,308	\$	904,400	\$	-	\$	904,400	\$24.91	\$24.91	\$23.32	\$22.50	\$22.77	\$22.08
Oct-14	36,360	\$	991,212	\$	33,502	\$	1,024,714	\$28.18	\$27.26	\$23.84	\$22.95	\$23.30	\$22.55
Nov-14	36,392	\$	887,058	\$	33,505	\$	920,564	\$25.30	\$24.38	\$24.33	\$23.35	\$23.85	\$23.04
Dec-14	36,331	\$	1,147,479	\$	100,678	\$	1,248,157	\$34.36	\$31.58	\$25.34	\$24.14	\$24.40	\$23.52



Exponential Trend:

Regressions	24 Months	on Monthly	24 Months on Annual			
		3.86973E-13				
	3.44276E-05	1.431984245	2.768E-05	1.1514775		
	95.65%	0.035507289	96.60%	0.02855188		
	483.4981824	22	624.3555	22		

31.8%

28.7%

PHARMACY TREND DEVELOPMENT UTILIZATION ADJUSTMENT FOR SPECIALTY TREND

		Qualified H	ealth Plan Continuing Pop	oulation	
Total Days Supply for Specialty Drugs	CY 2013	CY 2014	Annual Trend	CY 2016 Projection	Projected Trend
MISCELLANEOUS ANTINEOPLASTIC DRUGS	8.27	11.26	36.2%	20.88	
MISCELLANEOUS NEUROLOGICAL THERAPY	28.13	33.42	18.8%	47.17	
MISCELLANEOUS RHEUMATOLOGICAL AGENTS	68.23	78.26	14.7%	102.94	
ALL OTHER	39.18	44.08	12.5%	55.78	
TOTAL	143.81	167.02		226.78	16.5%
		L	arge Group Population		
Total Days Supply for Specialty Drugs	CY 2013	CY 2014	Annual Trend		
MISCELLANEOUS ANTINEOPLASTIC DRUGS	10.35	11.27	8.9%		
MISCELLANEOUS NEUROLOGICAL THERAPY	27.21	31.51	15.8%		
MISCELLANEOUS RHEUMATOLOGICAL AGENTS	54.82	59.02	7.7%		
ALL OTHER	50.06	51.14	2.2%		
TOTAL	142.44	152.94	7.4%		
Adjustment for Utilization		Qualified H	ealth Plan Continuing Pop	pulation	
Total Days Supply for Specialty Drugs	CY 2014	Annual Trend	CY 2016 Projection	Projected Trend	
MISCELLANEOUS ANTINEOPLASTIC DRUGS	11.26	8.9%	13.35		
MISCELLANEOUS NEUROLOGICAL THERAPY	33.42	15.8%	44.80		
MISCELLANEOUS RHEUMATOLOGICAL AGENTS	78.26	14.7%	102.94		
ALL OTHER	44.08	12.5%	55.78		

216.88

Adjustment Factor

14.0%

0.9779

167.02

TOTAL

PHARMACY TREND DEVELOPMENT SUMMARY

		(1)	(2)	(3) = (1) + (2) Non-Specialty	(4)	(5) = (3) + (4)	
		Generic	Brand	Total	Specialty	Total Pharmacy	PMPM
Experience Period - Calendar Year 2014							
Member Months						773,719	
# Days Supply	a	19,836,481	2,974,428	22,810,908	125,488	22,936,397	
Allowed Charge per Supply	b	\$0.86	\$8.12				
Total Allowed Charges	c=a*b	\$17,063,878	\$24,155,213	\$41,219,091	\$19,558,864	\$60,777,955	\$78.55
Utilization Trends							
Trend from the Regression Calculation (Exh 3D)	d1			3.6%			
Aging Adjustment	d2			0.9737			
Adjustment for Benefits	d3			0.9962			
Projected Utitlization Trend	e=d1*d2*d3-1			0.52%			
Projected # Days Supply (1 yr)	f=a*(1+e) ²			23,049,969			
Projected Rolling-12 dispensing rate (Generic and Brand split)	g=e*f	88.7%	11.3%				
Non-Specialty Projected # Days Supply: Generic and Brand	h=f*g	20,448,435	2,601,534				
Utilization Trends: Generic and Brand	i=h/a-1	1.5%	-6.5%				
Cost Trends							
Calculated Annual Trend	j	9.7%	13.8%				
Contract Change for FY 2015	k	0.7844	0.9915				
Adjusted Annual Trend	l=(1+j)*k-1	-14.0%	12.8%				
Projected Allowed Charge per Supply	m=b*(1+l) ²	\$0.6368	\$10.33				
Projected Total Allowed Charges	n=m*h	\$13,021,293	\$26,881,850	\$39,903,142	\$29,041,492	\$68,944,634	\$89.11
Annual Trend	o=(n/c) ^{0.5}	-12.6%	5.5%	-1.6%	21.9%	6.5%	

MEDICAL TREND DEVELOPMENT PROJECTION FACTOR FOR INDEX RATE CALCULATION

	TREND FACTORS							
Annual	Cost	Utilization	Total					
Medical	5.3%	2.0%	7.4%					
Pharmacy	6.0%	0.5%	6.5%					

MEDICAL CY 2014 Allowed CY 2016 Allowed Coverage Category in the PMPM Adjuted for Cost Trend Utilization Trend PMPM Adjuted for Adding Cost Membership Experience Network and Small (24mths) (24mths) Network and Small **Group Definition Group Definition** Catamount 28,606 \$502.78 \$557.71 1.0405 \$580.32 1.1093 Indemnity/PPO \$403.22 \$419.56 49,125 \$363.50 1.1093 1.0405 Point-of-Service 4,245 \$295.54 1.1093 \$327.84 1.0405 \$341.12 нмо 57,397 \$364.19 1.1093 \$403.98 1.0405 \$420.35 нιх 634,346 \$394.99 1.1093 \$438.15 1.0405 \$455.90

PHARMACY										
Coverage Category in the Experience	Membership	CY 2014 Allowed PMPM Adjuted for Network and Small Group Definition	Cost Trend (24mths)	Adding Cost	Utilization Trend (24mths)	CY 2016 Allowed PMPM Adjuted for Network and Smal Group Definition				
Catamount	28,606	\$146.96	1.1226	\$164.98	1.0105	\$166.70				
Indemnity/PPO	49,125	\$71.20	1.1226	\$79.93	1.0105	\$80.77				
Point-of-Service	4,245	\$65.71	1.1226	\$73.77	1.0105	\$74.54				
НМО	57,397	\$81.07	1.1226	\$91.01	1.0105	\$91.96				
ніх	634,346	\$75.90	1.1226	\$85.20	1.0105	\$86.09				
			Cost Trend (24mths)		Utilization Trend (24mths)					
Medical		\$394.14	1.1093	\$437.21	1.0405	\$454.93				
Rx		\$78.55	1.1226	\$88.18	1.0105	\$89.11				
Total		\$472.70	1.1115	\$525.39	1.0355	\$544.04				

Cost Trend Factor	1+d ₁	1.1115
Utilization Trend Factor	1+d ₂	1.0355

EXPECTED TRANSITIONAL REINSURANCE RECOVERIES

Product	Expected Transitional Reinsurance Recoveries (PMPM)	Projected Individual Members
Blue Rewards Gold	-\$30.92	922
Blue Rewards Gold CDHP	-\$30.31	0
Blue Rewards Silver	-\$27.33	4,349
Blue Rewards Bronze CDHP	-\$25.27	1,891
Standard Platinum	-\$36.04	4,182
Standard Gold	-\$31.22	2,870
Standard Silver	-\$27.33	9,518
Standard Silver CDHP	-\$27.80	4,414
Standard Bronze	-\$24.94	1,416
Standard Bronze CDHP	-\$25.24	1,465
Catastrophic	-\$28.64	120
Weighted Average on Individual Members Only	-\$28.70	31,147
Projected Small Group Members		38,867
Projected Total Members		70,014
Total Recoveried spread across all 70,014 members	-\$12.77	
Uniform Reinsurance Contribution Rate of \$27 per Member per Year	\$2.25	
Market Wide Adjustment for the Transitional Reinsurance Program	-\$10.52	

INDEX RATE CALCULATION

Index Rate : Experience Period Allowed Claims for EHB	Α	\$466.72
Adjustments from Experience Period to Projection Period		
Population Risk Morbidity		
Impact of the Change in Small Group definition	1+b ₁	1.0019
Impact of the take-up rate of the Uninsured	1+b ₂	1.0000
Impact of the Health Status of the newly insured	1+b ₃	0.9911
Impact of insured formerly on Employer coverage	1+b ₄	1.0000
Impact of new enrollment from prior high risk pool	1+b ₅	1.0000
Impact of mandated coverage on morbidity	1+b ₆	1.0000
Impact of Pent-up demand	1+b ₇	1.0000
Impact of Premium Subsidy	1+b ₈	1.0000
Changes in pool morbidity	1+b ₉	0.9720
Other		
Impact of different benefit plans (in experience vs projection)	1+c ₁	0.9947
Changes in provider networks	1+c ₂	1.0109
Changes in demographics (age, gender, region, etc.)	1+c ₃	1.0144
Changes in pharmacy rebates	1+c ₄	1.0000
Changes in network delivery system	1+c ₅	1.0000
Impact of Selection	1+c ₆	1.0206
Adjusted Experience Period Allowed Claims for EHB	-	\$468.98
Trend Factors	4.1	
Cost Trend	1+d ₁	1.1115
Utilization Trend	1+d ₂	1.0355
Projected Period Allowed Claims for Experience EHB		\$539.76
Additional Adjustments for Non System Claims		
Projected Pharmacy Rebates	e ₁	-\$4.66
Projected Blue Print Payments	e ₂	\$2.34
Projected ITS Fees	e ₃	\$1.39
Projected Vaccine Payments	e ₄	\$2.24
Projected Net cost of Reinsurance	e ₅	\$0.95
Additional Adjustments for Additional Mandated Benefits		·
Projected Allowed Claims for Pediatric Vision	e ₆	\$0.37
Projected Allowed Claims for Pediatric Dental	e ₇	\$4.93
Projected Index Rate : Projected Period Expected Allowed Claims	$F = A \prod_{n=1}^{8} (1+b_n) \prod_{n=1}^{6} (1+c_n) \prod_{n=1}^{2} (1+d_n) + \sum_{n=1}^{7} e_n.$	\$547.33
Market Wide Adjustments		
Risk Adjustment Payments and Fees	g ₁	\$0.15
Transitional Reinsurance Payments and Recoveries	g ₂	-\$10.52
Vermont Exchange Fees	g ₃	\$0.00
Market Adjusted Index Rate	$H = F + \sum_{n=1}^{3} g_n$	\$536.95

PLAN LEVEL ADJUSTMENT SUMMARY

		NON-STAN	DARD PLANS		STANDARD PLANS							
	GOLD	Gold	SILVER	BRONZE	PLATINUM	GOLD	SILV	/ER	BRO	NZE	Catastrophic	Weighted
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Blue Rewards	Average
Market Adjusted Index Rate	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	
Benefit Richness Adjustment	1.0156	0.9960	0.9744	0.9375	1.0820	1.0266	0.9741	0.9773	0.9386	0.9404	0.9426	
Paid to Allowed Ratio	83.52%	79.70%	75.44%	65.34%	93.25%	85.33%	75.51%	76.32%	65.83%	66.42%	67.85%	
Changes in Family Tiers	0.9430	0.9577	0.9447	0.9680	0.9920	0.9905	0.9864	0.9389	0.9788	0.9618	0.9750	
For Catastrophic Only - Impact of Eligibility	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	0.5140	
Expected Claims Cost	\$429.51	\$408.21	\$372.88	\$318.42	\$537.46	\$465.94	\$389.54	\$376.03	\$324.75	\$322.57	\$172.11	\$416.97
Administrative Charges Plan Level Adjustment	1.0708	1.0740	1.0807	1.0948	1.0562	1.0646	1.0772	1.0803	1.0927	1.0938	1.1746	
Taxes and Fees Plan Level Adjustment	1.0389	1.0389	1.0388	1.0388	1.0389	1.0389	1.0388	1.0388	1.0388	1.0388	1.0388	
Contribution to Reserve Plan Level Adjustment	1.0204	1.0204	1.0204	1.0204	1.0204	1.0204	1.0204	1.0204	1.0204	1.0204	1.0204	
Plan Level Adjusted Index Rate	\$487.52	\$464.73	\$427.18	\$369.54	\$601.77	\$525.84	\$444.82	\$430.60	\$376.14	\$374.02	\$214.29	\$473.99
Projected Membership	3,159	987	5,435	3,498	14,626	8,304	15,586	10,519	3,049	4,731	120	70,014

PLAN LEVEL ADJUSTMENT BENEFIT RICHNESS ADJUSTMENT FACTOR

		NON-STANE	DARD PLANS		STANDARD PLANS							
	GOLD Gold SILVER BRONZE		PLATINUM	PLATINUM GOLD SILVER				NZE	Catastrophic			
	Blue Rewards	Blue Rewards	Blue Rewards	Blue Rewards	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Blue Rewards	TOTAL
		CDHP		CDHP								
Projected Membership	3,159	987	5,435	3,498	14,626	8,304	15,586	10,519	3,049	4,731	120	70,014
Allowed Charges in Re-adjudication Model	\$545.85	\$545.85	\$545.85	\$545.85	\$545.85	\$545.85	\$545.85	\$545.85	\$545.85	\$545.85	\$545.85	
Paid Claims from Re-adjudication Model	\$456.77	\$438.79	\$416.41	\$367.52	\$507.80	\$466.16	\$416.04	\$419.73	\$368.71	\$372.10	\$375.64	
Base Paid to Allowed Ratio	83.68%	80.39%	76.29%	67.33%	93.03%	85.40%	76.22%	76.89%	67.55%	68.17%	68.82%	
Benefit Richness Adjustment for EHB	1.1034	1.0823	1.0591	1.0200	1.1752	1.1153	1.0587	1.0623	1.0208	1.0230	1.0254	1.0866
Normalized Benefit Richness Adjustment for EHB	1.0155	0.9960	0.9747	0.9387	1.0815	1.0264	0.9743	0.9776	0.9394	0.9415	0.9437	
Projected Period Paid Claims for Experience EHB	\$452.64	\$433.61	\$409.61	\$357.86	\$504.22	\$462.23	\$409.96	\$415.60	\$358.31	\$362.79	\$371.45	
Benefit Richness Adjustment for EHB	1.0155	0.9960	0.9747	0.9387	1.0815	1.0264	0.9743	0.9776	0.9394	0.9415	0.9437	1.0000
Additional EHB Paid Claims	\$3.92	\$2.44	\$3.58	\$1.11	\$4.59	\$4.07	\$3.58	\$2.31	\$3.29	\$1.96	\$0.98	
Non-System Claims	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	
Market Wide Adjustments	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	
Total Paid Claims with Benefit Richness Adjustment	\$455.46	\$426.23	\$394.70	\$328.93	\$541.79	\$470.40	\$394.92	\$400.51	\$331.78	\$335.40	\$343.39	
Overall Benefit Richness Adjustment	1.0156	0.9960	0.9744	0.9375	1.0820	1.0266	0.9741	0.9773	0.9386	0.9404	0.9426	

PLAN LEVEL ADJUSTMENT PAID TO ALLOWED RATIOS

		NON-STANE	OARD PLANS				STANDAR	D PLANS				
	GOLD	Gold	SILVER	BRONZE	PLATINUM	GOLD	SILV	'ER	BRO	NZE	Catastrophic	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Blue Rewards	Total
Projected Membership	3,159	987	5,435	3,498	14,626	8,304	15,586	10,519	3,049	4,731	120	70,014
Projected Period Allowed Claims for Experience EHB	\$539.76	\$539.76	\$539.76	\$539.76	\$539.76	\$539.76	\$539.76	\$539.76	\$539.76	\$539.76	\$539.76	\$539.76
Paid to Allowed Ratio for EHB Portion	83.86%	80.34%	75.89%	66.30%	93.42%	85.64%	75.95%	77.00%	66.38%	67.21%	68.82%	<i>2337.</i> 70
Projected Period Paid Claims for Experience EHB	\$452.64	\$433.61	\$409.61	\$357.86	\$504.22	\$462.23	\$409.96	\$415.60	\$358.31	\$362.79	\$371.45	\$430.83
Additional EHB Allowed Claims	\$5.30	\$5.30	\$5.30	\$5.30	\$5.30	\$5.30	\$5.30	\$5.30	\$5.30	\$5.30	\$5.30	\$5.30
Additional EHB Paid Claims	\$3.92	\$2.44	\$3.58	\$1.11	\$4.59	\$4.07	\$3.58	\$2.31	\$3.29	\$1.96	\$0.98	\$3.41
Non-System Claims	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27
Market Wide Adjustments	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37
Market Adjusted Index Rate	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95
Total Paid Claims	\$448.46	\$427.94	\$405.08	\$350.87	\$500.71	\$458.20	\$405.44	\$409.81	\$353.49	\$356.64	\$364.32	\$426.13
Paid to Allowed Ratio	83.52%	79.70%	75.44%	65.34%	93.25%	85.33%	75.51%	76.32%	65.83%	66.42%	67.85%	79.36%

PLAN LEVEL ADJUSTMENT CHANGE IN FAMILY TIER FACTOR

	NON-ST	ANDARD PLANS				STANDAR	D PLANS				
GOLD	Gold	SILVER	BRONZE	PLATINUM	GOLD	SILV	'ER	BRO	VZE	Catastrophic	
Blue Rewards	ue Rewards CI	DI Blue Rewards E	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Blue Rewards	TOTAL
3,159	987	5,435	3,498	14,626	8,304	15,586	10,519	3,049	4,731	120	70,014
\$452.64	\$433.61	\$409.61	\$357.86	\$504.22	\$462.23	\$409.96	\$415.60	\$358.31	\$362.79	\$371.45	
0.9429	0.9583	0.9319	0.9131	0.9921	0.9906	0.9865	0.9259	0.9791	0.9123	0.9161	0.9633
1.0007	1.0000	1.0144	1.0609	1.0000	1.0000	1.0000	1.0149	1.0000	1.0549	1.0649	1.0102
0.9436	0.9583	0.9453	0.9687	0.9921	0.9906	0.9865	0.9397	0.9791	0.9624	0.9755	0.9727
\$3.92	\$2.44	\$3.58	\$1.11	\$4.59	\$4.07	\$3.58	\$2.31	\$3.29	\$1.96	\$0.98	
\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	\$2.27	
-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	-\$10.37	
\$422.91	\$409.85	\$382.69	\$339.65	\$496.72	\$453.85	\$399.92	\$384.75	\$346.00	\$343.00	\$355.23	
0.9430	0.9577	0.9447	0.9680	0.9920	0.9905	0.9864	0.9389	0.9788	0.9618	0.9750	
	Blue Rewards 3,159 \$452.64 0.9429 1.0007 0.9436 \$3.92 \$2.27 -\$10.37 \$422.91	GOLD Gold Blue Rewards ue Rewards CI 3,159 987 \$452.64 \$433.61 0.9429 0.9583 1.0007 1.0000 0.9436 0.9583 \$3.92 \$2.44 \$2.27 \$2.27 \$10.37 -\$10.37 \$403.85	Blue Rewards ue Rewards CDI Blue Rewards E 3,159 987 5,435 \$452.64 \$433.61 \$409.61 0.9429 0.9583 0.9319 1.0007 1.0000 1.0144 0.9436 0.9583 0.9453 \$3.92 \$2.44 \$3.58 \$2.27 \$2.27 \$2.27 -\$10.37 -\$10.37 -\$10.37 \$422.91 \$409.85 \$382.69	GOLD Gold SILVER BRONZE Blue Rewards ue Rewards CDI Blue Rewards Blue Rewards Blue Rewards CDHP 3,159 987 5,435 3,498 \$452.64 \$433.61 \$409.61 \$357.86 0.9429 0.9583 0.9319 0.9131 1.0007 1.0000 1.0144 1.0609 0.9436 0.9583 0.9453 0.9687 \$3.92 \$2.44 \$3.58 \$1.11 \$2.27 \$2.27 \$2.27 -\$10.37 -\$10.37 -\$10.37 \$422.91 \$409.85 \$382.69 \$339.65	GOLD Gold SILVER BRONZE PLATINUM Blue Rewards ue Rewards CDI Blue Rewards Blue Rewards CDHP Blue Rewards CDHP Deductible 3,159 987 5,435 3,498 14,626 \$452.64 \$433.61 \$409.61 \$357.86 \$504.22 0.9429 0.9583 0.9319 0.9131 0.9921 1.0007 1.0000 1.0144 1.0609 1.0000 0.9436 0.9583 0.9453 0.9687 0.9921 \$3.92 \$2.44 \$3.58 \$1.11 \$4.59 \$2.27 \$2.27 \$2.27 \$2.27 \$2.27 -\$10.37 -\$10.37 -\$10.37 -\$10.37 -\$10.37 \$422.91 \$409.85 \$382.69 \$339.65 \$496.72	GOLD Gold SILVER BRONZE PLATINUM GOLD Blue Rewards ue Rewards CDI Blue Rewards Blue Rewards CDHP Blue Rewards CDHP Deductible Deductible Deductible 3,159 987 5,435 3,498 14,626 8,304 \$452.64 \$433.61 \$409.61 \$357.86 \$504.22 \$462.23 0.9429 0.9583 0.9319 0.9131 0.9921 0.9906 1.0007 1.0000 1.0144 1.0609 1.0000 1.0000 0.9436 0.9583 0.9453 0.9687 0.9921 0.9906 \$3.92 \$2.44 \$3.58 \$1.11 \$4.59 \$4.07 \$2.27 \$2.27 \$2.27 \$2.27 \$2.27 \$2.27 -\$10.37 -\$10.37 -\$10.37 -\$10.37 -\$10.37 \$407.37 \$422.91 \$409.85 \$382.69 \$339.65 \$496.72 \$453.85	GOLD Gold SILVER BRONZE PLATINUM GOLD SILV Blue Rewards ue Rewards CDI Blue Rewards Blue Rewards CDHP Blue Rewards CDHP Deductible Deductible	GOLD Gold SILVER BRONZE PLATINUM GOLD SILVER Deductible CDHP 3,159 987 5,435 3,498 14,626 8,304 15,586 10,519 \$452.64 \$433.61 \$409.61 \$357.86 \$504.22 \$462.23 \$409.96 \$415.60 0.9429 0.9583 0.9319 0.9131 0.9921 0.9906 0.9865 0.9259 1.0007 1.0000 1.0144 1.0609 1.0000 1.0000 1.0149 0.9436 0.9583 0.9453 0.9687 0.9921 0.9906 0.9865 0.9397 \$3.92 \$2.44 \$3.58 \$1.11 \$4.59 \$4.07 \$3.58 \$2.31 \$2.27 \$2.27 \$2.27 \$2.27 \$2.27 \$2.27 \$2.27 \$2	GOLD Gold SILVER BRONZE PLATINUM GOLD SILVER BRONZE Blue Rewards ue Rewards CDI Blue Rewards CDIP Blue Rewards CDHP Deductible Deductible Deductible Deductible Deductible CDHP Deductible Deductible Deductible CDHP Deductible Deductible Deductible CDHP Deductible SILVER BROID 3,159 987 5,435 3,498 14,626 8,304 15,586 10,519 3,049 \$452.64 \$433.61 \$409.61 \$357.86 \$504.22 \$462.23 \$409.96 \$415.60 \$358.31 0.9429 0.9583 0.9319 0.9131 0.9921 0.9906 0.9865 0.9279 0.9791 1.0000 1.0000 1.0000 1.0000	GOLD Gold SILVER BRONZE PLATINUM GOLD SILVER BRONZE PLATINUM GOLD SILVER BRONZE Deductible Deductible CDHP Deductible CDHP 3,159 987 5,435 3,498 14,626 8,304 15,586 10,519 3,049 4,731 \$452.64 \$433.61 \$409.61 \$357.86 \$504.22 \$462.23 \$409.96 \$415.60 \$358.31 \$362.79 0.9429 0.9583 0.9319 0.9131 0.9921 0.9906 0.9865 0.9259 0.9791 0.9123 1.0007 1.0000 1.0144 1.0609 1.0000 1.0000 1.0149 1.0000 1.0549 0.9436 0.9583 0.9453 0.9687 0.9921 0.9906 0.9865 0.9397 0.9791 0.9624 \$3.92 \$2.44 \$3.58 \$1.11 \$4.59 \$4.07 \$3.58 \$2.31 \$3.29 \$1.96 \$2.27 \$2.27 \$2.27 \$2	GOLD Gold SILVER BRONZE PLATINUM GOLD SILVER BRONZE Deductible Deductible CDHP BRONZE CDHP Catastrophic 3,159 987 5,435 3,498 14,626 8,304 15,586 10,519 3,049 4,731 120 \$452.64 \$433.61 \$409.61 \$357.86 \$504.22 \$462.23 \$409.96 \$415.60 \$358.31 \$362.79 \$371.45 0.9429 0.9583 0.9319 0.9131 0.9921 0.9906 0.9865 0.9259 0.9791 0.9123 0.9161 1.0007 1.0000 1.0144 1.0609 0.9921 0.9906 0.9865 0.9259 0.9791 0.9123 0.9161 1.0007 1.0000 1.0144 1.0609 0.9921 0.9906 0.9865 0.9397 0.9791 0.9624 0.9755 \$3.92 \$2.44 \$3.58 \$1.11 \$4.59 \$4.07 \$3.58 \$2.21 \$3.29 \$1.96 \$0.98

	Percent of Eligible Population	Projected Allowed Charges for Experience EHB		Projected Paid Claims for EHB Claims
Average Population	100.0%	\$544.04	68.8%	\$374.39
Individual Ages 30 or Less	92.0%	\$289.72	59.9%	\$173.64
Individual Ages over 30	8.0%	\$647.74	70.4%	\$456.25
Weighted Average		\$318.36	61.6%	\$196.25
Allowed Charges Adjustment		0.5852		
Paid to Allowed Ratio Adjustment			0.8958	
Plan Level Adjustment Calculation				
Projected Period Allowed Claims for Exper-	ience EHB	\$539.76		
Paid to Allowed Ratio for EHB Portion		68.8%		
Benefit Richness Adjustment for EHB		0.9437		
Family Multiplier for EHB		0.9755		
Adjustment for Allowed Charges and Paid		0.5242		
Projected Period Paid Claims for Experience	e EHB	\$179.24		
Additional EHB Paid Claims		\$0.98		
Non-System Claims		\$2.27		
Market Wide Adjustments		-\$10.37		
Expected Claims Cost		\$172.11		
Market Adjusted Index Rate		\$536.95		
Paid to Allowed Ratio		67.8%		
Benefit Richness Adjustment		0.9426		
Changes in Family Tiers		0.9750		
For Catastrophic Only - Impact of Eligibility	/	0.5140		
Expected Claims Cost		\$172.11		
Total Adjustment for Catastrophic Plan			0.5140	

DETAILS OF ADMINISTRATIVE CHARGES

		NON-STAN	DARD PLANS				STANDAR	D PLANS				
	GOLD	Gold	SILVER	BRONZE	PLATINUM	GOLD	SILV	ER	BRON	1ZE	Catastrophic	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Blue Rewards	TOTAL
BCBSVT Base Administrative Charges	\$28.83	\$28.83	\$28.83	\$28.83	\$28.83	\$28.83	\$28.83	\$28.83	\$28.83	\$28.83	\$28.83	\$28.83
Administrative Charges for Outside Vendors	\$1.56	\$1.36	\$1.27	\$1.36	\$1.37	\$1.28	\$1.25	\$1.35	\$1.26	\$1.43	\$1.22	\$1.33
Blue For You Reward Program	\$0.00	\$0.00	\$0.00	\$0.00							\$0.00	\$0.00
Total Administrative Charges PMPM	\$30.39	\$30.19	\$30.10	\$30.19	\$30.20	\$30.11	\$30.08	\$30.19	\$30.09	\$30.27	\$30.05	\$30.16
Administrative Charges Plan Level Adjustment	1.0708	1.0740	1.0807	1.0948	1.0562	1.0646	1.0772	1.0803	1.0927	1.0938	1.1746	1.0723
Administrative Charges as a percent of Premium	6.23%	6.50%	7.05%	8.17%	5.02%	5.73%	6.76%	7.01%	8.00%	8.09%	14.02%	6.36%

DETAILS OF CONTRIBUTION TO RESERVE

Required Insured CTR Factor to Maintain Target	= (M)/(N)	1.52%			
Total	\$878,953,035	0.72	(N)	\$634,258,811	
Other Insured	\$155,416,774	1.00		\$155,416,774	
Cost Plus (equiv prem)	\$326,258,965	0.25		\$81,564,741	
Exchange	\$397,277,296	1.00		\$397,277,296	
	(1)	(2)		(3) = (1) x (2)	
	Premium	proportions		Portion	
	2016 Projected	CTR		Premium	
Grossed up for Taxes	(M) = (L)/(1-I-J)	\$9,645,071			
Additional Required	(L) = (F) - (K)	\$7,452,746			
Investment Income Net of Tax	(K) = (G) X (1-I)	\$3,477,789			
Federal Insurer Fee	(J)	2.73%			
Tax rate	(1)	20.0%			
Investment Income	(G)	\$4,347,236			
Estimated Increase in Capital to Maintain Target	$(F) = (B) \times (E)$	\$10,930,535			
Estimated Increase in ACL	$(E) = (C) \times (D)$	\$1,821,756			
Estimated Benefit Trend	(D)	8.05%		LG	7.20%
Target capital	$(C) = (A) \times (B)$	\$135,857,430		OHP	8.55%
Target RBC %	(B)	600%		Benefit Tre	nd by LOB
Section 1 Projected 2015 BCBSVT ACL	(A)	\$22,642,905			

Section 2

		NON-STAND	ARD PLANS				STANDARD	PLANS				
	GOLD	Gold	SILVER	BRONZE	PLATINUM	GOLD	SILVI	ER	BRON	IZE	Catastrophic	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Blue Rewards	TOTAL
BCBSVT Contribution to Reserve	\$9.75	\$9.29	\$8.54	\$7.39	\$12.04	\$10.52	\$8.90	\$8.61	\$7.52	\$7.48	\$4.29	\$9.48
Total Contribution to Reserve PMPM	\$9.75	\$9.29	\$8.54	\$7.39	\$12.04	\$10.52	\$8.90	\$8.61	\$7.52	\$7.48	\$4.29	\$9.48
Contribution to Reserve Plan Level Adjustment	1.0204	1.0204	1.0204	1.0204	1.0204	1.0204	1.0204	1.0204	1.0204	1.0204	1.0204	1.0388
Contribution to Reserve as a percent of Premium	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%

DETAILS OF TAXES AND FEES

		NON-STAN	DARD PLANS				STANDAR	D PLANS				
	GOLD	Gold	SILVER	BRONZE	PLATINUM	GOLD	SILV	'ER	BRO	NZE	Catastrophic	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Blue Rewards	Total
State Assessment - HCCA	\$3.49	\$3.32	\$3.04	\$2.60	\$4.36	\$3.78	\$3.17	\$3.06	\$2.65	\$2.64	\$1.43	\$3.39
State Tax - VITL	\$0.87	\$0.83	\$0.76	\$0.65	\$1.09	\$0.94	\$0.79	\$0.76	\$0.66	\$0.66	\$0.36	\$0.85
Federal Assessment - PCORI	\$0.19	\$0.19	\$0.19	\$0.19	\$0.19	\$0.19	\$0.19	\$0.19	\$0.19	\$0.19	\$0.19	\$0.19
Federal Insurer Fee	\$13.31	\$12.69	\$11.66	\$10.09	\$16.43	\$14.36	\$12.15	\$11.76	\$10.27	\$10.21	\$5.85	\$12.94
Total Taxes and Fees PMPM	\$17.87	\$17.03	\$15.65	\$13.54	\$22.07	\$19.28	\$16.30	\$15.78	\$13.78	\$13.70	\$7.84	\$17.37
Taxes and Fees Plan Level Adjustment	1.0389	1.0389	1.0388	1.0388	1.0389	1.0389	1.0388	1.0388	1.0388	1.0388	1.0388	1.0389
Taxes and Fees as a percent of Premium	3.66%	3.66%	3.66%	3.66%	3.67%	3.67%	3.66%	3.66%	3.66%	3.66%	3.66%	3.67%

AV PRICING VALUE

	NON-STANE	DARD PLANS								
GOLD	Gold	SILVER	BRONZE	PLATINUM	GOLD	SILV	'ER	BROI	NZE	Catastrophic
Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Blue Rewards
\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95
\$487.52	\$464.73	\$427.18	\$369.54	\$601.77	\$525.84	\$444.82	\$430.60	\$376.14	\$374.02	\$214.29
90.79%	86.55%	79.56%	68.82%	112.07%	97.93%	82.84%	80.19%	70.05%	69.66%	39.91%

Market Wide Adjusted Index Rate Plan Level Adjusted Index Rate

AV Pricing Value

FEDERAL MINIMUM LOSS RATIO for COMBINED MARKET (PROJECTION)

		NON-STAN	DARD PLANS				STANDAR	D PLANS				
	GOLD	Gold	SILVER	BRONZE	PLATINUM	GOLD	SILV	/ER	BRO	NZE	Catastrophic	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Blue Rewards	TOTAL
Expected Direct Claims PMPM	\$439.89	\$418.58	\$383.25	\$328.78	\$547.84	\$476.31	\$399.91	\$386.39	\$335.12	\$332.93	\$182.49	\$427.34
Transitional Reinsurance Recoveries PMPM	-\$12.77	-\$12.77	-\$12.77	-\$12.77	-\$12.77	-\$12.77	-\$12.77	-\$12.77	-\$12.77	-\$12.77	-\$12.77	-\$12.77
Adjustments for Health Care Quality PMPM*	\$5.23	\$5.21	\$5.21	\$5.21	\$2.17	\$2.17	\$2.16	\$2.17	\$2.16	\$2.18	\$5.20	\$2.74
MLR Claims	\$432.35	\$411.02	\$375.69	\$321.22	\$537.24	\$465.71	\$389.30	\$375.80	\$324.51	\$322.34	\$174.92	\$417.32
Premium PMPM	\$487.52	\$464.73	\$427.18	\$369.54	\$601.77	\$525.84	\$444.82	\$430.60	\$376.14	\$374.02	\$214.29	\$473.99
Licensing and regulatory fees	-\$2.40	-\$2.40	-\$2.40	-\$2.40	-\$2.40	-\$2.40	-\$2.40	-\$2.40	-\$2.40	-\$2.40	-\$2.40	-\$2.40
Taxes & Fees PMPM	-\$17.87	-\$17.03	-\$15.65	-\$13.54	-\$22.07	-\$19.28	-\$16.30	-\$15.78	-\$13.78	-\$13.70	-\$7.84	-\$17.37
MLR Premium	\$467.26	\$445.30	\$409.13	\$353.61	\$577.31	\$504.17	\$426.12	\$412.43	\$359.97	\$357.93	\$204.06	\$454.22
Expected Loss Ratio	92.5%	92.3%	91.8%	90.8%	93.1%	92.4%	91.4%	91.1%	90.2%	90.1%	85.7%	91.9%
Projected Membership	3,159	987	5,435	3,498	14,626	8,304	15,586	10,519	3,049	4,731	120	70,014

*Approximately 7.19% of current BCBSVT Administrative Charges are for health care quality plus the Blue Rewards PMPN

CONSUMER ADJUSTED PREMIUM RATES

			DARD PLANS				STANDAR	RD PLANS				
	GOLD	Gold	SILVER	BRONZE	PLATINUM	GOLD	SIL	VER	BRC	NZE	Catastrophic	
	Blue Rewards	Blue Rewards CDHP	Blue Rewards	Blue Rewards CDHP	Deductible	Deductible	Deductible	CDHP	Deductible	CDHP	Blue Rewards	Total Annual Premium
Plan Level Adjusted Index Rate	\$487.52	\$464.73	\$427.18	\$369.54	\$601.77	\$525.84	\$444.82	\$430.60	\$376.14	\$374.02	\$214.29	
PMPM to Single Contract Conversion Factor	1.1151	1.1151	1.1151	1.1151	1.1151	1.1151	1.1151	1.1151	1.1151	1.1151	1.1151	
2016 Proposed Rates												
Single Rate	\$543.64	\$518.23	\$476.36	\$412.08	\$671.04	\$586.38	\$496.03	\$480.18	\$419.44	\$417.08	\$238.96	
Couple Rate	\$1,087.28	\$1,036.46	\$952.72	\$824.16	\$1,342.08	\$1,172.76	\$992.06	\$960.36	\$838.88	\$834.16	\$477.92	
Adult and Child(ren) Rate	\$1,049.23	\$1,000.18	\$919.37	\$795.31	\$1,295.11	\$1,131.71	\$957.34	\$926.75	\$809.52	\$804.96	\$461.19	
Family Rate	\$1,527.63	\$1,456.23	\$1,338.57	\$1,157.94	\$1,885.62	\$1,647.73	\$1,393.84	\$1,349.31	\$1,178.63	\$1,171.99	\$671.48	\$380,094,464.76
2015 Approved Rates												
Single Rate	\$493.87		\$428.14	\$360.49	\$624.18	\$541.75	\$465.61	\$436.20	\$395.78	\$384.02	\$228.24	
Couple Rate	\$987.74		\$856.28	\$720.98	\$1,248.36	\$1,083.50	\$931.22	\$872.40	\$791.56	\$768.04	\$456.48	
Adult and Child(ren) Rate	\$953.17		\$826.31	\$695.75	\$1,204.67	\$1,045.58	\$898.63	\$841.87	\$763.86	\$741.16	\$440.50	
Family Rate	\$1,387.77		\$1,203.07	\$1,012.98	\$1,753.95	\$1,522.32	\$1,308.36	\$1,225.72	\$1,112.14	\$1,079.10	\$641.35	\$350,712,794.16
2015 Proposed Rate Increases												
Single Rate	10.1%		11.3%	14.3%	7.5%	8.2%	6.5%	10.1%	6.0%	8.6%	4.7%	
Couple Rate	10.1%		11.3%	14.3%	7.5%	8.2%	6.5%	10.1%	6.0%	8.6%	4.7%	
Adult and Child(ren) Rate	10.1%		11.3%	14.3%	7.5%	8.2%	6.5%	10.1%	6.0%	8.6%	4.7%	
Family Rate	10.1%		11.3%	14.3%	7.5%	8.2%	6.5%	10.1%	6.0%	8.6%	4.7%	8.4%
Inforce Contracts												
Single Rate	1,091		2,819	1,376	4,470	2,898	6,665	3,511	1,253	1,709	113	
Couple Rate	286		730	352	1,634	847	2,182	1,168	359	461	0	
Adult and Child(ren) Rate	69		104	76	358	186	301	206	55	89	2	
Family Rate	297		220	299	1,330	705	1,003	997	207	435	1	



CONSULTING ACTUARIES of HEALTHCARE SPECIALISTS

BOSTON · CLEARWATER · DENVER · LOUISVILLE · MINNEAPOLIS

March 23, 2015

Mr. Dana Houlihan Director, Enrollment Policy & Plan Management VT Health Connect Department of Vermont Health Access *Via Email Only*

RE: State of Vermont Actuarial Value Certification for 2016 Standard Plan Designs

Dear Dana:

The Affordable Care Act requires that health care coverage provided by issuers to non-grandfathered individual and small groups must cover all Essential Health Benefits (EHBs) and have Actuarial Values (AVs) that fall under the Platinum (90% AV), Gold (80% AV), Silver (70% AV) or Bronze (60% AV) tiers. The ACA allows for a 2% de minimis range around these target AVs. For example, any plan design that has an AV from 68-72%, would be considered a Silver plan. The Center for Consumer Information and Insurance Oversight (CCIIO) recently released the final 2016 Actuarial Value Calculator (AVC)¹ that issuers must use to determine the AV of a plan. While CCIIO anticipates that most plans will be able to use the AVC without modification, some plan designs will have features which are not supported by the AVC. In these instances, an actuary can either modify the inputs to most closely represent the plan design or an actuary can modify the results of the AVC to account for the features not supported by the AVC. An actuarial certification documenting the development of the AV for these plan designs is required.

The State of Vermont (State) is standardizing several plan designs that all issuers offering plans in the exchange, Vermont Health Connect, must offer. Issuers must offer the standard plan designs in the individual and small group merged market. One Platinum, one Gold, two Silver and two Bronze standard plan designs were developed for Vermont Health Connect. There is a traditional deductible plan at each of the four metal levels and a High Deductible Health Plan (HDHP) at each of the Silver and Bronze levels. For each of the Silver standard plan designs, the cost sharing reduction plan designs are also standard. Cost sharing reduction plan (CSR) designs were developed at each of the 73% (federal), 77% (Vermont specific), 79% (Proposed, Vermont specific), 83% (Proposed, Vermont specific), 87% (federal) and 94% (federal) AV levels. The actual AVs and the corresponding FPLs for Vermont's CSR plans will not be final until after the state legislative session, likely in May. The State is requesting issuers file all potential CSR variations (six in total), including the two new proposed AV levels (79% and 83%).

The federal HDHP minimum deductible and Maximum Out of Pocket (MOOP) limits are not yet released for 2016. The 2015 minimum single deductible and MOOP are \$1,300 and \$6,450, respectively. The deductible increases \$50 every two to three years and the MOOP increases around \$100 a year on average. Should the plan designs need to change once these limits are released or as a result of the state legislative session regarding the CSR plans, the Department of Vermont Health Access (DVHA) will present the updated designs to Green Mountain Care Board (GMCB) for their information and approval, if needed.

¹ http://www.cms.gov/CCIIO/Resources/Regulations-and-Guidance/index.html

The State contracted with Wakely Consulting Group, Inc. (Wakely) to assist in the development of the standard plan designs. A list of the changes from the 2015 standard plan designs is in Appendix B. At a high level the changes for each base standard plan are:

- Platinum no changes
- Gold no changes
- Silver Deductible changes made to the medical deductible, drug deductible, medical MOOP, and specialist, generic drug, and preferred brand drug copays
- Bronze Deductible changes made to the medical deductible, drug deductible, medical MOOP, and specialist copay
- Silver HDHP changes made to the medical deductible, medical MOOP, and general coinsurance
- Bronze HDHP changes made to the medical deductible and medical MOOP

For the Silver and Bronze HDHP plans, there are also now two options from which the issuers may choose one at each level. The 2016 regulations² require that all individuals, even those in non-self only contracts, have an out of pocket limit no more than the single limit (\$6,850 in 2016). This impacts HDHPs where the aggregate MOOP application could require an individual to have out of pocket costs higher than the individual limit. Compliance with the new regulation can be done by adjusting the family MOOP in two ways. The first option has an aggregate family medical MOOP with an embedded \$6,850 individual maximum. The second option has a stacked family medical MOOP. Both options comply with the new federal regulations on individual maximum out of pocket costs. Since the first option has operational challenges, the issuers are allowed to choose one from either Option for the HDHP standard plans.

In addition to the standard plans, the State of Vermont is also requesting that issuers offer a Gold plan where the deductible and MOOP are set at the same amount. This means that once the deductible is met, the plan pays 100% of all services. Unlike the standard plans, it is not required that issuers offer this plan, but it is highly recommended. The issuer may determine the amount at which to set the deductible and MOOP, as long as they are equal and the resulting plan falls in the Gold tier. An example of this plan design is in Appendix C.

Three of the standard plan designs (and the HDHP cost sharing reduction plan designs) have features not supported by the AVC and thus an actuarial certification is required. The remaining standard plan designs and their corresponding CSR plans have features that may warrant an AV adjustment but no explicit adjustment or actuarial certification has been done for these plans. In developing these standard plan designs and the resulting actuarial certification, Wakely also followed applicable Actuarial Standards of Practice (ASOP) as detailed in Appendix D and including:

- ASOP No. 23 Data Quality;
- ASOP No. 25 Credibility Procedures Applicable to Accident and Health, Group Term Life, and Property/Casualty Coverage; and
- ASOP No. 41 Actuarial Communications.

EXECUTIVE SUMMARY

A summary of Vermont's standard plan designs is in Appendix E. The Silver HDHP and both Bronze plans have design features that are both significant and not supported by the AVC. The Silver HDHP cost sharing reduction plan designs have similar features. The issuers that opt to offer pediatric dental would also have design features that could be significant and not supported by the AVC. While most plans have some

² http://www.gpo.gov/fdsys/pkg/FR-2015-02-27/pdf/2015-03751.pdf



subtleties in their design that are not supported by the AVC, CCIIO has stated and regulations dictate that modifications should be made only for substantial differences. The four potential substantial differences that Wakely considered include:

- 1. Family deductible and Maximum Out of Pockets (MOOPs). There are two common types of applications for deductibles and MOOPs, commonly referred to in Vermont as stacked and aggregate³. The data supporting the AVC is only at the member level, and thus most closely resembles the stacked application of deductibles and MOOPs. Most HDHP plans use the aggregate application of deductible and MOOPs which can significantly lower the AV since a family of two would need to accumulate to a deductible that is twice that of a single contract. Note that due to the new regulation if the family MOOP is more than the single limit of \$6,850, the MOOP must either be stacked or there must be an embedded individual MOOP of \$6,850. Wakely had previously developed a model to account for aggregate family deductibles and has modified this model to account for stacked and embedded MOOPs for HDHPs. Thus, a specific adjustment has been made to the appropriate AVs for HDHPs.
- 2. Vermont implemented a statute (H.559 Sec. 32. 8 V.S.A. § 4089) for prescription drug deductibles and MOOPs. The requirement mandates, in part, that the MOOP for prescription drug costs in any plan design shall not exceed the minimum deductible amount for HDHPs per Section 223(c)(2)(A)(i) of the Internal Revenue Code of 1986 (\$1,300 and \$2,600 for individual and family coverage in 2015; 2016 amounts are not yet known). The requirement also states that for HDHPs the cost sharing benefit for prescription drugs must start after the minimum deductible amount for HDHPs (same \$1,300 and \$2,600 for individuals and family coverage) is met, but the amount may be met with either medical or prescription drug claims. This means that for all HDHPs, for purposes of prescription drug coverage, the deductible is considered met when accumulated medical and drug claims reach \$1,300 for individual or \$2,600 for family, regardless of what the medical deductible amount is. Similarly, the MOOP for only drug claims (including amounts used to accumulate to the deductible) is \$1,300 or \$2,600, regardless of the amount of the overall MOOP which will include both drug and medical claims.

Since for an integrated deductible and MOOP, only one amount is able to be input in the AVC, the value of the lower drug deductible and MOOP cannot be modeled in the AVC. This statute has a significant impact on AV, particularly at the lower AV tiers where the difference between the medical and prescription drug deductible and MOOP is greater. Wakely had previously developed a model to account for Vermont's prescription drug regulation and thus, where appropriate, a specific adjustment has been made to the AVs using this model.

³ Stacked deductibles and MOOPs are typical in traditional deductible plans where the individual deductible and MOOP apply to each member of a contract and the family deductible and MOOP is used as a protection for contracts where multiple members have claims. For example, if the family MOOP is two times the individual MOOP but three members of a contract all would have reached their individual MOOP, it limits the family's liability to two times the individual MOOP.

Aggregate deductible and MOOPs are typical in HDHPs where all claims for all members of a non-single contract accumulate to the family deductible and MOOP. For two person or family contracts where only one member has significant claims, the member still must reach the higher deductible and MOOP amounts which makes the average member liability higher under an aggregate deductible.



- 3. In the current market, most Vermont HDHPs waive the deductible for preventive prescription drugs. This is another plan feature not currently supported by the AVC. Wakely has not analyzed the exact portion of drugs this represents and this may vary by issuer. The impact to AV would only apply to drug costs that would normally be incurred prior to the member reaching the deductible. Any costs after the deductible is met and after the MOOP is met would be similar to the AVC. It is possible that this design feature could have a significant impact on the AV. However the impact of this benefit is likely not enough to warrant an additional analysis. Based on some high level estimates, Wakely believes the maximum impact to AV for this design feature is approximately 0.5% with the likely expected impact to be half of that. Since Wakely did not quantify the exact adjustment of the preventive drug difference for HDHPs, Wakely did not make a specific adjustment but did make sure that any AVs developed for HDHPs were at least 0.5% below the high end of the de minimis range in order to account for this increased benefit. It is expected that the impact for these drugs would be highest for the bronze plan where the deductible is highest and the impact would decrease as deductibles decrease (and AVs increase).
- 4. If a plan covers pediatric dental, starting in 2015 there can be no cost sharing for Class I (basic) pediatric oral health essential health benefits. Appendix F contains a list of the dental procedure codes that are classified as Class I and have no cost sharing. Pediatric dental is not explicitly reflected in the federal AVC. It is included as part of the "other" benefits which are assumed to have average cost sharing for the plan. The reduction in cost sharing for the Class I benefits will result in a higher AV than what is modeled in the AVC, particularly for the higher deductible plans. It is possible that this design feature could have a significant impact on the AV. Based on some high level estimates, Wakely believes the maximum impact to AV for this design feature is approximately 0.5%. Since this adjustment may apply to some issuers and not to others, Wakely did not make a specific adjustment but did make sure that any AVs developed were at least 0.5% below the high end of the de minimis range in order to account for this benefit. It is expected that the impact for these drugs would be highest for the bronze plan where the deductible is highest and the impact would decrease as deductibles decrease (and AVs increase).

There are other potential design features for which adjustments could be made. However, given the expectation that adjustments be made for only the most substantive deviations, Wakely does not believe additional adjustments are warranted. It is also important to note that the bucketing of claims and the methodology used to calculate the AVC are not always clearly defined. Thus, at times it is difficult to ascertain whether an adjustment is warranted and how that adjustment would be estimated.

As stated, Wakely made explicit adjustments to account for the aggregate family deductible/MOOP and Vermont's prescription drug regulation. These adjustments are described in detail in the Methodology section. For the preventive prescription drug and pediatric dental benefits, Wakely did not make an explicit adjustment but did allow room in the AV such that an increase of up to 0.5% would not result in the AV falling outside of the required range.

The table in Appendix G shows all plan designs for which adjustments were made, the adjustments considered, the original AV from the AVC, and the final adjusted AV. The pediatric dental consideration may also apply to the Platinum, Gold and Silver Deductible and CSR plans when issuers include the benefit but no explicit adjustment was made since coverage of the pediatric dental benefit is optional and the impact to higher AV plans is less significant.

The IRS has yet to release the minimum deductible amount for HDHPs for 2016. The drug deductibles and MOOPs for HDHPs may need to change if the IRS changes the minimum deductible from the 2015 amount of \$1,300. The current plan designs use the 2015 amounts.



METHODOLOGY

Since several of the standard plan designs have features not supported by the AVC, Wakely developed an HDHP model to capture the impact of these features on the AV. It was anticipated that the AVC would not accommodate all of the Vermont plan design features and this model was developed several months prior to the draft 2014 AVC being released. While there are similarities in the data used (for example, only group data is included in both models), there are also differences (for example, the HDHP model includes all members regardless of duration while the AVC includes only members who are enrolled the full 12 months).

If a plan does have substantive differences from what the AVC allows, there are two allowed approaches defined in the federal regulations. The first allows the actuary to adjust the inputs of the plan design to "fit" it into the AVC. The second allows the actuary to put in as many of the design features as possible into the AVC and then adjust the resulting AV to account for the unique design features. Wakely determined the second approach was most appropriate for the Vermont plan design differences. Thus for the plan designs where adjustments were made, Wakely first input as much of the plan design as possible into the AVC and then modified the resulting AV to account for the unique features.

The following discusses the HDHP model that Wakely developed and the process used to adjust the actuarial values from the AVC.

HDHP Model

Anticipating the need to quantify some of Vermont's unique plan design features, in mid-2012 Wakely developed an HDHP model that would account for both aggregate deductibles and MOOPs as well as quantify the impact of Vermont's prescription drug regulation. For the 2016 AV adjustments this model was updated with more recent data and an option was added to account for embedded/stacked MOOPs.

In developing the model Wakely was provided with membership and medical and pharmacy claims data extracts from the Vermont Healthcare Claims Uniform Reporting and Evaluation System (VHCURES). Filters were then applied to the data to target a specific population for the model and reduce the amount of records to work with. The data used included:

- Allowed commercial medical and prescription drug data that was incurred in 2012 (original model used 2010 data)
- Products types HMO (non-Medicare risk), PPO, POS and EPO
- Used claims with a Useflag='0'
- All market categories except individual
- Limited to members in select payer ids

After all filters were applied, the remaining data included allowed claims and membership for approximately 2.3 million member months.

The methodology developed for the HDHP model does not use the traditional approach of continuance tables. When determining the paid claims and resulting actuarial value of the plan designs where the prescription drug regulation is a factor, the order in which the claims occur is important. Continuance tables fail to recognize the impact of the order of the claims on actuarial values. Thus, the HDHP model re-prices the claims based on the inputs provided in the model rather than rely on continuance tables.



The HDHP model allows a user to enter the following:

- Medical and Prescription drug deductible amounts for both individual and family contracts. These amounts can differ but the model assumes the amounts are always integrated, or that both medical and drug claims will accumulate to both deductibles, even if different amounts.
- Medical and prescription drug maximum out of pocket amounts for both individual and family contracts. These amounts can differ and the model allows for different treatment of the MOOPs as noted below.
- Medical and prescription drug coinsurance amounts. If the plan design includes copays, an effective coinsurance needs to be input.
- The structure of the deductibles and MOOPs. As can be seen in the table below, the model can distinguish between aggregate and stacked deductibles and MOOPs. It also allows for different accumulations of claims to the medical and prescription drug MOOPs. There are six structural selections available in the model, described in the table below. Option 5 is most closely aligned to the federal AVC. Option 6 represents the design of the Vermont HDHPs. This changed from Option 1 due to the new federal regulations.

		Costs that Accumula	te	
		Maximum Out-of	-Pocket (MOOP)	
Options	Deductible	Medical	Rx	Deductible / MOOP Type
1	Medical & Rx	Medical & Rx	Rx Only	Aggregate
2	Medical & Rx	Medical & Rx	Rx Only	Stacked
3	Medical & Rx	Medical Only	Rx Only	Aggregate
4	Medical & Rx	Medical Only	Rx Only	Stacked
5	Medical & Rx	Medical & Rx	Medical & Rx	Stacked
6	Medical & Rx	Medical & Rx	Rx Only	Aggregate Deductible /Aggregate MOOP with Embedded Ind MOOP (can also be used for Stacked MOOP)

Adjusted AV Calculations

Using the federal AV calculator and the HDHP model as outlined above, the following methodology was used to develop the adjusted AV calculations for the HDHPs:

- 1. The plan designs were entered into the AVC ignoring the separate prescription drug deductible and MOOP thresholds. The resulting AV is the unadjusted value, which does not account for the prescription drug regulations or the aggregate family deductible and MOOP levels.
- 2. The HDHP model was used to determine the revised AV.
 - a. The same plan design input into the AVC was input into the HDHP model. The HDHP model only allows for coinsurance. Since the HDHP designs include copays, an effective coinsurance was developed for each plan design. The effective coinsurance amounts were developed separately for medical and prescription drug services using the allowed weights



and average cost per service from the federal AVC continuance tables for the relevant metal tier.

- b. The HDHP model was normalized to the AVC for each plan design. This means the same plan design, ignoring the prescription drug thresholds and assuming a stacked family deductible and MOOP, was input into the HDHP model and the underlying data was adjusted to arrive at the same AV as the AVC. This was done to ensure the same starting AV in both models and to try to mirror the induced utilization in the AVC. The normalization factors were reviewed for reasonability and deemed reasonable given they are accounting for trend, regional differences in cost and utilization and induced utilization.
- c. The plan design in the HDHP model was adjusted to lower the prescription drug deductible and MOOP inputs (if applicable) to the appropriate plan design amounts and also to adjust the prescription drug MOOP to only consider prescription drug claims (the medical MOOP amount continues to use both medical and prescription drug claims). The application of deductible and MOOP was also changed to use an aggregate family deductible and either a stacked MOOP or an aggregate family MOOP with an embedded individual MOOP. For the stacked application of the MOOP, all individuals are subject to a MOOP equal to the individual MOOP in addition to the family MOOP. The aggregate family MOOP has an embedded individual MOOP equal to \$6,850.
- 3. The resulting AV from the HDHP model is used as the final AV for tier placement.

The HDHP model was intended only for HDHPs where medical and drug claims both accumulate to the deductible. The Bronze deductible plan needs to be adjusted to account for the lower prescription drug MOOP, but the deductible plan has separate medical and drug deductibles. Thus, the HDHP model was used but with a slight variation in methodology. The following highlight the differences in methodology used only for the Bronze Deductible plan.

- 1. Same as for HDHPs, as much of the plan design as possible was entered into the AVC. This is the unadjusted AV. The Bronze Deductible plan then needs to be adjusted for the lower and separate prescription drug MOOP.
- 2. The HDHP model was used to develop the AV adjustments in a slightly different process than for the HDHPs.
 - a. Instead of normalizing the HDHP model to the AVC, the normalization factor for the Bronze HDHP was used.
 - b. The HDHP model cannot accommodate plan designs where both medical and drug claims do not accumulate to the deductible. Thus, the same plan design was entered into the HDHP model as in the AVC but the model selection indicated that both medical and drug claims accumulated to the deductible amounts.
 - c. The HDHP model was then re-run with the lower drug MOOP and to adjust the prescription drug MOOP to only consider prescription drug claims (the medical MOOP amount continues to use both medical and prescription drug claims). The model continued to use a stacked application for deductible and MOOP since it is a traditional deductible plan.
- 3. The final AV is the ratio of the AV from 2c and 2b applied to the AV from the AVC in 1.

Appendix H includes screen shots from the AVC and the HDHP model for each plan design with an adjusted actuarial value. Also included is a summary of the AVs and in the instance of the Bronze Deductible plan, a calculation of the adjustment.



RELIANCES

We have relied on others for information used in the actuarial value adjustments. For the original AV, the final 2016 federal AVC model was relied on. While reasonability tests have shown some errors in the calculations and there are some assumptions and methodologies that are not consistent with expectations, the AVC was developed for plan classification and not pricing. Thus, the model is being used as such and we make no warranties for the accuracy of the AVs that result from the AVC.

VHCURES data supplied by the state was used in the development of the HDHP model. We have reviewed the data for reasonableness, but have not performed any independent audit or otherwise verified the accuracy of the data/information.

DISCLOSURES AND LIMITATIONS

Wakely is financially and organizationally independent from the State of Vermont and any issuer in the state.

Wakely does not warrant or guarantee that actual experience will tie to the AV estimated for the placement of plan designs into tiers. The developed actuarial values are for the purposes of classifying plan designs of similar value and do not represent the expected actuarial value of a plan. Actual AVs will vary based on a plan's specific population, utilization, unit cost and other variables.

The distribution of this report to other users is limited to the State of Vermont and issuers within that state that will be submitting standard plan designs. Distribution to such parties should be made in its entirety. Distribution to other parties should only be made with Wakely's consent.

Exhibit A contains the formal actuarial certification. If you have any questions regarding this letter or the certification, please contact me.

Sincerely,

Julie A. Pet____

Julie A. Peper, FSA, MAAA Director and Senior Consulting Actuary



CONSULTING ACTUARIES of HEALTHCARE SPECIALISTS



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APPENDIX A

Actuarial Certification State of Vermont Actuarial Value of Standard Plan Designs Effective January 1, 2016

I, Julie A. Peper, am associated with the firm of Wakely Consulting Group, Inc. (Wakely), am a Fellow of the Society of Actuaries and a member of the American Academy of Actuaries, and meet its Qualification Standards for Statements of Actuarial Opinion. Wakely was retained by the State of Vermont to provide a certification of the actuarial value of the state's standard plan designs that are effective January 1, 2016 on Vermont Health Connect. This certification may not be appropriate for other purposes.

To the best of my information, knowledge and belief, the actuarial values provided with this certification are considered actuarially sound for purposes of § 156.135(b), according to the following criteria:

- The final 2016 federal Actuarial Value Calculator was used to determine the AV for the plan provisions that fit within the calculator parameters;
- Appropriate adjustments were calculated, to the AV identified by the calculator, for plan design features that deviate substantially from the parameters of the AV calculator;
- The actuarial values have been developed in accordance with generally accepted actuarial principles and practices; and
- The actuarial values meet the requirements of § 156.135(b).

The assumptions and methodology used to development the actuarial values have been documented in my correspondence with the State of Vermont. The actuarial values associated with this certification are for standard plan designs (Silver HDHP, Bronze HDHP, Bronze Deductible, Silver HDHP CSR 73%, Silver HDHP CSR 77%, Silver HDHP CSR 79%, Silver HDHP CSR 83%, Silver HDHP CSR 87% and Silver HDHP CSR 94%) that will be effective as of January 1, 2016 on Vermont Health Connect.

The developed actuarial values are for the purposes of classifying plan designs of similar value and do not represent the expected actuarial value of a plan. Actual AVs will vary based on a plan's specific population, utilization, unit cost and other variables.

In developing the actuarial values, I have relied upon the federal Actuarial Value calculator and data from the Vermont Healthcare Claims Uniform Reporting and Evaluation System (VHCURES). I did not audit the data provided; however, I did review the data for reasonableness and consistency.

Actuarial methods, considerations, and analyses used in forming my opinion conform to the appropriate Standards of Practice as promulgated from time-to-time by the Actuarial Standards Board, whose standards form the basis of this Statement of Opinion.

Julie A. Pet

Julie A. Peper, FSA, MAAA March 20, 2015



APPENDIX B

Summary of Plan Design Changes from 2015 designs

		Deducti	ble Plans	
Plan	Platinum	Gold	Silver	Bronze
	No Change	No Change	Increase Medical Deductible from \$1,900 to \$2,000	Increase Medical Deductible from \$3,500 to \$4,000
			Increase Rx Deductible from \$100 to \$150	Increase Rx Deductible from \$300 to \$500
Changes			Increase Medical MOOP from \$5,100 to \$5,600	Increase Medical MOOP from \$6,350 to \$6,850
Changes			Increase Specialist office visit copay from \$45 to \$50	Increase Specialist office visit copay from \$80 to \$85
			Increase Rx Generic copay from \$12 to \$15	
			Increase Rx Preferred Brand copay from \$50 to \$60	
			n Designs - Deductible Plans	
Plan	250-300% FPL (73% AV)	200-250% FPL (77% AV)	150-200% FPL (87% AV)	133-150% FPL (94% AV)
	Increase Medical Deductible from \$1,900 to \$2,000	Increase Medical Deductible from \$1,500 to \$1,600	No Change	No Change
	Increase Rx Deductible from \$100 to \$150	Increase Rx Deductible from \$100 to \$150		
Changes	Increase Medical MOOP from \$4,000 to \$4,500	Increase Medical MOOP from \$3,000 to \$3,400		
	Increase Specialist office visit copay from \$45 to \$50	Increase Rx Preferred Brand copay from \$50 to \$60		
	Increase Rx Preferred Brand copay from \$50 to \$60			
		pedded MOOP		
Plan	Silver	Bronze		
	Reduce Medical Deductible from \$1,500 to \$1,425	Increase Medical Deductible from \$2,000 to \$4,100		
Changes	Aggregate family Medical MOOP has embedded \$6,850 individual maximum	Increase Medical MOOP from \$6,250 to \$6,500		
_	Increase General Coinsurance from 20% to 25%	Aggregate family Medical MOOP has embedded \$6,850 individual maximum		
		Cost Sharing Reduction Plan De	esigns - HDHPs Embedded MOOP	
Plan	250-300% FPL (73% AV)	200-250% FPL (77% AV)	150-200% FPL (87% AV)	133-150% FPL (94% AV)
	Increase Medical Deductible from \$1,400 to \$1,425	Increase Medical MOOP from \$2,500 to \$2,700	Increase Medical Deductible from \$1,000 to \$1,150	Increase Medical Deductible from \$450 to \$500
	Increase Medical MOOP from \$3,400 to \$3,800	Increase General Coinsurance to 25% from 20%	Increase Medical MOOP from \$1,000 to \$1,150	Increase Medical MOOP from \$450 to \$500
Changes	Aggregate family Medical MOOP has embedded \$6,850 individual maximum	Increase Rx Generic copay from \$5 to \$10		
	Increase General Coinsurance to 25% from 20%	Increase Rx Preferred Brand copay from \$30 to \$40		
		acked MOOP		
Plan	Silver	Bronze		
_	Family Medical MOOP is stacked instead of aggregate	Increase Medical Deductible from \$2,000 to \$4,400		
Changes	Increase General Coinsurance from 20% to 25%	Increase Medical MOOP from \$6,250 to \$6,500		
		Family Medical MOOP is stacked instead of aggregate		
DI.			Designs - HDHPs Stacked MOOP	
Plan	250-300% FPL (73% AV)	200-250% FPL (77% AV)	150-200% FPL (87% AV)	133-150% FPL (94% AV)
	Increase Medical Deductible from \$1,400 to \$1,550	Increase Medical Deductible from \$1,300 to \$1,400	Increase Medical Deductible from \$1,000 to \$1,200	Increase Medical Deductible from \$450 to \$500
	Increase Medical MOOP from \$3,400 to \$4,250	Increase Medical MOOP from \$2,500 to \$3,100	Increase Medical MOOP from \$1,000 to \$1,200	Increase Medical MOOP from \$450 to \$500
Changes	Family Medical MOOP is stacked instead of aggregate	Family Medical MOOP is stacked instead of aggregate	Family Medical MOOP is stacked instead of aggregate	Family Medical MOOP is stacked instead of aggregate
	Increase General Coinsurance from 20% to 25%	Increase General Coinsurance from 20% to 25%		
		Increase Rx Generic copay from \$5 to \$10		
		Increase Rx Preferred Brand copay from \$30 to \$40		
6 1	th options of HDHP plans in 2016 are compared to the HDHP star	dard plan offered in 2015		



Appendix C

Non-Standard Gold Plan – Example Plan Design

	Non-Standard Plans
Deductible/OOP Max	Gold
Type of Plan	HSA Q/HDHP
Medical Ded	\$2,000
Rx Ded	\$1,300
Integrated Ded	Yes
Medical OOPM	\$2,000
Rx OOPM	\$1,300
Integrated OOPM	Rx -No, Medical - Yes
Family Deductible / OOP	Aggregate, 2x Individual
Medical Deductible waived for:	Preventive
Drug Deductible waived for:	Wellness scripts
Service Category	Copay / Coinsurance
Inpatient ¹	0%
Outpatient ²	0%
ER ³	0%
Radiology (MRI, CT, PET)	0%
Preventive	0%
PCP Office Visit	0%
MH/SA Office Visit	0%
Specialist Office Visit ⁴	0%
Urgent Care	0%
Ambulance	0%
Rx Generic	\$o
Rx Preferred Brand	\$o
Rx Non-Preferred Brand	0%
Actuarial Value	
2016 Final Federal AVC, Adjusted if Necessary	79.5%

1 Inpatient includes surgery, ICU/NICU, maternity, SNF and MH/SA. This cost sharing 2 Outpatient includes ASCs. This cost sharing will also include physician and anesthes 3 ER copay is waived if admitted. 4 Specialist copay also applies to PT/ST/OT, vision, and any alternative medicine benefi



APPENDIX D

Comments Relative to Applicable ASOPs

This appendix includes comments relative to the following applicable Actuarial Standards of Practice (ASOP).

• ASOP No. 23, Data Quality;

• ASOP No. 25, Credibility Procedures Applicable to Accident and Health, Group Term Life, and Property/Casualty Coverages; and

• ASOP No. 41, Actuarial Communications.

ASOP 23: Data Quality

<u>3.1 Overview</u> – VHCURES data was used as the basis for the HDHP model and this data source was deemed reasonable for the analysis discussed in the management report.

 $\underline{3.2 \text{ Selection of Data}}$ - The data was considered reasonable for our analysis subject to the following considerations -

a. The data sources contained all material data elements.

b. The following considerations were reviewed as part of our analysis:

1. Data was appropriate and sufficiently current. The data was for similar/same populations and the most applicable data set available.

2. Data was reasonable and comprehensive of the necessary data elements.

3. There were no known, material limitations of the data.

4. No alternative data sets were reasonably available. The reliability of the data underlying our analysis did not require support from alternative data sets.

5. Alternative data sets were not deemed necessary to complete the analysis.

6. Sampling methods were not required.

<u>3.3 Reliance on Data Supplied by Others</u> - Reliance is discussed in the management report to which this appendixis attached.

<u>3.4 Reliance on Other Information Relevant to the Use of Data</u> - We relied on information contained in the report. We did not detect any material errors in the data provided and relied upon the data as part of our analysis.

<u>3.5 Review of Data</u> - We reviewed the data. Data definitions were included as part of the VHCURES data. Ultimately the data was reasonable with the adjustments discussed in our management report.

<u>3.6 Limitation of the Actuary's Responsibility</u> - We did not audit the data.

<u>3.7 Use of Data</u>– Use and adjustments to the data are discussed in this management report. In addition:

a. We deem that the data are of sufficient quality to perform the analysis;

b. The data did not require enhancement before the analysis could be performed

c. The data was reasonable for the analysis and did not require adjustment beyond that discussed in the management report;

d. We did not detect any material defects in any data source;

e. The data were adequate to perform our analysis.



ASOP 25: Credibility Procedures

The HDHP model uses data as its starting point. The experience used is fully credible and therefore no credibility blending or adjustments were necessary.

ASOP 41: Actuarial Communications

This report and the actuarial memorandum submitted are consistent with the guidance in ASOP 41.

3.1 General Requirements for Actuarial Communications

<u>3.1.1 Principal and Scope of Engagement</u> – These results were developed to comply with § 156.135(b) and should not be used for any other purpose. The distribution of this report to other users is limited to the State of Vermont.

<u>3.1.2 Form and Content</u> – The State of Vermont was the principal for this engagement and the scope of the engagement included developing and certifying the actuarial values for the standard plan designs as discussed in the management report.

<u>3.1.3 Timing of Communication</u> – This report is provided in conjunction with the actuarial certification of the submitted actuarial values.

<u>3.1.4 Identification of Responsible Actuary</u> – The responsible actuary is identified in the attestation and this management report.

<u>3.2 Actuarial Report</u> – This management report is an Actuarial Report as defined in this ASOP. Correspondence between Wakely and the State of Vermont as part of this engagement should also be considered part of the Actuarial Report.

<u>3.3 Specific Circumstances</u> – No constraints apply beyond any discussed in the attachment management report.

<u>3.4 Disclosures Within an Actuarial Report</u> - all relevant disclosures have been made in the management report. Consistent with this ASOP, we make specific mention to the following items here:

<u>3.4.1 Uncertainty or Risk</u> – Uncertainty is discussed in the management report.

<u>3.4.2 Conflict of Interest</u> – Wakely is financially, organizationally, and otherwise independent from the State of Vermont and any reliant parties.

<u>3.4.3 Reliance on Other Sources for Data and Other Information</u> - Reliance regarding data and assumptions are discussed in this management report.

<u>3.4.4 Responsibility for Assumptions and Methods</u> - Assumptions and methods are discussed in the management report and the parties associated with the assumptions and methods have been delineated. Therefore, pursuant to this ASOP, no additional disclosure is necessary.

<u>3.4.5 Information Date of Report</u> -The management report list the applicable dates for the analysis and correspondence.

<u>3.4.6 Subsequent Events</u> - There are no subsequent events, as of the date of this report that would materially affect the results presented herein.

<u>3.5 Explanation of Material Differences</u> - Wakely has issued no other report regarding the development of these actuarial values. No comparison to prior results is necessary.

<u>3.6 Oral Communications</u> - No oral communication is considered part of this actuarial report. Any material assumptions or methods discussed in oral communications have been documented in written form as well.



3.7 Responsibility to Other Users - Intended users of this report have been specifically noted in the document.



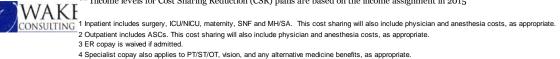
APPENDIX E

Standard Plan Designs – Deductible Plans

		Deductib	le Plans	
Medical Ded Rx Ded Integrated Ded Medical OOPM Rx OOPM Integrated OOPM Family Deductible / OOP Medical Deductible waived for: Drug Deductible waived for: Service Category Inpatient ¹ Outpatient ² ER ³	Platinum Same as 2015 Plan Design	Gold Same as 2015 Plan Design	Silver 2016 Proposed Design	Bronze 2016 Proposed Design
Type of Plan	Deductible	Deductible	Deductible	Deductible
Medical Ded	\$150	\$750	\$2,000	\$4,000
Rx Ded	\$o	\$50	\$150	\$500
Integrated Ded	No	No	No	No
Medical OOPM	\$1,250	\$4,250	\$5,600	\$6,850
Rx OOPM	\$1,250	\$1,250	\$1,250	\$1,250
Integrated OOPM	No	No	No	Rx -No, Medical - Yes
Family Deductible / OOP	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual
Medical Deductible waived for:	Prev, OV, UC, Amb, ER	Prev, OV, UC, Amb, ER	Prev, OV, UC, Amb	Preventive
Drug Deductible waived for:	N/A	Generic scripts	Generic scripts	Applies to all scripts
Service Category	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance
Inpatient ¹	10%	20%	40%	50%
Outpatient ²	10%	20%	40%	50%
ER ³	\$100	\$150	\$250	50%
Radiology (MRI, CT, PET)	10%	20%	40%	50%
Preventive	\$o	\$o	\$o	\$o
PCP Office Visit	\$10	\$15	\$25	\$35
MH/SA Office Visit	\$10	\$15	\$25	\$35
Specialist Office Visit ⁴	\$20	\$25	\$50	\$85
Urgent Care	\$40	\$45	\$60	\$100
Ambulance	\$50	\$50	\$100	\$100
Rx Generic	\$5	\$5	\$15	\$20
Rx Preferred Brand	\$40	\$40	\$60	\$80
Rx Non-Preferred Brand	50%	50%	50%	60%
Actuarial Value	30%	50%	50%	0070
2016 Final Federal AVC, Adjusted if Necessary	89.0%	81.0%	71.6%	61.4%

* Federal HDHP MOOP limits are not yet released for 2016. The 2015 minimum single deductible and MOOP are \$1,300 and \$6,450, respectively. The deductible increases \$50 every two to three years and the MOOP increases around \$100 a year on average.

** Income levels for Cost Sharing Reduction (CSR) plans are based on the income assignment in 2015



Standard Plan Designs – Cost Sharing Reduction Plans (Deductibles)

			Deductib	le Plans		
Deductible/OOP Max250-300% FPL (73% AV CSR) 2016 Proposed Plan Design200-250% FPL (77% AV CSR) 2016 Proposed Plan Design79% AV CSR (New in 2016)83% AV CSR (New in 2016)150-200 (87% AN Same as 2015)Type of PlanDeductibleDeductibleDeductibleDeductible0100	150-200% FPL (87% AV CSR) Same as 2015 Plan Design	133-150% FPL (94% AV CSR) Same as 2015 Plan Design				
Type of Plan	Deductible	Deductible	Deductible	Deductible	Deductible	Deductible
Medical Ded	\$2,000	\$1,600	\$1,250	\$1,000	\$600	\$100
Rx Ded	\$150	\$150	\$100	\$100	\$100	\$o
Integrated Ded	No	No	No	No	No	No
-	\$4,500	\$3,400	\$2,900	\$2,250	\$1,250	\$500
Rx OOPM	\$1,200	\$1,000	\$1,000	\$500	\$400	\$200
Integrated OOPM	No	No	No	No	No	No
Family Deductible / OOP	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual	Stacked, 2x Individual
Medical Deductible waived for:	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Prev, OV, UC, Amb	Prev, OV, UC, Amb
Drug Deductible waived for:	Generic scripts	Generic scripts	Generic scripts	Generic scripts	Generic scripts	N/A
Service Category	Cross-Av CSND 2016 Proposed Plan Design Crops-WAVCSN 2016 Proposed Plan Design Crops-WAVCSN 2016 Plan Design Crops-WAVCSN 2016 Propa-WAVCSN 2016 Plan Design Crops-WAVCSN 2016 Plan Design Crops-WAVCSN	Copay / Coinsurance				
Inpatient ¹	40%	40%	40%	40%	40%	10%
Outpatient ²	40%	40%	40%	40%	40%	10%
ER ³	\$250	\$250	\$250	\$250	\$250	\$75
Radiology (MRI, CT, PET)	40%	40%	40%	40%	40%	10%
Preventive	\$0	\$O	\$o	\$0	\$0	\$o
PCP Office Visit	\$25	\$20	\$20	\$15	\$10	\$5
MH/SA Office Visit	\$25	\$20	\$20	\$15	\$10	\$5
Specialist Office Visit ⁴	\$50	\$40	\$40	\$30	\$30	\$15
· ·	\$60	\$60	\$60	\$60	\$50	\$35
Ambulance	\$100	\$100	\$100	\$100	\$100	\$50
Rx Generic	\$12	\$12	\$12	\$12	\$10	\$5
Rx Preferred Brand	\$60	\$60	\$60	\$50	\$50	\$20
Rx Non-Preferred Brand	50%	50%	50%			30%
		54.4				
	73.7%	77.0%	78.7%	82.8%	87.4%	94.3%

* Federal HDHP MOOP limits are not yet released for 2016. The 2015 single limit is \$6,450 and on average increases around \$100 a year.

** Income levels for Cost Sharing Reduction (CSR) plans are based on the income assignment in 2015

1 Inpatient includes surgery, ICU/NICU, maternity, SNF and MH/SA. This cost sharing will also include physician and anesthesia costs, as appropriate.

2 Outpatient includes ASCs. This cost sharing will also include physician and anesthesia costs, as appropriate.

3 ER copay is waived if admitted.



Standard Plan Designs – HDHP Plans

	HDHPs Option 1: 1	8	HDHPs Option 2	:: Stacked MOOP
Deductible/OOP Max	Silver 2016 Proposed Design Option 1	Bronze 2016 Proposed Design Option 1	Silver 2016 Proposed Design Option 2	Bronze 2016 Proposed Design Option 2
Type of Plan	HSA Q/HDHP	HSA Q/HDHP	HSA Q/HDHP	HSA Q/HDHP
Medical Ded	\$1,425	\$4,100	\$1,550	\$4,400
Rx Ded	\$1,300	\$1,300	\$1,300	\$1,300
Integrated Ded	Yes	Yes	Yes	Yes
Medical OOPM	\$5,750	\$6,500	\$5,750	\$6,500
Rx OOPM	\$1,300	\$1,300	\$1,300	\$1,300
Integrated OOPM	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Rx -No, Medical - Yes
Family Deductible / OOP	Aggregate with Combined Medical/Rx embedded \$6,850 Single MOOP; 2x Individual	Aggregate with Combined Medical/Rx embedded \$6,850 Single MOOP; 2x Individual	Ded and Rx MOOP- Aggregate, Combined Medical/Rx MOOP - Stacked; 2x Individual	Ded and Rx MOOP- Aggregate, Combined Medical/Rx MOOP - Stacked; 2x Individual
Medical Deductible waived for:	Preventive	Preventive	Preventive	Preventive
Drug Deductible waived for:	Wellness scripts	Wellness scripts	Wellness scripts	Wellness scripts
Service Category	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance
Inpatient ¹	25%	50%	25%	50%
Outpatient ²	25%	50%	25%	50%
ER ³	25%	50%	25%	50%
Radiology (MRI, CT, PET)	25%	50%	25%	50%
Preventive	0%	0%	0%	0%
PCP Office Visit	10%	50%	10%	50%
MH/SA Office Visit	10%	50%	10%	50%
Specialist Office Visit ⁴	25%	50%	25%	50%
Urgent Care	25%	50%	25%	50%
Ambulance	25%	50%	25%	50%
Rx Generic	\$10	\$12	\$10	\$12
Rx Preferred Brand	\$40	40%	\$40	40%
Rx Non-Preferred Brand	50%	60%	50%	60%
Actuarial Value				
2016 Final Federal AVC, Adjusted if Necessary	70.1%	61.0%	70.1%	61.0%

* Federal HDHP MOOP limits are not yet re

1 Inpatient includes surgery, ICU/NICU, maternity, SNF and MH/SA. This cost sharing will also include physician and anesthesia costs, as appropriate.

2 Outpatient includes ASCs. This cost sharing will also include physician and anesthesia costs, as appropriate.

3 ER copay is waived if admitted.



Standard Plan Designs – Cost Sharing Reduction Plans (HDHP – Embedded MOOP)

			HDHPs Option 1: Eml	bedded MOOP		
ype of Plan Aedical Ded tx Ded Integrated Ded Aedical OOPM tx OOPM Integrated OOPM amily Deductible / OOP Aedical Deductible waived for: Drug Deductible waived for: Drug Deductible waived for: CP office Category Inpatient ¹ Dutpatient ² CR ³ Cadiology (MRI, CT, PET) Preventive CP Office Visit HI/SA Office Visit ⁴ Jrgent Care	250-300% FPL (73% AV CSR) 2016 Proposed Plan Design Option 1	200-250% FPL (77% AV CSR) 2016 Proposed Plan Design Option 1	79% AV CSR (New in 2016) Option 1	83% AV CSR (New in 2016) Option 1	150-200% FPL (87% AV CSR) 2016 Proposed Plan Design Option 1	133-150% FPL (94% AV CSR) 2016 Proposed Plan Design Option 1
Deductible/OOP Max (72% AV CSR) 00 Proposed Plan Design Option 1 (72% AV CSR) 200 Proposed Plan Design Option 1 (82% AV CSR) (New in 2010) Option 1 (82% AV CSR) (New in 2010) Option 1 (67% AV CSR) 0ption 1 <th< td=""><td>Deductible (NOT HSAO)</td></th<>	Deductible (NOT HSAO)					
Medical Ded	\$1,425	\$1,300	\$1,300	\$1,300		\$500
Rx Ded	\$1,300	N/A	N/A	N/A	N/A	N/A
Integrated Ded	Yes	Yes	Yes	Yes	Yes	Yes
Medical OOPM	\$3,800	\$2,700	\$2,400	\$1,650	\$1,150	\$500
Rx OOPM	\$1,300	\$1,300	\$1,300	\$1,300	N/A	N/A
Integrated OOPM	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Rx -No, Medical - Yes	Rx - No, Medical - Yes	Yes	Yes
Family Deductible / OOP	Medical/Rx embedded \$6,850 Single MOOP; 2x	Aggregate, 2x Individual	Aggregate, 2x Individual	Aggregate, 2x Individual	Aggregate, 2x Individual	Aggregate, 2x Individual
	Preventive		Preventive		Preventive	Preventive
Drug Deductible waived for:	Wellness scripts	Wellness scripts	Wellness scripts	Wellness scripts	Wellness scripts	Wellness scripts
Service Category	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance	Copay / Coinsurance
Inpatient ¹	25%	25%	20%	10%	0%	0%
Outpatient ²	25%	25%	20%	10%	0%	0%
ER ³	25%	25%	20%	10%	0%	0%
Radiology (MRI, CT, PET)	25%	25%	20%	10%	0%	0%
Preventive	0%	0%	0%	0%	0%	0%
PCP Office Visit	10%	10%	5%	0%	0%	0%
MH/SA Office Visit	10%	10%	5%	0%	0%	0%
Specialist Office Visit ⁴	25%	25%	20%	10%	0%	0%
Urgent Care	25%	25%	20%	10%	0%	0%
Ambulance	25%	25%	20%	10%	0%	0%
Rx Generic	\$10	\$10	\$5	\$5	\$0	\$o
Rx Preferred Brand	\$40	\$40	\$15	\$10	\$0	\$o
Rx Non-Preferred Brand	50%	50%	50%	10%	0%	0%
Actuarial Value						
2016 Final Federal AVC, Adjusted if Necessary	72.9%	76.8%	78.8%	82.7%	87.0%	94.0%

* Federal HDHP MOOP limits are not yet re

 $\ast\ast$ Income levels for Cost Sharing Reduction (CSR) plans are based on the income assignment in 2015

1 Inpatient includes surgery, ICU/NICU, maternity, SNF and MH/SA. This cost sharing will also include physician and anesthesia costs, as appropriate.

2 Outpatient includes ASCs. This cost sharing will also include physician and anesthesia costs, as appropriate.

3 ER copay is waived if admitted.



Standard Plan Designs - Cost Sharing Reduction Plans (HDHP - Stacked MOOP)

			HDHPs Option 2	:: Stacked MOOP		
Deductible/OOP Max	250-300% FPL (73% AV CSR) 2016 Proposed Plan Design Option 2	200-250% FPL (77% AV CSR) 2016 Proposed Plan Design Option 2	79% AV CSR (New in 2016) Option 2	83% AV CSR (New in 2016) Option 2	150-200% FPL (87% AV CSR) 2016 Proposed Plan Design Option 2	133-150% FPL (94% AV CSR) 2016 Proposed Plan Design Option 2
Type of Plan	HSA Q/HDHP	HSA Q/HDHP	HSA Q/HDHP	HSA Q/HDHP	Deductible (NOT HSAO)	Deductible (NOT HSAO)
Medical Ded	\$1,550	\$1,400	\$1,300	\$1,300	\$1,200	\$500
Rx Ded	\$1,300	\$1,300	N/A	N/A	N/A	N/A
Integrated Ded	Yes	Yes	Yes	Yes	Yes	Yes
Medical OOPM	\$4,250	\$3,100	\$2,900	\$2,000	\$1,200	\$500
Rx OOPM	\$1,300	\$1,300	\$1,300	\$1,300	N/A	N/A
Integrated OOPM	Rx -No, Medical - Yes	Yes	Yes			
Family Deductible / OOP	Ded and Rx MOOP- Aggregate, Combined Medical/Rx MOOP - Stacked; 2x Individual	Ded and Rx MOOP- Aggregate, Combined Medical/Rx MOOP - Stacked; 2x Individual	Ded and Rx MOOP- Aggregate, Combined Medical/Rx MOOP - Stacked; 2x Individual	Ded and Rx MOOP- Aggregate, Combined Medical/Rx MOOP - Stacked; 2x Individual	Ded and Rx MOOP- Aggregate, Combined Medical/Rx MOOP - Stacked; 2x Individual	Ded and Rx MOOP- Aggregate, Combined Medical/Rx MOOP - Stacked; 2x Individual
Medical Deductible waived for:	Preventive	Preventive	Preventive	Preventive	Preventive	Preventive
Drug Deductible waived for:	Wellness scripts					
Service Category	Copay / Coinsurance					
Inpatient ¹	25%	25%	20%	10%	0%	0%
Outpatient ²	25%	25%	20%	10%	0%	0%
ER ³	25%	25%	20%	10%	0%	0%
Radiology (MRI, CT, PET)	25%	25%	20%	10%	0%	0%
Preventive	0%	0%	0%	0%	0%	0%
PCP Office Visit	10%	10%	5%	0%	0%	0%
MH/SA Office Visit	10%	10%	5%	0%	0%	0%
Specialist Office Visit ⁴	25%	25%	20%	10%	0%	0%
Urgent Care	25%	25%	20%	10%	0%	0%
Ambulance	25%	25%	20%	10%	0%	0%
Rx Generic	\$10	\$10	\$5	\$5	\$0	\$o
Rx Preferred Brand	\$40	\$40	\$15	\$10	\$0	\$0
Rx Non-Preferred Brand	50%	50%	50%	10%	0%	0%
Actuarial Value			50.0			
2016 Final Federal AVC, Adjusted if Necessary	72.9%	76.7%	78.8%	82.8%	86.9%	94.1%

* Federal HDHP MOOP limits are not yet re

** Income levels for Cost Sharing Reduction (CSR) plans are based on the income assignment in 2015

1 Inpatient includes surgery, ICU/NICU, maternity, SNF and MH/SA. This cost sharing will also include physician and anesthesia costs, as appropriate.

2 Outpatient includes ASCs. This cost sharing will also include physician and anesthesia costs, as appropriate.

3 ER copay is waived if admitted.



APPENDIX F

Class I Pediatric Dental Codes

These procedures are diagnostic and preventive in nature. Under the definition of what is essential they may have limits. The services and limits are described in the Department of Vermont Health Access, Dental Procedure/Fee Schedule (Effective for services provided on or after 11/01/2013)

D0120 Periodic Oral Evaluation

D0140 Limited Oral Evaluation – Problem Focused

D0145 Oral Evaluation for a patient under three years of age and counseling with primary caregiver

D0150 Comprehensive Oral Evaluation

D0170 Re-evaluation – Limited, Problem Focused

D0210 Intraoral Radiographs– Complete Series (including bitewings)

D0220 Intraoral Radiographs - Periapical - First Film

D0230 Intraoral Radiographs- Periapical - Each Additional Film

D0240 Intraoral – Occlusal Film

D0250 Extraoral - First Film

D0260 Extraoral – Each Additional Film

D0270 Bitewing – Single Film

D0272 Bitewings – 2 Films

D0273 Bitewings – 3 Films

D0274 Bitewings – 4 Films

D0330 Panoramic Film

D0340 Cephalometric Film

D0350 Oral/Facial Photographic Images

D0364 Cone Beam CT Capture and Interpretation with Limited Field of View - Less Than One Whole Jaw

D0365 Cone Beam CT Capture and Interpretation with Limited Field of View of One Full Dental Arch - Mandible

D0366 Cone Beam CT Capture and Interpretation with Limited Field of View of One Full Dental Arch - Maxilla, with or without Cranium

D0367 Cone Beam CT Capture and Interpretation with Limited Field of View of Both Jaws, With or Without Cranium

D0368 Cone Beam CT Capture and Interpretation for TMJ Series Including Two or More Exposures

D0391 Interpretation of Diagnostic Image by a Practitioner Not Associated with Capture of the Image, Including the Report

D0470 Diagnostic Models

D1120 Prophylaxis – Child

D1208 Topical Application of Fluoride

D1330 Oral Hygiene Instructions

D1351 Sealant – Per Tooth

D1351 U9 Sealant – Per Tooth-Deciduous second molars and bicuspids*

D1352 Preventive resin restoration in a moderate to high caries risk patient -permanent tooth

D1510 Space Maintainer - Fixed - Unilateral

D1515 Space Maintainer – Fixed – Bilateral

D1525 Space Maintainer – Removable – Bilateral

D1550 Recementation of Space Maintainer



APPENDIX G

Summary of Adjustments Considered and Final Adjusted AVs

Adjustments Considered	Aggregate Ded	Aggregate MOOP, Embedded \$6,850	Stacked MOOP	Drug Regulation	Preventive Drugs	Pediatric Dental	AV from AVC	Final Adjusted AV
Silver HDHP – Embedded \$6,850 Individual MOOP	Yes	Yes	No	Yes	Yes	Yes	72.5%	70.1%
Bronze HDHP– Embedded \$6,850 Individual MOOP	Yes	Yes	No	Yes	Yes	Yes	61.4%	61.0%
Silver HDHP – Stacked MOOP	Yes	No	Yes	Yes	Yes	Yes	71.9%	70.1%
Bronze HDHP– Stacked MOOP	Yes	No	Yes	Yes	Yes	Yes	61.2%	61.0%
Bronze Deductible	No	No	No	Yes	No	Yes	60.4%	61.4%
Silver HDHP - Embedded \$6,850 Individual MOOP CSR 73%	Yes	Yes	No	Yes	Yes	Yes	75.4%	72.9%
Silver HDHP - Embedded \$6,850 Individual MOOP CSR 77%	Yes	Yes	No	Yes	Yes	Yes	79.0%	76.8%
Silver HDHP - Embedded \$6,850 Individual MOOP CSR 79%	Yes	Yes	No	No	Yes	Yes	80.8%	78.8%
Silver HDHP - Embedded \$6,850 Individual MOOP CSR 83%	Yes	Yes	No	No	Yes	Yes	84.1%	82.7%
Silver HDHP - Embedded \$6,850 Individual MOOP CSR 87%	Yes	Yes	No	No	Yes	Yes	87.5%	87.0%
Silver HDHP - Embedded \$6,850 Individual MOOP CSR 94%	Yes	Yes	No	No	Yes	Yes	94.0%	94.0%
Silver HDHP - Stacked MOOP CSR 73%	Yes	No	Yes	Yes	Yes	Yes	74.0%	72.9%
Silver HDHP - Stacked MOOP CSR 77%	Yes	No	Yes	Yes	Yes	Yes	77.4%	76.7%
Silver HDHP - Stacked MOOP CSR 79%	Yes	No	Yes	No	Yes	Yes	79.5%	78.8%
Silver HDHP - Stacked MOOP CSR 83%	Yes	No	Yes	No	Yes	Yes	83.1%	82.8%
Silver HDHP - Stacked MOOP CSR 87%	Yes	No	Yes	No	Yes	Yes	87.0%	86.9%
Silver HDHP - Stacked MOOP CSR 94%	Yes	No	Yes	No	Yes	Yes	94.0%	94.1%



APPENDIX H

Screen shots and AV Development

- 1. Silver HDHP Embedded MOOP
- 2. Bronze HDHP Embedded MOOP
- 3. Silver HDHP Stacked MOOP
- 4. Bronze HDHP Stacked MOOP
- 5. Bronze Deductible Plan
- 6. Silver HDHP Embedded MOOP CSR 73%
- 7. Silver HDHP Embedded MOOP CSR 77%
- 8. Silver HDHP Embedded MOOP CSR 79%
- 9. Silver HDHP Embedded MOOP CSR 83%
- 10. Silver HDHP Embedded MOOP CSR 87%
- 11. Silver HDHP Embedded MOOP CSR 94%
- 12. Silver HDHP Stacked MOOP CSR 73%
- 13. Silver HDHP Stacked MOOP CSR 77%
- 14. Silver HDHP Stacked MOOP CSR 79%
- 15. Silver HDHP Stacked MOOP CSR 83%
- 16. Silver HDHP Stacked MOOP CSR 87%
- 17. Silver HDHP Stacked MOOP CSR 94%

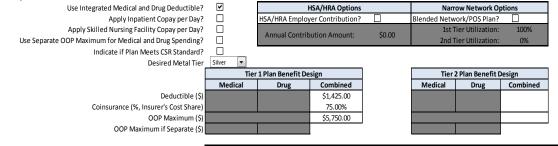


1. Silver HDHP – Embedded MOOP

AV from AVC = 72.5%Adjusted AV = 70.1%

AVC Screen Shot:

User Inputs for Plan Parameters



	Tie	r1			Ti	er 2		Tier 1	Tier 2
Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay appli	es only after
Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	dedu	
All	All			All	All			All	All
✓	✓			✓	✓				
✓	v			✓	✓				
		0.09/							_
•		90%							
~	•				✓				
		0.0%/							
•		90%							
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~	v	50%		Image: A start and a start	✓				
~	•	50%			✓				
	Deductible? All V	Subject to Deductible? Subject to Coinsurance? All All V V All All V Q V Q V Q	Deductible? Coinsurance? different AII AII Image: Coinsurance of the second se	Subject to Deductible? Subject to Coinsurance? Coinsurance, if different Copay, if separate AI AI Ifferent separate V V V V V V 90% V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V S10.00 S40.00 V V S0% S0%	Subject to Deductible? Subject to Coinsurance? Copay, if different Subject to separate All All All All All V V V V V V V 90% V V V V V V V V V V V V 100% \$0.00 V V V V V V V V V V	Subject to Deductible? Subject to Coinsurance? Coinsurance, if different Copay, if separate Subject to Deductible? Subject to Coinsurance? All All All All All V V V V V V V V V V V V V V 90% V V V V V V V V V 90% V V V V 100% \$0.00 V V V V V V V V V V V V V V All All <td< td=""><td>Subject to Deductible? Subject to Coinsurance, if different Copay, if separate Subject to Deductible? Subject to Coinsurance, if Deductible? All All All All All V V V V V V V V V V V V V V V V V V V V V V V V V V 90% V V V V 100% \$0.00 V V V V V V V V V <td< td=""><td>Subject to Deductible? Subject to Coinsurance, if Coinsurance, if different Copay, if separate Subject to Deductible? Subject to Coinsurance, if Deductible? Copay, if Deductible? All <t< td=""><td>Subject to Deductible? Subject to Coinsurance, if Coinsurance, if Coinsurance, if Coinsurance, if Coinsurance, if Coinsurance, if Deductible? Copay, if Deductible? Copay appli deductible? All All All All All All V V V V Image: Coinsurance, if Deductible? Coinsurance, if Coinsurance, if Deductible? Coinsurance, if Subject to Coinsurance, if Deductible? Coinsurance, if Subject to Coinsurance, if Deductible? Copay appli deductible? V V V V Image: Coinsurance, if Deductible? Coinsurance, if Coinsurance, if Co</td></t<></td></td<></td></td<>	Subject to Deductible? Subject to Coinsurance, if different Copay, if separate Subject to Deductible? Subject to Coinsurance, if Deductible? All All All All All V V V V V V V V V V V V V V V V V V V V V V V V V V 90% V V V V 100% \$0.00 V V V V V V V V V <td< td=""><td>Subject to Deductible? Subject to Coinsurance, if Coinsurance, if different Copay, if separate Subject to Deductible? Subject to Coinsurance, if Deductible? Copay, if Deductible? All <t< td=""><td>Subject to Deductible? Subject to Coinsurance, if Coinsurance, if Coinsurance, if Coinsurance, if Coinsurance, if Coinsurance, if Deductible? Copay, if Deductible? Copay appli deductible? All All All All All All V V V V Image: Coinsurance, if Deductible? Coinsurance, if Coinsurance, if Deductible? Coinsurance, if Subject to Coinsurance, if Deductible? Coinsurance, if Subject to Coinsurance, if Deductible? Copay appli deductible? V V V V Image: Coinsurance, if Deductible? Coinsurance, if Coinsurance, if Co</td></t<></td></td<>	Subject to Deductible? Subject to Coinsurance, if Coinsurance, if different Copay, if separate Subject to Deductible? Subject to Coinsurance, if Deductible? Copay, if Deductible? All All <t< td=""><td>Subject to Deductible? Subject to Coinsurance, if Coinsurance, if Coinsurance, if Coinsurance, if Coinsurance, if Coinsurance, if Deductible? Copay, if Deductible? Copay appli deductible? All All All All All All V V V V Image: Coinsurance, if Deductible? Coinsurance, if Coinsurance, if Deductible? Coinsurance, if Subject to Coinsurance, if Deductible? Coinsurance, if Subject to Coinsurance, if Deductible? Copay appli deductible? V V V V Image: Coinsurance, if Deductible? Coinsurance, if Coinsurance, if Co</td></t<>	Subject to Deductible? Subject to Coinsurance, if Coinsurance, if Coinsurance, if Coinsurance, if Coinsurance, if Coinsurance, if Deductible? Copay, if Deductible? Copay appli deductible? All All All All All All V V V V Image: Coinsurance, if Deductible? Coinsurance, if Coinsurance, if Deductible? Coinsurance, if Subject to Coinsurance, if Deductible? Coinsurance, if Subject to Coinsurance, if Deductible? Copay appli deductible? V V V V Image: Coinsurance, if Deductible? Coinsurance, if Coinsurance, if Co

Options for Additional Benefit Design Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?	
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of	
Copays?	
# Copays (1-10):	
Output	

Output

Calculate

Status/Error Messages: Actuarial Value: Error: Result is outside of +/- 2 percent de minimis variation. 72.51%

Metal Tier:

WAKELY

1. Silver HDHP – Embedded MOOP, Continued

HDHP Model – Normalization:

Inputs						
Enter val	lues in the blue cel	ls below, choose d	a setting option fr	om the drop dow	n box, and press 'Co	alculate'.
Press 'C	Calculate' anytime	an input or drop	down selection is a	changed.		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing s	peed.	
A mes	ssage box will app	ear to indicate th	at the calculations	s are done.		
		Medical	Rx			
	vidual Deductible	1,425	1,425			
F	amily Deductible	2,850	2,850			
Individu	al Out-of-Pocket	5,750	5,750			
Fam	ily Out-of-Pocket	11,500	11,500			
Coinsura	nce (50% or Less)	23%	30%			
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
		Calculat	e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$238.33	\$37.14	\$275.48		
	Plan PMPM	\$177.90	\$21.85	\$199.75		
	Actuarial Value	74.6%	58.8%	72.5%		



1. Silver HDHP – Embedded MOOP, Continued

HDHP Model – Adjusted Actuarial Value:

Inputs						
Enter val	lues in the blue cel	ls below, choose d	a setting option fr	om the drop dowr	n box, and press 'C	alculate'.
Press 'C	Calculate' anytime	an input or dropa	lown selection is a	hanged.		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing s	peed.	
A mes	ssage box will app	ear to indicate the	at the calculations	are done.		
		Medical	Rx			
	vidual Deductible	1,425	1,300			
F	amily Deductible	2,850	2,600			
Individu	al Out-of-Pocket	5,750	1,300			
Fami	ily Out-of-Pocket	11,500	2,600			
Coinsura	nce (50% or Less)	23%	30%			
		Co	osts that Accumula	ate		
				OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	(
		Calculat	ie			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$238.33	\$37.14	\$275.48		
	Plan PMPM	\$169.90	\$23.26	\$193.16		
	Actuarial Value	71.3%	62.6%	70.1%		



2. Bronze HDHP – Embedded MOOP

AV from AVC = 61.4%Adjusted AV = 61.0%

AVC Screen Shot:

User Inputs for Plan Parameters

Use Integrated Medical and Drug Deductible?	e? HSA/HRA Options			Nar	Narrow Network Options					
Apply Inpatient Copay per Day?	_	HSA/HRA Emplo	over Contribution?		Blended Netv					
Apply Skilled Nursing Facility Copay per Day?	_		1			Tier Utilization				
Use Separate OOP Maximum for Medical and Drug Spending?		Annual Contri	ibution Amount:	\$0.00	2nd	Tier Utilization				
Indicate if Plan Meets CSR Standard?	_									
Desired Metal Tier										
	Tier 1 Plan Benefit Design			Tier 2 Plan Benefit Design		Design				
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)			\$4,100.00							
Coinsurance (%, Insurer's Cost Share)			50.00%							
OOP Maximum (\$)			\$6,500.00							
OOP Maximum if Separate (\$)										
Click Here for Important Instructions		Ti	er 1			Ti	er 2		Tier 1	1
	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	s only

chek here for hisportant hist declons	iiei 1			ner z				TIELT	Tiel Z	
Type of Benefit	Subject to Subject to Coinsurance, if Copay, if			Subject to Subject to Coinsurance, if Copay, if				Copay applies only after		
	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate		ctible?
Medical	🗌 All	All			All	All			All	
Emergency Room Services	✓	✓			✓	✓				
All Inpatient Hospital Services (inc. MHSA)	✓	✓			✓	✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	•					✓				
X-rays)		✓			✓	Z				
Specialist Visit	✓	✓			✓					
Mental/Behavioral Health and Substance Abuse Disorder										
Outpatient Services	•	✓			✓	✓				
Imaging (CT/PET Scans, MRIs)	✓	~			✓	✓				
Rehabilitative Speech Therapy	✓	✓			✓	✓				
	•	~			~	✓				
Rehabilitative Occupational and Rehabilitative Physical Therapy					_	—			-	
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	✓	✓			✓	✓				
X-rays and Diagnostic Imaging	✓	✓			✓	✓				
Skilled Nursing Facility	✓	✓			✓	▼				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	•	✓			~	~				
Outpatient Surgery Physician/Surgical Services	v	~			✓	✓				
Drugs	All	All			All	🗌 All			All	All
Generics	✓			\$12.00	✓	✓			>	
Preferred Brand Drugs	✓	✓	60%		✓	V				
Non-Preferred Brand Drugs	✓	✓	40%		✓	✓				
Specialty Drugs (i.e. high-cost)	~	~	40%		>	✓				
Options for Additional Benefit Design Limits:										

options for Additional Benefit Besign Linnis	
Set a Maximum on Specialty Rx Coinsurance Payments?	
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of	
Copays?	
# Copays (1-10):	
Output	

Calculate Status/Error Messages: Actuarial Value: Metal Tier:

Calculation Successful. 61.43% Bronze



2. Bronze HDHP – Embedded MOOP, Continued

lculate' anytime at the model rur	an input or dropo	lown selection is c ased on the compu	hanged.	n box, and press 'Co	alculate'.
at the model rur	n-time will vary bo	ased on the compu	-	need	
		•	iters processing s	need	
age box will app	ear to indicate the	at the calculations		ueeu.	
			are done.		
	Medical	Rx			
dual Deductible	4,100	4,100			
nily Deductible	8,200	8,200			
l Out-of-Pocket	6,500	6,500			
v Out-of-Pocket	13,000	13,000			
ce (50% or Less)	48%	44%			
	Cc	osts that Accumula	ate		
				Deductible /	
	Deductible	Medical	Rx	OOP Type	
Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
	Calculat	e			
	Medical	Rx	Total		
Allowed PMPM	\$289.21	\$45.07	\$334.29		
Plan PMPM	\$184.19	\$21.12	\$205.31		
Actuarial Value	63.7%	46.9%	61.4%		
	Allowed PMPM Plan PMPM	lual Deductible nily Deductible Out-of-Pocket Out-of-Pocket E (50% or Less) A8% Ccc Deductible Settings Medical & Rx Calculat Allowed PMPM \$289.21 Plan PMPM \$184.19	Iual Deductible4,1004,100nily Deductible8,2008,200Out-of-Pocket6,5006,500Out-of-Pocket13,00013,000Deductible13,00013,000DeductibleMedicalOutoutoutoutoutoutoutoutoutoutoutoutoutou	Iual Deductible4,1004,100nily Deductible8,2008,200Out-of-Pocket6,5006,500Out-of-Pocket13,00013,000ie (50% or Less)48%44%Costs that AccumulateDeductibleMedicalRxMedical & RxMedical & RxTotalMedical PMPM\$289.21\$45.07\$334.29Plan PMPM\$184.19\$205.31	Iual Deductible4,1004,1004,100nily Deductible8,2008,200



2. Bronze HDHP – Embedded MOOP, Continued

Inputs						
Enter va	lues in the blue cel	lls below, choose d	a setting option fro	om the drop down	box, and press 'C	alculate'.
	Calculate' anytime			•		
Note	that the model rui	n-time will vary bo	used on the compu	uters processing sp	peed.	
A me	ssage box will app	ear to indicate the	at the calculations	are done.		
		Medical	Rx			
	vidual Deductible	4,100	1,300			
F	amily Deductible	8,200	2,600			
Individu	ual Out-of-Pocket	6,500	1,300			
Fam	ily Out-of-Pocket	13,000	2,600			
Coinsura	nce (50% or Less)	48%	44%			
		Co	osts that Accumula			
				OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Calculat	e			
Results						
			Du	Tatal		
		Medical	Rx	Total		
	Allowed PMPM Plan PMPM	\$289.21 \$177.40	\$45.07 \$26.43	\$334.29 \$203.83		
		-		60.98%		
	Actuarial Value	61.3%	58.6%	60.98%		
L						



3. Silver HDHP – Stacked MOOP

AV from AVC = 71.9%Adjusted AV = 70.1%

AVC Screen Shot:

User Inputs for Plan Parameters

Use Integrated Medical and Drug Deductible?	✓		ISA/HRA Options		Narro	w Network C	ptions	
Apply Inpatient Copay per Day?		HSA/HRA Employ	ver Contribution?		Blended Netwo	ork/POS Plan	2	
Apply Skilled Nursing Facility Copay per Day?		Annual Contrib	ution Amounts	\$0.00	1st Ti	er Utilization	: 100%	
Use Separate OOP Maximum for Medical and Drug Spending?		Annual Contribution Amount:		ŞU.UU	2nd Tier Utilization		n: 0%	
Indicate if Plan Meets CSR Standard?								
Desired Metal Tier	Silver 💌							
	Tier 1 Plan Benefit I		1 Plan Benefit Design		Tier 2 Plan Benefit		Design	
	Medical	Drug	Combined		Medical	Drug	Combined	
Deductible (\$)			\$1,550.00					
Coinsurance (%, Insurer's Cost Share)			75.00%					
OOP Maximum (\$)			\$5,750.00					
OOP Maximum if Separate (\$)								

Click Here for Important Instructions		Tie	r1			Tie	er 2		Tier 1	Tier 2
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	•	Coinsurance, if different	Copay, if separate	Copay applie deduc	-
Medical	All	All			All	All			All	
Emergency Room Services	V	✓			K	<				
All Inpatient Hospital Services (inc. MHSA)	Y	✓			✓	✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	•	V	90%		⊻					
Specialist Visit	V	✓			✓					
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services		V	90%							
Imaging (CT/PET Scans, MRIs)	<	✓			_	✓				
Rehabilitative Speech Therapy	~	✓			I	V				
Rehabilitative Occupational and Rehabilitative Physical Therapy		V								
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	Y	✓			✓	✓				
X-rays and Diagnostic Imaging	>	✓			✓	✓				
Skilled Nursing Facility	Y	✓				✓				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	•	~				~				
Outpatient Surgery Physician/Surgical Services	7	~			v	✓				
Drugs	All	All			All	All			All	
Generics	Y			\$10.00	V	>			>	
Preferred Brand Drugs	Y			\$40.00	✓	✓			>	
Non-Preferred Brand Drugs	>	✓	50%		✓	✓				
Specialty Drugs (i.e. high-cost)	Y	<	50%		Y	>				

Options for Additional Benefit Design Limits:	
Set a Maximum on Specialty Rx Coinsurance Payments?	
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of	
Copays?	
# Copays (1-10):	
Output	

Calculate Status/Error Messages: Actuarial Value: Metal Tier:

Calculation Successful. 71.86% Silver



4. Silver HDHP – Stacked MOOP, Continued

Inputs						
Enter val	ues in the blue cel	ls below, choose d	a setting option fro	om the drop down	box, and press 'C	alculate'.
Press 'C	Calculate' anytime	an input or dropa	lown selection is c	hanged.		
Note t	that the model ru	n-time will vary bo	ased on the compu	iters processing sp	peed.	
A mes	sage box will app	ear to indicate the	at the calculations	are done.		
		Medical	Rx			
	vidual Deductible	1,550	1,550			
Fa	amily Deductible	3,100	3,100			
Individu	al Out-of-Pocket	5,750	5,750			
Fami	ily Out-of-Pocket	11,500	11,500			
Coinsura	nce (50% or Less)	23%	30%			
		Co	osts that Accumula	ate		
			0	ОР	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	<u> </u>
		Calculat	e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$243.69	\$37.98	\$281.67		
	Plan PMPM	\$180.52	\$22.06	\$202.59		
	Actuarial Value	74.1%	58.1%	71.9%		



3. Silver HDHP – Stacked MOOP, Continued

ılate' anytime the model rui	lls below, choose d an input or dropd n-time will vary bo tear to indicate the Medical 1,550	down selection is ased on the comp	changed. uters processing	vn box, and press 'Calcu speed.	late'.	
<i>the model run e box will app</i> al Deductible ly Deductible	n-time will vary bo ear to indicate the Medical	ased on the comp at the calculation	uters processing	speed.		
<i>e box will app</i> al Deductible ly Deductible	ear to indicate the Medical	at the calculation		speed.		
al Deductible ly Deductible	Medical		s are done.			
ly Deductible		Rx				
ly Deductible		Rx				
ly Deductible	1,550	1				
•		1,300				
ut-of-Pocket	3,100	2,600				
at of i beket	5,750	1,300				
)ut-of-Pocket	11,500	2,600				
(50% or Less)	23%	30%				
	Co	osts that Accumul				
		-				
Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6	
	Calculat	ce				
	Madiaal	Dv	Tatal			
Plan PMPM						
-	71.3%	62.5%	70.1%			
	Dwed PMPM	Medical Dwed PMPM \$243.69 Plan PMPM \$173.80	Deductible Medical Settings Medical & Rx Calculate Calculate Medical & Rx Settings Medical & Rx Calculate Medical Rx Settings Medical Rx Settings Settings S	SettingsMedical & RxMedical & RxRx OnlyCalculateMedicalRxTotalSandaSandaSandaSandaSandaSandaSandaSandaSanda <td colspa<="" td=""><td>Deductible Medical Rx OOP Type Settings Medical & Rx Medical & Rx Rx Only Aggregate Plus Calculate Image: Calculate Image: Calculate Image: Calculate Image: Calculate Image: Calculate Medical Rx Total Image: Calculate Image: Calculat</td></td>	<td>Deductible Medical Rx OOP Type Settings Medical & Rx Medical & Rx Rx Only Aggregate Plus Calculate Image: Calculate Image: Calculate Image: Calculate Image: Calculate Image: Calculate Medical Rx Total Image: Calculate Image: Calculat</td>	Deductible Medical Rx OOP Type Settings Medical & Rx Medical & Rx Rx Only Aggregate Plus Calculate Image: Calculate Image: Calculate Image: Calculate Image: Calculate Image: Calculate Medical Rx Total Image: Calculate Image: Calculat



4. Bronze HDHP – Stacked MOOP

AV from AVC = 61.2%Adjusted AV = 61.0%

AVC Screen Shot:

User Inputs for Plan Parameters

✓		HSA/HRA Options		Narrow Network Options			
	HSA/HRA Employer Contribution?		Blended Network/POS Plan?				
	Annual Contribution Amount:		¢0.00	1st Tier Utilization: 10			
			ŞU.UU	2nd Tier Utilization:		0%	
Bronze 💌							
Tier 1 Plan Ben		1 Plan Benefit Design		Tier 2 Plan Bene		it Design	
Medical	Drug	Combined		Medical	Drug	Combined	
		\$4,400.00					
		50.00%					
		\$6,500.00					
	Bronze Tie	HSA/HRA Emplo HSA/HRA Emplo Annual Contril	HSA/HRA Employer Contribution? Annual Contribution Amount: Bronze Tier 1 Plan Benefit Design Medical Drug Combined \$4,400.00 50.00%	HSA/HRA Employer Contribution?	HSA/HRA Employer Contribution? Blended Netw Annual Contribution Amount: \$0.00 1st T Bronze Tier 1 Plan Benefit Design Tier 2 Medical Drug Combined Medical \$4,400.00 \$0.00% 50.00% 1	HSA/HRA Employer Contribution? Blended Network/POS Plan? Annual Contribution Amount: \$0.00 Ist Tier Utilization: 2nd Tier Utilization: Bronze Tier 1 Plan Benefit Design Medical Drug St.00% Medical	

Click Here for Important Instructions		Tie	r 1			Tie	er 2		Tier 1	Tier 2
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	•	Coinsurance, if different	Copay, if separate	Copay appli deduc	
Medical	All	🗌 All			All	All			🗌 All	🗌 All
Emergency Room Services	>	<			✓	✓				
All Inpatient Hospital Services (inc. MHSA)	>	✓			✓	✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Y	•			~					
Specialist Visit	•	✓			✓	✓				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services	•	•			~	✓				
Imaging (CT/PET Scans, MRIs)	7	✓				✓				
Rehabilitative Speech Therapy	V	v			I	✓				
Rehabilitative Occupational and Rehabilitative Physical Therapy	•	•								
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	Y	✓				✓				
X-rays and Diagnostic Imaging	>	✓			✓	✓				
Skilled Nursing Facility	>	✓			✓	✓				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	~	•			~	✓				
Outpatient Surgery Physician/Surgical Services	•	•			Z	✓				
Drugs	All	🗌 All			All	All			🗌 All	🗌 All
Generics	>			\$12.00	✓	✓			Z	
Preferred Brand Drugs	Y	✓	60%		v	✓				
Non-Preferred Brand Drugs	Y	✓	40%		I	✓				
Specialty Drugs (i.e. high-cost)	>	~	40%			✓				

	Calculate	
Status/Error N	lessages:	
Actuarial Valu	e:	
Metal Tier:		

Calculation Successful. 61.17% Bronze



4. Bronze HDHP – Stacked MOOP, Continued

Inputs						
Enter va	lues in the blue cel	ls below, choose c	a setting option fro	om the drop down	box, and press 'C	alculate'.
Press 'C	Calculate' anytime	an input or dropa	lown selection is c	hanged.		
Note	that the model ru	n-time will vary bo	used on the compu	iters processing sp	peed.	
A me	ssage box will app	ear to indicate the	at the calculations	are done.		
		Medical	Rx			
Indiv	vidual Deductible	4,400	4,400			
F	amily Deductible	8,800	8,800			
Individu	al Out-of-Pocket	6,500	6,500			
Fam	ily Out-of-Pocket	13,000	13,000			
Coinsura	nce (50% or Less)	48%	44%			
		Co	osts that Accumula			
				OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
		Calculat				
Results						
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$291.89	\$45.49	\$337.38		
	Plan PMPM	\$185.29	\$21.23	\$206.52		
	Actuarial Value	63.5%	46.7%	61.2%		



4. Bronze HDHP – Stacked MOOP, Continued

Inputs						
Enter va	lues in the blue cel	ls below, choose d	a setting option fr	om the drop dow	n box, and press 'C	alculate'.
	Calculate' anytime			•		
Note	that the model rui	n-time will vary bo	used on the comp	uters processing s	peed.	
A me	ssage box will app	ear to indicate the	at the calculations	s are done.		
		Medical	Rx			
	vidual Deductible	4,400	1,300			
Family Deductible		8,800	2,600			
Individu	ual Out-of-Pocket	6,500	1,300			
Family Out-of-Pocket		13,000	2,600			
Coinsura	nce (50% or Less)	48%	44%			
		Сс	osts that Accumul			
				OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
	Cal		e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$291.89	\$45.49	\$337.38		
	Plan PMPM	\$179.18	\$26.55	\$205.74		
	Actuarial Value	61.4%	58.4%	60.98%		



March 23, 2015 Page 36

5. Bronze Deductible

AV from AVC = 60.4%

Adjustments

• HDHP Model with drug adjustments / HDHP Model without drug adjustments = 63.1%/62.1% = 1.016 x .604 = 61.4%

Adjusted AV = 61.4%

AVC Screen Shot:

User Inputs for Plan Parameters

User inputs for Flan Farameters							
Use Integrated Medical and Drug Deductible?			HSA/HRA Options		Narro	ow Network Op	tions
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?		Blended Netwo	ork/POS Plan?	
Apply Skilled Nursing Facility Copay per Day?		A manual Cambril		\$0.00	1st Ti	er Utilization:	100%
Use Separate OOP Maximum for Medical and Drug Spending?		Annual Contribution Amount:		ŞU.UU	2nd Tier Utilization:		0%
Indicate if Plan Meets CSR Standard?		-					
Desired Metal Tier	Bronze 💌						
	Tie	r 1 Plan Benefit De	esign		Tier 2 Plan Benefit Design		
	Medical	Drug	Combined		Medical	Drug	Combined
Deductible (\$)	\$4,000.00	\$500.00					
Coinsurance (%, Insurer's Cost Share)	50.00%	40.00%					
OOP Maximum (\$)	\$6,8	50.00					
OOP Maximum if Separate (\$)							

Click Here for Important Instructions		Tie	r 1			Tie	er 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	es only after
Type of Benefit	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate	deduc	
Medical	All	🗌 All			All	All			All	All
Emergency Room Services	>	v			>	>				
All Inpatient Hospital Services (inc. MHSA)	>	v				✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	7			\$35.00					~	
X-rays)				\$35.00						
Specialist Visit	Y			\$85.00	✓	✓			×	
Mental/Behavioral Health and Substance Abuse Disorder				\$35.00					•	
Outpatient Services	V			\$35.00					⊻	
Imaging (CT/PET Scans, MRIs)	>	✓			✓	✓				
Rehabilitative Speech Therapy	>			\$85.00		✓			2	
Rehabilitative Occupational and Rehabilitative Physical Therapy	V			\$85.00	•				☑	
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	>	~			V	✓				
X-rays and Diagnostic Imaging	>	~				✓				
Skilled Nursing Facility	◄				✓	✓				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓				~				
Outpatient Surgery Physician/Surgical Services	N	•			✓	<				
Drugs	All	🗌 Ali			All	All			All	All
Generics	>			\$20.00	>	✓			>	
Preferred Brand Drugs	V			\$80.00	v				•	
Non-Preferred Brand Drugs	>	v				✓				
Specialty Drugs (i.e. high-cost)	>	~			>	>				

Options for Additional Benefit Design Limits:

Options for Additional Denenit Design Limits.	
Set a Maximum on Specialty Rx Coinsurance Payments?	
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of	
Copays?	
# Copays (1-10):	
Output	

Calculate Status/Error Messages:

Actuarial Value: Metal Tier:

Calculation Successful. 60.38% Bronze



5. Bronze Deductible, Continued

HDHP Model – Without Prescription Drug Adjustments:

Inputs						
Enter va	lues in the blue cel	ls below, choose d	a setting option fr	om the drop dowr	h box, and press 'C	alculate'.
Press 'C	Calculate' anytime	an input or drop	down selection is a	hanged.		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing s	peed.	
A me	ssage box will app	ear to indicate th	at the calculations	are done.		
		Medical	Rx			
Indiv	vidual Deductible	4,000	500			
Family Deductible		8,000	1,000			
Individu	al Out-of-Pocket	6,850	6,850			
Fam	ily Out-of-Pocket	13,700	13,700			
Coinsura	nce (50% or Less)	47%	52%			
		Co	osts that Accumula	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	ООР Туре	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$290.55	\$45.28	\$335.83		
	Plan PMPM	\$182.43	\$26.27	\$208.70		
	Actuarial Value	62.8%	58.0%	62.1%		



5. **Bronze Deductible, Continued**

HDHP Model – With Prescription Drug Adjustments:

Inputs						
Enter val	lues in the blue cel	lls below, choose d	a setting option fr	om the drop dowr	box, and press 'C	alculate'.
Press 'C	Calculate' anytime	an input or dropa	lown selection is c	hanged.		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing sp	peed.	
A mes	ssage box will app	ear to indicate th	at the calculations	are done.		
		Medical	Rx			
Indiv	/idual Deductible	4,000	500			
	amily Deductible	8,000	1,000			
Individual Out-of-Pocket		6,850	1,250			
Family Out-of-Pocket		13,700	2,500			
Coinsura	nce (50% or Less)	47%	52%			
		Ca	osts that Accumula	210		
		Deductible	Medical	Rx		
	Cottingo	Medical & Rx	Medical & Rx	Rx Only	OOP Type Stacked	
	Settings			KX Only	Stackeu	·
		Calculat	ie de la constante de la consta			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$290.55	\$45.28	\$335.83		
	Plan PMPM	\$180.70	\$31.26	\$211.96		
	Actuarial Value	62.2%	69.0%	63.1%		



6. Silver HDHP – Embedded MOOP CSR – 73%

AV from AVC = 75.4% Adjusted AV = 72.9%

AVC Screen Shot:

User Inputs for Plan Parameters

 		HSA/HRA Options		Narrow Network Options			
	HSA/HRA Emplo	ver Contribution?		Blended Netwo	ork/POS Plan?		
	Annual Contri	ution Amounts	¢0.00	1st Ti	er Utilization:	100%	
	Annual Contri	oution Amount:	ŞU.UU	2nd Ti	er Utilization:	0%	
✓							
Silver 💌							
Tie	er 1 Plan Benefit Design			Tier 2 Plan Benefit Design			
Medical	Drug	Combined		Medical	Drug	Combined	
		\$1,425.00					
		75.00%					
		\$3,800.00					
	Silver V Tie Medical	HSA/HRA Employ HSA/HRA Employ Annual Contrit	HSA/HRA Employer Contribution? → ✓ Silver Tier 1 Plan Benefit Design Medical Drug Combined \$1,425.00 75,00% \$3,800.00	HSA/HRA Employer Contribution? Annual Contribution Amount: Silver ▼ Silver Tier 1 Plan Benefit Design Medical Drug Combined \$1,425.00 75.00% \$3,800.00	HSA/HRA Employer Contribution? Blended Network Annual Contribution Amount: \$0.00 Image: Silver 1st Till Image: Silver Image: Silver Tier 1 Plan Benefit Design Tier 2 Medical Drug Silver \$1,425.00 75.00% \$3,800.00	HSA/HRA Employer Contribution? Blended Network/POS Plan? Annual Contribution Amount: \$0.00 Ist Tier Utilization: 2nd Tier Utilization: Image: Silver Ist Tier Utilization: Silver Tier 1 Plan Benefit Design Medical Drug Combined Medical 75.00% S3,800.00	

Click Here for Important Instructions		Tie	er 1			T	ier 2		Tier 1	Tier 2
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	•	Coinsurance, if different	Copay, if separate	Copay appli deduc	
Medical	🗌 Ali	🗌 Ali			All	🗌 All			🗌 Ali	🗌 All
Emergency Room Services	~	✓			K	>				
All Inpatient Hospital Services (inc. MHSA)	~	•			✓	✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	~	•	90%		~	V				
Specialist Visit	•	•			v	✓				
Mental/Behavioral Health and Substance Abuse Disorder		_	000/							_
Outpatient Services	✓	v	90%		✓					
Imaging (CT/PET Scans, MRIs)	•	✓			✓	✓				
Rehabilitative Speech Therapy	•				I					
Rehabilitative Occupational and Rehabilitative Physical Therapy	~	•								
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	v	✓			v	✓				
X-rays and Diagnostic Imaging	v	✓			Image: A start of the start	✓				
Skilled Nursing Facility	•	✓			✓					
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)		•								
Outpatient Surgery Physician/Surgical Services	•	•			v	✓				
Drugs	🗌 All	All			Ali	🗌 All			🗌 Ali	🗌 All
Generics	•			\$10.00	V	>			7	
Preferred Brand Drugs	•			\$40.00	✓	✓			v	
Non-Preferred Brand Drugs	v	v	50%			✓				
Specialty Drugs (i.e. high-cost)	>	✓	50%		v	~				
Options for Additional Benefit Design Limits:										

options for Auditional Benefit Besign Linnis	
Set a Maximum on Specialty Rx Coinsurance Payments?	
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of	
Copays?	
# Copays (1-10):	

Output

Calculate

Status/Error Messages: Actuarial Value: Error: Result is outside of +/- 1 percent de minimis variation for CSRs. 75.44%

Metal Tier:



6. Silver HDHP – Embedded MOOP CSR – 73%, Continued

Inputs						
Enter val	lues in the blue cel	lls below, choose d	a setting option fr	om the drop down	box, and press 'Ca	lculate'.
			down selection is a	-		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing sp	peed.	
A mes	sage box will app	ear to indicate th	at the calculation	s are done.		
		Medical	Rx			
	vidual Deductible	1,425	1,425			
F	amily Deductible	2,850	2,850			
Individual Out-of-Pocket		3,800	3,800			
Fami	ily Out-of-Pocket	7,600	7,600			
Coinsura	nce (50% or Less)	23%	30%			
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat				
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$262.43	\$40.90	\$303.33		
	Plan PMPM		\$25.43	\$228.74		
	Actuarial Value	77.5%	62.2%	75.4%		



6. Silver HDHP – Embedded MOOP CSR – 73%, Continued

Inputs						
Enter val	lues in the blue cel	ls below, choose d	a setting option fro	om the drop down	box, and press 'C	alculate'.
Press 'C	Calculate' anytime	an input or dropa	lown selection is c	hanged.		
Note	that the model ru	n-time will vary bo	used on the compu	uters processing sp	peed.	
A mes	ssage box will app	ear to indicate the	at the calculations	are done.		
		Medical	Rx			
	vidual Deductible	1,425	1,300			
F	amily Deductible	2,850	2,600			
Individual Out-of-Pocket		3,800	1,300			
Family Out-of-Pocket		7,600	2,600			
Coinsura	nce (50% or Less)	23%	30%			
		Co	osts that Accumula			
				OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
	00000.80					
		Calculat	e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$262.43	\$40.90	\$303.33		
	Plan PMPM	\$194.77	\$26.30	\$221.07		
	Actuarial Value	74.2%	64.3%	72.9%		

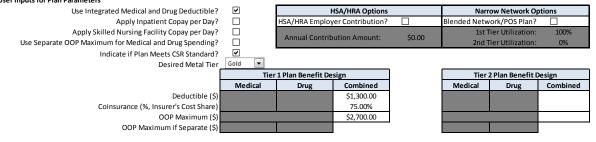


7. Silver HDHP – Embedded MOOP CSR – 77%

AV from AVC = 79.0%Adjusted AV = 76.8%

AVC Screen Shot:

User Inputs for Plan Parameters



Click Here for Important Instructions		Tie	er 1	Tier 2				Tier 1	Tier 2	
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	•	Coinsurance, if	Copay, if	Copay applie	-
	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduc	
Medical	🗌 All	🗌 All			All				🗌 All	🗌 Ali
Emergency Room Services	✓				✓	✓				
All Inpatient Hospital Services (inc. MHSA)	v	✓			✓	✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	•	•	90%			V				
Specialist Visit	✓	✓			✓	✓				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services		•	90%			v				
Imaging (CT/PET Scans, MRIs)		v			v	✓				
Rehabilitative Speech Therapy	I	V			v					
Rehabilitative Occupational and Rehabilitative Physical Therapy	•	•			V	V				
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	v	v			>	✓				
X-rays and Diagnostic Imaging	•	•			V	✓				
Skilled Nursing Facility	•	•			✓	✓				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	•				V				
Outpatient Surgery Physician/Surgical Services	v	v			>	>				
Drugs	🗌 All	🗌 All			All	🗌 All			All	All
Generics	~			\$10.00	×	>			Y	
Preferred Brand Drugs	v			\$40.00	✓	✓			>	
Non-Preferred Brand Drugs	•	•	50%		V	V				
Specialty Drugs (i.e. high-cost)	>	•	50%		7	7				
Options for Additional Benefit Design Limits:										

ialty Rx Coinsurance Payments?	Set a Maximum o
cialty Rx Coinsurance Maximum:	
f Days for Charging an IP Copay? 🛛	Set a Maximum Nun
# Days (1-10):	
ng After a Set Number of Visits?	Begin Primary Care Cost
# Visits (1-10):	
insurance After a Set Number of 🛛 🗌	Begin Primary Care Deductib
Copays?	
# Copays (1-10):	

Output

Calculate Status/Error Messages:

Actuarial Value:

Error: Result is outside of +/- 1 percent de minimis variation for CSRs. 78.98%

Metal Tier:



7. Silver HDHP – Embedded MOOP CSR – 77%, Continued

Inputs						
Enter val	ues in the blue cel	lls helow choose (a settina ontion fr	om the dron down	box, and press 'Cal	culate'
			down selection is a	-		
	•			uters processing sp	peed.	
		•	, at the calculation			
		Medical	Rx			
Indiv	idual Deductible	1,300	1,300			
Fa	amily Deductible	2,600	2,600			
Individu	al Out-of-Pocket	2,700	2,700			
Fami	ly Out-of-Pocket	5,400	5,400			
Coinsura	nce (50% or Less)	23%	29%			
		Co	osts that Accumul			
			0	ОР	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$281.18	\$43.82	\$325.00		
	Plan PMPM	\$227.68	\$29.22	\$256.89		
	Actuarial Value	81.0%	66.7%	79.0%		



7. Silver HDHP – Embedded MOOP CSR – 77%, Continued

	Jusicu – Aujusicu I	ictuariar variae.				
Inputs						
Enter va	lues in the blue cel	lls below, choose d	a setting option fro	om the drop down	box, and press 'Co	alculate'.
Press '	Calculate' anytime	an input or dropo	lown selection is c	hanged.		
Note	that the model ru	n-time will vary bo	used on the compu	uters processing sp	peed.	
A me	ssage box will app	ear to indicate the	at the calculations	are done.		
		Medical	Rx			
	vidual Deductible	1,300	1,300			
F	amily Deductible	2,600	2,600			
Individu	ual Out-of-Pocket	2,700	1,300			
Fam	ily Out-of-Pocket	5,400	2,600			
Coinsura	ince (50% or Less)	23%	29%			
		Co	osts that Accumula			
			0	ОР	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Calculat	e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$281.18	\$43.82	\$325.00		
	Plan PMPM	\$220.51	\$28.98	\$249.50		
	Actuarial Value	78.4%	66.1%	76.8%		

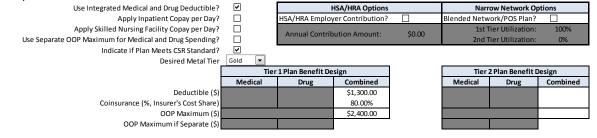


8. Silver HDHP – Embedded MOOP CSR – 79%

AV from AVC = 80.8%Adjusted AV = 78.8%

AVC Screen Shot:

User Inputs for Plan Parameters



Click Here for Important Instructions		Tie	er 1			Tie	er 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	•	Coinsurance, if	Copay, if	Copay appli	
Type of benefit	Deductible?	Coinsurance?	different	separate	Deductible?		different	separate	deduo	
Medical	🗌 All	🗌 All				🗌 All				Ali
Emergency Room Services	✓	✓			v	✓				
All Inpatient Hospital Services (inc. MHSA)	•	•			v	✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	•	~	95%		~	~				
Specialist Visit	v	v			v	✓				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services		•	95%		~					
Imaging (CT/PET Scans, MRIs)	•	•			v	✓				
Rehabilitative Speech Therapy	v	v			v					
Rehabilitative Occupational and Rehabilitative Physical Therapy	✓	•			~	V				
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	✓	✓			 Image: A start of the start of	✓				
X-rays and Diagnostic Imaging	✓	✓			✓	✓				
Skilled Nursing Facility	•	•			✓	✓				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	✓				>				
Outpatient Surgery Physician/Surgical Services	2	•			✓	✓				
Drugs	🗌 All	🗌 All			All	🗌 All			All	🗌 Ali
Generics	•			\$5.00	~	✓			V	
Preferred Brand Drugs	v			\$15.00		✓			N	
Non-Preferred Brand Drugs	•	•	50%		✓	✓				
Specialty Drugs (i.e. high-cost)	~	7	50%		7	>				
Options for Additional Benefit Design Limits:										
Set a Maximum on Specialty Rx Coinsurance Payments?	· 🔲	1								

Set a Maximum on Specialty Rx Coinsurance Payments?	
Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of	
Copays?	
# Copays (1-10):	

Output

Calculate Status/Error Messages: Actuarial Value:

Metal Tier:

Error: Result is outside of +/- 1 percent de minimis variation for CSRs. 80.84%



8. Silver HDHP – Embedded MOOP CSR – 79%, Continued

				1		
Inputs						
Enter val	lues in the hlue ce	lls helow choose i	a settina ontion fr	om the dron down	box, and press 'Co	alculate'
			down selection is a	•		
				uters processing sp	peed.	
		•	at the calculations			
		Medical	Rx			
Indiv	idual Deductible	1,300	1,300			
F	amily Deductible	2,600	2,600			
Individu	al Out-of-Pocket	2,400	2,400			
Fami	ily Out-of-Pocket	4,800	4,800			
Coinsura	nce (50% or Less)	18%	19%			
		Co				
				OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$289.21	\$45.07	\$334.29		
	Plan PMPM	\$238.23	\$31.83	\$270.07		
	Actuarial Value	82.4%	70.6%	80.8%		



8. Silver HDHP – Embedded MOOP CSR – 79%, Continued

	ouer rajusteur	letuariar varae.	1			
Inputs						
Enter va	lues in the blue cel	lls below. choose d	a settina option fr	om the drop down	box, and press 'Ca	alculate'.
	Calculate' anytime			•		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing sp	peed.	
A me	ssage box will app	ear to indicate the	at the calculations	s are done.		
		Medical	Rx			
Indi	vidual Deductible	1,300	1,300			
F	amily Deductible	2,600	2,600			
Individ	ual Out-of-Pocket	2,400	1,300			
Fam	ily Out-of-Pocket	4,800	2,600			
Coinsura	nce (50% or Less)	18%	19%			
		Cc	osts that Accumula			
				OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Calculat	e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$289.21	\$45.07	\$334.29		
	Plan PMPM	\$232.30	\$31.16	\$263.46		
	Actuarial Value	80.3%	69.1%	78.8%		

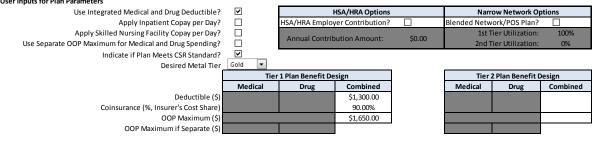


9. Silver HDHP – Embedded MOOP CSR – 83%

AV from AVC = 84.1%Adjusted AV = 82.7%

AVC Screen Shot:

User Inputs for Plan Parameters



Click Here for Important Instructions		Tie	er 1			Ti	er 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	es only after
Type of benefit	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduc	
Medical		🗌 All			🗌 All					🗌 All
Emergency Room Services	✓	✓			>	✓				
All Inpatient Hospital Services (inc. MHSA)	✓	✓			✓	✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	~	•	100%		✓					
X-rays)			100%			•				
Specialist Visit	✓	✓			V	✓				
Mental/Behavioral Health and Substance Abuse Disorder	~	•	100%		✓					
Outpatient Services		Ľ	100%		•	•				
Imaging (CT/PET Scans, MRIs)	✓	✓			✓	✓				
Rehabilitative Speech Therapy	I	v			I					
	•	•			✓					
Rehabilitative Occupational and Rehabilitative Physical Therapy										
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	✓	✓				✓				
X-rays and Diagnostic Imaging	v	✓			✓	✓				
Skilled Nursing Facility	✓	✓				✓				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	•	V			~	✓				
Outpatient Surgery Physician/Surgical Services	✓	•				✓				
Drugs	🗌 All	🗌 All			🗌 All	🗌 All			🗌 Ali	🗌 All
Generics	✓			\$5.00	×	>			Y	
Preferred Brand Drugs	✓			\$10.00	V	✓			>	
Non-Preferred Brand Drugs	v	✓			Image: A start of the start	✓				
Specialty Drugs (i.e. high-cost)	>	✓			✓	v				
Options for Additional Benefit Design Limits:										

Set a Maximum on Specialty Rx Coinsurance Payments?
Specialty Rx Coinsurance Maximum:
Set a Maximum Number of Days for Charging an IP Copay?
Days (1-10):
Begin Primary Care Cost-Sharing After a Set Number of Visits?
Visits (1-10):
Begin Primary Care Deductible/Coinsurance After a Set Number of
Copays?
Copays (1-10):

Output

Status/Error Messages: Actuarial Value:

Calculate

Error: Result is outside of +/- 1 percent de minimis variation for CSRs. 84.15%

Metal Tier:

WAKELY CONSULTING GROUP

9. Silver HDHP – Embedded MOOP CSR – 83%, Continued

Inputs						
Enter val	ues in the blue cel	ls below, choose d	a setting option fr	om the drop dowr	box, and press 'Co	alculate'.
Press 'C	Calculate' anytime	an input or drop	down selection is a	changed.		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing sp	peed.	
A mes	sage box will app	ear to indicate th	at the calculations	s are done.		
		Medical	Rx			
Indiv	vidual Deductible	1,300	1,300			
F	amily Deductible	2,600	2,600			
Individu	al Out-of-Pocket	1,650	1,650			
Fami	ily Out-of-Pocket	3,300	3,300			
Coinsura	nce (50% or Less)	9%	8%			
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$297.25	\$46.33	\$343.57		
	Plan PMPM	\$254.00	\$34.91	\$288.91		
	Actuarial Value	85.4%	75.4%	84.1%		



9. Silver HDHP – Embedded MOOP CSR – 83%, Continued

	Jusicu – Aujusicu I	ictuariar variae.				
Inputs						
Enter va	lues in the blue cel	lls below, choose d	a setting option fro	om the drop down	box, and press 'Co	alculate'.
Press '0	Calculate' anytime	an input or dropo	lown selection is c	hanged.		
Note	that the model ru	n-time will vary bo	used on the compu	uters processing sp	peed.	
A me	ssage box will app	ear to indicate the	at the calculations	are done.		
		Medical	Rx			
	vidual Deductible	1,300	1,300			
F	amily Deductible	2,600	2,600			
Individu	ual Out-of-Pocket	1,650	1,300			
Fam	ily Out-of-Pocket	3,300	2,600			
Coinsura	ince (50% or Less)	9%	8%			
		Co	osts that Accumula			
			0	ОР	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Calculat	e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$297.25	\$46.33	\$343.57		
	Plan PMPM	\$250.48	\$33.61	\$284.09		
	Actuarial Value	84.3%	72.6%	82.7%		



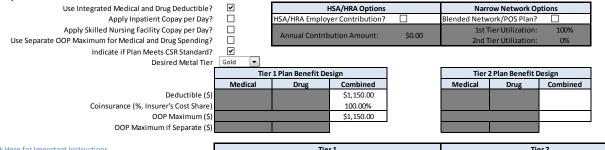
March 23, 2015 Page 51

10. Silver HDHP – Embedded MOOP CSR – 87%

AV from AVC = 87.5%Adjusted AV = 87.0%

AVC Screen Shot:

User Inputs for Plan Parameters



Click Here for Important Instructions		Tie	r 1			Ti	er 2		Tier 1	Tier 2
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Copay applie deduct	-
Medical	All	🗌 Ali			All	All			🗌 Ali	All
Emergency Room Services	✓	✓			V	>				
All Inpatient Hospital Services (inc. MHSA)	✓	✓			✓	✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)					⊻					
Specialist Visit	✓	✓			✓	✓				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services	•	•			~	⊻				
Imaging (CT/PET Scans, MRIs)	✓	v				✓				
Rehabilitative Speech Therapy	~	v				v				
Rehabilitative Occupational and Rehabilitative Physical Therapy	✓	✓								
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	✓	✓			✓	✓				
X-rays and Diagnostic Imaging	✓	✓				✓				
Skilled Nursing Facility	✓	✓			✓	✓				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	V			✓					
Outpatient Surgery Physician/Surgical Services	✓	•			✓	✓				
Drugs	All	🗌 Ali			All	All			🗌 Ali	🗌 All
Generics	✓	✓			✓	✓				
Preferred Brand Drugs	✓	✓			✓	✓				
Non-Preferred Brand Drugs	✓	✓			✓	✓				
Specialty Drugs (i.e. high-cost)	•	✓			✓	v				
Options for Additional Benefit Design Limits:	-									
Set a Maximum on Specialty Rx Coinsurance Payments?										
Specialty Rx Coinsurance Maximum:										
Set a Maximum Number of Days for Charging an IP Copay?										

Specialty Rx Coinsurance Maximum:	
Set a Maximum Number of Days for Charging an IP Copay?	
# Days (1-10):	
Begin Primary Care Cost-Sharing After a Set Number of Visits?	
# Visits (1-10):	
Begin Primary Care Deductible/Coinsurance After a Set Number of	
Copays?	
# Copays (1-10):	

Output

Calculate Status/Error Messages: Actuarial Value:

CSR Level of 87% (150-200% FPL), Calculation Successful. 87.46%

Metal Tier:

87.46% Gold



10. Silver HDHP – Embedded MOOP CSR – 87%, Continued

Inputs						
	<i>les in the blue ce</i> l	lls below. choose d	a settina option fr	om the drop dowr	box, and press 'Ca	alculate'.
			down selection is a	•		
Note t	hat the model ru	n-time will vary bo	ased on the comp	uters processing sp	peed.	
A mess	sage box will app	ear to indicate th	at the calculations	s are done.		
		Medical	Rx			
Indivi	idual Deductible	1,150	1,150			
Fa	mily Deductible	2,300	2,300			
Individua	al Out-of-Pocket	1,150	1,150			
Famil	ly Out-of-Pocket	2,300	2,300			
Coinsuran	nce (50% or Less)	0%	0%			
		Co	osts that Accumul			
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$310.64	\$48.41	\$359.05		
	Plan PMPM	\$275.42	\$38.69	\$314.11		
	Actuarial Value	88.7%	79.9%	87.5%		



10. Silver HDHP – Embedded MOOP CSR – 87%, Continued

	odel – Aujusted A	Tetuariar value.		1		
Inputs						
Enter va	lues in the hlue cel	ls helow choose a	a setting ontion fro	om the drop down	box, and press 'C	alculate'
	Calculate' anytime	•		•		
	•	•		uters processing sp	beed.	
	ssage box will app		•			
		Medical	Rx			
Indiv	vidual Deductible	1,150	1,150			
F	amily Deductible	2,300	2,300			
Individu	ual Out-of-Pocket	1,150	1,150			
Fam	ily Out-of-Pocket		2,300			
Coinsura	nce (50% or Less)	0%	0%			
	,					
		Co	osts that Accumula	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	ООР Туре	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Calaviat				
		Calculat	.e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	•	\$48.41	\$359.05		
	Plan PMPM	\$273.89	\$38.47	\$312.36		
	Actuarial Value	88.2%	79.5%	87.0%		

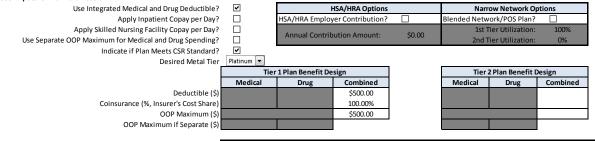


11. Silver HDHP – Embedded MOOP CSR – 94%

AV from AVC = 94.0%Adjusted AV = 94.0%

AVC Screen Shot:

User Inputs for Plan Parameters



Click Here for Important Instructions	Important Instructions Tier 1 Tier 2		Tier 1	Tier 2						
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	•	Coinsurance, if different	Copay, if separate	Copay applie deduct	
Medical	All				All	All			🗌 All	All
Emergency Room Services	•	>			×	~				
All Inpatient Hospital Services (inc. MHSA)	>	✓			V	✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	V	•			⊻	~				
Specialist Visit	~	•			- -	✓				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services	7	✓			~	V				
Imaging (CT/PET Scans, MRIs)	~	•			Image: A state of the state	✓				
Rehabilitative Speech Therapy	✓	~				✓				
Rehabilitative Occupational and Rehabilitative Physical Therapy	•	•								
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	✓	•			v	✓				
X-rays and Diagnostic Imaging	✓	•			✓	✓				
Skilled Nursing Facility	•	I			✓	✓				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓	~			~	✓				
Outpatient Surgery Physician/Surgical Services	~	~			7	✓				
Drugs	All	🗌 All			All	🗌 All			🗌 All	🗌 All
Generics	>	•			K	>				
Preferred Brand Drugs	✓	•				✓				
Non-Preferred Brand Drugs	•	•			.	V				
Specialty Drugs (i.e. high-cost)	>	v			✓	✓				
Options for Additional Benefit Design Limits:		_								
Set a Maximum on Specialty Rx Coinsurance Payments?										
Specialty Rx Coinsurance Maximum:										

Specialty Rx Coinsurance Maximum:
Set a Maximum Number of Days for Charging an IP Copay?
Days (1-10):
Begin Primary Care Cost-Sharing After a Set Number of Visits?
Visits (1-10):
Begin Primary Care Deductible/Coinsurance After a Set Number of
Copays?
Copays (1-10):

Output

Calculate Status/Error Messages: Actuarial Value: Metal Tier:

CSR Level of 94% (100-150% FPL), Calculation Successful. 93.96%

Platinum



11. Silver HDHP – Embedded MOOP CSR – 94%, Continued

Inputs						
Enter val	lues in the blue cel	ls below, choose d	a setting option fr	om the drop dowr	box, and press 'C	`alculate'.
Press 'C	Calculate' anytime	an input or drop	lown selection is a	hanged.		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing s	peed.	
A mes	ssage box will app	ear to indicate th	at the calculations	are done.		
		Medical	Rx			
	vidual Deductible	500	500			
F	amily Deductible	1,000	1,000			
Individu	al Out-of-Pocket	500	500			
Fami	ily Out-of-Pocket	1,000	1,000			
Coinsura	nce (50% or Less)	0%	0%			
		Co	osts that Accumula			
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
		Calculat	ie 📃			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$328.04	\$51.12	\$379.17		
	Plan PMPM	\$310.69	\$45.85	\$356.55		
	Actuarial Value	94.7%	89.7%	94.0%		



11. Silver HDHP – Embedded MOOP CSR – 94%, Continued

Inputs	odel – Adjusted I					
inputs						
Enter va	lues in the blue cel	ls below, choose d	a setting option fr	om the drop dowr	box, and press 'Co	alculate'.
	Calculate' anytime	• •				
			•	uters processing sp	peed.	
A me	ssage box will app	ear to indicate th	at the calculations	s are done.		
		Medical	Rx			
	vidual Deductible	500	500			
F	amily Deductible	1,000	1,000			
Individu	ual Out-of-Pocket	500	500			
Fam	ily Out-of-Pocket	1,000	1,000			
Coinsura	nce (50% or Less)	0%	0%			
		Co	osts that Accumula	ate		
				OP	Deductible /	
		Deductible	Medical	Rx	ООР Туре	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Calculat	e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$328.04	\$51.12	\$379.17		
	Plan PMPM	\$310.73	\$45.80	\$356.53		
	Actuarial Value	94.7%	89.6%	94.0%		



12. Silver HDHP – Stacked MOOP CSR – 73%

AV from AVC = 74.0%Adjusted AV = 72.9%

AVC Screen Shot:

User Inputs for Plan Parameters

Use Integrated Medical and Drug Deductible?	✓	H	HSA/HRA Options		Narrow Network Options		ptions
Apply Inpatient Copay per Day?		HSA/HRA Employ	er Contribution?		Blended Netwo	ork/POS Plani	?
Apply Skilled Nursing Facility Copay per Day?		Annual Cantrib	ution Amounts	\$0.00	1st Ti	er Utilization	: 100%
Use Separate OOP Maximum for Medical and Drug Spending?		Annual Contribution Amount:		ŞU.UU	2nd Tier Utilization:		: 0%
Indicate if Plan Meets CSR Standard?	✓						
Desired Metal Tier	Silver 💌						
	Tie	1 Plan Benefit Design			Tier 2	Plan Benefit	Design
	Medical	Drug	Combined		Medical	Drug	Combined
Deductible (\$)			\$1,550.00				
Coinsurance (%, Insurer's Cost Share)			75.00%				
OOP Maximum (\$)			\$4,250.00				
OOP Maximum if Separate (\$)							

Click Here for Important Instructions		Tie	er 1			Tier 2			Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	•	Coinsurance, if	Copay, if	Copay applie	
,	Deductible?	Coinsurance?	different	separate	Deductible?		different	separate	deduc	
Medical	All	All			All	All			🗌 All	🗌 All
Emergency Room Services	✓	✓			✓	✓				
All Inpatient Hospital Services (inc. MHSA)	Y	•			✓	✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	>	~	90%		~					
X-rays)			90%		✓					
Specialist Visit	✓	✓			✓	✓				
Mental/Behavioral Health and Substance Abuse Disorder	~	✓	90%		~					
Outpatient Services	Ľ	•	5078		Ľ					
Imaging (CT/PET Scans, MRIs)	✓	✓			✓					
Rehabilitative Speech Therapy	✓	~			✓	✓				
	~	•			~					
Rehabilitative Occupational and Rehabilitative Physical Therapy										-
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	N	✓			✓	✓				
X-rays and Diagnostic Imaging	N	✓			✓	✓				
Skilled Nursing Facility	7	•			✓	✓				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	V	◄				✓				
Outpatient Surgery Physician/Surgical Services	7	~				7				
Drugs		🗌 All			All	All			🗌 Ali	All
Generics	>			\$10.00	~	✓			~	
Preferred Brand Drugs	~			\$40.00	_	✓			✓	
Non-Preferred Brand Drugs	>	~	50%		v	✓				
Specialty Drugs (i.e. high-cost)	>	~	50%		>	▼				
Options for Additional Benefit Design Limits:										
Sot a Maximum on Specialty By Coincurance Bayments?		7								

Set a Maximum on Specialty Rx Coinsurance Payments?
Specialty Rx Coinsurance Maximum:
Set a Maximum Number of Days for Charging an IP Copay?
Days (1-10):
Begin Primary Care Cost-Sharing After a Set Number of Visits?
Visits (1-10):
Begin Primary Care Deductible/Coinsurance After a Set Number of
Copays?
Copays (1-10):

Output

Calculate

Calculate Status/Error Messages: Actuarial Value: Metal Tier:

Error: Result is outside of +/- 1 percent de minimis variation for CSRs. 74.04%



12. Silver HDHP – Stacked MOOP CSR – 73%, Continued

Inputs						
Enter val	ues in the blue cel	ls below, choose d	a setting option fr	om the drop down	box, and press 'C	alculate'.
Press 'C	Calculate' anytime	an input or dropa	lown selection is a	hanged.		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing sp	peed.	
A mes	sage box will app	ear to indicate th	at the calculations	are done.		
		Medical	Rx			
	vidual Deductible	1,550	1,550			
F	amily Deductible	3,100	3,100			
Individu	al Out-of-Pocket	4,250	4,250			
Fami	ily Out-of-Pocket	8,500	8,500			
Coinsura	nce (50% or Less)	23%	30%			
		Co	osts that Accumul	ate		
			0	ОР	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat	e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$261.10	\$40.69	\$301.79		
	Plan PMPM	\$198.78	\$24.62	\$223.40		
	Actuarial Value	76.1%	60.5%	74.0%		



12. Silver HDHP – Stacked MOOP CSR – 73%, Continued

Inputs						
Enter val	lues in the blue cel	ls below, choose d	a setting option fr	om the drop dow	n box, and press 'Ca	lculate'.
	Calculate' anytime			-		
Note t	that the model ru	n-time will vary bo	ased on the comp	uters processing s	speed.	
A mes	ssage box will app	ear to indicate th	at the calculation	s are done.		
		Medical	Rx			
	vidual Deductible	1,550	1,300			
Fa	amily Deductible	3,100	2,600			
Individu	al Out-of-Pocket	4,250	1,300			
Fami	ily Out-of-Pocket	8,500	2,600			
Coinsura	nce (50% or Less)	23%	30%			
		Co	osts that Accumul			
				OP	Deductible /	
		Deductible	Medical	Rx	ООР Туре	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$261.10	\$40.69	\$301.79		
	Plan PMPM	\$194.01	\$25.94	\$219.95		
	Actuarial Value	74.3%	63.7%	72.9%		



13. Silver HDHP – Stacked MOOP CSR – 77%

AV from AVC = 77.4%Adjusted AV = 76.7%

AVC Screen Shot:

User Inputs for Plan Parameters

Use Integrated Medical and Drug Deductible?	✓	✓ HSA/HRA Options			Narrow Network Options				
Apply Inpatient Copay per Day?		HSA/HRA Employ	ver Contribution?		Blended Netw				
Apply Skilled Nursing Facility Copay per Day?		Annual Contribution Amount:				¢0.00	1st T	ier Utilization:	100%
Use Separate OOP Maximum for Medical and Drug Spending?				\$0.00	2nd T	ier Utilization:	0%		
Indicate if Plan Meets CSR Standard?	✓								
Desired Metal Tier	Gold 💌								
	Tier	1 Plan Benefit De	sign		Tier 2 Plan Benefit Design				
	Medical	Drug	Combined		Medical	Drug	Combined		
Deductible (\$)			\$1,400.00						
Coinsurance (%, Insurer's Cost Share)			75.00%						
OOP Maximum (\$)			\$3,100.00						
OOP Maximum if Separate (\$)									

Tier 1 Tier 2				Tier 1	Tier 2				
Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	•		Copay, if		es only after
	Coinsurance?	different	separate	Deductible?		different	separate		ctible?
🗌 All				All	All				All
✓	•			✓	✓				
✓	✓			✓	✓				
	_	000/		_	_				
~	•	90%		×					
✓	-			I	✓				
_	9	000/		_	_				_
⊻	•	90%		✓					
	•			✓					
v	~			v	V				
~	•								
		100%	\$0.00			100%	\$0.00		
✓	v			✓	>				
✓	~			✓	✓				
v	~			✓	✓				
•	•								
✓	•			v					
🗌 All	🗌 All			All	All			🗌 All	🗌 All
>			\$10.00	✓	✓			~	
✓			\$40.00	✓	✓			~	
✓	•	50%		v					
✓	•	50%		v	✓				
	Deductible? AI V	Subject to Subject to Deductible? Coinsurance? Al All Y Y	Subject to Deductible? Subject to Coinsurance? Coinsurance, if different All All V V V O V O V O V O V O	Subject to Subject to Coinsurance, if Copay, if Deductible? Coinsurance? different separate AI AII Image: Coinsurance of the separate separate V Image: Coinsurance of the separate separate separate V Image: Coinsurance of the separate separate separate V Image: Coinsurance of the separate separate separate V V V separate separate V V sep	Subject to Subject to Coinsurance, if Copay, if Subject to Deductible? Coinsurance? different separate Deductible? All All All All All V V V V V V V V V V 90% V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V S10.00 V V V 50% V	Subject to Subject to Coinsurance? different separate All All All All All V V V V V V V V V V V V V V V V V V V V V V V V V V 90% V V V 90% V V V 90% V V V 90% V V V V V V V 90% V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V V Sto.00 V V St0.00 V V <td>Subject to Subject to Coinsurance; if Copay, if Subject to Subject to Coinsurance; if Deductible? Coinsurance? different separate All All All V V V V V V V V V V V V V V V V V V V V 90% V V V V 100% \$0.00 V V V V V V V V V V V V V St0.00 V V</td> <td>Subject to Deductible? Subject to Coinsurance? Coinsurance, if different Subject to separate Subject to Deductible? Subject to Coinsurance, if Deductible? Coinsurance, if separate Copay, if Deductible? All All All All All All All All V V V V V V V V V V V V V V V V V V V V 90% V</td> <td>Subject to Deductible? Subject to Coinsurance? Coinsurance, if different Subject to separate Subject to Deductible? Subject to Coinsurance? Copay applied deductible? All All</td>	Subject to Subject to Coinsurance; if Copay, if Subject to Subject to Coinsurance; if Deductible? Coinsurance? different separate All All All V V V V V V V V V V V V V V V V V V V V 90% V V V V 100% \$0.00 V V V V V V V V V V V V V St0.00 V V	Subject to Deductible? Subject to Coinsurance? Coinsurance, if different Subject to separate Subject to Deductible? Subject to Coinsurance, if Deductible? Coinsurance, if separate Copay, if Deductible? All All All All All All All All V V V V V V V V V V V V V V V V V V V V 90% V	Subject to Deductible? Subject to Coinsurance? Coinsurance, if different Subject to separate Subject to Deductible? Subject to Coinsurance? Copay applied deductible? All All

Options	for Additiona	Benefit Design	Limits:

Set a Maximum on Specialty Rx Coinsurance Payments?
Specialty Rx Coinsurance Maximum:
Set a Maximum Number of Days for Charging an IP Copay?
Days (1-10):
Begin Primary Care Cost-Sharing After a Set Number of Visits?
Visits (1-10):
Begin Primary Care Deductible/Coinsurance After a Set Number of
Copays?
#Conavs (1-10):

Output

Calculate

Status/Error Messages: Actuarial Value: Error: Result is outside of +/- 1 percent de minimis variation for CSRs. 77.42%

Metal Tier:



13. Silver HDHP – Stacked MOOP CSR – 77%, Continued

Inputs						
Enter va	lues in the blue cel	lls below. choose d	a settina option fr	om the drop down	box, and press 'Ca	lculate'.
	Calculate' anytime	-		•		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing sp	peed.	
A mes	ssage box will app	ear to indicate th	at the calculation	s are done.		
		Medical	Rx			
Indiv	Individual Deductible 1,400		1,400			
F	amily Deductible	2,800	2,800			
Individu	Individual Out-of-Pocket 3,100		3,100			
Fam	ily Out-of-Pocket	6,200	6,200			
Coinsura	nce (50% or Less)	23%	29%			
		Co	osts that Accumul	ate		
				OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$277.16	\$43.20	\$320.36		
	Plan PMPM	\$220.15	\$27.95	\$248.10		
	Actuarial Value	79.4%	64.7%	77.4%		



13. Silver HDHP – Stacked MOOP CSR – 77%, Continued

	uci – Aujusicu I	tetuariar varae.	1			
Inputs						
Enter va	lues in the blue cel	lls below. choose d	a settina option fr	om the drop dowr	box, and press 'Ca	lculate'.
	Calculate' anytime			•		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing sp	peed.	
A me	ssage box will app	ear to indicate the	at the calculations	s are done.		
		Medical	Rx			
Indiv	Individual Deductible 1,400		1,300			
F	amily Deductible	2,800	2,600			
Individu	Individual Out-of-Pocket 3,100		1,300			
Fam	ily Out-of-Pocket	6,200	2,600			
Coinsura	Coinsurance (50% or Less) 23%		29%			
		Co	osts that Accumula			
				OP	Deductible /	
		Deductible	Medical	Rx	ООР Туре	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Calculat	:e			
Results						
		Medical	Rx	Total		
	Allowed PMPM		\$43.20	\$320.36		
	Plan PMPM		\$28.31	\$245.67		
	Actuarial Value	78.4%	65.5%	76.7%		



March 23, 2015 Page 63

14. Silver HDHP – Stacked MOOP CSR – 79%

AV from AVC = 79.5%Adjusted AV = 78.8%

AVC Screen Shot:

User Inputs for Plan Parameters

Use Integrated Medical and Drug Deductible?	✓ HSA/HRA Options				Narrow Network Options		
Apply Inpatient Copay per Day?		HSA/HRA Emplo	over Contribution?		Blended Netwo	ork/POS Plan?	
Apply Skilled Nursing Facility Copay per Day?		Annual Contri	bution Amounts	\$0.00	1st Ti	ier Utilization:	100%
Use Separate OOP Maximum for Medical and Drug Spending?		Annual Contribution Amount:		ŞU.UU	2nd Tier Utilization:		0%
Indicate if Plan Meets CSR Standard?	v						
Desired Metal Tier	Gold 💌						
	Tie	r 1 Plan Benefit D	esign		Tier 2 Plan Benefit Design		
	Medical	Drug	Combined		Medical	Drug	Combined
Deductible (\$)			\$1,300.00				
Coinsurance (%, Insurer's Cost Share)			80.00%				
OOP Maximum (\$)			\$2,900.00				
OOP Maximum if Separate (\$)							

Click Here for Important Instructions	Tier 1 Tier 2				Tier 1	Tier 2				
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate		es only after tible?
Medical	🗌 All	🗌 All			All	🗌 All				🗌 All
Emergency Room Services	V	•			✓	✓				
All Inpatient Hospital Services (inc. MHSA)	Y	✓			✓	✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and			05%		_	_				_
X-rays)	•	✓	95%		✓	✓				
Specialist Visit	>	✓			✓	✓				
Mental/Behavioral Health and Substance Abuse Disorder			95%		_	_			_	_
Outpatient Services	v	✓	95%		✓	✓				
Imaging (CT/PET Scans, MRIs)	v	✓				✓				
Rehabilitative Speech Therapy	~	~			I					
Rehabilitative Occupational and Rehabilitative Physical Therapy	✓	V								
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	✓	•			✓	✓				
X-rays and Diagnostic Imaging	•	•			✓	✓				
Skilled Nursing Facility	~	~				✓				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	•	•								
Outpatient Surgery Physician/Surgical Services	V					✓				
Drugs	🗌 All				🗌 All	🗌 All			🗌 All	🗌 Ali
Generics	~			\$5.00	 Image: A set of the set of the	✓			v	
Preferred Brand Drugs	~			\$15.00	V	✓			✓	
Non-Preferred Brand Drugs	~	•	50%		I	✓✓				
Specialty Drugs (i.e. high-cost)	~	~	50%			✓				
Options for Additional Benefit Design Limits:										

Options for Additional Benefit Design Limits:	
Set a Maximum on Specialty Rx Coinsurance Payment	:s? 🗌
Specialty Rx Coinsurance Maximu	m:
Set a Maximum Number of Days for Charging an IP Copa	y? 🗆
# Days (1-1	0):
Begin Primary Care Cost-Sharing After a Set Number of Visit	:s? 🗌
# Visits (1-1	0):
Begin Primary Care Deductible/Coinsurance After a Set Number	of 🗌
Сорау	rs?
# Copays (1-1	0):

Output

Calculate Status/Error Messages: Actuarial Value: Metal Tier:

Error: Result is outside of +/- 1 percent de minimis variation for CSRs. 79.54%



14. Silver HDHP – Stacked MOOP CSR – 79%, Continued

HDHP Model – Normalization:

				1	1	
Inputs						
Enter va	lues in the hlue cel	lls helow choose i	a settina ontion fr	om the drop down	hox and press 'C	alculate'
	Calculate' anytime			•		
		• •		uters processing s	peed.	
A mes	ssage box will app	ear to indicate th	at the calculation.	s are done.		
		Medical	Rx			
Indiv	vidual Deductible	1,300	1,300			
F	Family Deductible 2,600 2,600 Juid and Control of Decket 2,000 2,000					
Individu	al Out-of-Pocket	2,900	2,900			
Fam	ily Out-of-Pocket	5,800	5,800			
Coinsura	nce (50% or Less)	18%	19%			
		Co	osts that Accumul			
				OP	Deductible /	
		Deductible	Medical	Rx	ООР Туре	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat	te			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$282.52	\$44.03	\$326.55		
	Plan PMPM	\$229.20	\$30.48	\$259.68		
	Actuarial Value	81.1%	69.2%	79.5%		



14. Silver HDHP – Stacked MOOP CSR – 79%, Continued

HDHP Model – Adjusted Actuarial Value:

	uci – Aujusicu I	tetuariar varae.	1			
Inputs						
Enter va	lues in the blue cel	lls below. choose d	a settina option fr	om the drop dowr	box, and press 'Ca	lculate'.
	Calculate' anytime			•		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing sp	peed.	
A me	ssage box will app	ear to indicate the	at the calculations	s are done.		
		Medical	Rx			
Indiv	vidual Deductible	1,300	1,300			
F	amily Deductible	2,600	2,600			
Individu	ual Out-of-Pocket	2,900	1,300			
Fam	ily Out-of-Pocket	5,800	2,600			
Coinsura	nce (50% or Less)	18%	19%			
		Co	osts that Accumula			
				OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Calculat				
		Calculat				
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$282.52	\$44.03	\$326.55		
	Plan PMPM	\$226.97	\$30.32	\$257.29		
	Actuarial Value	80.3%	68.9%	78.8%		

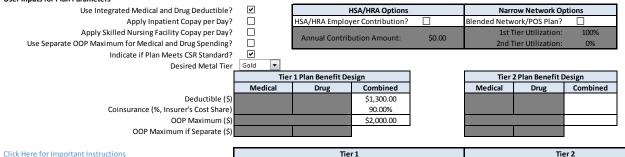


15. Silver HDHP – Stacked MOOP CSR – 83%

AV from AVC = 83.1%Adjusted AV = 82.8%

AVC Screen Shot:

User Inputs for Plan Parameters



Click Here for Important Instructions		Tie	er 1			T	ier 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	es only after
Type of Benefit	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance	different	separate	deduc	tible?
Medical	All	All			Ali	All			🗌 Ali	All
Emergency Room Services	V	✓			✓	✓				
All Inpatient Hospital Services (inc. MHSA)	Y	v				✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and			100%						_	
X-rays)	V		100%		✓					
Specialist Visit		✓			✓	✓				
Mental/Behavioral Health and Substance Abuse Disorder			100%			_			_	_
Outpatient Services	\checkmark	✓	100%		✓	✓				
Imaging (CT/PET Scans, MRIs)	×	✓			✓	✓				
Rehabilitative Speech Therapy	<	✓			✓	✓				
	7					✓				
Rehabilitative Occupational and Rehabilitative Physical Therapy	•	•				•				
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	✓✓	✓			✓	✓				
X-rays and Diagnostic Imaging	2	✓				✓				
Skilled Nursing Facility	>	✓			 ▼	✓				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	7	v				V				
Outpatient racinty ree (e.g., Ambulatory Surgery Center)					_					
Outpatient Surgery Physician/Surgical Services	7	~			V	✓				
Drugs	🗌 All				All				🗌 Ali	🗌 All
Generics	V			\$5.00	V	✓			✓	
Preferred Brand Drugs	V			\$10.00	✓	✓			✓	
Non-Preferred Brand Drugs	Y	✓			✓	✓				
Specialty Drugs (i.e. high-cost)	Y	~			×	✓				
Options for Additional Benefit Design Limits:										

Set a Maximum on Specialty Rx Coinsurance Payments?
Specialty Rx Coinsurance Maximum:
Set a Maximum Number of Days for Charging an IP Copay?
Days (1-10):
Begin Primary Care Cost-Sharing After a Set Number of Visits?
Visits (1-10):
Begin Primary Care Deductible/Coinsurance After a Set Number of
Copays?
Copays (1-10):

Output

Calculate

Status/Error Messages: Actuarial Value:

Metal Tier:

Error: Result is outside of +/- 1 percent de minimis variation for CSRs.

83.06%



15. Silver HDHP – Stacked MOOP CSR – 83%, Continued

HDHP Model – Normalization:

Inputs						
Enter val	lues in the blue cel	ls below, choose d	a setting option fr	om the drop down	box, and press 'Co	alculate'.
Press 'C	Calculate' anytime	an input or dropo	lown selection is c	changed.		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing sp	peed.	
A mes	ssage box will app	ear to indicate th	at the calculations	are done.		
		Medical	Rx			
	vidual Deductible	1,300	1,300			
F	amily Deductible	2,600	2,600			
Individu	al Out-of-Pocket	2,000	2,000			
Fami	ily Out-of-Pocket	4,000	4,000			
Coinsura	nce (50% or Less)	9%	8%			
		Co	osts that Accumula	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	
		Calculat	e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$294.57	\$45.91	\$340.48		
	Plan PMPM	\$248.82	\$34.11	\$282.93		
	Actuarial Value	84.5%	74.3%	83.1%		



15. Silver HDHP – Stacked MOOP CSR – 83%, Continued

HDHP Model – Adjusted Actuarial Value:

Inputs	Juci – Aujusteu I					
inputs						
Enter val	ues in the blue cel	ls below, choose d	a setting option fr	om the drop down	box, and press 'C	alculate'.
Press 'C	Calculate' anytime	an input or dropo	lown selection is a	hanged.		
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing sp	peed.	
A mes	ssage box will app	ear to indicate the	at the calculations	are done.		
		Medical	Rx			
	vidual Deductible	1,300	1,300			
F	amily Deductible	2,600	2,600			
Individu	al Out-of-Pocket	2,000	1,300			
Fami	ily Out-of-Pocket	4,000	2,600			
Coinsura	nce (50% or Less)	9%	8%			
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		-				
		Calculat	e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$294.57	\$45.91	\$340.48		
	Plan PMPM	\$248.89	\$32.93	\$281.81		
	Actuarial Value	84.5%	71.7%	82.8%		



16. Silver HDHP – Stacked MOOP CSR – 87%

AV from AVC = 87.0%Adjusted AV = 86.9%

AVC Screen Shot:

User Inputs for Plan Parameters

Use Integrated Medical and Drug Deductible?	✓		HSA/HRA Options		Narrow Network Options		
Apply Inpatient Copay per Day?		HSA/HRA Emplo	yer Contribution?		Blended Netw	ork/POS Plan	?
Apply Skilled Nursing Facility Copay per Day?	Annual Contribution Amount:		¢0.00	1st T	ier Utilization	: 100%	
Use Separate OOP Maximum for Medical and Drug Spending?		Annual Contribution Amount:		\$0.00	2nd Tier Utilization:		: 0%
Indicate if Plan Meets CSR Standard?	✓						
Desired Metal Tier	Gold 💌						
	Tie	r 1 Plan Benefit D	enefit Design		Tier 2 Plan Benefit Design		Design
	Medical	Drug	Combined		Medical	Drug	Combined
Deductible (\$)			\$1,200.00				
Coinsurance (%, Insurer's Cost Share)			100.00%				
OOP Maximum (\$)			\$1,200.00				
OOP Maximum if Separate (\$)							

Click Here for Important Instructions		Tie	r 1			Tie	er 2		Tier 1	Tier 2
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate		ies only after ctible?
Medical	🗌 All	🗌 All			All	🗌 All				🗌 All
Emergency Room Services	•	>			>	✓				
All Inpatient Hospital Services (inc. MHSA)	V	✓			✓	✓				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	Y	v			~					
Specialist Visit	~	~			v	✓				
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services	•	•								
Imaging (CT/PET Scans, MRIs)	•	•			v	✓				
Rehabilitative Speech Therapy		✓			v					
Rehabilitative Occupational and Rehabilitative Physical Therapy	•	V				⊻				
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services	✓	✓			✓	✓				
X-rays and Diagnostic Imaging	✓	✓			✓	✓				
Skilled Nursing Facility	•	✓			✓	✓				
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)		✓				✓				
Outpatient Surgery Physician/Surgical Services	•	~			V	Z				
Drugs	🗌 All	All			All	🗌 All			🗌 All	🗌 Ali
Generics	>	<			▼	✓				
Preferred Brand Drugs	>	✓			✓	✓				
Non-Preferred Brand Drugs	Y	✓			v	✓				
Specialty Drugs (i.e. high-cost)	~	~			v	✓				

Options for Additional benefit Design Limits.
Set a Maximum on Specialty Rx Coinsurance Payments?
Specialty Rx Coinsurance Maximum:
Set a Maximum Number of Days for Charging an IP Copay?
Days (1-10):
Begin Primary Care Cost-Sharing After a Set Number of Visits?
Visits (1-10):
Begin Primary Care Deductible/Coinsurance After a Set Number of
Copays?
Conavs (1-10)

Output

Calculate Status/Error Messages: Actuarial Value: Metal Tier:

CSR Level of 87% (150-200% FPL), Calculation Successful. 87.01%

Gold



16. Silver HDHP – Stacked MOOP CSR – 87%, Continued

HDHP Model – Normalization:

Inputs							
Enter val	lues in the blue cel	ls below, choose d	a setting option fr	om the drop down	box, and press 'Co	alculate'.	
Press 'C	Calculate' anytime	an input or drope	down selection is a	changed.			
Note	that the model ru	n-time will vary bo	ased on the comp	uters processing sp	peed.		
A mes	ssage box will app	ear to indicate th	at the calculations	s are done.			
		Medical	Rx				
Indiv	vidual Deductible	1,200	1,200			Р Туре	
F	amily Deductible	2,400	2,400				
Individu	al Out-of-Pocket	1,200	1,200				
Fami	ily Out-of-Pocket	2,400	2,400				
Coinsura	nce (50% or Less)	0%	0%				
		Co	osts that Accumul	ate			
			0	OP	Deductible /		
		Deductible	Medical	Rx	OOP Type		
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked		
		Calculat	te				
Results							
		Medical	Rx	Total			
	Allowed PMPM	\$309.30	\$48.20	\$357.50			
	Plan PMPM	\$272.89	\$38.20	\$311.09			
	Actuarial Value	88.2%	79.2%	87.0%			



16. Silver HDHP – Stacked MOOP CSR – 87%, Continued

HDHP Model – Adjusted Actuarial Value:

Inputs	odel – Adjusted I					
inputs						
Enter va	lues in the blue cel	ls below, choose d	a setting option fr	om the drop dowr	box, and press 'Co	alculate'.
	Calculate' anytime	• •				
			•	uters processing sp	peed.	
A me	ssage box will app	ear to indicate th	at the calculations	s are done.		
		Medical	Rx			
	vidual Deductible	1,200	1,200			
F	amily Deductible	2,400	2,400			
Individu	ual Out-of-Pocket	1,200	1,200			
Fam	ily Out-of-Pocket	2,400	2,400			
Coinsura	nce (50% or Less)	0%	0%			
		Co	osts that Accumula	ate		
				OP	Deductible /	
		Deductible	Medical	Rx	ООР Туре	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Calculat	e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$309.30	\$48.20	\$357.50		
	Plan PMPM	\$274.18	\$36.48	\$310.66		
	Actuarial Value	88.6%	75.7%	86.9%		



17. Silver HDHP – Stacked MOOP CSR – 94%

AV from AVC = 94.0%Adjusted AV = 94.1%

AVC Screen Shot:

User Inputs for Plan Parameters

		-			-		
Use Integrated Medical and Drug Deductible?	\checkmark	HSA/HRA Options			Narrow Network Options		
Apply Inpatient Copay per Day?		HSA/HRA Employ	er Contribution?		Blended Netwo	ork/POS Plan?	
Apply Skilled Nursing Facility Copay per Day?						er Utilization:	100%
Use Separate OOP Maximum for Medical and Drug Spending?		Annual Contribution Amount: \$0.		\$0.00	2nd Tier Utilization:		0%
Indicate if Plan Meets CSR Standard?	v						
Desired Metal Tier	Platinum 💌						
	Tie	er 1 Plan Benefit Design			Tier 2	Tier 2 Plan Benefit Design	
	Medical	Drug	Combined		Medical	Drug	Combined
Deductible (\$)			\$500.00				
Coinsurance (%, Insurer's Cost Share)			100.00%				
OOP Maximum (\$)			\$500.00				
OOP Maximum if Separate (\$)							

							er 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	•	Coinsurance, if	Copay, if		es only after
	Deductible?	Coinsurance?	different	separate		Coinsurance?	different	separate		tible?
Medical	All					All				All
mergency Room Services	•	2	****							
ll Inpatient Hospital Services (inc. MHSA)	•	•				✓				
rimary Care Visit to Treat an Injury or Illness (exc. Preventive, and	~	~			v					
rays)					_	-				
pecialist Visit	•	•			✓	✓				
ental/Behavioral Health and Substance Abuse Disorder	~	I								
utpatient Services		Ľ				_				
naging (CT/PET Scans, MRIs)	✓	v			✓	✓				
ehabilitative Speech Therapy	•	v				✓				
	~	~								
ehabilitative Occupational and Rehabilitative Physical Therapy										-
reventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
boratory Outpatient and Professional Services	✓	•				✓				
rays and Diagnostic Imaging	•	v			v	✓				
cilled Nursing Facility	•	•			✓	✓				
utpatient Facility Fee (e.g., Ambulatory Surgery Center)	•	•				✓				
utpatient Surgery Physician/Surgical Services	v	~			✓	✓				
Drugs	🗌 All	🗌 All			All	🗌 All			🗌 All	🗌 All
enerics	•	7			×	✓				
referred Brand Drugs	•	•			v	✓				
on-Preferred Brand Drugs	v	•								
pecialty Drugs (i.e. high-cost)	•	•				v				
ptions for Additional Benefit Design Limits:										

options for Additional Benefit Design Limits.
Set a Maximum on Specialty Rx Coinsurance Payments?
Specialty Rx Coinsurance Maximum:
Set a Maximum Number of Days for Charging an IP Copay?
Days (1-10):
Begin Primary Care Cost-Sharing After a Set Number of Visits?
Visits (1-10):
Begin Primary Care Deductible/Coinsurance After a Set Number of
Copays?
Copays (1-10):

Output

Calculate

Status/Error Messages: Actuarial Value: Metal Tier:

CSR Level of 94% (100-150% FPL), Calculation Successful. 93.96% Platinum



17. Silver HDHP – Stacked MOOP CSR – 94%, Continued

HDHP Model – Normalization:

Inputs						
Enter val	ues in the blue cel	ls below, choose d	a setting option fro	om the drop down	box, and press 'C	`alculate'.
Press 'C	`alculate' anytime	an input or drop	lown selection is c	hanged.		
Note t	that the model ru	n-time will vary bo	ased on the compu	iters processing sp	peed.	
A mes	sage box will app	ear to indicate th	at the calculations	are done.		
		Medical	Dv			
الم ما	idual Deductible	500	Rx 500			
	amily Deductible	1,000	1,000			
1	•					
	al Out-of-Pocket	500	500			
Fami	ly Out-of-Pocket	1,000	1,000			
Coinsurar	nce (50% or Less)	0%	0%			
		Co	osts that Accumula			
				OP	Deductible /	
		Deductible	Medical	Rx	OOP Type	
	Settings	Medical & Rx	Medical & Rx	Medical & Rx	Stacked	5
		Calculat				
		Calculat				
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$328.04	\$51.12	\$379.17		
	Plan PMPM	\$310.69	\$45.85	\$356.55		
	Actuarial Value	94.7%	89.7%	94.0%		



17. Silver HDHP – Stacked MOOP CSR – 94%, Continued

HDHP Model – Adjusted Actuarial Value:

Inputs	odel – Adjusted I					
inputs						
Enter va	lues in the blue cel	lls below, choose d	a setting option fr	om the drop dowr	box, and press 'Co	alculate'.
Press '(Calculate' anytime	an input or dropa	lown selection is a	changed.		
			•	uters processing s	peed.	
A me	ssage box will app	ear to indicate th	at the calculations	s are done.		
		Medical	Rx			
	vidual Deductible	500	500			
F	amily Deductible	1,000	1,000			
Individu	ual Out-of-Pocket	500	500			
Fam	ily Out-of-Pocket	1,000	1,000			
Coinsura	nce (50% or Less)	0%	0%			
		Co	osts that Accumul	ate		
			0	OP	Deductible /	
		Deductible	Medical	Rx	ООР Туре	
	Settings	Medical & Rx	Medical & Rx	Rx Only	Aggregate Plus	6
		Coloulat				
		Calculat	.e			
Results						
		Medical	Rx	Total		
	Allowed PMPM	\$328.04	\$51.12	\$379.17		
	Plan PMPM		\$45.00	\$356.95		
	Actuarial Value	95.1%	88.0%	94.1%		
		55.1/0	00.070	51.1/0	J	



Introduction

On January 16, 2015, CMS released the final methodology on the Actuarial Value and the final Actuarial Value Calculator (AVC) for 2016. CMS made several changes in the 2016 AVC. Most notably, they trended the underlying claims to calendar year 2016 and added functionality to address copayments applied after the deductible is met.

Limitations of the Federal Actuarial Calculator

The AVC is known to have some limitations with respect to certain benefit designs. The most important limitations in the Final Actuarial Value Calculator for the Blue Rewards (Non-Standard) plans are:

- The AVC does not support the Rx OOPM Limit as dictated by Act 171.
- The AVC does not support Wellness (Safe Harbor) pharmacy drugs outside the deductible on HSA compliant plans.
- The AVC does not support certain MH/SA visits at no cost share before the deductible.
- The AVC does not support a copayment on Outpatient Surgery, Urgent Care, Emergency Medical Transportation, DME services nor Home Health Care.
- The AVC does not support Class I Pediatric Dental covered at no cost share.

Method Used to Calculate Adjustments

The objective of the adjustment process is to produce an estimate of the result the AVC would have produced with respect to the specific plan in question had it been able to measure all cost sharing elements for that plan. We created a model to calculate the ratio of expected benefits to allowed charges. See the description of the BCBSVT AV Model (BAVM) below. We then compared the results of the BAVM with the results of the AVC for various benefit plans for which results could be obtained from both. This was done separately for blocks of plans within each of the AVC's metallic range categories. We observed that the results of the two were highly correlated. This allowed us to normalize the results of the BAVM to those of the AVC.

We begin with the result of the AVC model value for the plan incorporating all the features of the plan in question that the AVC is able to value. We then adjust this value to estimate the result of the AVC on the plan in question by applying the difference between the normalized value of the BAVM applied to the plan incorporating all the features of the plan in question that could be valued by the AVC. See the more detailed description of the adjustment method below.

BCBSVT AV Model Methodology

BCBSVT uses a re-adjudication model to assess the impact of various deductible types, Rx limits, and out-of-pocket maximums to calculate the paid-to-allowed ratio for different benefit designs. The re-adjudication is performed using the same set of claims for all benefit plans. Claims data was taken

from BCBSVT's data warehouse. The starting point of the analysis is allowed charges as determined by the BCBSVT claims adjudication system. The claims data includes benefit codes that enable us to identify the services and benefit structures (copays, deductibles, and coinsurance). The in-network claims from BCBSVT Insured Groups and Individuals expected to be in the Exchange in 2016 are included in the analysis. Claims have been adjusted to reflect the network used for BCBSVT QHPs. Calendar year 2013 claims, trended to 2016 using 6.5% trend¹, were used in the model. The claims were categorized based on the cost sharing applied for each service, and one record was generated for each member/ service date.

For all products, claims for preventive mandated benefits were kept separate. The model assumes these are paid in a manner consistent with the mandates.

A total of 794,822 member months were used for this analysis. Because of the normalization adjustment described below, it is appropriate to use this large, credible data set as a proxy for the HHS data underlying the AV model. Non-permitted factors such as projected demographic changes were not considered in the analysis.

Adjustment of the Federal Actuarial Value Calculator Result using the BCBSVT Actuarial Value Model

For each Metal tier and CSR tier, we observed a correlation between the outputs of the AVC and BAVM for various integrated deductible plans with similar designs after the deductible as the plan tested. From these we calculated the appropriate linear regression function to normalize the results of the BAVM to approximate those of the AVC.

The tables following the Actuarial Opinion show the relationship between the BAVM and the AVC. All the benefits used to fit the regression lines have integrated medical and drug for both the deductible and the out-of-pocket maximum. These benefits designs are only for In-Network claims. For each Metal tier and CSR tier, we show the regression line used to calculate the adjustment needed for items not supported by the AVC.

The adjustment is calculated as:

{the difference between the actuarial value estimate from the BAVM for the non-standard plan and the actuarial value estimate from the BAVM for the corresponding plan having only the features supported by the AV calculator} times {the linear parameter 'm' from the regression function}².

A complete description of plan provisions is attached at the end of this document. The tables following the Actuarial Opinion contain information regarding the specific benefits that were calculated as adjustments to the AVC model.

¹ BCBSVT used the same trend that CMS used in the 2016 Final AV Calculator (see page 8 of <u>http://www.cms.gov/CCIIO/Resources/Regulations-and-Guidance/Downloads/Final-2016-AV-Calculator-Methodology.pdf</u>)

Methodology change per Regulatory review

In its SERFF objection dated April 29, 2015, the Vermont Department of Financial Regulation reviweing actuary requested that we modify our calculation to simply apply the direct relationship between the AVC and BCBSVT's Model for all plans exept the Blue Rewards CDHP Gold plan.

Actuarial Opinion

The purpose of this calculation is to comply with the requirements of 45 CFR 156.135(b)(3). The Actuarial Values were determined based on the plans' benefits and coverage data, the standard population, utilization and continuance tables published by HHS for purposes of valuation of Actuarial Value. These calculations are not intended to be used for other purposes.

I am a Fellow of the Society of Actuaries, a Member of the American Academy of Actuaries, meet the Qualification Standards for Actuaries Issuing Statements of Actuarial Opinion in the United Stated promulgated by the American Academy of Actuaries, and have the education and experience necessary to perform the work.

In my opinion, each of the plans described herein meets the AV requirements in the metal tiers for calendar year 2016.

The adjustments for plan design features unable to be determined directly through application of the AV calculator were developed in accordance with generally accepted actuarial principals and methodologies, Actuarial Standards of Practice established by the Actuarial Standards Board, and applicable laws and regulations, and are appropriate for the purpose intended.

Data used for the analysis were taken from the BCBSVT claims adjudication system, and normalized to the data underlying the AV calculator. This data was reviewed for reasonableness and consistency, but an audit was not performed.

and QX

Paul Schultz, F.S.A., M.A.A.A. Chief Actuary Blue Cross and Blue Shield of Vermont

Blue Rewards CDHP Plans

Gold Designs

Deductible	Coinsurance	OOPM	BCBSVT Model AV	AV Calculator
\$2,000	0%	\$2,000	82.36%	80.63%
\$1,500	0%	\$1,500	85.54%	84.47%
\$1,750	0%	\$1,750	83.89%	82.50%
\$2,250	0%	\$2,250	80.95%	78.88%
\$2,500	0%	\$2,500	79.62%	77.22%
\$1,300	0%	\$1,300	86.96%	86.14%
\$1,400	0%	\$1,400	86.24%	85.30%
\$1,800	0%	\$1,800	83.58%	82.11%
\$2,100	0%	\$2,100	81.79%	79.91%
\$2,300	0%	\$2,300	80.67%	78.53%
\$2,400	0%	\$2,400	80.14%	77.87%

Linear Regression Output					
m	b	r²			
1.21684	-0.19625	99.99 %			

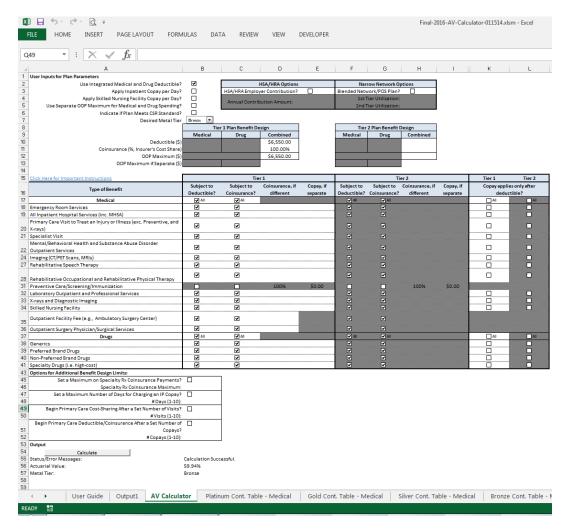
Plan : Blue Rewards (Non-Standard) CDHP Plan - Bronze						
	Deductible	\$2	2,500			
Items supported by the AV Calculator	Coinsurance		0%			
	ООРМ	\$2,500				
AVC Output for items supp	(a)	77.22%				
BCBSVT Model Output for i	(b)	79.62%				
BCBSVT Model Output for c	omplete benefit design	(C)	80.28%			
	Difference	(d)=(c)-(b)	0.66%			
	m	(e)	1.21684			
Adjustment to the AVC	adjustment	(f)=(d)*(e)	0.80%			
	Estimated AVC value	(g)=(a)+(f)	78.0%			

Items not supported by the AV Calculator for this plan are the Pharmacy MOOP of \$1,300 and Wellness (Safe Harbor) pharmaceuticals not subject to the deductible.

X] 日	/IULAS DATA	REVIEW	VIEW D	EVELOPER			Final-2016	i-AV-Calcu	lator-011514.	dsm - Excel
v	$(33 \bullet : \times \checkmark f_x$										
	A	в	с	D	E	E	G	н	1 1	к	LL
1	User Inputs for Plan Parameters	_			-		-				-
2	Use Integrated Medical and Drug Deductible?			HSA/HRA Options		Narr	ow Network Option	5			
3	Apply Inpatient Copay per Day?		SA/HRA Emplo	yer Contribution?							
4	Apply Skilled Nursing Facility Copay per Day?		Annual Contril	bution Amount:			ier Utilization:				
5	Use Separate OOP Maximum for Medical and Drug Spending?					2nd Ti	ier Utilization:				
6	Indicate if Plan Meets CSR Standard Desired Metal Tier										
8	Desired Wetar ner		Plan Benefit De	esign		Tier 2	2 Plan Benefit Desig	n			
9		Medical	Drug	Combined		Medical		ombined			
10	Deductible (\$			\$2,500.00							
11	Coinsurance (%, Insurer's Cost Share			100.00%							
12 13	OOP Maximum (\$ OOP Maximum if Separate (\$			\$2,500.00							
14	OOP Maximum inseparate (5)										
15	Click Here for Important Instructions		Tie	er 1			Tier 2			Tier 1	Tier 2
	Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to Coir	nsurance, if	Copay, if	Copay app	lies only after
16			Coinsurance?	different	separate	Deductible?		lifferent	eparate		uctible?
17	Medical	All All				Ali	All				All
	Emergency Room Services All Inpatient Hospital Services (inc. MHSA)		7 7			✓	 ✓ 				
15	Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and										
20	X-rays)		•			7	•				
21	Specialist Visit	.	?			.	2				
	Mental/Behavioral Health and Substance Abuse Disorder		•				•				
	Outpatient Services Imaging (CT/PET Scans, MRIs)	 2	2								
	Rehabilitative Speech Therapy										
			2								
28		Y				_	—				
	Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00	_	
	Laboratory Outpatient and Professional Services					> >	▼				
	X-rays and Diagnostic Imaging Skilled Nursing Facility	2 2				 ✓ 	2				
35	Outpatient Facility Fee (e.g., Ambulatory Surgery Center)		.			_	.				
36	Outpatient Surgery Physician/Surgical Services	I All	.			III	✓ All				All
37	Drugs Generics		II ∧II			V AII					
	Preferred Brand Drugs		•								
40	Non-Preferred Brand Drugs	•	•			I	V				
41	Specialty Drugs (i.e. high-cost)	7	•			V	₹				
43											
45 46	Set a Maximum on Specialty Rx Coinsurance Payments? Specialty Rx Coinsurance Maximum:										
47	Set a Maximum Number of Days for Charging an IP Copay?										
48	# Days (1-10):										
49	Begin Primary Care Cost-Sharing After a Set Number of Visits?										
50	#Visits (1-10):										
51	Begin Primary Care Deductible/Coinsurance After a Set Number of Copays?										
52	# Copays (1-10)										
53	Output										
54	Calculate										
55 56		Error: Result is outs 77.22%	ide of +/- 2 per	cent de minimis vari	ation.						
57		//.2270									
58	· · · · · · · · · · · · · · · · · · ·										
59	1	1									
	User Guide Output1 Output2	AV Calculator	Platinu	ım Cont. Table -	Medical	Gold Con	nt. Table - Medi	cal Silv	er Cont. Ta	able - Medio	al Bronze Co

Plan : Blue Rewards (Non-Standard) CDHP Plan - Bronze						
Items supported by the AV Calculator	Deductible	\$6,5	50			
	Coinsurance	0%				
	OOPM	\$6,550				
	Rx Cost Sharing After Deductible	N/A				
AVC Output for items support	(a)	59.94%				
BCBSVT Model Output for it	tems supported by the AVC	(b)	64.86%			
BCBSVT Model Output for c	(c)	67.08%				
Adjustment to the AVC	Estimated AVC value	(d)=(c)/(b)*(a)	62.0%			

Items not supported by the AV Calculator for this plan are the Pharmacy MOOP of \$1,300 and Wellness (Safe Harbor) pharmaceuticals not subject to the deductible.



Blue Rewards Copayment Plans

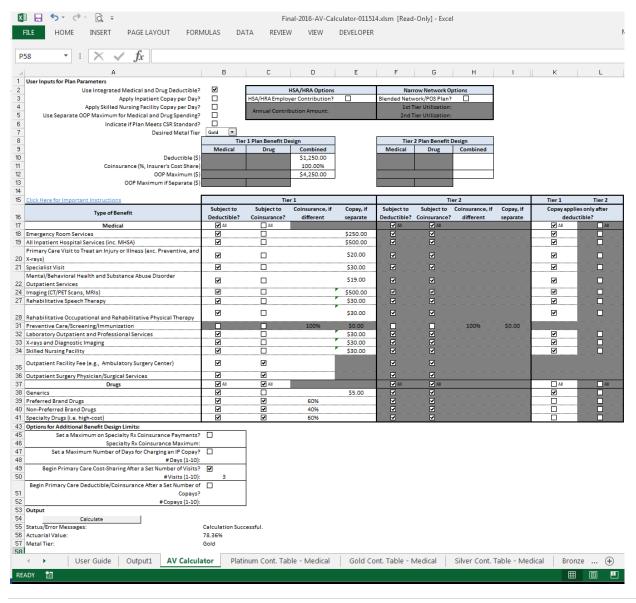
One of the new features of the 2016 AVC accommodates for plans with copayments after the deductible. Items not supported by the AV Calculator for these plans are

- Pharmacy MOOP of \$1,250
- Three Mental Health office visits at no cost share before the deductible
- Class I Pediatric Dental at no cost share
- Copayment on Outpatient Surgery, Urgent Care, Emergency Medical Transportation, DME services and Home Health Care

For Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services, we blended the Office Visit copayment and the Outpatient Facility copayment based on the frequency of services from the continuance tables in the AVC to calculate the input needed in the AVC.

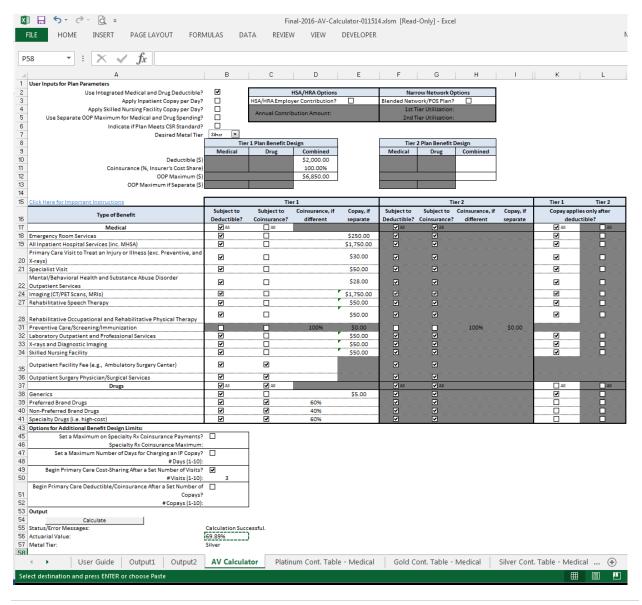
Plan: Blue Rewards (Non-Standard) Copayment Plan - Gold

Items supported by the AV Calculator	Deductible	\$1,250		
	Coinsurance	0%		
	ООРМ	\$4,250		
	Copayments after the deductible	See print below		
	Three PCP visits at no cost share before the deductible			
AVC Output for items suppo	orted by the AVC	(a)	78.36%	
BCBSVT Model Output for it	(b)	81.52%		
BCBSVT Model Output for c	(C)	83.43%		
Estimated AVC value	(d)=(c)/(b)*(a)	80.2%		



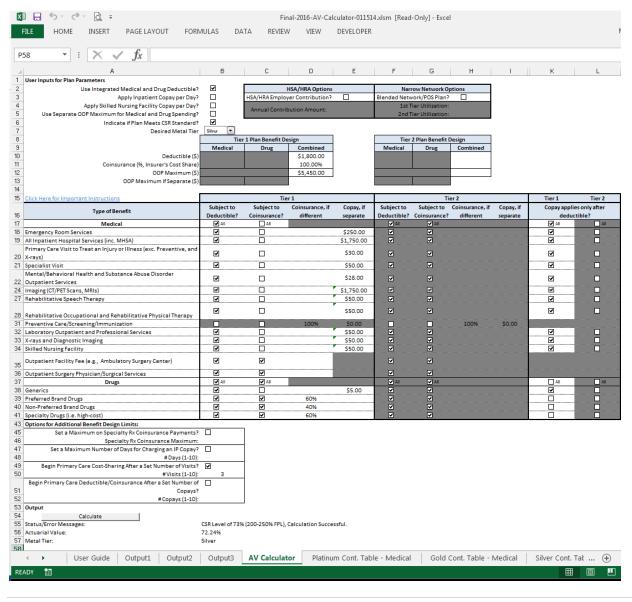
Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver

Items supported by the AV Calculator	Deductible	\$2,000		
	Coinsurance	0%		
	OOPM	\$6,850		
	Copayments after the deductible	See print below		
	Three PCP visits at no cost share before the deductible			
AVC Output for items suppo	orted by the AVC	(a)	69.89 %	
BCBSVT Model Output for it	tems supported by the AVC	(b)	74.11%	
BCBSVT Model Output for c	(C)	76.12%		
Estimated AVC value	(d)=(c)/(b)*(a)	71.8%		



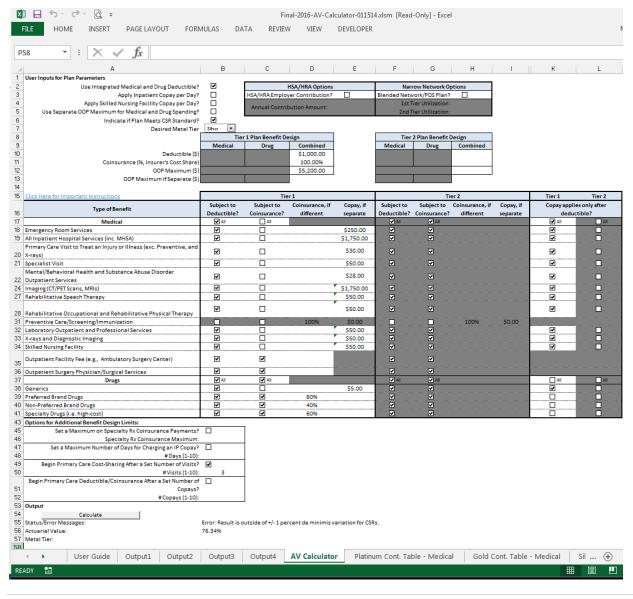
Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver CSR 73%

Items supported by the AV Calculator	Deductible	\$1,800		
	Coinsurance	0%		
	ООРМ	\$5,450		
	Copayments after the deductible	See print below		
	Three PCP visits at no cost share before the deductible			
AVC Output for items suppo	orted by the AVC	(a)	72.24%	
BCBSVT Model Output for it	(b)	75.79%		
BCBSVT Model Output for c	(C)	77.58%		
Estimated AVC value	(d)=(c)/(b)*(a)	73.9%		



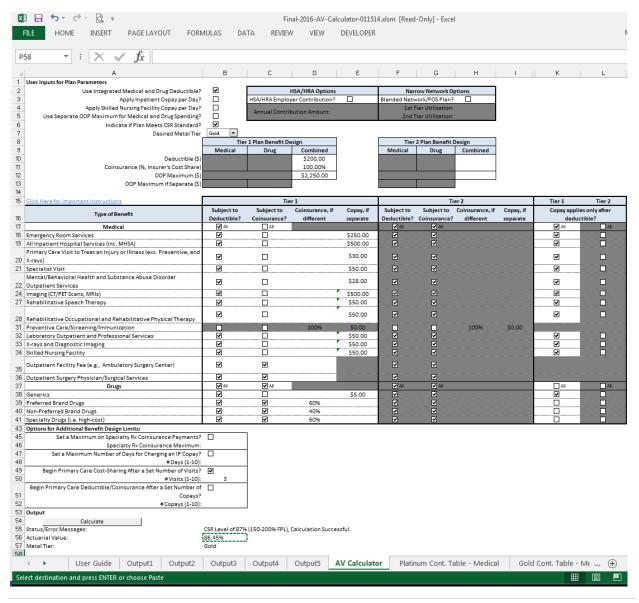
Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver CSR 77%

	Deductible	\$1,00	00
Items supported by the	Coinsurance	0%	
AV Calculator	ООРМ	\$5,200	
	Copayments after the deductible	See print	below
	Three PCP visits at no cost share before the deductible		
AVC Output for items suppo	orted by the AVC	(a)	76.34%
BCBSVT Model Output for it	tems supported by the AVC	(b)	79.95%
BCBSVT Model Output for c	omplete benefit design	(C)	80.93%
Estimated AVC value		(d)=(c)/(b)*(a)	77.3%



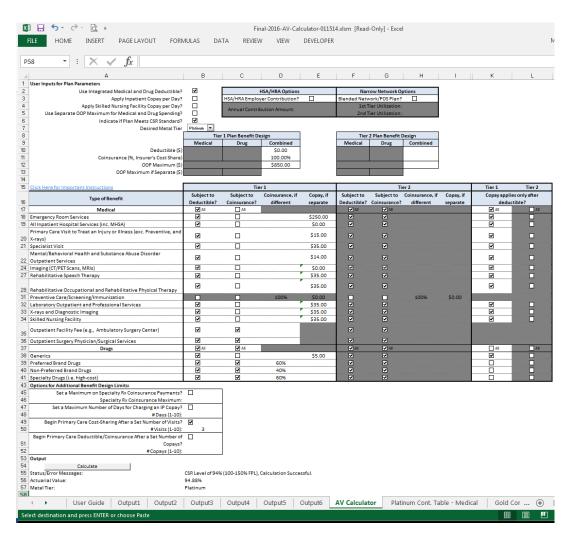
Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver CSR 87%

	Deductible	\$200)
Items supported by the	Coinsurance	0%	
AV Calculator	OOPM	\$2,250	
	Copayments after the deductible	See print	below
	Three PCP visits at no cost share before the deductible		
AVC Output for items suppo	orted by the AVC	(a)	86.45%
BCBSVT Model Output for it	tems supported by the AVC	(b)	89.52%
BCBSVT Model Output for c	omplete benefit design	(C)	89.70%
Estimated AVC value		(d)=(c)/(b)*(a)	86.6%



Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver CSR 94%

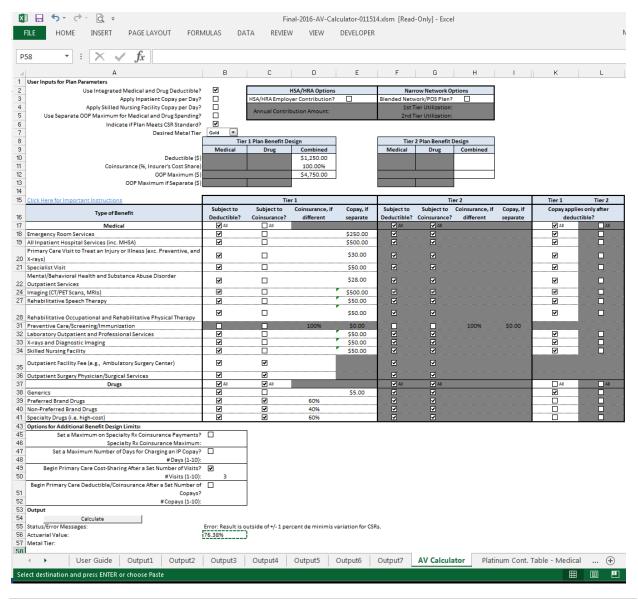
The inclusion of Mental Health office visits in the three PCP or Mental Health Office visits at no cost share before the deductible benefit and copays on Urgent Care, Emergency Medical Transportation, DME services and Home Health Care are not supported by the AVC for this plan. The difference between the AVC benefit of three PCP visits at no cost share before the deductible and the BCBSVT benefit of three PCP or MHSA visits at no cost share is immaterial³ and the addition of copays on Urgent Care, Emergency Medical Transportation, DME services and Home Health Care is also immaterial; therefore we are using the AVC directly for this plan.



³ The AV calculator produces an AV of 94.91% for a plan with identical inputs other than MHSA cost sharing which is set to no cost sharing, therefore the waiving of cost sharing on up to three MHSA visits for those not having 3 or more PCP visits is not expected to have any material impact.

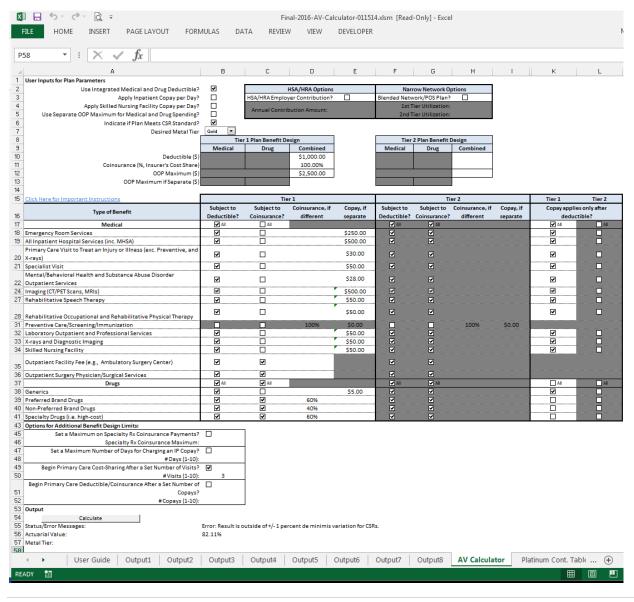
Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver CSR 79%

	Deductible	\$1,2	50
Items supported by the	Coinsurance	0%	
AV Calculator	ООРМ	\$4,750	
	Copayments after the deductible	See print	below
	Three PCP visits at no cost share before the deductible		
AVC Output for items suppo	orted by the AVC	(a)	76.38%
BCBSVT Model Output for it	tems supported by the AVC	(b)	80.51%
BCBSVT Model Output for c	omplete benefit design	(C)	82.48%
Estimated AVC value		(d)=(c)/(b)*(a)	78.3%



Plan: Blue Rewards (Non-Standard) Copayment Plan - Silver CSR 83%

	Deductible	\$1,0	00
Items supported by the	Coinsurance	0%	
AV Calculator	ООРМ	\$2,500	
	Copayments after the deductible	See print	below
	Three PCP visits at no cost share before the deductible		
AVC Output for items suppo	orted by the AVC	(a)	82.11%
BCBSVT Model Output for it	tems supported by the AVC	(b)	83.84%
BCBSVT Model Output for c	omplete benefit design	(C)	85.02%
Estimated AVC value		(d)=(c)/(b)*(a)	83.3%





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July 15, 2014

Ms. Ruth Greene Vice President, Treasurer & CFO Blue Cross and Blue Shield of Vermont P.O. Box 186 Montpelier, VT 05601-0186

Re: Projected CY 2015 Net Claims Costs for Pediatric Dental

Dear Ruth:

As you requested, we have developed projected CY 2015 net claims costs for pediatric dental services. The estimates assume the pediatric dental coverage is integrated with the medical coverage, as opposed to being offered as a standalone plan. We assumed the integrated deductible applies to all dental services except Class 1 services, except for the CDHP plans and the Catastrophic plan where it also applies to Class 1 services. This is a significant change from the 2014 benefits where the integrated deductible applies to Class 1 services for all plans. We modeled results for each of the six standard medical plans specified by the State, as well as the four non-standard plans designed by Blue Cross and Blue Shield of Vermont (BCBSVT). The projection is appropriate for CY 2015; adjustments should be made for rates that apply to subsequent periods.

The projected CY 2015 net claims cost per child per month amounts are shown below for each plan:

Medical Plan	Projected I	Dental Cost
	Allowed	Net
Standard Platinum	\$45.04	\$38.77
Standard Gold	\$44.15	\$33.62
Standard Silver	\$43.04	\$28.78
Standard Bronze	\$41.67	\$25.71
Standard Silver CDHP	\$40.28	\$16.56
Standard Bronze CDHP	\$39.60	\$13.70
Non-Standard Gold	\$43.49	\$31.83
Non-Standard Silver	\$42.68	\$28.54
Non-Standard Bronze CDHP	\$35.68	\$6.28
Non-Standard Catastrophic	\$33.71	\$4.94

Ms. Ruth Greene July 15, 2014 Page 2 of 6

It should be noted there is a considerable amount of uncertainty in these projections. BCBSVT does not have credible dental claims experience, and as a result, the estimates are based on manual rates using the Milliman Dental Cost Guidelines (DCGs). Beyond the normal level of uncertainty associated with manual rates, there are a number of elements in this pricing that create significant additional uncertainty, such as the integration of medical and dental benefits, potential pent-up demand for dental services, no annual maximum benefit limit, and uncertainty in identifying medically necessary orthodontia services.

It is our understanding that these estimates will be added without any adjustment to BCBSVT's estimates of medical costs to develop premium rates, and that normalization for the expected impact of various rating factors does not apply.

These estimates are intended to assist BCBSVT with its development of proposed CY 2015 rates for individual and small group business that will be sold on the Vermont Exchange for a 1/1/2015 effective date. The estimates may not be appropriate for any other use.

Development of Projected Claims for Non-Orthodontia Services

The projected claims costs for non-orthodontia are based on the Milliman Dental Cost Guidelines (DCGs). The DCG starting costs reflect national average billed charges. The methodology consists of the following steps:

- *Starting Costs* The DCGs contain starting data by age/gender category. We used the average claims costs for ages 0-21 based on the BCBSVT age mix within the 0-21 age band.
- *Area* We adjusted the national average starting data to statewide Vermont based on area factors contained in the DCGs.
- *Trend* We trended the CY 2013 starting data to CY 2015 using a 5% annual trend.
- *Discounts* We used the 2013 fee level data provided by BCBSVT to develop discount percentages, which were then applied to the projected 2015 billed charges.
- *Benefit Richness* We made adjustments to reflect the expected impact of member cost sharing on projected utilization levels. These adjustments are based on the Milliman Dental Cost Guidelines and actuarial judgment.
- *Pent-Up Demand* We assumed most members would not have prior dental coverage based on information provided by BCBSVT. The DCGs suggest a factor of 1.30 for new business; however that factor applies to a standard population. We reduced the DCG factor to 1.15 to reflect the expected lower impact for the mix of services expected for children. BCBSVT expects this level to moderate to 1.10 for members in their second year of coverage. Based on the expected mix of first and second year members in 2015, BCBSVT estimates an average factor of 1.11.
- *Projected Allowed Costs* Applying the adjustments described above results in the projected allowed costs for non-orthodontia costs.

• *Projected Net Costs* – As mentioned above, the projections assume the dental benefits are integrated with medical, as specified by BCBSVT. The projections reflect the medical benefits for the six medical plans specified by the State and the four non-standard plans designed by BCBSVT. The medical benefits are shown in the attached tables. The dental coinsurance is 100/70/50% on Classes 1-3 services, respectively, except that Space Maintainers are covered at 100% and Bridges and Simple Repairs are covered at 70%. We developed the net costs in two steps.

In the first step, we modeled the medical benefits and determined the portion of the deductible and out-of-pocket maximum that would be filled by medical claims, and the portion that would remain to be applied to dental services. We modeled the medical benefits using a child claims probability distribution from the Milliman Health Cost Guidelines (HCGs), scaled to match the projected CY 2015 child allowed PMPM of \$266 provided by BCBSVT. We performed a simulation of 10,000 members and tabulated the remaining deductible and out-of-pocket maximum amounts.

In the second step, we used the remaining deductible and out-of-pocket maximum amounts and the dental coinsurance percentages to develop dental net claims costs for the each of the modeled 10,000 members. The dental development is based on a child non-orthodontia dental claims probability distribution from the DCGs that is scaled to the projected dental allowed claims PMPM described above. The overall projected dental net claims cost is the average of the dental net claims cost for each of the 10,000 modeled members.

By assuming the medical benefits apply to the deductible and out-of-pocket maximum prior to any dental claims, the projected net claims cost for dental services is overstated. However, our understanding is that BCBSVT is not reflecting the impact of dental costs on the deductible and out-of-pocket maximum in its development of the medical costs, and these projected dental amounts are intended to represent the estimated incremental cost of dental services relative to the medical cost estimates developed by BCBSVT.

Development of Projected Costs for Orthodontia Services

The orthodontia coverage includes medically necessary orthodontia only. While the State's benefit description does include the criteria that define medical necessity, it was not possible to precisely identify medically necessary orthodontia in the orthodontia data available to us.

We started with a child orthodontia claims probability distribution from the DCGs, area adjusted to statewide Vermont and trended to CY 2015. We assumed that medically necessary orthodontia would have a higher average annual claims amount than non-medically necessary orthodontia. We assumed that 30% of children with orthodontia costs greater than \$3000 would have medically necessary orthodontia. This results in just under 30% of the overall orthodontia costs being allocated to medically necessary orthodontia.

We modeled orthodontia claims separately from non-orthodontia claims. We assumed the integrated deductible and out-of-pocket maximum apply to orthodontia, and we applied 50% coinsurance. In the orthodontia development we assumed children with medically necessary orthodontia claims have

Ms. Ruth Greene July 15, 2014 Page 4 of 6

twice the level of medical claims on average due to the nature of their conditions, and average levels of non-orthodontia costs.

Limitations

The following limitations apply to our analysis.

- *Data Reliance* In performing our analysis, we relied on data and other information provided by BCBSVT. We have not audited or verified this data and other information. Such a review is beyond the scope of our assignment. If the underlying data or information is inaccurate or incomplete, the results of our analysis may likewise be inaccurate or incomplete.
- *Variability* It is certain that actual experience will not conform exactly to the assumptions used in this analysis. To the extent that actual experience is different from the assumptions used in the projections, the actual amounts will also deviate from the projected amounts. We recommend that BCBSVT monitor the emerging experience and make adjustments as warranted.
- *Distribution and Use* This letter has been prepared for the use of and is only to be relied upon by the management of BCBSVT. No portion of this letter may be provided to any other party without Milliman's prior written consent, which consent shall not be unreasonably withheld but may be conditioned upon the execution by a third party of Milliman's standard release form; provided however, BCBSVT may provide the letter to any applicable governmental or regulatory agency as required by law. In the event such consent is provided, the letter must be provided in its entirety. Milliman does not intend to benefit any third party recipient of its work product, even if Milliman consents to the release of its work product to such third party.

Qualifications

This report may be considered a statement of actuarial opinion under guidelines promulgated by the American Academy of Actuaries. I am a member of the American Academy of Actuaries and meet its Qualification standards to render the opinion contained herein.

Please call me if you have any questions or if there is any additional assistance that we can provide.

Sincerely,

George N. Berry, **FS**.A. Principal and Consulting Actuary

GNB/pg/jpj Enclosures

Table 1Blue Cross Blue Shield of VermontSummary of Standard Plan Designs, Revised

					Cilver	Drawer
Deductible/OOP Max	Platinum	Gold	Silver	Bronze	Silver CDHP	Bronze CDHP
Medical Ded	\$150	\$750	\$1,900	\$3,500	\$1,550	\$2,000
Rx Ded	\$0	\$50	\$100	\$300	Combined	Combined
Integrated Ded	No	No	No	No	Yes	Yes
Medical OOPM	\$1,250	\$4,250	\$5,100	\$6,350	\$5,750	\$6,250
Rx OOPM	\$1,250	\$1,250	\$1,250	\$1,250	\$1,300	\$1,300
Integrated OOPM	No	No	No	Yes	Yes	Yes
Family Ded / OOP	Stacked, 2x Ind	Stacked, 2x Ind	Stacked, 2x Ind	Stacked, 2x Ind	Aggregate, 2x Ind	Aggregate, 2x Ind
Med Ded waived for:	Prev, OV, UC, Amb, ER, Dental Class 1, Vision	Prev, OV, UC, Amb, ER, Dental Class 1, Vision	Prev, OV, UC, Amb, Dental Class 1, Vision	Preventive, Dental Class 1	Preventive	Preventive
Drug Ded waived for:	N/A	Generic scripts	Generic scripts	N/A	Wellness scripts	Wellness scripts
Service Category			Copay / Co	oinsurance		
Inpatient	10%	20%	40%	50%	20%	50%
Outpatient	10%	20%	40%	50%	20%	50%
ER	\$100	\$150	\$250	50%	20%	50%
Radiology (MRI, CT, PET)	10%	20%	40%	50%	20%	50%
Preventive	\$0	\$0	\$0	\$0	0%	0%
PCP Office Visit	\$10	\$15	\$25	\$35	10%	50%
MH/SA Office Visit	\$10	\$15	\$25	\$35	10%	50%
Specialist Office Visit	\$20	\$25	\$45	\$80	20%	50%
Urgent Care	\$40	\$45	\$60	\$100	20%	50%
Ambulance	\$50	\$50	\$100	\$100	20%	50%
DME	10%	20%	40%	50%	20%	50%
Rx Generic	\$5	\$5	\$12	\$20	\$10	\$12
Rx Preferred Brand	\$40	\$40	\$50	\$80	\$40	40%
Rx Non-Preferred Brand	50%	50%	50%	60%	50%	60%

Table 2 Blue Cross Blue Shield of Vermont Non-Standard Plans

Deductible/OOP Max	Gold	Silver	Bronze CDHP	Catastrophic
Medical Ded	\$1,250	\$2,000	\$5,000	\$6,600
Rx Ded	Combined	Combined	Combined	Combined
Integrated Ded	Yes	Yes	Yes	Yes
Medical OOPM	\$4,250	\$6,250	\$6,250	\$6,600
Rx OOPM	\$1,250	\$1,250	\$1,300	\$1,300
Integrated OOPM	Yes	Yes	Yes	Yes
Family Ded / OOP	Aggregate, 2x Ind	Aggregate, 2x Ind	Aggregate, 2x Ind	Aggregate, 2x Ind
Med Ded waived for:	Prev, 3 PCP/MH OV, Dental Class 1	Prev, 3 PCP/MH OV, Dental Class 1	Preventive Care	Preventive Care, 3 PCP/MH OV
Drug Ded waived for:	N/A	N/A	Wellness Drugs	N/A
Service Category		Copay / C	oinsurance	
Inpatient	\$500	\$1,750	50%	0%
Outpatient	\$500	\$1,750	50%	0%
ER	\$250	\$250	50%	0%
Radiology (MRI, CT, PET)	\$500	\$1,750	50%	0%
Preventive	\$0	\$0	0%	0%
PCP Office Visit MH/SA Office Visit	3 visits/member combined PCP/MH at no cost share before deductible then \$20 copay	3 visits/member combined PCP/MH at no cost share before deductible then \$30 copay	50%	3 visits/member combined PCP/MH at no cost share before deductible then 0% coinsurance
Specialist Office Visit	\$30	\$50	50%	0%
Urgent Care	\$30	\$50	50%	0%
Ambulance	\$30	\$50	50%	0%
DME	\$30	\$50	50%	0%
Rx Generic	\$5	\$5	\$25	0%
Rx Preferred Brand	40%	40%	40%	0%
Rx Non-Preferred Brand	60%	60%	60%	0%

2016 Rates Table Template v5.05	All fields with an asterisk (*) an	e required. To validate press Validate button o	or Ctrl + Shift + I. To finalize, press Fin	alize button or Ctrl + Shift + F.							
	If you are a community rating st	tate, select Family Option under Age and fill in	all columns.								
		state, select 0-20 under Age and provide an I									
		n-Tobacco User, you must give a rate for Toba	, ,								
		Add Sheet button, or Ctrl + Shift + H. All plans		t.							
HIOS Issuer I		3627									
	N* 03-0277307										
Rate Effective Dat		2016									
Rate Expiration Dat	te* 12/31/2	2016									
						1		Family Tier	1		
						Primary Subscriber and	Primary Subscriber and F	Primary Subscriber and	Couple and One	Couple and Two	Couple and Three or
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*	Couple *	One Dependent*	Two Dependents*	Three or More	Dependent*	Dependents*	More Dependents*
					Decentry d			Dependents*			
		Require:	_		Required: Enter the rate of a couple based	Required:	Required:	Required:		Required:	Required:
Required:	Required:	Select if Tobacco use of subscriber is used to	Select the age of a subscriber eligible for the	Enter the rate of an Individual Non-Tobacco	on the pairing of a primary	Enter the rate of a family based	Enter the rate of a family based E	Enter the rate of a family based	Required: Enter the rate of a family based	Enter the rate of a family based	Enter the rate of a family base
Enter the 14-character Plan ID	Select the Rating Area ID	determine if a person is eligible for a rate from a plan	rate	or No Preference enrollee on a plan	enrollee and a secondary subscriber (e.g. husband and	on a single parent with one dependent	on a single parent with two dependents		on a couple with one dependent	on a couple with two dependents	on a couple with three or more dependents
		pian			spouse)	dependent	dependents	more dependents		dependents	dependents
13627VT0380001	Rating Area 1	No Preference	Family Option					1049.23	1527.63	1527.63	1527.6
13627VT038000		No Preference	Family Option					919.37	1338.57	1338.57	1338.5
13627VT039000		No Preference	Family Option					1000.18	1456.23	1456.23	1456.2
13627VT039000		No Preference	Family Option					795.31	1157.94	1157.94	1157.9
13627VT034000		No Preference	Family Option				1295.11	1295.11	1885.62	1885.62	1885.6
13627VT034000	ĕ	No Preference	Family Option					1131.71	1647.73	1647.73	1647.7
13627VT034000		No Preference	Family Option					957.34	1393.84	1393.84	1393.8
13627VT035000	ĕ	No Preference	Family Option					926.75	1349.31	1349.31	1349.3
13627VT034000	ĕ	No Preference	Family Option					809.52		1178.63	1178.6
13627VT035000		No Preference	Family Option					804.96	1171.99	1171.99	1171.9
13627VT034000		No Preference	Family Option					461.19	671.48 1527.63	671.48	671.4 1527.6
13627VT036000		No Preference No Preference	Family Option		1087.28 952.72		1049.23 919.37	1049.23 919.37	1338.57	<u> </u>	1338.5
13627VT036000	01 Rating Area 2	No Preference	Family Option Family Option					1000.18	1338.57	1338.57	1338.5
13627VT037000		No Preference	Family Option					795.31	1456.23	1456.23	1456.2
13627VT037000 13627VT032000		No Preference	Family Option				1295.11	1295.11	1157.94	1157.94	1885.6
13627VT03200		No Preference	Family Option					1131.71	1647.73	1647.73	1647.7
13627VT03200		No Preference	Family Option					957.34	1393.84	1393.84	1393.8
13627VT03200		No Preference	Family Option					926.75		1349.31	1349.3
13627VT033000		No Preference	Family Option	419.44				809.52	1178.63	1178.63	1178.6
13627VT03200		No Preference	Family Option					804.96	1170.03	1170.03	1170.0

Please provide Company specific inputs for any cells shaded in blue that currently has dummy variables.

Purpose, Scope, and Reason for Rate Increase				
Insurance Company Name	Blue Cross and Blue Shield of Vermont			
HIOS ID SERFF Filing Number	13627 NA			
Date of Submission Proposed Effective Date	5/15/2015 1/1/2016			
	Before Rate Increase	After Rate Increase		
Average annual premium per policy	\$8,582	\$9,301		
Proposed Overall Rate Change Proposed Minimum Rate Change	8.38% 4.70%			
Proposed Maximum Rate Change	14.31%			
Relationship of Proposed Rate Scale to Current Rate Scale Due to:	The experience period used is composed	ption of current memoers in Blue Cross and ual and Small Group products and The	Relativity	Ĺ
Claims Experience	Vermont Health Plan (TVHP) Small Group	products. We also included Large	0.9761	
Age / Gender	experience membership for continuing me and compared the average factors	mbers and the projected membership	1.0144	
Tier	The mandated tier factors remained uncha		1.0000	
Geography	The mandated tier factors remained uncha	inged	1.0000	
	N/A			
Tobacco	N/A		1.0000	
Benefit Plan Relativities	As overall costs increase and the amounts	that members pay in cost-sharing	1.0025	
Mandated Benefit Changes	The Nosce of Benefits and Payments Par- individual MOOP cannot be over \$6,850, (ameters for 2016 clarined that the even if the member is in a family policy.	1.0078	
	There were also several minor cost sharin	g changes stemming from the Metal		
Non-Mandated Benefit Changes	N/A		1.0000	
Other	This includes trend, Transitional Reinsural pool morbidity, changes in administrative (tharnes and other items	1.0834	
		Relativity of Proposed vs. Current Scale	1.0838	
Annual Rate Change Distribution Reduction of 15.00% or more	Impacted # of Contracts 0	Impacted # of Members 0	Impacted # of Groups	i.
Reduction of 10.0% to 14.99% Reduction of 5.01% to 10.00%	0	0	0	
Reduction of 0.01% to 5.00% No Change	0	0	0	
Increase of 0.01% to 5.00% Increase of 5.01% to 10.00%	116	120	0	
Increase of 10.01% to 14.99%	13,893	22,611	1,510	
Increase of 15.00% or more Total	42,467	70,014	5,245	
History of Rate Changes Pate Effective Month and Year: 2013 2014 2015	Average Annual Proposed Bate Change N/A N/A 9.81%	Average Annual <u>Approved</u> Rate Change N/A N/A 7.70%		
Experience Period Used in Rate Development				
General Description of Experience Used in Rate Development (may be different than experience shown in URRT)	The experience period used is composed Blue Shield of Vermont (BCBSVT) Individi Vermont Health Plan (TVHP) Small Group Groups that are expected to join the exchi	of current members in Blue Cross and al and Small Group products and The products. We also included Large ange due to the change in the definition		
Does experience include pools/blocks of business not affected by propoed rate change?	No	(Yes or No)		
Time period used for Experience Data in Rate Development	Incurred From Month/Year 1/1/2014	Incurred To Month/Year 12/31/2014		
Total Written Premium in Experience Period Total Earned Premium in Experience Period	\$297,310,928 \$297,310,928			
Total Earned Premium in Experience Period Total Incurred Claims in Experience Period Loss Patio	\$255,820,510 86.04%			
Loss Hano Paid Through Date For Claims	2/29/2016			
IBNR as % of Incurred Claims IBNR as # of Months of Paid Claims	-0.17%			
Number of Contracts/Policyholders	467 598			
Number of Covered Lives	773,719			
Service Category Instalient Facility	Incurred Claims \$ PMPM	% Incurred		
Outpatient Facility	\$80.14 \$176.72	37.8%		
Professional Prescription Drugs	\$112.63 \$75.02	24.1% 16.1%		
Capitation and Other Provider Payments Other	\$3.81 \$18.82	0.8% 4.0%		
Total	\$467.12			
Credibility Analysis Assumed Experience Credibility %	100.00%			
Description of Credibility Formula and the Theoretical Basis for Use				
Alternative Data Sources	NA			
Description of Any Alternative Experience Data Used in Rate Development				
	NA			
Description of Any Manual Rate Data Used in Rate Development	NA			
Retention				
			Deserved DMDM (Proposed C

				Proposed Change in	Proposed Change in
	PMPM in effect during the experience	PMPM from Most Recent Approved	Proposed PMPM for		PMPM Compared to Most
	period	Rate Filing	Effective Date	Prior 12 months	Recently Approved Filing
Payroll and Benefits	\$13.78	\$12.79	\$14,41	4.54%	12.61%
Outsourced Services (EDP, claims, etc.)	\$7.54	\$6.92	\$6.96	-7.61%	0.62%
Auditing and consulting	\$2.30	\$1.81	\$2.40	4.54%	32.98%
Marketing & Advertising	\$0.87	\$0.33	\$0.91	4.54%	177.60%
Legal Expenses	\$0.22	\$0.11	\$0.23	4.54%	110.98%
Other General Admin Expense	\$4.50	\$4.82	\$4.70	4.54%	-2.35%
Commissions & Brokers Fees	\$0.00	\$0.00	\$0.00		
Taxes, Licenses & Fees	\$0.52	\$0.45	\$0.55	4.54%	21.96%
Reinsurance	\$0.00	\$0.00	\$0.00		
Profit/Risk Margin	-\$1.83	\$4.35	\$9.48	-617.85%	117.96%
					Proposed Change in % of
			Proposed As % of	Proposed Change in % of	
	As % of Premium during the experience	As % of Premium from Most Recent	Premium for Effective	Premium Compared to	Most Recently Approved
	period	Approved Rate Filing	Date	Prior 12 months	Filing
Payroll and Benefits	3.41%	2.94%	3.04%	-10.87%	3.43%
Outsourced Services (EDP, claims, etc.)	1.87%	1.59%	1.47%	-21.23%	-7.58%

Outsourced Services (EDP, claims, etc.)		1.59%	1.47%	-21.23%	-7.58%
Auditing and consulting	0.57%	0.41%	0.51%	-10.87%	22.15%
Marketing & Advertising		0.08%	0.19%	-10.87%	154.98%
Legal Expenses		0.03%	0.05%	-10.87%	93.79%
Other General Admin Expense		1.11%	0.99%	-10.87%	-10.31%
Commissions & Brokers Fees		0.00%	0.00%		
Taxes, Licenses & Fees	0.13%	0.10%	0.11%	-10.87%	12.02%
Reinsurance		0.00%	0.00%		
Profit/Risk Margin	-0.45%	1.00%	2.00%	-541.51%	100.20%

rojection Assumptions			Adhersterner	ata farm Esperimento Davia	d to Current Calendar Year				
			Adjustmen	Start Period	End Period				
				1/1/2015	12/31/2015	т			
				1/1/2015	12/31/2015	1			
-		Util. Adjustment:	to Current Rate				Unit Cost Adi to Current	Bate	1
	Util/1000	Benefit Plan	Population	Other	Total Util	Provider Payment	Other	Total Unit Cost	
Service Category	Trend	Change	Change	Factor	Factor	Change	Factor	Factor	Tren
Inpatient Facility	1.0201	1.0000	1.0000	1.0000	1.02006	1.0508	1.0000	1.05084	1.0719
Outpatient Fapility	1.0201	1.0000	1.0000	1.0000	1.02006	1.0508	1.0000	1.05084	1.071
Professional	1.0201	1.0000	1.0000	1.0000	1.02006	1.0508	1.0000	1.05084	1.071
Prescription Drugs	1.0052	1.0000	1.0000	1.0000	1.00523	1.0595	1.0000	1.05953	1.065
Capitation and Other Provider Payments	1.0201	1.0000	1.0000	1.0000	1.02006	1.0508	1.0000	1.05084	1.071
Other	1.0201	1.0000	1.0000	1.0000	1.02006	1.0508	1.0000	1.05084	1.071
		•							
			Adjustme	ents from Current Calenda					
				Start Period	End Period				
				1/1/2016	12/31/2016	T			
			I			I			
_		Util. Adjustments	to Current Rate	1/1/2016	12/31/2016		Unit Cost Adj to Current		
F	Usi/1000	Util. Adjustment: Benefit Plan	to Current Rate Population			Provider Payment	Unit Cost Adj to Current Other	Rate Total Unit Cost	-
Service Category	Usil/1000 Trend			1/1/2016	Total Util Factor			Total Unit Cost Factor	
Service Category Instaint Facility	Trend 1.0201	Benefit Plan Change 1.0000	Population Change 1.0000	1/1/2016 Other Factor 1.0000	12/31/2016 Total Util	Provider Payment Change 1.0556	Other	Total Unit Cost	
Inpatient Facility Outpatient Facility	Trend	Benefit Plan Change	Population Change	1/1/2016 Other Factor	Total Util Factor	Provider Payment Change 1.0556 1.0556	Other Factor	Total Unit Cost Factor	1.076
Inpatient Facility Outpatient Facility Professional	Trend 1.0201 1.0201 1.0201	Benefit Plan Change 1.0000 1.0000 1.0000	Population Change 1.0000 1.0000 1.0000	0ther Factor 1.0000 1.0000	12/31/2016 Total Util Factor 1.02006 1.02006	Provider Payment Change 1.0556 1.0556 1.0556	Other Factor 1.0000 1.0000 1.0000	Total Unit Cost Factor 1.05561 1.05561 1.05561	1.076 1.076 1.076
Inpatient Facility Outpatient Facility Professional Prescription Drugs	Trend 1.0201 1.0201 1.0201 1.0201 1.0052	Benefit Plan Change 1.0000 1.0000 1.0000 1.0000	Population Change 1.0000 1.0000	0ther Factor 1.0000 1.0000	12/31/2016 Total Util Factor 1.02006 1.02006 1.02006 1.02006	Provider Payment Change 1.0556 1.0556 1.0556 1.0595	Other Factor 1.0000 1.0000	Total Unit Cost Factor 1.05561 1.05561 1.05561 1.05953	1.076 1.076 1.076
Inpatient Facility Outpatient Facility Professional Prescription Drugs Capitation and Other Provider Psyments	Trend 1.0201 1.0201 1.0201 1.0201 1.0052 1.0201	Benefit Plan Change 1.0000 1.0000 1.0000 1.0000 1.0000	Population Change 1.0000 1.0000 1.0000 1.0000 1.0000	1/1/2016 Other Factor 1.0000 1.0000 1.0000 1.0000	Total Util Factor 1.02006 1.02006 1.02006 1.00523 1.00523	Provider Payment Change 1.0556 1.0556 1.0556 1.0555 1.0555 1.0556	Other Factor 1.0000 1.0000 1.0000	Total Unit Cost Factor 1.05561 1.05561 1.05561	1.076 1.076 1.076 1.065 1.076
Inpatient Facility Outpatient Facility Professional Prescription Drugs	Trend 1.0201 1.0201 1.0201 1.0201 1.0052	Benefit Plan Change 1.0000 1.0000 1.0000 1.0000	Population Change 1.0000 1.0000 1.0000 1.0000	1/1/2016 Other Factor 1.0000 1.0000 1.0000	12/31/2016 Total Util Factor 1.02006 1.02006 1.02006 1.02006	Provider Payment Change 1.0556 1.0556 1.0556 1.0595	Other Factor 1.0000 1.0000 1.0000 1.0000	Total Unit Cost Factor 1.05561 1.05561 1.05561 1.05953	1.076 1.076 1.076 1.065 1.076
Inpatient Facility Outpatient Facility Protessional Prescription Drugs Capitation and Other Provider Payments Other	Trend 1.0201 1.0201 1.0201 1.0201 1.0201 1.0201 1.0201	Benetit Plan Change 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000	Population Change 1.0000 1.0000 1.0000 1.0000 1.0000	1/1/2016 Other Factor 1.0000 1.0000 1.0000 1.0000	Total Util Factor 1.02006 1.02006 1.02006 1.00523 1.00523	Provider Payment Change 1.0556 1.0556 1.0556 1.0555 1.0555 1.0556	Other Factor 1.0000 1.0000 1.0000 1.0000 1.0000	Total Unit Cost Factor 1.05561 1.05561 1.05561 1.05953 1.05953	1.076 1.076 1.076 1.065 1.076
Ingation Facility Outpation Facility Professional Prescription Drugs Capitation and Other Provider Payments Other Service Category	Trend 1.0201 1.0201 1.0201 1.0052 1.0201 1.0201 1.0201 Incurred Claims \$ PMPM	Benefit Plan Change 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 Medical Trend	Population Change 1.0000 1.0000 1.0000 1.0000 1.0000	1/1/2016 Other Factor 1.0000 1.0000 1.0000 1.0000	Total Util Factor 1.02006 1.02006 1.02006 1.00523 1.00523	Provider Payment Change 1.0556 1.0556 1.0556 1.0555 1.0555 1.0556	Other Factor 1.0000 1.0000 1.0000 1.0000 1.0000	Total Unit Cost Factor 1.05561 1.05561 1.05561 1.05953 1.05953	1.076 1.076 1.076 1.065 1.076
Inpatient Facility Outpatient Facility Professional Preactignice Drugs Capitation and Other Provider Payments Other Service Category Inpatient Facility	Trend 1.0201 1.0201 1.0201 1.0201 1.0201 1.0201 Incurred Claims \$ PMPM \$0.14	Benefit Plan Change 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 Medical Trend 1,15422	Population Change 1.0000 1.0000 1.0000 1.0000 1.0000	1/1/2016 Other Factor 1.0000 1.0000 1.0000 1.0000	Total Util Factor 1.02006 1.02006 1.02006 1.00523 1.00523	Provider Payment Change 1.0556 1.0556 1.0556 1.0555 1.0555 1.0556	Other Factor 1.0000 1.0000 1.0000 1.0000 1.0000	Total Unit Cost Factor 1.05561 1.05561 1.05561 1.05953 1.05953	1.076 1.076 1.076 1.065 1.076
Inpatient Facility Outpatient Facility Proteasant Capitation and Other Provide Payment Capitation and Other Provide Payment Other Service Catagory Updatent Facility Outpatient Facility	Trend 1.0201 1.0201 1.0201 1.0202 1.0201 1.0201 Incurred Claims \$ PMPM \$90.14 \$76.72	Benefit Plan Change 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 Medical Trend 1.15422 1.15422	Population Change 1.0000 1.0000 1.0000 1.0000 1.0000	1/1/2016 Other Factor 1.0000 1.0000 1.0000 1.0000	Total Util Factor 1.02006 1.02006 1.02006 1.00523 1.00523	Provider Payment Change 1.0556 1.0556 1.0556 1.0555 1.0555 1.0556	Other Factor 1.0000 1.0000 1.0000 1.0000 1.0000	Total Unit Cost Factor 1.05561 1.05561 1.05561 1.05953 1.05953	1.076 1.076 1.076 1.065 1.076
Inpatter Facility Organizer Facility Protection Presentation Presentation Capitation and Other Provider Payments Other Other Organizer Facility Organizer Facility Organizer Facility Professione	Trend 1.0201 1.0201 1.0201 1.0052 1.0201 1.0201 Incurred Claims \$ PMPM § 176.72 § 176.72 § 12.63	Benefit Plan Change 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.15622 1.15422 1.15422	Population Change 1.0000 1.0000 1.0000 1.0000 1.0000	1/1/2016 Other Factor 1.0000 1.0000 1.0000 1.0000	Total Util Factor 1.02006 1.02006 1.02006 1.00523 1.00523	Provider Payment Change 1.0556 1.0556 1.0556 1.0555 1.0555 1.0556	Other Factor 1.0000 1.0000 1.0000 1.0000 1.0000	Total Unit Cost Factor 1.05561 1.05561 1.05561 1.05953 1.05953	1.076 1.076 1.076 1.065 1.076
Inpattor Facility Oxpattor Facility Productor Capitation and Other Provide Pro- Service Category Inpattor Facility Control Capitation and Other Provide Pro- Service Category Posterior Category Pro- Productors Pro- Provide Category Pro- Pro- Pro- Pro- Pro- Pro- Pro- Pro-	Trend 1.0201 1.0201 1.0201 1.0202 1.0201	Benefit Plan Change 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 Mcdcal Trend 1,15422 1,15422 1,15422 1,15422 1,15422	Population Change 1.0000 1.0000 1.0000 1.0000 1.0000	1/1/2016 Other Factor 1.0000 1.0000 1.0000 1.0000	Total Util Factor 1.02006 1.02006 1.02006 1.00523 1.00523	Provider Payment Change 1.0556 1.0556 1.0556 1.0555 1.0555 1.0556	Other Factor 1.0000 1.0000 1.0000 1.0000 1.0000	Total Unit Cost Factor 1.05561 1.05561 1.05561 1.05953 1.05953	1.076 1.076 1.076 1.065 1.076
Inpatter Facility Organizer Facility Organizer Facility Prescription Durp Capitation and Other Provider Payment Networks Payment Service Category Inpatter Facility Optimient Facility Optimient Facility Optimient Facility Capitation and Other Provider Payment	Trend 1.001 1.001 1.001 1.002 1.001 1.	Benefit Plan Change 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.0000 1.15452 1.15452 1.15452 1.15452	Population Change 1.0000 1.0000 1.0000 1.0000 1.0000	1/1/2016 Other Factor 1.0000 1.0000 1.0000 1.0000	Total Util Factor 1.02006 1.02006 1.02006 1.00523 1.00523	Provider Payment Change 1.0556 1.0556 1.0556 1.0555 1.0555 1.0556	Other Factor 1.0000 1.0000 1.0000 1.0000 1.0000	Total Unit Cost Factor 1.05561 1.05561 1.05561 1.05953 1.05953	1.076 1.076 1.076 1.065 1.076
Inpattor Facility Oxpattor Facility Productor Capitation and Other Provide Pro- Service Category Inpattor Facility Control Capitation and Other Provide Pro- Service Category Posterior Category Pro- Productors Pro- Provide Category Pro- Pro- Pro- Pro- Pro- Pro- Pro- Pro-	Trend 1.0201 1.0201 1.0201 1.0202 1.0201	Benefit Plan Change 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 1,0000 Mcdcal Trend 1,15422 1,15422 1,15422 1,15422 1,15422	Population Change 1.0000 1.0000 1.0000 1.0000 1.0000	1/1/2016 Other Factor 1.0000 1.0000 1.0000 1.0000	Total Util Factor 1.02006 1.02006 1.02006 1.00523 1.00523	Provider Payment Change 1.0556 1.0556 1.0556 1.0555 1.0555 1.0556	Other Factor 1.0000 1.0000 1.0000 1.0000 1.0000	Total Unit Cost Factor 1.05561 1.05561 1.05561 1.05953 1.05953	Tren 1.076 1.076 1.076 1.076 1.076

Monthly Trend Analysis Based on Experience Data Time Period Month Member Months SPMPM Rolling 12 Mo Trend Trend Trend Trend

used for Rate Development	Jan-2012	63,462	\$438.71				1			
	Feb-2012	63,490	\$449.18				1			
	Mar-2012	63,770	\$473.58				1			
	Apr-2012	63,954	\$446.35				1			
	May-2012	63,884	\$489.49				1			
	Jun-2012	63.877	\$431,41			3.81%				
	Jul-2012	63,934	\$424.61			-5.78%	1			
	Aug-2012	63,905	\$448.25			-26.49%				
	Sep-2012	64.197	\$390.34			-26.68%	1			
	Oct-2012	64,079	\$485.91			-4.89%				
	Nov-2012	64.212	\$467.75			14.90%	1			
	Dec-2012	64.343	\$476.47		-1.36%	66.88%				
	Jan-2013	64.089	\$476.21		3.35%	33.19%	1			
	Feb-2013	63.843	\$433.55		2.07%	12.41%				
	Mar-2013	63.907	\$472.01		14.82%	-14.51%	1			
	Apr-2013	63.819	\$488.08		11.21%	-9.39%				
	May-2013	63.695	\$502.79		15.34%	21.76%				
	Jun-2013	63.979	\$459.74		9.73%	20.54%	1			
	Jul-2013	64,444	\$475.15		5.68%	14.51%	1			
	Aug-2013	64,593	\$471.52		10.16%	-11.66%				
	Sep-2013	64.393	\$483.25		5.09%	-1.68%	1			
	Oct-2013	64.098	\$562.01		10.77%	26.33%				
	Nov-2013	64.088	\$516.60		9.60%	50.62%				
	Dec-2013	63.512	\$542.95	8.68%	17.10%	59.53%	1			
	Jan-2014	62.376	\$470.83	7.51%	15.48%	-2.59%				
	Feb-2014	62,137	\$447.39	7.81%	8.97%	-2.59%	1			
	Mar-2014	62,159	\$465.10	7.46%	5.38%	-52.37%				
	Apr-2014	62,186	\$456.14	5.87%	-7.88%	-52.37%				
	May-2014	64.475	\$454.27	4.87%	-12.70%	-20.42%				
	Jun-2014	64,839	\$463.65	4.50%	-12.70%	7.83%	1			
	Jul-2014	65.640	\$454.36	3.26%	-19.79%	20.72%				
	Aug-2014	66.092	\$454.30	2.52%	-15.77%	14.55%				
	Aug-2014 Sep-2014	65,979	\$481.11	2.52%	-15.77%	14.55%	1			
	Oct-2014	65,951	\$519.43	-0.81%	-11.00%	32,46%				
	Nov-2014	66,022	\$477.14	-0.81%	3.11%	32.46%	-			
	Dec-2014	65,863	\$530.56	-2.93%						
	Dec-2014	60,063	\$030.56	-2.95%	21.97%	48.42%	1			
	Most Recent Quaterly Financial	Most Recent Annual								
	Statement	Financial Statement	-							
Total Adjusted Capital										
Authorized Control Level										
RBC Ratio										
			-							
					Earned	Loss		Expected	A-to-E	Im
Time Period	Period Beginning Date	Period Ending Date	Member Months	Incurred Claims	Premium	Ratio		Incurred Claims	Claims Ratio	E
Historical Year -4	1/1/2010	12/31/2010						1		
Historical Year -3	1/1/2011	12/31/2011					1			
Historical Year -2	1/1/2012	12/31/2012					1			

Time Period	Period Beginning Date	Period Ending Date	Member Months	Incurred Claims	Earned Premium	Loss Ratio		Expected Incurred Claims	A-to-E Claims Ratio	Quality Improvement Expenses	Adjustments to Earned Premium	Adj Medical Loss Ratio
Historical Year -4	1/1/2010	12/31/2010										#DIV/0!
Historical Year -3	1/1/2011	12/31/2011										#DIV/0!
Historical Year -2	1/1/2012	12/31/2012										#DIV/0!
Historical Year -1	1/1/2013	12/31/2013										#DIV/0!
Historical Year 0	1/1/2014	12/31/2014	638,492	231,441,129	249,496,313	92.8%		228,210,878	101.4%	1,942,476	10,813,729	97.8%
Historical Totals			638,492	231,441,129	249,496,313	92.8%		228,210,878	101.4%	1,942,476	10,813,729	97.8%
Interim Time Period	1/1/2015	12/31/2015	698,280	273,590,826	310,011,258	88.3%]	273,590,826	100.0%	5,005,866	14,309,079	94.2%
Future Year 1	1/1/2016	12/31/2016	840,168	348,329,670	398,287,375	87.5%	1	348,329,670	100.0%	2,304,569	16,648,591	91.9%
										,		

Antioptated Federal loss rato standard in market 805. Autification for indeformition of Federal MLR standard and the projected fusion is not including distinguistication for indeformition of adjustments. Our projected Loss Failo is much higher than the anticipated BDF. Federal MLR Standard. Plazase see the Anticipation difference differe

Mate The historical time periods about represent calendar years since the inception date of the plan type through the most recent date available allowing for the appropriate amount of run out. The historical time particular date of the date of the second of the plan type through the used. The future year should represent the 12 months immediately following the rate effective date.

Consumer Adjusted Promium Pate Development

Solvency

Loss Ratio

Consumer Adjusted Premium Rate Development									
Index Bate for Projected Period PMPM	\$547.33								
Risk Adjustment PMPM	\$0.15								
Net Reinsurance Contributions PMPM	(\$10.52)								
Exchange User Fees PMPM	\$0.00								
Market Adjusted Index Rate PMPM	\$536.95								
Product	BCBSVT Platinum Plan		BCBSVT Gold Plan		SVT Blue Rewards Silver	CBSVT Silver CDHP Pla	Blue Rewards Bronze C		
Product ID	13627VT034		13627VT034	13627VT037	13627VT038	13627VT035	13627VT037	13627VT035	13627VT034
Plan ID	13627VT0340002		13627VT0340003	13627VT0370001	13627VT0380002	13627VT0350001	13627VT0370003	13627VT0350002	3627VT0340001
	Platinum	Platinum	Gold	Gold	Silver	Silver	Bronze	Bronze	
Metal Tier	(with highest Metal AV)	(with lowest Metal AV)	(with highest Metal AV)	(with lowest Metal AV)	(with highest Metal AV)	(with lowest Metal AV)	(with highest Metal AV)	(with lowest Metal AV)	Catastrophic
Aetal AV Value	0.890		0.810	0.780	0.718	0.701	0.620	0.610	0.612
Pricing AV Value	1.121		0.980	0.866	0.796	0.802	0.688	0.697	0.399
Projected Member Months	50184		34440	26844	52188	52968	22692	17580	1440
Market Adjusted Index Rate PMPM	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95	\$536.95
Plan Adjustments (in multiplicative format)									
Actuarial value and cost-sharing design of the plan	1.001		0.868	0.760	0.694	0.700	0.593	0.601	0.624
Provider network, delivery system characteristics and utilization management									
practices	1.000		1.000	1.000	1.000	1.000	1.000	1.000	1.000
Plan benefits in addition to EHB	1.000		1.000	1.000	1.000	1.000	1.000	1.000	1.000
Expected impact of special eligibility categories (only for catastrophic plans)	1.000		1.000	1.000	1.000	1.000	1.000	1.000	0.514
Plan Adjustments (in % format)									
Distribution and administration costs	10.7%		11.4%	12.2%	12.7%	12.7%	13.8%	13.8%	19.7%
Plan Adjusted Index Rate	\$601.77	\$536.95	\$525.84	\$464.73	\$427.18	\$430.60	\$369.54	\$374.02	\$214.32
Age Calibration Factor	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Seography Calibration Factor	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Aggregate Calibration Factor	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Consumer Adjusted Premium Rate PMPM	\$601.77	\$536.95	\$525.84	\$464.73	\$427.18	\$430.60	\$369.54	\$374.02	\$214.32